COMPANY INFORMATION

Company Representatives
Brooke Schroder, Adam Fullington, Chris Benne, Patric Prebel, Rex Majors, John Baldwin, Michael Hampton

Territory Covered
Brooke Schroder, Adam Fullington, Chris Benne, Patric Prebel, Rex Majors, John Baldwin, Michael Hampton

Address
3200 Hackberry Rd, Irving, TX 75063

Phone
2147894375

Fax

Email
Brooke.Schroder@7-11.com

Retail Use
Convenience/Gas

BROKER INFORMATION

Company
Shop Co.

Company Representatives
Pete Podesta

Territory Covered
Texas

Title
Broker

Address
Dallas

Phone
214-960-4459

Fax

Email
pete@shopcompanies.com

SITE SELECTION CRITERIA
Population Density Preferred
Varies by area

Average Income Preferred
all

Preferred Traffic generators or co-tenants
Big Box Retail, daytime

Typical size or range
1-2 acres

Frontage - Min/Preferred/Max
200 min

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
DFW, Austin, San Antonio

Number of stores to open this year
30

Number of stores to open next year
50

Current number of stores in chain
US- 8,500+ Worldwide- approaching 50,000 stores

Other Useful Information
Largest Retailer in the World (with number of locations)
COMPANY INFORMATION

Company Representatives
Rosa De Luna

Territory Covered
Rosa De Luna

Address
4000 Union Pacific Blvd.

Phone
(310) 383-4437

Fax

Email
rosa.deluna@99only.com

Retail Use
Discount General Merchandise

BROKER INFORMATION

Company
CBRE

Company Representatives
Chris Sacks

Territory Covered
Dallas, TX

Title
Senior Associate

Address
8080 Park Lane, Suite 800

Phone
(214) 252-1053

Fax

Email
chris.sacks@cbre.com

SITE SELECTION CRITERIA
Population Density Preferred
15,000 people in 1 mile

Average Income Preferred
$45,000 - $65,000

Preferred Traffic generators or co-tenants
Soft Goods & Super Market

Typical size or range
12,000 - 25,000

Frontage - Min/Preferred/Max
120'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Texas

Number of stores to open this year
12

Number of stores to open next year
25

Current number of stores in chain
402

Other Useful Information
COMPANY INFORMATION

Company Representatives
Ken Ormsmby

Territory Covered
Ken Ormsmby

Address
1907 Hether St #B, Austin, TX 78704

Phone
512-516-3191

Fax

Email
ken.ormsby@advance-auto.com

Retail Use
Auto Parts

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Jacke Weir & Brady Maus

Territory Covered
DFW

Title
SVP Brokerage

Address
2525 McKinnon St., Suite 700, Dallas, TX 75201

Phone
214.572.8460

Fax

Email
jmweir@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
70,000 People in 3 Miles

Average Income Preferred
50,000 - 70,000

Preferred Traffic generators or co-tenants
Dollar Stores, Auto Repair Shops, Home Improvement Stores

Typical size or range
7000 sq ft or 1 Acre parcel

Frontage - Min/Preferred/Max
65' minimum

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Texas

Number of stores to open this year
65+

Number of stores to open next year
100+

Current number of stores in chain
5,000+

Other Useful Information
COMPANY INFORMATION

Company Representatives
Michael Dee, Randy Tomczak

Territory Covered
Michael Dee, Randy Tomczak

Address
various

Phone
214-668-6776

Fax

Email
mdee@arbys.com

Retail Use
restaurant

BROKER INFORMATION

Company
Various

Company Representatives
Various

Territory Covered
Southwest and West regions

Title
various

Address
1155 Perimeter Center West, Atlanta, GA 30338

Phone
various

Fax

Email
various@yahoo.com

SITE SELECTION CRITERIA
Population Density Preferred
residential: 20,000 within 2 miles; daytime pop: 12,000 within 2 miles

Average Income Preferred
median household income: $55,000

Preferred Traffic generators or co-tenants
grocers, drug stores, Walmart, Target

Typical size or range
1800-2200 s.f., free standing, end-cap, in-line & food court

Frontage - Min/Preferred/Max
depends on the site

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
across the U.S.

Number of stores to open this year
93

Number of stores to open next year
100+

Current number of stores in chain
3400

Other Useful Information
COMPANY INFORMATION

Company Representatives
Michael Dee, Randy Tomczak

Territory Covered
Michael Dee, Randy Tomczak

Address
various

Phone
2146686776

Fax

Email
mdee@arbys.com

Retail Use
restaurant

BROKER INFORMATION

Company
Various

Company Representatives
Various

Territory Covered
Southwest and West regions

Title
various

Address
1155 Perimeter Center West, Atlanta, GA 30338

Phone
various

Fax

Email
various@yahoo.com

SITE SELECTION CRITERIA
Population Density Preferred
residential: 20,000 within 2 miles; daytime pop: 12,000 within 2 miles

Average Income Preferred
median household income: $55,000

Preferred Traffic generators or co-tenants
grocers, drug stores, Walmart, Target

Typical size or range
1800-2200 s.f., free standing, end-cap, in-line & food court

Frontage - Min/Preferred/Max
depends on the site

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
across the U.S.

Number of stores to open this year
93

Number of stores to open next year
100+

Current number of stores in chain
3400

Other Useful Information
COMPANY INFORMATION

Company Representatives
Marshall Phaneuf

Address
208 S. Akard, #639, Dallas, TX 75202

Phone
214-486-8695

Fax

Email
MP606G@ATT.COM

Retail Use
Cellular, Digital Life and Video

BROKER INFORMATION

Company
CBRE

Company Representatives
Helen Pacione

Address
208 S. Akard, 6th floor, Dallas, TX 75202

Phone
214-486-8664

Fax

Email
HP3030@att.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000 and greater

Average Income Preferred
$50K and greater

Preferred Traffic generators or co-tenants
Large Box

Typical size or range
1,500SF - 4,500SF

Frontage - Min/Preferred/Max
20 - 60 FT

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
All Areas

Number of stores to open this year
300

Number of stores to open next year
300

Current number of stores in chain
5,000

Other Useful Information
COMPANY INFORMATION

Company Representatives
Christopher Walker

Territory Covered
Christopher Walker

Address
123 S. Front St, 3rd Floor, Memphis, TN 38103

Phone
(901) 495-7348

Fax

Email
christopher.j.walker@autozone.com

Retail Use
Auto Parts

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
N/A

Fax

Email
christopher.j.walker@autozone.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000 in the trade area

Average Income Preferred
50,000

Preferred Traffic generators or co-tenants
Walmart, Dollar General

Typical size or range
7300

Frontage - Min/Preferred/Max
64'

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
U.S.

Number of stores to open this year
156

Number of stores to open next year
150

Current number of stores in chain
5800

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jill Szymanski

Territory Covered
Jill Szymanski

Address
4550 Beltway Drive, Addison, TX 75001

Phone
214-218-2730

Fax

Email
jszymanski@blro.net

Retail Use
Bar & Restaurant

BROKER INFORMATION

Company
Weitzman

Company Representatives
Michelle Caplan & Matthew Rosenfeld

Territory Covered
Dallas

Title
Best Brokers

Address
4102 Maple Avenue

Phone
214-207-3222

Fax

Email
mcaplan@weitzmangroup.com

SITE SELECTION CRITERIA
Population Density Preferred
100,000+ within 16 minute drive time

Average Income Preferred
$75,000 +

Preferred Traffic generators or co-tenants
high end lifestyle centers or malls with a lifestyle component, theaters, other restaurants without tap restrictions

Typical size or range
5,500 - 9,000

Frontage - Min/Preferred/Max
signage and visibility are paramount with our late night component

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Specialty/Lifestyle

Type of centers preferred
Specialty/Lifestyle

Focus of expansion in the next 24 months
30-40 corporately and 40 franchised

Number of stores to open this year
16

Number of stores to open next year
25

Current number of stores in chain
120

Other Useful Information
Founded in Chicago in 1990 Bar Louie is a national collection of over 120 neighborhood bars and eateries featuring hand-crafted cocktails and spirits, delectable scratch food and an inviting atmosphere for people to enjoy time with friends and mingle. Open for lunch, happy hour, dinner and late night – Bar Louie is a progressively hip and lively atmosphere. Layouts vary, as do local food and drink specials. Our guests range from ages 25 to 54 and more than 50 percent are women.
COMPANY INFORMATION

Company Representatives
Trey Brewer

Territory Covered
Trey Brewer

Address
1600 WSW Loop 323 Tyler, TX 75701

Phone
903-534-3001

Fax

Email
treybrewer@bookshires.com

Retail Use
Grocery/Fuel/Pharmacy

BROKER INFORMATION

Company
Tim Henson

Company Representatives
Venture

Territory Covered
North, Northeast, and West Texas, Arkansas, Louisiana

Title
Senior Vice President

Address
8235 Douglas Ave Suite 720 Dallas Tx 75225

Phone
214-378-1212

Fax

Email
thenson@venturedfw.com

SITE SELECTION CRITERIA
Population Density Preferred
10,000 + depending on competition

Average Income Preferred
$45,000

Preferred Traffic generators or co-tenants
Schools, High Speed Traffic, Lakes

Typical size or range
12,000 - 60,000

Frontage - Min/Preferred/Max
Depends on Site

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
North, Northeast, and West Texas, Arkansas, Louisiana

Number of stores to open this year
2-5

Number of stores to open next year
2-5

Current number of stores in chain
179

Other Useful Information
COMPANY INFORMATION

Company Representatives
Nathan Richardson

Territory Covered
Nathan Richardson

Address
211 Baker Rd #332

Phone
4028802074

Fax

Email
nrichardson@buchananenergy.com

Retail Use
Convenience/Gas

BROKER INFORMATION

Company
1912 Ventures

Company Representatives
John Wall

Territory Covered
Greater Houston & San Antonio

Title
Broker/Developer

Address
1401 Richmond Ave, Suite 295, Houston, TX 77006

Phone
713.522.1912

Fax
844.301.3500

Email
john.wall@1912v.com
SITE SELECTION CRITERIA

Population Density Preferred
- 

Average Income Preferred
- 

Preferred Traffic generators or co-tenants
- 

Typical size or range
1.5-2.5 acres

Frontage - Min/Preferred/Max
225/300

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Greater Houston & San Antonio

Number of stores to open this year
15

Number of stores to open next year
20

Current number of stores in chain
92

Other Useful Information
COMPANY INFORMATION

Company Representatives
Lauri Mendoza

Territory Covered
Lauri Mendoza

Address
700 13th Avenue East, Bradenton, FL 34208

Phone
941-744-4194

Fax

Email
lmendoza@beallsinc.com

Retail Use
Fashion apparel, shoes and related accessories, home & gifts for entire family

BROKER INFORMATION

Company
1) Fox & Graham 2) Newmark Grubb Knight Frank 3) Venture Commercial

Company Representatives
1) Clay Graham, Kyle Fox 2) Tim Westfall, Joe Doucett 3) Bryan Cornelius, Jim Dunn

Territory Covered
1) Texas excluding DFW 2) AZ, NM, NV 3) DFW

Title
Broker

Address
1) Houston 2) Phoenix 3) Dallas

Phone
1) 281-855-1300 2) 602-952-3822 3) 214-378-1212

Fax

Email
lmendoza@beallsinc.com

SITE SELECTION CRITERIA
Population Density Preferred
40,000+ in 10 minute drive time

Average Income Preferred
$45,000+ median HH

Preferred Traffic generators or co-tenants
Similar female-oriented fashion

Typical size or range
18,000 to 22,000 SF

Frontage - Min/Preferred/Max
Min 100

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Power
Strip Centers

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
All of Texas

Number of stores to open this year
22 New, 6 Relo, 5 Exp, 48 Remodels

Number of stores to open next year
40 New, 6 Relo, 3 Exp, 35 Remodels

Current number of stores in chain
446

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jeff Morrow

 Territory Covered
Jeff Morrow

Address
1830 Route 130 North

 Phone
817-732-7823

Fax

Email
Jeff.Morrow@burlingtonstores.com

Retail Use
Retail

BROKER INFORMATION

Company
EDGE Realty Partners

Company Representatives
Chris Green

 Territory Covered
DFW

Title
Senior Vice President

Address
5950 Berkshire Lane, Suite 700 Dallas, TX 75225

 Phone
214-545-6938

Fax

Email
cgreen@edge-re.com

SITE SELECTION CRITERIA
Population Density Preferred
200,000

Average Income Preferred
Middle America Incomes

Preferred Traffic generators or co-tenants
Off-Price Retail Co-Tenancy a plus

Typical size or range
40,000’ s/f to 50,000’ s/f

Frontage - Min/Preferred/Max
200 s/f

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
Infill existing markets

Number of stores to open this year
25 net new

Number of stores to open next year
25 net new

Current number of stores in chain
570

Other Useful Information
COMPANY INFORMATION

Company Representatives
Cindy Frye

Territory Covered
Cindy Frye

Address
9 Pagosa Court, Trophy Club, TX 76262

Phone
817-312-0020

Fax

Email
cfrye@einsteinnoah.com

Retail Use
QSR

BROKER INFORMATION

Company
Square Foot, Inc.

