

**MERVYN ALLEN** is Chair of McMillan LLP's national leasing group and co-chair of the firm's commercial real estate department, advising on a wide range of complex leasing and non-leasing transactions in a variety of sectors, including restaurant, automotive, shopping centres, agribusiness, grocery stores, office, industrial, gaming and retirement homes. Prior to joining McMillan, Merv worked as in-house legal counsel to one of the world's largest quick service restaurant brands; to an international developer, owner and manager of commercial real estate; and to one of Canada's largest grocery retailers.

**AARON ATCHESON** practices in the area of real estate and business transactions, and energy and infrastructure projects. Aaron is the leader of the firm's Real Property & Development Group, and also leads Miller Thomson's Projects Group. He has been repeatedly recognized as a leading lawyer and expert in energy, environmental law and property development. Aaron advises clients on the purchase and sale of real property, leasing and financing transactions, and the development of real property including brownfields. He regularly provides advice on all aspects of environmental law related to real estate transactions.

**KARINE AUBÉ** oversees legal services for Oxford's retail and residential assets in Canada. Primary responsibilities include providing advice on management and operations, as well as commercial leasing, contract negotiation, financing, dispute resolution, insolvency and other general contract matters. Karine's experience includes 20+ years representing major landlords and developers in retail, office, industrial and residential assets. She is a frequent speaker at seminars held by ICSC, CREW and OpenForum. Karine is a member of the Québec Bar Association since 2000 and has since participated in numerous legal and business development courses, including a leadership program at Western's University. Karine also sits on the Board of Directors of the Charles-Bruneau Foundation as Secretary, which finances research and supports the development of projects in the area of pediatric hematology and oncology.

**MAURICE AUDET** started in the insurance industry on March 5, 1973. A graduate of Simon Fraser University with both a BA and MA, Maurice started his career in commercial claims with a large international broker. Over time, he moved on to broking and then to sales and account management work specializing in real estate, construction and independent power. Over the years, Maurice was a frequent contributor to insurance-related seminars and articles, as well as writing a book titled "Insuring the Construction Project". Today, Maurice continues to work as an account executive, is actively involved in legal research involving insurance issues and is available as a mentor to Aon employees across Canada.

**CHANTAL BERNIER** is Co-chair, Dentons' Global Privacy and Cybersecurity Group and is a member of both Firms' Canadian Privacy and Cybersecurity practice group and Government Affairs and Public Policy group. As Assistant and Interim Privacy Commissioner of Canada, Chantal led national and international privacy investigations in the public and private sectors, as well as privacy audits, privacy impact assessment reviews, technological analysis, and privacy policy development and research. Chantal leverages her years in high-ranking positions at the Government of Canada to provide clients with strategic counsel. She is also chair of Statistics Canada's Advisory Council on the Modernization of Microdata Data Access.

**YAN A. BESNER** is a Partner in the Real Estate Group at Osler, Hoskin & Harcourt LLP. He advises on acquisitions, dispositions, financing and leasing transactions to real estate companies and clients with core real estate assets critical to their businesses. His clients include property owners, developers, lenders and other commercial clients. He is known for his extensive experience in advising national and international retailers, including businesses involved in franchising on their commercial real estate needs in Québec. Yan provides ongoing, day-to-day counsel to numerous major national and international retail clients on their commercial leasing needs across Canada. He also provides real estate counsel to institutional property owners and managers, REITS, family offices and governmental authorities. Yan created and spearheaded the development of Estoppel Express, an estoppel certificate production service developed through the Osler Works platform. Yan has also been a contributor to chapter on the Landlord's Rights and Remedies in Québec in the book *Landlords Rights and Remedies in a Commercial Lease: A Practical Guide, Second Edition*, and taught International Finance at the Masters Level at the Faculty of Law of Université de Montréal. Yan was also the ICSC+CANADIAN LAW Program Planning Chair in 2022.

**Yael Bogler** is Counsel in the Commercial Real Estate Group at Borden Ladner Gervais LLP. Yael has a specialized commercial leasing practice representing both landlords and tenants on a broad range of leasing matters for retail, office, industrial and mixed-use properties. She has extensive experience in drafting and negotiating commercial leases and all related ancillary documentation. Yael also regularly counsels her clients and provides strategic and practical, business-oriented advice in respect of a variety of leasing-related matters, including landlord and tenant disputes, lease-related due diligence, lease modifications and transfers/assignments of leases. In her practice, Yael acts for a broad range of private entrepreneurs, public and private corporations, asset managers, and developers. She is also a frequent speaker at industry conferences and seminars.

