AHOLD USA / GIANT FOOD / GIANT FOOD STORES

COMPANY INFORMATION

Company Representatives

William Shrader, Rubin Bard, Joe LaCagnina, Stacey Grimes, Todd Robinson

Territory Covered

William Shrader, Rubin Bard, Joe LaCagnina, Stacey Grimes, Todd Robinson

Address

8301 Professional Place, Hyattsville, MD 20785

Phone

301-341-8412

Fax

Email

BShrader@aholdusa.com

Retail Use

Grocery Stores

BROKER INFORMATION

Company

H & R Retail

Company Representatives

Dave Ward, Jim Crilley

Territory Covered

MD, Northern VA, DC, DE

Title

President / Broker

Address

Bethesda / Baltimore

Phone

240-482-3617

Fax

Email

dward@hrretail.com

Population Density Preferred Χ **Average Income Preferred Preferred Traffic generators or co-tenants** Typical size or range 50,000 - 66,000 Frontage - Min/Preferred/Max Location preferred within Shopping Center/Mall In-line Freestanding Type of centers preferred Power Community/Neighborhood Strip Centers Type of centers preferred Power Community/Neighborhood Strip Centers Focus of expansion in the next 24 months DC, Northern VA, MD Number of stores to open this year Number of stores to open next year **Current number of stores in chain** 167 **Other Useful Information** X

AMPAL GROUP

COMPANY INFORMATION

Company Representatives

Erica Amon

Territory Covered

Erica Amon

Address

239 US 22 East, Suite 307, Greenbrook, New Jersey 08812

Phone

(908) 442-3811

Fax

Email

erica.amon@gmail.com

Retail Use

Blaze Pizza

BROKER INFORMATION

Company

Pierson Commercial (NJ), MSC (PA & DE), NREB (MD & VA)

Company Representatives

Gary Krauss (Pierson), Andrew Shpigel (MSC), Andy Hotchkiss (NREB)

Territory Covered

as noted above

Title

Broker

Address

NJ, PA, MD

Phone

(732) 757-9075 GARY, (215) 568-2600 ANDREW, (240) 426-1168 ANDY

Fax

Email

erica@ampalgroup.com

15,000 one mile, 7,000 daytime one mile

Average Income Preferred

\$60,000 one mile

Preferred Traffic generators or co-tenants

traffic generators - office, college, good daytime co-tenants - chipotle, shake shack

Typical size or range

2,500 sqft

Frontage - Min/Preferred/Max

min 27 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Type of centers preferred

Power

Specialty/Life Style

Focus of expansion in the next 24 months

All territories

Number of stores to open this year

6 - 7 in 2017

Number of stores to open next year

6 - 7 in 2018

Current number of stores in chain

133 stores

ARBY'S RESTAURANT GROUP

COMPANY INFORMATION

Company Representatives

Jonathan DiGiovanni

Territory Covered

Jonathan DiGiovanni

Address

1155 Perimeter Center West, 9th Flr

Phone

678-514-6866

Fax

Email

jdigiovanni@arbys.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Newmark Grubb Knight Frank

Company Representatives

Harrison Abramowitz

Territory Covered

Northeast

Title

Director

Address

125 Park Ave, New York, NY 10017

Phone

212-372-2467

Fax

Email

habramowitz@ngkf.com

20,000

Average Income Preferred

55,000

Preferred Traffic generators or co-tenants

employment centers

Typical size or range

1800-2100

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

nationwide

Number of stores to open this year

93

Number of stores to open next year

100

Current number of stores in chain

3300

AUTOBELL CAR WASH, INC.

COMPANY INFORMATION

Company Representatives

Thomas Mussoni

Territory Covered

Thomas Mussoni

Address

1200 E Morehead Street Suite 265 Charlotte, NC 28204

Phone

7043487060

Fax

Email

tmussoni@gmail.com

Retail Use

Full Service Car Wash owner and operator

BROKER INFORMATION

Company

There are two: Retail Advisors, LLC, Mackenzie Retail, LLC

Company Representatives

Rob Heavner - Retail Advisors, LLC; Laura Williams, Tom Fidler & Tom Mottley Mackenzie Retail

Territory Covered

Retail Advisors - VA Tidewater, Mackenzie Retail N VA & MD

Title

Buyer Agents

Address

Retail Advisors P.O. Box 1327 Yorktown, VA 23692 MacKenzie Retail, LLC 2328 W. Joppa Road, Suite 200, Lutherville, MD 21093

Phone

Retail Advisors 757-898-7890 Mackenzie Retail 410.821.8585

Fax

Email

rob@retailadvisors.us

SITE SELECTION CRITERIA

Population Density Preferred

40,000 people in a 3 mile radius

Average Income Preferred

\$31,000 per cap income

Preferred Traffic generators or co-tenants

Retail shopping and white collar employment

Typical size or range

1.25 acres +

Frontage - Min/Preferred/Max

Min 150' Max 350

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NC, SC, GA, VA MD

Number of stores to open this year

6

Number of stores to open next year

10

Current number of stores in chain

75

Other Useful Information

Autobell is family owned and operated, we do not franchise. Started in 1969, Autobell has never closed a location. We are full service so our employees are attentive and trained constantly in outstanding customer service. The wash building is brick w EFIS and block, is very attractive and safe. 54% of our customers are female. Autobell is open and washing cars 7 days per week during daylight hours. Tom best service our customers, we need easy access, great visibility and to be on the going home side of the road.

