

ICSC serves the global retail real estate industry – a diverse group of businesses that includes the developers and operators of retail properties, as well as the tenants who occupy them, ranging from retailers to professional services to restaurants. We provide our 70,000+ member network in over 100 countries with invaluable resources, connections and industry insights and actively work together to shape public policy. Our data demonstrates the depth and breadth of the industry's economic impact. Data associated with the retail real estate industry includes both shopping centers and freestanding retail establishments. In cases where this data was not available, we refer to shopping centers only.

| Penns | Pennsylvania 2017 | | 2018 | US 2018 |
|--------------------|---|--------------|--------------|--------------|
| Industry Data | Number of Shopping Centers ¹ | 2,942 | 2,944 | 116,108 |
| | Retail Real Estate Establishments | 79,219 | 79,860 | 1.9 mil. |
| | New Retail Real Estate Buildings ¹ | 258 | 217 | 6,711 |
| | Total Retail GLA Per Capita | 59.4 | 59.6 | 55.9 |
| Economic Impact | Retail Real Estate Jobs | 1.4 mil. | 1.5 mil. | 34.8 mil. |
| | Retail Real Estate Share of Total Jobs | 18.7% | 18.6% | 17.5% |
| | Retail Real Estate Sales | \$236.8 bil. | \$247.2 bil. | \$5.9 tril. |
| | Retail Real Estate State Sales Taxes ² | \$14.2 bil. | \$14.8 bil. | \$336.4 bil. |
| | Shopping Center Property Taxes | \$1.1 bil. | \$1.1 bil. | \$30 bil. |
| | Retail Construction/Redevelopment Spending ³ | \$909 mil. | \$661 mil. | \$32.5 bil. |

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^{2 -} Sales tax revenue generated at retail real estate properties, except for states not taxing: Alaska, Delware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

^{3 -} As reported in the NAIOP Research Foundation's report: Economic Impacts of Commercial Real Estate, 2019 Edition. Sources: U.S. Bureau of Labor Statistics; CoStar Group, Inc.; U.S. Bureau of Economic Analysis; U.S. Census Bureau; The Sales Tax Clearinghouse; NAIOP; Dodge Data & Analytics, NCREIF and ICSC Research.

Pennsylvania 2018 Congressional District Statistics

| Congressi | Number of Shopping Cent. | Retail Real Estate Establishment | Retail Real Estate | Retail Real Estate | Netail Real Estate State Sales Tares? | Shopping Center Property Taxes (\$ mi.) | ('IIII') |
|-----------|--------------------------|-------------------------------------|--------------------|--------------------|--|--|----------|
| 1 | 124 | 4,364 | 79,252 | \$13.5 | \$810 mil. | \$32.1 | |
| 2 | 82 | 3,380 | 61,384 | \$10.5 | \$628 mil. | \$16.9 | |
| 3 | 207 | 4,536 | 82,385 | \$14.0 | \$842 mil. | \$60.5 | |
| 4 | 151 | 4,112 | 74,684 | \$12.7 | \$764 mil. | \$69.7 | |
| 5 | 94 | 4,301 | 78,105 | \$13.3 | \$799 mil. | \$47.3 | |
| 6 | 213 | 4,930 | 89,544 | \$15.3 | \$916 mil. | \$88.7 | |
| 7 | 164 | 3,183 | 57,816 | \$9.9 | \$591 mil. | \$53.8 | |
| 8 | 255 | 4,175 | 75,828 | \$12.9 | \$775 mil. | \$81.0 | |
| 9 | 134 | 3,557 | 64,602 | \$11.0 | \$661 mil. | \$50.8 | |
| 10 | 103 | 4,229 | 76,802 | \$13.1 | \$785 mil. | \$40.4 | |
| 11 | 134 | 4,726 | 85,830 | \$14.6 | \$878 mil. | \$55.9 | |
| 12 | 201 | 4,701 | 85,374 | \$14.5 | \$873 mil. | \$76.4 | |
| 13 | 235 | 5,362 | 97,387 | \$16.6 | \$996 mil. | \$110.2 | |
| 14 | 162 | 6,044 | 109,774 | \$18.7 | \$1.1 bil. | \$60.8 | |
| 15 | 144 | 4,330 | 78,642 | \$13.4 | \$804 mil. | \$59.9 | |
| 16 | 132 | 3,816 | 69,308 | \$11.8 | \$709 mil. | \$53.1 | |
| 17 | 147 | 5,041 | 91,548 | \$15.6 | \$936 mil. | \$66.2 | |
| 18 | 262 | 5,071 | 92,093 | \$15.7 | \$942 mil. | \$94.5 | |