**CATRIONA BORLAND** is Manager of A&W's Legal Real Estate department. She joined A&W in 2015 after moving back to Canada from Europe where she attended law school and spent the early part of her career. Catriona's team at A&W provides a wide range of support to the business in relation to both new restaurant development and the maintenance of A&W's existing 1000+ locations. Catriona's primary areas of focus at A&W are Offer to Lease and lease negotiation, renewals, relocations and property management. Catriona attended Strathclyde University Law School and the Glasgow Graduate School of Law before practicing employment law (specialising in sports law) at Harper Macleod LLP in Glasgow and Bird & Bird LLP in Dusseldorf.

**LES CARNEY** has spent his entire career in construction, joining his family business in the residential sector at a young age. He started his professional career with Ivanhoé Cambridge as a Tenant Coordinator before transitioning to the QSR side of the business. Prior to joining Redberry to assist with accelerated growth plans, he provided design and construction management to Tim Horton's, Innovative Food Brands, M&M Food Markets, and Starbucks. He holds a Bachelor of Commerce degree from Ryerson University.

**STEVEN CHAIMBERG** specializes in real estate law and has been practicing in the field of commercial leasing and real estate for more than 30 years. He has substantial experience with landlord-tenant relationships, and represents both lessors and lessees in the preparation and negotiation of offers to lease, leases, lease assignments, subleases, and other related documents. Steven has been recognized as a Leading Practitioner in the field of Property Leasing in The Canadian Legal Lexpert® Directory and Best Lawyers, and has prepared the Québec case law updates for ICSC's Canadian Law conferences from 1998-2022.

**ABRAHAM COSTIN** is Counsel in the Real Property & Planning Group of McCarthy Tétrault in Toronto. His practice covers a full range of transactions, including leasing, acquisitions, development and financing. Abraham acts for both large and small developers, as well as Costco Canada and several large financial institutions. His practice also includes insolvency and realization work related to real property. Abraham has spoken at sessions at ICSC's Canadian Law conferences, and has participated in seminars for the Law Society of Ontario, The Canadian Bar Association, Insight, Federated Press and The Institute for International Research dealing with commercial leasing, conveyancing and receivership. He is a fellow of the American College of Mortgage Attorneys. He is a contributor to the Second Edition of Shopping Centre Leases (2008). He is also co-chair of the Advisory Board of the Georgetown Law School Advanced Commercial Leasing Institute.

**JEFF COWAN** is Counsel at WeirFoulds LLP. He practices litigation law with emphasis in public law, appearing regularly before tribunals and all courts including the Supreme Court of Canada, in the fields of municipal assessment and taxation, land use planning and development, and many aspects of real property law, including acquisition, planning, appraisals, leasing and lease interpretation, valuation, contracts for purchase and sale, boundary and ownership disputes, and land claims by First Nations. He has been Counsel to federal agencies, provincial ministries and administrative tribunals, municipalities, ratepayers' and property owners' associations, and numerous major commercial and industrial property owners in the province, in all aspects of property assessment and taxation. Jeff was Head of the Public Law Section of the Law Society's Bar Admission course for most of its duration. He is a past Chair of the Administrative Law Section of the OBA and Course Director, *Policy-Making in Administrative Tribunals*, Osgoode Hall Law School LLM programme. Jeff is a past President of the Canadian Property Tax Association, and a recipient of the Society of Ontario Adjudicators and Regulators' Medal for service to the administrative justice system in Ontario and the Ontario Court of Appeal Medallion for contributions to the administration of justice. He is recognized as a leading practitioner in his field of practice by Lexpert® and Best Lawyers in Canada, and rated by Martindale-Hubbell as "pre-eminent".

**STEVEN CYGELFARB** practices exclusively in the area of commercial leasing. He acts for landlords, tenants, developers, lenders and property managers in respect of industrial, commercial and office leases. Steven has been a guest lecturer for the Law Society of Ontario, The Canadian Bar Association, The Institute for International Research, ICSC and CIPREC. He is listed annually in The Canadian Legal Lexpert® Directory in the "Consistently Recommended" category for leading Toronto property leasing lawyers and in The Best Lawyers in Canada for commercial leasing and real estate law.

**NEIL DAVIE** is one of the founding partners of Sampson Davie Fane Volpiana LLP. Neil's practice involves all aspects of commercial real estate including the acquisition, financing, leasing, development and sale of residential, industrial, office, and retail properties for local, national, and offshore clients. Neil has extensive experience advising clients at all stages of the development process from rezoning through to building occupancy. He has worked on a number of complex phased and mixed-use developments for some of the Lower Mainland's leading residential and commercial real estate developers. Neil has also been recognized as a leading lawyer in the area of Real Estate by Lexpert®, Chambers Canada, and Chambers Global. Neil has been listed in Best Lawyers in Canada in the areas of Commercial Leasing Law and Real Estate Law, and was named the "2016 Lawyer of the Year" and the "2018 Lawyer of the Year" in the area of Commercial Leasing Law for Vancouver.