AUTOZONE

COMPANY INFORMATION

Company Representatives

Jim Herring, Joseph McDonald, Bill Smith

Territory Covered

Jim Herring, Joseph McDonald, Bill Smith

Address

123 S. Front St. Memphis, TN 38103

Phone

9014956994

Fax

Email

james.herring@autozone.com

Retail Use

General Retail

BROKER INFORMATION

Company

varies

Company Representatives

varies

Territory Covered

varies

Title

varies

Address

varies

Phone

varies

Fax

Email

varies@varies.com

varies

Average Income Preferred

varies

Preferred Traffic generators or co-tenants

varies

Typical size or range

6800-7300

Frontage - Min/Preferred/Max

64

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

300

Number of stores to open this year

150

Number of stores to open next year

150

Current number of stores in chain

5500

BURLINGTON STORES

COMPANY INFORMATION

Company Representatives

Drew Inselman & Alan Eichberg

Territory Covered

Drew Inselman & Alan Eichberg

Address

1830 Route 130 North, Burlington, NJ 08016

Phone

609-387-7800

Fax

Email

drew.inselman@burlingtonstores.com

Retail Use

BROKER INFORMATION

Company

CNS Real Estate

Company Representatives

Cliff Simon

Territory Covered

CT, North & Central NJ & NY

Title

President

Address

29 Talcott Road, Rye Brook, NY 10573

Phone

914-937-9125

Fax

Email

cliff@cnsrealestate.com

SITE SELECTION CRITERIA

Population Density Preferred

Average Income Preferred

Middle America income

Preferred Traffic generators or co-tenants

Off-Price Retail Co-Tenancy a plus

Typical size or range

40,000' s/f to 50,000' s/f

Frontage - Min/Preferred/Max

200 s/f

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

Infill existing markets

Number of stores to open this year

25 net new

Number of stores to open next year

25 net new

Current number of stores in chain

570

CARD\$MART

COMPANY INFORMATION

Company Representatives

Barry Grody

Territory Covered

Barry Grody

Address

531 E Lincoln Ave, Mt. Vernon, NY 10552 Apt 6J

Phone

9146735582

Fax

Email

BGRODY@VERIZON.NET

Retail Use

Card & Gift shop

BROKER INFORMATION

Company

None

Company Representatives

None

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

None

Email

bgrody@verizon.net

SITE SELECTION CRITERIA

Population Density Preferred

5 miles 50K

Average Income Preferred

Household 60+

Preferred Traffic generators or co-tenants

Supermarket, Mass merchandisor, Discount fashion

Typical size or range

1500 - 3000

Frontage - Min/Preferred/Max

20 +

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

USA

Number of stores to open this year

10

Number of stores to open next year

15

Current number of stores in chain

75

CATO FASHIONS / VERSONA / IT'S FASHION

COMPANY INFORMATION

Company Representatives

Bill Coe, Warren Doyle

Territory Covered

Bill Coe, Warren Doyle

Address

8100 Denmark Road

Phone

704-551-7458

Fax

704-551-7594

Email

brcoe@catocorp.com

Retail Use

Womens Apparel and Accessories

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

wdoyl@catocorp.com

SITE SELECTION CRITERIA

Population Density Preferred

50,000 within a conservative trade area

Average Income Preferred

MHI \$40k and up

Preferred Traffic generators or co-tenants

Discount and Department Store Anchors, Jr Box Catagory Leaders with a great mix of better fashion.

Typical size or range

CATO: 4,000 sf; It's Fashion: 4,000 sf; Versona 5,000 - 6,000 sf

Frontage - Min/Preferred/Max

CATO: 40 ft min, It's Fashion: 40 ft min, Versona: 50 ft min.

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power Specialty/Life Style Strip Centers

Type of centers preferred

Power Specialty/Life Style Strip Centers

Focus of expansion in the next 24 months

Expanding all three divisions Nationwide

Number of stores to open this year

20-40

Number of stores to open next year

20-40

Current number of stores in chain

1400

Other Useful Information

The Company, founded in 1946, operates approximately 1,300 apparel and accessories specialty stores in 32 states under the names "Cato", "Versona", "it's Fashion" and "It's Fashion Metro". Cato offers the latest fashion styles for any occasion – work or play, dressy or casual in junior/misses and plus sizes, jewelry, shoes and accessories at low prices every day. A substantial portion of Cato's merchandise is sold under its private labels and is produced by various vendors in accordance with the Company's specifications. Versona is a unique fashion destination for women's jewelry, handbags, apparel and shoes and reflects a commitment to high quality fashions at exceptional prices, every day. It's Fashion offers the trendy looks you'll find in mall specialty stores and It's Fashion Metro offers urban-inspired, nationally recognized brands and the latest fashions for juniors, junior plus sizes, men and big men's, boys and girls, infants and toddlers, newborn and layette and jewelry, shoes and accessories as well, all at low prices every day. Stores primarily range in size from 3,000 to 8,000 square feet with the Cato and It's Fashion concepts primarily in strip shopping centers while Versona stores are located in premier lifestyle centers and power centers. The Company emphasizes customer service and coordinated merchandise presentations in an appealing store environment. The

Company offers its own credit card and layaway plan.	

