AUTOBELL CAR WASH

COMPANY INFORMATION

Company Representatives

Trevor Hopkins and Thomas Mussoni

Territory Covered

Trevor Hopkins and Thomas Mussoni

Address

1521 E. Third Street, Charlotte, NC 28204

Phone

(800) 582-8096

Fax

Email

thopkins@autobell.com

Retail Use

Automotive

BROKER INFORMATION

Company

Company Representatives

.

Territory Covered

.

Title

.

Address

.

Phone

.

Fax

Email

tmussoni@autobell.com

40,000 in 3 mile radius

Average Income Preferred

HH \$75,000

Preferred Traffic generators or co-tenants

Retail node

Typical size or range

8 minute drive time or 3 mile radius

Frontage - Min/Preferred/Max

Min 140'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Further expansion of core markets.

Number of stores to open this year

3-6

Number of stores to open next year

3-6

Current number of stores in chain

77

BURKES OUTLET & BEALLS OUTLET

COMPANY INFORMATION

Company Representatives

Jim Reed

Territory Covered

Jim Reed

Address

1803 N CHESTNUT GROVE DR

Phone

4043134215

Fax

Email

jireed@beallsinc.com

Retail Use

Off-price fashion and home goods retailer

BROKER INFORMATION

Company

Jay Chambers Group

Company Representatives

Jay Chambers

Territory Covered

Carolinas

Title

Owner

Address

1620 Scott Avenue Charleston NC 28203

Phone

7047528350

Fax

Email

Jay@chambers-group.com

50,000 10 minute drive time

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Ross, TJX, Marshalls, BBB, HomeGoods, Hobby Lobby

Typical size or range

20,000

Frontage - Min/Preferred/Max

120

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Type of centers preferred

Power

Focus of expansion in the next 24 months

Carolinas

Number of stores to open this year

25 - 35

Number of stores to open next year

25 - 35

Current number of stores in chain

450

CATO FASHIONS / VERSONA / IT'S FASHION

COMPANY INFORMATION

Company Representatives

Bill Coe

Territory Covered

Bill Coe

Address

8100 Denmark Road

Phone

704-551-7458

Fax

704-551-7594

Email

brcoe@catocorp.com

Retail Use

Womens Apparel and Accessories

BROKER INFORMATION

Company

CATO Fashions / Versona / It's Fashion

Company Representatives

Kyle Krull

Territory Covered

South Carolina

Title

Assistant Vice President / Director of Real Estate

Address

8100 Denmark Road, Charlotte, NC. 28273

Phone

704-940-7852

Fax

704-551-7594

Email

kkrul@catocorp.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within a conservative trade area

Average Income Preferred

MHI \$40k and up

Preferred Traffic generators or co-tenants

Discount and Department Store Anchors, Jr Box Category Leaders with a great mix of better fashion.

Typical size or range

CATO: 4,000 sf; It's Fashion: 4,000 sf; Versona 4,000 - 5,000 sf

Frontage - Min/Preferred/Max

CATO: 40 ft min, It's Fashion: 40 ft min, Versona: 50 ft min.

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

llel/A

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

Expanding all three divisions Nationwide

Number of stores to open this year

20-40

Number of stores to open next year

20-40

Current number of stores in chain

1,375+

Other Useful Information

The Cato Corporation is a leading specialty retailer of value-priced fashion apparel operating three store brands - Cato Fashions, It's Fashion/It's Fashion Metro and Versona, generating over \$1 Billion in sales with approximately 1,375 stores in 33 states.

CHOPT CREATIVE SALAD

COMPANY INFORMATION

Company Representatives

Jill-ann Painter

Territory Covered

Jill-ann Painter

Address

965 Kirkwood Ave SE

Phone

4048524578

Fax

4048524578

Email

jill-ann@choptsalad.com

Retail Use

BROKER INFORMATION

Company

Atlantic Retail Properties

Company Representatives

Dan Mullin &

Territory Covered

Carolinas

Title

Broker

Address

4521 Sharon Road, Suite 145

Phone

704.697.1904

Fax

Email

dmullin@atlanticretail.com

Population Density Preferred 25,000+

Average Income Preferred

Above median HH income

Preferred Traffic generators or co-tenants

daily needs, retail, daypop, schools

Typical size or range

2500-3500

Frontage - Min/Preferred/Max

25' min

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Charlotte, Raleigh, Greensboro

