



**Karen Abrams** is a partner and head of the commercial leasing department with Paris Ackerman LLP, where she handles a broad array of commercial matters including leasing, real estate and business transactions, and financing. Like many of her clients, Karen was a successful entrepreneur herself, having owned franchises in multiple systems. Karen's personal experience as a franchise operator affords her a keen insight into the legal issues faced by retail tenants, who comprise a large part of her client base. 2022 marks the twelfth consecutive year Karen has been selected as a New Jersey Super Lawyer. She frequently speaks on, and writes about, commercial real estate matters for organizations such as NJICLE and ICSC. Karen earned her law degree, with honors, at the George Washington University Law School where she simultaneously earned her M.B.A., with honors. Karen received her undergraduate degree, with honors, from Washington University in St. Louis.

**Karim Ali** is an experienced real estate and corporate transactional attorney with extensive experience providing counsel to Fortune 500 companies in connection with managing and developing real estate assets. Karim also counsels clients in connection with a wide range of business transactions including construction management, energy supply contracts, joint ventures, and mergers and acquisitions. Karim also serves as both the Chief Diversity and Inclusion Officer and Partner in Charge of Professional Personnel where he leads firm wide diversity and inclusion initiatives as well as, associate attorney recruitment, onboarding, mentoring, and associate development strategy. Karim received his M.B.A. from the Ohio State University Fisher College of Business and his J.D. from the Ohio State University Moritz College of Law in 2003. Karim received his B.A. in marketing from Talladega College. Karim is avid marathon runner and is and a self-described expert of the Marvel Cinematic Universe.

**Daniel Allender** is a trial attorney who represents retailers in real estate negotiations, lease disputes, and consumer class actions. During the pandemic, Daniel served as national coordinating counsel for public retailers asserting claims for lease termination, rent abatement, and co-tenancy remedies in response to wide-scale government restrictions on retail operations. Daniel has also prosecuted multi-million-dollar audit disputes related to excess CAM, tax, and other lease charges. To date, Daniel has resolved over 200 lawsuits in 35 states concerning retail leases. Daniel is based in Los Angeles, California, where he is a partner of Robins Kaplan LLP. He serves on the nonprofit boards of Public Counsel and Equality California and the state bar commission that evaluates judicial nominees.

**Nicholle Allen-Steele** is a partner at K&L Gates' Raleigh office and a member of the Finance Practice Group. Nicholle focuses her practice on real estate and financing matters and represents commercial real estate developers, Fortune 500 companies, telecommunications companies, developers of renewal energy facilities, institutional lenders, loan portfolio servicers, and finance companies in matters involving acquisitions and sales, commercial development, leasing negotiations involving retail, medical, and manufacturing uses, and financing transactions. Nicholle's approach to practice is client-focused and results oriented. In addition to ICSC, she is a member of the Urban Land Institute and CREW (Commercial Real Estate Women) Network. She is a graduate of Drexel University and the Catholic University of America - Columbus School of Law.

**Lori M. Ambriola** is a partner at Sonkin & Koberna, LLC in the firm's transactional group. For more than twenty-five years, Lori has represented clients across the country in a broad range of complex transactions. Her experience includes acquisitions, dispositions, leasing, and financing matters. In recent years, in addition to her regular retail leasing practice, she has focused on business acquisitions and dispositions in a wide variety of industries including automobile dealerships, scrap metal, and manufacturing, as well as entity structuring and syndicated financing transactions. Before joining Sonkin & Koberna in 2005, Lori was an associate at Baker & Hostetler, LLP. Lori is a graduate of



Bowling Green State University (BLS, 1993, *summa cum laude*, University Honors) and of Georgetown University Law Center (JD, 1996, *magna cum laude*, Order of the Coif).

**C. Gregg Ankenman**, a director in the Oakland, California office of the law firm of Fennemore Wendel, has extensive experience in real estate and business transactional work, including commercial real estate leases, sales, exchanges, and financing. He has handled hundreds of commercial lease transactions and has particular expertise working in the retail industry throughout the country. He has been a prolific writer, authoring numerous articles for industry and legal publications as well as chapters on retail leasing, office leasing, real estate finance practices and real property sales transactions volumes for California Continuing Education of the Bar (CEB). He served as Chief Consultant on CEB's Retail Leasing: Drafting and Negotiating the Lease. A long-time member of ICSC, he is a frequent speaker at ICSC and other real estate industry programs. Gregg received his B.A. in Economics from Brigham Young University and his J.D. from the University of California, Berkeley Law.