CHECKER'S DRIVE IN RESTAURANTS

COMPANY INFORMATION

Company Representatives

Anthony Ozelis, John Palumbo

Territory Covered

Anthony Ozelis, John Palumbo

Address

2904 Rhode Island Ave. Medford, NY 11763

Phone

631-714-4458

Fax

Email

ozelist@checkers.com

Retail Use

restaurants

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

notapplicable@dumbquestion.com

10,000 within 1 mile

Average Income Preferred

Below Median Income preferred

Preferred Traffic generators or co-tenants

Shopping centers, places of employment and leisure destinations all in close proximity to the site

Typical size or range

15,000 sq ft and >

Frontage - Min/Preferred/Max

125' frontage x 175' depth

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

50 - 65 new restaurants

Number of stores to open this year

47

Number of stores to open next year

55

Current number of stores in chain

843

CHECKERS DRIVE-IN RESTAURANTS, INC.

COMPANY INFORMATION

Company Representatives

Anthony Ozelis, John Palumbo

Territory Covered

Anthony Ozelis, John Palumbo

Address

2904 Rhode Island Ave. Medford, NY 11763

Phone

631-714-4458

Fax

Email

ozelist@checkers.com

Retail Use

QSR's

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

N/A

Email

notapplicable@dumbquestion.com

SITE SELECTION CRITERIA

Population Density Preferred

10,000 within 1 mile

Average Income Preferred

Below Median Income preferred

Preferred Traffic generators or co-tenants

Shopping centers, places of employment and leisure destinations all in close proximity to the site

Typical size or range

900 - 1,500 square feet

Frontage - Min/Preferred/Max

125' frontage x 175' depth

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

50 - 65 new restaurants

Number of stores to open this year

47

Number of stores to open next year

55

Current number of stores in chain

843

CITI TRENDS

COMPANY INFORMATION

Company Representatives

Kyle Koenig

Territory Covered

Kyle Koenig

Address

104 Coleman Blvd, Savannah, GA 31408

Phone

912-443-1229

Fax

Email

kkoenig@cititrends.com

Retail Use

value-priced retailer of urban fashion apparel, shoes, accessories and home décor for the entire family

BROKER INFORMATION

Company

Newmark Grubb Knight Frank

Company Representatives

Matthew Cooper

Territory Covered

Eastern PA / Southern NJ / DE

Title

Managing Director, Retail

Address

1735 Market Street, Suite 4000, Philadelphia, PA 19103

Phone

610.879.4514

Fax

Email

mcooper@ngkf.com

10,000+ African Americans in 5 miles

Average Income Preferred

Lower to Middle Income

Preferred Traffic generators or co-tenants

Grocery Stores

Typical size or range

12,000

Frontage - Min/Preferred/Max

70'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Northeast, plus any existing market

