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### **110 GRILL**

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## **COMPANY INFORMATION**

#### **Company Representatives**

Ryan Dion, Adam Dorey, Alicia Puputti

**Territory Covered** Ryan Dion, Adam Dorey, Alicia Puputti

Address

306 Maple Street Bellingham, MA 02019

**Phone** 978-496-1867

Fax

Email apuputti@110grill.com

Retail Use Restaurant

## **BROKER INFORMATION**

**Company** American Commercial Real Estate, LLC

Company Representatives Dustin Burke

Territory Covered New England

Title President

Address 306 Maple Street Bellingham, MA 02019

**Phone** 508-966-2699

Fax

Email dusty@acreco.com

Population Density Preferred varies

Average Income Preferred mid to upper level

**Preferred Traffic generators or co-tenants** employers, hotels, theaters, shopping centers

**Typical size or range** 5800 with 1000 - 1200 sq ft patio

Frontage - Min/Preferred/Max varies

**Location preferred within Shopping Center/Mall** End Cap Freestanding

Type of centers preferred Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months Growth and openings of new locations

Number of stores to open this year 2

Number of stores to open next year 5

Current number of stores in chain 4

### **ALBERTSONS COMPANIES**

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## **COMPANY INFORMATION**

#### **Company Representatives** W Chris Williams

**Territory Covered** W Chris Williams

Address 750 West Center St Bridgewater, MA

**Phone** 508-313-4612

Fax

Email wchris.williams@shaws.com

Retail Use Grocery Supermarket

## **BROKER INFORMATION**

Company Keypoint Partners LLC

**Company Representatives** Rob Grady

Territory Covered Massachusetts

**Title** Broker

Address 750 West Center St Bridgewater, MA

**Phone** 781.418.6281

Fax

Email rgrady@keypointpartners.com

Population Density Preferred all

Average Income Preferred open

Preferred Traffic generators or co-tenants retail

**Typical size or range** 30,000 - 50,0000

Frontage - Min/Preferred/Max 250'

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Specialty/Life Style Community/Neighborhood Strip Centers

**Type of centers preferred** Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months New England

Number of stores to open this year 0

Number of stores to open next year TBD

**Current number of stores in chain** 150

### **AROMA JOE'S**

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# **COMPANY INFORMATION**

**Company Representatives** Derek Paradise

Territory Covered Derek Paradise

Address 1508 Route 9 Halfmoon, NY 12065

**Phone** 518-669-9939

**Fax** NA

Email derekwparadise@hotmail.com

Retail Use Coffee/Energy drink franchise opportunity

## **BROKER INFORMATION**

**Company** na

Company Representatives na

Territory Covered na

**Title** na

Address 1508 Route 9 Halfmoon, NY 12065

Phone na

Fax

na

Email

Population Density Preferred 20,000

Average Income Preferred \$50,000

Preferred Traffic generators or co-tenants Additional food or drink concepts

Typical size or range 800-1,200 sq. ft

Frontage - Min/Preferred/Max na

**Location preferred within Shopping Center/Mall** End Cap Freestanding

**Type of centers preferred** Community/Neighborhood Strip Centers

Type of centers preferred Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months The MA. and VT. markets

Number of stores to open this year 6

Number of stores to open next year 8

**Current number of stores in chain** 45

### **AUTOZONE**

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## **COMPANY INFORMATION**

Company Representatives Joe McDonald

Territory Covered Joe McDonald

Address 123 S. Front St. Memphis, TN

**Phone** 901.495.9664

Fax

Email joe.mcdonald@autozone.com

Retail Use Automotive

### **BROKER INFORMATION**

Company

**Company Representatives** 

**Territory Covered** 

-

Title

-

Address 123 S. Front St. Memphis, TN

Phone

-

Fax

Email -@-.com

**Population Density Preferred** Differs in each market

Average Income Preferred large mix

Preferred Traffic generators or co-tenants general retail

Typical size or range 6800-8000

Frontage - Min/Preferred/Max 64'

**Location preferred within Shopping Center/Mall** End Cap Freestanding

Type of centers preferred Community/Neighborhood Strip Centers

Type of centers preferred Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months United State

