

99 CENTS ONLY STORES

Founded over 30 years ago, 99 Cents Only Stores LLC operates over 389 extreme value retail stores in California, Arizona, Nevada, and Texas. 99 Cents Only Stores LLC emphasizes quality name-brand consumables, priced at an extreme value, convenient, attractively merchandised stores.

www.99only.com

Headquarters:

4000 Union Pacific Avenue Commerce, CA 90023

Retail Brand / Concepts:

N/A

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:**Site Selection:**

Lease, Cash Purchase or Build-to-Suit

Free Standing, Neighborhood, Power Centers or Downtown Locations

High Profile Locations with great exposure and strong identity to street

10,000 - 25,000 Square feet (existing or new construction)

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Rosa De Luna

Manager, Real Estate

(323) 881-1248

Rosa.deluna@99only.com

Will Judy

Director, Real Estate

(510) 764-1047

Wjudy@99only.com

Jesse D. Allen

SVP, Real Estate & Store Development

(323) 881-1258

JesseA@99only.com

ACE HARDWARE CORP.

91 year old company

4600 domestic locations

Annual 150 new store company Goal

8k - 12k square foot target space needed

Headquarters:

Oak Brook, IL

Retail Brand / Concepts:

ACE Hardware stores

Anticipated New Brands / Concepts:

None

Key Customer Profile:

8 to 10k square foot locations prefer end-cap or stand-alone buildings / Rent sensitive and prefer distance from Big Box competitors such as Lowe's and Home Depot

Site Selection:

Neighborhoods - with distance between Home Depot and/or Lowe's

Site Selection / Analysis Software:

We use Forum Analytics for our sales forecasting and site selection

Lease Administration / Asset Management:

We are looking for 10 year lease terms on all deals

Contact(s):

Carlo Morando - North Texas & Oklahoma Cell 330-518-3850

Joe DeLeon - South Texas & South LA Cell 512-608-5332

ACE HARDWARE CORP.

91 year old company

4600 domestic locations

Annual 150 new store company Goal

8k - 12k square foot target space needed

Headquarters:

Oak Brook, IL

Retail Brand / Concepts:

ACE Hardware stores

Anticipated New Brands / Concepts:

no new concepts

Key Customer Profile:

8 to 10k square foot locations prefer end-cap or stand-alone buildings / Rent sensitive and prefer distance from Big Box competitors such as Lowe's and Home Depot

Site Selection:

Neighborhoods - with distance between Home Depot and/or Lowe's

Site Selection / Analysis Software:

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Joe DeLeon - South Texas & South LA Cell 512-608-5332

ADVANCE AUTO PARTS

Headquartered in Roanoke, Va., Advance Auto Parts, Inc., the largest automotive aftermarket parts provider in North America, serves both the do-it-yourselfer and the professional installer markets. Following the closing of the General Parts International, Inc. acquisition, Advance operates 5,297 company-operated stores, 105 Worldpac locations, and services approximately 1,400 independently owned CARQUEST branded stores in 49 states, Puerto Rico, the Virgin Islands and Canada. Advance employs over 71,000 Team Members.

Headquarters:

Roanoke, VA

Retail Brand / Concepts:

Advance Auto Parts, WorldPac, CARQUEST

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

Typical land size for free standing store is 30,000 - 40,000 SF

Store sizes range from 6,500 - 8,000 SF

Sites with high traffic counts in retail corridors

A minimum of 25 parking spaces are required

Excellent visibility and easy access from adjacent streets

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Glen Beesley - Real Estate Development, *Advance Auto Parts*

glen.beesley@advance-auto.com

#214-535-7917



AT&T

AT&T currently operates 2,142 Corporately owned locations and 2,961 Dealer locations in the US.

Headquarters:

Dallas, TX

Retail Brand / Concepts:

AT&T Retail Stores

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

We provide an industry leading experience that utilizes modern design elements, cutting-edge technology, and best in class service to attract customers of all ages.

Site Selection:

Looking for highly visible free standing and endcap opportunities

Company Owned 3,500sf - 4,000sf

Dealer 1,800sf - 2,500sf

Continued strong growth in both channels

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

Tammy Matus

AT&T Mobility

208 S AKARD ST, 6th Floor
DALLAS, TX 75202

tm831v@att.com

214-486-8668

Contact(s):

Helen Pacione

AT&T Mobility

208 S. Akard, 6th Floor

Dallas, TX 75202

hp3030@att.com

214-486- 8664



AUTOZONE

AutoZone is the leading retailer and a leading distributor of automotive replacement parts and accessories in over 5,500 AutoZone stores located in 50 states and the District of Columbia in the United States, Puerto Rico and internationally in Mexico and Brazil. All stores are company owned and operated- we don offer franchises.

Headquarters:

Memphis, Tennessee

Retail Brand / Concepts:

Auto Parts Retailer

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

- Stores typically range from 6,500 square feet to 8,000 square feet
- Must accommodate between 25 and 40 uncongested, customer-friendly parking spaces
- We require up-front high-impact locations with excellent visibility and access from adjacent streets

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Christopher Walker; christopher.j.walker@autozone.com; (901) 495-7348



BAR LOUIE

Bar Louie with 100 unique locations across the country is a bar & eatery with stunning handcrafted drinks, a dynamic beer selection and food that stands out in a unique, comfortable, urban atmosphere; where above all people have a great time with old friends while making new ones.

Bar Louie is the bridge between independents and upscale "more pretentious" bars. At number 6 in the Top 200 Bar Louie lead the segment in this "sister report" to the Top 100. Having the same metrics as Top 100, this smaller, more growth-oriented universe is known as the "watch-list" of emerging and growth brands.

With it's evolving menu, strong ownership, good market position and understanding of its customer, Bar Louie is poised for dramatic growth for the next 5 years. 2014 will finish with 13 new corporate locations and we are actively seeking both franchise and corporate locations across the country.

With our unique and flexible footprint size can range from 5,000 - 8,000 square feet with 150 accessible parking spaces. Patios and sometimes mezzanines are an integral part of our design along with signage.

We cater to a 21-54 demographic with \$75K household income. 100,000 people within a 10 minute drive time along with sporting venues and movie theaters. Adequate businesses around the location also are necessary for profitable operations.

Our Guests are:

-51% Female

-68% 25-54 yrs old

- Frequency

-73% visit 1x month or more

-21% visit 1x week or more

-Spend an average 2:15 hours per visit

- 23% of our sales come after 10pm

-Drinks, Food, Atmosphere, Value

Headquarters:

4550 Beltway Drive, Addison

Retail Brand / Concepts:

Bar Louie

Anticipated New Brands / Concepts:

none

Key Customer Profile:

Our Guests are: -51% Female -68% 25-54 yrs old • Frequency -73% visit 1x month or more -21% visit 1x week or more -Spend an average 2:15 hours per visit • 23% of our sales come after 10pm -Drinks, Food, Atmosphere, Value

Site Selection:

-100K people in 10 minute Drive Time

-5,000 - 8,000 square feet

-patios and sometimes mezzanines

-150 accessible parking spots

-strong brand awareness with signage

-presence of sporting venues and movie theaters

-strong business segment in the immediate trade area

-ABILITY TO CONVERT MANY EXISTING RESTAURANT SPACES

Site Selection / Analysis Software:

Buxton

Lease Administration / Asset Management:

handled through Finance

Contact(s):

Chris Devlin, SVP, New Business Development

cdevlin@blro.net

972-342-7103

Kevin Fitzgerald, Director of Real Estate - East

kfitzgerald@blro.net

623-451-0340

Jill Szymanski, Director of Franchise and Real Estate - Middle

jszymanski@blro.net

214-218-2730

Robert Levyssohn, Director of Real Estate - West

rlevyssohn@blro.net

909-767-8284

BEAUTY BRANDS, LLC

Founded 1995. 2013 purchased by Lyn Kirby and a private equity firm.

Largest privately held beauty retailer with 60 locations in 12 states.

Retail and salon/spa services.

First new prototype opened December 2014.

Market & Location Requirements:

Lifestyle Center or Specialty Grocer

150k+ population and 55+ households, both 12 min drive time

\$80k Average HH Income

Minimum 60' frontage

6,500 - 7,000 square feet

Headquarters:

Kansas City, MO

Retail Brand / Concepts:

Salon Grade and Prestige Beauty Supplies, Full Service Hair Salon and Day Spa

Anticipated New Brands / Concepts:

Salon Grade and Prestige Beauty Supplies, Full Service Hair Salon and Day Spa

Key Customer Profile:

Women- Ages 25-54

Married w/children

\$80k Average HH Income

College Educated

Site Selection:

Market & Location Requirements: Lifestyle Center or Specialty Grocer 150k+ population and 55+ households, both 12 min drive time \$80k Average HH Income Minimum 60' frontage 6,500 - 7,000 square feet

Site Selection / Analysis Software:

ESRI Business Analyst

Lease Administration / Asset Management:

Kim Jones Real Estate Manager 816-839-9054 Main 816-291-4454 Fax kimjones@beautybrands.com

Contact(s):

Mitch Truster Senior Vice President Real Estate and Construction Beauty Brands, LLC 4600 Madison, Suite 400
Kansas City, Missouri 64112 816-960-5760 Main 816-399-6760 Fax 816-916-3571 Cell
mitchtruster@beautybrands.com www.beautybrands.com

Kim Jones Real Estate Manager 816-839-9054 Main 816-291-4454 Fax kimjones@beautybrands.com



BOSTON PIZZA

Boston Pizza & Boston's restaurant and sports Bar is a 400 plus unit concept that was started in Canada 25+ years ago.

They entered the USA a few years ago on a small scale..(30 units) Now the push is to have 100 units in the US by the end of 2018

Also have opened restaurants in Mexico in the last 3 years. Will also be growing more in Latin America

The goal is to franchise mayor markets and regions in the USA. Also will "seed some markets with Corporate growth to build awareness in desired areas.

Headquarters:

Toronto Canada / Dallas, Texas/ Mexico City

Retail Brand / Concepts:

Boston Pizza/ Boston restaurant and Sports bar

Anticipated New Brands / Concepts:

fast casual concept soon.

