

2013
Southeast



ICSC 2013 SOUTHEAST
RETAIL CONNECTION
RETAILER
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2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | AAA Auto Club South |
| Company Representatives: | Lynn Magoffin |
| Territory Covered: | FL, GA, Mid & West TN, Puerto Rico |
| Title: | Director of Real Estate & Construction |
| Address: | 1515 N. Westshore Blvd. |
| Address: | Tampa, FL 33607 |
| Phone: | 813.289.1335 |
| Fax: | |
| Email: | lmagoffin@aaasouth.com |
| Retail Use: | Travel Services/Auto Repair |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Sarah Williams |
| Territory Covered: | GA |
| Title: | Executive Vice President (Uttenhove) / Vice President (Williams) |
| Address: | 3400 Peachtree Road NE., Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttenhove@srsre.com / sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | Mid to high |
| Preferred Traffic generators or co-tenants: | Big box, grocery |
| Typical size and frontage preferred: | 7,500 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | GA (11), FL (57), TN (6), PR (1) |
| Other Useful Information: | Location type: Pin corner at light |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Allen Edmonds |
| Company Representatives: | Al McCullough |
| Territory Covered: | US |
| Title: | |
| Address: | |
| Address: | |
| Phone: | 404-915-7155 |
| Fax: | |
| Email: | al@mcculloughandassociates.com |
| Retail Use: | Men's Shoes and Accessories |

BROKER INFORMATION

| | | |
|--------------------------|--|--|
| Company: | The Shopping Center Group, LLC | Robert K. Futterman & Associates |
| Company Representatives: | Lauren Harley | Drew Schaul |
| Territory Covered: | GA | US |
| Title: | Real Estate Broker | Master Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 | 1221 Brickell Avenue, Suite 900, Miami, FL 33131 |
| Phone: | 770-955-2434 | 305-377-8788 |
| Fax: | 770-951-0054 | |
| Email: | laurenh@theshoppingcentergroup.com | dschaul@rkf.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | High office density; high end restaurants/steakhouses |
| Typical size or range: | 2,000 SF |
| Frontage – Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> endcap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Specialty/Lifestyle |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-----------------------------|
| Company: | AMC Theatres |
| Company Representatives: | Stephanie Baldwin |
| Territory Covered: | Southeast |
| Title: | Vice President, Real Estate |
| Address: | 920 Main St. |
| Address: | Kansas City, MO 64105 |
| Phone: | 816.448.7270 |
| Fax: | |
| Email: | stbaldwin@amctheatres.com |
| Retail Use: | Movie Theatre |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove |
| Territory Covered: | GA |
| Title: | Executive Vice President |
| Address: | 3400 Peachtree Road NE., Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttenthove@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | |
| Average Income preferred: | Strong disposable income |
| Preferred Traffic generators or co-tenants: | Restaurant & other retail draws |
| Typical size and frontage preferred: | 40,000 – 50,000 SF |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 307 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Aspen Dental Management, Inc. |
| Company Representatives: | Thomas Eldridge |
| Territory Covered: | Southeast |
| Title: | Director |
| Address: | 3672 Sope Creek Farm |
| Address: | Marietta GA 30067 |
| Phone: | 678.653.9448 |
| Fax: | |
| Email: | teldridge@aspendental.com |
| Retail Use: | The Nation's Leading Dental Care Brand |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | The Shopping Center Group |
| Company Representatives: | AL – Spencer Aiken, TN –John Forster, GA – Michele Reale, SC – Alan Freeman |
| Territory Covered: | |
| Title: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 50K in 5 mile |
| Average Income Preferred: | Middle Income, Blue Collar |
| Preferred Traffic generators or co-tenants: | Major Discount Anchors |
| Typical size or range | 3,200 |
| Frontage - Min/Preferred/Max | 50x64 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | GA, AL, FL, TN, KY, SC |
| Number of stores to open in 2012: | 50 |
| Number of stores to open in 2013: | 55 |
| Current number of stores in chain: | 340 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Bealls/Burkes Outlet |
| Company Representatives: | Phil Knuth |
| Territory Covered: | GA, AL, MS, LS, AR |
| Title: | Real Estate Manager |
| Address: | 700 13 th Ave East |
| Address: | Bradenton, FL 34208 |
| Phone: | 941-744-4719 |
| Fax: | 941-744-4931 |
| Email: | pknuth@beallsinc.com |
| Retail Use: | Junior Department Store |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Sterling Hale, Monetha Cobb, Emil Gullia, Caroline Cheng, Alex Wright |
| Territory Covered: | GA, AL, MS, LS, AR |
| Title: | Director, Senior Director, Senior Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Sterling.Hale@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 50,000 within 5 minute drive time |
| Average Income preferred: | \$40,000 Median HH Income |
| Preferred Traffic generators or co-tenants: | Target, Belk, Ross, TJ Maxx |
| Typical size and frontage preferred: | 20,000 – 25,000 SF; Min. 120' frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southeast, South, East, Southwest |
| Number of stores to open in 2013: | 40 |
| Number of stores to open in 2014: | 40 |
| Current number of stores in chain: | 462 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2012

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Bloomin Brands, Inc. (Bonefish, Outback Steakhouse, Carrabas) |
| Company Representatives: | Barry Cowart |
| Territory Covered: | Various |
| Title: | Director of Development |
| Address: | 2202 N. Westshore Blvd., 5 th Floor |
| Address: | Tampa, FL 33607 |
| Phone: | 813.282.1225 |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Steve Gunning |
| Territory Covered: | GA, AL |
| Title: | Executive Vice President (Uttenhove) Sr. Vice President (Gunning) |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttnehove@srsre.com / steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size and frontage preferred: | 4,500 – 6,500 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-----------------------|
| Company: | Blue Moon Pizza |
| Company Representatives: | Kelvin Slater |
| Territory Covered: | Atlanta |
| Title: | Owner |
| Address: | 2359 Windy Hill Rd. |
| Address: | Marietta, GA 30067 |
| Phone: | 770.984.2444 |
| Fax: | |
| Email: | www.bluemoonpizza.com |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Sarah Williams |
| Territory Covered: | GA |
| Title: | Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | Mid to high |
| Preferred Traffic generators or co-tenants: | Grocery, specialty |
| Typical size and frontage preferred: | 3,000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end w/patio <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 4 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Boot Barn |
| Company Representatives: | Aaron Browning (may attend) |
| Territory Covered: | US |
| Title: | Director, Real Estate & Construction |
| Address: | 15776 Laguna Canyon Rd. |
| Address: | Irvine, CA 92618 |
| Phone: | 949 453 4400 |
| Fax: | 949 453 4401 |
| Email: | abrowning@bootbarn.com |
| Retail Use: | USA's largest western and work wear chain |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Vastland Realty Group |
| Company Representatives: | Larry Frankenbach |
| Territory Covered: | Tennessee |
| Title: | Vice President |
| Address: | 1720 West End Ave. Suite 600 Nashville, TN 37203 |
| Phone: | 615 329 1720 ext 276 |
| Fax: | 615 329 1790 |
| Email: | larryf@vastland.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 100,000+ trade area |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Cabela's, Bass Pro, Home Depot, Harbor Freight Tools |
| Typical size and frontage preferred: | 8,000-12,000 SF 70' minimum frontage |
| Location preferred within Shopping Center/Mall: | <ul style="list-style-type: none"> • End cap ▪ Freestanding |
| Type of centers preferred: | <ul style="list-style-type: none"> • Mall 8,000 – 10,000 sf • Power • Specialty/ Life Style |
| Focus of expansion in the next 24 months: | Nationally |
| Number of stores to open in 2013 | 10 |
| Number of stores to open in 2014: | 20 |
| Current number of stores in chain: | 120 in 21 states |
| Other Useful Information: | Bonus points for Interstate exits/visibility, like to be in markets with significant equine/farming activity, XL parking field for trailers a plus! |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Brooks Brothers |
| Company Representatives: | Roger Kehm |
| Territory Covered: | US |
| Title: | Vice President – Real Estate |
| Address: | 1101 North Congress Ave, Suite 204 |
| Address: | Boynton Beach, FL 33426 |
| Phone: | 561-733-2787 |
| Fax: | |
| Email: | rkehm@retailbrandalliance.com |
| Retail Use: | Apparel |

BROKER INFORMATION

| | | |
|---------------------------------|--|--|
| Company: | The Shopping Center Group, LLC | Robert K. Futterman & Associates |
| Company Representatives: | Lauren Harley | Drew Schaul |
| Territory Covered: | GA | US |
| Title: | Real Estate Broker | Master Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 | 1221 Brickell Avenue, Suite 900, Miami, FL 33131 |
| Phone: | 770-955-2434 | 305-377-8788 |
| Fax: | 770-951-0054 | |
| Email: | laurenh@theshoppingcentergroup.com ; | dschaul@rkf.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | High office density; high end restaurants/steakhouses |
| Typical size or range: | 7,000-10,000 SF |
| Frontage – Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> endcap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Specialty/Lifestyle |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------|
| Company: | Buffalo Exchange |
| Company Representatives: | |
| Territory Covered: | Nationwide |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale |
| Territory Covered: | Georgia |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | Urban Outfitters, other fashion-related retailers |
| Typical size or range | 2,500 SF + |
| Frontage - Min/Preferred/Max | 25' minimum, 50' preferred |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | GA, FL |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | 30 |
| Other Useful Information: | Seeking hip, trendy markets with high density. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Cabela's |
| Company Representatives: | Linda Siekert |
| Territory Covered: | Southeast and Southwest |
| Title: | Real Estate Manager |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | siteselection@cabelas.com |
| Retail Use: | Outdoor Equipment Retailer |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Emil Gullia, Monetha Cobb, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | GA, AL, MS, TN |
| Title: | Senior Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Emil.Gullia@fsfp.com ; Monetha.Cobb@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 1 Million people < 30 miles |
| Average Income Preferred: | Middle to upper income |
| Preferred Traffic generators or co-tenants: | Regional interstate retail trade areas |
| Typical size or range | 40k, 80k, 100k, 120k |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Information not available |
| Number of stores to open in 2013: | 10 |
| Number of stores to open in 2014: | 12 |
| Current number of stores in chain: | 40 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Carter's / Osh Kosh B'Gosh |
| Company Representatives: | Tom Carroll |
| Territory Covered: | USA |
| Title: | Vice President – Real Estate & Construction |
| Address: | 1170 Peachtree St., Ste 900 |
| Address: | Atlanta, GA 30309 |
| Phone: | 404.745.2891 |
| Fax: | |
| Email: | tom.carroll@carters.com |
| Retail Use: | Children's Apparel |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Sarah Williams |
| Territory Covered: | GA |
| Title: | Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 150,000 |
| Average Income preferred: | \$75,000 |
| Preferred Traffic generators or co-tenants: | Target, Kohl's, Old Navy, Party City, Ross, Marshalls, Justice ULTA |
| Typical size and frontage preferred: | 4,000 SF / 40'x100' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 400+ |
| Other Useful Information: | Trade area desired : 5 miles Daytime population 75,000 10,000 kids under age 5 |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | CATO |
| Company Representatives: | Peter Hogan |
| Territory Covered: | Florida, Georgia, South Carolina, New York |
| Title: | Regional Vice President, Director of Real Estate |
| Address: | PO Box 34216 |
| Address: | Charlotte, NC 28234 |
| Phone: | 704-551-7687 |
| Fax: | 704-551-7594 |
| Email: | phoga@catocorp.com |
| Retail Use: | Apparel |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Monetha Cobb, Emil Gullia, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | Georgia |
| Title: | Managing Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 25,000 minimum |
| Average Income preferred: | Broad range of income levels |
| Preferred Traffic generators or co-tenants: | Target, Walmart, Big Box Power Center |
| Typical size and frontage preferred: | 4,000 – 4,200 SF; Min. frontage of 40' |
| Location preferred within Shopping Center/Mall: | X in-line X end ✓ freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall X Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | 31 States in the Southeast, Midwest, & Mid-Atlantic |
| Number of stores to open in 2013: | 20-25 |
| Number of stores to open in 2014: | 20-25 |
| Current number of stores in chain: | 1070 |
| Other Useful Information: | A Division of The Cato Corporation (1,308 Stores) |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Charming Shoppes Inc. dba Lane Bryant & Catherine's |
| Company Representatives: | Sara Ashton |
| Territory Covered: | AL, FL, GA, NC, SC |
| Title: | Director of Real Estate, Southeast |
| Address: | 1854 Shiloh Valley Way NW |
| Address: | Kennesaw, GA 30144 |
| Phone: | 678-324-8791 |
| Fax: | 215-604-5621 |
| Email: | Sara.Ashton@charming.com |
| Retail Use: | Plus size women's apparel and accessories |

