



ALDI INC.

With more than 1,400 stores in 32 states, Aldi is always looking for new places to continue our aggressive expansion plans, and we're looking for the best locations available. We are very particular about our locations, because we want to be conveniently based where Aldi shoppers are located.

In fact, Aldi has been recognized as the nation's Best Value among grocery store chains, as well as one of the top three favorite grocery store chains in America, according to consumer surveys conducted by Market Force Information Inc., the world's leading customer intelligence solutions

company.

Headquarters:

Batavia, IL

Retail Brand / Concepts:

Private Label

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

40,000 people within 3 miles.

Median HH Income of \$50K

Shoppers at high volume power or lifestyle centers

Site Selection:

+/- 18,000 sq feet

Minimum of 85 parking spaces

2.5 acre pads for purchase and development

End-cap or inline space with minimum of 87' frontage

Signalized, full access intersection preferred

Dense trade area population within 3 miles

Sites zoned to allow grocery use

Daily traffic count in excess of 20,000 vehicles per day

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Al Keeler, Director of Real Estate

Robert Ochs, Director of Real Estate

1597 Dry Pond Road

Jefferson, GA 30549

(706) 387-7700

Brokerage Team:

Kirk Buttle, CBRE Inc.

Aldi Territory: Metro Atlanta

(404) 923-1244

kirk.buttle@cbre.com

Frank Settlemyer, Settlemyer Properties

Aldi Territory: Rural Georgia & Eastern Alabama

(678) 766-2206

franksettlemyer@me.com

Darren Wood, The Providence Group of the Carolinas

Aldi Territory: Eastern Tennessee, North Carolina, South Carolina

(704) 644-4599

dwood@providencegroup.com

Troy Jordan, Jordan & Trotter Commercial Real Estate

Aldi Territory: Augusta, GA

(706) 736-1031

troy@jordantrotter.com



ANOTHER BROKEN EGG OF AMERICA

Another Broken Egg Café (ABEC) is one of the fastest growing breakfast/brunch concepts in the restaurant industry. ABEC will have 53 operating Cafes by the end of 2015 and 100 by the end of 2018. ABEC partners with high-quality and experienced franchisees to ensure superior-quality entrees and guest experiences. Serving breakfast and lunch from 7am to 2pm daily, ABEC delivers exceptionally fresh and nutritious upscale delights with friendly and outgoing service in a delightful country French setting.

Headquarters:

600 Grand Boulevard M-209, Miramar Beach, FL 32550

Retail Brand / Concepts:

Another Broken Egg Cafe

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Consumers from High Income Household Generally married with children Partakes of concerts, cultural & artistic activities, exercises regularly, and enjoys sports & outdoor activities Prefer full-service restaurants, wine, and healthy & organic foods Can be Categorized: Suburban Success; upscale singles and couples Careers first; city singles Prudent Professionals; Suburban singles and couples Executive Spenders; Suburban couples Corner Offices; Executive urban singles and couples

Site Selection:

SITE SELECTION CRITERIA: Regional shopping area with national retailers One million square feet class A office campus within 6 minutes Primary arterial traffic count of more than 20,000 aadt Lighted access a plus with good ingress and egress Prominent storefront with good visibility to street Ability to obtain a full liquor license Premises size of 3,000 to 4,000 square feet (sf), plus 500 sf patio, need 130 seats Minimum frontage of 40 LF Ample parking, prefer one park per two seats Prefer endcap with adjacent patio area Pylon sign a big plus Infrastructure Requirement: Grease Trap equivalent of 1500 gallons 2" gas line if available Electrical load of 400 to 600 amps 3 phase, depending on availability of gas HVAC load of 1 ton per 150 Sf Water service minimum of 1.5" line Sewer and grease connector lines minimum of 4"

Site Selection / Analysis Software:

Business Analyst Online & ESRI

Lease Administration / Asset Management:

- Lease Admin
- Double R Restaurant Group
- 1200 Camellia Blvd, Ste 202
- Lafayette, LA 70508

Contact(s):

- Nick Binnings
- VP Brand Development

- Another Broken Egg of America, Inc
- 600 Grand Boulevard M-209
- Miramar Beach, FL 32550
- 850.424.5157
- www.anotherbrokenegg.com
- Robert Marslender
- Pinpoint Commercial Real Estate Services, LLC
- 1915 Airport Road Suite 2i
- Atlanta, GA 30341
- 678-547-0592
- Robertmarslender@gmail.com
- Mike Mashmeyer
- Pinpoint Commercial Real Estate Services, LLC
- 10752 Deerwood Park Blvd. Suite 100
- Jacksonville, FL 32256
- 404-583-7565
- Mike.maschmeyer@gmail.com
- Bryan Fitzsimmons
- Double R Restaurant Group
- 1200 Camellia Blvd, Ste 202
- Lafayette, LA 70508
- 352-286-5749
- b.fitzsimmons@dblrestaurants.com
-



AUTOZONE, INC.

As of May 9, 2015, AutoZone sells auto and light truck parts, chemicals and accessories through 5,069 AutoZone stores in 49 states plus the District of Columbia and Puerto Rico in the U.S., 418 stores in Mexico, seven stores in Brazil, and 18 IMC branches throughout the U.S. for a total count of 5,512. All stores are company-owned; we do not offer franchises.

AutoZone is the leading retailer and a leading distributor of automotive replacement parts and accessories in the United States. Each AutoZone store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories, and non-automotive products. Many stores also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations, and public sector accounts. IMC branches carry an extensive line of OE quality import replacement parts. AutoZone also sells the ALLDATA brand diagnostic and repair software through www.alldata.com. Additionally, we sell automotive hard parts, maintenance items, accessories, and non-automotive products through www.autozone.com, and accessories and performance parts through www.autoanything.com, and our commercial customers can make purchases through www.autozonepro.com and www.imcparts.net. AutoZone does not derive revenue from automotive repair or installation.

AutoZone always puts customers first, ensuring that over 6 million customers per week continue to select us as their retailer of choice for their automotive parts and accessories needs. Customers know when they enter an AutoZone store they will always find a great selection of quality merchandise at the low prices they want, as well as the repair information and trustworthy advice they need.

AutoZone strives to be a responsible corporate citizen by giving back to the communities where our AutoZoners and customers live and work. We support education, human services and civic programs across the nation.

Headquarters:

Memphis, Tennessee

Retail Brand / Concepts:

AutoZone, IMC

Anticipated New Brands / Concepts:

none

Key Customer Profile:

Anyone can be an AutoZone customer. We view the vehicle as our customer more so than the person. In reviewing the vehicle profile, we also consider the number of vehicles that are seven years old and older, or "our kind of vehicles"; these vehicles are generally no longer under the original manufacturers' warranties and require more maintenance and repair than newer vehicles.

Site Selection:

***Stores typically range from 6,500 square feet to 8,000 square feet**

***Must accommodate between 25 and 40 uncongested, customer-friendly parking spaces**

*** We require up-front, high-impact locations with excellent visibility & access from adjacent streets**

*** Land purchases (preferred), ground leases, and existing space opportunities are all considered**

We believe that expansion opportunities exist in markets that we do not currently serve, as well as in

markets where we can achieve a larger presence. We attempt to obtain high visibility sites in high traffic locations and undertake substantial research prior to entering new markets. The most important criteria for opening a new store are the projected future profitability and the ability to achieve our required investment hurdle rate. Key factors in selecting new site and market locations include population, demographics, vehicle profile, customer buying trends, commercial businesses, number and strength of competitors' stores and the cost of real estate. In reviewing the vehicle profile, we also consider the number of vehicles that are seven years old and older, or "our kind of vehicles"; these vehicles are generally no longer under the original manufacturers' warranties and require more maintenance and repair than newer vehicles. We generally seek to open new stores within or contiguous to existing market areas and attempt to cluster development in markets in a relatively short period of time. In addition to continuing to lease or develop our own stores, we evaluate and may make strategic acquisitions.

Site Selection / Analysis Software:

Site Selection: ArcMap (ESRI)

Lease Administration / Asset Management:

Jan Young, Manager of Property Management. 901-495-8817

Contact(s):

Brad Denzin, Real Estate Development Zone Manager; 901-495-8904

Kendrick Hickman, Real Estate Zone Manager; 901-495-8921

Detailed regional contact information may be found by downloading our New Store Development Brochure at www.autozonerealestate.com



BEALLS OUTLET

Bealls Outlet/Burkes Outlet is an off-price chain of retail stores located in the sunbelt states. We serve customers of all ages and income levels with assortments consisting of brand name apparel, accessories and footwear for the entire family. In addition, we offer a wide selection of home furnishings and gifts.

We operate over 450 stores in 16 states, adding 20-25 new locations per year.

Headquarters:

Bradenton, FL

Retail Brand / Concepts:

Off-price

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

Population: 75,000 in 10 minute drive time

Median Income: \$50,000

Median Age: 35-40

Site Selection:

20,000-25,000 sf

Power centers, lifestyle centers, strip centers, build to suit developments

National or regional soft good users

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

NA

Contact(s):

FL, GA, AL, LA, MS, AR: Phil Knuth 941-744-4719 pknuth@beallsinc.com

NC, SC, TN, KY, VA, WV: Jessica Althoff 941-744-4278 jalthoff@beallsinc.com

TX, AZ, NV, NM: Lauri Mendoza 941-744-4194 lmendoza@beallsinc.com

CAMP BOW WOW

Camp Bow Wow is the first and largest dog day care and boarding franchise in North America! We provide all the services a dog owner could need - day care, training, grooming and inside overnight boarding. Established in 2000, we have grown to 129 Camps, becoming an \$82 million business. As we grow, our simple philosophy remains the same - it's all about the dogs! We're focused on the well-being of our furry clients and success of our franchisees and corporate locations.