Number of stores to open this year

18

Number of stores to open next year

20

Current number of stores in chain

530

CONSORTIUM FOOD GROUP, LLC DBA SBARRO

COMPANY INFORMATION

Company Representatives

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Territory Covered

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Address

N/A

Phone

(214) 243-0056

Fax

Email

kerickson@consortiumfg.com

Retail Use

Sbarro

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

322 Walnut Grove Ln

Phone

N/A

Fax

Fmail

kerickson@consortiumfg.com

Population Density Preferred Varies

Average Income Preferred

Varies

Preferred Traffic generators or co-tenants

Food Courts

Typical size or range

850 SF to 950 SF

Frontage - Min/Preferred/Max

24 LF/28 LF

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Mall

Type of centers preferred

Mall

Focus of expansion in the next 24 months

East Coast

Number of stores to open this year

2 to 3

Number of stores to open next year

2 to 3

Current number of stores in chain

4

COOKIE CUTTERS HAIRCUTS FOR KIDS

COMPANY INFORMATION

Company Representatives

Brett Gustafsson

Territory Covered

Brett Gustafsson

Address

915 S. Highland Ave. Baltimore, MD 21224

Phone

443-243-8255

Fax

Email

brettgustafsson@haircutsarefun.com

Retail Use

Kids Haircuts

BROKER INFORMATION

Company

MSC

Company Representatives

Sam Kotler

Territory Covered

Pennsylvania

Title

Agent

Address

1845 Walnut Street, Philadelphia, PA 19103

Phone

215-568-2600

Fax

Email

skotler@mscretail.com

100,000 Residents in 8 Minutes

Average Income Preferred

> \$50,000

Preferred Traffic generators or co-tenants

> 20,000

Typical size or range

900-1200 Square Feet

Frontage - Min/Preferred/Max

18-20 Feet

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Nationwide

Number of stores to open this year

20

Number of stores to open next year

40

Current number of stores in chain

39

COMPANY INFORMATION

Company Representatives

mike buckless, James pilla

Territory Covered

mike buckless, James pilla

Address

none

Phone

609 472-0788

Fax

Email

mwbuckless@cvs.com

Retail Use

pharmacy

BROKER INFORMATION

Company

none

Company Representatives

none

Territory Covered

none

Title

none

Address

1 berry drive, lumberton, nj

Phone

none

Fax

none

Email

mwbuckless@cvs.com

SITE SELECTION CRITERIA

Population Density Preferred

15000 in trade area

Average Income Preferred

50k plus

Preferred Traffic generators or co-tenants

none

Typical size or range

1.5 acres.....13000 sq ft building

Frontage - Min/Preferred/Max

n/a

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Community/Neighborhood

Type of centers preferred

Community/Neighborhood

Focus of expansion in the next 24 months

east coast

Number of stores to open this year

170

Number of stores to open next year

190

Current number of stores in chain

9700

FIVE GUYS

COMPANY INFORMATION

Company Representatives

Tom Grasberger

Territory Covered

Tom Grasberger

Address

1845 Walnut Street, 6th Floor, Philadelphia, PA 19103

Phone

(804) 238-4687

Fax

Email

tgrasberger@fiveguys.com

Retail Use

restaurant

BROKER INFORMATION

Company

MSC Retail

Company Representatives

Stanton Brown

Territory Covered

Pennsylvania/New Jersey

Title

Senior Vice President

Address

10718 Richmond Highway, Lorton, VA 22079

Phone

(215) 568-2600

Fax

Email

sbrown@mscretail.com

60,000 in trade area

Average Income Preferred

\$60,000 average household income in trade area

Preferred Traffic generators or co-tenants

Other national QSR restaurants

Typical size or range

2,500 square feet

Frontage - Min/Preferred/Max

35 feet

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Power Specialty/Life Style Community/Neighborhood Strip Centers

Type of centers preferred

Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

nationwide

Number of stores to open this year

80

Number of stores to open next year

80

Current number of stores in chain

1,350

FIVE GUYS

COMPANY INFORMATION

Company Representatives

Jeff Rubino/Tom Grasberger

Territory Covered

Jeff Rubino/Tom Grasberger

Address

NA

Phone

703-964-6987

Fax

Email

jrubino@fiveguys.com

Retail Use

Fast Casual

BROKER INFORMATION

Company

na

Company Representatives

na

Territory Covered

na

Title

NA

Address

1416 Lehman Ct

Phone

NA

Fax

NA

Email

JRUBINO@fiveguys.com

SITE SELECTION CRITERIA

Population Density Preferred

60,000

Average Income Preferred

60,000

Preferred Traffic generators or co-tenants

Movies, Target H Depot

Typical size or range

2500

Frontage - Min/Preferred/Max

End Cap

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

200 stores

Number of stores to open this year

110

Number of stores to open next year

100

Current number of stores in chain

1400

FULTON PAPER & PARTY SUPPLY

COMPANY INFORMATION

Company Representatives

Tony DiFlavis

Territory Covered

Tony DiFlavis

Address

1006 west 27th Street, Wilmington, DE 19802

Phone

(610) 613-8193

Fax

Email

tonyd_617@yahoo.com

Retail Use

BROKER INFORMATION

Company

Arrow Real Estate Services LLC

Company Representatives

Tony DiFlavis

Territory Covered

Northeast / Mid-Atlantic

Title

Real Estate Director

Address

1501 East Grand Oak LAne West Chester, PA 19380

Phone

(610) 613-8193

Fax

Email

tonyd_617@yahoo.com

SITE SELECTION CRITERIA

Population Density Preferred

Average Income Preferred

\$50,000

Preferred Traffic generators or co-tenants

Major regional supermarkets, drugstores,

Typical size or range

3,000-5,000 sq ft

Frontage - Min/Preferred/Max

30' min - 50' max

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Metro Philadelphia SMSA

Number of stores to open this year

1

Number of stores to open next year

1

Current number of stores in chain

5

GREAT CLIPS

COMPANY INFORMATION

Company Representatives

Wayland Benbow, Jon Steward

Territory Covered

Wayland Benbow, Jon Steward

Address

Plymouth Woods Offfice Center, 521 Plymouth Rd., Suite 118, Plymouth Meeting, PA 19462

Phone

203-314-5447

Fax

952-844-3444

Email

wayland.benbow@greatclips.com

Retail Use

Haircare

BROKER INFORMATION

Company

Legend Properties

Company Representatives

David DePetris

Territory Covered

Philadelphia, Wilkes-Barre

Title

Principal

Address

4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone

610-941-4034

Fax

610-941-4038

Email

ddepetris@lpre.com

Population Density Preferred

Varies by market

Average Income Preferred

Middle to upper income households for the market

Preferred Traffic generators or co-tenants

Grocery, national discounters

Typical size or range

900 to 1,200 sq. ft.