Company Representatives
David Choe

Territory Covered
DFW, Houston

Title
Partner

Address
1207 Elderado Ave., Dallas, TX 75208

Phone
214-943-9090 ext. 231

Fax

Email
dchoe@sitesra.com

SITE SELECTION CRITERIA
Population Density Preferred
50K+

Average Income Preferred
$55K+

Preferred Traffic generators or co-tenants
Other national QSR

Typical size or range
2500+

Frontage - Min/Preferred/Max
Preferred 42 feet

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Strip Centers

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
SW Florida, Atlanta

Number of stores to open this year
35

Number of stores to open next year
45

Current number of stores in chain
900+

Other Useful Information
This is a new concept that is known as C&B (Coffee and Bagels). This is a combination of Caribou Coffee and Einstein Bros Bagels.
COMPANY INFORMATION

Company Representatives
Kyle Edwards; Gary Smith; Warren Doyle

Territory Covered
Kyle Edwards; Gary Smith; Warren Doyle

Address
SRS - 8343 Douglas Ave, Dallas, TX 75225; Davis Comm - 616 Hawthorne St, Houston, TX 77006

Phone
(704) 236-7249

Fax
(704) 551-7594

Email
kedwa@catocorp.com

Retail Use
Clothing

BROKER INFORMATION

Company
SRS Real Estate - Dallas MSA, Austin MSA; Davis Commercial - Houston MSA

Company Representatives
Dawn Greiner, Rick Ikeler - Dallas; Mark Davis - Houston

Territory Covered
Texas

Title
Broker

Address
4013 E 14th St #407; Plano, TX 75074

Phone
SRS - (214) 560-3200; Davis Commercial (713) 528-9776

Fax
N/A

Email
dawn.greiner@SRSRE.com
SITE SELECTION CRITERIA

Population Density Preferred
At least 20,000 in the trade area

Average Income Preferred
Varies

Preferred Traffic generators or co-tenants
Department Store, Discount Department Store, Apparel, Beauty, Shoes

Typical size or range
4,000-6,000 sq ft

Frontage - Min/Preferred/Max
40’/ 50’/ varies

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Mall
Power
Specialty/Life Style

Focus of expansion in the next 24 months
Regional locations with a large collection of soft good users

Number of stores to open this year
TBD

Number of stores to open next year
TBD

Current number of stores in chain
Over 1,300

Other Useful Information
The Cato Corporation just reached $1 Billion in sales and is publicly traded on the NYSE. We operate 3 divisions: Cato Fashions, Versona, and Its Fashion. We have been in business for over 70 years.
COMPANY INFORMATION

Company Representatives
Kyle Edwards, Gary Smith, Warren Doyle

Territory Covered
Kyle Edwards, Gary Smith, Warren Doyle

Address
N/A

Phone
704-551-7458

Fax
704-551-7594

Email
wdoyl@catocorp.com

Retail Use
Womens Apparel and Accessories

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
8100 Denmark Road, Charlotte, NC. 28273

Phone
N/A

Fax
N/A

Email
wdoyl@catocorp.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000 within a conservative trade area

Average Income Preferred
MHI $40k and up

Preferred Traffic generators or co-tenants
Discount and Department Store Anchors, Jr Box Catagory Leaders with a great mix of better fashion.

Typical size or range
CATO: 4,000 sf; It's Fashion: 4,000 sf; Versona 5,000 - 6,000 sf

Frontage - Min/Preferred/Max
CATO: 40 ft min, It's Fashion: 40 ft min, Versona: 50 ft min.

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Expanding all three divisions Nationwide

Number of stores to open this year
20-40

Number of stores to open next year
20-40

Current number of stores in chain
1400

Other Useful Information
COMPANY INFORMATION

Company Representatives
Steve Flaten

Territory Covered
Steve Flaten

Address
varies

Phone
513 583-9968

Fax

Email
sflaten@childrensplace.com

Retail Use
childrens clothing

BROKER INFORMATION

Company
varies

Company Representatives
varies

Territory Covered
varies

Title
varies

Address
1198 Berkshire Court Maineville OH 45039

Phone
varies

Fax

Email
sflaten@childrensplace.com

SITE SELECTION CRITERIA
Population Density Preferred
open

Average Income Preferred
open

Preferred Traffic generators or co-tenants
fashion

Typical size or range
3800-5500

Frontage - Min/Preferred/Max
32

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Mall
Power
Strip Centers

Type of centers preferred
Mall
Power
Strip Centers

Focus of expansion in the next 24 months
Hispanic areas

Number of stores to open this year
5

Number of stores to open next year
5

Current number of stores in chain
1077

Other Useful Information
COMPANY INFORMATION

Company Representatives
Tod Holloway

Territory Covered
Tod Holloway

Address
19231 N. 69th Ave Glendale, AZ 85308

Phone
6232089456

Fax

Email
Tholloway@churchs.com

Retail Use
Restaurant

BROKER INFORMATION

Company
Multiple

Company Representatives
Multiple

Territory Covered
United States

Title
None

Address
None

Phone
None

Fax

Email
None@none.com

SITE SELECTION CRITERIA
Population Density Preferred
50,000

Average Income Preferred
40,000

Preferred Traffic generators or co-tenants
Hispanic grocers, dollar stores, auto parts

Typical size or range
30,000 square foot parcel

Frontage - Min/Preferred/Max
110 feet

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Southwest

Number of stores to open this year
15

Number of stores to open next year
15

Current number of stores in chain
1200

Other Useful Information
COMPANY INFORMATION

Company Representatives
Stephen Curtis

Territory Covered
Stephen Curtis

Address
6500 International Parkway, Suite 1500, Plano, TX 75093

Phone
972-348-5934

Fax

Email
stephen.curtis@confiegroup.com

Retail Use
Insurance Office/Financial Services

BROKER INFORMATION

Company
Venture Commercial Real Estate

Company Representatives
David Schnitzer

Territory Covered
DFW

Title
Senior Vice President

Address
8235 Douglass Avenue, Suite 720, Dallas, TX 75225

Phone
214-378-1212

Fax

Email
dschnitzer@venturedfw.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000 in 3 miles

Average Income Preferred
$25,000

Preferred Traffic generators or co-tenants
Hispanic Grocers, dollar stores, pawn shops, auto parts

Typical size or range
1,000 - 1,500

Frontage - Min/Preferred/Max
15-20 feet

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Illinois, Indiana, Wisconsin, Texas, Louisiana, South Carolina, Alabama, Missouri

Number of stores to open this year
25

Number of stores to open next year
35

Current number of stores in chain
700

Other Useful Information
COMPANY INFORMATION

Company Representatives
Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Territory Covered
Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Address
N/A

Phone
(214) 243-0056

Fax

Email
kerickson@consortiumfg.com

Retail Use
Sbarro

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
322 Walnut Grove Ln

Phone
N/A

Fax

Email
kerickson@consortiumfg.com

SITE SELECTION CRITERIA
Population Density Preferred
Varies

Average Income Preferred
Varies

Preferred Traffic generators or co-tenants
Food Courts

Typical size or range
850 SF to 950 SF

Frontage - Min/Preferred/Max
24 LF/28 LF

Location preferred within Shopping Center/Mall
End Cap

Type of centers preferred
Mall

Focus of expansion in the next 24 months
Mid- West/East Coast

Number of stores to open this year
2 to 3

Number of stores to open next year
2 to 3

Current number of stores in chain
4

Other Useful Information
COMPANY INFORMATION

Company Representatives
Holland Burton

Territory Covered
Holland Burton

Address
12700 Park Central Drive, Suite 1300, Dallas TX 75251

Phone
972-619-4127

Fax

Email
holland.burton@cornerbakerycafe.com

Retail Use
Fast Casual Bakery Cafe

BROKER INFORMATION

Company
SRS Real Estate Partners

Company Representatives
Ryan Johnson and Mark Reeder

Territory Covered
Dallas/Ft. Worth

Title
Co-Market Leaders

Address
8343 Douglas Avenue, Suite 200, Dallas, TX 75225

Phone
214-560-3285

Fax

Email
ryan.johnson@srsre.com

SITE SELECTION CRITERIA
Population Density Preferred
60,000 residential in 3 miles plus 40,000 daytime population in 3 miles

Average Income Preferred
$60,000 in 3 miles; higher incomes are target

Preferred Traffic generators or co-tenants
Retail co-tenants such as Target, Kohl's, plus upper end soft goods; office complexes; hospitals

Typical size or range
3,000 to 3,500 SF

Frontage - Min/Preferred/Max
Minimum of 40’ of frontage

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Company markets of Dallas/Ft. Worth; Chicago, IL; Atlanta, GA; Northern Virginia & DC;

Number of stores to open this year
15 (across entire US, franchise and corporate)

Number of stores to open next year
12 - 15 (across entire US, franchise and corporate)

Current number of stores in chain
190

Other Useful Information
Working on a new prototype of 3,000 to 3,200 SF at minimum of 35’ of frontage, which will include a pick-up window/drive-thru.
COMPANY INFORMATION

Company Representatives
JARED V. WESTMORELAND, CODY CHRISTOPH, ANDREW HOLDEN, SCOTT HAYNE, MATTHEW NICHOLS, JOE MCCHESENEY

Territory Covered
JARED V. WESTMORELAND, CODY CHRISTOPH, ANDREW HOLDEN, SCOTT HAYNE, MATTHEW NICHOLS, JOE MCCHESENEY

Address
19500 BULVERDE RD. SAN ANTONIO, TX

Phone
210-692-5000

Fax

Email
jared.westmoreland@cstbrands.com

Retail Use
Convenience Store & Fuel Sales

BROKER INFORMATION

Company
-

Company Representatives
-

Territory Covered
-

Title
-

Address
-

Phone
-

Fax
-

Email
jared.westmoreland@cstbrands.com
SITE SELECTION CRITERIA

Population Density Preferred
5000

Average Income Preferred
25000

Preferred Traffic generators or co-tenants
RETAIL

Typical size or range
10000

Frontage - Min/Preferred/Max
-

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
60 SITES

Number of stores to open this year
55

Number of stores to open next year
60

Current number of stores in chain
2000

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jim Kurimcak

Territory Covered
Jim Kurimcak

Address
16597 IH 45. Conroe, Tx 77385

Phone
936-271-5938

Fax

Email
Michael.Kurimcak@CVSHelath.com

Retail Use
Pharmacy

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
N/A

Fax
N/A

Email
mjkurimcak@cvs.com
SITE SELECTION CRITERIA

Population Density Preferred
15K at 1 mile

Average Income Preferred
varies

Preferred Traffic generators or co-tenants

Typical size or range
12-15k

Frontage - Min/Preferred/Max
1.5 acres at a lighted intersection

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
DFW, Austin, San Antonio, El Paso, Houston