Headquarters:

8820 W 116th Circle, Broomfield, CO 80021

Retail Brand / Concepts:

Camp Bow Wow, Behavior Buddies, Home Buddies

Anticipated New Brands / Concepts:

none

Key Customer Profile:

5 miles:

125,000 population

100,000 daytime population

Key customer:

Ave HH Income - \$200,000

Home Value - \$400,000

Site Selection:

Flexible Design: 3,500 - 10,000 Sq. Ft.

Free-standing or Multi-tenant locations

Light industrial/Flex/Retail (zoning for kennel)

Outdoor space preferred: 1,500 - 2,000 Sq. Ft.

Lease or Purchase

10 year term with options

TI Allowance: \$25,000 - \$100,000

Site Selection / Analysis Software:

Lease Administration / Asset Management:

Contact(s):

Jay Mihulka

Sr. Director of Real Estate

Jmihulka@cbwcorp.com

720-259-2935 O

303-803-5743 C

CHILDREN'S LEARNING ADVENTURE

The Best in class childcare experience is expanding nationally - now seeking opportunities that meet our criteria

Headquarters:

Scottsdale, AZ

Retail Brand / Concepts:

Childcare

Anticipated New Brands / Concepts:

Childcare

Key Customer Profile:

Median household income of \$100,000

Avg. age 35 - 45

Site Selection:

High Traffic - 25,000 VPD

High Visibility - frontage on major arterial

10,000 households with median of \$100K in trade area

4 - 6 acres of land

Buildings range in size from 33,000 - 40,000 sq. ft.

Site Selection / Analysis Software:

Google Earth

Lease Administration / Asset Management:

Self managed

Contact(s):

Stephen Pistorius

spistorius@childrenslearningadventure.com

843-300-7654

CHIPOTLE MEXICAN GRILL

Over 1800 Locations

Founded in 1993

Headquarters:

Denver CO

Retail Brand / Concepts:

Chipotle

Anticipated New Brands / Concepts:

Shophouse & Pizzeria Locale

Key Customer Profile:

No specific target customer profile

Site Selection:

End Cap, Free Standing, Food Courts, Storefronts, In-Line, Airports

Site Selection / Analysis Software:

Internal Programs

Lease Administration / Asset Management:

In House

Contact(s):

Hal Hobgood-Southeast

CVS HEALTH

CVS Health (NYSE: CVS) is a pharmacy innovation company helping people on their path to better health. Through our 7,800 retail pharmacies, nearly 1,000 walk-in medical clinics, a leading pharmacy benefits manager with more than 70 million plan members, and expanding specialty pharmacy services, we enable people, businesses and communities to manage health in more affordable, effective ways. This unique integrated model increases access to quality care, delivers better health outcomes and lowers overall health care costs. Find more information about how CVS Health is shaping the future of health at www.cvshealth.com.

Headquarters:

Woonsocket, RI

Retail Brand / Concepts:

Pharmacy

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

Sufficient population in the trade area.

Site Selection:

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New Store Location Criteria

- Deal Structure
- Locations
- Acquisitions
- Procedure
- Free Standing Prototype

Deal Structure

We prefer the following for Free Standing sites:

1. Fee for Service or Self Development
2. We will also consider Build-to-Suit deals for other convenience-oriented sites. Terms would be:

- 25 years
- Options — 10 year periods

Locations

1. Highly visible — we require pylon sign identity.
2. Easy access — with traffic control.
3. High traffic locations.
4. Free standing sites with drive-thru pharmacy capability, 1.5 - 2.0 acres.
5. Parking for 75 to 85 vehicles.
6. Minimum of 18,000 people in a trade area.

Acquisitions

CVS has a history of successful and professional purchases of existing independent and small chain businesses. Our Acquisition Staff is ready to review opportunities to buy existing pharmacies with landlords and operators.

Procedure

All approvals are obtained by presentation to the CVS Real Estate Committee; meetings are held monthly. Site plans required from principal as part of presentation. The CVS Regional Director of Real Estate handles all site investigations and negotiations.

Free Standing Prototype

96 x 137 = 12,900 Square Feet

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

Suzanne Lanois

Director of Lease Administration

401-665-4097

Contact(s):

Mary Dedman - 401-665-6916

Gayle Smith - 704-562-7225

DOLLAR GENERAL CORPORATION

Dollar General Corporation has been delivering value to shoppers for 75 years. Dollar General helps shoppers Save Time. Save money. Every day! by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, house wares and seasonal items at low everyday prices in convenient neighborhood locations. With more than 12,000 stores in 40 states. In addition to high quality private brands, Dollar General sells products from America's most trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. For more information on Dollar General, please visit www.dollargeneral.com.

Headquarters:

Goodlettsville, TN

Retail Brand / Concepts:

Discount Retailer

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Dollar General Corporation has been delivering value to shoppers for 75 years. Dollar General helps shoppers Save time. Save money. Every day! by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, house wares and seasonal items at low everyday prices in convenient neighborhood locations. With more than 12,000 stores in 40 states. In addition to high quality private brands, Dollar General sells products from America's most trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo. For more information on Dollar General, please visit www.dollargeneral.com.

Site Selection:

Internal proprietary system

Site Selection / Analysis Software:

Accruent

Lease Administration / Asset Management:

Internal

Contact(s):

Jill Harper jharper@dg.com

DUNHAM'S ATHLEISURE CORPORATION (D.B.A. DUNHAM'S SPORTS)

Dunham's Sports is a full line sporting goods retailer that carries a huge variety of name brand sporting goods, shoes, and outerwear by makers such as Nike, Reebok, Under Armor, Adidas, Wilson, Columbia, Rawlings, Brunswick, Carhartt, Browning, Callaway, Taylor Made and Woolrich. In addition to providing the biggest and best names in sporting goods and apparel, Dunham's Sports also has technicians trained in racket stringing, bowling ball drilling, mounting gun sites, and bow/arrow repair. Dunham's Sports currently has over 235 retail locations in 19 states with plans to grow the company by 15 to 20 new locations annually.

Headquarters:

Troy, Michigan

Retail Brand / Concepts:

Sporting Goods - Full Line

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Dunham's caters to all sections of the buying public.

Site Selection:

Dunham's Sports seeks locations in highly visible strip centers, enclosed malls and free standing regional retail areas with average daily traffic counts of at least 20,000 VPD. Dunham's Sports considers primary, secondary and tertiary markets with the store size catered to the market size (typically between 30,000 square feet and 100,000 square feet).

When a location is submitted to Dunham's Sports, the marketing packet should include:

Shopping Center Site Plan

LOD of the Proposed Location (or as built drawings)

Market Retail Map

Aerial Photo

Traffic Counts

Demographic Information (Population, Households, Median Household Incomes and Retail Sales)

Site Selection / Analysis Software:

In house.

Lease Administration / Asset Management:

In house.

Contact(s):

John Palmer - Executive Vice President - (248) 530-6715

Mike Stozicki - Corporate Counsel - Real Estate - (248) 530-6719



EINSTEIN BRO'S BAGEL

Owned by JAB Holding Corp.

Headquarters:

Lakewood, CO

Retail Brand / Concepts:

Bagels and Coffee

Anticipated New Brands / Concepts:

Combo with Caribou Coffee

Key Customer Profile:

Higher income levels and educated.

Site Selection:

2,400 - 2,600

Drive thru w/ patio area

Major intersection with good ingress/egress

Site Selection / Analysis Software:

SIMMS model

Lease Administration / Asset Management:

Internal

Contact(s):

Handling TX, FL and GA

Director of Real Estate

Cindy Frye @ 817.312.0020

cfrye@einsteinnoah.com

GLOBAL FRANCHISE GROUP

Headquarters:

5555 Glenridge Connector, Suite 850, Atlanta, GA 30342

Retail Brand / Concepts:

Great American Cookies, Marble Slab Creamery, Pretzelmaker & Hot Dog on a Stick

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Families

Offices

Schools, Universities

Site Selection:

Traditional Malls, Lifestyle/Open-Air Centers, Outlets, Entertainment Venues

All sites to be submitted to Real Estate Manager for review. Sent out to the market to the Sales team which notifies existing franchisees and/or find new franchisees.

Site Selection / Analysis Software:

Simms, Forum Analytics

Lease Administration / Asset Management:

Internal

Contact(s):

Caroline Cheng

Real Estate Manager



GPS HOSPITALITY (D.B.A. BURGER KING)

With more than 200 restaurants in 10 states, GPS Hospitality is seeking new locations to continue our aggressive expansion plans throughout Atlanta, Cincinnati, Central Pennsylvania, West Virginia, and Michigan. Our strategy is to grow through acquisition and organic growth seeking out the best locations available.