BROKER INFORMATION

| | | |
|---------------------------------|--|--|
| Company: | Southern Retail | Currier Properties |
| Company Representatives: | Brian Lefkoff | Debbie Currier |
| Territory Covered: | GA | NC, SC |
| Title: | Managing Partner | President |
| Address: | | |
| Phone: | 404-926-1531 | 704-366-8999 |
| Fax: | 404-262-2030 | 704-366-4585 |
| Email: | BLefkoff@southernretailservices.com | DCurrier@currierproperties.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 140,000 in trade area |
| Average Income Preferred: | \$50k+ |
| Preferred Traffic generators or co-tenants: | Discount big box and fashion anchors |
| Typical size or range | 5,000 sf |
| Frontage - Min/Preferred/Max | 40' Minimum |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | AL, FL, GA, NC, SC |
| Number of stores to open in 2012: | 20+ in Southeast |
| Number of stores to open in 2013: | 20+ in Southeast |
| Current number of stores in chain: | 2,000 Nationwide |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Tuesday, March 7, 2013

COMPANY INFORMATION

| | |
|--------------------------|--------------------------------------|
| Company: | Chick-fil-A, Inc. |
| Company Representatives: | Marianne McCabe, Sarah Griesenauer |
| Territory Covered: | GA, TN, KY, AR |
| Title: | Real Estate Manager |
| Address: | 5200 Buffington Road, Atlanta, 30349 |
| Address: | |
| Phone: | 404-684-8671 |
| Fax: | |
| Email: | Marianne.mccabe@chick-fil-a.com |
| Retail Use: | Quick Service Restaurant |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size and frontage preferred: | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------------------------|
| Company: | Complete Nutrition |
| Company Representatives: | Steve Brewster |
| Territory Covered: | Nationwide |
| Title: | Director of Development |
| Address: | 17220 Wright Street |
| Address: | Omaha, NE 68130 |
| Phone: | 402-905-4616 |
| Fax: | |
| Email: | sbrewster@completenutrition.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale |
| Territory Covered: | Georgia |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | Minimum 50,000 |
| Average Income Preferred: | \$70,000 |
| Preferred Traffic generators or co-tenants: | Verizon, Chipotle, Starbucks, fitness centers |
| Typical size or range | 1,200-1,800 SF |
| Frontage - Min/Preferred/Max | 20' minimum, 25' preferred |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | CA, OR, TX, NM, AZ, IL SC, WV, TN, OH, KY, AL, MS, NY, GA, FL |
| Number of stores to open in 2013: | 40 |
| Number of stores to open in 2014: | 60 |
| Current number of stores in chain: | 171 |
| Other Useful Information: | Prefer high visibility centers close to regional malls with traffic counts in excess of 30,000 CPD |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | CVS/pharmacy |
| Company Representatives: | Roger Brown |
| Territory Covered: | GA, AL, West Central FL & Panhandle |
| Title: | Director of Real Estate |
| Address: | 821 Atlanta Street |
| Address: | Roswell, GA 30075 |
| Phone: | 678-461-3004 |
| Fax: | 678-461-3049 |
| Email: | rdbrown@cvs.com |
| Retail Use: | Drug Store |

BROKER INFORMATION

| | |
|--------------------------|----|
| Company: | NA |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 18,000+ in trade area |
| Average Income Preferred: | 40K+ |
| Preferred Traffic generators or co-tenants: | Grocery |
| Typical size or range | 1.7+/- ac approximately |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Country wide |
| Number of stores to open in 2012: | 240 |
| Number of stores to open in 2013: | 245 |
| Current number of stores in chain: | 7,500+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Deal\$ |
| Company Representatives: | Michael Houle, Derek Luedtke |
| Territory Covered: | Houle – Metro Atlanta, North GA Luedtke – South GA |
| Title: | Real Estate Manager |
| Address: | 500 Volvo Pkwy |
| Address: | Chesapeake, VA 23320 |
| Phone: | Michael Houle 864-263-7139; Derek Luedtke 757-321-5898 |
| Fax: | 757-321-5220 |
| Email: | mhoule@dollartree.com ; dluedtke@dollartree.com |
| Retail Use: | Multi Price Point Variety Retail |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Sterling Hale, Monetha Cobb, Emil Gullia, Caroline Cheng, Alex Wright |
| Territory Covered: | State of Georgia |
| Title: | Director, Senior Director, Senior Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Sterling.Hale@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 50,000 within 5 miles |
| Average Income preferred: | \$25,000 - \$60,000 |
| Preferred Traffic generators or co-tenants: | Discount Retailers |
| Typical size and frontage preferred: | 10,000 – 12,500 SF; Min. frontage of 70' |
| Location preferred within Shopping Center/Mall: | X in-line <input type="checkbox"/> end X freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | National |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Del Taco |
| Company Representatives: | Mike Lucero |
| Territory Covered: | Southeast |
| Title: | Director of Real Estate |
| Address: | 25521 Commerce Centre Drive, Suite 200 |
| Address: | Lake Forest, CA 92630 |
| Phone: | (949) 462-7440 |
| Fax: | (714) 462-7444 |
| Email: | mlucero@deltaco.com |
| Retail Use: | Fast Food |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Trilogy Group |
| Company Representatives: | Chuck Evans Steven Bodner Marla Chaliff |
| Territory Covered: | Atlanta MSA |
| Title: | |
| Address: | 6400 Powers Ferry Road, Suite 100 Atlanta, GA 30339 |
| Phone: | 770.955.0404 |
| Fax: | 770.955.6598 |
| Email: | sbodner@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | 35,000 within 4-minute drive-time |
| Average Income preferred: | \$45,000 - \$85,000 |
| Preferred Traffic generators or co-tenants: | Power Centers, Strong Fast-Food synergy |
| Typical size and frontage preferred: | 2,500+/- sf (Drive-thru a must) |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013: | 4 stores |
| Number of stores to open in 2014: | 4 stores |
| Current number of stores in chain: | 500+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|---------------------------------|------------------------------------|
| Company: | Dick's Sporting Goods, Inc. |
| Company Representatives: | David Stanchak |
| Territory Covered: | US |
| Title: | Senior Vice President, Real Estate |
| Address: | 345 Court Street |
| Address: | Coraopolis, PA 15108 |
| Phone: | 724-273-3400 |
| Fax: | |
| Email: | |
| Retail Use: | Sporting Goods |

BROKER INFORMATION

| | | |
|---------------------------------|---|---|
| Company: | The Trilogy Group, LLC | |
| Company Representatives: | Chuck Evans | Shelley Jordan Bell |
| Territory Covered: | Georgia | Georgia |
| Title: | Director of Brokerage Services | Vice President |
| Address: | 6400 Powers Ferry Rd, Ste. 100 Atlanta, GA 30339 | 6400 Powers Ferry Rd, Ste. 100 Atlanta, GA 30339 |
| Phone: | (770) 955-0404 | (770) 955-0404 |
| Fax: | (770) 955-6598 | (770) 955-6598 |
| Email: | cevans@trilogygroup.net | sjordanbell@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | |
| Average Income preferred: | \$70,000+ |
| Preferred Traffic generators or co-tenants: | National big box retailers |
| Typical size and frontage preferred: | 50,000 sf; 229' frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | US |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | 500+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Dollar Stop |
| Company Representatives: | Michael Houle, Derek Luedtke |
| Territory Covered: | Houle – Metro Atlanta, North GA Luedtke – South GA |
| Title: | Real Estate Manager |
| Address: | 500 Volvo Pkwy |
| Address: | Chesapeake, VA 23320 |
| Phone: | Michael Houle 864-263-7139; Derek Luedtke 757-321-5898 |
| Fax: | 757-321-5220 |
| Email: | mhoule@dollartree.com ; dluedtke@dollartree.com |
| Retail Use: | Retail Merchandise |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Franklin Street |
| Company Representatives: | Sterling Hale, Monetha Cobb, Emil Gullia, Caroline Cheng, Alex Wright |
| Territory Covered: | State of Georgia |
| Title: | Director, Senior Director, Senior Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Sterling.Hale@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 100,000 within 3 miles |
| Average Income preferred: | HH Income of \$50,000+ within 3 miles |
| Preferred Traffic generators or co-tenants: | Target |
| Typical size and frontage preferred: | 4,500-5,700 SF; 50' x 100' |
| Location preferred within Shopping Center/Mall: | X in-line <input type="checkbox"/> end X freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | National |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Dollar Tree |
| Company Representatives: | Michael Houle, Derek Luedtke |
| Territory Covered: | Houle – Metro Atlanta, North GA Luedtke – South GA |
| Title: | Real Estate Manager |
| Address: | 500 Volvo Pkwy |
| Address: | Chesapeake, VA 23320 |
| Phone: | Michael Houle 864-263-7139; Derek Luedtke 757-321-5898 |
| Fax: | 757-321-5220 |
| Email: | mhoule@dollartree.com ; dluedtke@dollartree.com |
| Retail Use: | Retail Merchandise |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Sterling Hale, Monetha Cobb, Emil Gullia, Caroline Cheng, Alex Wright |
| Territory Covered: | State of Georgia |
| Title: | Director, Senior Director, Senior Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1256 |
| Fax: | 404-842-1755 |
| Email: | Sterling.Hale@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 20,000 within 5 miles |
| Average Income preferred: | \$20,000 to \$60,000 |
| Preferred Traffic generators or co-tenants: | Target, Walmart |
| Typical size and frontage preferred: | 8,000-12,000 SF. Minimum frontage of 70' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | National |
| Number of stores to open in 2013: | 400 |
| Number of stores to open in 2014: | 400 |
| Current number of stores in chain: | 4300+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Dots |
| Company Representatives: | Justin Holtzman |
| Territory Covered: | Southeast – NC, SC, TN, AL, GA, MS, AR, FL |
| Title: | Real Estate Representative |
| Address: | 30300 Emerald Valley Parkway |
| Address: | Glenwillow, OH 44139 |
| Phone: | 440-424-2535 |
| Fax: | 440-349-7004 |
| Email: | jholtzman@dots.com |
| Retail Use: | Women's Apparel |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 90,000 in the trade area |
| Average Income preferred: | Middle income |
| Preferred Traffic generators or co-tenants: | Walmart, Target, Ross Dress For Less, TJ Maxx, Marshalls |
| Typical size or range: | 4,000 -5,000 SF |
| Frontage – Min/Preferred/Max | 40' minimum |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line |
| Type of centers preferred: | <input type="checkbox"/> Power Center |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | 12 |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | 420 |
| Other Useful Information: | Population Density is very important |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Earth Fare |
| Company Representatives: | Danielle Harris |
| Territory Covered: | All |
| Title: | Real estate Consultant |
| Address: | 145 Cane Creek Industrial Park Dr., Ste. 150 |
| Address: | Fletcher, NC 28732 |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Grocery Store |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | SRS |
| Company Representatives: | Ray Uttenhove, Steve Gunning, Sarah Williams |
| Territory Covered: | Metro Atlanta |
| Title: | Executive Vice President(Uttenhove), Sr. Vice President(Gunning), Vice President(Williams) |
| Address: | 3400 Peachtree Rd NE Ste. 1100 Atlanta, GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | Ray.uttnehove@srsre.com , Steve.gunning@srsre.com , Sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | |
| Average Income Preferred: | Mid to High |
| Preferred Traffic generators or co-tenants: | Big Box or Earth Fare as anchor |
| Typical size or range | 15,000 – 25,000 SF |
| Frontage - Min/Preferred/Max | 145 min |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 30 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Retail Connection Program

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Express Oil Change & Service Center |
| Company Representatives: | Jeff Yetter, CCIM, LEED AP |
| Territory Covered: | AL, AR, AZ, FL, GA, IN, LA, MS, NC, OK, SC, TN, TX, VA |
| Title: | Director of RE |
| Address: | 121-A W McGee Street |
| Address: | Greensboro, NC 27401 |
| Phone: | 205-724-9443 |
| Fax: | 336-458-9492 |
| Email: | jyetter@expressoil.com |
| Retail Use: | High End Auto Service Pad Site User |