Number of stores to open this year 150

Number of stores to open next year 150

**Current number of stores in chain** 5600

### **BAR LOUIE**

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## **COMPANY INFORMATION**

#### **Company Representatives**

Chris Devlin, Kevin Fitzgerald

**Territory Covered** Chris Devlin, Kevin Fitzgerald

Address 4550 Beltway Drive, Addison, TX 75001

**Phone** (214) 845-4800

Fax

Email kfitzgerald@blro.net

Retail Use Restaurant - Handcrafted Cocktails and Craft Beer

## **BROKER INFORMATION**

**Company** varies

Company Representatives varies

Territory Covered throughout the US

Title NA

Address 4550 Beltway Drive, Addison, TX 75001

Phone NS

Fax

Email cdevlin@blro.net

Population Density Preferred 100,000 people withing 10-minute drive time

Average Income Preferred \$75,000+

**Preferred Traffic generators or co-tenants** Theaters, Lifestyle Centers, Sport Venues

**Typical size or range** 5,500 - 10,000

Frontage - Min/Preferred/Max we adapt our concept to the location

Location preferred within Shopping Center/Mall End Cap

Type of centers preferred Specialty/Life Style

Type of centers preferred Specialty/Life Style

Focus of expansion in the next 24 months throughout the US

Number of stores to open this year 20

Number of stores to open next year 30

Current number of stores in chain 115

#### **Other Useful Information**

Founded in Chicago in 1990 Bar Louie is a national collection of over 115 neighborhood bars featuring handcrafted cocktails and spirits, delectable food and an inviting atmosphere for people to enjoy time with friends and mingle. Open for lunch, happy hour, dinner and late night – Bar Louie is a progressively hip and lively atmosphere. www.barlouie.com

### **BEST FITNESS**

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## **COMPANY INFORMATION**

#### **Company Representatives**

Loren Tennent & Jen Powers

**Territory Covered** Loren Tennent & Jen Powers

Address 55 Northeastern Blvd

**Phone** 603.498.1169

Fax

Email loren.tennent@bestfitness.net

Retail Use Fltness

## **BROKER INFORMATION**

**Company** Eastern Retail Properties

**Company Representatives** Michael Hotarek

Territory Covered Greater Boston Area

**Title** Principal

Address 55 Northeastern Blvd

**Phone** 781.849.9010

Fax

Email mhotarek@easternretail.com

Population Density Preferred 3m Radii > 75k

Average Income Preferred Per Capita Income > \$20k

Preferred Traffic generators or co-tenants National Retailers & Grocers

Typical size or range 20,000SF-40,000SF

Frontage - Min/Preferred/Max >75'

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

#### Type of centers preferred Mall

Power Specialty/Life Style Community/Neighborhood Strip Centers

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

**Focus of expansion in the next 24 months** 4-8 Locations

Number of stores to open this year 2

Number of stores to open next year 2-4

Current number of stores in chain 9

#### **Other Useful Information**

We are a local fitness company in the Greater Boston area. We are privately owned and are looking for healthy growth that fits into our development strategy.

### **BURLINGTON STORES**

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# **COMPANY INFORMATION**

#### **Company Representatives** Alan Eichberg

Territory Covered Alan Eichberg

Address 1830 Route 130 North, Burlington, NJ 08016

**Phone** 609-658-0902

Fax

Email Alan.Eichberg@burlingtonstores.com

**Retail Use** 

### **BROKER INFORMATION**

**Company** Atlantic Retail

**Company Representatives** Brian McDonald & Chris Kelly

Territory Covered MA, ME, NH, RI, VT

Title Brokers

Address 1830 Route 130 North, Burlington, NJ 08016

**Phone** 617-239-3630

Fax

Email ckelly@atlanticretail.com

# Population Density Preferred 200,000

Average Income Preferred Middle America Incomes

**Preferred Traffic generators or co-tenants** Off-Price Retail Co-Tenancy a plus

**Typical size or range** 40,000 - 50,000

Frontage - Min/Preferred/Max 200 FT.

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Mall Power Strip Centers

**Type of centers preferred** Mall Power Strip Centers

Focus of expansion in the next 24 months Infill existing markets

Number of stores to open this year 25 Net New

Number of stores to open next year 25 Net New

**Current number of stores in chain** 567

### CARDSMART

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# **COMPANY INFORMATION**

#### **Company Representatives**

Barry Grodzitsky (Grody)

Territory Covered Barry Grodzitsky (Grody)

