



October 10 · Roundtable Discussions

8:00 – 9:15 am · Marriott Grand Ballroom 5-8

Table #	Topic	Speaker	Company
1	Roles of Risk and Property Management in the Context of a Property Damage Claim	Justin Cernitz	Cernitz Law
2	Reps and Warranties: What Are You Giving, Getting and What It All Means	Donald Smith	Kreig DeVault LLP
3	Landlord Duty to Mitigate Damages	Megan Schmid	Holland & Knight LLP
4	Pros and Cons of Technology in Commercial Real Estate (Proptech)	Frances Luke	T-Mobile
5	AI for Due Diligence in Portfolio Shopping Center Acquisitions	Andrew Hodgson	Husch Blackwell LLP
6	Data Privacy and Protection in Retail Real Estate Transactions	Kent Davis	Woodbury Corporation
7	Urban Retail in High-Rise Buildings	Parker Stephens	Ruda Hirschfeld Papera & Hoffman LLP
8	I Love NY: The City of Yes, Fresh Market and IDA Incentives	Jerry Reichelscheimer	Akerman LLP
9	Radius Restrictions	Taylor Thornburgh	Bryan Cave Leighton Paisner LLP
10	Medical Office and Urgent Care Facilities in Shopping Centers	Hilda Senseney	Miller Starr Regalia LLP
11	Shopping Center Parcelization: Key Considerations When Splitting Up the Pie	Anthony Andricks	Thompson Hine LLP
12	Current Trends in Anchoring Strip and Lifestyle Centers and Impacts on Leasing	Jess Caamano	Goulston & Storrs PC
13	Tenant Abandonment of Premises vs. Lease Termination	Katherine Silverman	Berman Fink Van Horn PC
14	CAM Charges: Inclusions, Exclusions and Reconciliations	Kamilla Bogdanov	Dollar Tree
15	Tenant Self-Help Rights in Retail Leases	Luna Barakat	Gresham Cahn LLP
16	Termination of Restaurant Leases	Patrick Abell	Stoel Rives LLP
17	Negotiating Lease Extensions	Maryvel De Castro Valdes	Seigfried Rivera
18	Modernization of REAs for Future Development	Alison Andronic	Reed Smith LLP
19	Hostile Architecture in Shopping Centers	Dimitrios Karles	Capital One
20	Surrender Condition for Commercial Leases	Michael Carr	Akerman LLP
21	As-Is Deal With Required Delivery Condition Carve Outs – The Devil Is Always in the Details	Mauricio Aguila	Rivian



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22	Work Letters and Tenant Build Outs	Julia Rosequist	Goulston & Storrs PC
23	Issues in Structuring JV Preferred Equity Investments	Scott Fisher	Arnall Golden Gregory LLP
24	Negotiating Brokerage Agreements	Justin Maroni	Benesch, Friedlander, Coplan & Aronoff, LLP
25	Addressing Legacy Prohibited Uses and Restrictions That Limit Mixed-Use Redevelopment	Blane Brown	Arnall Golden Gregory LLP
26	Differences When Negotiating Leases in Canada	Faruk Gafic & Marco Gammone	Aird & Berlis LLP
27	Navigating Disputes Regarding Delivery of Possession, Mechanics' Liens and Tenant Improvements	Jordan Lavinsky	Hanson Bridgett
28	Franchise Rider Negotiations: Key Provisions From the Franchisor Perspective	John Moore	Arnall Golden Gregory LLP
29	Triple Net Leasing: Legal, Business and Tax Implications	Joseph Heins	Phillips Lytle LLP
30	Using Membership Interest Purchase Agreements to Acquire Shopping Centers	Francis "FL" Gorman	Harris Beach Murtha LLP
31	Weathering the Storm: Navigating Insurance Challenges in a Shifting Climate	Morgan Ashurian	Ashco Inc.
32	Percentage Rent and Gross Sales Considerations	Ken Lamy	The Lamy Group
33	Force Majeure in Retail Leases	Rich Korchak	Irvine Company Retail Properties
34	Drafting a Lease That a Property Manager Will Love	Vania Smith	Ruda Hirschfeld Papera & Hoffman LLP
37	Legal Tips for Drafting Conforming Leases	Haley Gassel	Husch Blackwell LLP
38	So You Want to Be a Speaker at ICSC+U.S. LAW?	Michelle Gierke	Target Corporation
Torrey Pines 1	Environmental Symposium: How to Mitigate Environmental Risk in Shopping Center Transactions	Joe Fucile	Hartman Simons LLP
Torrey Pines 2	Bankruptcy Symposium: Key Bankruptcy Issues in Retail Leases	Vanessa Moody	Goulston & Storrs LLP
Torrey Pines 3	In-House Counsel Symposium: Key Issues Facing In-House Counsel in the Retail Real Estate Industry	Na'Asia Cobb	The Gap Inc.