**SHELDON DISENHOUSE** is Partner at Dentons with a practice that focuses exclusively on commercial leasing. With more than three decades' acting on behalf of developers, retailers, landlords and tenants, Sheldon has earned an unparalleled reputation as one of the country's most distinguished lawyers and insightful thought leaders on every aspect and intricacy surrounding commercial leasing. Based in Toronto, and supported by a team of accomplished paralegals, Sheldon has extensive experience in drafting and negotiating leases and related ancillary documentation for office, retail and industrial spaces on behalf of his diverse client base, which includes REITS, major public companies, and national and international retailers.

**MARINA DOLIC** is Director, Retail Design and Construction at Oxford Properties Group. She has spent most of her 15+ year career in the design and construction industry, focusing on the retail sector. With a background in interior design, she began her career at Cadillac Fairview in their Tenant Coordination department before transitioning to Oxford Properties almost 12 years ago. She has had the privilege to work on a number of high prominent projects and properties from the downtown core to the suburbs, from the mom-and-pop stores to high-end international brands. She is a collaborative, results-driven leader and now leads a team of 13 design and construction professionals, spanning BC to Québec.

**ROBERT EISENBERG** is Partner at WeirFoulds LLP, and is a property development and commercial leasing lawyer who excels at identifying potential landmines and devising clear, creative, and proactive solutions. Robert is building a specialized practice focused on mixed-use developments and is well-versed in the unique challenges inherent in these complex projects. He is valued for his ability to pinpoint and avoid future problems to help ensure that your deal goes smoothly. More generally, Robert acts for both landlords and tenants on negotiating, drafting, reviewing, and revising commercial leasing documents including leases, offers, amendments, assignments, subleases, and consents. He also has experience in large-scale due diligence reviews of properties across Canada.

**CLINT ELENKO** is the Vice-President, Western Canada of CT Real Estate Investment Trust (CT REIT), which has a portfolio of over 370 properties totaling approximately 30 million square feet of gross leasable area primarily located in Canada. Clint has over 20 years of

experience in the retail and commercial real estate industry. He previously held the position of Vice-President, Commercial Real Estate Development for Canadian Tire Corporation.

**JENNIFER FAIRFAX** provides business-critical environmental and regulatory advice with a specialty in environmental law and litigation. Jennifer has significant experience conducting negotiations with, and making representations to, regulatory bodies, including the Ontario Ministry of the Environment and Environment and Climate Change Canada, assisting clients with inspections, investigations and reporting obligations, as well as conducting environmental litigation, including civil claims, judicial reviews, administrative proceedings, and defence of prosecutions. Jennifer also provides regulatory and environmental advice relating to compliance, risk mitigation, regulatory orders, representations and warranties in corporate transactions, environmental insurance, permits and approvals, waste, excess soil, contaminated lands, product stewardship and "green" claims. Jennifer has broad advocacy and trial experience and has appeared before the Ontario Superior Court of Justice, the Ontario Divisional Court, the Ontario Court of Appeal, the Federal Court of Canada, the Federal Court of Appeal, and the Ontario Land Tribunal. Jennifer is the Past Chair of the executive of the OBA Environmental Law Section. Prior to joining Osler, Jennifer clerked for The Honourable Justice Edgar Sexton with the Federal Court of Appeal.

**CLAUDIO FILIPPONE** is a Deals Partner in PwC's Montreal office and is senior member of the firm's Corporate Advisory and Restructuring team. Claudio has extensive experience in several different business sectors, including retail, forestry, transportation, aviation and airline, high-tech industries and bio-tech. He has also gained expertise in corporate advisory and restructuring, including financial modelling in a wide range of industries, most notably the retail and distributions sectors, and the commercial airline and aviation sectors. With over 25 years of experience, Claudio has advised senior executives, boards of directors, lenders and other key stakeholders on various types of business opportunities and challenges. His expertise includes assisting stakeholders develop business and financial models, develop and execute turnaround plans, and assisting in and leading various informal and court supervised sale processes. Throughout his career, Claudio has led numerous mandates, including formal reorganizations, pursuant to the Bankruptcy and Insolvency Act (BIA) as bankruptcy trustee, trustee under notice of intention to make a proposal/proposal and as Court Appointed Monitor under the Companies' Creditors Arrangement Act (CCAA). Claudio holds a BComm from John Molson School of Business of Concordia University. He obtained his chartered accountant designation (CPA) in 1997. He is a trustee (LIT) and a Canadian Insolvency and Restructuring Professional (CIRP). He is the former President of the Turnaround Management Association, Montréal chapter.