Address 531 east Lincoln ave, Mt Vernon NY 10552

**Phone** 9146735582

Fax

Email barry.grody@designergreetings.com

Retail Use Card & Gift Shop

## **BROKER INFORMATION**

Company CARDSMART

**Company Representatives** Barry Grodzitsky (Grody)

Territory Covered

Title Leasing Director

Address 531 east Lincoln ave, Mt Vernon NY 10552

**Phone** 9146735582

Fax

Email barry.grody@designergreetings.com

**Population Density Preferred** 50,000 within 5 miles

Average Income Preferred 60,000 Household income

Preferred Traffic generators or co-tenants Supermarket & value fashion

**Typical size or range** 2,000

Frontage - Min/Preferred/Max 20

Location preferred within Shopping Center/Mall In-line

Type of centers preferred Community/Neighborhood Strip Centers

**Type of centers preferred** Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months Northeast

Number of stores to open this year 12

Number of stores to open next year 15

**Current number of stores in chain** 75

### **CONSORTIUM FOOD GROUP, LLC DBA SBARRO**

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# **COMPANY INFORMATION**

#### **Company Representatives**

Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

**Territory Covered** Kevin Erickson and Jeff Pingor (Sbarro Director of Operations/Development)

Address 322 Walnut Grove Ln

**Phone** (214) 243-0056

Fax

Email kerickson@consortiumfg.com

Retail Use Sbarro

## **BROKER INFORMATION**

**Company** N/A

Company Representatives N/A

**Territory Covered** N/A

**Title** N/A

Address 322 Walnut Grove Ln

**Phone** N/A

Fax

Email kerickson@consortiumfg.com

**Population Density Preferred** Varies

Average Income Preferred Varies

Preferred Traffic generators or co-tenants Food Courts

**Typical size or range** 850 SF to 950 SF

Frontage - Min/Preferred/Max 24 LF/28 LF

Location preferred within Shopping Center/Mall End Cap

Type of centers preferred Mall

Type of centers preferred Mall

Focus of expansion in the next 24 months North East/New England Area

Number of stores to open this year 2 to 3

Number of stores to open next year 2 to 3

Current number of stores in chain 4

**Other Useful Information** Prefer end cap in food court

### FIRMITAS ENTREPRENEURIAL DEVELOPMENT

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# **COMPANY INFORMATION**

#### **Company Representatives**

Jay Hummer, Caitlan Byrnes

**Territory Covered** Jay Hummer, Caitlan Byrnes

#### Address

1 East Main Street , Suite 206, Northborough, Ma 01532

Phone 508-393-4282

Fax

Email jay.hummer@firmitas.com

Retail Use Yes

### **BROKER INFORMATION**

**Company** Key Point Partners

**Company Representatives** Michael Branton

Territory Covered

**Title** Agent

Address 1 East Main Street , Suite 206, Northborough, Ma 01532

**Phone** 617-470-7970

Fax

Email mbranton@keypointpartners.com

Population Density Preferred 100,000

Average Income Preferred 75,000

Preferred Traffic generators or co-tenants Yes

**Typical size or range** MOOYAH 1800-2200 sq ft, Native Grill & Wings 3500-5000 sq ft, Kennedys All American 1200-1800, Whole Hog Cafe 1500-4000 sq ft

Frontage - Min/Preferred/Max 35 ft

Location preferred within Shopping Center/Mall End Cap

Type of centers preferred Power

Type of centers preferred Power

Focus of expansion in the next 24 months New England

Number of stores to open this year 6-10

Number of stores to open next year 10-15

Current number of stores in chain MOOYAH 96, Native 34, Whole Hog 17, Kennedys 11

### FRANK PEPE PIZZERIA NAPOLETANA

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# **COMPANY INFORMATION**

#### Company Representatives Jeff Fields

Territory Covered Jeff Fields

Address 130 Research Parkway - Suite 212, Meriden CT 06450

**Phone** 617-388-7773

Fax

Email jfields@pepespizzeria.com

Retail Use Restaurant

## **BROKER INFORMATION**

**Company** NA

Company Representatives NA

Territory Covered

Title NA

Address 130 Research Parkway - Suite 212, Meriden CT 06450

Phone

NA

Fax

Email info2@pepespizzeria.com

Population Density Preferred 3 Mile/100,000 - 5 Mile/200,000

Average Income Preferred Median HH Income >\$75,000

**Preferred Traffic generators or co-tenants** Big Box, Entertainment, Schools

Typical size or range 3,200 - 3,500 SF

Frontage - Min/Preferred/Max Minimum 40'

**Location preferred within Shopping Center/Mall** End Cap Freestanding

Type of centers preferred Power Specialty/Life Style

#### **Type of centers preferred** Power Specialty/Life Style

Focus of expansion in the next 24 months Boston Metro

Number of stores to open this year 2

Number of stores to open next year 2

Current number of stores in chain 8

### **GLOBAL PARTNERS**

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## **COMPANY INFORMATION**

Company Representatives Larry Strain

Territory Covered Larry Strain

Address 33 Arch Street, 28th Floor, Boston, MA 02110

**Phone** 781-697-8676

Fax

Email Istrain@globalp.com

Retail Use Convenience Store

## **BROKER INFORMATION**

Company CBRE

Company Representatives Rob Robledo & Nicole Nielsen

Territory Covered Boston MSA

Title Senior Vice President, Retail Services

Address 33 Arch Street, 28th Floor, Boston, MA 02110

**Phone** 617-908-0745

**Fax** 617-912-6867

Email rob.robledo@cbre-ne.com

**Population Density Preferred** 7,500 1 mile

Average Income Preferred \$50K (+)

