



JLL Mid-Atlantic offices in downtown DC, Tyson's Corner, Richmond and Norfolk, VA, as well as Baltimore and Bethesda, MD is currently seeking college students to join our team for a summer internship.

The interns will learn the industry through the lens of JLL's substantial market share and client interaction throughout the region. As part of the internship, JLL will provide learning experiences throughout the organization so that each intern truly understands the commercial real estate experience and universe following this experience.

From an everyday perspective, the interns will contribute to best-in-class research, assist with day-to-day responsibilities, contribute to business development initiatives, and carry out tasks for both internal and external clients.

The ideal candidate will be detail-oriented, highly-organized, able to work well in a fast-paced environment with tight deadlines, demonstrate clear communication skills, and be motivated to learn – with a deep passion for and interest in Commercial Real Estate as a career.

Interns are placed in the following business units: Tenant Representation, Agency Leasing, Project & Development Services (PDS), Property Management and Research.

### **Essential functions**

- Contribute to special projects in support of business development and leasing initiatives.
- Assist with the preparation of client presentations and marketing materials.
- Provide ongoing support with current deals - including market surveys, proposal reviews and summaries, lease reviews, financial analysis.
- Conduct research and contribute to property, tenant and market analysis / research projects that identify JLL as a thought leader and advisor to our clients.

### **Qualifications**

- Current undergraduate students in their junior or senior year with a major or concentration in finance, real estate or a strong desire to work in the commercial real estate industry.
  - Preference will be given to those with a major or concentration in Finance or Real Estate.
- Proficiency in Word, Excel, PowerPoint, Tableau and In-Design.
- Previous corporate and/or business experience preferred.
- Innovation and strong problem-solving skills.
- Strong financial and analytical skills.
- Excellent verbal and written communication skills.
- Ability to work independently and collaboratively.
- Excellent client service mindset and attitude.

### **Position Details**

- This is an eight-week program from 6/6/22 through 7/29/22 (approximate dates).
- Interns must be present for the entire eight-week program.
- The position pays \$18/hour for all hours worked; Interns are expected to work 40 hours per week, Monday through Friday.
- Application deadline is January 28, 2022.

## About JLL

JLL (NYSE: JLL) is a leading professional services firm that specializes in real estate and investment management. A Fortune 500 company, JLL helps real estate owners, occupiers and investors achieve their business ambitions. In 2016, JLL had revenue of \$6.8 billion and fee revenue of \$5.8 billion and, on behalf of clients, managed 4.4 billion square feet, or 409 million square meters, and completed sales acquisitions and finance transactions of approximately \$145 billion. At the end of the third quarter of 2017, JLL had nearly 300 corporate offices, operations in over 80 countries and a global workforce of more than 80,000. As of September 30, 2017, LaSalle Investment Management had \$59.0 billion of real estate under asset management. JLL is the brand name, and a registered trademark, of Jones Lang LaSalle Incorporated. For further information, visit [ir.jll.com](http://ir.jll.com).

JLL is focused on winning in the marketplace and being the industry leader, executing better than anyone else and innovating to create great products and services. We operate in an atmosphere of teamwork, ethics and excellence. Our clients see the results as we address their needs, solve their problems and bring new ideas.

As a distinguished market leader, we offer challenging career opportunities in an exciting environment. Our future success as a firm depends on our ability to attract and develop the very best people in the business.

Our values define who we are, underscore our commitment to clients and provide direction for everything we do. Our unique culture has been recognized by industry experts and our peers. We are:

- A LinkedIn "Top Company: Where the World Wants to Work Now"
- A "best company to work for" in multiple locations around the globe, including Chicago, San Francisco, London, Ireland, Shanghai and Hong Kong
- World's Most Ethical Companies from Ethisphere Institute for seven consecutive years
- America's 100 Most Trustworthy Companies from Forbes Magazine
- #1 Top Corporate Real Estate Firm from Watkins Research Group, Inc. for six consecutive years

This partial list of awards demonstrates our record of achievement and our commitment to fostering an award-winning culture. For further information, visit [www.jll.com](http://www.jll.com).

### Information Security Statement

Employees are expected, at all times, to perform their responsibilities in accordance with the JLL Code of Business Ethics and the firm's corporate policies. Employees granted access to the firm's information technology are expected to follow the firm's guidance designed to promote best practices for information security, data privacy and the appropriate use of technology systems.

### EEO Statement

JLL is committed to developing and maintaining a diverse workforce, and strongly believes in equal opportunity extended to all individuals in all aspects of the employment relationship. Please visit [www.JLL.com](http://www.JLL.com) for additional information on JLL's commitment to equal opportunity.