Number of stores to open this year
200 nationwide

Number of stores to open next year
200 nationwide

Current number of stores in chain
over 9000

Other Useful Information
COMPANY INFORMATION

Company Representatives
John Mulleady

Territory Covered
John Mulleady

Address
2481 Manana Drive, Dallas, Tx 75220

Phone
972-890-1347

Fax

Email
john_mulleady@daveandbusters.com

Retail Use
entertainment

BROKER INFORMATION

Company
Metro Commercial

Company Representatives
Dan Brickner

Territory Covered
East Coast

Title
Executive Vice President

Address
161 Washington Street, Conshohocken, PA 19428

Phone
856-222-3031

Fax

Email
dbrickner@metrocommercial.com

SITE SELECTION CRITERIA
Population Density Preferred
600,000

Average Income Preferred
50,000

Preferred Traffic generators or co-tenants
None

Typical size or range
26k - 40k

Frontage - Min/Preferred/Max
100 ft

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Nation

Number of stores to open this year
10

Number of stores to open next year
11

Current number of stores in chain
88

Other Useful Information
COMPANY INFORMATION

Company Representatives
Ron Rich

Territory Covered
Ron Rich

Address
10229 West Rancho Diego Lane

Phone
8175513704

Fax

Email
rrich@dollargeneral.com

Retail Use
0

BROKER INFORMATION

Company
0

Company Representatives
0

Territory Covered
0

Title
0

Address
0

Phone
0

Fax
0

Email
rrich@dollargeneral.com
SITE SELECTION CRITERIA

Population Density Preferred
0

Average Income Preferred
0

Preferred Traffic generators or co-tenants
0

Typical size or range
0

Frontage - Min/Preferred/Max
0

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
0

Number of stores to open this year
0

Number of stores to open next year
0

Current number of stores in chain
0

Other Useful Information
0
COMPANY INFORMATION

Company Representatives
Lisa Walker and Esty Chang

Territory Covered
Lisa Walker and Esty Chang

Address
3535 Harbor Blvd., Suite 100, Costa Mesa, CA 92626

Phone
714-599-5034

Fax

Email
echang@elpolloloco.com

Retail Use
QSR Chicken and Mexican

BROKER INFORMATION

Company
NewQuest Properties

Company Representatives
Matt Reed & Jon Jamison

Territory Covered
Houston

Title
Broker

Address
8827 W. Sam Houston Pkwy N., Suite 200. Houston, TX 77040

Phone
281-477-4389

Fax

Email
mreed@newquest.com

SITE SELECTION CRITERIA
Population Density Preferred
3 mile- 100,000

Average Income Preferred
$50,000+

Preferred Traffic generators or co-tenants
Wal-Mart, Target, Grocery, or daily needs

Typical size or range
25,000 sf

Frontage - Min/Preferred/Max
150

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
CA, AZ, NV, TZ, UT

Number of stores to open this year
15+

Number of stores to open next year
15+

Current number of stores in chain
440

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jeff Yetter

Territory Covered
Jeff Yetter

Address
1880 Southpark Drive

Phone
2057249443

Fax

Email
jyetter@expressoil.com

Retail Use
NA

BROKER INFORMATION

Company
NA

Company Representatives
NA

Territory Covered
NA

Title
NA

Address
NA

Phone
NA

Fax

Email
jyetter@expressoil.com

SITE SELECTION CRITERIA
Population Density Preferred
Minimum 20,000 residents within a 3-mile radius

Average Income Preferred
$50,000+ median income

Preferred Traffic generators or co-tenants
20,000 vpd

Typical size or range
25,000-35,000 s.f. of land

Frontage - Min/Preferred/Max
NA

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Houston, DFW, San Antonio, Austin

Number of stores to open this year
12-15

Number of stores to open next year
12-15

Current number of stores in chain
275+

Other Useful Information
COMPANY INFORMATION

Company Representatives
Alejandra Godoy

Territory Covered
Alejandra Godoy

Address
15001 S. Figueroa St.

Phone
3107491460

Fax

Email
agodoy@fallasstores.com

Retail Use
Clothing for men, women, boys, girls, juniors, infants and toddlers along with lingerie, shoes, toys and home decor

BROKER INFORMATION

Company
Henry S. Miller Brokerage

Company Representatives
Shawn Ackerman

Territory Covered
Texas, New Mexico, Nevada, Orange County & San Diego (California)

Title
Managing Partner

Address
9434 Katy Freeway, Suite 180, Houston, Texas 77055

Phone
8329699559

Fax

Email
shawnackerman@henrysmiller.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000 within 3 miles

Average Income Preferred
25,000-50,000

Preferred Traffic generators or co-tenants
Highly productive supermarkets, major discounters and soft goods retailers

Typical size or range
18,000-25,000

Frontage - Min/Preferred/Max
120 feet frontage

Location preferred within Shopping Center/Mall
In-line
Freestanding

Type of centers preferred
Mall
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Mall
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
All states and Puerto Rico

Number of stores to open this year
12

Number of stores to open next year
20

Current number of stores in chain
365

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jim OKeefe

Territory Covered
Jim OKeefe

Address
7519 Widmer Rd, Lenexa, KS

Phone
913-314-1626

Fax

Email
jim.okeefe@firehousesubs.com

Retail Use
Restaurant

BROKER INFORMATION

Company
na

Company Representatives
na

Territory Covered
na

Title
na

Address
na

Phone
na

Fax

Email
jokeefe7519@gmail.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000 in 3 miles

Average Income Preferred
$35,000 Med. HH Income

Preferred Traffic generators or co-tenants
restaurants

Typical size or range
1,600 sq ft

Frontage - Min/Preferred/Max
20'

Location preferred within Shopping Center/Mall
End Cap

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Nationwide

Number of stores to open this year
100+

Number of stores to open next year
100+

Current number of stores in chain
1006

Other Useful Information
COMPANY INFORMATION

Company Representatives
Chris Lee, Rick Work

Territory Covered
Chris Lee, Rick Work

Address
9 Leighton Ct., Mansfield, TX 76063

Phone
8173139096

Fax

Email
chris.lee@firstcash.com

Retail Use
pawnshop

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
N/A

Fax

Email
chris.lee@firstcash.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000+

Average Income Preferred
30,000-70,000

Preferred Traffic generators or co-tenants
15,000+ traffic counts

Typical size or range
4,000 - 8,000 sf

Frontage - Min/Preferred/Max
30’+ Preferred

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Relocations * Greenfields

Number of stores to open this year
5-10 new stores

Number of stores to open next year
5-10 new stores

Current number of stores in chain
1,100

Other Useful Information
COMPANY INFORMATION

Company Representatives
Colton Pearson

Territory Covered
Colton Pearson

Address
625 Westport Pkwy

Phone
817-424-2058

Fax

Email
ColtonPearson@GameStop.com

Retail Use
Video Games

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Michael Thum

Territory Covered
Greater DFW

Title
SVP of Brokerage

Address
2525 McKinnon Street, Ste. 700

Phone
214-572-8434

Fax

Email
mthum@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
Five-Mile Radius > 25,000

Average Income Preferred
N/A

Preferred Traffic generators or co-tenants
Super Wal-Mart, Super Target or Dominant Grocer

Typical size or range
1,600-2,000

Frontage - Min/Preferred/Max
20'

Location preferred within Shopping Center/Mall
End Cap

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Opportunistic locations in tertiary markets with new Super Wal-Marts

Number of stores to open this year
TBD

Number of stores to open next year
TBD

Current number of stores in chain
3,944

Other Useful Information
Contact for GameStop-Operated Cricket (Prepaid Wireless) Locations: Cristy (Politz) Vertachnik
CristyVertachnik@gamestop.com 817-722-7726 We are expanding our Cricket footprint in the North Texas Market. We are looking for locations that meet the following criteria: -Urban Areas -Income < $50,000. -Tertiary Markets with Super Wal-Mart Centers -Existing Cricket Store > 1 Mile Away
COMPANY INFORMATION

Company Representatives
Brian Zelman

Territory Covered
Brian Zelman

Address
4001 Maple Ave, Ste 600, Dallas, TX 75219

Phone
214.283.8540

Fax

Email
bzelman@trtholdings.com

Retail Use
Fitness

BROKER INFORMATION

Company
CBRE

Company Representatives
Daniel Taylor, Rich Flaten

Territory Covered
USA

Title
Managing Director, Executive Vice President

Address
8080 Park Lane Ste 800, Dallas, TX 75231

Phone
214.252.1043

Fax

Email
daniel.d.taylor@cbre.com

SITE SELECTION CRITERIA
Population Density Preferred
50,000

Average Income Preferred
$60,000

Preferred Traffic generators or co-tenants
Grocers, entertainment concepts, health oriented tenants.

Typical size or range
30,000-40,000

Frontage - Min/Preferred/Max
170/200/230

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
In Texas, we are growing in Austin, San Antonio, DFW and secondary markets

Number of stores to open this year
10

Number of stores to open next year
10-15

Current number of stores in chain
150

Other Useful Information
COMPANY INFORMATION

Company Representatives
Brian Zelman

Territory Covered
Brian Zelman

Address
4001 Maple Ave, Ste 600, Dallas, TX

Phone
214.283.8540

Fax

Email
bzelman@trtholdings.com

Retail Use
Fitness

BROKER INFORMATION

Company
CBRE

Company Representatives
Rich Flaten, Daniel Taylor

Territory Covered
USA

Title
EVP, Managing Director

Address
8080 Park Lane, Ste 800, Dallas, TX 75231

Phone
214.252.1044

Fax

Email
rich.flaten@cbre.com

SITE SELECTION CRITERIA

GOLD'S GYM
Population Density Preferred
50,000+

Average Income Preferred
$60,000+

Preferred Traffic generators or co-tenants
Grocery, entertainment, health oriented

Typical size or range
30,000 - 40,000

Frontage - Min/Preferred/Max
170' - 230'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Austin, San Antonio, DFW

Number of stores to open this year
9

Number of stores to open next year
10-15

Current number of stores in chain
150 corporate; 550 franchised

Other Useful Information
COMPANY INFORMATION

Company Representatives
Cyndi Swendner

 Territory Covered
Cyndi Swendner

Address
4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone
512-750-0924

Fax

Email
cyndi.swendner@greatclips.com

Retail Use
Haircare

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Jeremy Zidell

 Territory Covered
Dallas-Ft. Worth

Title
Executive Vice President

Address
2525 McKinnon Street, #700, Dallas, TX 75201

Phone
214-572-8429

Fax

Email
jzidell@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
Varies by market

Average Income Preferred
Middle to upper income households for the area

Preferred Traffic generators or co-tenants
Grocery, national-discounters

Typical size or range
900 - 1,200 sq ft

Frontage - Min/Preferred/Max
15 ft minimum / 20 ft preferred

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Houston, El Paso, Rio Grande Valley

Number of stores to open this year
200

Number of stores to open next year
200

Current number of stores in chain
4,014

Other Useful Information
Hey Boba LLC

COMPANY INFORMATION

Company Representatives
Jason Ting, Siew Eng, Chris Tan, ZhiYang Su, Cassandra Kah