Frontage - Min/Preferred/Max

15 ft. minimum/20 ft. preferred

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Several Northeast and Mid-Atlantic markets

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

4,000

JERSEY MIKE'S FRANCHISE SYSTEMS, INC

COMPANY INFORMATION

Company Representatives

Tim Lumpkin

Territory Covered

Tim Lumpkin

Address

2251 Landmark Place Manasquan, NJ 08736

Phone

484.374.5268

Fax

Email

tlumpkin@jerseymikes.com

Retail Use

Restaurant

BROKER INFORMATION

Company

Jersey MIke's Franchise System's Inc

Company Representatives

Tim Lumpkin

Territory Covered

Northeast

Title

Director of Real Estate

Address

2251 Landmark Place Mansquan, NJ 08736

Phone

484.374.5268

Fax

Email

tlumpkin@jerseymikes.com

Average Income Preferred

50,000

Preferred Traffic generators or co-tenants

Dominant Grocers, High End QSR, Full Price Retailers

Typical size or range

1,500

Frontage - Min/Preferred/Max

20' Minimum

Location preferred within Shopping Center/Mall

End Cap

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

400

Number of stores to open this year

200

Number of stores to open next year

250

Current number of stores in chain

1200

KIRKLAND'S, INC.

COMPANY INFORMATION

Company Representatives

Matthew Mehring

Territory Covered

Matthew Mehring

Address

Multiple Brokers - Contact for more details.

Phone

615-477-8725

Fax

Email

matthew.mehring@kirklands.com

Retail Use

Retail sale of decorative accessories (including framed art), home furnishings (including lighting and lamps), housewares, gifts and related items.

BROKER INFORMATION

Company

Multiple Brokers - Contact for more details.

Company Representatives

Multiple Brokers - Contact for more details.

Territory Covered

Multiple Brokers - Contact for more details.

Title

Multiple Brokers - Contact for more details.

Address

5310 Maryland Way, Brentwood, TN 37027

Phone

615-477-8725

Fax

Email

matthew.mehring@kirklands.com

Population Density Preferred

50,000 Household in 15 Minutes

Average Income Preferred

\$60,000+

Preferred Traffic generators or co-tenants

Target, Ikea, Bed Bath and Beyond, HomeGood's, Pier 1, Hobby Lobby, TJ Maxx, Marshall's, Ross, Costco,

Typical size or range

7,000-10,000

Frontage - Min/Preferred/Max

65'

Location preferred within Shopping Center/Mall

In-line

End Cap

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Strip Centers

Focus of expansion in the next 24 months

(Philadelphia, Baltimore, New Jersey) - Nationwide Expansion

Number of stores to open this year

40+

Number of stores to open next year

40+

Current number of stores in chain

400

LIGHTBRIDGE ACADEMY

COMPANY INFORMATION

Company Representatives

Chris Weiss, David Falzarano, Phil Harvey

Territory Covered

Chris Weiss, David Falzarano, Phil Harvey

Address

116 Grand Street, Iselin, NJ, United States

Phone

732-980-1900

Fax

732-980-1904

Email

c.weiss@lightbridgeacademy.com

Retail Use

Childcare

BROKER INFORMATION

Company

Liightbridge Academy

Company Representatives

Chris Weiss

Territory Covered

NY, MD, NYC, NJ, VA, PA

Title

VP of Real Estate & Construction

Address

116 Grand St, Iselin, NJ 08830

Phone

732--980-1900

Fax

732-980-1904

Email

c.weiss@lightbridgeacademy.com

Population Density Preferred

0-4 3,000 within 3 mile radius

Average Income Preferred

\$85,000-Plus

Preferred Traffic generators or co-tenants

10,000+CPD

Typical size or range

8,000-12,000 sf suburban, 7,000 minimum urban

Frontage - Min/Preferred/Max

N/A

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

VA, NJ, PA, NYC, NY, MD

Number of stores to open this year

6

Number of stores to open next year

15

Current number of stores in chain

23

OCEAN STATE JOB LOT

COMPANY INFORMATION

Company Representatives

Evan Portno

Territory Covered

Evan Portno

Address

375 Commerce Park Road North Kingstown, RI 02852

Phone

401-295-2672

Fax

Email

realestate@osjl.com

Retail Use

General Merchandise

BROKER INFORMATION

Company

We Do Not Have An Exclusive Broker

Company Representatives

Evan Portno

Territory Covered

All

Title

Real Estate Manager

Address

375 Commerce Park Road North Kingstown, RI 02852

Phone

401-295-2672

Fax

Email

realestate@osjl.com

50,000 in 3 Miles

Average Income Preferred

\$75,000

Preferred Traffic generators or co-tenants

Grocery Anchored Centers

Typical size or range

30,000-40,000

Frontage - Min/Preferred/Max

150'-200'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

CT, ME, MA, NH, NJ, NY, RI, VT

Number of stores to open this year

5-8

Number of stores to open next year

5-8

Current number of stores in chain

122

Other Useful Information

Ocean State Job Lot was founded in 1977 with the first store in North Kingstown, RI and now has 122 Locations in the Northeast and growing. We are looking for Lease opportunities of 30,000 square feet +/- in free standing or shopping center locations and Purchase opportunities of shopping centers with at least a 25,000 square foot contiguous vacancy or potential thereof.

RITA'S FRANCHISE COMPANY

COMPANY INFORMATION

Company Representatives

Nicole Preisler

Territory Covered

Nicole Preisler

Address

1210 Northbrook Drive, Suite 310

Phone

215-876-9308

Fax

Email

n.preisler@ritascorp.com

Retail Use

QSR

BROKER INFORMATION

Company

none

Company Representatives

none

Territory Covered

None

Title

None

Address

None

Phone

None

Fax

Email

n.preisler@ritascorp.com

50,000 in 3 mile radius

Average Income Preferred

\$90,00-\$95,000

Preferred Traffic generators or co-tenants

Grocery Anchors

Typical size or range

1,000-1,200 sq. ft.