**ALEXANDRE FOREST** is a member of Gowling WLG Montreal's Restructuring, Bankruptcy & Insolvency Group and Commercial Litigation Group, practicing notably in construction and real estate law and commercial leasing. He was Bâtonnier (president) of the Montreal Bar in 2019-2020, the youngest to serve in such a capacity, and currently serves as a board member of the Québec Division of the Canadian Bar Association. Alexandre notably assists landlords of all kinds and sizes, for both litigious and non-litigious matters with their business relations with tenants, including insolvency-related matters. At the height of the COVID-19 pandemic in both

2020 and 2021, Alexandre was involved in virtually all major retail restructurings in Québec (ALDO, Bouclair, DAVIDsTEA, Reitmans, SAIL and Tristan & Iseut, to name a few), always representing major Canadian and Quebec landlords. At the 2022 Canadian Law Awards ceremony, the Gowling WLG restructuring team (lead notably by Alexandre) took home the prize for “Insolvency & Restructuring Deal of the Year” for its work on the Group Dynamite CCAA and Chapter 15 restructuring. Alexandre is a frequent contributor and speaker at industry conferences and seminars and is regularly published. He graduated from the BCL/JD (previously LLB) Joint Program of McGill University in 2010 and was called to the Québec Bar in 2011. He joined Gowling WLG (Canada) LLP as an associate in May 2014 and became Partner in January 2020.

**JIM FRASER** is Partner at Lawson Lundell LLP. He has a diverse administrative and commercial litigation practice with extensive experience since 1993, advising clients on property valuation and municipal law issues with a particular focus on commercial, industrial and utility property taxes, grants in lieu of taxes and expropriation compensation. Jim is a Past President of the Canadian Property Tax Association (CPTA), a member of the British Columbia Expropriation Association, a member of the British Columbia Urban Design Institute Property Tax Committee, and a frequent lecturer at tax and administrative law conferences.

**GASPER GALATI** is Partner in the litigation department of Daoust Vukovich LLP. Gasper's practice focuses on a broad range of complex matters, including both commercial and civil disputes. He has particular experience with commercial lease disputes, contractual disputes, condominium disputes, construction law disputes, as well as debt collection matters. Gasper has appeared as Counsel before the Ontario Court of Appeal, the Ontario Superior Court of Justice, various administrative tribunals, and both private mediations and arbitrations. Called to the Bar of Ontario in mm 2007, Gasper joined DV as an associate after working with the firm as both an articling student and as a summer student.

**LINDA GALESSIERE** is a founding partner at Camelino Galessiere LLP. Her practice focuses primarily on corporate commercial litigation, property leasing disputes, and retail bankruptcy and insolvency matters. Linda regularly appears before the Ontario Commercial Court in retail bankruptcy and insolvency proceedings representing predominately landlord interests. For over 15 years, Linda has represented landlords in connection with every major retail insolvency proceeding across Canada. Linda was also involved with the committee drafting amendments to the Ontario model insolvency orders addressing landlord concerns. In advising clients on corporate commercial matters, Linda regularly litigates and resolves issues arising from and relating to Shareholder remedies, oppression remedies, commercial contracts, including purchase and sale of asset, share agreements and shareholder, and joint venture agreements. An experienced trial lawyer, Linda has appeared before all levels of the Ontario courts and the Canadian Federal Court of Appeal. She has also represented clients before administrative tribunals, undertaken judicial reviews of tribunal decisions, appealed judicial review finding to the Court of Appeal of Ontario and sought leave to appeal to the Supreme Court of Canada.

**JOSEPH GRIGNANO** practices real estate law with a specialization in commercial leasing matters. He acts for several prominent owners, developers and tenants, and has worked on



transactions that have been awarded "Deal of the Year" honours by the National Association of Office and Industrial Properties (NAIOP). He has also worked on transactions that have been reported as the largest commercial lease transactions in the city of Toronto for the year in which they were completed. Joseph has authored and co-authored several articles that have appeared in industry publications. He has also co-authored the commercial leasing chapter included in the Law Society's bar admission course materials. Joseph is recognized as a leading real estate and commercial leasing lawyer in the following publications: The Legal 500 Canada 2023 (Real Estate), Chambers Canada: Canada's Leading Lawyers for Business 2023 (Real Estate), The Best Lawyers in Canada 2023 (Real Estate Law), The Canadian Legal Lexpert Directory 2022 (Property Leasing), The Lexpert®/American Lawyer Guide to the Leading 500 Lawyers in Canada 2023 (Real Estate) and The Legal 500 Canada 2022 (Real Estate).

**STACEY J. HANDLEY** is a highly regarded lawyer in Vancouver's real estate industry and has extensive experience in commercial real estate transactions. She advises clients on a range of matters, including major sales and acquisitions, and the leasing, development, subdivision, and financing of commercial properties. A significant part of her practice involves leasing commercial retail and office properties. Stacey also possesses considerable experience in the development and financing of gaming, entertainment and resort properties. She serves a diverse clientele, providing strategic legal advice to real estate developers, commercial landlords and tenants, and financial institutions and borrowers. Frequently sought for her knowledge on commercial leasing issues, Stacey speaks regularly at conferences on issues facing landlords and tenants.