Key Customer Profile:

This is a sports bar with many TV's and a large beer selection on one side/room of the building. The other section is very family oriented-- Very varied menu and large Kid's menu. Menu is chef driven. Customer base is young family as well as young - middle sports bar crowd. Concept appeals to all demo's and has an aggressive lunch menu also that is Business oriented

Site Selection:

Desire real estate is end caps as well as free standing buildings (old restaurants/retail. as well as pad growth.

near movie theaters- is good. Consider day parts that have 3 or 4 day parts. Lunch-- Happy Hour- Dinner-- and often late nite based on the area demos/

Site Selection / Analysis Software:

we rely on our brokers and developers to provide demos that are then added to our site packs.

Lease Administration / Asset Management:

This is all handled internally in most case with some consultants involved in some cases

Contact(s):

Bill Edmiston-- BE Consultants

ph 303-589-9994

edmistonb@bostonpizza.com & bill@bedmiston.com

CALERES

DBA - Famous Footwear

Headquarters:

St. Louis, MO

Retail Brand / Concepts:

Famous Footwear, Naturalizer, Sam Edleman

Anticipated New Brands / Concepts:

None

Key Customer Profile:

College Educated, Median Household Income \$75K, Median Age young 30's, Population density in a 5 mile radius 100,000+

Site Selection:

Regional Malls, Power Centers, Outlet Centers

Site Selection / Analysis Software:

Tango

Lease Administration / Asset Management:

AMT

Contact(s):

Director of Real Estate: Harold van Ommeren

920-648-8989, hvanommeren@caleres.com



CAPITAL PACIFIC

Capital Pacific sells commercial real estate investments on a national platform as well as regionally in the Pacific Northwest and in California. Our agents work as a team on every assignment and fully cooperate with external brokers. This approach allows us to maximize momentum and deliver exceptional results to our clients. Our offices are location in San Francisco, Portland, and Seattle.

Headquarters:

San Francisco, CA

Retail Brand / Concepts:

Commercial Real Estate brokerage firm

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Capital Pacific sells commercial real estate investments on a national platform as well as regionally in the Pacific Northwest and in California. Our agents work as a team on every assignment and fully cooperate with external brokers. This approach allows us to maximize momentum and deliver exceptional results to our clients. Our offices are location in San Francisco, Portland, and Seattle.

Site Selection:

n/a

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Karla Zens (kzens@capitalpacific.com) - Director of Business Development

Tammy Choy (tchoy@capitalpacific.com) - Marketing Associate

CHILDREN'S LEARNING ADVENTURE

National childcare centers

Headquarters:

Phoenix, AZ

Retail Brand / Concepts:

Childcare

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Households with incomes of approximately \$100,00

Site Selection:

4.5- 5 acres

High visibility

High income

High traffic

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Gsteinback@childrenslearningadventure.com



CHIPOTLE MEXICAN GRILL

Over 1,800 corporate-owned locations. Adding 175+ locations each year
Internationally located in London, Toronto, Paris, Vancouver, and Frankfurt
Food with integrity, sourced with the highest-quality ingredients and raised
with respect to farmers, animals, and the environment.

Headquarters:

Denver, Colorado

Retail Brand / Concepts:

Chipotle Mexican Grill

Anticipated New Brands / Concepts:

ShopHouse and Pizzeria Locale

Key Customer Profile:

See Real Estate Manager

Site Selection:

First priority is endcap with patio 2,200 SF Minimum 25' frontage Patio Seating Zoning for beer and margaritas

Site Selection / Analysis Software:

See Real Estate Manager

Lease Administration / Asset Management:

See Real Estate Manager

Contact(s):

Lisa Burbey Real Estate Manager lburbey@chipotle.com Samuel Chee Real Estate Apprentice
schee@chipotle.com

CHURCH'S CHICKEN

Founded in 1952, in San Antonio, Texas. Operates both Company and Franchise locations in the U. S. as Church's Chicken and franchisee locations Internationally as Texas Chicken.

Headquarters:

Atlanta, GA

Retail Brand / Concepts:

Church's Chicken

Anticipated New Brands / Concepts:

None

Key Customer Profile:

High ethnicity; lower to middle, dual income households.

Site Selection:

High traffic, neighborhood locations. Ideal Co-tenancy with Dollar stores, Auto Parts, Pawn Stores and Hispanic & Value Grocery Stores. Minimum trade area population of 40,000.

Purchase or Build to Suit deal types.

Site Selection / Analysis Software:**Lease Administration / Asset Management:****Contact(s):**

Jack Perelman - 956.346.9270

Tod Holloway 623.208.9456



CHURCH'S CHICKEN

Utility Requirements and Construction Specifications

The following specifications represent the current standard for Church's Chicken. Variances for asset type and store configuration may apply. These are provided as general guidelines.

Electricity

Minimum 3 Phase (or 600 amps at 120 volts)

Local electrical engineer to produce final drawings

Gas

Natural gas with a supply pressure of 1/2 psi

Incoming pressure greater than 1/2 psi requires an external regulator at the back of the fryer (NOTE: external regulator is not supplied with the fryer and must be sourced locally.)

Incoming gas pipeline to be minimum 1.25 inch diameter

Water Supply

Potable water point/connection (separate meter or through the Landlord's main supply)

Drainage

Floor drains:

Pot wash area: 1 drain

Front counter: 1 drain

Restroom(s): 1 drain for each room (or more as required by local code)

Floor sink(s):

1 floor sink under fryers

Trench drain(s):

1 trench drain in front of walk-in cooler

Exhaust

5 Vat Fryer System with maximum 20'-0" straight run (no elbows or bends):

Exhaust: 1838 CFM at 1 1/2" static pressure

Make-up air: 1102 CFM at 3/4" static pressure

4 Vat Fryer System with maximum 20'-0" straight run (no elbows or bends):

Exhaust: 1470 CFM at 1 1/2" static pressure

Make-up air: 882 CFM at 3/4" static pressure

Local mechanical engineer to produce final calculations based on actual site conditions

Fire Suppression

Kitchen/Hood: Ansul system or similar system installed at exhaust hood

Sprinkler: Installed according to local code requirements

Ceiling

Kitchen: Lay-in hygienic ceiling

Dining room: Lay-in ceiling

Floor

All floors to be non-slip with a coefficient of friction of 0.6 or better

Kitchen: Ceramic quarry tile with grit or raised non-slip texture installed with epoxy setting bed and grout with cove base tiles or composite poured floor

Dining room: Ceramic or porcelain tile to match Church's approved color scheme with matching base tiles (cove base recommended)

Glossy or polished monochromatic tiles are not acceptable

Air Conditioning

Kitchen: Sufficient levels to maintain 76.0°F

Dining room: Sufficient levels to maintain 72.0°F

Headquarters:

Atlanta, GA

Retail Brand / Concepts:

Bone in Chicken Fast Food

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

30,000 – 40,000 population in 2 miles (urban and suburban); 15,000 in trade area for rural areas (small town)

Median household income between \$25,000 - \$55,000

Good concentration of Church's Target Households

Site Selection:

Entire US

Real Estate Types:

Trade Area Type: High customer flow (vehicle or pedestrian) with strong retail, residential and/or office back up

Access/Visibility: Convenient access and unobstructed visibility is crucial

Signage: Ability to install prototypical signage/identity

Site Criteria:

Lot Size: Minimum of 20,000 sq.ft. with 110' frontage

Parking: Minimum of 25 parking spaces (or per code)

Traffic: Minimum of 20,000 VPD (vehicles per day) on main street

Building: Two prototypes: 1850sf and 2200sf

Signage: Must be able to maximize our typical sign package

Ceiling Height: Finished - 9'0"; Clear Height to Bottom of Structure: 11.4"

Seating: 30 for 1850sf, 60 for 2200sf. Exterior seating a plus.

Drive Thru: 5 car stack from pick-up window to menu board

Proximity Guidelines:

New Church's locations must be at least 2 miles away from existing stores. If the new location is within 3 miles from an existing store Proximity Procedures will apply.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

Handled by Legal Department

Contact(s):

Ryan Robin

Senior Real Estate Manager

Franchise Division

Church's Chicken

P.O. Box 95

Sunset, LA 70584

mobile: 832.794.0733

e-mail: RRobin@churchs.com



CST BRANDS

Major Fuel Retailer with Convenience Products. Over 2,000 Corporate Locations.

Headquarters:

San Antonio, TX

Retail Brand / Concepts:

Corner Store, Valero

Anticipated New Brands / Concepts:

Shell, Exxon, Phillips 66

Key Customer Profile:

Retail Grocery, Fuel, and convenience products.

Site Selection:

Texas, Arizona, Colorado, and Louisiana

Site Selection / Analysis Software:

Real Estate Reps, Brokers.

Lease Administration / Asset Management:

Jared V. Westmoreland

Contact(s):

Jared V. Westmoreland 972.841.2417

CVS HEALTH

CVS Health (NYSE: CVS) is a pharmacy innovation company helping people on their path to better health. Through our 7,800 retail pharmacies, nearly 1,000 walk-in medical clinics, a leading pharmacy benefits manager with more than 70 million plan members, and expanding specialty pharmacy services, we enable people, businesses and communities to manage health in more affordable, effective ways. This unique integrated model increases access to quality care, delivers better health outcomes and lowers overall health care costs. Find more information about how CVS Health is shaping the future of health at www.cvshealth.com.

Headquarters:

Woonsocket, RI

Retail Brand / Concepts:

Pharmacy

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

Sufficient population in the trade area.

Site Selection:

New Store Location Criteria

Deal Structure

Locations

Acquisitions

Procedure

Free Standing Prototype

Deal Structure

We prefer the following for Free Standing sites:

1. Fee for Service or Self Development
2. We will also consider Build-to-Suit deals for other convenience-oriented sites. Terms would be:

25 years

Options — 10 year periods

Locations

1. Highly visible — we require pylon sign identity.
2. Easy access — with traffic control.
3. High traffic locations.
4. Free standing sites with drive-thru pharmacy capability, 1.5 - 2.0 acres.
5. Parking for 75 to 85 vehicles.
6. Minimum of 18,000 people in a trade area.

Acquisitions

CVS has a history of successful and professional purchases of existing independent and small chain businesses. Our Acquisition Staff is ready to review opportunities to buy existing pharmacies with landlords and operators.

Procedure

All approvals are obtained by presentation to the CVS Real Estate Committee; meetings are held monthly. Site plans required from principal as part of presentation. The CVS Regional Director of Real Estate handles all site investigations and negotiations.