BROKER INFORMATION

| | |
|--------------------------|----------------------|
| Company: | Depends on territory |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 20,000 within a 3 mile radius |
| Average Income Preferred: | Middle to upper middle (at least \$50k Median in most markets) |
| Preferred Traffic generators or co-tenants: | Target, Lowes, Home Depot, Wal-mart, Grocery anchored centers |
| Typical size or range | 20,000-35,000 SF of land |
| Frontage - Min/Preferred/Max | 100' -170' frontage |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> X freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> X Mall <input type="checkbox"/> X Power <input checked="" type="checkbox"/> X Specialty/ Life Style <input type="checkbox"/> X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | ATL areas: Unique Infill opportunities within the Beltline, Peachtree City, Marietta, Canton, E Cobb, Georgia Tech, Buckhead area, Suwanee, etc... |
| Number of stores to open in 2012: | 12-15 |
| Number of stores to open in 2013: | 12-15 |
| Current number of stores in chain: | +/- 200 |
| Other Useful Information: | Strong Daytime Population (retail and office) is essential to success |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------------|
| Company: | Famous Footwear |
| Company Representatives: | Harold van Ommeren |
| Territory Covered: | Southeastern US |
| Title: | Director, Real Estate |
| Address: | 116 East Madison Street |
| Address: | Lake Mills, WI 53551 |
| Phone: | 920-648-8989 |
| Fax: | |
| Email: | hvanomeren@famousfootwear.com |
| Retail Use: | Family, branded footwear |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 100,000 within 5 miles |
| Average Income Preferred: | Median HH Income \$60K |
| Preferred Traffic generators or co-tenants: | Target, Kohl's, Marshall's/TJ/Ross and other apparel tenants |
| Typical size or range | 5000 – 6000 SF |
| Frontage - Min/Preferred/Max | 50 feet |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | U.S. |
| Number of stores to open in 2012: | 55 |
| Number of stores to open in 2013: | 55 |
| Current number of stores in chain: | 1055 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------|
| Company: | Figo Pasta |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 90,000 (3 miles) |
| Average Income preferred: | \$60,000 and above |
| Preferred Traffic generators or co-tenants: | White collar employment, upper middle-middle residential |
| Typical size and frontage preferred: | 2,800-3,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Deal Driven |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1 |
| Current number of stores in chain: | 7 |

| | |
|---------------------------|---|
| Other Useful Information: | Impeccably fresh ingredients, value driven concept. Broad appeal to singles and families. |
|---------------------------|---|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Firestone/Bridgestone |
| Company Representatives: | Glen Bowman |
| Territory Covered: | GA |
| Title: | Manager, Real Estate and Development – SE Zone |
| Address: | 4219 Roswell Rd, Suite A |
| Address: | Marietta, GA 30062 |
| Phone: | 678-403-4147 |
| Fax: | |
| Email: | gbowman@bfr.com |
| Retail Use: | Automotive |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 30,000 in a 3 mile |
| Average Income preferred: | \$50,000 in 5 miles |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range: | 7,500-8,500 SF |
| Frontage – Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> Freestanding outparcels |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Five Below |
| Company Representatives: | Doug Walrod |
| Territory Covered: | U.S. |
| Title: | Vice President of Real Estate |
| Address: | 1818 Market Street, Suite 1900 |
| Address: | Philadelphia, PA 19103 |
| Phone: | (215) 207-2603 |
| Fax: | |
| Email: | Doug.Walrod@fivebelow.com |
| Retail Use: | Value merchandise for pre-teen and teen market, priced \$1.00 to \$5.00. |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Trilogy Group, LLC |
| Company Representatives: | Chuck Evans |
| Territory Covered: | Georgia |
| Title: | Director of Brokerage Services |
| Address: | 6400 Powers Ferry Rd NW, Ste. 100, Atlanta, GA 30339 |
| Phone: | (770) 955-0404 |
| Fax: | (770) 955-6598 |
| Email: | cevans@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 100,000+ within trade area |
| Average Income preferred: | \$55,000+ |
| Preferred Traffic generators or co-tenants: | Best in class power center retailers |
| Typical size and frontage preferred: | 7,500-10,000 SF; minimum of 55' of frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Eastern U.S. |
| Number of stores to open in 2013: | 50 |
| Number of stores to open in 2014: | 50 |
| Current number of stores in chain: | 200+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Five Guys Famous Burgers & Fries |
| Company Representatives: | Dana Polonsky (Corporate Locations) Keith Chandler (Franchisee) |
| Territory Covered: | All of U.S. |
| Title: | |
| Address: | 10440 Furnace Rd., Ste 205 |
| Address: | Lorton, VA 22079 |
| Phone: | 703.339.5900 |
| Fax: | |
| Email: | |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Steve Gunning |
| Territory Covered: | GA |
| Title: | Sr. Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Big box retailers, specialty, grocery, books, other restaurants |
| Typical size and frontage preferred: | 2,500 SF / 30' frontage |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | US |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 1,000+ |
| Other Useful Information: | Multi-tenant outparcel location preferred |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Genghis Grill- Build Your Own Stir Fry |
| Company Representatives: | Amanda Williams |
| Territory Covered: | |
| Title: | Office Manager |
| Address: | 18900 Dallas Pkwy Ste 125, Dallas, TX 75287 |
| Address: | |
| Phone: | 214-774-4240 |
| Fax: | 214-774-4243 |
| Email: | Amanda@genghisgrill.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Position Property Group |
| Company Representatives: | Ryan Eastman |
| Territory Covered: | National (Exclusive Broker) |
| Title: | Director Of Real Estate |
| Address: | 18900 Dallas Parkway Ste 125, Dallas, TX 75287 |
| Phone: | 214-774-4240 |
| Fax: | 214-774-4243 |
| Email: | ryan@positionpropertygroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 75,000+ |
| Average Income preferred: | \$65,000 |
| Preferred Traffic generators or co-tenants: | |
| Typical size and frontage preferred: | 3200-4500 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southern part of United States |
| Number of stores to open in 2012 | 22 |
| Number of stores to open in 2013: | 15 |
| Current number of stores in chain: | 107 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--------------------------------|
| Company: | Gen X |
| Company Representatives: | Ian Seo |
| Territory Covered: | National |
| Title: | Director |
| Address: | 2300 E 27 th Street |
| Address: | Vernon, CA 90058 |
| Phone: | 323-727-0005 |
| Fax: | 323-727-0036 |
| Email: | ian@gogenx.com |
| Retail Use: | Men and Women's Apparel |

BROKER INFORMATION

| | | |
|---------------------------------|--|--|
| Company: | The Shopping Center Group | Chris Monson |
| Company Representatives: | Lauren Harley | Mountain West Retail |
| Territory Covered: | Georgia | National |
| Title: | Real Estate Broker | Master Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 | 376 East 400 South, Suite 120, Salt Lake City, UT 84111 |
| Phone: | 770-738-2478 | 801-578-5580 |
| Fax: | 770-951-0054 | |
| Email: | laurenh@theshoppingcentergroup.com | cmonson@mtnwest.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | More than 90,000 in a trade area (preferably 3 miles) |
| Average Income Preferred: | \$40,000-\$50,000 |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 10,000-30,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Gezzo's Surf & Grille |
| Company Representatives: | See broker information below |
| Territory Covered: | Georgia |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Couriam Realty Services, LLC |
| Company Representatives: | Miriam Smith-Robinson Courtney Brumbelow |
| Territory Covered: | GA |
| Title: | Brokers |
| Address: | 4080 McGinnis Ferry Road, Suite 1402, Alpharetta, Georgia 30005 |
| Phone: | 678.889.5050 |
| Fax: | 866.209.7196 |
| Email: | msmith@couriam.com, cbrumbelow@couriam.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 50,000 |
| Average Income Preferred: | \$50,000 |
| Preferred Traffic generators or co-tenants: | Grocery Anchored, Big Box, Restaurant |
| Typical size or range | 1,800 |
| Frontage - Min/Preferred/Max | 30 X 60 |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | South Atlanta |
| Number of stores to open in 2013: | 1 |
| Number of stores to open in 2014: | 1 |
| Current number of stores in chain: | 2 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------|
| Company: | Golden Corral |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 150,000 five miles |
| Average Income preferred: | \$40,000-\$60,000 |
| Preferred Traffic generators or co-tenants: | Suburban families, blue and white collar employment centers-home improvement, sporting goods, merchandise |
| Typical size and frontage preferred: | 12,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Rome, Cartersville, Athens, Camp Creek, Sandy Springs |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1 |
| Current number of stores in chain: | 500 plus nationwide |