**Preferred Traffic generators or co-tenants** high density retail - high density residential - high density work force

Typical size or range 1.5 (+) acre

Frontage - Min/Preferred/Max 175 ft

Location preferred within Shopping Center/Mall Freestanding

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood

Focus of expansion in the next 24 months Greater New England

Number of stores to open this year 5

Number of stores to open next year 10+

Current number of stores in chain 850+

### **GREAT CLIPS, INC.**

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## **COMPANY INFORMATION**

**Company Representatives** Wayland Benbow

Territory Covered Wayland Benbow

Address 4400 West 78th Street, Suite 700, Minneapolis, MN 55435

Phone 203-314-5447

**Fax** 952-844-3444

Email wayland.benbow@greatclips.com

Retail Use Haircare

### **BROKER INFORMATION**

**Company** The Dartmouth Company

Company Representatives Peter Considine

**Territory Covered** Boston, Providence, Sprngfield-Holyoke

**Title** Vice President

Address 4400 West 78th Street, Suite 700, Minneapolis, MN 55435

**Phone** 617-369-5959

**Fax** 617-262-1806

Email

**Population Density Preferred** Varies by market

Average Income Preferred Middle to upper household income for the market

**Preferred Traffic generators or co-tenants** Grocery-anchor, national discounter

**Typical size or range** 900 - 1,200 sq ft

**Frontage - Min/Preferred/Max** 15 ft minimum / 20 ft preferred

Location preferred within Shopping Center/Mall In-line End Cap

**Type of centers preferred** Power Community/Neighborhood Strip Centers

**Type of centers preferred** Power Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months Northeast

Number of stores to open this year 200

Number of stores to open next year 200

Current number of stores in chain 3900

### **NOODLES & COMPANY**

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# **COMPANY INFORMATION**

**Company Representatives** Brad Toothman

Territory Covered Brad Toothman

Address 26 Grove Street

**Phone** 508-529-4565

Fax

Email btoothman@noodles.com

Retail Use Restaurant

## **BROKER INFORMATION**

**Company** Brian Nadler

**Company Representatives** National Commerical Brokers

Territory Covered MA, RI, and NH

**Title** Broker

Address 26 Grove Street

**Phone** 617-243-0222

Fax

Email brian@nationalcommercial.com

# **Population Density Preferred** 20,000 within 2 mies

Average Income Preferred + \$50,000

**Preferred Traffic generators or co-tenants** Target, Wal-Mart, DSW, Dicks Sporting Goods, Kohl's, Movie Theatre

**Typical size or range** 2,500 - 2,600

Frontage - Min/Preferred/Max 30 feet

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months existing markets

Number of stores to open this year 40-50

Number of stores to open next year 40-50

**Current number of stores in chain** 520

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### **OCEAN STATE JOB LOT**

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## **COMPANY INFORMATION**

**Company Representatives** Evan Portno

Territory Covered Evan Portno

Address 375 Commerce Park Road North Kingstown, RI 02852

**Phone** 401-295-2672

**Fax** 401-294-8750

Email realestate@osjl.com

Retail Use General Merchandise

## **BROKER INFORMATION**

**Company** We Do Not Have Exclusive Brokers

**Company Representatives** We Do Not Have Exclusive Brokers

**Territory Covered** We Do Not Have Exclusive Brokers

Title We Do Not Have Exclusive Brokers

Address 375 Commerce Park Road North Kingstown, RI 02852

**Phone** 401-295-2672

**Fax** 401-294-8750

Email

**Population Density Preferred** 50,000 in 3 Miles

Average Income Preferred \$75,000

**Preferred Traffic generators or co-tenants** Grocery anchored centers

Typical size or range 30,000-40,000 SF

Frontage - Min/Preferred/Max 150'- 200'

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Power Community/Neighborhood Strip Centers

**Type of centers preferred** Power Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months CT, ME, MA, NH, NJ, NY, RI, VT

Number of stores to open this year 5-8

Number of stores to open next year 5-8

Current number of stores in chain 122

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### PARTY CITY RETAIL GROUP

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## **COMPANY INFORMATION**

#### **Company Representatives**

Doug Calvin, Lynn Mancini

**Territory Covered** Doug Calvin, Lynn Mancini

Address

Headquarters- 25 Green Pond Road Suite 1, Rockaway, NJ

**Phone** 973-453-8810

Fax

Email dcalvin@partycity.com

Retail Use Party Goods

## **BROKER INFORMATION**

**Company** Varies per region

**Company Representatives** Varies per region

Territory Covered Varies per region

Title Varies per region

Address Headquarters- 25 Green Pond Road Suite 1, Rockaway, NJ

Phone Varies per region

Fax

Email notapplicable@partycity.com

**Population Density Preferred** 

100,000+ per 5 sq. mi.