Headquarters:

Atlanta, GA

Retail Brand / Concepts:

Burger King

Anticipated New Brands / Concepts:

Not applicable

Key Customer Profile:

Trade area is a 5-minute drive time Residential population: 14,000 Daytime population: 6,000 Median Household Income: \$35,000 Our preferred areas of growth are regional malls, power centers, well anchored big box and junior anchored strip centers, high concentration of QSR and office, close proximity to universities, hospitals, and interstate.

Site Selection:

Deal Type: Purchase, ground lease, or BTS .8-1.0 acres Minimum 35 parking stalls Daily traffic count in excess of 20,000 vehicles per day and not just commuter traffic

Site Selection / Analysis Software:

Not applicable

Lease Administration / Asset Management:

Not applicable

Contact(s):

Todd Jackson, (o) 678-890-6487; (c) 404-668-4776

Great Clips®

GREAT CLIPS, INC.

>3,800 salons (opened 201 new salons in 2014)

170 open markets across the U.S. and Canada

1,200 franchisees

500 customer visits/week

World's largest haircare brand with >\$1B in sales

Headquarters:

Minneapolis, MN

Retail Brand / Concepts:

Great Clips

Anticipated New Brands / Concepts:

none

Key Customer Profile:

Prefer a younger demographic with middle to upper incomes

Site Selection:

900 to 1,200 square feet

Grocery-anchored centers

High visibility strip centers

National discounter-anchored centers

Five-year initial term with two five-year options

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

NA

Contact(s):

- Belinda Avera
- Real Estate Manager
- Phone: 770-529-7252
- Email: belinda.avera@greatclips.com

- Bob Riggle
- Sr. Real Estate Manager
- Phone: 843-213-1563

➤ Email: bob.riggle@greatclips.com



GREAT EXPRESSIONS DENTAL CENTERS

Great Expressions Dental Centers ("GEDC") was founded in 1982 and is headquartered in Bloomfield Hills, MI. With more than 2,500 clinical and support staff, GEDC's affiliated dental offices provide all facets of dental services, including general and preventive care, focused on the highest quality patient care, affordable prices and convenient locations. GEDC has

approx. 220 dental clinics in 10 different states across the country (i.e., MI, FL, GA, VA, NY, NJ, CT, MA, OH, TX).

For more than 35 years, GEDC has been exceeding patients' expectations. As one of the largest privately owned dental practice management companies in the United States, GEDC prides itself in being able to maintain the dedication and core values found in small, hometown dental practices. GEDC landed on *Inc. Magazine's* list of 5,000 fastest growing companies in America for 3 consecutive years.

For more information go to: www.greatexpressions.com

Headquarters:

Bloomfield Hills, MI

Retail Brand / Concepts:

general family dentistry and dental related specialties such as oral surgery, orthodontics, pediatric dentistry, periodontics, prosthodontics, endodon

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

All ages requiring dental care.

Site Selection:

GEDC is primarily an acquisition based company that acquires the businesses of existing dental clinics to expand its current/future portfolio. However, new relocation sites are often desired and sought after by GEDC when looking to relocate an existing dental clinic to another location within a 1 miles radius of the current market to maintain its current client base.

Although, denovos aren't our specialty they are considered as fill-ins in some of our respective markets to infiltrate areas where we see growth and the need for our business footprint.

Site Selection / Analysis Software:

GEDC's Business Development Department uses various tools for potential dental clinic acquisitions.

Lease Administration / Asset Management:

Myra N. Black, Asset Manager

Direct: (248) 203-1139

Fax: (248) 686-0159

E-Mail: myra.black@greatexpressions.com

Contact(s):

Myra N. Black, Asset Manager

Direct: (248) 203-1139

Fax: (248) 686-0159

E-Mail: myra.black@greatexpressions.com



HEARTLAND DENTAL

All sites: Middle to upper middle demographic characteristics. Median household income of \$50,000. Presence on main road. Minimum traffic count of 20,000 cars per day. Minimum parking ratio of 5 spaces per 1,000

ft. Good ingress and egress. Leasing sites: Highly visible spaces on out parcels on main roads (endcaps or stand alone)., 2,400 sq. ft. to 4,000 sq. ft. - 3,200 sq. ft. is ideal. Grocery anchored or Big Box tenants close by, such as Target, Wal-Mart, Kohl's, etc. No in-line space. Purchasing sites: Land to accommodate single or multi-tenant buildings at intersections or hard corners. 0.5 to 2 acres. No ground leases; fee simple only. Heartland Dental also considers existing restaurants, bank sites, distressed property or similar facilities.

Headquarters:

Effingham, IL

Retail Brand / Concepts:

Dental offices

Anticipated New Brands / Concepts:

Heartland Dental

Key Customer Profile:

Heartland Dental is one of the leading dental support organizations in the United States with over 675 affiliated locations in 31 states. Our mission is to aid in the development of our affiliated locations through non-clinical support services such as staffing, human resources, procurement, marketing, administration, financial and information technology. In order to effectively do this, we must have the best sites to construct offices for our affiliated dentists. Our impressive five year growth plan of adding 400+ offices will include affiliating with existing dentists and creating de novo (scratch start) locations for supported dentists. Maybe you have a site that would fit our model.

Site Selection:

See fact sheet information above

Site Selection / Analysis Software:

n/a.

Lease Administration / Asset Management:

John Collier - Real Estate Management
Brandon Weber - Real Estate Coordinator
Doug Jansen - Real Estate Analyst

Contact(s):

Submit Opportunities to: www.heartland.com/submitleases or realestate@heartland.com



HEARTLAND DENTAL

All sites: Middle to upper middle demographic characteristics. Median household income of \$50,000. Presence on main road. Minimum traffic count of 20,000 cars per day. Minimum parking ratio of 5 spaces per 1,000

ft. Good ingress and egress. Leasing sites: Highly visible spaces on out parcels on main roads (endcaps or stand alone)., 2,400 sq. ft. to 4,000 sq. ft. - 3,200 sq. ft. is ideal. Grocery anchored or Big Box tenants close by, such as Target, Wal-Mart, Kohl's, etc. No in-line space. Purchasing sites: Land to accommodate single or multi-tenant buildings at intersections or hard corners. 0.5 to 2 acres. No ground leases; fee simple only. Heartland Dental also considers existing restaurants, bank sites, distressed property or similar facilities.

Headquarters:

Effingham, IL

Retail Brand / Concepts:

Dental offices

Anticipated New Brands / Concepts:

Heartland Dental

Key Customer Profile:

Heartland Dental is one of the leading dental support organizations in the United States with over 675 affiliated locations in 31 states. Our mission is to aid in the development of our affiliated locations through non-clinical support services such as staffing, human resources, procurement, marketing, administration, financial and information technology. In order to effectively do this, we must have the best sites to construct offices for our affiliated dentists. Our impressive five year growth plan of adding 400+ offices will include affiliating with existing dentists and creating de novo (scratch start) locations for supported dentists. Maybe you have a site that would fit our model.

Site Selection:

See Fact Sheet information above.

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

John Collier - Real Estate Management
Brandon Weber - Real Estate Coordinator
Doug Jansen - Real Estate Analyst

Contact(s):

Submit Opportunities to: www.heartland.com/submitleases or realestate@heartland.com



HIBBETT SPORTING GOODS, INC.

Hibbett Sporting Goods, Inc. ("Hibbett") is a fast-growing operator of over 1,000 full-line sporting goods stores in small to mid-sized markets, predominantly in the Southeast, Mid-Atlantic and Midwest. This strategy has proved to be a successful one for Hibbett as the company continues to expand its number of stores across the U.S.. Our stores offer a large selection of quality branded athletic equipment, footwear and apparel. Hibbett Sports has a long history of focusing on the needs of local teams and leagues, with a variety of services.

Headquarters:

Birmingham, Alabama

Retail Brand / Concepts:

Sporting Goods

Anticipated New Brands / Concepts:

Sporting Goods

Key Customer Profile:

Trade area of 20,000 or more

Diverse ethnicity and a younger median age

Site Selection:

Approximately 5,000 sf with 40-50 sf of Frontage

Regional Malls locations as well as Regional Strip Centers, Anchored by Big Box Discounters and/or Department Stores

Population of 20,000 in a 5-mile radius

Retail sales numbers of at least \$20 million

Sites should be located within 2 hours of an existing Hibbett store

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Jeff Gray - Vice President of Real Estate
7267

Jeff.Gray@Hibbett.com 205-942-4292 Ext.

Sam Killian - Real Estate Manager FL, GA, MO
7368

Sam.Killian@Hibbett.com 205-942-4292 Ext.

Tiffany Kilpatrick - Real Estate Manager AL, IL, KY, TN
Ext. 7380

Tiffany.Kilpatrick@Hibbett.com 205-942-4292

Scott Tedder - Real Estate Manager IA, KS, MS, NE, SD, WY Scott.Tedder@Hibbett.com 205-942-4292 Ext. 7206



HIBBETT SPORTING GOODS, INC.

Hibbett Sports is a fast-growing operator of over 1,000 full-line sporting goods stores in small to mid-sized markets, predominantly in the Southeast, Mid-Atlantic and Midwest. Hibbett is the only sporting goods chain committed to serving small and mid-sized markets. This strategy has proved to be a successful one for Hibbett as the company continues to expand its number of stores across the U.S..