Free Standing Prototype

96 x 137 = 12,900 Square Feet

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

Suzanne Lanois
Director of Lease Administration

Contact(s):

Mary Dedman 401-665-6916

DUNKIN DONUTS

Na

Headquarters:

Canton, MA

Retail Brand / Concepts:

Dunkin Donuts and Baskin Robbins

Anticipated New Brands / Concepts:

Na

Key Customer Profile:

Everyone.

Site Selection:

Na

Site Selection / Analysis Software:

Tango

Lease Administration / Asset Management:

Na

Contact(s):

Tim Hunt



EINSTEIN BROS. BAGELS

Owned by JAB Holding Corp.

Headquarters:

Lakewood, CO

Retail Brand / Concepts:

Bagels and Coffee

Anticipated New Brands / Concepts:

Combo with Caribou Coffee

Key Customer Profile:

HH income levels greater than 50K

Good density

Daytime population

Site Selection:

2,400 - 2,600 SF

Drive thru w/ a pation area

Major intersection with good ingress/egress

Site Selection / Analysis Software:

SIMMS Model

Lease Administration / Asset Management:

Internal

Contact(s):

Handling TX, FL and GA

Director of Real Estate

Cindy Frye

817.312.0020

cfrye@einsteinnoah.com

EL POLLO LOCO

El Pollo Loco is a differentiated and growing restaurant concept that specializes in Mexican inspired entrees made with its signature fire-grilled citrus-marinated chicken. The Company considers itself in the category of QSR+ offering the quality of food typical of fast casual restaurants while providing the speed, convenience, and value typical of traditional QSRs. El Pollo Loco opened its first location in Los Angeles in 1980, and today has over 400 company owned and franchised restaurants located in California, Arizona, Nevada, Texas, and Utah.

Headquarters:

Costa Mesa, CA

Retail Brand / Concepts:

El Pollo Loco

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Preferred Demographics within a 2 mile radius:

Residential Population: 25,000+

Daytime Population: 10,000+

Traffic Counts: 25,000+ on the primary road

Site Selection:

2,999 SF prototype building with drive-thru

Prefer high visibility, freestanding drive-thru locations.

Prefer pads in well-anchored retail or daily needs centers.

Drive-thru stacking for minimum 8 cars.

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

Howard Burns- Asset Manager

Contact(s):

Lisa Walker, Director of Real Estate (TX)

714-599-5000

EXPRESS OIL CHANGE & TIRE ENGINEERS

Express Oil Change & Tire Engineers is one of the leading automotive service providers in the South with over 200 locations across thirteen states.

Headquarters:

Birmingham, AL

Retail Brand / Concepts:

Express Oil Change & Tire Engineers, Upton Tire Pros, Epperly Tire, Trax Tires, Savannah Tire

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Population of at least 20,000 within three miles.
Sizable daytime population to match with store hours.
Future community growth expected.
Middle- to high-income consumers.

Site Selection:

20,000 – 35,000 square feet of land
Frontage requirement 110' - 150'
Good ingress and egress
Close to retail draws such as large retailers, mall or grocery stores

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Jeff Yetter, CCIM, LEED AP Vice President of Real Estate 205-724-9443 direct 336-458-9492 fax 515-C S. Elm St. Greensboro, NC 27406



EXPRESS OIL CHANGE & TIRE ENGINEERS

Express Oil Change & Tire Engineers is one of the leading automotive service providers in the South with over 200 locations across thirteen states.

Headquarters:

Birmingham, AL

Retail Brand / Concepts:

Express Oil Change & Tire Engineers, Epperly Tire, Upton Tire Pros, Trax Tires and Savannah Tire

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Express Oil Change & Tire Engineers puts a great deal of thought into where we build each new location. Our selections are guided by a strategic plan that focuses on demographics, traffic and a proximity to other successful businesses.

Site Selection:

20,000 - 35,000 square feet of land
Frontage requirement 110' - 150'
Good ingress and egress
Highly supported retail
Minimum 20,000 vpd

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Jeff Yetter

Vice President of Real Estate

jyetter@expressoil.com



FIRST CASH PAWN

Ticker Symbol: FCFS

International Pawnshop operator

Headquarters:

Arlington, TX

Retail Brand / Concepts:

First Cash Pawn

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

AVG. HH Income \$35k-85k

Site Selection:

STB, End-caps

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Christopher J. Lee

(817) 313-9096

Email: chris.lee@firstcash.com



GAMESTOP

GameStop Corp., a Fortune 400 and S&P 500 company, is a global family of specialty retail brands that makes the most popular technologies affordable and simple. GameStop operates more than 6,700 stores across 14 countries.

The company's consumer product network includes:

www.GameStop.com

www.Kongregate.com, a leading browser-based game site with more than 3 million monthly unique visitors

A customer loyalty program, PowerUp Rewards, with 36 million members worldwide

Game Informer magazine, the world's leading print and digital video game publication

www.GameInformer.com

A digital PC game distribution platform available at www.GameStop.com/PC

An online consumer electronics marketplace available at www.BuyMyTronics.com

Simply Mac, the largest certified retailer of Apple's full line of retail products www.SimplyMac.com

Spring Mobile, an authorized dealer of AT&T wireless services www.SpringMobile.com

Cricket Wireless, an authorized dealer or pre-paid AT&T services www.CricketWireless.com

Geeknet, Inc, the premier retailer for licensed video game themed merchandise www.thinkgeek.com

Headquarters:

Grapevine, TX

Retail Brand / Concepts:

GameStop

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

GameStop's customers include consumers of video game hardware, software and accessories, pop culture collectibles, mobile and consumer electronics products, and other merchandise.

Site Selection:

Site Criteria:

1,500 - 2,000 SF end caps

Super Wal-Mart or Super Target-anchored or Shadow Centers

High Traffic/Visibility/Good Access

5-Mile Radius Population > 25K

Median Age < 39

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

Bree Russell

Director of Real Estate and Lease Administration

BreeRussell@gamestop.com

Contact(s):

Colton Pearson

817-424-2058

ColtonPearson@gamestop.com

Cristy Politz

817-722-7726

CristyPolitz@gamestop.com

Great Clips®

GREAT CLIPS, INC.

Over 3,800 salons
170 open markets across U.S. and Canada
500 customer visits/week
1,200 franchisees
Largest salon brand with > \$1B in sales

Headquarters:

Minneapolis, MN

Retail Brand / Concepts:

Great Clips

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Prefer a young demographic with middle to upper incomes

Site Selection:

900 - 1,200 square feet
Grocer or national discounter-anchored centers
Neighborhood strip centers
Five-year initial term with two five-year options

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Davis Bennett
Director of Real Estate
Phone: 952-746-6427
Email: davis.bennett@greatclips.com

Cyndi Swendner
Real Estate Manager
Phone: 512-750-0924
Email: cyndi.swendner@greatclips.com



HIBBETT SPORTING GOODS, INC.

Hibbett Sporting Goods, Inc. ("Hibbett") is a fast-growing operator of over 1,000 full-line sporting goods stores in small to mid-sized markets, predominantly in the Southeast, Mid-Atlantic and Midwest. This strategy has proved to be a successful one for Hibbett as the company continues to expand its number of stores across the U.S.. Our Stores offer a large selection of quality branded athletic equipment, footwear and apparel. Hibbett Sports has a long history of focusing on the needs of local teams and leagues, with a variety of services.

Headquarters:

Birmingham, Alabama

Retail Brand / Concepts:

Sporting Goods

Anticipated New Brands / Concepts:

Sporting Goods

Key Customer Profile:

Trade area of 20,000 or more. Diverse ethnicity and a younger median age.

Site Selection:

Approximately 5,000 sf with 40-50 sf or Frontage

Regional Mall Locations, as well as, Regional Strip Centers, anchored by Big Box Discounters and/or Department Store

Population of 20,000 in a 5-mile radius

Retail sales numbers of at least \$20 million

Sites should be located with 2 hours of an existing Hibbett store

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

David Nichols - Senior Real Estate Manager
7251

David.Nichols@Hibbett.com 205-942-4292 Ext.

Robby Compton - Real Estate Manger LA, MS, TX

Robby.Compton@Hibbett.com 318-362-4045

Jake Datnoff - Real Estate Manager AZ, AR, CA, CO, NM, OK, UT
Ext. 7284

Jake.Datnoff@Hibbett.com 205-942-4292

Linda Keller - Portfolio Manager AZ, CO, KS, LA, NM, TX, UT
7123

Linda.Keller@Hibbett.com 205-942-4292 Ext.



HONEST-1 AUTO CARE, NORTH TEXAS & GREATER HOUSTON

Honest-1 Auto Care is a fast-growing, upscale auto care chain. Our customer-centric model and commitment to service with integrity set us apart in the growing, recession-proof automotive care industry.

Our upscale facilities offer comfortable leather seating, kids' play areas, Internet cafes with coffee bars, complimentary soft drinks and bottled water, and clean, modern restrooms. It's the sort of store that you'd actually be happy to visit, and our high customer repeat rates prove it.

We go beyond basic auto care to protect the environment as well. We offer specialized, ECO-Friendly Auto Care services and, through the Honest-1 Auto Care ESA (Environmentally Sustainable Actions) Program, follow responsible ECO-Friendly Auto Care standards and practices designed to prevent pollution, facilitate recycling, conserve resources and promote Eco-Friendly Auto Care services.

Headquarters:

Scottsdale, AZ

Retail Brand / Concepts:

Auto Repair

Anticipated New Brands / Concepts:

Growth across Dallas/Fort Worth & Houston markets

Key Customer Profile:

- Median income \$70-100k & 40k-60k+ households within 3 mile radius

Site Selection:

- Pad sites of at least 35k sq ft
- OR building of 5k sq ft with shared parking, 14' ceilings. Free standing or end cap space
- At least 20 parking spaces
- Minor automotive zoning

Site Selection / Analysis Software:

- Trade Area Systems

Lease Administration / Asset Management:

- 10 year with two 5-year renewal options

Contact(s):

Chuck Fasnacht, Region Developer
Cfasnacht@honest-1.com, (469) 400-5065

Joe Mariano, VP of Real Estate
JMariano@honest-1.com,

JIMMY JOHN'S GOURMET SANDWICHES

Jimmy John's is the industry leader in the sandwich delivery category. We match the quality of the food with the quality of our service. Our small business locations are built using local construction, electrician, plumbers, and carpenters while local produce house supply fresh vegetables to our stores daily.