| | |
|---------------------------|--|
| Other Useful Information: | Where America Eats. Sites need to be 2.5-3 acres or a pad with parking for 180 cars. |
|---------------------------|--|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-----------------------------------|
| Company: | Golfsmith |
| Company Representatives: | Adrian Gonzalez |
| Territory Covered: | U.S. |
| Title: | VP of Retail Growth & Development |
| Address: | 11000 N. IH 35 |
| Address: | Austin, TX 78753 |
| Phone: | 512.821.4886 |
| Fax: | |
| Email: | adrian.gonzalez@golfsmith.com |
| Retail Use: | Specialty, Golf |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Steve Gunning |
| Territory Covered: | GA |
| Title: | Executive Vice President (Uttenhove) Sr. Vice President (Gunning) |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttnehove@srsre.com / steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Big box, specialty |
| Typical size and frontage preferred: | 35,000 SF minimum |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 73 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Global Franchise Group - Great American Cookies |
| Company Representatives: | Johnny Bauman |
| Territory Covered: | Nationwide |
| Title: | Director of Real Estate & Construction |
| Address: | 1346 Oakbrook Drive, Suite 170 |
| Address: | Norcross, GA 30093 |
| Phone: | 770-514-4949 |
| Fax: | 770-514-4903 |
| Email: | jbauman@gfgmanagement.com |
| Retail Use: | QSR |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale |
| Territory Covered: | Georgia |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | Minimum 60,000 w/in 10 miles |
| Average Income Preferred: | Minimum \$40,000 |
| Preferred Traffic generators or co-tenants: | Minimum 2 anchors, kid concepts, nearby foot traffic, outside or endcap of food court |
| Typical size or range | Kiosk 200 SF, Inline 600-1,100 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding (kiosk) |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Nationwide |
| Number of stores to open in 2013: | 40 |
| Number of stores to open in 2014: | 50 |
| Current number of stores in chain: | 294 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Great Clips |
| Company Representatives: | Belinda Avera |
| Territory Covered: | GA, TN, AL, AR, FL |
| Title: | Real Estate Manager |
| Address: | 2454 Arcadia Dr, Acworth, GA 30101 |
| Address: | |
| Phone: | 770-529-7252 |
| Fax: | |
| Email: | Belinda.avera@greatclips.com |
| Retail Use: | Discount Hair Salon |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Alex Wright, Caroline Cheng, Monetha Cobb, Sterling Hale, Emil Gullia, |
| Territory Covered: | Metro Atlanta, Macon, Columbus, Augusta |
| Title: | Associate, Director, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Alex.Wright@fsfp.com , Caroline.cheng@fsfp.com , Monetha.cobb@fsfp.com , sterling.hale@fsfp.com , Emil.gullia@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 30,000 within 3 miles |
| Average Income preferred: | Low to middle |
| Preferred Traffic generators or co-tenants: | Major grocers, Discount Retailers |
| Typical size and frontage preferred: | 1200 SF; Min 15' frontage |
| Location preferred within Shopping Center/Mall: | X in-line X end ✓ freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Atlanta, Nashville |
| Number of stores to open in 2013: | 150 |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | 3000+ |
| Other Useful Information: | The largest franchise salon brand in North America. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Guitar Center |
| Company Representatives: | Roberto Guerrero |
| Territory Covered: | Mid Atlantic, Southeast, Southwest |
| Title: | Director of Real Estate |
| Address: | 5796 Lindero Canyon Rd |
| Address: | Westlake Village, CA 91362 |
| Phone: | 818-735-8800 X2001 |
| Fax: | 818-735-7923 |
| Email: | rguerrero@guitarcenter.com |
| Retail Use: | Music Variety store |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Franklin Street |
| Company Representatives: | Emil Gullia, Monetha Cobb, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | GA, SC, NC, WV, AL, MS, AR, UT |
| Title: | Senior Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1257 |
| Fax: | 404-842-1755 |
| Email: | Emil.Gullia@fsfp.com ; Monetha.Cobb@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | N/A |
| Average Income preferred: | N/A |
| Preferred Traffic generators or co-tenants: | Regional Retail Location |
| Typical size and frontage preferred: | 6,000 – 16,000 SF |
| Location preferred within Shopping Center/Mall: | X in-line X end cap X freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall X Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | National |
| Number of stores to open in 2013: | 15 |
| Number of stores to open in 2014: | 20 |
| Current number of stores in chain: | 242 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Happy's Pizza |
| Company Representatives: | Harold Shumacher –Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 75,000 in three miles |
| Average Income preferred: | \$35-50,000 |
| Preferred Traffic generators or co-tenants: | Automotive, used cars, beauty supplies |
| Typical size and frontage preferred: | 2,000-2,500 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 3-5 |
| Number of stores to open in 2014 | 3-5 |
| Current number of stores in chain: | 100 plus |
| Other Useful Information: | Will look at food deserts, areas often overlooked, attractive well-run stores |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Harbor Freight Tools |
| Company Representatives: | Chris Malherbe |
| Territory Covered: | Southeast and Southwest |
| Title: | Managing Director |
| Address: | 3357 NW 173 rd St |
| Address: | Edmond, OK 43012 |
| Phone: | 405-285-5368 |
| Fax: | |
| Email: | cmalherbe@NGKF.com |
| Retail Use: | Hardware/Tool Retailer |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Franklin Street |
| Company Representatives: | Emil Gullia, Monetha Cobb, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | Georgia |
| Title: | Senior Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Emil.Gullia@fsfp.com ; Monetha.Cobb@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 150,000 |
| Average Income Preferred: | \$35,000-\$65,000 Median Income |
| Preferred Traffic generators or co-tenants: | Male orientated- Home Depot, Lowe's |
| Typical size or range | 15,000 SF |
| Frontage - Min/Preferred/Max | 80' Frontage |
| Location preferred within Shopping Center/Mall: | x in-line x end cap x freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall X Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood X Strip Centers |
| Focus of expansion in the next 24 months: | Information not available |
| Number of stores to open in 2013: | Information not available |
| Number of stores to open in 2014: | Information not available |
| Current number of stores in chain: | 440 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Hobby Lobby |
| Company Representatives: | Les Miller |
| Territory Covered: | |
| Title: | |
| Address: | 7707 SW 44 th St. |
| Address: | Oklahoma City, OK 73179 |
| Phone: | 405.745.1658 |
| Fax: | |
| Email: | les.miller@hobbylobby.com |
| Retail Use: | Crafts |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Steve Gunning |
| Territory Covered: | GA |
| Title: | Sr. Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size and frontage preferred: | 50,000 SF minimum |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 498 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | | |
|--------------------------|--|---|
| Company: | The Home Depot | |
| Company Representatives: | Kate Peterson | JD Payne |
| Territory Covered: | Northern MS, TN, KY, OH, IN, MI, North/Central AL/GA/SC, NC; | FL, Southern AL/GA/SC, CT, RI, MA, NH, VT, ME, PR, USVI, ON, PQ, Maritimes - Canada |
| Title: | Senior Real Estate Manager | Senior Real Estate Manager |
| Address: | 2455 Paces Ferry Rd, C19 | 1426 Whitney Isles Drive |
| Address: | Atlanta, GA 30339 | Windermere, FL 34786 |
| Phone: | Kate - 770-384-4108 | JD – 407-614-3343 |
| Fax: | | |
| Email: | Kate_peterson@homedepot.com | jd_payne@homedepot.com |
| Retail Use: | Home Improvement | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 55,000 households in 10 miles |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range: | |
| Frontage – Min/Preferred/Max | <input type="checkbox"/> |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Power |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Hooter's |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; |
| | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 100,000 in 3 miles 175,000 in five miles |
| Average Income preferred: | \$40,000-\$75,000 |
| Preferred Traffic generators or co-tenants: | Retail, other restaurants, theaters |
| Typical size and frontage preferred: | 5,000-6,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1 |
| Current number of stores in chain: | 400 |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Its Fashion |
| Company Representatives: | Peter Hogan |
| Territory Covered: | Florida, Georgia, South Carolina, New York |
| Title: | Regional Vice President, Director of Real Estate |
| Address: | PO Box 34216 |
| Address: | Charlotte, NC 28234 |
| Phone: | 704-551-7687 |
| Fax: | 704-551-7594 |
| Email: | phoga@catocorp.com |
| Retail Use: | Apparel |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Monetha Cobb, Emil Gullia, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | North GA, Metro Atlanta |
| Title: | Managing Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 25,000+ in Ethnic Trade Areas |
| Average Income preferred: | Low to Middle income |
| Preferred Traffic generators or co-tenants: | National discounter, Variety Store, Grocer |
| Typical size and frontage preferred: | 4,000 – 4,200 SF; Min. 40' frontage |
| Location preferred within Shopping Center/Mall: | X in-line X end ✓ freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall X Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southeast & Mid-Atlantic |
| Number of stores to open in 2013: | 20 |
| Number of stores to open in 2014: | 20 |
| Current number of stores in chain: | 98 |
| Other Useful Information: | A Division of The Cato Corporation (1,308 Stores) |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Its Fashion Metro |
| Company Representatives: | Peter Hogan |
| Territory Covered: | Florida, Georgia, South Carolina, New York |
| Title: | Regional Vice President, Director of Real Estate |
| Address: | PO Box 34216 |
| Address: | Charlotte, NC 28234 |
| Phone: | 704-551-7687 |
| Fax: | 704-551-7594 |
| Email: | phoga@catocorp.com |
| Retail Use: | Apparel |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Franklin Street |
| Company Representatives: | Monetha Cobb, Emil Gullia, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | Georgia |
| Title: | Managing Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 25,000+ in Ethnic Markets |
| Average Income preferred: | Low to Middle income |
| Preferred Traffic generators or co-tenants: | National discounter, Variety Store, Grocer |
| Typical size and frontage preferred: | 8,000 SF; Min. 67.5' frontage |
| Location preferred within Shopping Center/Mall: | X in-line X end ✓ freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall X Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southeast & Mid-Atlantic |
| Number of stores to open in 2013: | 10 |
| Number of stores to open in 2014: | 10 |
| Current number of stores in chain: | 115 |
| Other Useful Information: | A Division of The Cato Corporation (1,308 Stores) |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

| | |
|--------------------------|----------------|
| Company: | J. Alexander's |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | 150,000 3 miles/250,000 5 miles |
| Average Income preferred: | \$60,000 and above |
| Preferred Traffic generators or co-tenants: | Upscale restaurants and retail |
| Typical size and frontage preferred: | 7,000 sq. ft. |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Midtown/ Buckhead |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | |
| Current number of stores in chain: | 35 |

| | |
|----------------------------------|---|
| Other Useful Information: | High volume American style restaurant renowned for food quality and ambiance. |
|----------------------------------|---|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Jimmy John's Gourmet Sandwiches |
| Company Representatives: | Dan Albo |
| Territory Covered: | Georgia, Florida, South Carolina, North Carolina, Alabama, Tennessee, Mississippi, |
| Title: | Real Estate Manager |
| Address: | 2212 Fox Drive |
| Address: | Champaign, IL 61820 |
| Phone: | 217.356.9900 |
| Fax: | 217.359.2956 |
| Email: | Realestate@jimmyjohns.com |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|---------------------------------|----------------------------------|
| Company: | The Leasing and Management Group |
| Company Representatives: | Michelle Belinfante |
| Territory Covered: | Atlanta |
| Title: | 265 Spalding Gates Dr. |
| Address: | Atlanta, GA |
| Phone: | 770.481.9931 |
| Fax: | 770.481.9932 |
| Email: | michelle@tlmgusa.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | Daytime pops > 20,000 in 5 minute, Residential pops >25,000 in minute |
| Average Income Preferred: | \$40,000+ |
| Preferred Traffic generators or co-tenants: | Starbucks, Dunkin, Five Guys, Chipotle, Moes |
| Typical size or range | 1500 SF, 1200-1800 SF |
| Frontage - Min/Preferred/Max | 20' minimum |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap drive-thru <input checked="" type="checkbox"/> freestanding drive-thru |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> xPower <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> X Strip Centers |
| Focus of expansion in the next 24 months: | Southeast |
| Number of stores to open in 2012: | 250 |
| Number of stores to open in 2013: | 300 |
| Current number of stores in chain: | 1600 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Jo-Ann Fabric and Craft Stores |
| Company Representatives: | Adam Rabin |
| Territory Covered: | AL, AR, FL, GA, KS, KY, LA, MI, MS, OH, OK, TN, TX |
| Title: | Director of Real Estate |
| Address: | 12106 Cypress Spring Road |
| Address: | Clarksburg, MD 20871 |
| Phone: | 301-528-2007 |
| Fax: | 866-308-5559 |
| Email: | Adam.rabin@joann.com |
| Retail Use: | Fabric and Crafts |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Ruth Coan, Gail Fargason, Ginny Markham, and Kyle LeCain |
| Territory Covered: | GA |
| Title: | Real Estate Brokers |
| Address: | 300 Galleria Pkwy, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | ruthc@theshoppingcentergroup.com ; gailf@theshoppingcentergroup.com ; ginny.markham@theshoppingcentergroup.com ; kyle.lecain@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | Variable |
| Average Income Preferred: | Variable |
| Preferred Traffic generators or co-tenants: | National anchors, such as Kohl's, Bed Bath & Beyond, TK Maxx, Target, Walmart |
| Typical size or range | 12,000-25,000 SF depending on market size |
| Frontage - Min/Preferred/Max | 75' – 150' frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Nationwide |
| Number of stores to open in 2012: | 50+ |
| Number of stores to open in 2013: | 50+ |
| Current number of stores in chain: | 785+ |
| Other Useful Information: | Jo-Ann takes pride in working with Landlords to achieve creative solutions! |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--------------------------------|
| Company: | Jos A bank Clothiers |
| Company Representatives: | Christine Hassinger |
| Territory Covered: | |
| Title: | Site Selection Manager |
| Address: | 124 Blue Heron Drive |
| Address: | Wexford, PA 15090 |
| Phone: | 724-772-0220 |
| Fax: | |
| Email: | Chassinger@jos-a-bank.com |
| Retail Use: | Men's clothing and accessories |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Sterling Jewelers – Kay Jewelers |
| Company Representatives: | Jackie Weigel |
| Territory Covered: | AL, GA, KY, NC, MD, SC, TN, VA |
| Title: | Leasing Manager |
| Address: | 375 Ghent Rd |
| Address: | Akron, OH 44333 |
| Phone: | 330-668-5304 |
| Fax: | 330-668-5050 |
| Email: | jweigel@jewels.com |
| Retail Use: | Jewelry |
| | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group |
| Company Representatives: | Edie Weintraub |
| Territory Covered: | GA |
| Title: | |
| Address: | 300 Galleria Parkway, Suite 1200, Atlanta, GA |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | ediew@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 50,000+ w/i 10 miles |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | Target, WalMart, Fashion tenants(minimum 250,000 sf total GLA) |
| Typical size or range | 1,500 SF– 2,000 SF |
| Frontage - Min/Preferred/Max | 25'/35'/None |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Mall & Power Centers |
| Number of stores to open in 2012: | 25 |
| Number of stores to open in 2013: | 70 |
| Current number of stores in chain: | 1353 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Krispy Kreme |
| Company Representatives: | Bobby Speir |
| Territory Covered: | U.S. |
| Title: | Director of U.S. Real Estate |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------------|
| Company: | Collier's International |
| Company Representatives: | Mike Neal |
| Territory Covered: | Georgia and SE region |
| Title: | Senior Vice President |
| Address: | 5871 Glenridge Drive, Suite 400 |
| Phone: | 404-574-1024 |
| Fax: | 404-574-1124 |
| Email: | mike.neal@colliers.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 50,000 (3 mile radius) |
| Average Income Preferred: | \$50,000 - \$75,000 |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 2,500 SF– 3,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | Zoning must allow drive thru. Prefer to be on the "going to work" side of the road. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | The Krystal Company |
| Company Representatives: | James Throckmorton |
| Territory Covered: | South East US |
| Title: | Real Estate Manager |
| Address: | One Union Square, Chattanooga, TN 37402 |
| Address: | |
| Phone: | O. (404) 549-8924 C. (404) 909-6704 |
| Fax: | |
| Email: | jthrockmorton@krystalco.com |
| Retail Use: | Fast Food Restaurant |