Headquarters:

Birmingham, Alabama

Retail Brand / Concepts:

Sporting Goods

Anticipated New Brands / Concepts:

Sporting Goods

Key Customer Profile:

Trade Area of 20,000 or more

Diverse Ethnicity

Younger Median Age

Site Selection:

5,000sf with 40-50sf of Frontage

Regional Mall and Regional Strip Centers anchored by Big Box Discounters/Department Stores

Population of 20,000 in a 5-mile Radius

Retail Sales Numbers of at least \$20 million

Located within 2 hours of Existing Hibbett Store

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Jeff Gray - *Vice President of Real Estate* 205.942.4292 ext. 7267

Sam Killian - *Real Estate Manager* 205.942.4292 ext. 7368

Jamie Edmonson - *Senior Portfolio Manager* 205.942.4292 ext. 7327

Belinda Harlow - *Portfolio Manager* 205.942.4292 ext. 7124

Lacy Ritenburgh - *Portfolio Manager* 205.942.4292 ext. 7281

LANE BRYANT

LANE BRYANT

Lane Bryant has over 700 stores nationwide specializing in quality, fashion-forward plus size clothing and lingerie especially designed to fit and flatter curvy women. Lane Bryant knows that style is not a size, it's an attitude, and each store embraces and reflects the Lane Bryant woman's energetic lifestyle and self-confidence. Lane Bryant's goal is to exceed expectations with on-trend fashion and accessories to fit any occasion, including dresses, tops, pants, denim, active and more, as well as Lane Bryant's exclusive collection of full figure bras, panties and sleepwear by Cacique.

Headquarters:

3344 MORSE CROSSING; COLUMBUS, OH 43219

Retail Brand / Concepts:

LANE BRYANT

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Women 18 to 55

Interested in up-to-date fashion trends

Site Selection:

Regional Malls, Power Centers, and Lifestyle Centers

Need strong anchors and fashion-focused co-tenancy

Trade Area Population in excess of 80,000

Median Household Income above \$45,000

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

- Greg Turrel
- Director - Real Estate
- 2220 Swallow Lane
- Lewisville, TX 75077
- Cell - 214-676-5019
- Office - 972-966-3390
- Greg.turrel@lanebryant.com
-
- MARINA MARCHIK
- DIRECTOR| REAL ESTATE

➤ 3344 MORSE CROSSING | COLUMBUS, OH 43219

➤ T 614.463.4892

➤ marina.marchik@lanebryant.com

➤

➤ ROBERT MARSLENDER

➤ PINPOINT COMMERCIAL REAL ESTATE SERVICES, LLC

➤ 1915 AIRPORT ROAD SUITE 2 i

➤ ATLANTA, GA 30341

➤ T 678.547.0592

➤ robertmarslender@gmail.com

LAUNDROMAX

Laundromat owner and operator

Headquarters:

Rego Park, NY

Retail Brand / Concepts:

Big box laundromat

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

n/a

Site Selection:

n/a

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Julio Morales

jmorales@laundrycapital.com

212-203-1875



MARCO'S FRANCHISING, LLC - MARCO'S PIZZA

Marco's Pizza founded in 1978 by Pasquale "Pat" Giammarco who set out to produce a high quality pizza from only the freshest ingredients that would keep customers coming back.

- 670+ operating stores within 36 states and three countries,
- Opening 150 new stores annually
- Marco's is now the fastest growing pizza company in the country.
- Marco's was ranked No. 95 on Entrepreneur magazine's prestigious Franchise 500 list in 2015.
- Franchise Business Review included Marco's on its annual Top 200, a list of the best systems for franchisee satisfaction.
- Nations Restaurant News ranked Marco's 144 out of its top 200 restaurant chains, and also as the eighth fastest growing chain in 2015.
- Marco's was ranked 12th on the Top 100 Pizza Companies in the United State by Pizza Today magazine in 2014.

Headquarters:

5252 Monroe Street, Toledo, OH

Retail Brand / Concepts:

Food / Pizza / Marco's Pizza

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Have 10,000 households within 3 mile radius

2.4 persons per household

Median Income \$45,000-\$85,000

Site Selection:

- Good visibility and signage. You can see the sign easily from the road.
- Convenient parking. Customers and drivers can get in and out easily.
- Easy access. Customers shouldn't have to fight traffic to turn in.
- Good tenant mix. Co-tenants should be complementary and drive traffic.
- Rooftops. We need a dense residential population.
- 1,400-1,600 square feet. Carry out Delivery and limited sit down.
- High traffic. Marco's wants 20,000 cars driving past your location a day, typical for retail and fast food locations.

Site Selection / Analysis Software:

Forum Analytics

Lease Administration / Asset Management:

N/A

Contact(s):

Upload all sites to: <http://marcosfranchising.com/realestate/>

Contacts:

Steve Hoza email: shoza@marcos.com: (AK, KY, NC (west), OH, SC, TN, TX (north), VA (west), WV

Mike Landru email: mlandru@marcos.com: (CA, CO, NC (east), ND, SD, UT, VA (east)

Joe Stephens email: jstephens@marcos.com: (AL, D.C., FL, GA, IN, MD, MI, MS, OK, TX (south),



MCDONALD'S CORPORATION

N/A

Headquarters:

Oak Brook, IL

Retail Brand / Concepts:

McDonald's

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Jason Horne

404-780-0768

Stephan.Horne@us.mcd.com

Don Tomberlin

404-213-5425

Donald.Tomberlin@us.mcd.com



NATIONAL VISION

National Vision, Inc. (NVI) is one of the largest optical retailers in the United States, operating over 800 retail locations in 43 states plus the District of Columbia and Puerto Rico.

We employ over 8,000 employees and our retail divisions include America's Best Contacts & Eyeglasses, Eyeglass World, Vision Centers inside select Walmart stores, Vista Optical inside Fred Meyer and Optical Centers on select military bases.

National Vision has plans to open 75 new locations annually.

Headquarters:

Duluth, Georgia

Retail Brand / Concepts:

America's Best Contact Lenses & Eyeglasses, Eyeglass World

Anticipated New Brands / Concepts:

None currently

Key Customer Profile:

Value-oriented customers seeking quality products, a high level of customer service at an affordable price.

Site Selection:

Looking for both new and existing markets in shopping centers located in high traffic retail nodes. Preferred co-tenancy of value-oriented apparel, value oriented-hard goods and discount retailers.

Site Selection / Analysis Software:

Intalytics/ESRI Business Analyst

Lease Administration / Asset Management:

Cushman-Wakefield

Contact(s):

Tom Carroll - SVP, Real Estate

John Fox - Real Estate Manager

NATIONAL VISION

National Vision (NVI) was founded in 1990 to operate Vision Centers for Walmart. In 2005, Berkshire Partners acquired NVI as well as America's Best Contacts & Eyeglasses and simultaneously merged the two companies. At the time of acquisition, America's Best had just 112 stores.

In January 2009, NVI acquired Eyeglass World and successfully turned around the retailer through a completely new merchandising and marketing strategy.

In 2011, NVI acquired long-time partner, AC Lens, which is now one of the largest online contact lens providers in the United States.

National Vision, Inc. (NVI) is one of the largest optical retailers in the United States, operating over 800 retail locations in 43 states plus the District of Columbia and Puerto Rico.

We employ over 8,000 employees and our retail divisions include America's Best Contacts & Eyeglasses, Eyeglass World, Vision Centers inside select Walmart stores, Vista Optical inside Fred Meyer and Optical Centers on select military bases.

National Vision has plans to open 75 new locations annually.

National Vision's lab network consists of three domestic locations - St. Cloud, Minnesota, Salt Lake City, Utah and Lawrenceville, Georgia - as well as two international locations in China and Mexico. Our lab network has been identified as one of the most efficient and effective in the industry.

With over 600 lab employees, we focus on our goals of high efficiency, low cost, high quality and fast turnaround time. We have the capability to route our eyeglass jobs to the best labs both in the U.S. and internationally.

Headquarters:

Duluth, GA (Atlanta Metro)

Retail Brand / Concepts:

America's Best Contact Lenses & Eyeglasses, Eyeglass World

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Value-oriented customers seeking quality glasses, frames, contact lenses and accessories at a reasonable price.

Site Selection:

Power, community and neighborhoods shopping centers, in-line or pad sites, in high traffic retail nodes with value-oriented soft and hard goods co-tenancy.

Site Selection / Analysis Software:

Intalytics Site Intel, ESRI Business Analyst

Lease Administration / Asset Management:

Cushman-Wakefield

Contact(s):

Tom Carroll, SVP Real Estate

John Fox, Real Estate Manager



PACIFIC DENTAL SERVICES

500 Corporately Owned Stores

2015= 70+ New Stores

2016= 75+ new Stores

Headquarters:

Irvine, CA

Retail Brand / Concepts:

"My Kids Dentist"- Pediatric Dental Concept

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

1. HIGH GROWTH-3%+ Annual Residential Growth
2. POPULATION-60,000+ People within 3 miles
3. INCOME-\$75,000+(60-90% Income Bracket)

Site Selection:

1. Regional Centers and Dominant Daily Needs Shopping Centers
2. Anchors-Dominant Grocers
3. Pad or Endcaps with Tower Elements
4. Female Oriented Co-tenants

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Jason Mallette

Real Estate Manager

Mallettej@pacden.com



PANERA BREAD

N/A

Headquarters:

St. Louis, MO

Retail Brand / Concepts:

Panera Bread

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Site Selection:

Broker

Pat Arnold

Avison Young

404-865-3675

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Garrett Williams

garrett.williams@panerabread.com



PAPA MURPHY'S

Papa Murphy's is a high growth franchisor and operator of the largest take 'n' bake pizza chain in the United States, selling uncooked pizzas that customers bake at home. The Company was founded in 1981 and now operates over 1,400 franchised and corporate-owned fresh pizza stores in 38 states, Canada, and United Arab Emirates. Papa Murphy's core purpose is to bring all families together through food people love with a goal to create fun, convenient and fulfilling family dinners. In addition to scratch made pizzas, the company offers a growing menu of grab 'n' go items, including salads, sides, and desserts.