Headquarters:

Champaign, IL

Retail Brand / Concepts:

Jimmy John's / Sandwich delivery

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Median income > \$40,000

20,0000 + daytime population

Appeal to all ages

College campus to working class.

Site Selection:

-Pad or out-parcel

-Freestanding or endcap drive-thru

-Easy Access w/ preferred signalized intersection

-Ample parking (customers and delivery drivers)

-600 - 1,800 SQF with minimum 20 ft of frontage

-Outdoor seating strongly preferred.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

In-house

Contact(s):

Realestate@jimmyjohns.com



KNOWLEDGE UNIVERSE, KINDERCARE

Knowledge Universe is the largest private provider of early childhood education and care in the nation. We're committed to enhancing educational opportunities for children, families and the dedicated professionals who serve them.

Early learning and care experts, guiding nearly 1,500 community based centers for children six weeks through school age.

More than 1,000 of our centers and sites are nationally accredited by industry leading early childhood education agencies such as National Association for the Education of Young Children (NAEYC).

Headquarters:

Portland, Oregon

Retail Brand / Concepts:

Kindercare Learning Centers

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Parents of children ages six weeks through school age.

Median hh income of \$85k.

Site Selection:

Suburban Areas:

Approximately 1.5 acres of land; landlord BTS of 9k - 12k square foot building and similarly sized attached playground.

Median hh income of \$85k and 5k children under 5, within 3 miles

Funnel point for traffic out of a neighborhood or near center freeway entrance/exit, with close proximity to public transportation.

Convenient ingress/egress at location. Morning side of commute preferable.

Good visibility from main road.

Convenient drop off/pick up access

Urban areas:

9k - 12k contiguous square feet of retail or office space, min of 6k sf at street level.

Close proximity to public transportation

10k hh of \$100k hh income and 10k children under 5 years of age, within 3 miles

Daytime trade area population greater than 25k within 1 mile

Dedicated drop off/pick up area and parking for staff.

Fenced outdoor playground provided either at grade or roof top with restricted access; adjacent park may substitute.

Site Selection / Analysis Software:

Alteryx, Intalytics

Lease Administration / Asset Management:

Managed in house.

Siterra

Contact(s):

Eric Hayes,

Real Estate Director

503.892.1585

Merry Convery

Sr. RE Coord

mconvery@klcorp.com



LA FAMILIA AUTO INSURANCE

La Familia Insurance is dedicated to serving all of the insurance needs of its customers. We make sure that our offices are conveniently located and that all our employees offer the very best service. It is our promise to ensure that our customers have a consistently excellent experience, whether it is making a payment or starting a new policy.

La Familia Insurance is a privately held LLC registered with the State of Texas and the Texas Department of Insurance. We represent several respected underwriters that have been in business for extended periods of time and provide coverage for both standard and non-standard customers for auto, home and commercial needs.

Headquarters:

1200 N Josey Lane Carrollton, TX 75006

Retail Brand / Concepts:

La Familia Auto Insurance

Anticipated New Brands / Concepts:

Not Applicable

Key Customer Profile:

Household Income \$30,000-\$60,000

Average Home Price \$120,000

Site Selection:

800 - 2000 Square Feet inline shopping centers with high visibility

Free standing buildings under 3000 Square Feet

Site Selection / Analysis Software:

Not Applicable

Lease Administration / Asset Management:

Rolando R. Leal Broker Square Foot, Inc./Site Specialists Realty Advisors E-Mail: RLeal@Lealres.com Office: (214)943-9090 Ext. 226 Direct: (972)360-3234 E-Fax: (972)249-2085

Contact(s):

Faizan Wastani

La Familia Insurance Business Development Czar 1200 N Josey Lane Carrollton, TX 75006 Direct (972) 646-7007 | Fax (972) 408-3477

LBRANDS

LBRANDS IS A LARGE SPECIALTY RETAILER WITH A FAMILY OF 5 BRANDS LOCATED IN 70+ COUNTRIES WITH NEARLY 3,000 OWNED AND 650 FRANCHISED STORES

Headquarters:

COLUMBUS, OH

Retail Brand / Concepts:

BATH & BODY WORKS, VICTORIA'S SECRET, HENRI BENDEL

Anticipated New Brands / Concepts:

VICTORIA SECRET, PINK, BATH & BODY, WHITE BARN, HENRI BENDEL, LA SENZA

Key Customer Profile:

BROAD AND LOYAL CUSTOMER BASE AMONG ALL AGES

Site Selection:

ALL TYPES OF VENUES

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

JOHN SCHMALL

LBRANDS RETAIL REAL ESTATE DIRECTOR

CENTRAL SOUTHWEST

614-415-7249 OFFICE

LE DUFF AMERICA, INC.

Le Duff America Inc, based in Dallas, TX, is the North American subsidiary of Groupe Le Duff, a global bakery and restaurant company headquartered in France. Le Duff America is growing a portfolio of complementary brands in the US and Canada, which includes la Madeleine Country French Cafe, Bruegger's Bagels, Mimi's Cafe, Brioche Doree, Au Pain Dore, Timothy's World Coffee and Michel's Bakery Cafe.

Headquarters:

Dallas, TX

Retail Brand / Concepts:

la Madeleine Country French Cafe

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

la Madeleine Country French Cafe:

100,000 people in 3 miles

75,000 employees in 3 miles

Traffic Counts in excess of 25,000

MHI of \$70,000 in 3 miles

35% or more of population with a college degree

Site Selection:

Retail end caps or freestanding buildings

4,750 - 5,000 SF

Excellent access and visibility

At least 50 dedicated parking spaces

Dedicated patio

Close proximity to soft goods and high-end retailers

Site Selection / Analysis Software:

Tetrad/SiteWise as our mapping platform

Birchwood as our real estate model

Lease Administration / Asset Management:

Property Works for Lease Administration

Contact(s):

Melissa Tinsley

Real Estate Manager

mtinsley@lamadeleine.com



MCDONALD'S

Headquarters:

Oak Brook, IL

Retail Brand / Concepts:

McDonald's

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

John P. Christon

Doug Willman

MCDONALD'S CORPORATION

McDonald's has been proudly serving the world since 1955. McDonald's has a passion for innovation, efficiency and a relentless pursuit of quality. McDonald's is quality + choice + nutrition. We have a commitment of building upon the brand and being a modern, progressive burger company. McDonald's is committed to its employees with skilled development, life-long relevant job training and a job creator. McDonald's is committed to its customers with ethical responsible sourcing and quality food and choices. McDonald's is committed to the communities they serve corporately and through our Owner/Operators locally and nationally. McDonald's is committed to technology and menu personalization. McDonald's is committed to you, our customer.

Headquarters:

Oak Brook, Illinois

Retail Brand / Concepts:

QSR Burger/Chicken

Anticipated New Brands / Concepts:

All Day Breakfast/Create Your Taste

Key Customer Profile:

A trade area with a combination of significant Home-Work-Shop population base.

Site Selection:

Deal specifics and needs are analyzed on a site by site basis. Current development include Freestanding, Small Town Oil, Travel Centers and Specials. McDonald's prefers to purchase sites with high visibility, easy access in high traffic areas. We are aggressive in both Metro and Small Town markets.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

Greg Brown - Asset Manager

Kris Fullerton - Property Manager, Oklahoma, Arkansas, Texas

Darla Bowen - Property Manager, New Mexico, Colorado, Wyoming, Texas

Contact(s):

Kris Fullerton - kris.fullerton@us.mcd.com Oklahoma, Texas, Western Arkansas Doug Willman - doug.willman@us.mcd.com Texas John Christon - john.christon@us.mcd.com Texas Darla Bowen – darla.bowen@us.mcd.com New Mexico Robert Hanisch – robert.hanisch@us.mcd.com Colorado/Wyoming Greg Brown – greg.brown@us.mcd.com

MCDONALD'S CORPORATION

Headquarters:

Oakbrook, IL

Retail Brand / Concepts:

Fastfood

Anticipated New Brands / Concepts:

None

Key Customer Profile:

all people

Site Selection:

submit all sites

Site Selection / Analysis Software:

all in house

Lease Administration / Asset Management:

all in house

Contact(s):

South Texas Field Execution Team (Houston, Austin, San Antonio, El Paso, RIO Grande Valley, Waco/Temple/Killeen, Bryan/College Station, Beaumont, East Texas)

Ray Clopton (281)685-9784

Clark Lambdin (936)828-6398



MELROSE FAMILY FASHIONS

Store size 10,000 square feet

Predominantly Hispanic

Medium household income 25,000 to 50,000

Malls, power centers, community centers, grocery anchor centers and predominantly centers

Headquarters:

San Antonio, Texas

Retail Brand / Concepts:

None

Anticipated New Brands / Concepts:

None

Key Customer Profile:

No comments

Site Selection:

See "fact sheet" above

Site Selection / Analysis Software:

Sites USA

Lease Administration / Asset Management:

Contact(s):

Koyt Everhart 210-424-8011 or koyt@ufot.com

MOVIE TAVERN/SOUTHERN THEATRES

Southern Theatres portfolio consists of 41 theaters (7th largest domestic chain)

Movie Tavern was founded in 2001

Operating 20 theaters in 9 states

Headquarters:

New Orleans

Retail Brand / Concepts:

Movie Tavern - Amstar - The Grand

Anticipated New Brands / Concepts:

None

Key Customer Profile:

250,000 in population within 20 minute drive time Average Household Income +\$50,000

Site Selection:

6 AC

46,000 SF

11 screens

250,000 in population within 20 minute drive time

Average Household Income +\$50,000

Must be greater than 3.0 miles driving distance from the nearest competing cinema

Site Selection / Analysis Software:

None

Lease Administration / Asset Management:

ManagePath

Contact(s):

Kade L. Pittman

214.477.4895

ON THE BORDER

On The Border is the nation's largest full service Mexican food restaurant with national and international brand recognition. Currently, On The Border operates 156 restaurants in 38 states and in 3 countries.

On The Border has a new prototype and is positioned for aggressive growth. Stop by our table to learn more.