**Eric Astrin** lives in Atlanta, Georgia with his husband and their 3-year-old son (Vadim) and their 7-month-old daughter (London). Currently, Eric is Senior Director, Sr. Real Estate Counsel at Inspire Brands, which is a global multi-brand restaurant company that owns Dunkin, Arby's, Buffalo Wild Wings, Sonic Drive-In, Jimmy John's, and Rusty Taco. He received his Master of Laws from Georgetown University, his Juris Doctorate from Emory University, and his real estate business degree from University of Georgia.

**Brian Audette** is a Senior Counsel in the Chicago office of Perkins Coie LLP. Brian concentrates his practice in the areas of bankruptcy, creditor's rights and commercial litigation. Brian has particular experience in the retail and hospitality industries, having represented secured lenders, major hotel brands and owners, shopping center owners, creditors and debtors in all aspects of Chapter 11 restructurings, out of court transactions and litigation. Brian has been a fierce advocate for his clients that own or manage shopping centers in connection with nearly every large retail bankruptcy case filed within the past several years.

**Thomas C. Barbuti** is a senior partner at Whiteford, Taylor & Preston L.L.P. His practice areas include real estate law, with a concentration in shopping center development, leasing and construction matters. Mr. Barbuti has spoken at numerous ICSC Law Conferences, at the ABA Section of Real Property, Probate and Trust CLE conferences, and at several American College of Real Estate Lawyers conferences. He is a Past-Chair of the Section Council of the Real Property Section of Maryland State Bar Association. He is also a member of the American College of Real Estate Lawyers, the American Bar Association, the Urban Land Institute, the National Association of Industrial and Office Properties, and the International Council of Shopping Centers. In 2015, he was honored as the "Distinguished Maryland Real Property Practitioner of the Year" by the Real Property Section of the Maryland State Bar Association.

**Ernst A. Bell** is Vice President, Associate General Counsel at Regency Centers, L.P., a Jacksonville, Florida-based REIT which develops, owns, and manages over 400 shopping centers from coast to coast. There, Ernst manages a team of attorneys and paralegals responsible for all litigation Regency Centers is involved in, including all landlord-tenant matters, bankruptcies, construction litigation, insurance issues, and business disputes. Before joining Regency Centers in 2009, Ernst practiced commercial litigation at Foley & Lardner for several years. Ernst received a B.A. in Political Science from the University of Florida in 1992 and a J.D. from the University of Florida College of Law in 1995.

**Trish Voth Blankenship** applies her 23 years of experience to lead Foulston's commercial real estate practice, and wind and solar energy practice; while vice-chair of the firm's transactional group.



Foulston is a 90-lawyer midwestern law firm serving Kansas, Oklahoma, Missouri, Colorado, North Dakota, and Illinois. In-house counsel and deal counsel in other states routinely trust Trish to deliver outsourced diligence, industry, custom, and trends expertise. Trish is a repeat ICSC law conference workshop and seminar presenter on the topics of negotiation, bias, and title insurance. She is an American College of Real Estate Lawyers (ACREL) fellow, active with ACREL's membership and diversity initiatives. Additional recognitions include Chambers USA and Best Lawyers in America real estate lawyer selection (including twice as Best's Wichita Real Estate "Lawyer of the Year"), and one of 100 "Women to Watch" selected throughout the United States for the Bizwomen's/American City Business Journal's 2016 list.

**Yosi (Joe) Benlevi** serves as Vice President and Senior Underwriting Counsel for Chicago Title's New York National Commercial Services (NCS) operation. He underwrites complex multi-site, multi-state commercial transactions, including shopping centers, hotels, office buildings and power plants, and handles the complicated structuring and underwriting issues of such transactions. Prior to joining Chicago Title, he headed the legal department of one of the largest title agents in New York State and managed its legal department. Prior to working in the title industry, Joe practiced law in an Israeli law firm specializing in commercial law and securities. Joe is admitted to practice law in New York and Israel and holds an LLB (1995) and LLM (2000) degrees from Tel-Aviv University. He is a member of the New York Title Insurance Rate Service Association, Inc. (TIRSA), Law & Forms Committee and a member of the American Land Title Association (ALTA) Underwriting Counsel Committee.