Frontage - Min/Preferred/Max

18"

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

nation wide

Number of stores to open this year

50

Number of stores to open next year

75

Current number of stores in chain

650

RITA'S FRANCHISE COMPANY

COMPANY INFORMATION

Company Representatives

Greg Rees, Nicole Preisler

Territory Covered

Greg Rees, Nicole Preisler

Address

1210 Northbrook Drive, Suite 310, Trevose, PA 19053

Phone

215-876-9311

Fax

Email

g.rees@ritascorp.com

Retail Use

Snacks/Frozen Treats

BROKER INFORMATION

Company

n/a

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

n/a

Phone

n/a

Fax

n/a

Email

g.rees@ritascorp.com

Population Density Preferred

25,000+ within the trade area

Average Income Preferred

\$50,000+ MHH Income

Preferred Traffic generators or co-tenants

Grocery Stores, Entertainment Venues, Sports Complexes

Typical size or range

800sf - 1500sf

Frontage - Min/Preferred/Max

20 feet

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

Entire US & International

Number of stores to open this year

60

Number of stores to open next year

60

Current number of stores in chain

640

SKECHERS USA, INC

COMPANY INFORMATION

Company Representatives

Robert Grahamslaw

Territory Covered

Robert Grahamslaw

Address

1512 Thistle Court, Williamstown, NJ 08094

Phone

609-579-8827

Fax

Email

bobg@skechers.com

Retail Use

Shoes and athletic clothing and related accessories

BROKER INFORMATION

Company

Cushman & Wakefield, Inc.

Company Representatives

Andi Pesacov

Territory Covered

Eastern PA, southern NJ, northern DE

Title

Sr. Director

Address

One Liberty Place

Phone

(215) 963-4090

Fax

Email

andi.pesacov@cushwake.com

150,000 primary trade area

Average Income Preferred

\$45,000 minimum

Preferred Traffic generators or co-tenants

High traffic counts

Typical size or range

7,000 SF

Frontage - Min/Preferred/Max

55

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Power

Strip Centers

Type of centers preferred

Power

Strip Centers

Focus of expansion in the next 24 months

All states

Number of stores to open this year

60

Number of stores to open next year

65

Current number of stores in chain

1545

Other Useful Information

Will do free standing buildings on major streets

SMASHBURGER

COMPANY INFORMATION

Company Representatives

Grant Guidinger

Territory Covered

Grant Guidinger

Address

Multiple

Phone

4157340337

Fax

Email

gguidinger@smashburger.com

Retail Use

Restaurant (fast-casual better burger)

BROKER INFORMATION

Company

Metro in PA; Ripco in NJ; NAI Emory Hill in DE

Company Representatives

Glenn, Max and Greg in PA; Curtis, Florian, Jake in NJ; Team O'Hara in DE

Territory Covered

Greater Philadelphia to Allentown in PA; Northern NJ; All of Delaware

Title

Brokers

Address

3900 East Mexico Avenue

Phone

Glenn: 610.316.6047 & Max: 610.888.3436, Greg: 484.948.5217 in PA; Curtis: 917.940.2789 & Jake:862.221.0011 in NJ; Jim: 302.584.1632 in DE

Fax

Email

gguidinger@smashburger.com

Population Density Preferred

Depends on market, contact Grant w/Smashburger @ 415.734.0337

Average Income Preferred

Depends on market, contact Grant w/Smashburger @ 415.734.0337

Preferred Traffic generators or co-tenants

Similar price points co-tenant relevancy to fast-casual brands

Typical size or range

1,700 - 2,400 sf

Frontage - Min/Preferred/Max

min 20', preferred 30'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Aggressive in all above markets

Number of stores to open this year

65

Number of stores to open next year

80

Current number of stores in chain

358

Other Useful Information

In 2007 we opened the first Smashburger with one simple notion in mind: despite the overwhelming number of restaurants serving burgers, Americans were starving for something better. And we could deliver. Our vision is to connect with America's passion for its favorite food on a local level and in a space where "Smashed Fresh, Served Delicious" means dedication to crafting the best-tasting burger around. Our smashed burgers are always made-to-order, never frozen, smashed and seared to perfection on our grill. Our menu is also kid-friendly, vegetarian-approved and topped off with frosty milkshakes.

