# VEREIT

# Intern, Leasing

## THE COMPANY

VEREIT is a full-service real estate operating company which owns and manages one of the largest portfolios of single-tenant commercial properties in the U.S. Each summer, VEREIT offers a three-month internship program to support the development of the commercial real estate industry. Participating students are often from across the country and pursuing various career specialties. Because of the diverse background of VEREIT's interns, individuals are placed within various departments, including Accounting, Human Resources, Corporate Communications, Property Management and Leasing. Students work on specific projects that are meaningful to VEREIT's business. VEREIT's program offers a mentor for each intern, Lunch & Learn program with key executives, social events and the opportunity to network with talented VEREIT employees. VEREIT is a publicly traded Maryland corporation listed on the New York Stock Exchange. Additional information about VEREIT can be found on its website at <u>www.VEREIT.com</u>.

Location: Phoenix, Arizona.

## The Opportunity

Are you interested in a career in Leasing within the commercial real estate industry? Are you curious what goes into reviewing a lease? What prospecting for leasing leads look like in this industry? Our summer internship is a 2-3-month engagement where you are given the opportunity to get hands on experience working on key projects for the Leasing group here at VEREIT. You will have the opportunity to work closely with your mentor and network with other VEREIT employees and departments to insure you receive well rounded exposure to the REIT industry. Along with working on key projects you will have the opportunity to hear from key executives during our Lunch & Learn program, participate in social events, meet and greet with our CEO, and more. This opportunity will be Monday through Friday with a business casual attire.

## Responsibilities

- Assist with Property Capsule Database and placer.ai reports
- Attend Departmental meetings and conference calls
- Assist brokers in prospecting for leasing leads and tenant contact
- Practice a customer-focused sales approach, finding ways to market properties that is relevant to types of tenants desired and to differentiate the property.
- Assist in retailer research for conferences and strategic portfolio reviews.
- Provide research on market comps, demographics and any other related projects as directed and organize collected data electronically.

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- Be engaged in lease document review and analysis.
- Work with property managers to update information on existing vacancies.
- Be creative in tapping difference resources to help identify emerging tenants and leasing trends.
- Assist brokers and SVP of Leasing in providing leasing activity update.
- Organize and condense tracking spreadsheets for the leasing team.
- Audit master broker list.
- Capture retailer meeting notes, update in master file and draft follow up emails for each retailer.

### Qualifications

- Enrolled as a rising sophomore, junior or senior at an accredited 4-year school
- Minimum GPA of 3.0
- Expressed interest in commercial real estate or related field
- Completion of real estate and/or business/finance related courses preferred

### Compensation

This is a paid internship.