

ICSC serves the global retail real estate industry – a diverse group of businesses that includes the developers and operators of retail properties, as well as the tenants who occupy them, ranging from retailers to professional services to restaurants. We provide our 70,000+ member network in over 100 countries with invaluable resources, connections and industry insights and actively work together to shape public policy. Our data demonstrates the depth and breadth of the industry's economic impact. Data associated with the retail real estate industry includes both shopping centers and freestanding retail establishments. In cases where this data was not available, we refer to shopping centers only.

New Hampshire		2017	2018	US 2018
Industry Data	Number of Shopping Centers <sup>1</sup>	436	436	116,108
	Retail Real Estate Establishments	10,335	10,416	1.9 mil.
	New Retail Real Estate Buildings <sup>1</sup>	19	17	6,711
	Total Retail GLA Per Capita	74.4	73.4	55.9
	Retail Real Estate Jobs	187,332	189,171	34.8 mil.
Economic Impact	Retail Real Estate Share of Total Jobs	21.2%	21.1%	17.5%
	Retail Real Estate Sales	\$30.9 bil.	\$32.2 bil.	\$5.9 tril.
dwl	Retail Real Estate State Sales Taxes <sup>2</sup>	-	-	\$336.4 bil.
ш —	Shopping Center Property Taxes	\$156.4 mil.	\$162.7 mil.	\$30 bil.
	Retail Construction/Redevelopment Spending <sup>3</sup>	\$66 mil.	\$183 mil.	\$32.5 bil.

<sup>1 -</sup> Copyright, CoStar Group, Inc., www.costar.com.

<sup>2 -</sup> Sales tax revenue generated at retail real estate properties, except for states not taxing: Alaska, Delware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

<sup>3 -</sup> As reported in the NAIOP Research Foundation's report: Economic Impacts of Commercial Real Estate, 2019 Edition.

Sources: U.S. Bureau of Labor Statistics; CoStar Group, Inc.; U.S. Bureau of Economic Analysis; U.S. Census Bureau; The Sales Tax Clearinghouse; NAIOP; Dodge Data & Analytics, NCREIF and ICSC Research.

## New Hampshire 2018 Congressional District Statistics

Congress	Number of Shopping Cent	Retail Real Estate Establishmen	Retaij Real Estate Jobs	Retail Real Estate Sales (\$ bij )	Retail Real Estate State Sales Takes <sup>2</sup>	Shopping Center Property Taxes (*)	(iiiii e) ~
1	257	5,979	108,591	\$18.5	-	\$92.0	
2	179	4,437	80,578	\$13.7	-	\$70.7	
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