Headquarters:

Irving, TX

Retail Brand / Concepts:

On The Border

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

5 mile pop > 100,000

5 mile daytime pop > 50,000

Median household income > \$50,000

Positive population growth

Site Selection:

1.5 acres with strong retail presence and excellent visibility and access.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Tom McCord, VP of Real Estate, 972-499-3043

Broker: Kyle Anz, 512-369-3406



PACIFIC DENTAL SERVICES

PROVIDED AT RETAILER TABLE

Headquarters:

IRVINE, CA

Retail Brand / Concepts:

NOT BRANDED STORES

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

BUXTON

Lease Administration / Asset Management:

N/A

Contact(s):

Jason Mallette
Real Estate Manager
Mallettej@pacden.com
214-762-5062



PANERA BREAD

NA

Headquarters:

St. Louis

Retail Brand / Concepts:

Panera Bread Cafes

Anticipated New Brands / Concepts:

none

Key Customer Profile:

NA

Site Selection:

NA

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

NA

Contact(s):

John McKay

Office 972-424-5841

Cell 214-490-9249



PAPA MURPHY'S INTERNATIONAL

Papa Murphy's is a high-growth franchisor and operator of the largest Take 'N' Bake pizza chain in the United States, selling uncooked pizzas that customers bake at home. The Company was founded in 1981 and currently operates over 1,400 franchised and corporate-owned fresh pizza stores in 38 States, Canada and United Arab Emirates. Papa Murphy's core purpose is to bring families together through food people love with a goal to create fun, convenient and fulfilling family dinners. In addition to scratch-made pizzas, the company offers a growing menu of grab 'n' go items, including salads, sides and desserts. www.papamurphys.com

Headquarters:

Vancouver, WA

Retail Brand / Concepts:

Papa Murphy's Take 'N' Bake Pizza

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

15,000 + population in trade area

5,000 + rooftops in trade area

Site Selection:

1,200-1,500 SF (20' minimum frontage)

inline, end cap, stand alone

neighborhood center, community center, anchored center, strip center

Easy in/out during peak hours of 4 p.m. - 8 p.m.

Site Selection / Analysis Software:

In-house

Lease Administration / Asset Management:

In-house

Contact(s):

Jordan Clark

Real Estate Manager - AR,CO,NE,ND,NM,LA,OK,SD,TX

(402) 319-8985

Jordan.clark@papamurphys.com



PARTY CITY RETAIL GROUP

America's largest party goods retailer takes great pride in making it easy and fun for consumers to celebrate special times with family and friends by offering a complete selection of fresh and exciting merchandise at a great value in a fun shopping environment. Nobody has more party for less, and Party City offers an unbeatable assortment of party supplies, decorations and costumes perfect for every type of life's special moments. Whether it's a bridal shower, a child's first birthday, or a couple's 40th wedding anniversary, Party City's collection of party supplies and décor transforms and event into an extraordinary occasion. Party City is America's largest party goods chain and the country's premier retailer of Halloween costumes, themed party supplies, birthday decorations and other specialty party supplies. As of March 31, 2015, Party City Operated nearly 900 company-owned and franchised stores throughout the United States, Canada and Puerto Rico.

Headquarters:

Rockaway, NJ

Retail Brand / Concepts:

Party City & Halloween City

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

For Party City: • A population of 100,00+ people within a 5-mile radius containing a minimum household size of 2.7 • 0-14 years of age must be over 20% of the population **For Halloween City:** • A population of 60,00+ people within a 5-mile radius containing a minimum average income of \$50,000

Site Selection:

Party City Site Criteria: • 15,000-25,000 sq ft • Rectangle box with a minimum of 90 ft frontage • Minimum 17 foot clear ceiling height • Signage minimum of 48" and at least one pylon sign • Preferred co-tenancy with major national retailers 10-year term with three 5-year options

Halloween City Site Criteria: • 6,500+ sq ft • Unobstructed site lines from main thoroughfare • Required prototype signage and access to available pylon spaces • Preferred co-tenancy with major national retailers • Minimum of 4-5 parking spaces per every 1,000 sq ft. • Preferred term is August through mid-November

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

Siterra

Contact(s):

Contact Real Estate Manager **Kim Hopkins** for all sites in San Diego, Colorado, North Texas, Iowa, Nebraska, Western Missouri (Kansas City), Oklahoma, Utah and Nevada khopkins@partycity.com

Contact Real Estate Manager **Josh Goldstein** for all sites in Illinois, Wisconsin, South Texas, Louisiana, Washington, Oregon, North Idaho jgoldstein@partycity.com

Contact Senior Real Estate Director **Bob Douponce** for all sites in Michigan, Kentucky, Tennessee, South Carolina and Northwest Ohio (Toledo) bdouponce@partycity.com

2015 RETAILER INFORMATION FORM ICSC Texas Retail Conference November 4-6, 2015

COMPANY INFORMATION Company: Pet Supermarket, Inc. Company Representatives: Rebecca Smith Territory Covered: SE United States Title: Director of Real Estate Address: 1100 International Pkwy. Address: Sunrise, FL 33323 Phone: 954-557-6709 Fax: 954-302-54-5 Email:

rsmith@petsupermarket.com Retail Use: Pet food and supplies BROKER INFORMATION Company: Edge Retail Partners Company Representatives: David Copeland, Dallas Debbie Adams, Houston Jeff Townsend, Austin Territory Covered: Texas Title: RE Broker Address: Phone: 214-545-6904 713-900-3006 512-660-5050 Fax: Email: dcopeland@edge-43.com dadams@edge-re.com JTownsend@edge-

re.com SITE SELECTION CRITERIA Population Density Preferred: 50,000 within 5 miles Average Income Preferred: Median HH Income \$50,000K+ Preferred Traffic generators or co-tenants: First tier grocery anchors Typical size or range 7,000 – 9,000 sq. ft. Frontage - Min/Preferred/Max 60' Minimum Location preferred within Shopping Center/Mall: 1 in-line 1 end cap 1 freestanding Type of centers preferred: 0Mall 0Power 0Specialty/ Life Style 1Community/ Neighborhood 1Strip Centers Focus of expansion in the next 24 months: U.S. Number of stores to open in 2015: 12 Number of stores to open in 2016: 30 Current number of stores in chain: 154

Headquarters:

1100 International Pkwy., Sunrise, FL 33323

Retail Brand / Concepts:

Pet Food and Supplies

Anticipated New Brands / Concepts:

Same

Key Customer Profile:

50,000 within 5 miles or 13 minute drive time

\$50,000+ Median Income

45+ Median Age

Site Selection:

30,000+ ADT

7,000 - 9,000 Sq. Ft.

Great building and sign visibility

60' Minimum Frontage

Great ingress and egress

Site Selection / Analysis Software:

BUXTON

Lease Administration / Asset Management:

Company Representatives: Rebecca Smith Territory Covered: SE United States Title: Director of Real Estate Address: 1100 International Pkwy. Address: Sunrise, FL 33323 Phone: 954-557-6709 Fax: 954-302-54-5 Email: rsmith@petsupermarket.com

Contact(s):

Company Representatives: Rebecca Smith Territory Covered: SE United States Title: Director of Real Estate
Address: 1100 International Pkwy. Address: Sunrise, FL 33323 Phone: 954-557-6709 Fax: 954-302-54-5 Email:
rsmith@petsupermarket.com



PETSENSE

Petsense is a full line pet supply store serving customers primarily in secondary or tertiary markets throughout the South.

Headquarters:

Scottsdale, AZ

Retail Brand / Concepts:

Petsense

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Pet owners that treat their pets like part of the family.

Site Selection:

Look for about 5,500 feet of space in grocery anchored strips, stand alone or shadow centers of mass merchants. Prefer a Home Depot or Lowe's in the market.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

In house

Contact(s):

Robin J. Muir, CCIM

Director of Real Estate

806-570-2874

robin.muir@petsesellc.com



PIE FIVE PIZZA COMPANY

Pie Five Pizza is a trend-setting, fast-casual (or as we like to say fresh-casual) concept offering individual handcrafted pizzas with fresh ingredients made-to-order and prepared in less than five minutes.

First introduced in the Dallas/Fort Worth area in 2011, Pie Five Pizza has grown to more than 60 locations in 11 states and has more than 400 announced franchised and company units under contract in 18 states and the District of Columbia. By year-end 2015, Pie Five Pizza is expected to have over 100 existing locations.

People in the know keep telling us how cool we are. For example, we have been named a 2013 Top 50 Restaurant Brand of the Year, a 2012 Hot Concepts winner by Nation's Restaurant News and one of "10 Hot New Restaurant Chains from Established Brands" by Forbes.com. Heck, even our CEO Randy Gier was named one the "Top 10 Trendsetting Executives in Pizza" in 2013 by Pizza Marketplace.

What is even cooler is that everywhere we go, pizza lovers gravitate to us. And once they try us, they become instant fans. Then they tell their friends, and the next thing you know, everything you ever thought about the pizza dining experience has changed.

For the better!

Headquarters:

The Colony, Texas

Retail Brand / Concepts:

Pie Five Pizza

Anticipated New Brands / Concepts:

Pie Five Pizza

Key Customer Profile:

Family oriented "soccer moms", younger families and people on the go.

Site Selection:

2,000 to 2,400 square feet preferred

50,000+ residential population within 3 miles

25,000+ daytime population within 3 miles

\$60,000+ median income within 3 miles

30,000+ traffic counts daily

Ideal store front 30 feet

30 or more parking spaces

End caps preferred and patio area

Full trade dress desired - awnings, Pie Five colors, corporate umbrellas

Site Selection / Analysis Software:

Buxton

Forum Analytics

Restaurant Trends

Lease Administration / Asset Management:

N/A

Contact(s):

Perry Jones - Vice President of Real Estate

Scott L. Hughes - Real Estate Manager

PINCH A PENNY

Since opening its first store in 1975, Pinch A Penny has become the largest franchised retail pool, patio and spa company in the world. Today, Pinch A Penny is over 225 stores strong and growing, providing virtually every product needed to help enjoy a pool or spa to its fullest. Pinch A Penny stores offer one of the most complete lines of pool chemicals, maintenance equipment, parts and accessories available anywhere.

Headquarters:

Clearwater, FL

Retail Brand / Concepts:

Pinch A Penny

Anticipated New Brands / Concepts:

Pinch A Penny

Key Customer Profile:

Pool and spa owners

Site Selection:

Store Size: 1,800 - 2,800 Square Feet

Building Type: Strip center, in-line space acceptable, preferably away from anchor tenant. Free standing building will be considered on an individual basis.

Parking: Abundant common area parking and/or dedicated spaces in front of store.