SPIRIT HALLOWEEN

COMPANY INFORMATION

Company Representatives

Frank Pacera, Eric Flocco, Christine Faustini

Territory Covered

Frank Pacera, Eric Flocco, Christine Faustini

Address

6828 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone

609-770-6309

Fax

Email

eric.flocco@spirithalloween.com

Retail Use

Seasonal retailer--Halloween superstore

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

NA

Phone

NA

Fax

Fmail

eric.flocco@spirithalloween.com

5 mile radius > 20,000

Average Income Preferred

\$35,000 +

Preferred Traffic generators or co-tenants

Kohl's, Target, Walmart, Home Depot, Lowe's

Typical size or range

9,000SF +

Frontage - Min/Preferred/Max

30'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Focus of expansion in the next 24 months

USA - all markets / Canada

Number of stores to open this year

1,250

Number of stores to open next year

1,350

Current number of stores in chain

1.250

SPORT CLIPS HAIRCUTS

COMPANY INFORMATION

Company Representatives

Joel Reichman

Territory Covered

Joel Reichman

Address

625 West Ridge Pike, Bldg. A, Suite 100 Conshohocken, PA 19428

Phone

617-510-6419

Fax

469-713-2886

Email

joel.reichman@sportclips.com

Retail Use

Men's & Boys Haircutting

BROKER INFORMATION

Company

CBRE Fameco

Company Representatives

James Creed

Territory Covered

Eastern PA, NJ, DE

Title

First Vice President

Address

46 Ralph Rd. Marblehead, MA 01945

Phone

(484) 567-2801

Fax

Email

jim.creed@cbre.com

Population Density Preferred

Minimum 30,000 within 3 mile radius

Average Income Preferred

medium to higher incomes

Preferred Traffic generators or co-tenants

Grocers, Target, Walmart, National Co-tenants

Typical size or range

1000 - 1400 SF

Frontage - Min/Preferred/Max

Minimum 15' / Preferred 20'

Location preferred within Shopping Center/Mall

In-line

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

All Markets

Number of stores to open this year

150 - 200

Number of stores to open next year

150 - 200

Current number of stores in chain

1550

SUBWAY

COMPANY INFORMATION

Company Representatives

Anthony Trimarche

Territory Covered

Anthony Trimarche

Address

47 bedford ave

Phone

6468249090

Fax

6468249090

Email

tonyt1974@gmail.com

Retail Use

Yes

BROKER INFORMATION

Company

Subway real Estate

Company Representatives

Anthony Trimarche

Territory Covered

Ny nj

Title

Leasing

Address

47 bedford ave

Phone

6468249090

Fax

Email

Tonyt1974@gmail.com

Population Density Preferred 15000

Average Income Preferred

All

Preferred Traffic generators or co-tenants

ΑII

Typical size or range

1200

Frontage - Min/Preferred/Max

18

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

16

Number of stores to open this year

6

Number of stores to open next year

10

Current number of stores in chain

43000

THE FRESH MARKET, INC.

COMPANY INFORMATION

Company Representatives

Leanne Wheeler

Territory Covered

Leanne Wheeler

Address

628 Green Valley Road Greensboro, NC 27408

Phone

336-268-1350

Fax

Email

leannewheeler@thefreshmarket.net

Retail Use

Specialty Grocery

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

N/A

Phone

N/A

Fax

Email

leannewheeler@thefreshmarket.net

60,000 in 3 miles

Average Income Preferred

\$100,000 and above

Preferred Traffic generators or co-tenants

N/A

Typical size or range

21,000 SF

Frontage - Min/Preferred/Max

120'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Northeast and Mid Atlantic

Number of stores to open this year

Varied

Number of stores to open next year

N/A

Current number of stores in chain

179

THE UPS STORE, INC.

COMPANY INFORMATION

Company Representatives

Mark F Johnson

Territory Covered

Mark F Johnson

Address

n/a

Phone

814-769-9525

Fax

n/a

Email

markjohnson@upsstore.com

Retail Use

Print Services, Shipping and Packaing, Package and Mail management services

BROKER INFORMATION

Company

TUPSS Regional markets are represented by their own established various brokers across the brand

Company Representatives

n/a

Territory Covered

n/a

Title

n/a

Address

210 West Hamilton Ave. #372, State College, PA 16801

Phone

n/a

Fax

n/a

Email

RED1@attachments.mbemail.com

Population Density Preferred

25-30k in a five mile ring preferred

Average Income Preferred

\$55k - \$60k avarage HHI is typical

Preferred Traffic generators or co-tenants

We place typically in food-anchored centers and near other service providers

Typical size or range

1,000 - 2,000 SF

Frontage - Min/Preferred/Max

15/25

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Type of centers preferred

Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

Where ever our franchisees fund and a market is open

Number of stores to open this year

~120

Number of stores to open next year

~120

Current number of stores in chain

4600

Other Useful Information

We are 100% Franchise-based

VARIETY WHOLESALERS-(ROSES)