Number of stores to open this year

12

Number of stores to open next year

15

Current number of stores in chain

40

CIRCLE K

COMPANY INFORMATION

Company Representatives

Andy Priolo

Territory Covered

Andy Priolo

Address

305 Gregson Drive, Cary, NC 27540

Phone

919-566-1714

Fax

Email

apriolo@circlek.com

Retail Use

Convenience Store

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

apriolo12@gmail.com

3,000/1-mi

Average Income Preferred

\$65,000

Preferred Traffic generators or co-tenants

retail, schools, offices

Typical size or range

2 acres plus or minus

Frontage - Min/Preferred/Max

250 ft./325/350

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

20 to 40 stores

Number of stores to open this year

12

Number of stores to open next year

15

Current number of stores in chain

10,000 plus

Other Useful Information

NA

CLUB PILATES

COMPANY INFORMATION

Company Representatives

Richard Feinberg

Territory Covered

Richard Feinberg

Address

3185 Pullman St Costa Mesa, CA 92626

Phone

949.346.9791

Fax

Email

richard@clubpilates.com

Retail Use

boutique fitness

BROKER INFORMATION

Company

Katz & Associates

Company Representatives

Lindsay Stafford

Territory Covered

North Carolina

Title

Associate

Address

4500 Cameron Valley Pkwy | Suite 240 | Charlotte, NC 28211

Phone

704.602.9356

Fax

704.362.5045

Email

lindsaystafford@dkatz.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 pop w/in 2 miles

Average Income Preferred

\$60,000

Preferred Traffic generators or co-tenants

Grocery, Drug, Pet

Typical size or range

1500-2000 sf

Frontage - Min/Preferred/Max

20' minumum

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

nationwide

Number of stores to open this year

150

Number of stores to open next year

100

Current number of stores in chain

110

Other Useful Information

Club Pilates was ranked 361 in Entrepreneur 500

DOLLAR TREE / FAMILY DOLLAR

COMPANY INFORMATION

Company Representatives

Craig Cripe

Territory Covered

Craig Cripe

Address

500 Volvo Parkway, Chesapeake, VA

Phone

252-974-1083

Fax

757-321-5220

Email

ccripe@dollartree.com

Retail Use

discount variety store

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

na

Address

na

Phone

na

Fax

Email

test@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

yes

Average Income Preferred

\$25k - \$60k

Preferred Traffic generators or co-tenants

Regional or neighborhood centers, anchored by big box disconters or dominant grocery stores

Typical size or range

8,000 - 10,000 sf.

Frontage - Min/Preferred/Max

70

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

yes

Number of stores to open this year

tbd

Number of stores to open next year

tbd

Current number of stores in chain

14,284, brands include Dollar Tree, Family Dollar and Dollar Tree Canada

DUNHAM'S ATHLEISURE CORPORATION

COMPANY INFORMATION

Company Representatives

John Palmer

Territory Covered

John Palmer

Address

5607 New King Drive Suite 125

Phone

2485306715

Fax

2485307650

Email

jpalmer@dunhamshq.com

Retail Use

Sporting Goods and related items

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

None@none.com

SITE SELECTION CRITERIA

Population Density Preferred

County Seat

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Other Big Box Tenants/Grocery

Typical size or range

30,000 SF to 100,000+ SF

Frontage - Min/Preferred/Max

140'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

Opportunistic Midwest Southeast

Number of stores to open this year

10-15

Number of stores to open next year

10-15

Current number of stores in chain

230

EXPRESS OIL CHANGE & TIRE ENGINEERS

COMPANY INFORMATION

Company Representatives

Jeff Yetter

Territory Covered

Jeff Yetter

Address

1880 Southpark Drive

Phone

205-724-9443

Fax

336-458-9492

Email

jyetter@expressoil.com

Retail Use

Pad Site

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

NA

Email

jyetter@expressoil.com

SITE SELECTION CRITERIA

Population Density Preferred

Minimum 20,000 residents within a 3-mile radius

Average Income Preferred

\$50,000+ median income

Preferred Traffic generators or co-tenants

20,000 vpd

Typical size or range

25,000-35,000 s.f. of land

Frontage - Min/Preferred/Max

110'-160'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Charlotte, Triangle, Triad, US

Number of stores to open this year

15

Number of stores to open next year

15

Current number of stores in chain

300

FIREHOUSE SUBS

COMPANY INFORMATION

Company Representatives

Billy Mitchell, Bill Uradnik, Bryan Paquin

Territory Covered

Billy Mitchell, Bill Uradnik, Bryan Paquin

Address

310 Ashwick Ct

Phone

8647063441

Fax

Email

bmitchell@firehousesubs.com

Retail Use

Sub Sandwiches

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

bmitchell@firehousesubs.com

20,000 in 3 miles

Average Income Preferred

minimum \$30K

Preferred Traffic generators or co-tenants

Big box retail, other restaurants

Typical size or range

1800-2000 sq ft

Frontage - Min/Preferred/Max

25'