Average Income Preferred \$50,000+ per 5 sq. mi.

**Preferred Traffic generators or co-tenants** Target, Kohl's, JoAnn's, PetSmart, Petco, Ulta, Toys/Babies R Us, Bed Bath and Beyond, etc.

Typical size or range 13,000-25,000 sq ft

Frontage - Min/Preferred/Max Min 90 ft

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Mall Power Specialty/Life Style Strip Centers

**Type of centers preferred** Mall Power Specialty/Life Style Strip Centers

Focus of expansion in the next 24 months USA, Canada, Mexico

Number of stores to open this year 30+ new stores; 40+ relos/expansions

Number of stores to open next year 30+ new stores; 40+ relos/expansions

**Current number of stores in chain** Over 900

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### **PET LIFE**

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# **COMPANY INFORMATION**

Company Representatives Pete Risano

Territory Covered Pete Risano

Address 200 Expedition drive Scarborough ME 04074

**Phone** 9737224810

**Fax** 207-623-8585

**Email** prisano@gmail.com

Retail Use pet

## **BROKER INFORMATION**

**Company** Joseph P. Day Realty Corp.

**Company Representatives** Ryan Herzich

Territory Covered New England

Title Licensed Real Estate Sales Associate

Address 200 Expedition drive Scarborough ME 04074

**Phone** 212.889.7460 x231

**Fax** 212.779.9691

Email

**Population Density Preferred** 15-30k in 3 miles

Average Income Preferred \$60,000 - \$125,000

Preferred Traffic generators or co-tenants grocery

Typical size or range 4,000-5,000sf

Frontage - Min/Preferred/Max 40-60ft

Location preferred within Shopping Center/Mall In-line End Cap

**Type of centers preferred** Community/Neighborhood Strip Centers

Type of centers preferred Community/Neighborhood Strip Centers

**Focus of expansion in the next 24 months** 5 locations

Number of stores to open this year 2

Number of stores to open next year 2

Current number of stores in chain 17

### **PLANET FITNESS**

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# **COMPANY INFORMATION**

Company Representatives Josh Beyer

Territory Covered Josh Beyer

Address 26 Fox Run Road Newington, NH 03801

**Phone** 617-869-1999

Fax

Email Josh.Beyer@pfhq.com

Retail Use Fitness

## **BROKER INFORMATION**

**Company** Different brokers for different franchisees

**Company Representatives** Different brokers for different franchisees

**Territory Covered** Different brokers for different franchisees

Title Different brokers for different franchisees

Address 26 Fox Run Road Newington, NH 03801

**Phone** Different brokers for different franchisees

Fax

Email Josh.Beyer@pfhq.com

**Population Density Preferred** 75,000 within 3 mile radius

Average Income Preferred All classes

**Preferred Traffic generators or co-tenants** Grocery anchored centers

**Typical size or range** 15,000 - 25,000

Frontage - Min/Preferred/Max 100

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

**Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months No comment

Number of stores to open this year No comment

Number of stores to open next year No comment

**Current number of stores in chain** 1,154

### **PRIMROSE SCHOOLS**

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# **COMPANY INFORMATION**

**Company Representatives** Bob Rossman

Territory Covered Bob Rossman

Address 55 Peabody Drive Brentwood NH 03833

**Phone** 603-642-7472

**Fax** 603-642-5985

Email brossman@primroseschools.com

Retail Use Child care and early learning center

## **BROKER INFORMATION**

Company CBRE

**Company Representatives** Dan Rabazzi

Territory Covered MA

**Title** Vic President

Address 55 Peabody Drive Brentwood NH 03833

**Phone** 617-912-6836

Fax

Email daniel.rabazzi@cbre-ne.com

**Population Density Preferred** 30,000+ within 3 miles

Average Income Preferred 80,000

**Preferred Traffic generators or co-tenants** Daily needs uses

Typical size or range 1 acre or larger

Frontage - Min/Preferred/Max 150' plus

Location preferred within Shopping Center/Mall Freestanding

**Type of centers preferred** Specialty/Life Style Community/Neighborhood

**Type of centers preferred** Specialty/Life Style Community/Neighborhood

Focus of expansion in the next 24 months Boston metropolitan area

Number of stores to open this year 30 chain wide

Number of stores to open next year 35 chain wide

Current number of stores in chain 330

## **PRIMROSE TOUCHFREE CAR WASHES**

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# **COMPANY INFORMATION**

#### **Company Representatives** Alicia Puputti

Territory Covered Alicia Puputti

Address 306 Maple Street Bellingham, MA 02019

**Phone** 978-692-9450

Fax

Email apuputti@raventures.net

Retail Use car wash

## **BROKER INFORMATION**

**Company** American Commercial Real Estate, LLC

Company Representatives Dustin Burke

Territory Covered New England

Title President

Address 306 Maple Street Bellingham, MA 02019

**Phone** 508-966-2699

Fax

Email dusty@acreco.com

**Population Density Preferred** high traffic, high density

Average Income Preferred middle to upper income

Preferred Traffic generators or co-tenants varies

**Typical size or range** 3 bay car wash

Frontage - Min/Preferred/Max varies

Location preferred within Shopping Center/Mall Freestanding

### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months growth

Number of stores to open this year 0

Number of stores to open next year tbd

**Current number of stores in chain** 10

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### **RITA'S FRANCHISE COMPANY**