BROKER INFORMATION

| | | | |
|---------------------------------|--|--|--|
| Company: | Couriam Realty Services, LLC | Langston- Black Real Estate, Inc. | Spencer/Hines Properties |
| Company Representatives: | Courtney Brumbelow/ Miriam Smith-Robinson | Zach Hines | Andy Hayes |
| Territory Covered: | Georgia | Greenville, SC | Spartanburg, SC |
| Title: | Broker | Broker | Broker |
| Address: | 4080 McGinnis Ferry Road, Suite 1402 Alpharetta, Georgia 30005 | 420 E. Park Avenue, Suite 101 Greenville, SC 29601 | 380 S. Pine Street Spartanburg, SC 29302 |
| Phone: | 678.889.5050 | 864.918.9944 | 864.583.1001 |
| Fax: | 866.209.7196 | | |
| Email: | cbrumbelow@couriam.com | zhines@langston-black.com | ahayes@spencerhines.com msmith@couriam.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | 35,000 + within 3 mile ring |
| Average Income Preferred: | \$25K-\$75K median income |
| Preferred Traffic generators or co-tenants: | Wal-Mart, Target, Home Depot, Lowe's, Sam's Club, Costco |
| Typical size or range | 24,000 SF |
| Frontage - Min/Preferred/Max | 110' width X 160' depth |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | 13 |
| Current number of stores in chain: | 360 |
| Other Useful Information: | Traffic of 25K AADT+ |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-----------------------------------|
| Company: | LA Fitness |
| Company Representatives: | Varies depending on site location |
| Territory Covered: | United States |
| Title: | |
| Address: | 2600 Michelson Dr, Suite 300 |
| Address: | Irvine, CA 92612 |
| Phone: | 949-255-7200 |
| Fax: | |
| Email: | |
| Retail Use: | Fitness |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Ruth Coan, Gail Fargason, Ginny Markham, and Kyle LeCain |
| Territory Covered: | GA |
| Title: | Real Estate Brokers |
| Address: | 300 Galleria Pkwy, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | ruthc@theshoppingcentergroup.com ; gailf@theshoppingcentergroup.com ; gabby.markham@theshoppingcentergroup.com ; kyle.lecain@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | 60,000 residential and strong daytime population in 3 miles |
| Average Income Preferred: | At least \$20,000 per capita in 3 miles |
| Preferred Traffic generators or co-tenants: | Flexible |
| Typical size or range | Typical: 35,000-45,000 SF; New configurations as low as 25,000 SF (based on lease economics) |
| Frontage - Min/Preferred/Max | Typical: 210' frontage; 180' preferred for smaller concept |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Markets where LA Fitness already has clubs |
| Number of stores to open in 2013: | 50+ |
| Number of stores to open in 2014: | 50+ |
| Current number of stores in chain: | 300+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | LifeWay Christian Stores |
| Company Representatives: | David Atchison |
| Territory Covered: | All |
| Title: | |
| Address: | 106 Mission Court, Suite 304 |
| Address: | Franklin, TN 37067 |
| Phone: | 615.791.9782 |
| Fax: | |
| Email: | dwatchison@comcast.net |
| Retail Use: | Christian Bookstore |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Steve Gunning |
| Territory Covered: | GA, FL |
| Title: | Executive Vice President (Uttenhove) Sr. Vice President (Gunning) |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttnehove@srsre.com / steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Strong retail draws |
| Typical size and frontage preferred: | 4,000 – 7,000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | Selective expansion |
| Current number of stores in chain: | 153 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Little Caesars Pizza |
| Company Representatives: | Jeff White |
| Territory Covered: | Southeastern United States |
| Title: | Director of Franchise Real Estate |
| Address: | 2211 Woodward Ave |
| Address: | Detroit, MI 48201 |
| Phone: | 770-645-5577 |
| Fax: | 770-645-5577 |
| Email: | Jeff.white@lcecorp.com |
| Retail Use: | Quick service pizza chain |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Alex Wright, Caroline Cheng, Monetha Cobb, Sterling Hale, Emil Gullia, |
| Territory Covered: | Metro Atlanta |
| Title: | Associate, Director, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Alex.Wright@fsfp.com , Caroline.cheng@fsfp.com , Monetha.cobb@fsfp.com , sterling.hale@fsfp.com , Emil.gullia@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 30,000 within 3 miles |
| Average Income preferred: | Low to Middle |
| Preferred Traffic generators or co-tenants: | Grocer, Discount retailer, Strip center on main rd |
| Typical size and frontage preferred: | 1300 - 1500 |
| Location preferred within Shopping Center/Mall: | X in-line X end X freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style X Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southeast |
| Number of stores to open in 2013: | Undisclosed |
| Number of stores to open in 2014: | Undisclosed |
| Current number of stores in chain: | 3000+ |
| Other Useful Information: | Drive-thru and designated parking spaces preferred. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------|
| Company: | Logan's Roadhouse |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 150,000 five miles |
| Average Income preferred: | \$50,000 and above |
| Preferred Traffic generators or co-tenants: | Suburban families, blue collar |
| Typical size and frontage preferred: | 7,000-7,500 sq. ft. |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Exurbs |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1 |
| Current number of stores in chain: | 235 |

| | |
|---------------------------|---|
| Other Useful Information: | Proximity to interstate, hotels, major employment centers all pluses. |
|---------------------------|---|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2017

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Music and Arts Center |
| Company Representatives: | Shawn Womer |
| Territory Covered: | National |
| Title: | |
| Address: | 4626 Wedgewood Blvd |
| Address: | Frederick, MD 21703 |
| Phone: | 267-246-3791 |
| Fax: | |
| Email: | swomer@musicarts.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|----------------------------------|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range: | 2,500 SF |
| Frontage – Min/Preferred/Max | <input type="checkbox"/> |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line |
| Type of centers preferred: | <input type="checkbox"/> Power |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Global Franchise Group - Marble Slab Creamery |
| Company Representatives: | Corinna Ragsdale |
| Territory Covered: | Nationwide |
| Title: | Real Estate Manager |
| Address: | 1346 Oakbrook Drive, Suite 170 |
| Address: | Norcross, GA 30093 |
| Phone: | 770-514-4857 |
| Fax: | 770-514-4903 |
| Email: | cragdale@gfgmanagement.com |
| Retail Use: | QSR |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale |
| Territory Covered: | North GA, Metro Atlanta |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | Minimum 50,000 w/in 3 miles |
| Average Income Preferred: | Minimum \$50,000 |
| Preferred Traffic generators or co-tenants: | Minimum 3 anchors, movie theater, kid concepts, sit-down restaurant cluster, & book stores |
| Typical size or range | 800-1,200 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Nationwide |
| Number of stores to open in 2013: | 20 |
| Number of stores to open in 2014: | 25 |
| Current number of stores in chain: | 311 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|---------------------------------|-------------------------|
| Company: | Michaels Stores, Inc. |
| Company Representatives: | Karen Slayton |
| Territory Covered: | GA, AL, MS |
| Title: | Director of Real Estate |
| Address: | 8000 Bent Branch Drive |
| Address: | Irving, TX 75063 |
| Phone: | (469) 759-5550 |
| Fax: | (469) 759-5576 |
| Email: | slaytonk@michaels.com |
| Retail Use: | Arts & Crafts |

BROKER INFORMATION

| | | |
|---------------------------------|---|---|
| Company: | The Trilogy Group, LLC | |
| Company Representatives: | Shelley Jordan Bell | Chuck Evans |
| Territory Covered: | GA, AL, MS | GA, AL, MS |
| Title: | Vice President | Director of Brokerage Services |
| Address: | 6400 Powers Ferry Rd, Ste. 100 Atlanta, GA 30339 | 6400 Powers Ferry Rd, Ste. 100 Atlanta, GA 30339 |
| Phone: | (678) 322-1163 | (770) 955-0404 |
| Fax: | (770) 955-6598 | (770) 955-6598 |
| Email: | sjordanbell@trilogygroup.net | cevans@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | \$65,000+ |
| Preferred Traffic generators or co-tenants: | Target, TJMaxx, Marshall's, ULTA, JCPenney, Kohl's, Dick's Sporting Goods, Bed Bath & Beyond |
| Typical size and frontage preferred: | 21,000 SF; 120' frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | US |
| Number of stores to open in 2013: | ±50 |
| Number of stores to open in 2014: | ±50 |
| Current number of stores in chain: | 1,099 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------|
| Company: | Monkey Joe's |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | 150,000 five miles (25,000 children under 10) |
| Average Income preferred: | \$60,000 and above |
| Preferred Traffic generators or co-tenants: | Suburban families, |
| Typical size and frontage preferred: | 13500-15,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Cumberland/Vinings, Conyers |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1 |
| Current number of stores in chain: | 20 |

| | |
|----------------------------------|--|
| Other Useful Information: | Caters to young families, special events |
|----------------------------------|--|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Movie Tavern |
| Company Representatives: | Kade Pittman |
| Territory Covered: | United States |
| Title: | Director of Real Estate |
| Address: | 12400 Coit Road, Suite 800 |
| Address: | Dallas, TX 75251 |
| Phone: | 214-751-8197 |
| Fax: | 214-692-8982 |
| Email: | kpittman@movietavern.com |
| Retail Use: | Cinema Eatery |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shopping Center Group |
| Company Representatives: | Lauren Harley |
| Territory Covered: | Georgia |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-738-2478 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 40,000-60,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | National Vision |
| Company Representatives: | Loni Shepherd |
| Territory Covered: | United States |
| Title: | Vice President-Real Estate |
| Address: | 296 Grayson Highway |
| Address: | Lawrenceville, GA 30046 |
| Phone: | 770-822-3600 |
| Fax: | NA |
| Email: | Loni.shepherd@nationalvision.com |
| Retail Use: | Eyeglasses & Contacts |
| | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Cassidy Turley |
| Company Representatives: | Chad Edwards |
| Territory Covered: | United States |
| Title: | Associate VP |
| Address: | 721 Emerson, Suite 505, St. Louis, MO 63141 |
| Phone: | 314-392-2627 |
| Fax: | NA |
| Email: | Chad.edwards@cassidyurley.com |
| | |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 100K within 5 miles |
| Average Income Preferred: | \$50K |
| Preferred Traffic generators or co-tenants: | TJMaxx/Ross/Marshall's/Target |
| Typical size or range | 3,500 +/- |
| Frontage - Min/Preferred/Max | 40' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Florida/Texas |
| Number of stores to open in 2012: | 39 |
| Number of stores to open in 2013: | 45 |
| Current number of stores in chain: | 726 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------|
| Company: | New Bohemia |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Steve Gunning |
| Territory Covered: | GA |
| Title: | Sr. Vice President |
| Address: | 3400 Peachtree Road NE., Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | Steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | Mid to high |
| Preferred Traffic generators or co-tenants: | |
| Typical size and frontage preferred: | 3,500+ SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | GA (11), FL (57), TN (6), PR (1) |
| Other Useful Information: | Location type: Pin corner at light |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Old Navy / Gap / Banana Republic/Athleta |
| Company Representatives: | Todd Powers Patricia Luster |
| Territory Covered: | GA |
| Title: | Director of Real Estate (Patricia Luster) |
| Address: | 5607 Glendridge Dr., Ste 700 |
| Address: | Atlanta, GA 30339 |
| Phone: | 404.236.8870 |
| Fax: | |
| Email: | todd_powers@gap.com / patricia_luster@gap.com |
| Retail Use: | Apparel |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove |
| Territory Covered: | GA, AL |
| Title: | Executive Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttenthove@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Other soft goods |
| Typical size and frontage preferred: | 4,500 – 17,000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Party City |
| Company Representatives: | Jim Reed |
| Territory Covered: | |
| Title: | Real Estate Manager |
| Address: | 25 Green Pond Road, Suite 1 |
| Address: | Rockaway, NJ 07866 |
| Phone: | 678-427-8536 |
| Fax: | |
| Email: | jreed@partycity.com |
| Retail Use: | Nation's Leading retailer of paper goods and party supplies |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Payless Shoesource |
| Company Representatives: | Cindy Stout |
| Territory Covered: | |
| Title: | Regional Manager, Domestic Leasing |
| Address: | 120 E. 6 th Street, Suite 102 |
| Address: | Topeka, KS 66603 |
| Phone: | 785-270-7891 |
| Fax: | 785-270-7879 |
| Email: | Cindy_stout@payless.com |
| Retail Use: | Shoe Retailer |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 50,000 |
| Average Income preferred: | \$50,000-\$80,000 |
| Preferred Traffic generators or co-tenants: | Target, Kohl's, Ross Dress for Less, TJ Maxx, Marshall's |
| Typical size or range: | 3,000 SF |
| Frontage – Min/Preferred/Max | 30' frontage |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------|
| Company: | Pei Wei |
| Company Representatives: | |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher |
| Territory Covered: | Metro Atlanta |
| Title: | Pres. |
| Address: | 3188 Saybrook Dr. NE |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | Harold@shumacher.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | 250,000 5 miles |
| Average Income preferred: | \$75,000 and above |
| Preferred Traffic generators or co-tenants: | Boutique retail, white collar employment, restaurants |
| Typical size and frontage preferred: | 3,500 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Midtown/Buckhead |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2013 | 1 |
| Current number of stores in chain: | 175 |

| | |
|----------------------------------|--|
| Other Useful Information: | Owned by P.F. Chang's. Regarded as best in class for fast casual Asian food. |
|----------------------------------|--|