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

100+

Number of stores to open next year

100+

Current number of stores in chain

1080

FIVE GUYS

COMPANY INFORMATION

Company Representatives

Tom Grasberger

Territory Covered

Tom Grasberger

Address

10418 Morning Dew Lane, Mechanicsville, VA

Phone

804-238-4687

Fax

Email

tgrasberger@fiveguys.com

Retail Use

restaurant

BROKER INFORMATION

Company

Multiple

Company Representatives

Multiple

Territory Covered

Multiple

Title

Multiple

Address

N/A

Phone

N/A

Fax

Email

tgrasberger@fiveguys.com

60,000 people in trade area

Average Income Preferred

\$60,000

Preferred Traffic generators or co-tenants

other restaurants, big box retailers

Typical size or range

2,500 square feet

Frontage - Min/Preferred/Max

35 feet

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

80

Number of stores to open next year

80

Current number of stores in chain

over 1,400

GABE'S

COMPANY INFORMATION

Company Representatives

Delena Young

Territory Covered

Delena Young

Address

55 Scott Avenue

Phone

3042257257

Fax

3042923876

Email

delena.young@gabes.net

Retail Use

Discount retailer with savings of up to 70% off famous brand names compared to department store prices

BROKER INFORMATION

Company

Echo Retail

Company Representatives

Aaron Savin and Jay Murphy

Territory Covered

All

Title

n/a

Address

701 Alpha Drive, Pittsburgh, PA 1528

Phone

412-968-1670

Fax

Email

jmurphy@echoretail.com

SITE SELECTION CRITERIA

Population Density Preferred

150,000+ within 15 miles of site

Average Income Preferred

\$35K - \$50K

Preferred Traffic generators or co-tenants

prefer traffic counts to exceed 20,000 vehicles per day and sites in close proximity to major highways and thoroughfares

Typical size or range

Average is 50,000 sq ft. We will consider 35,000 +square feet

Frontage - Min/Preferred/Max

225

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

500 mile ring around Morgantown, WV

Number of stores to open this year

6-8

Number of stores to open next year

12-15

Current number of stores in chain

108 - including our Rugged Wearhouse stores.

GREAT CLIPS, INC.

COMPANY INFORMATION

Company Representatives

Nick Litterst and Wayland Benbow

Territory Covered

Nick Litterst and Wayland Benbow

Address

4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone

919-559-1154

Fax

Email

nick.litterst@greatclips.com

Retail Use

Haircare

BROKER INFORMATION

Company

Katz & Associates

Company Representatives

Julie Gardner

Territory Covered

Charlotte, Greenville-Spartanburg

Title

Senior Vice President

Address

4500 Cameron Valley Pkwy, Suite 240, Charlotte, NC 28211

Phone

704-602-9350

Fax

Email

juliegardener@dkatz.com

Varies by market

Average Income Preferred

Middle to upper household income for the area

Preferred Traffic generators or co-tenants

Grocery, national discounter

Typical size or range

900 - 1,200 sq ft

Frontage - Min/Preferred/Max

Minimum 15 ft, Preferred 20 ft

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Mid-Atlantic markets and New England

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

4,100

HEARTLAND

COMPANY INFORMATION

Company Representatives

Brandon Weber

Territory Covered

Brandon Weber

Address

1200 Network Centre Dr

Phone

2175405100

Fax

Email

brweber@heartland.com

Retail Use

Dental offices

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Master Broker

Address

1200 Network Centre Dr. Effingham, IL 62401

Phone

2175405100

Fax

Fmail

carol@tenantadvocatesinc.com

Average Income Preferred \$55,000+

Preferred Traffic generators or co-tenants

Regional grocer

Typical size or range

2,000 - 4,000 sq. ft.

Frontage - Min/Preferred/Max

40 ft. min.

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

100+

Number of stores to open this year

52

Number of stores to open next year

55+

Current number of stores in chain

750+

HEARTLAND DENTAL, LLC

COMPANY INFORMATION

Company Representatives

Brandon Weber; Doug Jansen

Territory Covered

Brandon Weber; Doug Jansen

Address

1200 Network Centre Dr, Effingham, IL, 62401

Phone

217-540-6076

Fax

Email

brweber@heartland.com

Retail Use

Dental

BROKER INFORMATION

Company

Tenant Advocates, Inc.