Tenant Improvement: Vanilla box to the following general specifications; restroom(s) to code, stockroom, acoustical ceiling, lighting, electrical, HVAC, and automatic front door(s).

Site Selection / Analysis Software:

Mike Del Duca - Real Estate Manager

Lease Administration / Asset Management:

Mike Del Duca - Real Estate Manager

Contact(s):

Mike Del Duca - Real Estate Manager



QUIKTRIP CORPORATION

QuikTrip Corporation is a privately held company headquartered in Tulsa, OK. Founded in 1958, QuikTrip has grown to more than \$11 billion company with 700+ stores in eleven states. Those revenues place QuikTrip high on the Forbes listing of privately held companies. QuikTrip's strategy is to be dominant convenience/gasoline retailer in each market and to reach that level not through sheer numbers of stores, but through key, high-volume locations. With over 18,600 employees, Fortune's has ranked QuikTrip on the list of Best Companies To Work For the last thirteen years. QuikTrip also gives back to the communities it serves, donating 5% of net profits to

charitable organizations.

Headquarters:

Tulsa, Ok

Retail Brand / Concepts:

convenience/gasoline retailer

Anticipated New Brands / Concepts:

convenience/gasoline retailer

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

Internal

Lease Administration / Asset Management:

Internal

Contact(s):

Flyers available



RACETRAC PETROLEUM, INC.

RaceTrac Petroleum, Inc.

Headquarters:

3225 Cumberland Blvd., Suite 100, Atlanta, GA 30339

Retail Brand / Concepts:

C-Store

Anticipated New Brands / Concepts:

Smart Water

Key Customer Profile:

Allison Moran, CEO

Site Selection:

Yes

Site Selection / Analysis Software:

Yes

Lease Administration / Asset Management:

Yes

Contact(s):

Lesleigh Batchelor 1-800-388-8035, x1105

REGIS CORP

- Regis Corporation (NYSE: RGS), at \$1.9B in revenue, is far and away the leader in the hair care industry - Fortune 1000 company with over 90 years of experience in the business - As of April 30th – we had 9,357 salons in the US, Canada, Puerto Rico, UK and Germany - Primary growth in two areas : 1) Corporate = SmartStyle inside Wal-Mart at 100+ annually. 2) Franchise primarily Supercuts brand - FY15 – 200 new franchise locations – 90% Supercuts, FY16 - 225 new franchise locations all across the US and Canada - Supercuts is the #1 Franchise in the hair care segment 7 years in a row. - Supercuts franchise has 36 straight quarters of positive same store sales - Supercuts, Inc. signs all Supercuts franchise leases with assets at \$527M and guarantees store operations for the life of the lease with investment grade credit - Adding 100+ new franchisees annually since 2013 - Supercuts has the world's best trained stylists that not only keep up with the latest trends but set them

Headquarters:

Minneapolis, MN

Retail Brand / Concepts:

Supercuts, Roosters, Cost Cutters, TGF, Smart Style, Cool Cuts 4 Kids, Pro-Cuts, Regis Salon, MasterCuts, Style America, We Care Hair

Anticipated New Brands / Concepts:

Supercuts, Roosters, Cost Cutters

Key Customer Profile:

We have a salon brand for almost every segment of the population!

Site Selection:

• Size ranges from 900 SF to 1,200 SF. • Higher end demographics • Grocery anchored, high profile strip, or power centers with good co-tenancy • Ample parking, easy access and good visibility to traffic • 5 year primary terms with 2 – 5 year options

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Josh Gardner Real Estate Director – NM/TX/OK/AR/LA/MS/AL Regis Corp 817.230.4885 (o) 817.886.7274 (f) 817.808.6151 (c) joshua.gardner@regiscorp.com

SAFEWAY / ALBERTSONS

Headquarters:

Bosie, ID

Retail Brand / Concepts:

Tom Thumb, Randalls Food Markets, Albertsons, Market Street, United, Amigos & Safeway.

Anticipated New Brands / Concepts:

None

Key Customer Profile:

-

Site Selection:

-

Site Selection / Analysis Software:

-

Lease Administration / Asset Management:

-

Contact(s):

David Hardin for Tom Thumb, Randalls & Albertsons stores in Houston, Austin Dallas/Ft. Worth and north Texas, including northern Louisiana. 713-268-3897

Joe Rollins for Market Street, United Stores, United Express, Albertsons & United Express in West Texas, Eastern New Mexico, Southern Louisiana & Florida and Market Streets in DFW. 806-791-8110



SALLY BEAUTY

www.sallybeauty.com/realestate

Headquarters:

Denton, TX

Retail Brand / Concepts:

Sally Beauty and CosmoProf

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Jacqueline Tapella - jtapella@sallybeauty.com - TX, OK, NM, CO, KS

Trish Pappas - ppappas@sallybeauty.com - AR, LA, MS

Terry Kunz - tkunz@sallybeauty.com - TX & OK renewals

SCOOTER'S COFFEE

Based in Omaha, Nebraska with over 140 locations in soon-to-be 15 states. Looking for sites in Tulsa, OK and Dallas, TX.

Headquarters:

Omaha, Nebraska

Retail Brand / Concepts:

Premium Coffee

Anticipated New Brands / Concepts:

New Breakfast Sandwich

Key Customer Profile:

Daily traffic counts of 25,000

Site Selection:

Kiosk, end-cap and freestanding with a drive-thru and patio

Under-utilized parking fields, pad sites and outparcels

Morning side

Daily car counts of 25,000 or higher

Good visibility and accessibility

Site Selection / Analysis Software:

Proprietary

Lease Administration / Asset Management:**Contact(s):**

Carolyn Snider

National Director of Real Estate

214 789 2965

Carolyn.snider@tx.rr.com



SEVAN HOLDINGS LLC

- Franchisee of Planet Fitness Houston, which includes the exclusive right to Harris County and all contiguous counties

Headquarters:

Houston, TX

Retail Brand / Concepts:

Planet Fitness

Anticipated New Brands / Concepts:

Planet Fitness

Key Customer Profile:

Mr. Sanders is a manager of Sevan Holdings, LLC, the Manager, and Managing Partner of PF Houston LLC. He co-sponsored the formation of the Company in 2007, to own and operate fitness clubs in the greater Houston area.

Site Selection:

Site Requirements:

+/- 20,000 square feet

140 parking spaces

Favorable access

High traffic counts

Site Selection / Analysis Software:

Buxton

Lease Administration / Asset Management:

via Broker at The Retail Connection

Contact(s):

Scott R Sanders

Sevan Holdings LLC

3004 Philfall St. Houston TX 77098

srs@sevanllc.com

Dir: 281.720.2992

Mbl: 832.863.8227

SHIPLEY DO-NUTS

Shipley Do-Nuts is the largest and oldest family owned doughnut brand in the U.S. as well the largest family owned franchise. Now in its third generation of ownership, Shipley Do-Nuts is moving into a new expansion phase. Since 1936, Shipley Do-Nuts has developed into a sizable brand with a market coverage area of six states comprising 300 stores. Mainly situated in Gulf Coastal states, Shipley Do-Nuts is igniting a growth strategy to add four new states; Georgia, Florida, Oklahoma and Colorado. Shipley Do-Nuts is actively seeking new franchisees to enter these markets as well as offering key opportunities for multi-store development.

Headquarters:

Houston, Texas

Retail Brand / Concepts:

Shipley Do-Nuts

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Shipley Do-Nuts seeks qualified franchise candidates for its individual franchise stores and qualified and well funded multi-unit franchisees for multiple retail stores. Minimum requirements are \$200,000 liquid and \$600,000 net worth, with additional funds for multi-unit development.

Candidates should have a strong business foundation, preferably food service oriented. Shipley Do-Nuts requires one year full-time involvement by franchisee and must live within a 50 mile radius of retail store.

Multi-unit candidates must have multi-unit management experience, administrative infra-structure in place and sufficient management staff for brand roll-out.

Franchisees must meet liquidity and net worth minimums and complete applications which are reviewed by Shipley Franchise Company and ADC.

Site Selection:

Site Criteria:

- Minimum 10,000 population within one mile
- Minimum 20,000 vpd on facing street
- Minimum HH income of \$60,000
- Space requirements are 1800-2200sf
- Drive thru is preferred
- Parking for minimum 25 cars
- End cap, pads and developed lots considered

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Ron Hankamer, Jr.

Phil Adkins

ShIPLEY Franchise Company

ADC/ShIPLEY Do-Nuts Franchising

Director of Franchise Development

Area Franchisee

Houston Office

Dallas/Fort Worth Metroplex Office

713-869-4636

817-280-0050



SHOE CARNIVAL, INC.

n/a

Headquarters:

7500 E. Columbia Street, Evansville IN 47715

Retail Brand / Concepts:

n/a

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

405 Stores in the US & Puerto Rico

46 Stores in Texas

Open 20 - 30 new stores a year

Site Selection:

10,000 square feet average

Small market new concept stores average 5,000 square feet

Power Strip or Big Box with fashion

Malls with interior & exterior entrances

Demographics: Population - 150,000 - 200,000; Income - \$30,000 - \$60,000

Ten year deals with TIA & 2 or 3 5 year options

Site Selection / Analysis Software:

Pitney Bowes

Lease Administration / Asset Management:

AMT Direct

Contact(s):

Keith Bierley

Geoff Henrion

Shoe Carnival, Inc.

Ranger Retail Partners

Director of Real Estate

3890 W. Northwest Hwy., Suite 100

7500 E. Columbia Street

Dallas, TX 75220

Evansville, IN 47715

(214) 580-2042

(812) 867-4041

geoff.henrion@ranger-rp.com

kbierley@scvl.com



SHOE SHOW, INC.

Our preferred locations are Regional Malls, Walmart or Target anchored centers, Freestanding buildings, power centers.

Headquarters:

2201 Trinity Church Road, Concord, NC 28027

Retail Brand / Concepts:

SHOE SHOW, SHOE DEPT., Burlington Shoes, SHOE DEPT. ENCORE; SHOE SHOW MEGA

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Pete Paule - Regional Real Estate Director of the Southwest

Site Selection:

Power Center, Regional Mall, outparcels @ Walmart; Walmart, Target centers.