**Dorothy ("Dottie") Bolinsky** is a Real Estate Group partner at Faegre, Drinker Biddle & Reath, Princeton, NJ and serves as the partner-in-charge of the that office. Dottie's practice includes complex commercial real estate transactions, including leasing, acquisition, financing, project development and construction. Dottie also is experienced in hospitality business operations, particularly with regards to hotels and restaurants and the transfer of liquor licenses and has appeared before liquor licensing boards throughout NJ. She received her J.D. from Rutgers University with high honors. Dottie earned a Bachelor of Science in Hotel, Restaurant and Institutional Management from the Pennsylvania State University, magna cum laude.

**Joe Brasile** has broad real estate financing experience with permanent loans, acquisition loans, construction loans, mezzanine loans, note financings, loan sales and underlying cooperative loans. For distressed assets, Joe handles loan workouts, forbearance agreements, deed-in-lieu of foreclosure agreements, DIP financing and loan restructuring, often collaborating with foreclosure and/or bankruptcy counsel on such matters. For owners and developers, Joe has extensively negotiated purchase and sale agreements, ground leases, sale leasebacks, office leases, retail leases, the purchase and sale of air rights, development agreements, bulk condominium sales, management contracts, parking agreements, loan documents, joint venture and partnership agreements, the placement of preferred equity, construction contracts, architect's agreements, engineering contracts, exclusive leasing agreements and other brokerage agreements. Joe's comprehensive experience representing lenders, owners, developers, and tenants encompasses all types of asset classes, including office buildings, development projects, hotels, shopping centers, retail spaces, parking garages, mixed-use projects, condominiums, multi-family buildings and industrial properties.

**Chelsea Brewer** is a transactional attorney with expertise in retail leasing and commercial real estate development. Chelsea has extensive experience in representation of owners, developers, and tenants in a variety of commercial real estate matters. Her clients range from budding new restauranteurs to major developers of exciting mixed-use projects. She represents large retailers and assists with management of their portfolio, including expansions of existing stores, new growth, and deal structuring. She works with regional residential developers and their expansion into the retail sector.



She represents local Atlanta restaurateurs and their retail leasing endeavors, including the negotiation of the purchase and sale of new locations. As part of her practice, she also represents large and small franchisees and the issues that can arise as a result of the complex relationship between franchisors and franchisees. Chelsea's representation of both landlords and tenants gives her a unique perspective that helps get deals done.

**Smita Butala** is the Founder and President of SB Strategic Retail Advisors, Inc. and provides consulting services on real estate strategy, growth, and optimization initiatives. She also provides general consulting services drawing from her wide breadth of knowledge within the retail industry. With 25 years of experience, Smita started her career working as in house counsel at Ann Inc., Brooks Brothers and Gap, Inc. with a focus on commercial real estate and general legal affairs. Smita most recently served as SVP of Real Estate and Associate General Counsel for Ralph Lauren Corporation where she led the real estate business team and continued her oversight over real estate law and lease administration matters. As a passionate and driven professional, Smita brings value oriented and creative solutions to her clients while forging and maintaining strong relationships within the industry. Smita is a recognized speaker for thought leadership at industry events and conferences.

**Thomas B. Cahill** is the owner of Thomas B. Cahill, P.C. His practice focuses on commercial real estate law handling leasing, acquisition and disposition. Mr. Cahill has thirty-eight years of experience in real estate transactions representing national and regional retailers and developers, with particular emphasis on the shopping center industry. Mr. Cahill has conducted General Sessions, Roundtables and Advanced Workshops at the Law Conference in prior years on the following topics: Use and Re-Use of Anchor Boxes; Rights of First Offer and First Refusal; Property Assemblages and Purchase and Sale Agreements – Advanced Issues. In addition, Mr. Cahill has conducted CLE programs in Illinois on various real estate topics. Mr. Cahill has been an Adjunct Professor at IIT Kent College of Law teaching courses in Real Estate Drafting since 1987. He received his B.A. degree from Benedictine University and his J.D. from Northern Illinois University College of Law (cum laude).