Company Representatives

Carol Narens-Pahl

Territory Covered

Nationwide

Title

Managing Broker

Address

2202 Althoff Drive, Effingham, IL 62401

Phone

317-660-6110

Fax

866-583-9912

Email

carol@tenantadvocatesinc.com

SITE SELECTION CRITERIA

Population Density Preferred 25,000+

Average Income Preferred \$55,000+

Preferred Traffic generators or co-tenants

New Grocery Anchored Developments

Typical size or range 3,200-4,000

Frontage - Min/Preferred/Max 40'-50'

Location preferred within Shopping Center/Mall Freestanding

Type of centers preferred Community/Neighborhood

Type of centers preferred Community/Neighborhood

Focus of expansion in the next 24 months Southeast

Number of stores to open this year 50

Number of stores to open next year 50

Current number of stores in chain 785+

HIBBETT SPORTING GOODS

COMPANY INFORMATION

Company Representatives

Brad Walton, John Brooks, Sam Killian

Territory Covered

Brad Walton, John Brooks, Sam Killian

Address

2700 Milan Court Birmingham, AL

Phone

205-942-4292

Fax

Email

brad.walton@hibbett.com

Retail Use

Sporting Goods

BROKER INFORMATION

Company

Caliber Partners

Company Representatives

Byron Brown

Territory Covered

Charlotte MSA

Title

Company Rep

Address

215 Queens Road Charlotte

Phone

704-413-0695

Fax

Email

bbrown@caliber-partners.com

10,000-20,000 within 5 miles

Average Income Preferred

>\$25,000

Preferred Traffic generators or co-tenants

Varies per site

Typical size or range

4,000-5,000sf

Frontage - Min/Preferred/Max

40' minimum

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

80-100 stores

Number of stores to open this year

40-50

Number of stores to open next year

40-50

Current number of stores in chain

1071

HWY 55 BURGERS SHAKES & FRIES

COMPANY INFORMATION

Company Representatives

Guy Guthrie

Territory Covered

Guy Guthrie

Address

102 Commercial Ave, Mount Olive, NC 28365

Phone

919-635-0902 x116

Fax

Email

gguthrie@hwy55burgers.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Hwy 55 Burgers Shakes & Fries

Company Representatives

Guy Guthrie

Territory Covered

Earth

Title

Senior VP

Address

102 Commercial Ave, Mount Olive, NC 28365

Phone

919-635-0902 x116

Fax

Email

gguthrie@hwy55bugers.com

n/a

Average Income Preferred

30k+

Preferred Traffic generators or co-tenants

walmart/target/grocery

Typical size or range

2200-2400sf

Frontage - Min/Preferred/Max

25+

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Mall

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

southeastern US

Number of stores to open this year

38

Number of stores to open next year

50

Current number of stores in chain

135

JERSEY MIKE'S SUBS

COMPANY INFORMATION

Company Representatives

Elizabeth Hutchison, Kendall Jones & Chris Daniels

Territory Covered

Elizabeth Hutchison, Kendall Jones & Chris Daniels

Address

2251 Landmark Place, Manasquan, NJ 08736

Phone

(732) 223-4044

Fax

Email

ehutchison@jerseymikes.com

Retail Use

Fast-casual restaurant

BROKER INFORMATION

Company

CBRE

Company Representatives

Tiffany Barrier & Reagan Crabtree

Territory Covered

Eastern NC - Winston-Sale to Eastern NC Coast

Title

Senior Associate, First Vice President

Address

555 Fayetteville Street, Suite 800, Raleigh, NC 27601

Phone

(919) 831 8200

Fax

Email

tiffany.barrier@cbre-raleigh.com

45,000+

Average Income Preferred

\$50,000+

Preferred Traffic generators or co-tenants

Dominant grocer in market, office supply and convenience users, full price retailers, other quick casual and high end QSR users a plus

Typical size or range

1,200 - 1,800 SF

Frontage - Min/Preferred/Max

20'+

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Across US

Number of stores to open this year

185

Number of stores to open next year

200

Current number of stores in chain

1500+ open & under development

JIMMY JOHN'S

COMPANY INFORMATION

Company Representatives

Bobby Slawek & Tim Hammond

Territory Covered

Bobby Slawek & Tim Hammond

Address

2212 Fox Drive Champaign, IL 61820

Phone

217.356.9900

Fax

Email

realestate@jimmyjohns.com

Retail Use

Restaurant

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

NA

Email

realestate@jimmyjohns.com

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in a 5-min drive time

Average Income Preferred

\$40k+

Preferred Traffic generators or co-tenants

QSR

Typical size or range

1,200sf - 1,500sf

Frontage - Min/Preferred/Max

20ft

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NA

Number of stores to open this year

200+

Number of stores to open next year

200+

Current number of stores in chain

2,647

Other Useful Information

NA

LIDL US

COMPANY INFORMATION

Company Representatives

Mike Kennedy, Nate Buhler, Forrest Askew, Andrew Doyle and Kristina Patterson

Territory Covered

Mike Kennedy, Nate Buhler, Forrest Askew, Andrew Doyle and Kristina Patterson

Address

1500 Sunday Drive, Suite 101, Raleigh, NC 27607

Phone

703-927-0774

Fax

Email

mike.kennedy@lidl.us

Retail Use

Grocery

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

Email

mike.kennedy@lidl.us

Average Income Preferred

60,000

Preferred Traffic generators or co-tenants

National Tenants

Typical size or range

5 acres of land

Frontage - Min/Preferred/Max

400'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

NC and SC

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

0 in US

Other Useful Information

Lidl is the largest grocery chain in Europe with over 10,000 stores in 27 countries.