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# **COMPANY INFORMATION**

Company Representatives Maureen Matlack

Territory Covered Maureen Matlack

Address 1210 Northbrook Drive, Suite 310, Trevose, PA 19053

**Phone** 2158769335

**Fax** 8664490974

Email m.matlack@ritascorp.com

Retail Use Frozen Desert Concept

## **BROKER INFORMATION**

**Company** Rita's Franchise Company

Company Representatives Nicole Preisler

Territory Covered North East and Mid-Atlantic

Title Real Estate Project Manager

Address 1210 Northbrook Drive, Suite 310, Trevose, PA 19053

**Phone** 2158769308

**Fax** 18664490974

Email

**Population Density Preferred** 35,000+ people with a Trade Area

Average Income Preferred n/a

**Preferred Traffic generators or co-tenants** High end retailers; movie theaters, college and family entertainment venues, multiple food use

**Typical size or range** 800 - 1,500 sq. ft.

**Frontage - Min/Preferred/Max** 18-25 feet frontage

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Power Specialty/Life Style Community/Neighborhood Strip Centers

### Type of centers preferred

Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months Domestic and International

Number of stores to open this year 75

Number of stores to open next year 75

Current number of stores in chain 600+

#### **Other Useful Information**

Highly visible and accessible buildings, Pad sites, Building signage options or marquee, 20,000+ daily vehicle traffic count, Outside seating. Please submit sites to sites@ritascorp.com.

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## SAVE ALOT FOOD STORES

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## **COMPANY INFORMATION**

#### Company Representatives Patrick Mundy

Territory Covered Patrick Mundy

Address 3212 sandollar Ct, Virginia Beach,VA 23451

Phone 757-352-8759

Fax

Email patrick.mundy@savealot.com

Retail Use Grocery

## **BROKER INFORMATION**

**Company** Northeast Retail

**Company Representatives** Dan Plotkin

Territory Covered Northeast

**Title** Broker

Address 3212 sandollar Ct, Virginia Beach,VA 23451

Phone 860-683-9000

Fax

Email dplotkin@northeastretail.com

#### **Population Density Preferred**

30,000 in Primary urban trade area. 20,000 in rual trade area.

Average Income Preferred 40,000 or less

**Preferred Traffic generators or co-tenants** Tenants that are value dicounters.

Typical size or range 12,000-18,000sqft

Frontage - Min/Preferred/Max 100'

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Community/Neighborhood Strip Centers

Type of centers preferred Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months Throughout the whole Country

Number of stores to open this year N/A

Number of stores to open next year N/A

**Current number of stores in chain** 1,300

### SEASONS CORNER MARKET

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# **COMPANY INFORMATION**

#### Company Representatives Bob McGann

Territory Covered Bob McGann

Address 7 Starline Way, Cranston, RI 02921

Phone 781.603.8803

Fax

Email rmcgann@seasonscornermarket.com

Retail Use Convenience Store, Fuel and Car Wash

## **BROKER INFORMATION**

**Company** n/a

**Company Representatives** n/a

**Territory Covered** n/a

**Title** n/a

Address 7 Starline Way, Cranston, RI 02921

Phone n/a

n/a

Fax

Email rmcgann@seasonscornermarket.com

**Population Density Preferred** 2,500 within five-minute drive

Average Income Preferred n/a

Preferred Traffic generators or co-tenants Non-food Retail,

**Typical size or range** One - Two Acres

Frontage - Min/Preferred/Max Minimum Frontage of 200 feet

Location preferred within Shopping Center/Mall Freestanding

Type of centers preferred Community/Neighborhood

Type of centers preferred Community/Neighborhood

Focus of expansion in the next 24 months New England

Number of stores to open this year 10

Number of stores to open next year 10

Current number of stores in chain 110

Other Useful Information Location - Corner Lot with Traffic Signals (out parcels OK if direct access) Traffic - Minimum of 20,000 vehicles per day