**Lisa Cahn** is a partner of Gresham Cahn LLC, a boutique law firm in Gaithersburg, Maryland, specializing in commercial real estate transactions. Lisa has over 20 years of experience practicing law in the commercial real estate industry, concentrating her practice primarily in both shopping center and airport retail leasing. In addition to representing national, regional and local developers and retailers in lease negotiations, Lisa is involved in RFPs and the business development, negotiation and documentation of concession agreements and master contracts in the airport sector. Prior to her current position, Lisa served as in-house general counsel for one of the largest global developers, providing direct counsel to its airport division. Lisa received her Bachelor of Science in International Business from the University of Maryland, College Park and her Juris Doctor (cum laude) from the University of Baltimore School of Law. Lisa is a regular speaker at the ICSC Law Conference.

**Gregory D. Call** is a partner in the San Francisco office and former head of the Litigation Group at Crowell & Moring LLP. Mr. Call received his B.A. degree from Stanford University and his J.D. from the University of California, Berkeley. Mr. Call has an active national litigation practice and regularly tries cases before juries, judges, and arbitrators. For over 30 years he has represented retailers. He has represented Ross Stores, Ann Taylor, Dick's Sporting Goods, Hugo Boss, Polo, Limited Brands, Gap, Foot Locker, Edison Brothers Stores, Sears, Macy's, LensCrafters and other retailers. On behalf of retail tenants, he has successfully tried to verdict claims against landlords and has also resolved disputes by motion, by direct negotiations and through alternative dispute resolution forums. In addition, Mr. Call has represented retailers in a variety of other disputes. He has assisted in the recovery of more than \$300 million for retail clients.



**John G. Cameron, Jr.**, of Dickinson Wright PLLC, practices real estate and construction law. Educated at the United States Naval Academy, Albion College (AB, 1971), Wayne State University (JD *cum laude*, 1974), and The University of Michigan (LLM, 2016), he has published several legal treatises and many articles. Mr. Cameron served as the NCARB Public Director and is a member of the American Law Institute and former chair of the State Bar of Michigan Professional Ethics Committee. He served as law clerk to the Honorable William H. Webster, U.S. Court of Appeals for the Eighth Circuit, and is admitted to practice in Michigan, Illinois, Colorado, and North Carolina. Mr. Cameron is an Adjunct Professor of Law at the University of Michigan.

**David Camp** represents clients in all aspects of real estate transactions including development, construction, financing and ownership issues with a particular emphasis on leasing and retail development. David works with several national clients, including extensive representation of a leading national grocery chain and work with a global online retailer. David has also represented institutional lenders and developers as well as representing an international music venue operator. David frequently lectures on a variety of real estate topics with a focus on lease and retail development issues for the ABA Real Property Section, ICSC, Professional Education Broadcast Network, National CLE, and the Colorado Bar Association. David graduated from Middlebury College (*cum laude*) in 1989 and from the University of Pennsylvania Law School in 1992. David originally practiced with the Boston office of Day, Berry & Howard (now Day Pitney) before joining the firm of Senn Visciano Canges, P.C. in 1995.

**Apollo Carey** is a Member in the St. Louis office of Lewis Rice. In that capacity, Apollo serves as both tax and real estate/construction counsel to help protect his client's interests throughout the acquisition and development process. Apollo represents both landlords and tenants in leasing transactions across the country in the retail, restaurant, industrial, medical, & research/development industries. He is also experienced in the regulatory aspects of land use/development incentives and often represents his clients before state and local governments to obtain crucial entitlements and incentives needed to complete their development projects. His prior experience as a commercial real estate appraiser for almost 15 years gives Apollo unique insight when advising clients regarding the details and overall success of their projects and deals.

**Frank J. Cerza** is a partner in the Business and Corporate Services Department and serves as Chair of the Italy Practice Group, Co-Chair of the Real Estate and Land Use Practice Group and Vice-Chair of the Commercial Lending Practice at Lewis Brisbois Bisgaard & Smith LLP. Mr. Cerza represents retail and private companies in connection with general corporate, real estate and commercial matters. He serves as outside corporate counsel and business advisor to a number of Italian and international companies doing business in the U.S. and assists American companies in their business endeavors in the U.S., Italy and Europe. Mr. Cerza's experience includes business planning, leasing and sales of retail stores, offices, showrooms and other commercial properties, acquisitions and sales of businesses and negotiation of contracts of employment, sales representation, distribution and licensing. Mr. Cerza is a graduate of Villanova University School of Law and the University of Pennsylvania.