**HILARY HENNICK** is currently the Executive Director, Corporate Counsel and Chief Privacy Officer at Cineplex Entertainment, where she specializes in real estate, corporate/commercial and privacy law matters. Hilary is responsible for managing legal issues related to Cineplex's real estate portfolio of over 165 leased cinema and entertainment venues. Previously, she was an associate lawyer in the Business Law Group of McMillan LLP, assisting both private and public companies with general corporate/commercial matters, and merger and acquisition transactions. Hilary received the combined Juris Doctor and Master of Business Administration degree from Osgoode Hall Law School and the Schulich School of Business. She currently sits on the Board of Directors of Canada's National Ballet School and is a member of NBS's Nominating and Board Governance Committee.

**CHRISTINA KOBI** is Partner in Minden Gross LLP's Commercial Leasing Group. She specializes in all aspects of commercial leasing including retail, office, industrial and telecommunications, and tenancy dispute matters. Christina has expertise in sophisticated and volume leasing for major developers, international retail clients, and national property managers. She is currently Vice Chair of the 2023 ICSC+CANADIAN LAW conference and a member of the ICSC@CANADA Program Advisory Committee. Christina also sits on the Commercial Real Estate Advisory Board of Practical Law Canada, is a former Champion Director of the Commercial Real Estate Women (CREW) Network Foundation and Canadian sub-committee, and was on the Board of Directors for Toronto CREW (2011 – 2012). She is also a regular speaker and moderator at conferences for ICSC, CBA, LSO and industry organizations, and a frequent contributor to leasing publications. Christina is recognized

by *Best Lawyers in Canada*, *The Lexpert®/American Lawyer Guide to the Leading 500 Lawyers in Canada*, and *The Canadian Legal Lexpert Directory* as a leading property leasing lawyer in Canada. She is a 2014 Lexpert Zenith Award winner and was admitted to the Ontario Bar in 1997.

**DEBRA MARGLES** was born and raised in Montréal, Québec and from a young age knew she wanted to pursue her dreams of working in the fashion industry. After four years of studying Business and Economics at FIT, she graduated with a Bachelor of Science in 1984. Debra's first job out of university was for Perry Ellis Portfolio where she worked for several years before deciding to leave New York and move back to Canada. Debra worked for Pretty Talk & Kasper and Anne Klein Canada where she became President in 2001. In 2003, Debra left to pursue a new role with Michael Kors where she was named the President of the Canadian division. Since September 2004, Debra has led the Michael Kors team to be best in class leaders of luxury fashion in Canada. With over 30 retail locations, 600 employees and a Canadian run ecommerce website, Debra continues to be motivated everyday by the talent she surrounds herself with, the constant digital innovations of the brand, and the continuous excitement of the fashion world.

**STEPHEN MESSINGER** was until recently Senior Partner with the commercial leasing group of Minden Gross LLP, specializing in commercial leasing and development. Clients include North American developers, property and asset managers, retailers, banks, trust companies and pension funds. Stephen was the ICSC 2001 Distinguished Service Award recipient. He is on the Editorial Board for and contributor to *Shopping Centre Leases, Volumes I and II* and contributor to *Shopping Centre Leases Second Edition*. He has also been on the advisory boards of Georgetown University Law Center Advanced Commercial Leasing Institute and Commercial Lease Law Insider. Stephen is one of Canada's most frequently recommended property leasing lawyers by Canadian Legal Lexpert® Directory and by the Lexpert® American Lawyer Guide to Leading 500 lawyers in Canada. Having been named one of the best lawyers in Canada in his practice area by *Best Lawyers in Canada*, Stephen is an honoured recipient of the prestigious Seymore Obront Award for Excellence in Retail Services. Stephen is now head of Messinger Consulting Services.

**DANIEL MINUK** is a senior legal counsel at Ivanhoé Cambridge providing strategic legal advice and consultation to various departments including asset management, leasing, marketing, operations, finance, IT and construction. He works closely with the business units managing Ivanhoé Cambridge's retail and office assets, and provides practical and business-oriented solutions to his in-house clients.

