



SIGS | SPECIAL INDUSTRY GROUPS

RETAILGREEN SIG

In conjunction with Texas Conference and Deal Making



SIGS | SUSTAINABILITY

Wednesday, November 6, 2013 - 4:00 - 5:00 pm
Kay Bailey Hutchison Convention Center, Dallas, TX

Innovative Financing in the Energy Efficiency Space

Regardless of your size or role in the industry, there's a sustainability strategy out there to save money and energy for your firm's real estate holdings. Attend this SIG to find out what retailers, developers and owners large and small are doing to implement and finance energy efficiency and renewable projectsall while keeping shareholders and shoppers happy. Get practical advice whether it's applying for financing, hiring an energy auditor, requesting rebates or tax credits OR finding multimillion dollar savings across a portfolio using innovative energy strategies.

FACILITATOR:



ABIGAIL JOHNSON, LEED AP O&M

Principal
Abacus Property Solutions, LLC
San Francisco, CA

Abby will give an overview of the different financing food groups: tax credits, rebates, grants, performance contracting, on-bill financing, and PACE (Property Assessed Clean Energy). The focus will be on engaging the audience in a lively discussion around creating innovation in the building retrofit space that will result in much more efficient assets from both a financial and energy standpoint.



INDUSTRY EXPERTS:



DEAN PRITCHARD, SCDP
WLS Lighting Systems
Fort Worth, TX

Dean will discuss building efficiency through his work in the lighting sector focusing on the process of producing more energy efficient projects thus increasing property values. Dean will discuss innovations in lighting technologies including controls, as well as the financing of lighting/control retrofits through their company's project financing, and of the available rebate programs. Real case studies will bring home the value of engaging experts with a broad array of services and knowledge.



NATALIE TROJAN
Senior Director
PaceNow
Pleasantville, NY

Natalie will speak about PACE financing - an innovative way to finance energy efficiency and renewable energy upgrades to buildings. Interested property owners can receive 100% financing, repayable as a property tax assessment for up to 20 years. PACE overcomes challenges that have hindered adoption of energy efficiency and related projects in our nation's buildings. PACE programs are being started in Texas and are available in many major metro areas around the country. Come hear how PACE can help you implement the upgrades you'd like to make to your properties.

REGISTRATION:

There is no separate fee to attend if you are a registrant of the Texas Conference and Deal Making and are a member of ICSC. If you are not a member of ICSC and/or not a paid registrant of this conference there is a \$50 fee to attend this event.

To rsvp or register go to www.icsc.org/2013SIG18