MATTRESS WAREHOUSE, INC.

COMPANY INFORMATION

Company Representatives

Peter Waldron

Territory Covered

Peter Waldron

Address

4949 New Design Road, Frederick, MD 21703

Phone

301-682-8504

Fax

Email

pwaldron@sleephappens.com

Retail Use

Mattresses and bedding related goods

BROKER INFORMATION

Company

Kotis Properties

Company Representatives

Tyler Quinn, Jeff Nimmer

Territory Covered

NC

Title

Vice President

Address

1500 Mill Street, Suite 105, Greensboro, NC 27408

Phone

336-574-2000

Fax

Email

tyler@kotisprop.com

Average Income Preferred

TBD

Preferred Traffic generators or co-tenants

TRC

Typical size or range

4,500 - 5,000 square feet

Frontage - Min/Preferred/Max

Min - 45'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power Specialty/Life Style Community/Neighborhood Strip Centers

Type of centers preferred

Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

TBD

Number of stores to open this year

TBD

Number of stores to open next year

TBD

Current number of stores in chain

210

MCDONALD'S CORPORATION

COMPANY INFORMATION

Company Representatives

Jami Hays

Territory Covered

Jami Hays

Address

4601 Six Forks Road, Suite 200, Raleigh, NC 27609

Phone

(919) 215-2951

Fax

Email

jami.hays@us.mcd.com

Retail Use

restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

jami.hays@us.mcd.com

10,000

Average Income Preferred

65,000

Preferred Traffic generators or co-tenants

Grocery; big box

Typical size or range

1-2 acres

Frontage - Min/Preferred/Max

250' min

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

140-160 across the country

Number of stores to open this year

70-80 across the country

Number of stores to open next year

70-80 across the country

Current number of stores in chain

30,000+

MOVIE TAVERN/SOUTHERN THEATRES

COMPANY INFORMATION

Company Representatives

Kade L Pittman

Territory Covered

Kade L Pittman

Address

12400 Coit Road, Suite 875, Dallas, TX 75251

Phone

214.477.4895

Fax

Email

kpittman@movietavern.com

Retail Use

Entertainment

BROKER INFORMATION

Company

None

Company Representatives

Kade L Pittman

Territory Covered

None

Title

None

Address

None

Phone

214.477.4895

Fax

None

Email

kpittman@movietavern.com

SITE SELECTION CRITERIA

Population Density Preferred

250,000 within 15 minute drive time

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Flexible

Typical size or range

46,000

Frontage - Min/Preferred/Max

Flexible

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

Opportunistic

Number of stores to open this year

3-5

Number of stores to open next year

3

Current number of stores in chain

25

PANDA EXPRESS

COMPANY INFORMATION

Company Representatives

Kane Lester

Territory Covered

Kane Lester

Address

Rosemead, California

Phone

404.964.1296

Fax

Email

kane.lester@pandarg.com

Retail Use

Restaurant

BROKER INFORMATION

Company

New South Properties

Company Representatives

Scott Mileham

Territory Covered

North Carolina

Title

Broker

Address

Charlotte, NC

Phone

704.927.2886

Fax

Email

smileham@newsouthprop.com

50,000+ in 3 mile ring

Average Income Preferred

\$50,000+ in 3 mile ring

Preferred Traffic generators or co-tenants

WalMart, Target, grocers, home improvement

Typical size or range

.75 acre parcel or 2,000 sf end cap

Frontage - Min/Preferred/Max

110' parcel or 30' wide space

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Type of centers preferred

Mall

Power

Specialty/Life Style

Focus of expansion in the next 24 months

NC and SC

Number of stores to open this year

110 National, 4-6 in NC and SC

Number of stores to open next year

110 National, 3-5 in NC and SC

Current number of stores in chain

1,900

Other Useful Information

Ground leases will not be considered. Purchases are main focus.