**ANGELA MOCKFORD** has been a commercial leasing lawyer for over twenty years and has been recognized in recent years in the Canadian Legal Lexpert® Directory as a leading practitioner in the Property Leasing category. She has been a sole practitioner at Mockford Law for the last five years. Angela spent most of her career working in well-respected downtown Toronto law firms, but also worked in-house on the legal teams of notable large Canadian companies. She drafts and negotiates retail, office and industrial lease documents for both landlords and tenants and is known by clients and colleagues alike for "getting the deal



done” with practicality and solid technical drafting. Angela is currently Chair of the Program Planning Committee for 2023 ICSC+CANADIAN LAW, a conference held annually in Toronto. She also has spoken at other industry events in Toronto and Montréal over the years, including several iterations of the Six Minute Commercial Leasing Lawyer presented by the Law Society of Ontario. Her published articles and presentations have included analysis and commentary on topics as diverse as insurance and indemnities, rights of first offer and refusal, restaurant leasing, abandoned goods, and the Re: Aeropostale case (involving the assignment of personal rights under a lease in the context of a bankruptcy). In 2022, Angela launched The Lease Maven, under which name she provides customized one-on-one and group training in drafting and understanding commercial lease documentation. Angela was called to the Bar of Ontario in 1997 and of Alberta in 2006.

**MELISSA MUSKAT** is Partner at Minden Gross LLP. Melissa graduated from the University of Toronto Law School in 1988 and was called to the Ontario Bar in 1990. She has practiced exclusively in the field of property assessment and taxation since 1993. Melissa appears as counsel and advocate in all steps of the assessment appeal process, including appealing assessments, negotiating settlements with the Municipal Property Assessment Corporation, and appearing at hearings before the Assessment Review Board and the Superior Court of Justice. Melissa also advises on the drafting and interpretation of realty tax clauses in commercial leases and in disputes relating to realty tax allocations.

**ERIC OUAKNINE** is a retail executive who is obsessed with customer experience. Eric looks after all things store operations, staff development, customer experience across channels and finally store planning. He brings close to 20 years of experience having started his career as VP Sales and is a part of the founding team at Blueslice Networks, a telecom startup later acquired by US-based Tekelec. From there, he joined Browns in 2014 at a pivotal time in the company’s history where the marriage of e-commerce and brick-and-mortar retail was just beginning. Eric took on many exciting projects helping to modernize the customer journey across channels in an effort to provide the customer with a unified experience.

**BRIAN PARKER** is Partner at Daoust Vukovich LLP. He has extensive experience advising and negotiating on behalf of some of Canada’s largest and most active players in the real estate industry. His practice is comprised of commercial leasing of retail, office and industrial properties of all classes and types, including specialised areas such as mixed use, medical, live-work, and commercial condominium. Brian also handles construction and design agreements, including bespoke master contracts and supplementary conditions to CCDC, OAA, and RAIC forms, and telecommunications access agreements and rooftop antennae deals.

**MICHAEL PEARLMAN** has over 20 years of experience in the Canadian shopping centre industry specializing in commercial leasing and the following products: Grocery Anchored Strip Plazas, Enclosed Malls, Power Centres, unanchored CRU Strips, Lifestyle Centres, remerchandising existing anchor space and Greenfield new build development sites. In the past, he worked as Vice President of Leasing for Juno Developments and Counsel Corp. and successfully leased portfolios which included up to 15 properties in A, B & C class centres with over 1.9 million square feet. Michael has an extensive network of contacts with national retailers,

as well as numerous ties to independent operators throughout Canada and continues to represent several branded retailers.

**SCOTT PIKE** is Partner at Stewart McKelvey and has a corporate/commercial practice with a focus in commercial real estate. His practice includes working with a diverse group of clients on a variety of issues from all aspects of commercial leasing to the purchase, sale, financing and development of office, retail, mixed-use and industrial properties. Scott has focused on developing expertise in commercial leasing, representing landlords and tenants in many contexts across Canada, including complex industrial sites and mixed-use projects.

**STEPHEN POSEN** was born and educated in Toronto having received a B.A. in 1960 and LL.B. in 1963, both from the University of Toronto. He has been practising law since his call to the Bar of Ontario in 1965. Having specialized in litigation for the first two years of his practice, he joined his present firm, Minden Gross LLP in 1967 and is currently a Senior Partner, having been managing partner for a number of years. Stephen has extensive experience in all aspects of commercial leasing involving office, retail, industrial, and other commercial properties including commercial leasing alternative dispute resolution. He acts for leading national and international retailers, developers, landlords and tenants and is actively engaged with ICSC. Stephen is a frequent lecturer, panelist and panel chairperson of Continuing Legal Education programs for Law Society of Upper Canada (LSUC), Canadian Bar Association (CBA), ICSC and private continuing legal education organizations. He is also a co-editor and contributor to Shopping Center Leases, Volume 1 and Volume 2, and Shopping Centre Leases, Second Edition, Canada Law Book, 2008, and various other leasing publications including Distress – A Commercial Landlord's Remedy, Canada Law Book, 2001; and Assignment, Subletting and Change of Control in a Commercial Lease, Canada Law Book, 2002. Stephen has been recognized by Lexpert® as one of the leading lawyers in Canada in the field of Property Leasing, and as one of the Leading 500 lawyers in Canada.