### **SKECHERS USA, INC**

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# **COMPANY INFORMATION**

#### **Company Representatives** Robert Grahamslaw

**Territory Covered** Robert Grahamslaw

Address 1512 Thistle Court, Williamstown, NJ 08094

**Phone** 609-579-8827

Fax

Email bobg@skechers.com

Retail Use Shoes and athletic clothing

## **BROKER INFORMATION**

**Company** Corporate Realty Advisors

Company Representatives Steve Grafton

Territory Covered MA, ME, NH, VT

**Title** Vice President

Address 1512 Thistle Court, Williamstown, NJ 08094

**Phone** 603-491-6988

Fax

Email graftoni@comcast.net

**Population Density Preferred** 150,000 primary trade area

Average Income Preferred \$45,000 minimum

**Preferred Traffic generators or co-tenants** Visibility is key

**Typical size or range** 6-8,000 SF

Frontage - Min/Preferred/Max 50' minimum

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Power Strip Centers

**Type of centers preferred** Power Strip Centers

Focus of expansion in the next 24 months National

Number of stores to open this year 68

Number of stores to open next year 70+

**Current number of stores in chain** 1,000+

**Other Useful Information** Currently half of our stores are international.

### **SKECHERS USA, INC**

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# **COMPANY INFORMATION**

#### **Company Representatives** Robert Grahamslaw

**Territory Covered** Robert Grahamslaw

Address 1512 Thistle Court, Williamstown, NJ 08094

**Phone** 609-579-8827

Fax

Email bobg@skechers.com

Retail Use Shoes and athletic clothing

## **BROKER INFORMATION**

**Company** Corporate Realty Advisors

Company Representatives Steve Grafton

Territory Covered MA, ME, NH, VT

**Title** Vice President

Address 1512 Thistle Court, Williamstown, NJ 08094

**Phone** 603-491-6988

Fax

Email graftoni@comcast.net

**Population Density Preferred** 150,000 primary trade area

Average Income Preferred \$45,000 minimum

**Preferred Traffic generators or co-tenants** Visibility is key

**Typical size or range** 6-8,000 SF

Frontage - Min/Preferred/Max 50' minimum

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Power Strip Centers

**Type of centers preferred** Power Strip Centers

Focus of expansion in the next 24 months National

Number of stores to open this year 68

Number of stores to open next year 70+

Current number of stores in chain 1,000+

### **SMILEY DENTAL CARE LLC**

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## **COMPANY INFORMATION**

Company Representatives Rick Khanna

Territory Covered Rick Khanna

Address 30 Cherry Brook Rd, Weston, MA 02493

**Phone** 6173358232

Fax

Email rahul@smileydentalcare.com

Retail Use Dentistry

## **BROKER INFORMATION**

**Company** NA

Company Representatives NA

Territory Covered

Title NA

Address 30 Cherry Brook Rd, Weston, MA 02493

**Phone** NA

Fax

Email NA@NA.com

#### Population Density Preferred High

Average Income Preferred Low

**Preferred Traffic generators or co-tenants** Dollar Tree, Fallas, RAC, Aaron, Market Basket, Stop and Shop, America's Food Market, Marshall's

Typical size or range 2500-4000

Frontage - Min/Preferred/Max 24

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

**Type of centers preferred** Mall Power Specialty/Life Style Strip Centers

**Type of centers preferred** Mall Power Specialty/Life Style Strip Centers

**Focus of expansion in the next 24 months** Focus on high population, low income power center - Medicaid Provider

Number of stores to open this year 4

Number of stores to open next year 4

Current number of stores in chain 2

### **SPIRIT HALLOWEEN**

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# **COMPANY INFORMATION**

Company Representatives Eric Flocco

Territory Covered Eric Flocco

Address 6826 Black Horse Pike, Egg Harbor Township, NJ 08234

**Phone** 609-770-6309

Fax

Email eric.flocco@spirithalloween.com

Retail Use Halloween retailer

## **BROKER INFORMATION**

**Company** na

Company Representatives na

Territory Covered na

**Title** na

Address 6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Phone

na

Fax

Email eric.flocco@spirithalloween.com

Population Density Preferred any

Average Income Preferred any

Preferred Traffic generators or co-tenants Kohl's, Target, Walmart

**Typical size or range** 9,000SF

Frontage - Min/Preferred/Max 30' / 50'

Location preferred within Shopping Center/Mall End Cap

**Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

#### **Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood

Strip Centers

Focus of expansion in the next 24 months all markets throughout U.S.