**Deborah A. Colson** is Senior Vice President-Legal Operations for Federal Realty Investment Trust. In this position, Ms. Colson oversees Federal Realty's legal leasing function, as well as well a legal staff which handles property management, bankruptcy, litigation, and other operational matters. Ms. Colson joined Federal Realty in 1995 and was promoted to Director-Legal Leasing in 1998. In 2000, she was named Vice President-Legal Leasing, and in 2002 assumed the position of Vice President-Legal Operations. She was promoted to Senior Vice President-Legal Operations in 2005. Before joining Federal Realty, Ms. Colson specialized in real estate-related transactional work for major retailers such as Hechinger Company, American Stores Company, and Amoco Oil Company. Ms. Colson received a



Bachelor of Arts in Political Science from the University of Pennsylvania and is a graduate of the University of Maryland School of Law.

**Charles E. Comiskey** has been an Insurance Broker since 1971 and is a shareholder/Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately held insurance brokerage firms in the U.S. He has also been a Risk Manager since 1988 and is President of RiskTech, Inc., Houston's oldest risk management consulting firm. Holding numerous professional designations, Comiskey is a national recognized expert and frequent speaker on a variety of risk management and insurance issues to legal, construction, and real estate groups across the country, including the American Bar Association, American College of Real Estate Lawyers, American College of Mortgage Attorneys, American Law Institute, International Council of Shopping Centers Law Conference, State Bars of Florida, Hawaii, New Mexico, and Washington, Construction SuperConference, and numerous local associations. Comiskey has served as a pre-trial consultant/expert witness in well over 300 cases in State and Federal courts, serving for both plaintiff and defense.

**Desmond D. ("Des") Connall, Jr.** leads the Leasing Team in Ballard Spahr's Real Estate Development and Transactions Group and is real estate counsel to the Firm. A Fellow of the American College of Real Estate Lawyers, and a member of the Advisory Board of the Georgetown Law School Advanced Commercial Leasing Institute, during his four decades of law practice, Des has worked on many of the most significant real estate developments in the Washington, D.C. region on behalf of anchor tenants, landlords, developers, and investors. Among Des' notable real estate clients are The CoStar Group and Harris Teeter. Des also has an active pro bono practice. Des is a member of the ICSC and a frequent speaker at the Law Conference. Des holds degrees from Princeton University and Stanford Law School and is a member of the Maryland and District of Columbia bars and the American Bar Association.

**Jenna Perkins Cooley** is a real estate attorney on the North American legal team at NIKE. She primarily negotiates leases and related documents for new retail stores in North America. Prior to joining NIKE, Jenna worked at Arnall Golden Gregory LLP, a mid-size law firm in Atlanta, where she was a member of the retail industry team. She has experience in all commercial real estate law, including acquisitions, dispositions, development, financing and leasing of commercial real estate. She has significant experience representing both national landlords and tenants. Jenna received her B.A. in political science from the University of Michigan (Go Blue!) and her J.D. from Georgia State University.

**Robert Crespi** is a member of Environmental and Renewable Energy and Sustainability Groups of Chiesa Shahinian & Giantomasi PC. He represents a diverse client base in complex transactional and development issues, as well as in regulatory, compliance and litigation matters. He also counsels clients with regard to regulatory issues related to sustainability and renewable energy. Rob assists clients in the national retail, industrial and residential sectors with the purchase and sale of environmentally impaired properties, including Brownfields development and remediation, New Jersey ISRA compliance, negotiating and overseeing projects entering into the New York Brownfield Cleanup Program and the New York City OER, coordinating due diligence, and negotiating environmental insurance and funding mechanisms to facilitate transactions and redevelopment. Rob graduated *cum laude* from the Pace University Elisabeth Haub School of Law, where he received a Certificate in Environmental Law and authored a land use article published in the *Pace Environmental Law Review*.

**Annie Cunningham** is Assistant General Counsel – Real Estate at Green Thumb Industries Inc., a national cannabis consumer packaged goods company and retailer with 17 manufacturing facilities and over 75 retail dispensaries across the U.S. At GTI, Annie is responsible for managing all real estate and leasing transactions, including acquisitions, financing, and zoning/land use work. Prior to joining GTI,



Annie served as Vice President – Legal at GLP, an industrial real estate owner/operator, where she focused her practice on leasing and real estate acquisitions and dispositions. Annie is a graduate of Indiana University’s Kelley School of Business and Vanderbilt University Law School.