Territory Covered
Jason Ting, Siew Eng, Chris Tan, ZhiYang Su, Cassandra Kah

Address
6920 S Lewis Ave

Phone
Tulsa

Fax

Email
jasontingmba@gmail.com

Retail Use
HeyBobaLLC@gmail.com

BROKER INFORMATION

Company
Ting Realty

Company Representatives
Jason Ting

Territory Covered
Oklahoma and Texas

Title
Agent

Address
6920 S Lewis Ave

Phone
9182466322

Fax

Email
Jason@TingRealty.com

SITE SELECTION CRITERIA
Population Density Preferred
med/high

Average Income Preferred
40,000

Preferred Traffic generators or co-tenants
restaurants, dining, gyms, entertainment

Typical size or range
800-1500

Frontage - Min/Preferred/Max
12/15/20

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Tulsa, OK

Number of stores to open this year
1

Number of stores to open next year
1

Current number of stores in chain
1

Other Useful Information
COMPANY INFORMATION

Company Representatives
David Nichols, Robby Compton, Linda Keller

Territory Covered
David Nichols, Robby Compton, Linda Keller

Address
n/a

Phone
205-942-4292

Fax

Email
robbi.compton@hibbett.com

Retail Use
Sporting Goods

BROKER INFORMATION

Company
Numerous

Company Representatives
Numerous

Territory Covered
Texas

Title
n/a

Address
2700 Milan Court, Birmingham, AL 35211

Phone
n/a

Fax

Email
robbi.compton@hibbett.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000 in a 5 mile ring

Average Income Preferred
n/a

Preferred Traffic generators or co-tenants
Discounters and Fashion Apparel

Typical size or range
4,000-6,000

Frontage - Min/Preferred/Max
50'

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Mall
Power
Strip Centers

Type of centers preferred
Mall
Power
Strip Centers

Focus of expansion in the next 24 months
Best 65 locations in our core states

Number of stores to open this year
65

Number of stores to open next year
70

Current number of stores in chain
1050

Other Useful Information
COMPANY INFORMATION

Company Representatives
Mark Borison

Territory Covered
Mark Borison

Address
25 orchard lake forest ca 92630

Phone
425 .736.1930

Fax

Email
Mborison@tohigherground.com

Retail Use
Yes

BROKER INFORMATION

Company
Greyhawk

Company Representatives
Stephen Coffey

Territory Covered
USA

Title
President

Address
3201 Teasley Lane Suite 302 Denton, TX 76210

Phone
214.449.1019

Fax

Email
sc@greyhawkadvisors.com

SITE SELECTION CRITERIA
Population Density Preferred
150,000 w/i 3 miles

Average Income Preferred
100k+

Preferred Traffic generators or co-tenants
None

Typical size or range
8000- 15000

Frontage - Min/Preferred/Max
N/a

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
USA

Number of stores to open this year
15-30

Number of stores to open next year
30+

Current number of stores in chain
8

Other Useful Information
COMPANY INFORMATION

Company Representatives
Chuck Fasnacht & TBD

Territory Covered
Chuck Fasnacht & TBD

Address
5144 Bellerive Drive

Phone
469-400-5065

Fax

Email
cfasnacht@honest-1.com

Retail Use
cfasnacht@honest-1.com

BROKER INFORMATION

Company
Mercer Company

Company Representatives
Corby Hodgkiss

Territory Covered
DFW Metroplex

Title
SVP

Address
3030 LBJ Freeway, Suite 1600

Phone
(214) 630-7010 x.28

Fax

Email
chodgkiss@mercer-company.com

SITE SELECTION CRITERIA
Population Density Preferred
At least 100k within a 3 mile radius

Average Income Preferred
Appx $75k/hh

Preferred Traffic generators or co-tenants
High density, close to residential areas

Typical size or range
4500-6000 sqft

Frontage - Min/Preferred/Max
N/A

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Growing Dallas & Houston markets

Number of stores to open this year
5 in Texas

Number of stores to open next year
10 in Texas

Current number of stores in chain
Appx. 65 across the US

Other Useful Information
Prefer 2nd generation auto repair sites with 6-8 bays, 14' ceilings & 20 parking spots.
COMPANY INFORMATION

Company Representatives
Paul Williams

Territory Covered
Paul Williams

Address
9330 Balboa Avenue, San Diego, CA 92123

Phone
214-842-2728

Fax

Email
paul.williams@jackinthebox.com

Retail Use
QSR

BROKER INFORMATION

Company
Realty Ventures

Company Representatives
Myles Kelley, Claudia Hutchinson

Territory Covered
Dallas/Fort Worth, excluding central Dallas and southern Dallas County

Title
Broker

Address
4625 Donnelly Ave, Ste 125, Fort Worth, TX 76107

Phone
817-832-4689 (Myles), 817-475-1816 (Claudia)

Fax

Email
mkelley781@aol.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000+ within 1 mile

Average Income Preferred
+/- $50,000

Preferred Traffic generators or co-tenants
Box retail, schools, colleges, freeways

Typical size or range
25,000 to 35,000 sf (land)

Frontage - Min/Preferred/Max
120 min

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power

Focus of expansion in the next 24 months
Texas, especially Dallas/Fort Worth and Houston

Number of stores to open this year
20

Number of stores to open next year
20+

Current number of stores in chain
2200

Other Useful Information
JERSEY MIKE’S SUBS

COMPANY INFORMATION

Company Representatives
Kendall Jones

Territory Covered
Kendall Jones

Address
2251 Landmark Place

Phone
8134492625

Fax

Email
kendallj321@gmail.com

Retail Use
restaurant

BROKER INFORMATION

Company
Varies by Market

Company Representatives
Varies by Market

Territory Covered
Varies by Market

Title
Varies by Market

Address
Varies by Market

Phone
Varies by Market

Fax

Email
trobertson@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
Overall population in trade area of 45k+

Average Income Preferred
Above average median income ($50k+) in trade area

Preferred Traffic generators or co-tenants
non-competitive restaurant & full price retail synergy, other quick casual & high end QSR's.

Typical size or range
1,000 to 1,800sf

Frontage - Min/Preferred/Max
20'

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Nationwide

Number of stores to open this year
150+

Number of stores to open next year
150+

Current number of stores in chain
1,500

Other Useful Information
COMPANY INFORMATION

Company Representatives
Tim Rossi, Kenny Burdi

Territory Covered
Tim Rossi, Kenny Burdi

Address
2212 Fox Dr.

Phone
217-356-9900

Fax

Email
realestate@jimmyjohns.com

Retail Use
Restaurant

BROKER INFORMATION

Company
MG Retailers

Company Representatives
Guy Grivas

Territory Covered
DFW

Title
Principle

Address
8150 N Central Expy, Suite 1435 | Dallas, TX 75206

Phone
(214) 865-7447

Fax

Email
ggrivas@mgretailpartners.com

SITE SELECTION CRITERIA
Population Density Preferred
20,000+

Average Income Preferred
$40,000+

Preferred Traffic generators or co-tenants
N/A

Typical size or range
600 to 1500 SF

Frontage - Min/Preferred/Max
Minimum of 20'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months
N/A

Number of stores to open this year
N/A

Number of stores to open next year
N/A

Current number of stores in chain
2600+

Other Useful Information
COMPANY INFORMATION

Company Representatives
Nick Walpert

Territory Covered
Nick Walpert

Address
2307 Fenton Parkway, #10769, San Diego, CA 92108

Phone
831-920-8315

Fax

Email
nick@juicyburgers.net

Retail Use
Restaurant/Franchise

BROKER INFORMATION

Company
Coldwell Banker

Company Representatives
/Cyndi Light

Territory Covered
USA

Title
VP Real Estate

Address
One BetterWorld Circle, Suite 301, 92590

Phone
951-297-7427

Fax

Email
cyndi@cbcsocalgroup.com

SITE SELECTION CRITERIA
Population Density Preferred
30,000+

Average Income Preferred
55,000.00

Preferred Traffic generators or co-tenants
Big Box Retail, Restaurant Row, Theaer

Typical size or range
1400 - 1800 sq. ft.

Frontage - Min/Preferred/Max
20' / 30' / 40'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
20+ sites

Number of stores to open this year
6

Number of stores to open next year
8

Current number of stores in chain
28

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jeffrey Magee, Susan Burton

Territory Covered
Jeffrey Magee, Susan Burton

Address
23942 Augusta Falls Ln, Spring, TX 77389

Phone
504-441-8771

Fax

Email
jeffrey.magee@yum.com

Retail Use
Commercial

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
504-441-8771

Fax

Email
jeffrey.magee@yum.com

SITE SELECTION CRITERIA
Population Density Preferred
30k within 1.5 miles

Average Income Preferred
$40k-$80k

Preferred Traffic generators or co-tenants
Walmart, HEB, Kroger, near Highways

Typical size or range
.75 acre

Frontage - Min/Preferred/Max
150 - 200 ft.

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
Significant Growth

Number of stores to open this year
25

Number of stores to open next year
50-70

Current number of stores in chain
4300

Other Useful Information
We are aggressive and growing and Texas has been identified as a great market for our Brand.
COMPANY INFORMATION

Company Representatives
Eric Hayes

Territory Covered
Eric Hayes

Address
650 NE Holladay St

Phone
503.544.9510

Fax

Email
ejhayes@klcorp.com

Retail Use
Early Childhood Education Center

BROKER INFORMATION

Company
tbd

Company Representatives
tbd

Territory Covered
tbd

Title
tbd

Address
tbd

Phone
tbd

Fax

Email
mconvery@kc-education.com

SITE SELECTION CRITERIA
Population Density Preferred
100k

Average Income Preferred
85k

Preferred Traffic generators or co-tenants
daily needs, power center, residential

Typical size or range
1.5 acres

Frontage - Min/Preferred/Max
depends

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood

Focus of expansion in the next 24 months
continued growth

Number of stores to open this year
tbd

Number of stores to open next year
tbd

Current number of stores in chain
over 1,400

Other Useful Information
COMPANY INFORMATION

Company Representatives
Faizan Wastani

Territory Covered
Faizan Wastani

Address
1200 N Josey Lane Carrollton, TX 75006

Phone
972-646-7007

Fax
972-408-3477

Email
faizan@lafamiliainsurance.com

Retail Use
Retail Insurance office

BROKER INFORMATION

Company
Square Foot Inc.

Company Representatives
Rolando Leal

Territory Covered
Texas

Title
Real Estate Broker

Address
1207 Eldorado Ave, Dallas, TX 75208

Phone
972-360-3234

Fax
972-249-2085

Email
rleal@lealres.com
SITE SELECTION CRITERIA

Population Density Preferred
2,000 per square mile

Average Income Preferred
$50,000 household income or lower

Preferred Traffic generators or co-tenants
Grocery Stores, Dental Clinics, Check cashing, Tax filers, Auto Parts store,

Typical size or range
1500 square feet or higher

Frontage - Min/Preferred/Max
18 feet frontage minimum

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Dallas-Fort Worth Metroplex, San Antonio, Waco

Number of stores to open this year
5

Number of stores to open next year
15

Current number of stores in chain
42

Other Useful Information
www.lafamiliainsurance.com
COMPANY INFORMATION

Company Representatives
Chris Lee, Stephen Marley

Territory Covered
Chris Lee, Stephen Marley

Address
15305 Dallas Parkway, Suite 1600, Addison, TX 75001

Phone
496-250-3632

Fax

Email
c.lee@tenethealth.com

Retail Use
Urgent Care/Service/Grocery-anchored

BROKER INFORMATION

Company
CBRE

Company Representatives
Conrrad McEachern

Territory Covered
US

Title
VP

Address
2100 McKinney Ave, Suite 700, Dallas, TX 75201

Phone
214-979-6348

Fax

Email
Conrad.McEachern@cbre.com
SITE SELECTION CRITERIA

Population Density Preferred
See development brochure and broker sheet at table

Average Income Preferred
See development brochure and broker sheet at table

Preferred Traffic generators or co-tenants
See development brochure and broker sheet at table

Typical size or range
See development brochure and broker sheet at table

Frontage - Min/Preferred/Max
See development brochure and broker sheet at table

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Yes

Number of stores to open this year
See development brochure and broker sheet at table

Number of stores to open next year
See development brochure and broker sheet at table

Current number of stores in chain
>95

Other Useful Information
COMPANY INFORMATION

Company Representatives
Kenneth McAllister

 Territory Covered
Kenneth McAllister

Address
3500 Chateau Blvd.