Number of stores to open this year 1,250

Number of stores to open next year 1,300

**Current number of stores in chain** 1,250

## **TACO BELL**

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## **COMPANY INFORMATION**

Company Representatives Steve Fiedler

Territory Covered Steve Fiedler

Address 82 Bunny Lane, Brooklyn CT

**Phone** 860-779-7720

**Fax** 860-812-2089

Email steve.fiedler@yum.com

Retail Use QSR

## **BROKER INFORMATION**

**Company** N/A

Company Representatives N/A

Territory Covered

**Title** N/A

Address 82 Bunny Lane, Brooklyn CT

**Phone** N/A

Fax

Email steve.fiedler@yum.com

#### **Population Density Preferred**

20K in 2 miles, .. also looking at rural trade arees under 30K pops in 5 miles

Average Income Preferred \$30K - \$70K's

**Preferred Traffic generators or co-tenants** Big Box retail, Grocery anchored centers, High Schools/Colleges

**Typical size or range** 1600 to 2500 sq ft

Frontage - Min/Preferred/Max 100 ft minimum frontage / 20K min lot size -- ideal size 30K sq ft

Location preferred within Shopping Center/Mall In-line End Cap Freestanding

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

#### Type of centers preferred

Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months All of New England, NY, NJ

Number of stores to open this year 200+ nationally

Number of stores to open next year Projecting 200+ for 2017

Current number of stores in chain 6500

#### **Other Useful Information**

Will consider endcap with drive-thru, shared or co-development ground up projects, gas/c-store endcaps, and flexibility to purchase, ground lease, and currently seeking urban inline opportunities of 1400 to 1600 sq ft in select areas of Boston.

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### THE HOME DEPOT

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## **COMPANY INFORMATION**

#### **Company Representatives**

L. Renee Janssen

**Territory Covered** L. Renee Janssen

Address 2455 Paces Ferry Rd, Atlanta, GA

**Phone** 770-384-3868

Fax

Email laura\_janssen@homedepot.com

Retail Use home improvement

## **BROKER INFORMATION**

**Company** Atlantic Retail Properties

Company Representatives Tony Ciccolo

Territory Covered New England

**Title** Principal

Address 2455 Paces Ferry Rd, Atlanta, GA

**Phone** 617-239-3600

Fax

Email tciccolo@atlanticretail.com

Population Density Preferred 30k

Average Income Preferred \$50k

Preferred Traffic generators or co-tenants N/A

**Typical size or range** ~100k

Frontage - Min/Preferred/Max TBD

**Location preferred within Shopping Center/Mall** End Cap Freestanding

**Type of centers preferred** Power Community/Neighborhood Strip Centers

**Type of centers preferred** Power Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months N/A

Number of stores to open this year N/A

Number of stores to open next year N/A

Current number of stores in chain ~2000

### WAKEFERN FOOD CORP

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## **COMPANY INFORMATION**

Company Representatives ANDREW PITTEL

Territory Covered ANDREW PITTEL

Address 33 NORTHFIELD AVE, EDISON, NJ 08837

**Phone** 732-906-5120

Fax

Email Andrew.Pittel@wakefern.com

Retail Use GROCERY - SUPERMARKETS

## **BROKER INFORMATION**

**Company** NA

Company Representatives NA

Territory Covered

Title NA

Address 33 NORTHFIELD AVE, EDISON, NJ 08837

Phone NA

**Fax** NA

Email ANDREW.PITTEL@WAKEFERN.COM

**Population Density Preferred** 50,000+

Average Income Preferred 60,000+`

Preferred Traffic generators or co-tenants NA

**Typical size or range** 70000

Frontage - Min/Preferred/Max ANCHOR

**Location preferred within Shopping Center/Mall** End Cap Freestanding

- **Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood Strip Centers
- **Type of centers preferred** Mall Power Specialty/Life Style Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months NA

Number of stores to open this year NA

Number of stores to open next year NA

Current number of stores in chain NA

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### WAKEFERN FOOD CORP.

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## **COMPANY INFORMATION**

## Company Representatives

Craig J. Grybowski

Territory Covered Craig J. Grybowski

Address 33 Northfield Avenue, Edison, NJ 08837

Phone 845-325-7391

Fax

Email craig.grybowski@wakefern.com

Retail Use Supermarket

## **BROKER INFORMATION**

**Company** The Proto Group

Company Representatives Lou Proto

Territory Covered New England

**Title** N/A

Address 33 Northfield Avenue, Edison, NJ 08837

Phone 203-234-6371

Fax

Email proto@theprotogroup.com

**Population Density Preferred** 50k w/in 3 miles and 100k w/in 5 miles

Average Income Preferred Less than \$60,000

Preferred Traffic generators or co-tenants varies

**Typical size or range** 25,000 to 40,000 sq ft

Frontage - Min/Preferred/Max Varies

Location preferred within Shopping Center/Mall In-line Freestanding

Type of centers preferred Community/Neighborhood Strip Centers

Type of centers preferred Community/Neighborhood Strip Centers

Focus of expansion in the next 24 months N/A

Number of stores to open this year 10

Number of stores to open next year 10

**Current number of stores in chain** 300