Headquarters:

Vancouver, WA

Retail Brand / Concepts:

Papa Murphy's Take 'N' Bake Pizza

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Demographics within 2 miles:

Population: 25,000 (minimum 15,000)

Households: 10,000 (minimum 6,000)

Median Age: low to mid 30s

Median Household Income: \$40-70K

Average Household Size: 2.5+

Home Ownership: 70%+

Site Selection:

At same intersection with busiest grocers in the market or trade area.

In same quadrant as other strong traffic generators that pull our demographic especially in the late afternoon/early evening and on Friday/Saturday (grocery, liquor, cleaner, hair salon, upscale sandwich, coffee)

Grocery anchored neighborhood center or strip center with strong visibility to other daily needs tenants in the area.

Site Selection / Analysis Software:

Tango

Lease Administration / Asset Management:

N/A

Contact(s):

Chris de Wolff



PET SUPERMARKET, INC.

Pet Supermarket, Inc. has over 150 pet specialty retail locations nationwide. It was started in South Florida in 1973 and over the course of forty years has grown to be one of the most innovative and successful retail chains in the country by not only doing things differently, but also doing things better.

Headquarters:

1100 International Pkwy., Sunrise, FL 33323

Retail Brand / Concepts:

Pet Food and Supplies

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Income - \$50,000+

Age - 45+

College Grad

Site Selection:

7,000 - 9,000 sq. ft.

60' minimum frontage

30,000 ADT

Great access

Great parking

Great visibility to major thoroughfare

Site Selection / Analysis Software:

Buxton

Lease Administration / Asset Management:

N/A

Contact(s):

Rebecca Smith

Director of Real Estate

954-557-6709

PETSENSE

We are a full service pet supply retailer that caters primarily to tertiary markets but are doing some work in metro areas as well.

We look for at least 5,500 feet in strip centers or stand alone buildings.

Headquarters:

Scottsdale, AZ

Retail Brand / Concepts:

Petsense

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Pet owners

Site Selection:

We prefer sites at least 4 or 5 miles from our big box competitors in a grocery or mass market retailer anchored center.

Site Selection / Analysis Software:

None

Lease Administration / Asset Management:

Petsense

Contact(s):

Robin J. Muir, CCIM

Director of Real Estate

806-570-2874

robin.muir@petsensellc.com

QUIKTRIP CORPORATION

QuikTrip operates retail facilities in 9 metropolitan markets across the US.

Headquarters:

Tulsa, OK

Retail Brand / Concepts:

QuikTrip

Anticipated New Brands / Concepts:

QuikTrip

Key Customer Profile:

everyone

Site Selection:

internal

Site Selection / Analysis Software:

internal

Lease Administration / Asset Management:

internal

Contact(s):

Mike Carey 770-325-6727 mcarey@quiktrip.com

Jim Klun 770-940-2619 jklun@quiktrip.com

CK Panter 770-940-2626 ckpanter@quiktrip.com

ROSES/ROSES EXPRESS

350 stores in 16 states

20-25 new stores for 2016

Headquarters:

Henderson, North Carolina

Retail Brand / Concepts:

Roses/Roses Express

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Median household income on \$50,000 or less.

Site Selection:

25,000 to 50,000 square feet

No Walmart across the street

Site Selection / Analysis Software:

Buxton

Lease Administration / Asset Management:

Sean Swalin

Contact(s):

N Wayne Stainback, Regional Director of Leasing, wstainback@vwstores.com, 252-430-2609

Sean Swalin Regional Director of Leasing, sswalin@vwstores.com, 252-430-2663

SALLY BEAUTY HOLDINGS

ABOUT SALLY BEAUTY HOLDINGS, INC. Sally Beauty Holdings, Inc. (NYSE: SBH) is an international specialty retailer and distributor of professional beauty supplies with annual revenues of \$3.8 billion and net earnings of \$246 million. The Company operates primarily through two business units, Sally Beauty Supply and Beauty Systems Group (BSG), and is the largest distributor of professional beauty supplies in the U.S. based on store count. The Sally Beauty Supply and Beauty Systems Group businesses sell and distribute through over 4,828 stores, including 181 franchised units, throughout the United States and Puerto Rico, the United Kingdom, Belgium, Canada, Chile, Peru, Mexico, France, Ireland, Spain, Germany and the Netherlands. Sally Beauty Supply has 3,563 stores worldwide and offers up to 10,000 professional beauty products for hair care, hair color, styling appliances and nails through leading third-party brands and exclusive-label professional product lines. Sally Beauty Supply's customer base includes retail consumers and salon professionals. The Beauty Systems Group business has 1,265 stores, including 162 franchise stores. BSG also has one of the largest networks of professional distributor sales consultants in North America, with approximately 981 consultants. The BSG stores and sales consultants sell up to 10,000 professionally branded hair color and hair care products, styling appliances and nail products that are sold exclusively to professional stylists and salons for use and resale to their customers.

Headquarters:

DENTON, TEXAS

Retail Brand / Concepts:

Unique Professional beauty products

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

See Demos Below

Site Selection:

Small Market Population-25k in 5 miles

Metro Area Population-50k in 3 miles and over 100k in 5 miles

Prefer stores to be 3 miles apart but can vary based on density

1200- 1800 Sq. Ft.

100,000 SF shopping center, in line with a Major Anchor Tenant

20 FT minimum of frontage

Site Selection / Analysis Software:

SCOUT

Lease Administration / Asset Management:

N/A

Contact(s):

Trish Pappas-940-297-4612

PPappas@sallybeauty.com

SALLY BEAUTY SUPPLY

ABOUT SALLY BEAUTY HOLDINGS, INC. Sally Beauty Holdings, Inc. (NYSE: SBH) is an international specialty retailer and distributor of professional beauty supplies with annual revenues of \$3.8 billion and net earnings of \$246 million. The Company operates primarily through two business units, Sally Beauty Supply and Beauty Systems Group (BSG), and is the largest distributor of professional beauty supplies in the U.S. based on store count. The Sally Beauty Supply and Beauty Systems Group businesses sell and distribute through over 4,828 stores, including 181 franchised units, throughout the United States and Puerto Rico, the United Kingdom, Belgium, Canada, Chile, Peru, Mexico, France, Ireland, Spain, Germany and the Netherlands. Sally Beauty Supply has 3,563 stores worldwide and offers up to 10,000 professional beauty products for hair care, hair color, styling appliances and nails through leading third-party brands and exclusive-label professional product lines. Sally Beauty Supply's customer base includes retail consumers and salon professionals. The Beauty Systems Group business has 1,265 stores, including 162 franchise stores. BSG also has one of the largest networks of professional distributor sales consultants in North America, with approximately 981 consultants. The BSG stores and sales consultants sell up to 10,000 professionally branded hair color and hair care products, styling appliances and nail products that are sold exclusively to professional stylists and salons for use and resale to their customers.

Headquarters:

Denton, TX

Retail Brand / Concepts:

Unique Professional beauty products

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

See Demos Below

Site Selection:

Small Market Population-25k in 5 miles

Metro Area Population-50k in 3 miles and over 100k in 5 miles

Prefer stores to be 3 miles apart but can vary based on density

1200- 1800 Sq. Ft.

100,000 SF shopping center, in line with a Major Anchor Tenant

20 FT minimum of frontage

Site Selection / Analysis Software:

SCOUT

Lease Administration / Asset Management:

N/A

Contact(s):

Trish Pappas-940-297-4612

PPappas@sallybeauty.com



SALON LOFTS

Salon Lofts is an innovative concept leasing individual lofts to beauty professionals who run their own businesses. Primarily owned by Raymond James, Salon Lofts does not franchise its locations and provides seamless support and stability to our Loft Owners. Loft Owners have the freedom to express their creativity and operate their business in a way that fits their individual style without the risks of business ownership. Our business model creates value for shopping center owners and developers in many ways. We heavily invest in the success of our Loft Owners, which helps build their business while increasing foot traffic and the vitality of the shopping center. Salon Lofts is not a franchised concept, all leases are corporately guaranteed.