**Randy J. Curato** counsels and educates lawyers on ethics, professional responsibility, and avoiding malpractice in his role as Vice President–Senior Loss Prevention Counsel. He also speaks regularly at outside conferences and programs on ethics and professional responsibility. Prior to joining ALAS, Randy was a partner at Bell, Boyd & Lloyd LLP in Chicago for 18 years. While at Bell Boyd, he handled litigation, arbitration, and trials of commercial, real estate, environmental, probate, product liability, professional malpractice, and contract cases. Randy started his practice with Wildman, Harrold, Allen & Dixon LLP in Chicago, where he handled litigation matters. Randy is a member of the American and Chicago Bar Associations and serves on the advisory board of the Working Group on Legal Opinions.

**Angela Ceccarelli Daniele** is a Partner in the Real Estate Practice Group at Thompson Hine LLP. Angela focuses her practice on commercial real estate acquisitions and sales, development, leasing and corporate transactions. Her practice has a particular focus on shopping center deals and retail, office and industrial leasing. Angela is a frequent attendee and speaker on real estate topics at the regional and national ICSC conferences. She received her B.S., *magna cum laude*, from Eastern Kentucky University and her J.D., *cum laude*, from the University of Dayton. Angela is licensed to practice in Ohio.

**Jennifer Steindler Darling** is currently the Vice President, Legal Affairs & General Counsel, North America for Hugo Boss Americas. In this capacity, she oversees all aspects of the legal department in North America. Prior to joining Hugo Boss, Mrs. Darling served as Corporate Vice President & Associate General Counsel for Kenneth Cole and held in-house counsel positions at GAP, Inc. and NIKE. Mrs. Darling has 25 years of in-house counsel experience.

**Sandy Deitering** is Senior Counsel with Husch Blackwell LLP, specializing in real estate leasing, purchase and sale transactions, and general development issues. Sandy served as in-house real estate counsel for two different national retailers for 20 years. Today she continues to focus on leasing, expanding beyond retail to include office and industrial leasing. Her experience as in-house counsel makes her uniquely capable of understanding both the legal requirements of the leasing relationship as well as the ongoing business imperatives in today’s retail environment. As outside counsel she represents both landlords and tenants at every stage of the leasing relationship.

**Rosemarie Del Monte** originally began her law career practicing at large international and regional law firms in the areas of public finance and real estate. She left big law after almost two decades to work as in-house counsel in the development departments for a number of large restaurant companies. Seeking a better work/life balance, she launched a private practice in 2012 which primarily focuses on commercial leasing and general business matters. The majority of her clients are restaurant franchisees and franchisors as well as national restaurant concepts opening non-franchisee stores, although she also represents a number of non-restaurant concepts as well as a number of large institutional landlords. Rosemarie is a graduate of the University of Northern Colorado and taught special education before attending the Creighton School of Law where she graduated *magna cum laude*. As a former teacher, she enjoys public speaking and mentoring younger lawyers.

**Sean Dennison** joined CenterCal Properties, LLC in 2015 as General Counsel. In this role, Mr. Dennison is responsible for oversight over the company’s legal matters, ranging the negotiation and documentation of transactions to dispute resolution. Immediately prior to joining CenterCal Properties, LLC, Mr. Dennison served for over five years as Senior Counsel for the Western Region of Federal Realty Investment Trust. Prior to that, Mr. Dennison held senior roles at Stanbery



Development, The Gap, Inc. and The Lerner Corporation. Immediately upon graduation from law school, he was an associate in the real estate group at ShawPittman LLP (now Pillsbury Winthrop ShawPittman).