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Pet Supermarket, Inc. |
| Company Representatives: | Rebecca M. Smith |
| Territory Covered: | United States |
| Title: | Director of Real Estate |
| Address: | 1100 International Pkwy. |
| Address: | Sunrise, FL 33323 |
| Phone: | 954-351-0834 ext. 555 |
| Fax: | 954-302-5405 |
| Email: | rsmith@petsupermarket.com |
| Retail Use: | Pet Supplies |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Emerge Real Estate Services |
| Company Representatives: | Palmer Bayless |
| Territory Covered: | GA |
| Title: | Owner |
| Address: | 3452 Johnson Ferry Rd NE, Roswell GA 30075 |
| Phone: | 770-367-9000 |
| Fax: | |
| Email: | palmer@emergecre.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 50,000+ within 5 miles or 15 minute drive time |
| Average Income Preferred: | \$50,000+ |
| Preferred Traffic generators or co-tenants: | First tier grocery anchors; "daily needs" tenants |
| Typical size or range | 7,000 – 9,000 sq. ft. |
| Frontage - Min/Preferred/Max | 60' minimum |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | GA, TN, NC, SC, AL, Dallas, TX |
| Number of stores to open in 2012: | 16 |
| Number of stores to open in 2013: | 24 |
| Current number of stores in chain: | 133 |
| Other Useful Information: | Median age - 45+; ADT 30,000; 65% home ownership |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---------------------|
| Company: | Pier 1 Imports |
| Company Representatives: | Jim Tycom |
| Territory Covered: | SE |
| Title: | Real Estate Manager |
| Address: | 100 Pier 1 Place |
| Address: | Ft. Worth TX 76102 |
| Phone: | 817-252-8099 |
| Fax: | |
| Email: | jwtycom@pier1.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 150,000 in 5 mi. radius |
| Average Income Preferred: | \$60,000 + Median Inc. |
| Preferred Traffic generators or co-tenants: | Target, Trader Joes, Whole Foods, ULTA, TJ-Max, etc. |
| Typical size or range | 9,000-10,000 SF |
| Frontage - Min/Preferred/Max | 75 to 90 ft |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Nation wide |
| Number of stores to open in 2012: | 22 |
| Number of stores to open in 2013: | 25 |
| Current number of stores in chain: | 1,060 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Planet Fitness |
| Company Representatives: | Brian Kunkel |
| Territory Covered: | U.S. |
| Title: | Director of U.S. Real Estate |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------------|
| Company: | Collier's International |
| Company Representatives: | Mike Neal |
| Territory Covered: | Georgia and SE region |
| Title: | Senior Vice President |
| Address: | 5871 Glenridge Drive, Suite 400 |
| Phone: | 404-574-1024 |
| Fax: | 404-574-1124 |
| Email: | mike.neal@colliers.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 60,000 (5 mile radius) |
| Average Income Preferred: | \$50,000 (minimum) |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 15,000 SF – 25,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | 25,000 VPD minimum |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|----------|
| Company: | PNC Bank |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Monetha Cobb |
| Territory Covered: | North GA, Metro Atlanta |
| Title: | Senior Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------|
| Company: | Pollo Campero |
| Company Representatives: | Richard Summers |
| Territory Covered: | U.S. |
| Title: | Director of U.S. Real Estate |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------------|
| Company: | Collier's International |
| Company Representatives: | Mike Neal |
| Territory Covered: | Georgia |
| Title: | Senior Vice President |
| Address: | 5871 Glenridge Drive, Suite 400 |
| Phone: | 404-574-1024 |
| Fax: | 404-574-1124 |
| Email: | mike.neal@colliers.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 70,000 (3 mile radius minimum) |
| Average Income Preferred: | \$35,000 |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 1,800 SF – 2,700 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | Prefer to be on the "going home" side of the road. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Pollo Tropical |
| Company Representatives: | Chris Hogarth |
| Territory Covered: | Atlanta, Nashville, Carolinas |
| Title: | Director of Real Estate |
| Address: | 7300 N. Kendall Drive, 8 th Floor |
| Address: | Miami, FL 33156 |
| Phone: | 610-742-1689 |
| Fax: | 610-672-9995 |
| Email: | chogarth@pollotropical.com |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | The Shopping Center Group |
| Company Representatives: | Jeff Kerker |
| Territory Covered: | Atlanta |
| Title: | Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | |
| Email: | jeffk@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | 70,000 within 3 miles |
| Average Income Preferred: | \$50,000-\$80,000 (median) |
| Preferred Traffic generators or co-tenants: | Higher end grocer, big box |
| Typical size or range | 3,800 SF with drive-thru |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Atlanta, Nashville, Charlotte, Raleigh |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | As many as we can |
| Current number of stores in chain: | 111 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

| | |
|---------------------------------|--|
| Company: | Premier Pawn |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | 75,000 in three miles |
| Average Income preferred: | \$35-50,000 |
| Preferred Traffic generators or co-tenants: | Automotive, used cars, beauty supplies |
| Typical size and frontage preferred: | 2,000-2,500 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> $\frac{1}{18}$ end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> $\frac{1}{18}$ Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 2-4 |
| Number of stores to open in 2014 | 3-5 |
| Other Useful Information: | State of the art stores, national company with good financing in place. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Global Franchise Group - Pretzelmaker |
| Company Representatives: | Corinna Ragsdale |
| Territory Covered: | Nationwide |
| Title: | Real Estate Manager |
| Address: | 1346 Oakbrook Drive, Suite 170 |
| Address: | Norcross, GA 30093 |
| Phone: | 770-514-4857 |
| Fax: | 770-514-4903 |
| Email: | cragdale@gfgmanagement.com |
| Retail Use: | QSR |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale |
| Territory Covered: | North GA, Metro Atlanta |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | Minimum 60,000 w/in 10 miles |
| Average Income Preferred: | Minimum \$40,000 |
| Preferred Traffic generators or co-tenants: | Minimum 2 anchors, movie theater, kid concepts, & near food court |
| Typical size or range | Kiosk 200 SF, Inline 600-1,100 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding (kiosk) |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Nationwide |
| Number of stores to open in 2013: | 20 |
| Number of stores to open in 2014: | 30 |
| Current number of stores in chain: | 269 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | | |
|--------------------------|--|--|
| Company: | Rent-A-Center | |
| Company Representatives: | Jennifer Gallagher | Christine Long |
| Territory Covered: | Northwest, Southeast, Midwest | Northwest, Southeast, Midwest |
| Title: | Primary New Stores/ Relocations | Primary Relocations, New Stores |
| Address: | 5501 Headquarters Drive | 5501 Headquarters Drive |
| Address: | Plano, TX 75204 | Plano, TX 75204 |
| Phone: | 972-801-1180 | 972-801-1125 |
| Fax: | 972-801-1487 | |
| Email: | Jennifer.gallagher@rentacenter.com | Christine.long@rentacenter.com |
| Retail Use: | Furniture | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 3000 Households in trade area |
| Average Income preferred: | Under \$50,000 HH income |
| Preferred Traffic generators or co-tenants: | Grocery anchored centers; Walmart |
| Typical size or range: | 3,500 SF– 4,500 SF |
| Frontage – Min/Preferred/Max | <input type="checkbox"/> |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Rainbow Apparel |
| Company Representatives: | Mitchell Mansour |
| Territory Covered: | GA, CT, DE, DC, MA, MD, MO, NY, PA, RI, VA, WI |
| Title: | Leasing Representative |
| Address: | 1000 Pennsylvania Avenue |
| Address: | Brooklyn, NY 11207 |
| Phone: | 718-485-3000 Ext. 401 |
| Fax: | 718-485-3807 |
| Email: | mmansour@rainbow-mail.com |
| Retail Use: | The sale of women's, juniors, children's and infant apparel |
| | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Coe & Associates, Inc. |
| Company Representatives: | Bill Coe |
| Territory Covered: | GA |
| Title: | President |
| Address: | 3255 Allegheny Drive, Marietta, GA 30066 |
| Phone: | 770-509-7672 |
| Fax: | |
| Email: | billcoe@coeaa.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | High density African American or Hispanic population |
| Average Income Preferred: | MHH under \$70,000 |
| Preferred Traffic generators or co-tenants: | Wal-Mart, |
| Typical size or range | 6,000 – 11,000 sq ft |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | United States |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | 200 |
| Current number of stores in chain: | 1000+ |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | ReStore |
| Company Representatives: | Drew Meyer |
| Territory Covered: | GA |
| Title: | Senior Director, Restore Support Group |
| Address: | 270 Peachtree St. NW., Ste. 1300 |
| Address: | Atlanta, GA 30303 |
| Phone: | 404-420-6762 |
| Fax: | |
| Email: | dmeyer@habitat.org |
| Retail Use: | Discount Home Improvement Store |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS |
| Company Representatives: | Ray Uttenhove |
| Territory Covered: | Metro Atlanta |
| Title: | Executive Vice President |
| Address: | 3400 Peachtree Rd NE Ste. 1100 Atlanta, GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | Ray.uttnehove@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 15,000-20,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Robeks |
| Company Representatives: | Jimmer Bolden |
| Territory Covered: | National |
| Title: | Director, Franchise Development |
| Address: | 5220 Pacific Concourse Drive, Suite 395 |
| Address: | Los Angeles, CA 90045 |
| Phone: | |
| Fax: | |
| Email: | jbolden@robeks.com |
| Retail Use: | smoothies |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale – GA |
| Territory Covered: | Georgia |
| Title: | Director, Associate, Senior Director, Senior Director, Director |
| Address: | 3384 Peachtree Rd. NE, Ste 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | 35,000 within 2 miles |
| Median Income Preferred: | \$60,000+ |
| Preferred Traffic generators or co-tenants: | Major shopping centers with office buildings and complexes; high foot traffic |
| Typical size or range | 600-1,200 SF |
| Frontage - Min/Preferred/Max | Minimum 15', preferred 20' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Georgia |
| Number of stores to open in 2013: | 2-3 |
| Number of stores to open in 2014: | 3-5 |
| Current number of stores in chain: | 120+ |
| Other Useful Information: | 25,000 cpd traffic count, 12,000 daytime pop, street front with high visibility, easy ingress/egress, and ample parking |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Salsarita's |
| Company Representatives: | Harold Shumacher –Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | 75,000 in three miles |
| Average Income preferred: | \$35-50,000 |
| Preferred Traffic generators or co-tenants: | Daytime employment, lifestyle centers, urban street fronts |
| Typical size and frontage preferred: | 2,000-2,500 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 3-5 |
| Number of stores to open in 2014 | 3-5 |
| Current number of stores in chain: | 100 plus |
| Other Useful Information: | Fun lively atmosphere, outstanding food. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7, 2013