Headquarters:

Columbus, OH

Retail Brand / Concepts:

Salon Lofts

Anticipated New Brands / Concepts:

Salon Lofts

Key Customer Profile:

OUR CONCEPT • High-end Lofts leased to top beauty professionals who run their own business • Advanced software and web tools • Prime locations in top markets • Quality, style, convenience & service for both clients and beauty professionals • Corporately guaranteed leases, not a franchised concept

OUR SUCCESS • 1,600+ Loft Owners committed to owning their salon without the risk • Over \$47 million generated from appointments booked annually • 70 locations in 5 states: OH, FL, IN, MO, GA • 12-14 % turnover rate compared to the 36-60% industry average • 94.5 % average occupancy rate

Site Selection:

OUR PREFERRED SITE REQUIREMENTS • Street front, endcaps, freestanding, or prominent In-line spaces ranging from 4,000 to 4,500square feet • Class A caliber centers with no 'full-service salon restrictions'

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Wade Laufenberg Director Of Real Estate E-mail: wlaufenberg@salonloftscorp.com Phone: 702-216-8688
Heather Johnson Real Estate Manager E-mail: hjohnson@salonloftscorp.com Phone: 913-991-8813

SALSARITA'S FRANCHISING, LLC

Fast Facts:

- Founded: 1999
- Headquartered: Charlotte, NC
- Units: 80+ in 18 States
- Corporate Development: 4 Hour Radius of Charlotte, NC
- Franchise Development: Nationwide

Headquarters:

Charlotte, NC

Retail Brand / Concepts:

Salsarita's Fresh Cantina

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

A fast-casual themed restaurant, Salsarita's Fresh Cantina specializes in serving made-to-order burritos, tacos, tortilla pizzas, taco salads, and more, made from the freshest ingredients and served-up in an inviting, festive atmosphere. Salsarita's offers great flavor, value and hospitality to dine-in and carry-out guests and well as to off-site clients through their convenient catering service. History: Founded in 2000 by successful multi-unit franchise operators, Salsarita's has grown through much of the decade by offering quality, food and beverages through an operating format that meets guests needs quickly. In 2011, Salsarita's was acquired by franchise veteran Phil Friedman. Salsarita's enters its second decade poised for rapid growth. As the Mexican fast-casual marketplace further develops, Salsarita's place will be secured by providing their guests amazingly fresh food in a fun atmosphere and their franchisees meaningful support for operations and restaurant development.

Site Selection:

Ideal Site and Space Characteristics

- 1800-2800 square feet (32'x80' ideal)
- End cap or out parcel with co-tenancy
- Patio space
- High visibility with easy ingress & egress
- Store front 33 feet minimum
- New construction/2nd Gen / Non-traditional

Site Selection / Analysis Software:

Franchisor Real Estate Committee

Lease Administration / Asset Management:

N/A

Contact(s):

Tim Carter

Vice President

tcarter@salsaritas.com

George M. Lee, III

Professional Realty, Inc.

george@profrealty.com

803-309-5021



SAVE-A-LOT FOODS STORES

Save-A-Lot Food Stores is the nations leading hard discount grocer operating over 1300 stores across the U.S. and Caribbean.

Headquarters:

Earth City, MO

Retail Brand / Concepts:

Save A Lot Food Stores

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Target median household income of \$40,000 or less.

High percentage of households with families.

Site Selection:

Trade area population minimum 20,000.

Total building size typically 12,000-18,000sf.

Existing, inline retail space preferred.

Typical parking ration 5:1000sf.

Receiving dock area adequate for a 53' trailer.

Co-tenancy with value-oriented retailers is preferred.

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Louis Asbury

Real Estate Manager

NC, SC and East Tennessee

704-502-7560

louis.h.asbury@savealot.com

SEARS HOMETOWN & OUTLET STORES

Sears Hometown Stores is a 22 yr old concept, operating in suburban and rural markets. Individually owned and operated, sites are 7,500-10,000 sq ft, located in the retail area of each city. Sears owns and manages the inventory, making the concept very affordable for the owner/operator. We are seeking locations in all 50 states.

Headquarters:

Hoffman Estates, IL

Retail Brand / Concepts:

Sears Hometown Stores; Sears Home Appliance Showrooms; Sears Outlet Stores

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Homeowners

Site Selection:

7,500-10,000 sq ft; freestanding or in-line; typically second generation space; located in sub-urban and rural markets where there is not currently a Sears located in a mall.

Site Selection / Analysis Software:

Proprietary

Lease Administration / Asset Management:

Internal

Contact(s):

Jackie Adams Regional Development Manager 678-524-5062 jacalynn.adams@shos.com

SEARS HOMETOWN & OUTLET STORES

Sears Hometown & Outlet Stores is a spin off company from Sears Holdings. Sears Hometown began in 1993 and has over 850 stores nationwide that are independently owned and operated. These stores carry appliances, floor care, power lawn and garden equipment, tools, fitness equipment and mattresses. Computer kiosks in the store give the customers access to the entire Sears product assortment. These stores carry the top ten best selling appliance brands in America, Sears Hometown provides the inventory, advertising, extensive training program and signing. Store owner is responsible for the facility and staff.

Headquarters:

Hoffman Estates, IL

Retail Brand / Concepts:

Home appliances, lawn & garden, tools, mattresses, floor care & fitness equipment

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

any

Site Selection:

Our stores are typically in the 8,00-10,000 sf range primarily in 2nd generation centers. Site must be more than 8 miles from an existing Sears store. Our building requirements are 60' width. Preferred co-tenants would be women's clothing, grocery, national tenants. We do inline, end cap of free standing space.

Site Selection / Analysis Software:

Sears Hometown

Lease Administration / Asset Management:

Store owner

Contact(s):

Mike Jones

Region Development Manager AL, AR, IA, IL, IN, KS, MN, MO, MS, ND, NE, SD, TN

1024 Independence Ct

Alabaster, AL 35007

205-432-8959

SHOE SHOW, INC.

Headquarters:

2201 Trinity Church Road, Concord, NC 28027

Retail Brand / Concepts:

SHOE SHOW, SHOE DEPT., Burlington Shoes, SHOE DEPT. ENCORE; SHOE SHOW MEGA

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:**Site Selection:****Site Selection / Analysis Software:****Lease Administration / Asset Management:****Contact(s):**

Kirk J. Krull VP of Real Estate / Development

Roger Hypes, Director of Southeast Region

Pete Paule, Director of Southwest Region



SMOOTHIE KING

Smoothie King® is a privately held; New Orleans-area-based company and the premier Smoothie Bar and Nutritional Lifestyle Center in the industry. Smoothie King® opened its first store in 1973 and started as the first franchised smoothie bar/health food store in the United States in 1989.

Smoothie King® currently has more than 700 units operating in 32 states, the Caymans, Singapore and the Republic of Korea. In 2014, Smoothie King was ranked the #1 smoothie franchise on Entrepreneur's 35th annual Franchise 500 list - marking the 20th year the brand has occupied the number one spot and #86 overall. Learn more - www.smoothieking.com; engage on Facebook www.facebook.com/SmoothieKing; follow us on Twitter at <http://twitter.com/smoothieking>

Headquarters:

Metairie, LA

Retail Brand / Concepts:

Smoothies and retail supplements

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

Customers who live a healthy and active lifestyle

Site Selection:

Site Criteria Here a few general criteria that we look for in a new Smoothie King location. However, fine opportunities may exist in sites that vary from these criteria, and a store can be tailored to fit, if the opportunity looks right. Great visibility and access 800 - 1,600 square feet 3 to 6 parking spaces Population: 30,000 in a 7 minute drive time or accessible trade area Multi-day part traffic: 20,000 cars per day (breakfast, lunch, afternoon snack, dinner, post/pre-workout). Median household income above median for the DMA Co-tenancy: grocery stores, health clubs, QSRs and service-oriented retailers End-caps, freestanding, high traffic in-line stores, Malls, Kiosks, or Non-Traditional venues Drive-thru access preferred

Site Selection / Analysis Software:

Forum Analytics Simms

Lease Administration / Asset Management:

Franchisee

Contact(s):

John Gordon 985-635-6982 John.Gordon@SmoothieKing.com

Greg Burnthorn 985-327-1185 Greg.Burnthorn@SmoothieKing.com

Adam Updike 301-509-0878 Adam.updike@smoothieking.com

Tom Schrupp 504-620-3026 Tom.Schrump@SmoothieKing.com



SPIRIT HALLOWEEN

Founded in 1983, Spirit Halloween is North America's Largest Halloween Retailer!

Over 1,150 Seasonal Stores in high-visibility, high-traffic centers in all 50 states and Canada and online 24/7 all year long

Headquarters:

6826 Black Horse Pike, Egg Harbor Township, NJ 08234

Retail Brand / Concepts:

Spirit Halloween

Anticipated New Brands / Concepts:

Key Customer Profile:

Community Population: 35,000+ within a 3-5 mile radius

Daily Traffic Count: At least 25,000 cars per day

Site Selection:

- Temporary leases from early August through mid-November (include a kick-out clause)
- Situated in power centers, strip centers, free-standing stores, major downtown retail locations and in major malls surrounded by a national retailer mix
- Ideal location 5,000 to 50,000 SF of sales floor space
- No space too large (or too small). We can adapt to a store format as low as 3,000 SF

Site Selection / Analysis Software:

Lease Administration / Asset Management:

Contact(s):

Frank Pacera

Sr. Director, Real Estate

609-645-5447

Frank.Pacera@SpiritHalloween.com

SPORT CLIPS

Sport Clips provides a full range of hair care services for men and boys in an exciting, sports-themed environment. With over 1,400 stores open in the United States and Canada, Sport Clips plans on opening a total of 150-180 locations by year-end. Sport Clips is a proven winner and a great addition for your shopping center.

