



ICSC is proud to serve as the shopping center industry's trade association, representing a diverse group of businesses that includes the developers and operators of retail properties, as well as the tenants who occupy them, ranging from retailers to professional services to restaurants, gyms and theaters. Nearly 70% of shopping center tenants are small businesses that employ less than 10 people. Data associated with the retail real estate industry includes both shopping centers and freestanding retail establishments. In cases where this data was not available, we refer to shopping centers only. Statistics are from 2019 and do not reflect the extraordinary impact of COVID-19 on the shopping center industry.

District of Columbia

| | 2018 | 2019 | US 2019 |
|---|--------------|--------------|--------------|
| Number of Shopping Centers ¹ | 74 | 74 | 115,017 |
| Retail Real Estate Establishments | 2,329 | 2,300 | 1.6 mil. |
| Retail Real Estate Jobs | 51,627 | 50,903 | 35.6 mil. |
| Retail Real Estate Share of Total Jobs | 5.6% | 5.5% | 17.4% |
| Retail Real Estate Share of GDP | 6.1% | 5.9% | 28% |
| Retail Real Estate State Sales Taxes ² | \$490.2 mil. | \$515 mil. | \$339.6 bil. |
| Shopping Center Property Taxes | \$228.7 mil. | \$228.6 mil. | \$29.5 bil. |
| Retail Construction/Redevelopment Spending ³ | \$203 mil. | \$369 mil. | \$30.3 bil. |

1 - Copyright, CoStar Group, Inc., www.costar.com.

2 - Sales tax revenue generated at retail real estate properties, except for states not taxing: Alaska, Delaware, Montana, New Hampshire and Oregon. Local government sales tax revenue not included.

3 - As reported in the NAIOP Research Foundation's report: Economic Impacts of Commercial Real Estate, 2020 Edition.

Sources: U.S. Bureau of Labor Statistics; CoStar Group, Inc.; U.S. Bureau of Economic Analysis; U.S. Census Bureau; The Sales Tax Clearinghouse; NAIOP; Dodge Data & Analytics, NCREIF and ICSC Research.

Disclaimer: While every effort is made to ensure the accuracy and reliability of the information contained in this report, ICSC does not guarantee and is not responsible for the accuracy, completeness or reliability of the information contained in this report. Use of such information is voluntary, and reliance on it should only be undertaken after an independent review of its accuracy, completeness, efficiency, and timeliness.

District of Columbia (at large)

2019 Congressional District Statistics

| | | | | | |
|---|----|-------|--------|------------|---------|
| 1 | 74 | 2,300 | 50,902 | \$515 mil. | \$228.6 |
|---|----|-------|--------|------------|---------|

*Congressional District
Number of
Shopping Centers¹
Retail Real Estate
Establishments
Retail Real Estate
Jobs
Retail Real Estate
State Sales Taxes²
Shopping Center
Property Taxes (\$ mil.)*