**BENJAMIN T. RADCLIFFE** is Partner at Minden Gross LLP's Commercial Leasing Group. He advises major landlords and tenants across Canada on sophisticated leasing transactions for commercial retail, office, and industrial space. Benjamin has represented national and international retailers on their leasing and expansion needs, as well as industrial tenants and landlords in the distribution and manufacturing industries. Clients will often engage Benjamin to assist with and resolve complex lease disputes on behalf of both landlords and tenants. During the pandemic, Benjamin guided companies through the impact of new leasing legislation and case law. He has counseled recreational cannabis organizations on specific requirements or challenges in establishing a retail footprint. Benjamin is a presenter and moderator at seminars for legal and leasing industry organizations. He is also a frequent contributor to leasing publications. Benjamin is recognized in The Canadian Legal Lexpert® Directory for his work in Property Leasing.

**JULIE ROBBINS** is responsible for a team of over 30 professionals comprised of lawyers, legal managers, law clerks and a coordinator in offices across Canada providing legal services to Oxford Properties Group's Canadian operations, leasing, asset management and development teams. Julie works closely with Oxford's Canadian senior leadership on strategic

initiatives and participates in numerous internal committees, including leadership roles related to COVID and rent relief, business continuity and crisis management. Prior to joining Oxford, Julie was the Director, Legal Services at Morguard Investments Limited. Before going in-house, Julie was a Partner in the Real Estate Group in Dentons Canada LLP's Toronto office, practicing primarily in the area of commercial leasing working with developers, landlords and tenants to draft and negotiate commercial leases and all related documentation, as well as advising on related issues such as default, termination and relief from forfeiture. Julie is a frequent contributor to legal publications on commercial leasing topics. Julie is also a regular presenter at various industry and legal events, including NAIOP, ICSC, the Law Society of Ontario and the Ontario Bar Association. While in private practice, Julie was recognized by Lexpert® (2014-2016) and Best Lawyers (2013-2016) as a leading lawyer in Canada in commercial leasing.

**CHARLES SAINT-PIERRE** is an attorney with Ivanhoé Cambridge. He practices in the area of real estate law, namely in investment management, leasing, transactional and other operational matters. He assists a variety of internal departments and oversees matters relating principally to Ivanhoé Cambridge's Canadian retail portfolio. He has been with Ivanhoé Cambridge for more than eight years.

**NICOLE SALLOUM** is Vice-President of Real Estate and Legal Administration at Farm Boy Company Inc. Nicole leads the Farm Boy real estate strategy, as well as manages the vendor relationships for the company. Nicole was part of the Farm Boy transaction team for the Empire acquisition in 2018 and she led the acquisition of Rideau Bakery (a popular local bakery in Ottawa). Prior to joining Farm Boy, Nicole was a licensed paralegal at Gibsons LLP.

**LAURIE J. SANDERSON** is Partner in the Ottawa office of Gowling WLG. With more than 30 years of experience, Laurie is a recognized expert and trusted advisor on issues unique to commercial leasing. She takes a practical results-oriented approach to all matters. Laurie represents a wide variety of private and public sector landlords and tenants. She has extensive experience in long-term ground leasing, preconstruction leasing, and the unique requirements of Crown corporations. Laurie has been consistently recognized in The Best Lawyers in Canada, The Canadian Legal Lexpert® Directory and the Legal 500 Canada. In 2017, she was named an "Acritas Star" and received the Best Lawyers® 2017 Real Estate "Lawyer of the Year" award in Ottawa. Laurie was called to the Ontario Bar in 1986 and received Mediation Training from Harvard Law School in 1995.

**RANDY S. SHAPIRO, K.C.** has been practicing extensively in the area of commercial leasing since 1999 and is well-known for his leasing expertise in Western Canada. Randy has negotiated everything from complex anchor tenant leases, commercial retail leases, gas station leases, office leases, mixed use leases, commercial condominium leases, industrial leases, and telecommunications tower leases. Randy has acted for both national landlords and tenants, as well as local landlords and tenants of all sizes. Randy has actively participated as a presenter at the ICSC annual leasing law conference in Toronto since 2007. He is on the conference organizing committee and has been presenting the legal update for Western Canada since 2017.

**CORY SHERMAN** is a seasoned solicitor and one of the founders of the reputable Toronto-based firm, Sherman Brown. Cory's practice focuses on commercial lease negotiations, and he is considered by Lexpert® to be one of Canada's leading practitioners in the area of property leasing. His list of clients includes many of North America's largest national and international retail and restaurant chains, and several of the largest Canadian real estate developers. ICSC has been fortunate to have Cory act as chair of the ICSC Canadian law conference in previous years, and he has generously and frequently donated his time to lecture at ICSC.