Phone
5042349925

Fax
5042349925

Email
kmcallister@mysalonsuite.com

Retail Use
Salon Suites

BROKER INFORMATION

Company
n/a

Company Representatives
n/a

 Territory Covered
n/a

Title
n/a

Address
3500 Chateau Blvd.

Phone
5042349925

Fax

Email
kmcallister@mysalonsuite.com
SITE SELECTION CRITERIA

Population Density Preferred
100000

Average Income Preferred
70000

Preferred Traffic generators or co-tenants
n/a

Typical size or range
4000-8000

Frontage - Min/Preferred/Max
60

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Strip Centers

Type of centers preferred
Mall
Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months
All of Texas & US

Number of stores to open this year
20

Number of stores to open next year
40

Current number of stores in chain
55

Other Useful Information
Affiliate Companies: Hair Cuttery, Salon Plaza
COMPANY INFORMATION

Company Representatives
Rita Somera

Territory Covered
Rita Somera

Address
1600 Seaport Blvd, Suite 250, Redwood City, CA 94063

Phone
650-649-8573

Fax

Email
rita.somera@oportun.com

Retail Use
Financial Institution

BROKER INFORMATION

Company
Retail Solutions

Company Representatives
Chris Flesner

Territory Covered
Dallas/Ft. Worth Area

Title
Principal

Address
13601 Preston Road, Suite E1070, Dallas, Texas 75240

Phone
469.453.6123

Fax

Email
chris@retailsolutions.us

SITE SELECTION CRITERIA
Population Density Preferred
30,000 within one mile

Average Income Preferred
Under $45,000

Preferred Traffic generators or co-tenants
Hispanic grocery anchored centers; centers catering to the Hispanic community

Typical size or range
900-1,200 SF

Frontage - Min/Preferred/Max
16’ frontage

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Dallas, Houston

Number of stores to open this year
50

Number of stores to open next year
50

Current number of stores in chain
216

Other Useful Information
COMPANY INFORMATION

Company Representatives
Jonathan McIllwain, Brian Richards, Heather Polk

Territory Covered
Jonathan McIllwain, Brian Richards, Heather Polk

Address
2209 E Main Street

Phone
4792365839

Fax
4798905610

Email
jmcillwain@gmail.com

Retail Use
Furniture

BROKER INFORMATION

Company
internal

Company Representatives
Brian Richards

Territory Covered
National

Title
Real Estate Director

Address
2209 E Main Street

Phone
4792365839

Fax

Email
jmcillwain@gmail.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000+

Average Income Preferred
50,000+

Preferred Traffic generators or co-tenants
WalMart, Target, Home Depot, Lowes, Best Buy, Ross, Bed Bath & Beyond, Mattress Firm

Typical size or range
20k-50k

Frontage - Min/Preferred/Max
min 100’, 150’ preferred

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Strip Centers

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
Southeast

Number of stores to open this year
10

Number of stores to open next year
10

Current number of stores in chain
13

Other Useful Information
We are a temporary tenant and go into second generation spaces in centers with strong co-tenants.
COMPANY INFORMATION

Company Representatives
Jason Mallette

Territory Covered
Jason Mallette

Address
1605 Windmill Court, Allen, TX 75002

Phone
214-762-5062

Fax

Email
MalletteJ@pacden.com

Retail Use
Medical

BROKER INFORMATION

Company
CBRE/UCR

Company Representatives
Karla Smith

Territory Covered
DFW, Houston, LA

Title
Sr. Vice President

Address
8080 Park Lane, Suite 800 | Dallas, TX 7523

Phone
1 214 252 1189

Fax

Email
Karla.Smith@cbre.com

SITE SELECTION CRITERIA
Population Density Preferred
60,000+ in 3 miles

Average Income Preferred
$75,000+ (60-90% income bracket)

Preferred Traffic generators or co-tenants
Daily Needs Grocers-HEB, Target, Wal-Mart, Kroger, Whole Foods, Sprout's, Trader's Joe

Typical size or range
2,400-3000 sf

Frontage - Min/Preferred/Max
35 ft

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
TX, GA, FL, TN, CO, MN, MO, VA

Number of stores to open this year
75

Number of stores to open next year
75

Current number of stores in chain
550

Other Useful Information
COMPANY INFORMATION

Company Representatives
Andrea Witt

Territory Covered
Andrea Witt

Address
8000 NE Parkway Dr. Suite 350, Vancouver, WA 98662

Phone
469-989-7791

Fax

Email
andrea.witt@papamurphys.com

Retail Use

BROKER INFORMATION

Company
Radius Realty Advisors

Company Representatives
Richard Buxbaum

Territory Covered
Houston and surrounding

Title
Principal

Address
1811 Bering Dr. Ste 140

Phone
832-978-9497

Fax

Email
richard@radiusadvisors.com

SITE SELECTION CRITERIA

Population Density Preferred

PAPA MURPHY'S
10,000 households in a 2 mile radius

**Average Income Preferred**
45,000-100,000

**Preferred Traffic generators or co-tenants**
Supermarkets, big box retail

**Typical size or range**
1,400 - 1,600 SF

**Frontage - Min/Preferred/Max**
20 FT

**Location preferred within Shopping Center/Mall**
In-line
End Cap
Freestanding

**Type of centers preferred**
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

**Type of centers preferred**
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

**Focus of expansion in the next 24 months**
All markets

**Number of stores to open this year**
120

**Number of stores to open next year**
125

**Current number of stores in chain**
1,500

**Other Useful Information**
COMPANY INFORMATION

Company Representatives
Vicky Chastain

 Territory Covered
Vicky Chastain

Address
2305 Avalon Creek Way, McKinney, TX 75701

Phone
862-248-4913

Fax

Email
vchastain@partycity.com

Retail Use
Party goods and supplies, costumes, candy, printed invitations, balloons

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Jim Weir, David Fazio, Shelley Taylor, Kendall Ibsen

 Territory Covered
Northern Texas, Oklahoma

Title
Vice President

Address
Dallas Office

Phone
214-572-8458

Fax
N/A

Email
jweir@theretailconnection.net
SITE SELECTION CRITERIA

Population Density Preferred
150,000 Trade Area

Average Income Preferred
$50,000

Preferred Traffic generators or co-tenants
Women's Ready to Wear, Soft goods,

Typical size or range
New 12-15,000 sf; Existing 15-25,000 sf

Frontage - Min/Preferred/Max
80-100'

Location preferred within Shopping Center/Mall
In-line
Freestanding

Type of centers preferred
Power
Strip Centers

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
Void areas in TX and OK

Number of stores to open this year
30

Number of stores to open next year
30+

Current number of stores in chain
850

Other Useful Information
COMPANY INFORMATION

Company Representatives
Robin J. Muir, CCIM

Territory Covered
Robin J. Muir, CCIM

Address
14301 N. 87th Street, Suite 203, Scottsdale, AZ 85260

Phone
806-570-2874

Fax

Email
robin.muir@petsensellc.com

Retail Use
Pet Supplies

BROKER INFORMATION

Company
NA

Company Representatives
NA

Territory Covered
NA

Title
NA

Address
NA

Phone
NA

Fax

Email
robin.muir@petsensellc.com

SITE SELECTION CRITERIA
Population Density Preferred
50,000 in 15 miles

Average Income Preferred
$40

Preferred Traffic generators or co-tenants
grocery store, mass merchant

Typical size or range
5,500

Frontage - Min/Preferred/Max
55

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
USA

Number of stores to open this year
23

Number of stores to open next year
30

Current number of stores in chain
133

Other Useful Information
Need to be 8 miles from a big box competitor
COMPANY INFORMATION

Company Representatives
Mike DelDuca, Brian Andriese, Bob Slaughter

Territory Covered
Mike DelDuca, Brian Andriese, Bob Slaughter

Address
6385 150th Avenue N, Clearwater, FL 33760

Phone
727-531-8913

Fax

Email
mdelduca@pinchapenny.com

Retail Use
Pool Supplies and related accessories

BROKER INFORMATION

Company
None

Company Representatives
None

Territory Covered
None

Title
None

Address
None

Phone
None

Fax

Email
none@none.com

SITE SELECTION CRITERIA
Population Density Preferred
residentential homes with swimming pools

Average Income Preferred
N/A

Preferred Traffic generators or co-tenants
N/A

Typical size or range
1,800 - 2,500

Frontage - Min/Preferred/Max
25-40

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Houston

Number of stores to open this year
12-15

Number of stores to open next year
12-15

Current number of stores in chain
230

Other Useful Information
COMPANY INFORMATION

Company Representatives
John Jackson

Territory Covered
John Jackson

Address
5420 Lyndon B Johnson Freeway, Lincoln Centre II, Suite 950, Dallas, TX 75240

Phone
2149080730

Fax

Email
jjackson@campero.com

Retail Use
Fast Casual / QSR

BROKER INFORMATION

Company
CBRE

Company Representatives
Chris Sacks

Territory Covered
Dallas

Title
Senior Associate

Address
8080 Park Lane, Suite 800, Dallas, TX 75231

Phone
2142521053

Fax

Email
chris.sacks@cbre.com

SITE SELECTION CRITERIA
Population Density Preferred
50,000 within 8 minutes drive time

Average Income Preferred
$35,000 - $75,000

Preferred Traffic generators or co-tenants
Large Grocery anchored centers, malls, interstate highways, daytime population

Typical size or range
2200 - 2800 SF or +/- 30,000 SF pads

Frontage - Min/Preferred/Max
30 feet

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Dallas and Houston only!