COMPANY INFORMATION

| | |
|--------------------------|---|
| Company: | Sears Hometown Stores |
| Company Representatives: | Jackie Adams |
| Territory Covered: | Southeast |
| Title: | Regional Development Manager |
| Address: | 6259 Braidwood Way |
| Address: | Acworth, GA 30101 |
| Phone: | 678-524-5062 |
| Fax: | 678-354-7597 |
| Email: | Jacalynn.adams@shos.com |
| Retail Use: | Hardlines – Lawn & Garden; Appliances; Tools; Mattresses; Floor Care; Patio Furn. |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | |
| Company Representatives: | |
| Territory Covered: | |
| Title: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | n/a |
| Average Income preferred: | n/a |
| Preferred Traffic generators or co-tenants: | Grocery; Wms Apparel; |
| Typical size and frontage preferred: | 7500-10,000 sq ft; 60+ft |
| Location preferred within Shopping Center/Mall: | X in-line X end X freestanding |
| Type of centers preferred: | X Mall x Power x Specialty/ Life Style x Community/ Neighborhood |
| Focus of expansion in the next 24 months: | National expansion |
| Number of stores to open in 2013: | 40 |
| Number of stores to open in 2014: | 40 |
| Current number of stores in chain: | 1000 |
| Other Useful Information: | Prefer 2 nd generation space; require loading dock or loading dock access |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------|
| Company: | Shoe Carnival |
| Company Representatives: | Mike Smith |
| Territory Covered: | U.S. |
| Title: | |
| Address: | 7500 East Columbia St. |
| Address: | Evansville, IN 47715 |
| Phone: | 812.867.4260 |
| Fax: | |
| Email: | msmith@scvl.com |
| Retail Use: | Shoe Store |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Steve Gunning |
| Territory Covered: | GA, AL, MS |
| Title: | Sr. Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Ross, TJ Maxx, Marshalls, Target |
| Typical size and frontage preferred: | 8,000 – 12,000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 351 |
| Other Useful Information: | Trade area desired – 3,5,7 mile |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------------------|
| Company: | Sleep Number |
| Company Representatives: | Kjirsten Nystrom |
| Territory Covered: | |
| Title: | |
| Address: | 9800 59 th Avenue North |
| Address: | Minneapolis, MN 55442 |
| Phone: | 763-551-7158 |
| Fax: | |
| Email: | Kjirsten.nystrom@selectcomfort.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--------------------------|
| Company: | Sprint |
| Company Representatives: | Monica Smith |
| Territory Covered: | Georgia, Texas, Arkansas |
| Title: | Transaction Manager |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | 913-523-0600 |
| Email: | |
| Retail Use: | Cellular |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Trilogy Group, LLC |
| Company Representatives: | Marla Chaliff |
| Territory Covered: | Georgia |
| Title: | Senior Vice President |
| Address: | 6400 Powers Ferry Road, Suite 100, Atlanta, GA 30339 |
| Phone: | 770-955-0404 |
| Fax: | 770-955-6598 |
| Email: | mchaliff@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 50,000+ households within 5 miles |
| Average Income preferred: | \$35,000+ |
| Preferred Traffic generators or co-tenants: | Class A Regional locations |
| Typical size and frontage preferred: | 2700 – 3000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Major top 10 markets |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|----------------------------|
| Company: | Starplex |
| Company Representatives: | Kade Pittman |
| Territory Covered: | United States |
| Title: | Director of Real Estate |
| Address: | 12400 Coit Road, Suite 800 |
| Address: | Dallas, TX 75251 |
| Phone: | 214-751-8197 |
| Fax: | 214-692-8982 |
| Email: | kpittman@starplex.com |
| Retail Use: | Movie Theatre |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group |
| Company Representatives: | Lauren Harley |
| Territory Covered: | Georgia |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-738-2478 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 40,000-60,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Stars and Strikes Family Entertainment |
| Company Representatives: | |
| Territory Covered: | Georgia |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Retail Use: | Family Entertainment Center |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | Couriam Realty Services |
| Company Representatives: | Miriam Smith-Robinson Courtney Brumbelow |
| Territory Covered: | |
| Title: | Broker |
| Address: | 4080 McGinnis Ferry Road, Suite 1402, |
| Phone: | 678.889.5050 |
| Fax: | 866-209-7196 |
| Email: | msmith@couriam.com/cbrumbelow@couriam.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 55,000-150,000 within 3 mile ring |
| Average Income preferred: | \$50,000.00+ Median Income |
| Preferred Traffic generators or co-tenants: | Wal-Mart, Target, Home Depot, Lowe's, Sam's Club, Costco |
| Typical size and frontage preferred: | 50,000 SF |
| Location preferred within Shopping Center/Mall: | Freestanding/Inline |
| Type of centers preferred: | Power/Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Georgia |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | 2 |
| Current number of stores in chain: | 4 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

| | |
|--------------------------|--|
| Company: | Takorea |
| Company Representatives: | Harold Shumacher –Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | 100,00 in three miles |
| Average Income preferred: | \$50-\$75-000 |
| Preferred Traffic generators or co-tenants: | Restaurants, bars, lifestyle retail |
| Typical size and frontage preferred: | 2,500-3,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 1 |
| Number of stores to open in 2014 | 1-2 |
| Current number of stores in chain: | 3 |
| Other Useful Information: | Hybrid Asian-Mexican flavors, hip surroundings, proven operator and concept |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------|
| Company: | Tide Dry Cleaners |
| Company Representatives: | Steve Collins |
| Territory Covered: | U.S. |
| Title: | Vice President |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|---------------------------------|
| Company: | Collier's International |
| Company Representatives: | Mike Neal |
| Territory Covered: | Georgia |
| Title: | Senior Vice President |
| Address: | 5871 Glenridge Drive, Suite 400 |
| Phone: | 404-574-1024 |
| Fax: | 404-574-1124 |
| Email: | mike.neal@colliers.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 3,000 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | |
| Other Useful Information: | Prefer to have double valet lanes. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | | |
|--------------------------|--|--|
| Company: | Tires Plus/Bridgestone Retail Operations | |
| Company Representatives: | Mark Whitwell | Ron Ricks |
| Territory Covered: | United States | United States |
| Title: | Director, Field Real Estate | National Assets, New Store Development |
| Address: | 2021 Sunnydale Blvd | 4219 Roswell Rd, Suite A |
| Address: | Clearwater, FL 33765 | Marietta, GA 30062 |
| Phone: | 727-298-5788 | 678-403-4147 |
| Fax: | | |
| Email: | mwhitwell@tiresplus.com | rricks@bfrc.com |
| Retail Use: | Automotive | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Lauren Harley |
| Territory Covered: | GA |
| Title: | Real Estate Broker |
| Address: | 300 Galleria Parkway, 12 th Floor, Atlanta, GA 30339 |
| Phone: | 770-955-2434 |
| Fax: | 770-951-0054 |
| Email: | laurenh@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 30,000 in a 3 mile |
| Average Income preferred: | \$50,000 in 5 miles |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range: | 7,500-8,000 SF |
| Frontage – Min/Preferred/Max | ✓ |
| Location preferred within Shopping Center/Mall: | ✓ Freestanding outparcels |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2013: | |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------------------|
| Company: | TJ Maxx / Marshalls / Home Goods |
| Company Representatives: | Keith Schantz |
| Territory Covered: | FL, GA, AR, MS, AL, PR |
| Title: | AVP, Senior Real Estate Director |
| Address: | |
| Address: | |
| Phone: | 352.332.4388 |
| Fax: | |
| Email: | keith.schantz@tjx.com / www.tjx.com |
| Retail Use: | Discount Retail Fashion |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Sarah Williams |
| Territory Covered: | GA |
| Title: | Executive Vice President (Uttenhove) / Vice President (Williams) |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttnehove@srsre.com / sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | Mid to high |
| Preferred Traffic generators or co-tenants: | Major retail draws |
| Typical size and frontage preferred: | 25,000 – 28,000 SF |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 2,000 + |
| Other Useful Information: | Trade area desired : 5 mile radius + |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------|
| Company: | Toys'R'Us / Babies'R'Us |
| Company Representatives: | Robert Kwiatkowski |
| Territory Covered: | Southeast |
| Title: | Director of Real Estate |
| Address: | One Geoffrey Way |
| Address: | Wayne, NJ 07470 |
| Phone: | 973.617.5779 |
| Fax: | |
| Email: | |
| Retail Use: | Toy Store / Baby Store |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Ray Uttenhove Steve Gunning |
| Territory Covered: | GA, TN, AL, MS, NC, SC |
| Title: | Executive Vice President (Uttenhove) / Sr. Vice President (Gunning) |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | ray.uttnehove@srsre.com / steve.gunning@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | |
| Average Income preferred: | |
| Preferred Traffic generators or co-tenants: | Target |
| Typical size and frontage preferred: | 47,000 – 62,000 SF |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Combo TRU/BRU Stores |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 847 – (585/TRU, 262/BRU) |
| Other Useful Information: | Trade area size desired : 3,5,10 mile radius Population desired : 200k |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|---------------------------------|--|
| Company: | ULTA Salon, Cosmetics & Fragrance, Inc. |
| Company Representatives: | Rick Franz |
| Territory Covered: | GA, AL, FL, NC, SC, LA, MS, TN |
| Title: | Vice President Real Estate |
| Address: | 1135 Arbor Drive |
| Address: | Romeoville, IL 60446 |
| Phone: | (480) 344-7710 |
| Fax: | (480) 344-7712 |
| Email: | Rick.franz@ultainc.com |
| Retail Use: | Salon, cosmetics, fragrance, accessories |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Trilogy Group, LLC |
| Company Representatives: | Shelley Jordan Bell |
| Territory Covered: | GA, AL |
| Title: | Vice President |
| Address: | 6400 Powers Ferry Road, Suite 100 Atlanta, GA 30339 |
| Phone: | (678) 322-1163 |
| Fax: | (770) 955-6598 |
| Email: | sjordanbell@trilogygroup.net |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | Middle to upper income |
| Preferred Traffic generators or co-tenants: | National big box retailers |
| Typical size and frontage preferred: | 10,000 sf 80 feet frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | US |
| Number of stores to open in 2013: | ±125 |
| Number of stores to open in 2013: | ±125 |
| Current number of stores in chain: | 550 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--------------------------------|
| Company: | Urban Cookhouse |
| Company Representatives: | Will Gillespie |
| Territory Covered: | All |
| Title: | Co-Owner |
| Address: | 16 Office Park Circle Ste. 10A |
| Address: | Birmingham, AL 35223 |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Restaurant |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | SRS |
| Company Representatives: | Sarah Williams |
| Territory Covered: | Georgia |
| Title: | Vice President |
| Address: | 3400 Peachtree Rd NE Ste. 1100 Atlanta, GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | Sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | |
| Average Income Preferred: | High |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 2,500 SF |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Southeast United States |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | 3+ |
| Current number of stores in chain: | 3 |
| Other Useful Information: | Patio is a must; prefer drive thru window |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Verizon Wireless |
| Company Representatives: | Harold Shumacher – Irving Jacobson |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|---|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Irving Jacobson |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; irvjk@aol.com |
| | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 75,000 in three miles-150,000 5 miles |
| Average Income preferred: | \$60,000 |
| Preferred Traffic generators or co-tenants: | Big box retail, malls, power centers |
| Typical size and frontage preferred: | 2,000-2,500 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 3-5 (including re-locations) |
| Number of stores to open in 2014 | 3-5 |
| Current number of stores in chain: | Thousands |
| Other Useful Information: | Leading cellular service provider in country. Aggressive expansion and renovation program underway. |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Versona |
| Company Representatives: | Peter Hogan |
| Territory Covered: | Florida, Georgia, South Carolina, New York |
| Title: | Regional Vice President, Director of Real Estate |
| Address: | PO Box 34216 |
| Address: | Charlotte, NC 28234 |
| Phone: | 704-551-7687 |
| Fax: | 704-551-7594 |
| Email: | phoga@catocorp.com |
| Retail Use: | Jewelry, Accessories, and Apparel |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Monetha Cobb, Emil Gullia, Sterling Hale, Caroline Cheng, Alex Wright |
| Territory Covered: | Georgia |
| Title: | Managing Director, Senior Director, Director, Director, Associate |
| Address: | 3384 Peachtree Rd. NE, Suite 650 Atlanta, GA 30326 |
| Phone: | 404-832-1250 |
| Fax: | 404-842-1755 |
| Email: | Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com ; Caroline.Cheng@fsfp.com ; Alex.wright@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density preferred: | 50,000 + |
| Average Income preferred: | Upper middle to upper incomes |
| Preferred Traffic generators or co-tenants: | Upscale Fashion Tenants, Target, Big Box Power Centers |
| Typical size and frontage preferred: | 6,000 SF; Min. frontage of 60' |
| Location preferred within Shopping Center/Mall: | X in-line X end ✓ freestanding |
| Type of centers preferred: | X Power X Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Southeast, Midwest, & Mid-Atlantic |
| Number of stores to open in 2013: | 25 |
| Number of stores to open in 2014: | 25 |
| Current number of stores in chain: | 25 |
| Other Useful Information: | Division of The Cato Corporation (1,308 Stores) |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------|
| Company: | Visionworks |
| Company Representatives: | Simone Cabeza |
| Territory Covered: | |
| Title: | Real Estate Manager |
| Address: | 175 E. Houston |
| Address: | San Antonio, TX 78205 |
| Phone: | 407-578-8532 |
| Fax: | |
| Email: | scabeza@visionworks.com |
| Retail Use: | Optical |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shopping Center Group, LLC |
| Company Representatives: | Michele Reale |
| Territory Covered: | GA |
| Title: | Partner |
| Address: | 300 Galleria Parkway, 12 th Floor |
| Phone: | 770-738-2468 |
| Fax: | 770-951-0054 |
| Email: | micheler@theshoppingcentergroup.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | TRADE AREA POP OF 100,000 PLUS |
| Average Income Preferred: | \$50,000 > |
| Preferred Traffic generators or co-tenants: | SUPER REGIONAL & REGIONAL POWER/BIG BOX CENTERS |
| Typical size or range | 3,000 – 4,000 |
| Frontage - Min/Preferred/Max | 40' |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding/2-3 Tenant Bldg. |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | FL (MAJOR DMAs), GA, CHARLOTTE, RALEIGH, ST. LOUIS |
| Number of stores to open in 2013: | 60 |
| Number of stores to open in 2014: | 100 |
| Current number of stores in chain: | 585 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------|
| Company: | We Can Fix It |
| Company Representatives: | See Broker Information |
| Territory Covered: | |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Cellular Repair Company |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | Couriam Realty Services, LLC |
| Company Representatives: | Courtney Brumbelow Miriam Smith-Robinson |
| Territory Covered: | Georgia |
| Title: | Brokers |
| Address: | 4080 McGinnis Ferry Road Suite 1402 Alpharetta, GA 30005 |
| Phone: | 678.889.5050 |
| Fax: | 866.209.7196 |
| Email: | cbrumbelow@couriam.com msmith@couriam.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 50,000 |
| Average Income Preferred: | \$50,000 |
| Preferred Traffic generators or co-tenants: | Grocery Anchored, Big Box, Restaurant |
| Typical size or range | 1,000 – 1,500 SF |
| Frontage - Min/Preferred/Max | 30 X 35 |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | 1 |
| Number of stores to open in 2013: | 2 |
| Current number of stores in chain: | 1 |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Which Wich? |
| Company Representatives: | Colt Hothorn |
| Territory Covered: | |
| Title: | Area Director |
| Address: | 915 Laurens Way |
| Address: | |
| Phone: | 615-584-5232 |
| Fax: | 615-376-9278 |
| Email: | colt@whichwich.com |
| Retail Use: | Sandwich Shop |