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

LaTrisha Vinci, Lease Administrator

Contact(s):

Pete Paule, Regional RE Director of Southwest

SNAPPY SALADS

9 units
opening 6 in 2016 and 8 in 2107
looking in DFW, Austin, Houston, Atlanta

Headquarters:

Dallas

Retail Brand / Concepts:

Snappy Salads

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

n/a

Site Selection:

1800 - 2500 SF endcap with patio
large daytime population

Site Selection / Analysis Software:

ID4

Lease Administration / Asset Management:

n/a

Contact(s):

Dave Orenstein

dave@snappysalads.com



SPIRIT HALLOWEEN

Founded in 1983, Spirit Halloween is North America's Largest Halloween Retailer!

Over 1,150 Seasonal Stores in high-visibility, high-traffic centers in all 50 states and Canada and online 24/7 all year long

Headquarters:

6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Retail Brand / Concepts:

Spirit Halloween

Anticipated New Brands / Concepts:

Key Customer Profile:

Community Population: 35,000+ within a 3-5 mile radius

Daily Traffic Count: At least 25,000 cars per day

Site Selection:

Temporary leases from early August through mid-November (include a kick-out clause)

Situated in power centers, strip centers, free-standing stores, major downtown retail locations and in major malls surrounded by a national retailer mix

Ideal location 5,000 to 50,000 SF of sales floor space

No space too large (or too small). We can adapt to a store format as low as 3,000 SF

Site Selection / Analysis Software:

Lease Administration / Asset Management:

Contact(s):

Frank Pacera

Sr. Director, Real Estate

609-645-5447

Frank.Pacera@SpiritHalloween.com

SPORT CLIPS

Sport Clips provides a full range of hair care services for men and boys in an exciting, sports-themed environment. With over 1,400 stores open in the United States and Canada, Sport Clips plans on opening a total of 150-180 locations by year-end. Sport Clips is a proven winner and a great addition for your shopping center.

Headquarters:

Georgetown, TX

Retail Brand / Concepts:

Sport Clips

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Sport Clips caters to all men and boys looking for an MVP haircut experience.

Site Selection:

Sport Clips Site Criteria:

Typical store is 1,000 - 1,400 sf with 15-20 feet of frontage

Minimum population of 30,000 within a 3 mile radius

Targeting medium-to-higher income households

In-line with major anchors, out-parcels or strong retail strip centers - all work for Sport Clips

National co-tenants preferred

Good visibility and access with ample parking

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Austin - Greg.Smith@SportClips.com

DFW - Mark.Mansfield@SportClips.com

Houston - Joe.Klimek@SportClips.com

San Antonio / S. Texas - Jessica.Rossy@SportClips.com



SPROUTS FARMERS MARKET

Sprouts Farmers Market is a high-growth, value-priced, healthy grocery store offering a wide selection of natural, organic and fresh foods, vitamins/supplements and other health-related products, with the primary

offering being farm-fresh produce at extreme value. Sprouts is currently operating more than 200 stores in 13 states (AL, AZ, CA, CO, GA, KS, NV, NM, MO, OK, TN, TX, UT).

Headquarters:

Phoenix, AZ

Retail Brand / Concepts:

Sprouts Farmers Market

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Above average per capita income

High percentage of white collar workforce

40% of customers should have at least a 4 year college degree

Site Selection:

At Sprouts we look for build-to-suit or existing buildings in free-standing or shopping center locations that are 30,000 sf. Sites should be easily accessible, visible and convenient to the shopper.

100,000+ population within 10 minutes

28,000-30,000 sf store size

easy access with high traffic counts

minimum of 140+ parking spaces

150-180 foot store front

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Sara Wilkins - Director of Real Estate

sarawilkins@sprouts.com

512-415-7819

STARBUCKS COFFEE COMPANY

Seller for fresh coffees from around the world.

Headquarters:

Seattle Washington

Retail Brand / Concepts:

Coffee

Anticipated New Brands / Concepts:

Tea/Smoothies

Key Customer Profile:

variation

Site Selection:

DFW Area

Site Selection / Analysis Software:

multiple

Lease Administration / Asset Management:

multiple

Contact(s):

Tasha Brown 972-383-5614



TAKE 5 OIL CHANGE

The leading fast lube chain in the Gulf Coast with 43 stores - located in Louisiana, Mississippi, Alabama, South Carolina and North Carolina. Expansion Focus on all southeastern states.

Celebrating over 30 years in business
Corporate owned and guaranteed locations
Will lease or purchase property

Differentiated fast lube business model

Niche focus on oil changes (90% of sales)
Corporate owned facilities guarantee our ability to have consistent look, feel and operational execution
Drive-thru concept
In-bay times of 5-7 minutes
80% repeat customers and 99%+ customer satisfaction rating

Top Tier Industry Performer

Revenue per location 30% higher than industry average
20,000 cars annually per location. #1 of all automotive service providers
EBITDA margins significantly exceeds industry average performance

Headquarters:

2450 Severn Avenue, Ste 308, Metairie, LA 70001

Retail Brand / Concepts:

Fast Lube

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Our key customer is anyone with 5 minutes in need of an oil change

Site Selection:

Prefer corner location at signalled intersection with high visibility and easy access
Daily traffic counts (minimum 30,000)
Population within 3 miles (minimum 40,000)
Shopping synergies (strong retail presence within 2 blocks)
Median income (minimum \$35,000)
Preferred side of street (going home)

Site Selection / Analysis Software:

Small store footprint (ability to construct on smaller parcels and become creative on out parcel placement)
Unique shallow pit design (increases efficiency and eliminates any environmental concerns)
Stay-in-your-car experience (promotes speed and eliminates lobby)
The typical Take 5 Oil Change 2-bay store equals 1,269 sq. ft and a 3-bay store equals 1,628 sq. ft with limited parking and reduced visibility blockage of retail anchors

Lease Administration / Asset Management:

Expanded from 13 stores to 35 stores since 2004

Targeting 20+ store openings per year

New market expansion in Georgia, Florida, Texas and Virginia

Existing market expansion in Louisiana, Mississippi, Alabama, South Carolina and North Carolina

Contact(s):**Graham Brown**

Real Estate Manager

(225) 772-4814

graham@take5oilchange.com

Wilson Blum

Real Estate Coordinator

(504) 715-8935

wilson@take5oilchange.com



TAKE 5 OIL CHANGE

The leading fast lube chain in the Gulf Coast with over 40 stores - located in Louisiana, Mississippi, Alabama, Georgia, South Carolina, North Carolina, and Virginia. Expansion Focus on all southeastern states.

Celebrating over 30 years in business
Corporate owned and guaranteed locations

Will lease or purchase property

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Headquarters:

Metairie, LA

Retail Brand / Concepts:

Take 5 Oil Change

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Our key customer is anyone who has 5 minutes and is in need of an oil change

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Contact(s):

Graham Brown

Real Estate Manager

graham@take5oilchange.com

Wilson Blum

Real Estate Coordinator

wilson@take5oilchange.com



TAKE 5 OIL CHANGE

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Retail Brand / Concepts:

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Anticipated New Brands / Concepts:

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Targeting 20+ store openings per year

New market expansion in Georgia, Florida, Texas, Oklahoma, and Virginia

Existing market expansion in Louisiana, Mississippi, Alabama, South Carolina and North Carolina

Contact(s):

Graham Brown

Real Estate Manager

graham@take5oilchange.com

Wilson Blum

Real Estate Coordinator

wilson@take5oilchange.com



THE CATO CORPORATION

The Cato Corporation operated over 1,300 stores in 32 states. We are actively expanding our Cato Fashions, Versona, and Its Fashion divisions.

Headquarters:

Charlotte, NC

Retail Brand / Concepts:

Cato Fashions, Versona, Its Fashion

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Women ages 20-54, spanning all incomes.

Site Selection:

Regional Shopping centers with a large collection of soft goods.

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Kyle Edwards

4013 E 14th St #407

Plano, TX 75074

(972) 423-8148 - office

(704) 236-7249 - cell

kedwa@catocorp.com

THE LEARNING EXPERIENCE

As we grow, we are currently looking for BUILD TO SUIT (BTS) developers that can offer our company multiple locations in specific geographic territories. Our projections indicate that our franchise will grow to more than 200 locations in the next two years; and due to this growth swell, we need experienced developers that can construct each of these centers in accordance with TLE® plans and specifications. The developers we currently work with are seeing exceptional value in our increased credit as a tenant. This gives them the ability to either sell their BTS at an increasingly high multiple, or to maintain the center for its strong and continuous cash flow.

Our average turnaround time on any location, from introduction to lease, can be accomplished within two weeks. You won't waste your time dealing with inexperienced people; you will deal directly with TLE's experienced and accomplished management team. We know child care, and we know the right locations for TLE®. We can also help price-out cost per line items with subcontractors in order to save you money on construction, and generate larger margins of revenue.

If your real estate portfolio requires a need for tenants that have a proven success record, we have 30+ years of experience and a strong rate of return on investment. With more than 3 million square feet developed to date, *we understand your investment and how to make sure that each landlord makes money.* Rewarding our developers can only assist in the growth of the TLE® brand.

Headquarters:

Boca Raton, Florida

Retail Brand / Concepts:

The Learning Experience

Anticipated New Brands / Concepts:

Smaller Footprints in High income markets

Key Customer Profile:

LEARN

Our proprietary L.E.A.P.® (Learning Experience Academic Program) guarantees children will graduate TLE® with exceptional core academic skills that will start them on the path to a bright future. At TLE®, we know each child develops at their own pace, so our curriculum is designed to provide experiences for children that promote academic competency along with a mastery of developmental tasks, no matter what learning stage they are in.

PLAY

At TLE®, children are taught to engage in a variety of controlled and safe activities that encourage them to adopt a healthy and active lifestyle at an early age. Healthy food choices are provided daily while our teachers foster an awareness of proper nutrition.

GROW

TLE® embraces important practical and real-world matters that most other early learning institutions often ignore. Our proprietary Philanthropy Program lays the foundations for children to become respectful and well-mannered people by teaching them the value of selflessness, sharing and giving.