Number of stores to open this year
10

Number of stores to open next year
20

Current number of stores in chain
67

Other Useful Information
We are focusing heavily on corporate expansion in the Houston and Dallas areas. End caps with drive thrus are preferred. Pad sites are acceptable with some landlord contribution and/or delivery in "pad-ready" condition. Looking for dynamic shopping areas with a minimum 10,000 daytime employees in a one-mile radius around high traffic urban and suburban sub markets. Demos skew slightly Hispanic with incomes above average. We are the number one brand with Millennials, according to Technomic, Inc. research. However, our menu also caters to families with children. Diversity in ethnicity a plus!
COMPANY INFORMATION

Company Representatives
Josh Gardner

Territory Covered
Josh Gardner

Address
3102 Maple Ave, Suite 350, Dallas, TX 75201

Phone
817-230-4885

Fax
817-886-7274

Email
joshua.gardner@regiscorp.com

Retail Use
Hair Salon

BROKER INFORMATION

Company
The Weitzman Group

Company Representatives
Ryan Fuqua & Joey Keffler

Territory Covered
DFW

Title
Broker

Address
7201 Metro Blvd

Phone
214-720-6665

Fax

Email
rfuqua@weitzmangroup.com
SITE SELECTION CRITERIA

Population Density Preferred
20,000 ppl per salon

Average Income Preferred
>$50,000 median income

Preferred Traffic generators or co-tenants
Grocery stores, drug stores

Typical size or range
1,000-1,200 sf

Frontage - Min/Preferred/Max
>15'

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
most markets

Number of stores to open this year
225

Number of stores to open next year
225

Current number of stores in chain
approx. 9,500

Other Useful Information
Brands include Supercuts, Cost Cutters, TGF, Pro-Cuts, Roosters, Style America, Pro-Cuts Sport, Cool Cuts 4 Kids, HairMasters and Head Start
COMPANY INFORMATION

Company Representatives
Michele Dodd

 Territory Covered
Michele Dodd

 Address
600 West Fulton, Suite 101, Chicago, Illinois 60661

 Phone
312 605 9076

 Fax

 Email
mdodd@roti.com

 Retail Use
fast casual restaurant

BROKER INFORMATION

 Company
Segovia Retail Group

 Company Representatives
Jennifer Frank

 Territory Covered
Dallas

 Title
Principal

 Address
7001 Preston Road Suite 410, Dallas, TX, 75205

 Phone
214.668.0605 (C)

 Fax

 Email
jennifer@seg-re.com

SITE SELECTION CRITERIA
Population Density Preferred
Looking for dense population, especially day time population

Average Income Preferred
Look at Median Household Income

Preferred Traffic generators or co-tenants
Health oriented business, other high end fast casual restaurants

Typical size or range
2,000- 2,500

Frontage - Min/Preferred/Max
at least 25 sf

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
IL, NY, DC, VA, MD, TX

Number of stores to open this year
3-4

Number of stores to open next year
10-12

Current number of stores in chain
22

Other Useful Information
Catering is 20% of our business. Need Black Iron, patios strongly preferred, beer, wine and bottled cocktails, no drive thru
COMPANY INFORMATION

Company Representatives
Jacqueline Tapella, Trish Pappas

Territory Covered
Jacqueline Tapella, Trish Pappas

Address
3001 Colorado blvd

Phone
940-297-4675

Fax
940-297-4666

Email
jtapella@sallybeauty.com

Retail Use
Sale of beauty supplies

BROKER INFORMATION

Company
EDGE

Company Representatives
Megan Trimble

Territory Covered
DFW

Title
Vice President

Address
5950 Berkshire Lane, Suite 700 Dallas, TX 75225

Phone
214-545-6937

Fax

Email
mtrimble@edge-re.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000+

Average Income Preferred
$40,000 - $80,000

Preferred Traffic generators or co-tenants
WMSC, Target, Grocery, national fashion, national shoe

Typical size or range
1400 - 1600

Frontage - Min/Preferred/Max
15/20/30

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Power

Focus of expansion in the next 24 months
urban locations

Number of stores to open this year
Nation wide ~ 115

Number of stores to open next year
Nation wide ~ 120

Current number of stores in chain
USA: 2,904; Total: 3,237

Other Useful Information
COMPANY INFORMATION

Company Representatives
Schlotzsky's Bakery Cafe

Territory Covered
Schlotzsky's Bakery Cafe

Address
5620 Glenridge Dr NE, Atlanta, GA

Phone
404-255-3250

Fax

Email
ssiegrist@schlotzskys.com

Retail Use
sitesubmittal@schlotzskys.com

BROKER INFORMATION

Company
Schlotzsky's Bakery Cafe

Company Representatives
Schlotzsky's Bakery Cafe

Territory Covered
All of U.S.

Title
Director of Real Estate

Address
Atlanta

Phone
404-255-3250

Fax

Email
sitesubmittal@schlotzskys.com

SITE SELECTION CRITERIA
Population Density Preferred
30k residential in 3 miles

Average Income Preferred
Median income of 50k+

Preferred Traffic generators or co-tenants
Grocery-anchored centers

Typical size or range
2,800-3,000

Frontage - Min/Preferred/Max
40'

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months
all of U.S.

Number of stores to open this year
30

Number of stores to open next year
35

Current number of stores in chain
360

Other Useful Information
COMPANY INFORMATION

Company Representatives
Carolyn Snider and Linda Zimmerman

 Territory Covered
Carolyn Snider and Linda Zimmerman

 Address
7328 Kirkham Dr. Dallas, TX 75252

 Phone
214 769 2965

 Fax

 Email
carolyn.snider@scooterscoffee.com

Retail Use
Premium Coffee

BROKER INFORMATION

Company
Goodwin Commercial

Company Representatives
Linda Zimmerman

 Territory Covered
DFW

 Title
Broker

 Address
Linda@goodwincommercial.com

 Phone
214 727 4207

 Fax

 Email
Linda@goodwincommercial.com

SITE SELECTION CRITERIA
Population Density Preferred  
20,000 and up

Average Income Preferred  
$50,000 and up

Preferred Traffic generators or co-tenants  
25,000 VPD and up

Typical size or range  
500sf - 1600 sf

Frontage - Min/Preferred/Max  
Good visibility

Location preferred within Shopping Center/Mall  
End Cap  
Freestanding

Type of centers preferred  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

Type of centers preferred  
Power  
Specialty/Life Style  
Community/Neighborhood  
Strip Centers

Focus of expansion in the next 24 months  
Dallas, San Antonio, Tulsa, Madison WI and Pleasanton, CA

Number of stores to open this year  
40

Number of stores to open next year  
40

Current number of stores in chain  
145

Other Useful Information  
Morning side with drive thru capability
COMPANY INFORMATION

Company Representatives
Greg Turrel

Territory Covered
Greg Turrel

Address
9171 Cedar Ridge

Phone
214-676-5019

Fax

Email
gregt@skechers.com

Retail Use
Shoes

BROKER INFORMATION

Company
Segovia Retail Group

Company Representatives
Jennifer Frank

Territory Covered
TX

Title
VP Real Estate

Address
7001 Preston Road #410 Dallas 75205

Phone
214-668-0605

Fax

Email
jennifer@seg-re.com

SITE SELECTION CRITERIA
Population Density Preferred
120,000

Average Income Preferred
$49,000

Preferred Traffic generators or co-tenants
50,000

Typical size or range
6,000 - 8,000

Frontage - Min/Preferred/Max
50'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
All of US

Number of stores to open this year
77

Number of stores to open next year
70

Current number of stores in chain
1,584

Other Useful Information
COMPANY INFORMATION

Company Representatives
Kermit Smith

Territory Covered
Kermit Smith

Address
1088 E Millsap Road

Phone
281.943.4212

Fax

Email
kermit@slimchickens.com

Retail Use
Fast casual restaurant

BROKER INFORMATION

Company
Slim Chickens

Company Representatives
Kermit Smith

Territory Covered
Arizona, Texas, Oklahoma, Louisiana, Tennessee, Ohio, Arkansas, North and South Dakota, Kansas, Nebraska, Iowa, Missouri, Illinois

Title
Director of Real Estate

Address
108 E Millsap Road

Phone
281.943.4212

Fax

Email
kermit@slimchickens.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000

Average Income Preferred
Minimum HHI $50,000

Preferred Traffic generators or co-tenants
daily needs retailers, traffic generators and shopping centers

Typical size or range
1+- acre

Frontage - Min/Preferred/Max
170'

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style

Type of centers preferred
Mall
Power
Specialty/Life Style

Focus of expansion in the next 24 months
40 plus stores each year

Number of stores to open this year
35

Number of stores to open next year
40

Current number of stores in chain
40

Other Useful Information
COMPANY INFORMATION

Company Representatives
John Gordon

Territory Covered
John Gordon

Address
3900 N Causeway Blvd., Suite 1300 Metairie, LA 70002

Phone
985.635.6973

Fax

Email
John.Gordon@Smoothieking.com

Retail Use
Smoothies, QSR

BROKER INFORMATION

Company
Ironwood Real Estate

Company Representatives
Casey Kopecky

Territory Covered
Austin MSA

Title
Broker

Address
207 San Jacinto, Suite 300 Austin, TX 78701

Phone
512.477.2221

Fax

Email
ckopecky@ironwoodre.com

SITE SELECTION CRITERIA
Population Density Preferred
30,000 w/n 7 minutes

Average Income Preferred
Match median household for DMA or higher

Preferred Traffic generators or co-tenants
Big boxes, schools, colleges, gyms, national co-tenancy

Typical size or range
800-1600

Frontage - Min/Preferred/Max
Max Visibility (20 ft average)

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Strip Centers

Focus of expansion in the next 24 months
200+ Openings across 32 states

Number of stores to open this year
90+

Number of stores to open next year
120+

Current number of stores in chain
808

Other Useful Information
COMPANY INFORMATION

Company Representatives
Bill McCarthy

Territory Covered
Bill McCarthy

Address
9330 United Drive, Suite 100, Austin, TX 78758

Phone
512-428-4000 x4015

Fax

Email
bill_mccarthy@snapkitchen.com

Retail Use
Healthy Food to Go

BROKER INFORMATION

Company
The Shop Companies

Company Representatives
Jay Ceitlin

Territory Covered
Dallas

Title
Principal

Address
4809 Cole, Suite 330, Dallas, TX 75205

Phone
214-960-2856

Fax

Email
jay@shopcompanies.com

SITE SELECTION CRITERIA
Population Density Preferred
50,000

Average Income Preferred
100,000

Preferred Traffic generators or co-tenants
premium health, wellness, fitness, and food

Typical size or range
1,000

Frontage - Min/Preferred/Max
20

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Strip Centers

Type of centers preferred
Strip Centers

Focus of expansion in the next 24 months
Dallas, Houston, Austin, San Antonio, Philadelphia, New York, DC

Number of stores to open this year
20

Number of stores to open next year
20

Current number of stores in chain
50

Other Useful Information
SNAPPY SALADS ENTERPRISES

COMPANY INFORMATION

Company Representatives
Dave Orenstein, Tiffany Boyd, Ray Hemmig

Territory Covered
Dave Orenstein, Tiffany Boyd, Ray Hemmig

Address
208 riviera dr. mckinney tx 75070

Phone
2143350747

Fax

Email
dave@snappysalads.com

Retail Use
restaurant

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Mitch Traub, Jamie Streeter, Travis Robertson, Lasater Miller, Lane Zieben

Territory Covered
Texas

Title
SVP

Address
2525 McKinnon St. Suite 700 Dallas, TX 75201

Phone
2145720777

Fax

Email
mtraub@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
100,000 in 3 mile

Average Income Preferred
$100,000

Preferred Traffic generators or co-tenants
Whole Foods, Fitness Centers

Typical size or range
1600 - 2600 SF

Frontage - Min/Preferred/Max
30/40/60

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
DFW, Austin, Houston

Number of stores to open this year
7

Number of stores to open next year
8

Current number of stores in chain
10

Other Useful Information
COMPANY INFORMATION

Company Representatives
Eric Flocco

Territory Covered
Eric Flocco

Address
6826 Black Horse Pike, Egg Harbor Twp., NJ 08234

Phone
609-645-3300

Fax

Email
eric.flocco@spirithalloween.com

Retail Use
Seasonal Halloween Store

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
N/A

Fax

Email
eric.flocco@spirithalloween.com

SITE SELECTION CRITERIA
Population Density Preferred
30,000

Average Income Preferred
$50,000+

Preferred Traffic generators or co-tenants
Surrounded by other National Retail brands

Typical size or range
5000 SF to 50,000+ SF

Frontage - Min/Preferred/Max
30 feet

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
1250 Stores Opened in 2016

Number of stores to open this year
1250

Number of stores to open next year
TBD

Current number of stores in chain
1250

Other Useful Information
COMPANY INFORMATION

Company Representatives
Eric Flocco

Territory Covered
Eric Flocco

Address
6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone
609-770-6309

Fax

Email
eric.flocco@spirithalloween.com

Retail Use
Seasonal Halloween costume, decor and accessories

BROKER INFORMATION

Company
NA

Company Representatives
NA

Territory Covered
NA

Title
NA

Address
NA

Phone
NA

Fax

Email
eric.flocco@spirithalloween.com

SITE SELECTION CRITERIA
Population Density Preferred
10,000 within 1 mile

Average Income Preferred
$40,000 +

Preferred Traffic generators or co-tenants
Grocery, Home Decor, Mall

Typical size or range
4,000SF - 40,000SF

Frontage - Min/Preferred/Max
15’ min / 25’ Preferred / no max.