PANDA RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Kane Lester

Territory Covered

Kane Lester

Address

2405 Saxony Trace, Alpharetta, GA 30005

Phone

626-799-9898

Fax

Email

kane.lester@pandarg.com

Retail Use

Restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

kane.lester@pandarg.com

Population Density Preferred 65,000+

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Heavy Retail, Going home traffic

Typical size or range

2200

Frontage - Min/Preferred/Max

30

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

110

Number of stores to open next year

110

Current number of stores in chain

Close to 2000

PETSENSE

COMPANY INFORMATION

Company Representatives

Robin J. Muir, CCIM

Territory Covered

Robin J. Muir, CCIM

Address

7201 Jameson Road

Phone

806-570-2874

Fax

Email

robin.muir@petsense.com

Retail Use

Pet Supplies

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

wtaylor@icsc.org

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

grocery store, mass merchant

Typical size or range

5,500

Frontage - Min/Preferred/Max

55

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

25

Number of stores to open next year

30

Current number of stores in chain

144

Other Useful Information

Need to be 8 miles from closest competitor

RACK ROOM SHOES

COMPANY INFORMATION

Company Representatives

Steve Costenoble

Territory Covered

Steve Costenoble

Address

8310 Technology Dr Charlotte, NC 28262

Phone

704.547.9200

Fax

Email

scostenoble@rackroom.com

Retail Use

Footwear

BROKER INFORMATION

Company

Retail Properties

Company Representatives

Tim Metzler

Territory Covered

South

Title

Broker

Address

3 Broad Street Suite 400 Charleston, SC 29401

Phone

8437934838

Fax

Email

drew@margolcrs.com

Trade Area 50000 min

Average Income Preferred

Depends on Trade Area

Preferred Traffic generators or co-tenants

TJ Maxx, Ross, Marshalls, Old Navy, Target, Kohls

Typical size or range

6000-8000

Frontage - Min/Preferred/Max

60

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Southeast USA

Number of stores to open this year

31

Number of stores to open next year

25-30

Current number of stores in chain

430

Other Useful Information

OWNED BY THE DEICHMANN GROUP, ESSEN, GERMANY

RAINBOW APPARE

COMPANY INFORMATION

Company Representatives

Marcus Bruchis

Territory Covered

Marcus Bruchis

Address

300 Richard Arrington Jr. Blvd. S, Suite 900

Phone

3343221255

Fax

3343221255

Email

mbruchis@southpace.com

Retail Use

Womens and childrens apparel

BROKER INFORMATION

Company

Currier Properties

Company Representatives

DeAnn Leonard and Kori Wing

Territory Covered

NC & SC

Title

Broker

Address

1301 Meadowood Ln Charlotte, NC 28211

Phone

704-366-8999

Fax

Email

dleonard@currierproperties.com

SITE SELECTION CRITERIA

Population Density Preferred

75,000

Average Income Preferred

Below \$60,000

Preferred Traffic generators or co-tenants

Wal Mart, Ross, TJ Maxx, Burkes, Burlington Coat

Typical size or range

7,500 - 15,000

Frontage - Min/Preferred/Max

50/70/100

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Power

Strip Centers

Type of centers preferred

Mall

Power

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

80

Number of stores to open next year

90

Current number of stores in chain

1,200

ROSES/ROSES EXPRESS

COMPANY INFORMATION

Company Representatives

N Wayne Stainback

Territory Covered

N Wayne Stainback

Address

PO Box 267

Phone

2524383164

Fax

2524302763

Email

wstainback@vwstores.com

Retail Use

Discount Stores

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

wstainback@vwstores.com

SITE SELECTION CRITERIA

Population Density Preferred

Variable

Average Income Preferred

\$50,000 and under

Preferred Traffic generators or co-tenants

Grocery Store

Typical size or range

20,000-50,000

Frontage - Min/Preferred/Max

125-200 feet depending on Format

Location preferred within Shopping Center/Mall

In-line

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Southeast

Number of stores to open this year

20-25

Number of stores to open next year

25-30

Current number of stores in chain

375+/-

SALSARITA'S RESTAURANTS, LLC

COMPANY INFORMATION

Company Representatives

Tim Carter

Territory Covered

Tim Carter

Address

4601 Charlotte Park Drive, Suite 250

Phone

7045409447

Fax

7045409447

Email

tcarter@salsaritas.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Professional Realty

Company Representatives

George Lee

Territory Covered

National

Title

Master Broker

Address

4601 Charlotte Park Drive

Phone

8033095021

Fax

Email

George@profrealty.com

SITE SELECTION CRITERIA

Population Density Preferred

30K w/15K daytime w/in 2 miles

Average Income Preferred

>70,000

Preferred Traffic generators or co-tenants

Grocery, Target and free standing co-tenants on outside pads

Typical size or range

2400-2800

Frontage - Min/Preferred/Max

35Ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Corporate development w/in 2 hours of Charlotte, national development with active franchisee developer

Number of stores to open this year

12-15

Number of stores to open next year

12-15

Current number of stores in chain

84

Other Useful Information

Seeking drive thru capability on co-tenancy out-parcel pad. Preferred co-tenants would be coffee, retail, bakery, cellular.