Headquarters:

Georgetown, TX

Retail Brand / Concepts:

Sport Clips

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Sport Clips caters to all men and boys looking for an MVP haircut experience.

Site Selection:

Sport Clips Site Criteria:

- Typical store is 1,000 - 1,400 sf with 15-20 feet of frontage
- Minimum population of 30,000 within a 3 mile radius
- Targeting medium-to-higher income households
- In-line with major anchors, out-parcels or strong retail strip centers - all work for Sport Clips
- National co-tenants preferred
- Good visibility and access with ample parking

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Alabama / Tennessee / FL Panhandle - John.Weber@SportClips.com

Florida - Jessica.Rossy@SportClips.com

Georgia - Dennis.French@SportClips.com

North Carolina - Matt.Lewis@SportClips.com

South Carolina - Eric.Gozur@SportClips.com

SUPERCUTS SUPERCUTS

2518 locations Nationwide

Headquarters:

Minneapolis, MN

Retail Brand / Concepts:

Regis Corporation brands

Anticipated New Brands / Concepts:

n/a

Key Customer Profile:

Contact Real Estate Director

Site Selection:

1200 +/- sf

Nationwide

Site Selection / Analysis Software:

Buxton

Lease Administration / Asset Management:

JLL

Contact(s):

Corinna.Ragsdale@regiscorp.com - NC, SC, GA, FL

Josh.Gardner@regiscorp.com - FL pan handle, AL

T-MOBILE USA

Over 3,500 points of T-Mobile store distribution open in the U.S. and in Puerto Rico.

Headquarters:

Seattle, WA

Retail Brand / Concepts:

T-Mobile; MetroPCS

Anticipated New Brands / Concepts:

None

Key Customer Profile:

- Density: 70,000 in 3 miles.
- Median Incomes: \$50k to \$80k.

Site Selection:

- Endcaps, Freestanding, Inlines, Malls.

Site Selection / Analysis Software:

Internal system.

Lease Administration / Asset Management:

JLL is service provider.

Contact(s):

- Mike Brandon - GA, SC, NC, VA, MD, DC, DE, PA, NJ, NY, CT, RI, MA, ME, NH, VT, PR
- Debbie Ferrell - FL, AL, MS, AR, LA, TX, TN, OK, KS
- Andrea Weisberg - ND, SD, NE, KS, MO, IA, MN, WI, IL, MI, IN, OH, KY, TN, WV, PA
- Larry Simpson - CA, OR, WA, MT, ID, NV, AZ, UT, NM, CO, WY, SD, NE

TACO BELL

Taco Bell is a company committed to consistent growth, and a key component of our growth strategy is restaurant development. It's our mission to provide our customers with the most convenient, desirable and accessible restaurant locations across the country.

Headquarters:

Irvine, CA

Retail Brand / Concepts:

Taco Bell

Anticipated New Brands / Concepts:

-

Key Customer Profile:

-

Site Selection:**Preferences:**

- Corner of lighted intersections - High visibility/prominence
- Easy access - Going home side preferred - Purchase or Ground Lease with Option to Purchase

Site Selection / Analysis Software:

-

Lease Administration / Asset Management:

Angela Brown - Angela.Brown@yum.com

Contact(s):**Southeast Contacts:**

Joey Clayton - Franchise Markets - Joey.Clayton@yum.com

Greg Owens - Company Markets - Gregory.Owens@yum.com
Atlanta/Charlotte/Greensboro,NC/Knoxville/Chattanooga

Visit www.yum.com for more information on real estate contacts and territories covered.



TAKE 5 OIL CHANGE

The leading fast lube chain in the Gulf Coast with 35 stores - located in Louisiana, Mississippi, Alabama, South Carolina and North Carolina.

Expansion Focus on all southeastern states.

Celebrating over 30 years in business

Corporate owned and guaranteed locations

Will lease or purchase property

Differentiated fast lube business model

- › Niche focus on oil changes (90% of sales)
- › Corporate owned facilities guarantee our ability to have consistent look, feel and operational execution
- › Drive-thru concept
- › In-bay times of 5-7 minutes
- › 80% repeat customers and 99%+ customer satisfaction rating

Top Tier Industry Performer

- › Revenue per location 30% higher than industry average
- › 20,000 cars annually per location. #1 of all automotive service providers
- › EBITDA margins significantly exceeds industry average performance

Headquarters:

2450 Severn Avenue, Ste 308, Metairie, LA 70001

Retail Brand / Concepts:

Fast Lube

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Our key customer is anyone who has 5 minutes and is in need of an oil change.

Site Selection:

- › Prefer corner location at signalled intersection with high visibility and easy access
- › Daily traffic counts (minimum 30,000)
- › Population within 3 miles (minimum 40,000)
- › Shopping synergies (strong retail presence within 2 blocks)
- › Median income (minimum \$35,000)
- › Preferred side of street (going home)

Site Selection / Analysis Software:

- › Small store footprint (ability to construct on smaller parcels and become creative on out parcel placement)
- › Unique shallow pit design (increases efficiency and eliminates any environmental concerns)
- › Stay-in-your-car experience (promotes speed and eliminates lobby)
- › The typical Take 5 Oil Change 2-bay store equals 1,269 sq. ft and a 3-bay store equals 1,628 sq. ft with limited parking and reduced visibility blockage of retail anchors

Lease Administration / Asset Management:

- Expanded from 13 stores to 35 stores since 2004
- Targeting 20+ store openings per year
- New market expansion in Georgia, Florida, Texas and Virginia
- Existing market expansion in Louisiana, Mississippi, Alabama, South Carolina and North Carolina

Contact(s):

Graham Brown Real Estate Manager (225) 772-4814 graham@take5oilchange.com **Wilson Blum** Real Estate Coordinator (504) 715-8935 wilson@take5oilchange.com

THE KRYSTAL COMPANY

The Nation's 2nd Oldest QSR Concept - founded in 1932

A Simple uncomplicated, one-of-a-kind menu anchored by the Original, Crave-able "Krystal"

A Southeast Footprint with over 360 Company-Owned and Franchised locations

An iconic 80 year old distinctive Southern dining experience with a cult like following

Headquarters:

1455 Lincoln Parkway, Suite 600, Dunwoody, GA 303465

Retail Brand / Concepts:

Hamburgers, French Fries, Chili Pups, Chix Sandwiches, Shakes

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Population - 1M / 4,500 - 7,000; 3M / 25,000 - 50,000; 5M / 50,000 - 120,000

Daytime Population - 1M / 2,000 - 5,000; 3M / 8,000 - 28,000; 5M / 20,000 - 60,000

Per Capita Income - \$12K - \$42K

Median Income - \$28K - \$69K

Caucasian - 4%-93%

Black - 2% - 91%

Heavy Traffic - 16K - 40K AADT

Traffic Generators - Big Box Retailers, Grocery Stores, High Concentration of QSR's, Offices, Manufacturing Facilities, Colleges, Hospitals, Government Offices, Nightclubs,

Land Purchases

Ground Up

Building Sizes: 1700 Building is 1,702 sf and can fit on a 27,000 sf lot; 1900 Building is 1,976 sf and can fit on a 30,000 sf lot. The ideal lot size is 31,500 sf

Site Selection:

James Throckmorton - Florida, Southern Alabama, South Carolina, North Carolina & Georgia

Jeff White - Louisiana, Tennessee, Georgia, Mississippi, Northern Alabama, & South Carolina

Site Selection / Analysis Software:

None

Lease Administration / Asset Management:

None

Contact(s):

James Throckmorton, Director of Real Estate / jthrockmorton@krystalco.com / 404-909-6704

Jeff White, Real Estate Manager / jwhite@krystalco.com / 770-597-8470



THE KRYSTAL COMPANY

Yes

Headquarters:

1455 Lincoln Parkway, Dunwoody, GA 30346

Retail Brand / Concepts:

Burger, fries, Pups, Chix Sandwiches

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Yes

Site Selection:

Yes

Site Selection / Analysis Software:

ESRI

Lease Administration / Asset Management:

Meredith Donohue

Contact(s):

James Throckmorton, Director of Real Estate

Jeff White, Real Estate Manager

THE TJX COMPANIES

The TJX Companies is the leading retailer of value brand shopping.

Headquarters:

Framingham, MA.

Retail Brand / Concepts:

TJ Maxx, Marshalls, HomeGoods

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

Fashion conscious shopper.

Site Selection:

19,000 sf - 23,000 SF

Grocery Anchored Centers

Strip Centers

Power Centers

Malls/Outlets

Site Selection / Analysis Software:

Internal.

Lease Administration / Asset Management:

Internal

Contact(s):

Keith Schantz

FL,GA,MS,AL,AR,PR

352-332-4388

Keith_Schantz@tjx.com



THE WENDY'S COMPANY

20,000+ vpd Regional Trade Areas High daytime and residential Density

Headquarters:

Dublin, Ohio

Retail Brand / Concepts:

Wendy's

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

All demographics with high traffic counts.