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
All markets within the U.S.

Number of stores to open this year
1,250

Number of stores to open next year
1,350

Current number of stores in chain
1,250

Other Useful Information
COMPANY INFORMATION

Company Representatives
Greg Smith (Austin/Waco), Joe Klimek (Houston), Jessica Rossy (San Antonio/South TX), Mark Mansfield (DFW, EP, Panhandle)

Territory Covered
Greg Smith (Austin/Waco), Joe Klimek (Houston), Jessica Rossy (San Antonio/South TX), Mark Mansfield (DFW, EP, Panhandle)

Address
TBD by market

Phone
512-869-1201

Fax

Email
RealEstate@SportClips.com

Retail Use
Hair

BROKER INFORMATION

Company
TBD by market

Company Representatives
TBD by market

Territory Covered
TBD by market

Title
TBD by market

Address
110 Briarwood Drive, Georgetown, TX 78628

Phone
TBD by market

Fax

Email
RealEstate@SportClips.com
SITE SELECTION CRITERIA

Population Density Preferred
30,000 > 3 Mile

Average Income Preferred
Moderate to Higher Income

Preferred Traffic generators or co-tenants
Power centers, grocery anchors or strip centers with national co-tenants

Typical size or range
1,000 - 1,200sf

Frontage - Min/Preferred/Max
15' Minimum

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
All over TX

Number of stores to open this year
150 - 180 Nationally

Number of stores to open next year
150 - 180 Nationally

Current number of stores in chain
1,600

Other Useful Information
COMPANY INFORMATION

Company Representatives
Terry Gibbons & Sarah Wilkins

Territory Covered
Terry Gibbons & Sarah Wilkins

Address
5455 E. High Street

Phone
480.814.8016

Fax

Email
terrygibbons@sprouts.com

Retail Use
Grocery Store

BROKER INFORMATION

Company
We use Several

Company Representatives
Contact Each rep

Territory Covered
USA

Title
SR. Director of Real Estate

Address
5455 E. High Street, Phoenix, AZ 85054

Phone
480.814.8016

Fax

Email
terrygibbons@sprouts.com

SITE SELECTION CRITERIA
Population Density Preferred
100000

Average Income Preferred
125000

Preferred Traffic generators or co-tenants
Jr. Boxes

Typical size or range
30000

Frontage - Min/Preferred/Max
164

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
West to East lower states

Number of stores to open this year
32

Number of stores to open next year
35

Current number of stores in chain
250

Other Useful Information
COMPANY INFORMATION

Company Representatives
Greg Lyon

Territory Covered
Greg Lyon

Address
4300 S. US Hwy One, , 203-350 Jupiter, FL 33477

Phone
5616244089

Fax

Email
glyon@stantonoptical.com

Retail Use
Optical

BROKER INFORMATION

Company
Stanton Optical

Company Representatives
Greg Lyon

Territory Covered
USA

Title
Real Estate Department

Address
4300 S. US Hwy One, suite 203-350 Jupiter, FL 33477

Phone
5616244089

Fax

Email
glyon@stantonoptical.com

SITE SELECTION CRITERIA
Population Density Preferred
100,000 in 5 miles or trade area

Average Income Preferred
35,000 +

Preferred Traffic generators or co-tenants
Regional Trade Areas anchored by Malls or Power Centers

Typical size or range
2600 - 4300

Frontage - Min/Preferred/Max
50/65 - hard corners, outpads, endcaps

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Mall
Power

Type of centers preferred
Mall
Power

Focus of expansion in the next 24 months
USA

Number of stores to open this year
12

Number of stores to open next year
15

Current number of stores in chain
80

Other Useful Information
COMPANY INFORMATION

Company Representatives
Shelley Anderson

Territory Covered
Shelley Anderson

Address
12750 Merit Drive, Suite 1400, Dallas, TX

Phone
469-236-8971

Fax

Email
shanders@starbucks.com

Retail Use
Starbucks Coffee Company

BROKER INFORMATION

Company
CBRE/ UCR

Company Representatives
Darrell Hernandez

Territory Covered
DFW and OK

Title
Senior VP

Address
8080 Park Lane, Suite 800, Dallas, TX

Phone
214-252-1160

Fax

Email
darrell.hernandez@cbre.com

SITE SELECTION CRITERIA
Population Density Preferred
varies

Average Income Preferred
varies

Preferred Traffic generators or co-tenants
varies

Typical size or range
2000sf

Frontage - Min/Preferred/Max
25ft

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Mall
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
varies

Number of stores to open this year
varies

Number of stores to open next year
varies

Current number of stores in chain
NA

Other Useful Information
COMPANY INFORMATION

Company Representatives
AMY FILLEY

Territory Covered
AMY FILLEY

Address
12750 MERIT DR 1400

Phone
9723835600

Fax

Email
AFILLEY@STARBUCKS.COM

Retail Use
COFFEE CHAIN

BROKER INFORMATION

Company
THE RETAIL CONNECTION

Company Representatives
WALTER SALEK

Territory Covered
HOUSTON

Title
SENIOR BROKER

Address
HOUSTON TEXAS

Phone
8326419087

Fax

Email
wsalek@theretailconnection.com

SITE SELECTION CRITERIA
Population Density Preferred
Houston Texas

Average Income Preferred
24k

Preferred Traffic generators or co-tenants
AM traffic

Typical size or range
2000

Frontage - Min/Preferred/Max
24k

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Mall
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
yes

Number of stores to open this year
42

Number of stores to open next year
12

Current number of stores in chain
7000

Other Useful Information
COMPANY INFORMATION

Company Representatives
Nick Mehdi

Territory Covered
Nick Mehdi

Address
12946 Dairy Ashford Ste 450, Sugarland, Texas 77478

Phone
832-982-0332

Fax

Email
nmehdi@suncommobile.com

Retail Use
Shopping Center

BROKER INFORMATION

Company
None

Company Representatives
None

Territory Covered
None

Title
None

Address
None

Phone
None

Fax
None

Email
nmehdi@suncommobile.com
SITE SELECTION CRITERIA

Population Density Preferred
20,000-30,000 within 3 mi radius

Average Income Preferred
40,000-65,000

Preferred Traffic generators or co-tenants
Fiesta, Food Towne

Typical size or range
900-1500

Frontage - Min/Preferred/Max
20'

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Strip Centers

Type of centers preferred
Strip Centers

Focus of expansion in the next 24 months
50 stores

Number of stores to open this year
40

Number of stores to open next year
50

Current number of stores in chain
110

Other Useful Information
COMPANY INFORMATION

Company Representatives
Mark Krpan, Maxine Parappilly, Aziz Sundrani, Nick Mehdi

Territory Covered
Mark Krpan, Maxine Parappilly, Aziz Sundrani, Nick Mehdi

Address
12946 Dairy Ashford Ste 450, Sugarland, Texas 77478

Phone
832-982-0332

Fax

Email
realestate@suncommobile.com

Retail Use
Shopping Center

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
None

Title
None

Address
None

Phone
None

Fax

Email
realestate@suncommobile.com
SITE SELECTION CRITERIA

Population Density Preferred
20,000-30,000 within 3 mi radius

Average Income Preferred
40,000-65,000

Preferred Traffic generators or co-tenants
Fiesta, Food Towne

Typical size or range
900-1500

Frontage - Min/Preferred/Max
20’

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
50 stores

Number of stores to open this year
40

Number of stores to open next year
50

Current number of stores in chain
110

Other Useful Information
COMPANY INFORMATION

Company Representatives
Heather Jacobson, Greg Eickholt, Joey Clayton

Territory Covered
Heather Jacobson, Greg Eickholt, Joey Clayton

Address
7100 Corporate Drive, Plano, TX 75024

Phone
972-338-8348

Fax

Email
greg.eickholt@yum.com

Retail Use
QSR

BROKER INFORMATION

Company
None

Company Representatives
None

Territory Covered
None

Title
None

Address
None

Phone
None

Fax

Email
greg.eickholt@yum.com

SITE SELECTION CRITERIA
Population Density Preferred
5,000 + in a two mile radius

Average Income Preferred
No preference

Preferred Traffic generators or co-tenants
Flexible

Typical size or range
20,000+ SF

Frontage - Min/Preferred/Max
85/100/150

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power
Specialty/Life Style

Focus of expansion in the next 24 months
Nationwide

Number of stores to open this year
180

Number of stores to open next year
To be determined

Current number of stores in chain
6,400

Other Useful Information
COMPANY INFORMATION

Company Representatives
Graham Brown, Wilson Blum

Territory Covered
Graham Brown, Wilson Blum

Address
2450 SEVERN AVE, SUITE 308

Phone
5048370670

Fax

Email
wilson@take5oilchange.com

Retail Use
Quick Lube

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
2450 SEVERN AVE

Phone
5048370670

Fax
N/A

Email
wilson@take5oilchange.com
SITE SELECTION CRITERIA

Population Density Preferred
N/A

Average Income Preferred
N/A

Preferred Traffic generators or co-tenants
N/A

Typical size or range
N/A

Frontage - Min/Preferred/Max
N/A

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power

Type of centers preferred
Power

Focus of expansion in the next 24 months
United States

Number of stores to open this year
N/A

Number of stores to open next year
N/A

Current number of stores in chain
200

Other Useful Information
COMPANY INFORMATION

Company Representatives
2

Territory Covered
2

Address
301 S. Polk, Ste 860

Phone
806-322-3366

Fax

Email
brad@tbevco.com

Retail Use
QSR

BROKER INFORMATION

Company
TBevCo, LLC

Company Representatives
2

Territory Covered
Texas

Title
VP, Logistics & Store Development

Address
301 S. Polk, Ste 860

Phone
806-322-3366

Fax

Email
brad@tbevco.com

SITE SELECTION CRITERIA
Population Density Preferred
100,000

Average Income Preferred
40+

Preferred Traffic generators or co-tenants
N/A

Typical size or range
1,800 - 2,200

Frontage - Min/Preferred/Max
Lighted intersection preferred

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Develop 3-5 freestanding sites

Number of stores to open this year
3

Number of stores to open next year
5

Current number of stores in chain
3

Other Useful Information
- Conveniently located to middle and upper income demographics - Freestanding buildings, food store anchored neighborhood shopping centers, convenience strip centers, or storefront locations - Multiple site developers are welcomed for freestanding build-to-suit opportunities - Traffic Counts must exceed 25,000 CPD - Approximately 1,500 to 2,200 square feet including sales floor area and small kitchen area on ground level - Adequate parking for 12 or more cars - Drive-through access - Partial glass storefront
COMPANY INFORMATION

Company Representatives
Jeff Hardman

Territory Covered
Jeff Hardman

Address
N/A

Phone
(714)940-3662

Fax
(713)940-3579

Email
jeffrey_s_hardman@homedepot.com

Retail Use
Home Improvement

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
3800 W. Chapman Ave.