SAVE-A-LOT FOOD STORES

COMPANY INFORMATION

Company Representatives

Daniel Patrick and Patrick Mundy

Territory Covered

Daniel Patrick and Patrick Mundy

Address

9360 Magnolia Street, Orient, OH 43146

Phone

3142650084

Fax

Email

Daniel.M.Patrick@savealot.com

Retail Use

Grocery

BROKER INFORMATION

Company

The Shopping Center Group

Company Representatives

Andy Misiaveg and Jonathan Britt

Territory Covered

NC/SC

Title

Brokers

Address

1057 East Morehead Street Suite 200 Charlotte, NC 28204

Phone

O: 704.335.5455 C: 704.560.1816

Fax

Email

Andy.Misiaveg@tscg.com

Rural and Urban locations

Average Income Preferred

\$45K Median Income and Less

Preferred Traffic generators or co-tenants

Value Driven Co-tenants

Typical size or range

15K-18K sqft

Frontage - Min/Preferred/Max

100ft

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

N/A

Number of stores to open this year

N/A

Number of stores to open next year

N/A

Current number of stores in chain

1350

SHEETZ, INC

COMPANY INFORMATION

Company Representatives

Jamie Gerhart & Errin Hensley

Territory Covered

Jamie Gerhart & Errin Hensley

Address

5700 6th Ave

Phone

540-421-1546

Fax

Email

jgerhart@sheetz.com

Retail Use

convenience store, restaurant, and gas

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

None@none.com

Depends on average daily traffic

Average Income Preferred

Depends on average daily traffic

Preferred Traffic generators or co-tenants

24 hour uses

Typical size or range

1.5 - 3.0 ac (typically)

Frontage - Min/Preferred/Max

250'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

within current footprint

Number of stores to open this year

30

Number of stores to open next year

30

Current number of stores in chain

543

SHOE SHOW, INC. DBA SHOE DEPT. ENCORE / SHOE SHOW / SHOE DEPT. / BURLINGTON SHOE / SHOE SHOW MEGA STORE

COMPANY INFORMATION

Company Representatives

Kirk J. Krull / Paul Kiratzis / Steve Ellis

Territory Covered

Kirk J. Krull / Paul Kiratzis / Steve Ellis

Address

2201 Trinity Church Road

Phone

704-782-4143

Fax

704-721-7323

Email

vellington@shoeshow.com

Retail Use

family-shoe retailer

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

SITE SELECTION CRITERIA

Population Density Preferred

20,000 in 3-5 mile ring

Average Income Preferred

N/A

Preferred Traffic generators or co-tenants

Walmart; Target; Department Store; \$ Tree; National-Fashion tenants;

Typical size or range

2,800 for SHOE SHOW - 20,000 + sf for ENCORE

Frontage - Min/Preferred/Max

28'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

growing in current and new markets

Number of stores to open this year

80

Number of stores to open next year

80

Current number of stores in chain

1100 +

SOLA SALON STUDIOS

COMPANY INFORMATION

Company Representatives

Haynes Chidsey

Territory Covered

Haynes Chidsey

Address

1300 Baxter Street, Suite, 421, Charlotte, NC 28204

Phone

7049007730

Fax

Email

haynes@solacharlotte.com

Retail Use

salon services

BROKER INFORMATION

Company

The Providence Group

Company Representatives

Melissa McDonald

Territory Covered

Carolinas

Title

Partner

Address

Charlotte NC

Phone

(704) 644-4593

Fax

Email

mmcdonald@providencegroup.com

50000+ in 3 mile

Average Income Preferred

\$75,000+

Preferred Traffic generators or co-tenants

female centric retailers

Typical size or range

5,500

Frontage - Min/Preferred/Max

60 feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

across the U.S.

Number of stores to open this year

75+

Number of stores to open next year

75+

Current number of stores in chain

325

Other Useful Information

leading salon studio concept in the U.S.