Site Selection:

Average Household Incomes \$75,000+

Site Selection / Analysis Software:

Lease Terms 15 years plus minimum two 5-year options

Lease Administration / Asset Management:

Limited Corporate Guaranty

Contact(s):

Chad Weissman

Real Estate Sales/Franchise Sales

The Learning Experience®

4855 Technology Way, Suite 700

Boca Raton, FL 33431

561 289 6005



ULTA BEAUTY

Minimum trade area 150,000; income level

Headquarters:

Romeoville, IL

Retail Brand / Concepts:

Ulta Beauty

Anticipated New Brands / Concepts:

500 sf new prototype in smaller and urban markets

Key Customer Profile:

Female customers with stronger than average income levels

Site Selection:

Power centers, regional malls, lifestyle centers

Site Selection / Analysis Software:

None

Lease Administration / Asset Management:

In house

Contact(s):

Rick Franz 480-337-4410

ULTA, INC

None

Headquarters:

Romeoville, IL

Retail Brand / Concepts:

Ulta Beauty

Anticipated New Brands / Concepts:

None

Key Customer Profile:

150,000 trade area population base with average income greater than \$75,000

Site Selection:

Power centers, regional mall, life-style centers

Site Selection / Analysis Software:

None

Lease Administration / Asset Management:

ULTA

Contact(s):

Rick Franz

URBAN BRICKS PIZZA CO.

Pizza Dough is made fresh in-house.

Over 40 options in various cheeses, toppings, meats and sauces.

Specialty dessert pizzas available.

Pizza's is hot and ready to eat in under 3 minutes.

Headquarters:

San Antonio, TX

Retail Brand / Concepts:

Urban Bricks Fast casual artisan customize your own pizza.

Anticipated New Brands / Concepts:

Urban Bricks

Key Customer Profile:

Urban Bricks pricing and concept allows for flexible positioning when creating a customer profile.

Site Selection:

End cap preferred with drive-thru option

Pet friendly patio is a must for all sites

2,500-3,000 square feet

Urban Bricks prefers locations located close to power centers, universities, medical centers and malls.

Site Selection / Analysis Software:

Claritas Site Report's services

Lease Administration / Asset Management:

Core Commercial SA

Amanda Concha

210-288-9016

Contact(s):

Amanda Concha

210-288-9016

Sammy Aldeeb

210-699-3333



URBAN PLATES

an Upscale Southern California concept that has been operation in CA for 5 years. Now seeking growth out of state. Several targeted areas with an up to 10 unit per year growth plan. Well funded.
www.urbanplates.com

Who we are: a vibe that is inspirational and energetic yet timeless.

Combines "Sights-Sounds-Aromas-Energy"

High quality ingredients- beer and wine-- Lunch and Dinner

Real Proteins and familiar comfort food made from scratch with a "Progressive Tilt"

Chef driven in each unit.

Headquarters:

Cardiff, Ca

Retail Brand / Concepts:

Urban Plates / Urban Pi

Anticipated New Brands / Concepts:

focus is first on Urban Plates-- then Pi

Key Customer Profile:

Average customer visits 5+ times a month.

50-50 lunch/Dinner split

58% Females

Strong Millennial Appeal

Avg age- 30's Up.

College Grad's

Site Selection:

4200 sq ft with 1000 sq ft for patio--

In colder climates - 5,000 sq ft with 1000 sq ft patio

High profile end caps- pad bldg

Life Style & regional centers

also strong Grocery anchored centers

at least-125K residential and 65K office demos

Site Selection / Analysis Software:

In House programs and Site criteria Packages as well as data from centers, landlords, and brokers

Lease Administration / Asset Management:

All done internally with some outside consultants also

Contact(s):

Bill Edmiston BE Consultants

ph 303-589-9994

bill@bedmiston.com

WATERMILL EXPRESS

Founded in 1984 with over 1300 locations nationwide.

Headquarters:

Brighton, CO

Retail Brand / Concepts:

Watermill Express

Anticipated New Brands / Concepts:

none

Key Customer Profile:

Median Household Incomes between 40 and 90K.

Site Selection:

Prefer grocery anchored or grocery adjacent sites with a 10K population in a one mile radius.

Site Selection / Analysis Software:

na

Lease Administration / Asset Management:

na

Contact(s):

Rick Kelly

972.399.0583

rkelly@watermillexpress.com

WATERMILL EXPRESS

With over 1,300 locations and a daily destination for thousands of customers, Watermill Express is the nation's leader in drive-up, self-serve, pure drinking water and ice. We are a trusted brand with 30 years of experience.

Watermill Express stations are mini water purification and ice manufacturing plants that produce the highest quality pure drinking water and ice available on the market today. Fully self-serve, our 108sf facility is typically sited away from your tenants in two remote parking spaces.

Watermill Express is unique from other retail concepts. We pay for the installation and operation of our station including construction, permits, utilities and maintenance. All we require is two remote parking spaces. There is no cost to the landlord.

Headquarters:

Brighton, Colorado

Retail Brand / Concepts:

Watermill Express / Automated Water Vending Facilities / Automated Water and Ice Vending Facilities

Anticipated New Brands / Concepts:

none

Key Customer Profile:

MHHI 25-90K

10K population in a one mile radius

Site Selection:

The ideal site is located in a grocery anchored or adjacent shopping center.

Traffic Counts in excess of 10,000 cars per day.

Good visibility and access to the primary thoroughfare.

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

Self Managed

Contact(s):

Rick Kelly

214.727.3420

rkelly@watermillexpress.com

WHATABURGER

none

Headquarters:

San Antonio, Texas

Retail Brand / Concepts:

Whataburger

Anticipated New Brands / Concepts:

None

Key Customer Profile:

None

Site Selection:

Approximately 1 acre pad site in front of Wal Mart, Target or regional grocery store.

Site Selection / Analysis Software:

none

Lease Administration / Asset Management:

none

Contact(s):

Carl Kocurek Director of Real Estate 210-476-6345

Duke Snider Director of Real Estate 972-756-2955

Graham Matthews Real Estate Professional 210-476-6496



WHATABURGER RESTAURANTS

Whataburger Restaurants was founded in 1950 and currently has 786 restaurants across 10 States

Headquarters:

San Antonio, Texas

Retail Brand / Concepts:

Whataburger Restaurants

Anticipated New Brands / Concepts:

none

Key Customer Profile:

Site Selection:

Seeking sites in all sunbelt states in addition to Oklahoma and Arkansas.

160'+ x 250'+ with multiple entry and exit points of access

30,000+ cars per day

40,000 people within 3 miles of the site

Major retail preferred including but not limited to Walmart, HEB, Target, major grocer, regional malls and outlet malls.

Co-Brand and end cap with drive thru will be considered.

Site Selection / Analysis Software:

Lease Administration / Asset Management:

Contact(s):

Carl Kocurek- Arizona, Waco, Austin, San Antonio, Corpus Christi and Rio Grande Valley, 210-476-6345

Duke Snider- Oklahoma, New Mexico, Dallas, El Paso and West Texas 214-663-6934

Graham Matthews- Arkansas, Louisiana, Houston, Texas 210-476-6496

Lauren Harley- Alabama, Georgia, Florida, Mississippi 205-317-3360



WIENERSCHNITZEL

Founded in 1961, Wiener Schnitzel is the World's Largest Hot Dog Chain with over 350 locations in the Southwest US.

Headquarters:

Irvine, CA

Retail Brand / Concepts:

Wiener Schnitzel/Tastee Freez

Anticipated New Brands / Concepts:

Wiener Schnitzel Express

Key Customer Profile:

Strong Caucasian and Hispanic skews. 18-44, equally split male/female. Some college, owns home.

Site Selection:

Development Criteria:

Freestanding, pad locations. Minimum 15,000, maximum 20,000/sf lots.

Strong daytime population 20,000+

Walmart-Lowes Co-tenancy preferred.

Site Selection / Analysis Software:

Proprietary

Lease Administration / Asset Management:

N/A

Contact(s):

Geoff Ingles

Director of Real Estate

949-892-2639

gingles@galardigroup.com

WSS SHOES, STYLE, SELECTION

Site Criteria :

Retail Category: Shoe Retailer

Size: 10,000 – 14,000 sq. ft.

Box Size: 75 x 150, 100 x 120, etc.

Unit Type: Free-standing buildings preferred. Will consider end-cap and some in-line units with strong street visibility

Co-tenants: Hispanic supermarkets and national retailers

Ceiling Height: 12 feet minimum

Parking: 4:1000

Signage: At least 2 pylon/monument signs

Façade: WSS specs with brand logos & colors

Demographics: Minimum 50% Hispanic population

Headquarters:

Los Angeles, CA

Retail Brand / Concepts:

Athletic footwear for men, women and children.

Anticipated New Brands / Concepts:

Under Armour, Nike, Addidas, Converse, Jordan

Key Customer Profile:

Demographics: Minimum 50% Hispanic population

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Minimum 50% Hispanic population

Site Selection / Analysis Software:

Buxton/Intalytics

Lease Administration / Asset Management:

In-House

Contact(s):

Addar Selga Development Manager Ph: (310) 400-8159 aselga@shopwss.com

Sarah Magana Withers Director of Development Ph:(310) 951-5425swithers@shopwss.com

William Argueta VP of Real Estate Ph: (310) 808-2430 wargueta@shopwss.com



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ZIPS DRY CLEANERS

Organic DryCleaners

No Perc!

Traffic Driver - 500 cars per day - 2 minute average visit

National Brand with diligent oversight

Headquarters:

7474 Greenway Center Drive, Suite 1200 • Greenbelt, MD 20770

Retail Brand / Concepts:

ZIPS Dry Cleaners

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

\$50 Median Household

Employed

Stores built on commuting routes

Site Selection:

PHYSICAL GUIDELINES 3,000 to 4,000 SQUARE FOOT SPACE MINIMUM CLEAR CEILING HEIGHT 11'0"
GOOD INGRESS/EGRESS TO CENTER OPTIMAL STOREFRONT 30 LINEAL FEET GAS (2" or high pressure equivalent) ELECTRIC (400 amp 3-phase) WATER SERVICE (60PSI) DEMOGRAPHIC GUIDELINES
Population density: 1 mile = 10,000+ 3 mile = 75,000+ Total Households 1 Mile: 4,000, 3 Mile: 25,000 Percent of 1 Person Households 1 Mile: 35%+, 3 Mile: 30%+ Daytime Population = 30%+ Average Daily Traffic count for nearest major intersection within 1/2 mile = 30,000+ Along common commuter routes Local Business Drivers: Coffee Retailers Grocery Anchor Big Box in close proximity

Site Selection / Analysis Software:

Forum

Lease Administration / Asset Management:

n/a

Contact(s):

Aaron S Goldberg

agoldberg@321zips.com

240-437-4747