COMPANY INFORMATION

Company Representatives

Jim Germann

Territory Covered

Jim Germann

Address

218 S. Garnett St., Henderson, NC 27536

Phone

540-816-9858

Fax

Email

jgermann@vwstores.com

Retail Use

Variety Store

BROKER INFORMATION

Company

CBRE

Company Representatives

Jim Creed

Territory Covered

Eastern PA, New Jersey

Title

First Vice President

Address

625 W. Ridge Pike, Conshohocken, PA

Phone

610-834-8000

Fax

Email

jim.creed@cbre.com

25,000-50,000 3 miles

Average Income Preferred

Median HH 20,000-50,000

Preferred Traffic generators or co-tenants

Grocery

Typical size or range

20,000-40,000

Frontage - Min/Preferred/Max

150-200-250

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Existing states

Number of stores to open this year

>15

Number of stores to open next year

>20

Current number of stores in chain

350

WAKEFERN FOOD CORP

COMPANY INFORMATION

Company Representatives

Marcy Rehl

Territory Covered

Marcy Rehl

Address

N/A

Phone

(732) 906-5376

Fax

(732) 906-5231

Email

marcy.rehl@wakefern.com

Retail Use

Supermarket

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

33 Northfield Ave.

Phone

N/A

Fax

N/A

Email

marcy.rehl@wakefern.com

Population Density Preferred

55,000 within 3 miles

Average Income Preferred

\$70,000

Preferred Traffic generators or co-tenants

We are usually the anchor, any co-tenant is acceptable

Typical size or range

65,000 - 85,000 square feet

Frontage - Min/Preferred/Max

Anchor Tenant

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Strip Centers

Type of centers preferred

Strip Centers

Focus of expansion in the next 24 months

23

Number of stores to open this year

10

Number of stores to open next year

13

Current number of stores in chain

350+

WAKEFERN FOOD CORP

COMPANY INFORMATION

Company Representatives
ANDREW PITTEL

Territory Covered ANDREW PITTEL

Address

NA

Phone

732-906-5120

Fax

Email

Andrew.Pittel@wakefern.com

Retail Use

GROCERY - SUPERMARKETS

BROKER INFORMATION

Company

NA

Company Representatives

NA

Territory Covered

NA

Title

NA

Address

33 NORTHFIELD AVE, EDISON, NJ 08837

Phone

NA

Fax

NA

Email

ANDREW.PITTEL@WAKEFERN.COM

Population Density Preferred

50,000+

Average Income Preferred

60,000+

Preferred Traffic generators or co-tenants

NA

Typical size or range

70000

Frontage - Min/Preferred/Max

ANCHOR

Location preferred within Shopping Center/Mall

End Cap

Freestanding

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Type of centers preferred

Mall

Power

Specialty/Life Style

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

NA

Number of stores to open this year

NA

Number of stores to open next year

NA

Current number of stores in chain

NA

WAKEFERN FOOD CORPORATION

COMPANY INFORMATION

Company Representatives

Mario Sciarra/Andrew/Erinson Rosario

Territory Covered

Mario Sciarra/Andrew/Erinson Rosario

Address

N/A

Phone

732-906-5590

Fax

Email

mario.sciarra@wakefern.com

Retail Use

Supermarkets

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

33 Northfield Ave, Edison, NJ 08837

Phone

N/A

Fax

Email

mario.sciarra@wakefern.com

50,000

Average Income Preferred

75,000

Preferred Traffic generators or co-tenants

fashion tenants

Typical size or range

75,000 SF

Frontage - Min/Preferred/Max

300'

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Yes

Number of stores to open this year

15

Number of stores to open next year

5-10

Current number of stores in chain

350

YUM BRANDS (TACO BELL)

COMPANY INFORMATION

Company Representatives

Steven Fiedler

Territory Covered

Steven Fiedler

Address

N/A

Phone

860-779-7720

Fax

860-812-2089

Email

steve.fiedler@yum.com

Retail Use

QSR

BROKER INFORMATION

Company

N/A

Company Representatives

N/A

Territory Covered

N/A

Title

N/A

Address

82 Bunny Lane, Brooklyn CT

Phone

N/A

Fax

Email

steve.fiedler@yum.com

Population Density Preferred

30K in trade area

Average Income Preferred

\$40K - 90K

Preferred Traffic generators or co-tenants

Big Box, Grocery, Convenience

Typical size or range

Pad sites, outlots and endcap with drive-thru ... 1500 sq ft to 2500 sq ft

Frontage - Min/Preferred/Max

Min 100 ft frontage ... properties from 0.5 to 0.8 acres ---

Location preferred within Shopping Center/Mall

Freestanding

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Type of centers preferred

Power

Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months

Continue to seek sites nationally for expansion

Number of stores to open this year

200

Number of stores to open next year

200

Current number of stores in chain

6800

Other Useful Information

Also looking at inlines sites for new urban Cantina concept store, featuring open kitchen.

ZIPS DRY CLEANERS

COMPANY INFORMATION

Company Representatives

Lev Davidson

Territory Covered

Lev Davidson

Address

1022 E. Lancaster Ave.

Phone

267-455-5368

Fax

Email

lev.davidson@rnrgp.com

Retail Use

Dry Cleaner

BROKER INFORMATION

Company

CBRE

Company Representatives

Jim Creed, Matt Mandel

Territory Covered

Mid-Atlantic

Title

Vice President

Address

625 W Ridge Pike Ste A100, Conshohocken, PA 19428

Phone

(610) 834-8000

Fax

Email

james.creed@cbre.com

1mi: 10,000; 3mi: 75,000

Average Income Preferred

\$75k+

Preferred Traffic generators or co-tenants

Wawa, convenience stores

Typical size or range

3000-3500

Frontage - Min/Preferred/Max

1500

Location preferred within Shopping Center/Mall

In-line

End Cap

Freestanding

Type of centers preferred

Community/Neighborhood Strip Centers

Type of centers preferred

Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months

10-20 units

Number of stores to open this year

6

Number of stores to open next year

10

Current number of stores in chain

45