Phone
N/A

Fax
N/A

Email
jeffrey_s_hardman@homedepot.com
SITE SELECTION CRITERIA

Population Density Preferred
50,000 Immediate Trade Area

Average Income Preferred
N/A

Preferred Traffic generators or co-tenants
N/A

Typical size or range
10 acre sites

Frontage - Min/Preferred/Max
N/A

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power

Type of centers preferred
Power

Focus of expansion in the next 24 months
High Growth, and relocation opportunities

Number of stores to open this year
2 in North America

Number of stores to open next year
3 in North America

Current number of stores in chain
2300

Other Useful Information
COMPANY INFORMATION

Company Representatives
Chad Weissman

Territory Covered
Chad Weissman

Address
4855 Technology Way, Suite 700, Boca Raton, FL 33431

Phone
561-886-6400 x244

Fax

Email
cweissman@tlecorp.com

Retail Use
Preschool

BROKER INFORMATION

Company
ComRealty

Company Representatives
Chad Weissman

Territory Covered
National

Title
Real Estate

Address
4855 Technology Way, Suite 700, Boca Raton, FL 33431

Phone
561-886-6400 x244

Fax

Email
cweissman@tlecorp.com

SITE SELECTION CRITERIA

THE LEARNING EXPERIENCE
Population Density Preferred
75,000 in 5 miles

Average Income Preferred
$75,000

Preferred Traffic generators or co-tenants
Child centric retailers

Typical size or range
±10,000

Frontage - Min/Preferred/Max
Preferred

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Type of centers preferred
Power
Specialty/Life Style
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
National

Number of stores to open this year
30

Number of stores to open next year
30

Current number of stores in chain
185

Other Useful Information
COMPANY INFORMATION

Company Representatives
Adam Saxton

Territory Covered
Adam Saxton

Address
7859 Walnut Hill Ln Ste 375

Phone
2143733400

Fax

Email
adams@thesaxtongroup.com

Retail Use
Restaurant

BROKER INFORMATION

Company
The Woodmont Company

Company Representatives
Bryan Dyer & Trip Green

Territory Covered
Dallas Fort Worth

Title
Senior Vice President

Address
2100 W 7th Street, Fort Worth, TX 76107

Phone
817-732-4000

Fax

Email
bdyer@woodmont.com

SITE SELECTION CRITERIA
Population Density Preferred
10 minute drive time: 50,000 population, 30,000 daytime population

Average Income Preferred
$50,000 median +

Preferred Traffic generators or co-tenants
Major Retail (300,000 sq.ft. + in immediate vicinity)

Typical size or range
3,600 square foot end-caps or 1 acre pad sites

Frontage - Min/Preferred/Max
50 minimum

Location preferred within Shopping Center/Mall
End Cap

Type of centers preferred
Power
Strip Centers

Type of centers preferred
Power
Strip Centers

Focus of expansion in the next 24 months
Dallas-Fort Worth, Austin, Kansas City, Des Moines, Omaha

Number of stores to open this year
10

Number of stores to open next year
10

Current number of stores in chain
360

Other Useful Information
The Saxton Group is the largest McAlister's Deli franchisee and one of the 100 top franchisees of any brand nationally. Headquartered in Dallas, TX the company operates over 65 McAlister's locations in Texas and the Midwest. The company is also one of the fastest growing franchisees, opening 10 locations annually across Texas, Oklahoma, Kansas, Missouri, Iowa and Nebraska. Please see www.thesaxtongroup.com for more information.
COMPANY INFORMATION

Company Representatives
CHAD CANTRELL

Territory Covered
CHAD CANTRELL

Address
6060 Cornerstone Ct W, San Diego, CA 92121

Phone
858-642-7904

Fax

Email
chadcantrell@upsstore.com

Retail Use
Print, mailbox, small business services

BROKER INFORMATION

Company
n/a

Company Representatives
n/a

Territory Covered
n/a

Title
n/a

Address
n/a

Phone
n/a

Fax

Email
chadcantrell@upsstore.com

SITE SELECTION CRITERIA
Population Density Preferred
30,000

Average Income Preferred
75,000

Preferred Traffic generators or co-tenants
Grocery, pharmacy

Typical size or range
800-1,800

Frontage - Min/Preferred/Max
20 min.

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
United States

Number of stores to open this year
120

Number of stores to open next year
120

Current number of stores in chain
4500

Other Useful Information
COMPANY INFORMATION

Company Representatives
4

Territory Covered
4

Address
1111 Richmond Ave, Houston, TX 77082

Phone
832-758-1105

Fax

Email
trahanwings@gmail.com

Retail Use
Restaurant

BROKER INFORMATION

Company
Karol Snyder

Company Representatives
1

Territory Covered
Houston, TX

Title
Associate

Address
9434 Katy Freeway, Suite 180, Houston, TX 77055

Phone
713-614-8584

Fax

Email
karolsnyder@henrysmiller.com

SITE SELECTION CRITERIA
Population Density Preferred
10,000 in 1-Mi

Average Income Preferred
$45K+

Preferred Traffic generators or co-tenants
Major thoroughfares, Grocery anchored or shadow anchored

Typical size or range
1,800 - 2,000 sf

Frontage - Min/Preferred/Max
Store front: 15' min

Location preferred within Shopping Center/Mall
In-line
End Cap
Freestanding

Type of centers preferred
Community/Neighborhood
Strip Centers

Type of centers preferred
Community/Neighborhood
Strip Centers

Focus of expansion in the next 24 months
Houston

Number of stores to open this year
10

Number of stores to open next year
10

Current number of stores in chain
0

Other Useful Information
COMPANY INFORMATION

Company Representatives
John Day

Territory Covered
John Day

Address
6250 LBJ Freeway, Dallas, TX 75240

Phone
972-387-3562 x 7107

Fax

Email
jday@tuesdaymorning.com

Retail Use
soft goods, home decor

BROKER INFORMATION

Company
The Retail Connection

Company Representatives
Jennifer Reynolds

Territory Covered
Texas

Title
EVP

Address
2525 McKinnon Street, Suite 700, Dallas, TX 75201

Phone
214-572-8443

Fax

Email
jreynolds@theretailconnection.net

SITE SELECTION CRITERIA
Population Density Preferred
100,000+

Average Income Preferred
$50,000 or higher, depending on region, above average income needed

Preferred Traffic generators or co-tenants
Home Goods, Pier One, Stein Mart, Ross, TJ Maxx

Typical size or range
12,000sf +

Frontage - Min/Preferred/Max
75' minimum

Location preferred within Shopping Center/Mall
In-line
End Cap

Type of centers preferred
Power

Type of centers preferred
Power

Focus of expansion in the next 24 months
Throughout the continental U.S.

Number of stores to open this year
100

Number of stores to open next year
100

Current number of stores in chain
750

Other Useful Information
Tuesday Morning is repositioning itself in the marketplace. Better real estate, bigger stores, fresher merchandise. The treasure hunt is no longer going to be finding our stores but within our stores.
COMPANY INFORMATION

Company Representatives
Rick Franz

Territory Covered
Rick Franz

Address
10575 N 114th Street, Suite 103

Phone
4803447710

Fax

Email
rick.franz@ulta.com

Retail Use
Beauty Products

BROKER INFORMATION

Company
Segovia Realty

Company Representatives
Jennifer Frank

Territory Covered
Texas

Title
Owner

Address
Dallas

Phone
2142244618

Fax

Email
jennifer@seg-re.com

SITE SELECTION CRITERIA
Population Density Preferred
150K

Average Income Preferred
75K

Preferred Traffic generators or co-tenants
Nordstrom rack

Typical size or range
10K

Frontage - Min/Preferred/Max
80

Location preferred within Shopping Center/Mall
In-line

Type of centers preferred
Strip Centers

Type of centers preferred
Strip Centers

Focus of expansion in the next 24 months
200 Stores

Number of stores to open this year
100

Number of stores to open next year
100

Current number of stores in chain
900

Other Useful Information
COMPANY INFORMATION

Company Representatives
Rick Kelly, Madison Jobe

 Territory Covered
Rick Kelly, Madison Jobe

Address
na

Phone
214.727.3420

Email
rkelly@watermillexpress.com

Retail Use
Retail Water and Ice Sales

BROKER INFORMATION

Company
na

Company Representatives
na

Territory Covered
na

Title
na

Address
3616 Conflans Rd., Irving, TX 75206

Phone
na

Fax

Email
rkelly@watermillexpress.com

SITE SELECTION CRITERIA
Population Density Preferred
10K on a 1 mile radius

Average Income Preferred
< 90K

Preferred Traffic generators or co-tenants
Grocery, Dollar Stores, Auto Parts

Typical size or range
324 SF

Frontage - Min/Preferred/Max
50/200/any

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Community/Neighborhood

Type of centers preferred
Community/Neighborhood

Focus of expansion in the next 24 months
Texas

Number of stores to open this year
40

Number of stores to open next year
40

Current number of stores in chain
1300

Other Useful Information
COMPANY INFORMATION

Company Representatives
James Mayo, Graham Matthews, Carl Kocurek and Duke Snider

Territory Covered
James Mayo, Graham Matthews, Carl Kocurek and Duke Snider

Address
300 Concord Plaza Drive, San Antonio, TX 78216

Phone
210-476-6000

Fax

Email
REServicesTeam@wbhq.com

Retail Use
Fast Food Burgers

BROKER INFORMATION

Company
Streetwise Retail Advisors

Company Representatives
Scott Gardner

Territory Covered
Houston, TX

Title
Partner

Address
N/A

Phone
713-773-5554

Fax

Email
sgardner@streetwiseretail.com

SITE SELECTION CRITERIA
Population Density Preferred
N/A

Average Income Preferred
N/A

Preferred Traffic generators or co-tenants
Walmart, Target or major grocery at the intersection

Typical size or range
Approximately 1 acre

Frontage - Min/Preferred/Max
Minimum dimensions are 152' x 276'

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power

Focus of expansion in the next 24 months
Core markets

Number of stores to open this year
27

Number of stores to open next year
50

Current number of stores in chain
800+

Other Useful Information
COMPANY INFORMATION

Company Representatives
Duke Snider

Territory Covered
Duke Snider

Address
8201 Ridgepoint Drive Irving, TX 75063

Phone
214-663-6934

Fax

Email
dsnider@wbhq.com

Retail Use
Restaurant

BROKER INFORMATION

Company
Multiple Brokers

Company Representatives
NA

Territory Covered
NA

Title
NA

Address
NA

Phone
NA

Fax

Email
dsnider@wbhq.com

SITE SELECTION CRITERIA
Population Density Preferred
TBD

Average Income Preferred
TBD

Preferred Traffic generators or co-tenants
Wal-Mart, Target or major grocery within a 1 mile radius

Typical size or range
Most favorable dimensions are 155’ frontage x 300’ deep

Frontage - Min/Preferred/Max
155’

Location preferred within Shopping Center/Mall
End Cap
Freestanding

Type of centers preferred
Power
Specialty/Life Style

Type of centers preferred
Power
Specialty/Life Style

Focus of expansion in the next 24 months
TBD

Number of stores to open this year
TBD

Number of stores to open next year
TBD

Current number of stores in chain
800+

Other Useful Information
COMPANY INFORMATION

Company Representatives
Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Territory Covered
Tommy Mitchell, Cheryl Wood, Nikki Fulcher

Address
1040 Founders Blvd

Phone
706-433-2289

Fax

Email
tmitchell@zaxbys.com

Retail Use
Restaurant Pads

BROKER INFORMATION

Company
N/A

Company Representatives
N/A

Territory Covered
N/A

Title
N/A

Address
N/A

Phone
N/A

Fax

Email
tmitchell@zaxbys.com

SITE SELECTION CRITERIA
Population Density Preferred
35K in trade area

Average Income Preferred
45K Avg HHI

Preferred Traffic generators or co-tenants
none

Typical size or range
1 acre outparcel

Frontage - Min/Preferred/Max
180'

Location preferred within Shopping Center/Mall
Freestanding

Type of centers preferred
Power
Community/Neighborhood

Type of centers preferred
Power
Community/Neighborhood

Focus of expansion in the next 24 months
TX, OK, Southeast US

Number of stores to open this year
80

Number of stores to open next year
10

Current number of stores in chain
775

Other Useful Information