

ICSC serves the global retail real estate industry – a diverse group of businesses that includes the developers and operators of retail properties, as well as the tenants who occupy them, ranging from retailers to professional services to restaurants. We provide our 70,000+ member network in over 100 countries with invaluable resources, connections and industry insights and actively work together to shape public policy. Our data demonstrates the depth and breadth of the industry's economic impact. Data associated with the retail real estate industry includes both shopping centers and freestanding retail establishments. In cases where this data was not available, we refer to shopping centers only.

Washington		2017	2018	US 2018
Industry Data	Number of Shopping Centers <sup>1</sup>	2,354	2,358	116,108
	Retail Real Estate Establishments	38,451	38,759	1.9 mil.
	New Retail Real Estate Buildings <sup>1</sup>	88	80	6,711
	Total Retail GLA Per Capita	51.4	49.1	55.9
Economic Impact	Retail Real Estate Jobs	696,946	703,923	34.8 mil.
	Retail Real Estate Share of Total Jobs	15.8%	15.8%	17.5%
	Retail Real Estate Sales	\$115 bil.	\$120 bil.	\$5.9 tril.
	Retail Real Estate State Sales Taxes <sup>2</sup>	\$7.5 bil.	\$7.8 bil.	\$336.4 bil.
	Shopping Center Property Taxes	\$520.9 mil.	\$541.7 mil.	\$30 bil.
	Retail Construction/Redevelopment Spending <sup>3</sup>	\$736 mil.	\$848 mil.	\$32.5 bil.

1 - Copyright, CoStar Group, Inc., www.costar.com.

2 - Sales tax revenue generated at retail real estate properties, except for states not taxing: Alaska, Delware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

3 - As reported in the NAIOP Research Foundation's report: Economic Impacts of Commercial Real Estate, 2019 Edition.

Sources: U.S. Bureau of Labor Statistics; CoStar Group, Inc.; U.S. Bureau of Economic Analysis; U.S. Census Bureau; The Sales Tax Clearinghouse; NAIOP; Dodge Data & Analytics, NCREIF and ICSC Research.

Disclaimer: While every effort is made to ensure the accuracy and reliability of the information contained in this report, ICSC does not guarantee and is not responsible for the accuracy, completeness or reliability of the information contained in this report. Use of such information is voluntary, and reliance on it should only be undertaken after an independent review of its accuracy, completeness, efficiency, and timeliness.

## Washington 2018 Congressional District Statistics

Congressio	Number of Shopping Center	Retail Real Estate Establishment	Retail Real Estate Jobs	Retail Real Estate Sales (\$ bij.)	Retail Real Estate State Sales Taxes <sup>2</sup>	Shopping Center Property Taxes (\$ m/r)	/
1	189	2,723	49,450	\$8.4	\$548 mil.	\$40.1	
2	265	4,539	82,426	\$14.0	\$913 mil.	\$70.8	
3	219	3,268	59,354	\$10.1	\$657 mil.	\$56.0	
4	151	3,194	58,001	\$9.9	\$643 mil.	\$33.6	
5	243	4,902	89,024	\$15.2	\$986 mil.	\$56.6	
6	250	3,925	71,284	\$12.1	\$790 mil.	\$54.7	
7	202	5,160	93,713	\$16.0	\$1.0 bil.	\$37.1	
8	166	2,532	45,990	\$7.8	\$509 mil.	\$46.8	
9	316	4,451	80,833	\$13.8	\$895 mil.	\$77.3	
10	357	4,066	73,841	\$12.6	\$818 mil.	\$68.5	