**JACQUELYN STEVENS B.SC. (HONS.), M.SC., M.S.E.L., LL.B.**, is Partner at Willms & Shier Environmental Lawyers LLP and is a Certified Specialist in Environmental Law by the Law Society of Ontario. Jacquie has significant expertise representing a wide range of clients in environmental civil litigation, defence of prosecutions by environmental regulators, and at administrative appeals and hearings. Jacquie also provides effective advice and solutions for environmental due diligence and compliance, brownfields and contaminated site remediation, and environmental approvals for air, odour, noise and waste. Jacquie advises on cross-boundary migration of contamination and remediation options, and has significant expertise involving contamination issues at dry cleaning operations and gas stations. Jacquie is called to the Bar in Alberta and Ontario.

**KAREN TSANG** is a seasoned lawyer with over 13 years of experienced in both national law firms and large organizations. She joined Oxford Properties Group as a commercial leasing lawyer specializing in retail leasing and operations, and subsequently stepped into her current role as Director, Legal, Privacy and Information Governance. Oxford Properties is an owner, investor, developer, and manager of real estate in Canada, the US, Europe, and Asia Pacific with approximately \$82 billion of assets under management, and is the real estate arm of OMERS, one of Canada's largest defined benefit pension plans. Karen leads the privacy function for Oxford's global investments and operations, and provides support for information governance initiatives and processes. Karen's extensive experience in the retail and legal industries provides her with a unique perspective on the privacy issues faced by shopping centre landlords and retailers today.

**LIZA VOLPIANA** is a founding partner of Sampson Davie Fane Volpiana LLP. Liza's practice focuses exclusively in the area of commercial real estate. Her practice involves advising clients on a wide range of real estate matters, including acquisitions, sales and financings of industrial, office, retail and residential properties, both tenant and landlord side leasing and all stages of the development process from rezoning through to building occupancy. Liza has authored and co-authored several articles that have appeared in industry publications. She is also frequently a speaker at real estate seminars, including a previous ICSC Canadian law conference.

**NATALIE VUKOVICH** is co-founder of Daoust Vukovich LLP, a boutique law firm dedicated to commercial leasing and litigation, real estate and building-related matters. Her practice entails a wide variety of commercial property leasing transactions. She has significant experience opposite major institutional tenants, international retailers, food supermarkets, restaurants and on behalf of unique tenants in all asset classes. Natalie has presented and

written extensively on commercial leasing topics. She has also been active with ICSC and NAIOP throughout her 38-year career as a speaker and volunteer. Natalie has been named in Lexpert's Guide to the Leading 500 Lawyers in Canada every year since it was instituted (1999) and she is also identified in "The Best Lawyers in Canada". In 2022, Daoust Vukovich LLP was identified by The Globe & Mail as one of Canada's best law firms. Natalie was called to the Ontario Bar in 1985.

**MONTY WARSH** is a distinguished legal expert in commercial leasing and is dedicated to fostering dynamic partnerships with his clients. His experience spans three decades and includes facilitating entry into Canada for many high-profile U.S. retailers, including those in the fashion, hospitality and technology sectors. Attentive to the increasing demands and pace of business today, Monty is committed to delivering the advice clients need when they need it. Clients trust him to treat their issues as if they were his own. Monty is the Practice Group Leader of the firm's Real Estate Group. With extensive experience in drafting, negotiating and successfully concluding all forms of lease documentation, he acts on behalf of landlords, tenants, lenders and property managers. In addition to his commercial and retail leasing experience, Monty also has expertise in advising solar providers in preparing, negotiating, and concluding licences and rooftop agreements. Monty frequently participates as an instructor, panelist and lecturer for industry programs and conferences including The Retail Estate Strategy & Leasing Conference, and those hosted by ICSC and the Law Society of Ontario.

**DEBORAH WATKINS** is a leading lawyer in Canada in the area of commercial leasing transactions. She joined Daoust Vukovich LLP in July 2000 as Partner. Throughout her legal career, Deborah has focused exclusively on commercial leasing, acting for developers, landlords and tenants. She has expertise in negotiating and drafting all types of commercial lease documentation for many different uses, including office, retail and industrial across many different asset classes such as office buildings, mixed-use complexes, enclosed shopping centres, community shopping centres and single use properties. Her practice is balanced between representing landlords and tenants. Deborah is a frequent contributor to industry and legal publications. She has written and lectured extensively for the Canadian Bar Association, the Law Society of Upper Canada, the American and Canadian law conferences held by ICSC, Insight Educational Services and the Real Estate Institute of Canada. She has also lectured for the Shopping Centre Management Program at Sheridan College.