Site Selection:

NA

Site Selection / Analysis Software:

NA

Lease Administration / Asset Management:

Katie Mcdowell - katie.mcdowell@wendys.com

Contact(s):

Ashley Sperling - ashley.sperling@wendys.com or 770-283-3776 (N. FL to Virginia) Christie Hughes - christie.hughes@wendys.com or 770-283-3771 (S. FL to Arkansas)

TRACTOR SUPPLY COMPANY

- * The largest operator of retail farm and ranch stores in the US.
- * Over 1,400 Stores in 48 States.
- * Focused on supplying the lifestyle needs of recreational farmers and ranchers.

Headquarters:

5401 Virginia Way; Brentwood, TN; 37027

Retail Brand / Concepts:

Tractor Supply Company

Anticipated New Brands / Concepts:

NA

Key Customer Profile:

* Rural, recreational farmers and ranchers.

Site Selection:

New Construction:

Land area approx. 3-4 acres depending on site requirements.

19,097 SF building plus 15,000 SF fenced outdoor display area.

Existing Bldgs:

Typically 20,000 to 25,000 SF plus 15,000 SF fenced outdoor display area.

Endcaps - 105' of frontage; inline space - 120' of frontage.

Site Selection / Analysis Software:

Proprietary inhouse software.

Lease Administration / Asset Management:

Lease Administration/Asset Mgt.

5401 Virginia Way

Brentwood, TN 37027

Contact(s):

NE: Mark Gillman - mgillman@tractorsupply.com

SE/Mid-Atlantic/Gulf Coast: Mike Porter - mporter@tractorsupply.com

NW/Midwest: Mike Miller - mimiller@tractorsupply.com

SW/West Coast: Tim Hoelscher - thoelscher@tractorsupply.com



TROPICAL SMOOTHIE CAFE

We currently have 450+ locations in 38 states. It all began in 1997 when we opened our first café in Tallahassee, Florida giving customers a place to sit and relax while enjoying real fruit smoothies. By 1999, we added a wide range of wholesome food options to our menu that perfectly complemented the smoothie lineup. One year later, we officially established the Tropical Smoothie Café name. In 2007, we celebrated our 10-year anniversary and started our own holiday, National Flip Flop Day. On Flip Flop Day, anyone who visits our cafés between 2:00 and 7:00 PM (wearing flip flops) will receive a free smoothie and a chance to donate to our national charity partner: Camp Sunshine. Based in Casco, Maine, Camp Sunshine is a camp for children with life-threatening illnesses and their families. We have donated over \$3M dollars to date and expect our donations to increase by \$1M each year going forward. We are very proud of this partnership. At Tropical Smoothie Café, we firmly believe that when you eat better, you feel better and when you feel better - all is better. It's why our mission is to inspire a healthier lifestyle by serving amazing food and smoothies with a bit of tropical fun.

Headquarters:

1117 Perimeter Center W W200, Atlanta, GA 30338

Retail Brand / Concepts:

Tropical Smoothie Cafe

Anticipated New Brands / Concepts:

Tin Drum Asia Cafe

Key Customer Profile:

The Tropical Smoothie Café customer base is health-conscious and very active. Our customers are typically well-educated, with higher than average incomes, who are willing to spend a bit more on a fast, better for you, high quality meal. Currently 60-70% of sales are take-out orders but customers dining in find our 'beach house' décor provides a casual, inviting atmosphere to enjoy their wholesome food and smoothies.

Site Selection:

General Location Parameters:

- High population density
- Minimum household income of \$50,000+
- 20-30,000+ traffic count in immediate area
- A good mix of both daytime population and evening/weekend traffic. Significant daytime population is a must.
- Centers anchored by strong repeat traffic drivers, can be life style centers, neighborhood/ community centers, or regional power centers.
- Cafés typically perform well with other quick-casual food concepts such as: > Five Guys Burgers and Fries > Panera Bread > Firehouse Subs > Chipotle > Qdoba
- Space Parameters
- Types: Freestanding w/ Drive-Thru / Endcap & Endcap with Drive-Thru / In-Line
- Size: Prefer 1,400 - 2,000 square feet
- Parking: Immediate parking to building with ample spaces available to TSC customers; efficient ingress/egress.
- Kitchen space: No hoods, grills or deep fryers required
- Exclusive: No other blended beverages in center
- Drive-Thru preferred
- Patio area preferred

Site Selection / Analysis Software:

Forum Analytics - SIMMS

Lease Administration / Asset Management:

N/A

Contact(s):

Gregg Kocenko - Senior Director of Real Estate - gkocenko@tropicalsouthie.com

WHATABURGER

- Founded in 1950 in Corpus Christi, TX and still family owned by the Dobson family, who started the company
- Almost 800 stores located in the Southeast and Southwestern US (82% corporate owned)
- 30,000+ family members (employees)
- No. 37 of top 100 in NRN's "Top 100 Chains"

Headquarters:

San Antonio, TX

Retail Brand / Concepts:

Whataburger

Anticipated New Brands / Concepts:

none

Key Customer Profile:

40,000 people in a 3-5 mile trade area (depending on the density in the market)

Site Selection:

- 1 acre minimum of land (152' x 276'); hard corner preferred
- approx 3500 sf building with double drive-thru lane
- 21' high building
- delivery truck must be able to circulate site and deliver on driver's side
- parking ratio typically 10/1000
- 30,000 or more cpd
- Walmart, Target or major grocer at the intersection
- access, visibility, signage and branding ability are key contributing features of the approval process

Site Selection / Analysis Software:

n/a

Lease Administration / Asset Management:

n/a

Contact(s):

Lauren Harley

Real Estate Professional

lharley@wbhq.com

205-317-3360



WHATABURGER RESTAURANTS

Whataburger Restaurants was founded in 1950 and currently has 786 restaurants across 10 states.

Headquarters:

San Antonio, Texas

Retail Brand / Concepts:

Whataburger Restaurants

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Site Selection:

Seeking sites in all sunbelt states in addition to Oklahoma and Arkansas.

160'+ x 250'+ with multiple entry and exit points of access

30,000+ cars per day

40,000 people within 3 miles of the site

Major retail preferred including but not limited to Walmart, HEB, Target, major grocer, regional malls and outlet malls.

Co-Brand and end cap with drive thru will be considered.

Site Selection / Analysis Software:

Lease Administration / Asset Management:

Contact(s):

Carl Kocurek- Arizona, Waco, Austin, San Antonio, Corpus Christi and Rio Grande Valley, 210-476-6345

Duke Snider- Oklahoma, New Mexico, Dallas, El Paso and West Texas 214-663-6934

Graham Matthews- Arkansas, Louisiana, Houston, Texas 210-476-6496

Lauren Harley- Alabama, Georgia, Florida, Mississippi 205-317-3360



WORKOUT ANYTIME

Headquarters:

2325 Lakeview Parkway, Suite 200, Alpharetta GA

Retail Brand / Concepts:

Workout Anytime

Anticipated New Brands / Concepts:

None

Key Customer Profile:

Club membership skews towards woman, 55%, lower middle to upper middle income. All age brackets.

Site Selection:

25K population plus within 5 miles

Median HH Income \$45K plus

Grocery anchor 5500-7000 sf

Freestanding, inline or endcap

Community/ Neighborhood Strip Centers

Site Selection / Analysis Software:**Lease Administration / Asset Management:****Contact(s):**

Kim Trotter

Horizon Properties

2450 Atlanta Highway, Suite 1902

Cumming GA 30041

770-653-8827

kim@horizonpropertiescre.com

ZAXBY'S

Headquarters:

Athens, Georgia

Retail Brand / Concepts:

Zaxby's

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

N/A

Site Selection:

N/A

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

N/A

Contact(s):

Tommy Mitchell

Zaxby's Franchising Inc.

Real Estate Consultant

706-433-2289

tmitchell@zaxbys.com



ZOËS KITCHEN

At Zoës, we deliver goodness every day through simple, tasty, fresh food that helps you Live Mediterranean. Our people share their passion for life by taking care of others and sharing a smile. We call this Living Zoës.

Headquarters:

Plano, TX

Retail Brand / Concepts:

Zoës Kitchen

Anticipated New Brands / Concepts:

N/A

Key Customer Profile:

Educated and Affluent Females/Families

Median Age: 44

Median HHI: \$112K

Customer Desire: Quick Meals / Fresh Preparations / Flavorful / Consistent

Personality: Happy / Active / Smart / Vibrant / Sophisticated / Fun

Site Selection:

+/- 2,800 sf, end cap, out parcel pad building

+/- 500 sf patio

+/- 3,000 freestanding building on .75 acres (pick-up window option)

35' minimum storefront width

14' ceiling height clear floor to deck

20,000 minimum traffic count

60 minimum # of parking spaces for guests and employees

hood required

Site Selection / Analysis Software:

N/A

Lease Administration / Asset Management:

Tera Burns

E Smith Realty Partners

Tollway Plaza North

16000 North Dallas Pkwy, Ste 550N

Dallas, TX 75248

tera.burns@esmithrealty.com

Contact(s):

Allyn Taylor, Vice President of Development

CO, FL (Central), KS & MO

allyntaylor@zoeskitchen.com

Ann Marie P Tussey, Director of Real Estate

AL, AR, GA, LA, MD, MS, NC, SC, TN & VA

annmarietussey@zoeskitchen.com

Chris Michelson, Director of Real Estate

AZ, FL (Panhandle), NJ, OK, PA & TX

chrismichelson@zoeskitchen.com