



SESSION TYPES

Figuring out which sessions to attend can be tricky. Our guide below to the different session types will help you understand what to expect from the session aside from the content.

1. **Core Concepts** sessions are intended to provide newer attendees with fundamental building blocks for years to come. The topics have been hand-picked by leading practitioners in the retail legal industry, addressing the question of "if I sent my new colleague to ICSC+US LAW, what would I want them to learn?" These sessions are led by both senior and newer practitioners, and are part of a planned social and educational agenda for newer attendees to ICSC+US LAW.
2. **Fireside Chats** are sessions that take the audience behind the curtains of boardrooms led by some of the most accomplished executives and professionals in the retail industry. While led by a moderator, the presentation will feel more like the audience is getting to listen in to a discussion amongst friends and close colleagues – with focuses on legal concepts and business strategies equally balanced.
3. **General Sessions** provide a broad, general perspective of the discussed topics. These sessions are led by a panel of three or four speakers and hosts a larger audience. There is limited interaction with the audience due to the size and scope of the presentation.
4. **Mock Negotiations** are sessions led by a moderator who will allow two attorneys to negotiate a chosen topic (or series of topics) live in front of the audience. The parties negotiating will not know the other side's position(s) or hot-button issues in advance, and will be encouraged to engage in productive and thoughtful deal-making activities so as to demonstrate techniques to the audience as to how to resolve difficult issues and effectively negotiate so as to compete deals more quickly and amicably.
5. **Peer to Peer** sessions involve breakouts into small group discussions, then reporting back to the entire session group. All Peer to Peer workshops are considered to be advanced level.
6. **Specialty CLE** sessions are designed to fit the requirements of the many states who have specialty CLE requirements in addition to ethics, such as professionalism, technology, substance abuse and diversity training. These sessions have been crafted in coordination with various states' CLE officials so as to allow participants in ICSC+US LAW to secure all of their CLE credits in one place.
7. **Workshops** are interactive and are typically led by two practitioners with a substantial level of experience in the topic area. Interaction between the workshop leaders and the audience is encouraged and expected, with the freedom to stray from the outline and address audience concerns in a more specific and detailed fashion. Many of the sessions are advanced and identify as such.