



JOIN ICSC+U.S. LAW'S CLASS OF 2025

First-Timers, new retail real estate practitioners and early-career associates who are attending ICSC+U.S. LAW are being recognized as part of our Class of 2025 and are invited to network at our receptions and advance their knowledge in our Core Concepts track, which features 8 sessions. Designed for attorneys who are new to retail real estate, Core Concept sessions focus on vital career-enhancing insights that even experienced practitioners will appreciate. Join fellow attendees to create long-lasting professional connections that will bring the Class of 2025 together long after ICSC+U.S. LAW is over.

WEDNESDAY, OCTOBER 8

2:15 – 3:15 pm	Core Practice Tips for Associates in 2025: We're Not in First-Year Property Law Anymore
3:30 – 4:30 pm	Letters of Intent and Basic Real Estate Terminology: LOI Stands for "Leave Out/Include"
5:00 – 6:00 pm	ICSC+U.S. LAW First-Timer Reception

THURSDAY, OCTOBER 9

8:00 – 9:00 am	Economic Terms in Leases: Show Me the Money!
10:30 – 11:30 am	Other Terms in Leases: Transfers and Signage and Use, Oh My!
2:45 – 3:45 pm	Economic Terms in Purchase and Sale Agreements: Show Me More Money!
4:30 – 5:30 pm	Celebrating Diversity in Law Reception
5:30 – 6:30 pm	ICSC Next Generation Reception

FRIDAY, OCTOBER 10

9:30 – 10:30 am	Other Terms in PSAs: Conditions and Closing and Reps, Oh My!
10:45 – 11:45 am	Common Ancillary Real Estate Documents: The Best of All the Rest
12:00 – 1:00 pm	Boilerplate Provisions: Nothing Is Boilerplate...or Is It?

ICSC is the member organization for the advancement of the Marketplaces Industry.