BROKER INFORMATION

| | |
|---------------------------------|---|
| Company: | Cobblestone Retail Group |
| Company Representatives: | Leslie Collins Michele Del Monaco |
| Territory Covered: | Metro Atlanta |
| Title: | Brokers |
| Address: | 1507 Johnson Ferry Road, Suite 150, Marietta, GA 30062 |
| Phone: | 770-977-1071 |
| Fax: | |
| Email: | leslie@cobblestoneretail.com , Michele@cobblestoneretail.com |
| | |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | 1,600-1,800 square feet |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 160 in 26 states |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Wing Stop |
| Company Representatives: | Harold Shumacher –Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density preferred: | 75,000 in three miles |
| Average Income preferred: | \$35-60,000 |
| Preferred Traffic generators or co-tenants: | Grocery, Retail generators |
| Typical size and frontage preferred: | 1,800-2,200 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 1-2 |
| Number of stores to open in 2014 | 2-4 |
| Current number of stores in chain: | 500 plus |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Workout Anytime |
| Company Representatives: | Randy Trotter |
| Territory Covered: | US |
| Title: | VP of Development |
| Address: | 4490 Chamblee Dunwoody Road |
| Address: | Atlanta, GA 30338 |
| Phone: | 770-403-7203 |
| Fax: | 770-844-6969 |
| Email: | randy@workoutanytime.com |
| Retail Use: | Gym |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Horizon Properties |
| Company Representatives: | Kim Trotter |
| Territory Covered: | US |
| Title: | Broker |
| Address: | 2450 Atlanta Highway Suite 1902 |
| Phone: | 770-653-8827 |
| Fax: | 770-844-6969 |
| Email: | kim@horizonpropertiescre.com |

SITE SELECTION CRITERIA

| | |
|---|---|
| Population Density Preferred: | 30,000 in three miles |
| Average Income Preferred: | 45K + median income |
| Preferred Traffic generators or co-tenants: | Grocery |
| Typical size or range | 5000-6000 |
| Frontage - Min/Preferred/Max | 60' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Eastern US |
| Number of stores to open in 2013: | 50 |
| Number of stores to open in 2014: | 75 |
| Current number of stores in chain: | 50 |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-------------------------------------|
| Company: | Yankee Candle |
| Company Representatives: | Marc Campbell |
| Territory Covered: | USA |
| Title: | Director of Real Estate |
| Address: | P.O. Box 110 – 16 Yankee Candle Way |
| Address: | South Deerfield, MA 01373 |
| Phone: | 413.665.8306 |
| Fax: | |
| Email: | mcampbell@yankeecandle.com |
| Retail Use: | Gifts |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Sarah Williams |
| Territory Covered: | GA |
| Title: | Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density preferred: | |
| Average Income preferred: | High |
| Preferred Traffic generators or co-tenants: | Apparel, specialty |
| Typical size and frontage preferred: | 1,000 – 1,600 SF / 25' frontage |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | 10 |
| Current number of stores in chain: | 500 + |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Yobe Frozen Yogurt |
| Company Representatives: | Chris Ramsey |
| Territory Covered: | Southeast |
| Title: | Franchisor |
| Address: | 10274 Buckhead Branch Drive, Suite 119 |
| Address: | Jacksonville, FL 32246 |
| Phone: | |
| Fax: | |
| Email: | ramsey@myyobe.com |
| Retail Use: | Frozen yogurt |

BROKER INFORMATION

| | |
|--------------------------|--|
| Company: | Franklin Street |
| Company Representatives: | Caroline Cheng, Alex Wright, Monetha Cobb, Emil Gullia, Sterling Hale – GA Carrie Smith - North FL |
| Territory Covered: | Georgia North FL |
| Title: | Director, Associate, Senior Director, Senior Director, Director Senior Director |
| Address: | 3384 Peachtree Rd. NE, Ste 650 Atlanta, GA 30326 841 Prudential Dr, Ste 1450, Jacksonville, FL |
| Phone: | 404-832-1250 904-271-4120 |
| Fax: | 404-842-1755 904-899-5890 |
| Email: | Caroline.Cheng@fsfp.com ; Alex.Wright@fsfp.com ; Monetha.Cobb@fsfp.com ; Emil.Gullia@fsfp.com ; Sterling.Hale@fsfp.com carrie.smith@fsfp.com |

SITE SELECTION CRITERIA

| | |
|---|--|
| Population Density Preferred: | |
| Average Income Preferred: | |
| Preferred Traffic generators or co-tenants: | Entertainment centers w/heavy pedestrian traffic |
| Typical size or range | 800-1,200 SF |
| Frontage - Min/Preferred/Max | Minimum 15', preferred 20' |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Georgia North FL |
| Number of stores to open in 2013: | 3 |
| Number of stores to open in 2014: | |
| Current number of stores in chain: | 17? (minus the closed one in savannah at Abercorn) |
| Other Useful Information: | Women and children are the ideal customers |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company: | Yogurtland |
| Company Representatives: | Cesar Shih(Corporate), Rick Evans (Franchisee) |
| Territory Covered: | USA |
| Title: | Director of Real Estate Development |
| Address: | 1911 East Wright Circle |
| Address: | Anaheim, CA 92806 |
| Phone: | 714.939.7737 |
| Fax: | |
| Email: | cesar.shih@yogurt-land.com |
| Retail Use: | Frozen Yogurt |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | SRS Real Estate Partners |
| Company Representatives: | Sarah Williams |
| Territory Covered: | GA |
| Title: | Vice President |
| Address: | 3400 Peachtree Rd., NE, Ste 1100, Atlanta GA 30326 |
| Phone: | 404.231.2232 |
| Fax: | 404.231.1066 |
| Email: | sarah.williams@srsre.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | |
| Average Income preferred: | High |
| Preferred Traffic generators or co-tenants: | Restaurants, grocery, big box |
| Typical size and frontage preferred: | 1,200 SF / 18' frontage |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input checked="" type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 170 + |
| Other Useful Information: | |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|------------------------|
| Company: | Zaxbys |
| Company Representatives: | See broker information |
| Territory Covered: | |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Fast Food Restaurant |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | Couriam Realty Services, LLC |
| Company Representatives: | Miriam Smith-Robinson Courtney Brumbelow |
| Territory Covered: | Georgia |
| Title: | Brokers |
| Address: | 4080 McGinnis Ferry Road, Suite 1402, Alpharetta, Georgia 30005 |
| Phone: | 678.889.5050 |
| Fax: | 866.209.7196 |
| Email: | msmith@couriam.com cbrumbelow@couriam.com |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density Preferred: | 30,000 |
| Average Income Preferred: | \$40,000 |
| Preferred Traffic generators or co-tenants: | |
| Typical size or range | One acre outparcel |
| Frontage - Min/Preferred/Max | |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end cap <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input checked="" type="checkbox"/> Mall <input type="checkbox"/> Power <input checked="" type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood <input type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | Cobb & Fulton County-our franchisee |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 500 |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|-----------------------------|
| Company: | zpizza |
| Company Representatives: | See broker information |
| Territory Covered: | |
| Title: | |
| Address: | |
| Address: | |
| Phone: | |
| Fax: | |
| Email: | |
| Retail Use: | Delivery and take-out pizza |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | Couriam Realty Services, LLC |
| Company Representatives: | Miriam Smith-Robinson Courtney Brumbelow |
| Territory Covered: | Georgia |
| Title: | Brokers |
| Address: | 4080 McGinnis Ferry Road, Suite 1402, Alpharetta, Georgia 30005 |
| Phone: | 678.889.5050 |
| Fax: | 866.209.7196 |
| Email: | msmith@couriam.com cbrumbelow@couriam.com |

SITE SELECTION CRITERIA

| | |
|--|--|
| Population Density Preferred: | 90,000 |
| Average Income Preferred: | \$90,000 |
| Preferred Traffic generators or co-tenants: | Big Box, Restaurants, Grocery Anchored |
| Typical size or range | 1,100 – 1,500 SF |
| Frontage - Min/Preferred/Max | 15 X 70 |
| Location preferred within Shopping Center/Mall: | <input checked="" type="checkbox"/> in-line <input checked="" type="checkbox"/> end cap <input type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input checked="" type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input checked="" type="checkbox"/> Community/ Neighborhood <input checked="" type="checkbox"/> Strip Centers |
| Focus of expansion in the next 24 months: | |
| Number of stores to open in 2012: | |
| Number of stores to open in 2013: | |
| Current number of stores in chain: | 2 |
| Other Useful Information: | Areas with strong daytime population |

2013 RETAILER INFORMATION FORM

ICSC Southeast Retail Connection

Thursday, March 7th, 2013

COMPANY INFORMATION

| | |
|--------------------------|--|
| Company | ZZZ's by Ashley |
| Company Representatives: | Harold Shumacher –Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. |
| Address: | Atlanta, Georgia 30319 |
| Phone: | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher. Com; peter@shumacher.com |
| Retail Use: | |

BROKER INFORMATION

| | |
|---------------------------------|--|
| Company: | The Shumacher Group, Inc. |
| Company Representatives: | Harold Shumacher Peter Kruskamp |
| Territory Covered: | Metro Atlanta |
| Title: | |
| Address: | 3188 Saybrook Dr. N.E. Atlanta, Ga. 30319 |
| Phone | 404 240-0040 |
| Fax: | 404 266-9271 |
| Email: | harold@shumacher.com ; peter@shumacher.com |
| | |

SITE SELECTION CRITERIA

| | |
|--|---|
| Population Density preferred: | 75,000 in three miles |
| Average Income Preferred | \$75,000 plus |
| Preferred Traffic generators or co-tenants: | Daytime Employment, Lifestyle Centers |
| Typical size and frontage preferred: | 5-6,000 |
| Location preferred within Shopping Center/Mall: | <input type="checkbox"/> in-line <input type="checkbox"/> end <input checked="" type="checkbox"/> freestanding |
| Type of centers preferred: | <input type="checkbox"/> Mall <input type="checkbox"/> Power <input type="checkbox"/> Specialty/ Life Style <input type="checkbox"/> Community/ Neighborhood |
| Focus of expansion in the next 24 months: | Metro Atlanta |
| Number of stores to open in 2013 | 6-8 |
| Number of stores to open in 2014 | 3-5 |
| Current number of stores in chain: | 20 open by end of 2013 |
| Other Useful Information: | Unique sleep experience center with major corporate backing (Ashley's) Atmosphere and use of technology make this a one-of-a-kind retailer. |