SPIRIT HALLOWEEN SUPERSTORES

COMPANY INFORMATION

Company Representatives

Sharon Bodden

Territory Covered

Sharon Bodden

Address

6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone

609-645-5761

Fax

Email

sharon.bodden@spirithalloween.com

Retail Use

Temporary Halloween Stores

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

noemail@none.com

ΑII

Average Income Preferred

ΑII

Preferred Traffic generators or co-tenants

Grocery Stores, Junior Anchors, Apparel, Home and Decorating

Typical size or range

6,000 - 30,000 sq ft

Frontage - Min/Preferred/Max

Variable

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

United States & Canada

Number of stores to open this year

1250

Number of stores to open next year

1275

Current number of stores in chain

1225

SPORT CLIPS

COMPANY INFORMATION

Company Representatives

Matt Lewis

Territory Covered

Matt Lewis

Address

4441 Six Forks Road Suite 106-307, Raleigh, NC 27609

Phone

919-818-9728

Fax

Email

Matt.Lewis@SportClips.com

Retail Use

Hair

BROKER INFORMATION

Company

Moseley Real Estate Advisors

Company Representatives

John Lambert

Territory Covered

North Carolina

Title

Real Estate Broker

Address

1100 Kenilworth Avenue Suite 210, Charlotte, NC 28204

Phone

704-927-9226

Fax

Email

jlambert@moseleyrea.com

30,000 in a 3 mile radius

Average Income Preferred

Moderate to higher income areas preferred

Preferred Traffic generators or co-tenants

National co-tenants preferred

Typical size or range

1,000 - 1,400sf

Frontage - Min/Preferred/Max

15' - 20'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All markets

Number of stores to open this year

TBD

Number of stores to open next year

150 Nationally

Current number of stores in chain

1630

STANTON OPTICAL

COMPANY INFORMATION

Company Representatives

Greg Lyon

Territory Covered

Greg Lyon

Address

4300 S. US Highway One, Suite 203-350, Jupiter, FL 33477

Phone

561-624-4089

Fax

Email

glyon@stantonoptical.com

Retail Use

Optical

BROKER INFORMATION

Company

Stanton Optical

Company Representatives

Greg Lyon

Territory Covered

USA

Title

Real Estate Department

Address

4300 S. US HWY One, Jupiter FL 33477

Phone

561-624-4089

Fax

Email

glyon@stantonoptical.com

100,000 in 5 miles or trade area

Average Income Preferred

35,000 +

Preferred Traffic generators or co-tenants

Regional Trade Areas anchored by Malls or Power Centers

Typical size or range

2600-4300

Frontage - Min/Preferred/Max

50/65 - hard corners, outpads, endcaps

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Type of centers preferred

Mall

Power

Focus of expansion in the next 24 months

USA

Number of stores to open this year

15

Number of stores to open next year

20

Current number of stores in chain

80

T-MOBILE USA

COMPANY INFORMATION

Company Representatives

Deborah Ferrell

Territory Covered

Deborah Ferrell

Address

18205 Crane Nest Dr, Tampa, FL 33647

Phone

678-687-6333

Fax

Email

deborah.ferrell2@t-mobile.com

Retail Use

Wireless

BROKER INFORMATION

Company

Various

Company Representatives

Various

Territory Covered

Various

Title

Various

Address

Various

Phone

Various

Fax

Email

deborah.ferrel2@t-mobile.com

Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Varies

Typical size or range

800 sf - 2500 sf

Frontage - Min/Preferred/Max

min 18'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NC/SC/GA/TN

Number of stores to open this year

SE Region - 200+

Number of stores to open next year

SE Region - 200+

Current number of stores in chain

3500+

TRACTOR SUPPLY COMPANY

COMPANY INFORMATION

Company Representatives

Mike Porter

Territory Covered

Mike Porter

Address

5401 Virginia Way; Brentwood, TN

Phone

919.896.1758

Fax

Email

mporter@tractorsupply.com

Retail Use

Rural retailer

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Email

mporter@tractorsupply.com

Average Income Preferred

TBD

Preferred Traffic generators or co-tenants

TRC

Typical size or range

3.5 acres

Frontage - Min/Preferred/Max

TBC

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Throughout existing service area.

Number of stores to open this year

100+

Number of stores to open next year

100+

Current number of stores in chain

1600

ZAXBY'S

COMPANY INFORMATION

Company Representatives

Tommy Mitchell

Territory Covered

Tommy Mitchell

Address

1040 Founders Blvd., Athens, GA 30606

Phone

706-433-2289

Fax

Email

tmitchell@zaxbys.com

Retail Use

Restaurant

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

tmitchell@zaxbys.com

+30K in trade area

Average Income Preferred

Min \$45K

Preferred Traffic generators or co-tenants

Several

Typical size or range

1acre pad/outparcel

Frontage - Min/Preferred/Max

160'

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Type of centers preferred

Power

Community/Neighborhood

Focus of expansion in the next 24 months

Southeast U.S.

Number of stores to open this year

90

Number of stores to open next year

90

Current number of stores in chain

830