



ICSC serves the global retail real estate industry – a diverse group of businesses that includes the developers and operators of retail properties, as well as the tenants who occupy them, ranging from retailers to professional services to restaurants. We provide our 70,000+ member network in over 100 countries with invaluable resources, connections and industry insights and actively work together to shape public policy. Our data demonstrates the depth and breadth of the industry’s economic impact. Data associated with the retail real estate industry includes both shopping centers and freestanding retail establishments. In cases where this data was not available, we refer to shopping centers only.

Indiana

| | 2017 | 2018 | US 2018 | |
|-----------------|---|--------------|--------------|--------------|
| Industry Data | Number of Shopping Centers ¹ | 2,264 | 2,269 | 116,108 |
| | Retail Real Estate Establishments | 42,714 | 43,058 | 1.9 mil. |
| | New Retail Real Estate Buildings ¹ | 148 | 127 | 6,711 |
| | Total Retail GLA Per Capita | 61.9 | 61.5 | 55.9 |
| Economic Impact | Retail Real Estate Jobs | 774,219 | 781,996 | 34.8 mil. |
| | Retail Real Estate Share of Total Jobs | 19.9% | 19.8% | 17.5% |
| | Retail Real Estate Sales | \$127.7 bil. | \$133.3 bil. | \$5.9 tril. |
| | Retail Real Estate State Sales Taxes ² | \$8.9 bil. | \$9.3 bil. | \$336.4 bil. |
| | Shopping Center Property Taxes | \$463.2 mil. | \$481.6 mil. | \$30 bil. |
| | Retail Construction/Redevelopment Spending ³ | \$384 mil. | \$543 mil. | \$32.5 bil. |

1 - Copyright, CoStar Group, Inc., www.costar.com.

2 - Sales tax revenue generated at retail real estate properties, except for states not taxing: Alaska, Delaware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

3 - As reported in the NAIOP Research Foundation’s report: Economic Impacts of Commercial Real Estate, 2019 Edition.

Sources: U.S. Bureau of Labor Statistics; CoStar Group, Inc.; U.S. Bureau of Economic Analysis; U.S. Census Bureau; The Sales Tax Clearinghouse; NAIOP; Dodge Data & Analytics, NCREIF and ICSC Research.

Disclaimer: While every effort is made to ensure the accuracy and reliability of the information contained in this report, ICSC does not guarantee and is not responsible for the accuracy, completeness or reliability of the information contained in this report. Use of such information is voluntary, and reliance on it should only be undertaken after an independent review of its accuracy, completeness, efficiency, and timeliness.

Indiana

2018 Congressional District Statistics

| | <i>Congressional District</i> | <i>Number of Shopping Centers¹</i> | <i>Retail Real Estate Establishments</i> | <i>Retail Real Estate Jobs</i> | <i>Retail Real Estate Sales (\$ bil.)</i> | <i>Retail Real Estate State Sales Taxes²</i> | <i>Shopping Center Property Taxes (\$ mil.)</i> |
|---|-------------------------------|---|--|--------------------------------|---|---|---|
| 1 | 304 | 5,378 | 97,668 | \$16.6 | \$1.2 bil. | \$58.2 | |
| 2 | 195 | 5,143 | 93,398 | \$15.9 | \$1.1 bil. | \$48.3 | |
| 3 | 237 | 4,799 | 87,149 | \$14.9 | \$1.0 bil. | \$50.3 | |
| 4 | 231 | 4,402 | 79,944 | \$13.6 | \$954 mil. | \$52.5 | |
| 5 | 347 | 5,700 | 103,517 | \$17.6 | \$1.2 bil. | \$82.7 | |
| 6 | 161 | 3,629 | 65,913 | \$11.2 | \$786 mil. | \$34.2 | |
| 7 | 342 | 5,178 | 94,044 | \$16.0 | \$1.1 bil. | \$62.3 | |
| 8 | 185 | 4,155 | 75,461 | \$12.9 | \$900 mil. | \$39.7 | |
| 9 | 267 | 4,674 | 84,893 | \$14.5 | \$1.0 bil. | \$53.4 | |