**Bindi Dharía** is a partner at Goldfarb & Fleece LLP, a boutique commercial real estate law firm in New York City. She has experience in all facets of commercial real estate law but primarily focuses on commercial leasing matters. Bindi has handled a variety of leasing transactions in office, industrial and retail contexts within condominiums, shopping centers, office buildings and mixed-use buildings and developments throughout the United States. She is well versed in representing both tenants and landlords on a national, regional and local basis. Prior to joining Goldfarb & Fleece in 2007, Bindi was an associate at Debevoise & Plimpton LLP. She received her B.S. in finance and accounting from NYU's Stern School of Business and her J.D. from Fordham University

**Nick Dierman's** prior experience includes Divisional Counsel of Federal Realty Investment Trust, in-house at Westfield, and General Counsel of The Arba Group, a regional development company based out of California. With over sixteen years of retail leasing experience, Nick emerged from the pandemic with the realization that life is short and good work can be done remotely, and he vowed to realize a lifelong dream of living abroad. In March 2022, he left Federal and embarked on a new personal and professional adventure. Now based in Nice, France, Nick is balancing a part-time Mediterranean sabbatical with a part-time solo retail leasing practice servicing American clients (albeit from a few time zones away). Nick remains committed to his involvement with the ICSC Law Conference and looks forward to continued work in the shopping center industry.

**Michael Di Geronimo** is a transactional shareholder at Miller Starr Regalia. He has over 35 years of experience representing property owners, developers and financial institutions in a variety of transactions involving retail leases, site acquisitions, asset sales, office leases, real estate financing and project documents. Mike's practice has a special emphasis on negotiating and preparing retail leases for shopping center owners, developers, and well-known retailers. He is also regularly retained to assist clients interested in obtaining land use entitlements for retail and other commercial projects. In addition, Mike has significant experience in representing financial institutions with disputes arising from secured loans and troubled assets. Michael received his B.A. from the University of California, Berkeley in 1983, and his J.D. from the University of California, Los Angeles School of Law in 1986.

**Robert DiPisa**, as Co-Chair of Cole Schotz P.C.'s Cannabis Law Group, counsels clients regarding regulatory compliance, risk management, governmental affairs, licensing and the leasing and acquisition of real property in connection with cannabis related uses. He employs a grass-roots approach that is pivotal in breaking the stigma associated with cannabis and its derivatives. He is a frequent presenter on the health and economic benefits, lectures courses on cannabis law and is a member of several organizations including New Jersey CannaBusiness Association and REVEL. Robert is a contributor to national publications on this topic such as MarketWatch, Bloomberg Law, Marijuana Business Daily and The Wall Street Journal. Robert was recently recognized as a "Cannabis Law Trailblazer" by The National Law Journal, a "New Leader of the Bar" honoree by New Jersey Law Journal, a "Leader in the Law" by NJBIZ, and the recipient of a Band ranking from the prestigious Chambers USA.

**Derek B. Domian** is a litigator with the Boston office of Goulston & Storrs PC. Derek has conducted numerous trials and appeals in state and federal courts as well as arbitrations and mediations. His practice focuses on complex commercial and real property disputes and his representation has included retail landlords, tenants, owners, lending institutions, and commercial and residential condominium associations in commercial leasing, land use, and title matters. Derek sits on the





Massachusetts Bar's Complex Commercial Litigation Section Council and serves as Editor of Publications. He received his B.A. from the University of New Hampshire and J.D. from Harvard Law School.

**Richard C. Doran** has represented retailers in a wide variety of real estate, leasing and environmental matters for over 40 years and has been in house real estate counsel at BJ's Wholesale Club since 1999. During his time at BJ's, Dick has worked on multiple leases involving gas stations, both as part of the BJ's Wholesale Club premises and free-standing locations. Dick has extensive experience in operational, environmental and insurance issues specific to gas station leasing.

**Joe Doren** is Senior Counsel – Corporate Transactions at Texas Roadhouse, where he assists the company in a variety of corporate matters including real estate leasing and asset management. Joe previously was in private practice at Frost Brown Todd LLC in Louisville, KY where he represented lenders in originating and servicing commercial mortgage loans including loans secured solely or partially by leasehold collateral (ground leases). Joe also previously represented developers in the acquisition and financing of leasehold interests. Joe has spoken frequently at ICSC events, including engagements as a session presenter or discussion leader at each ICSC Law Conference since 2017. Joe is a graduate of Flagler College in St. Augustine, FL and of Elon University School of Law in Greensboro, NC and is an avid supporter of Special Olympics, serving on the executive committee for Special Olympics Kentucky.

**Steven Dube** is a partner in the Washington, D.C. office of Saul Ewing Arnstein & Lehr LLP, where he works with local, national, and international developers, investors and lenders in the acquisition, financing, leasing, development and sale of real property throughout the Washington, D.C. metropolitan area. Steve's practice involves the structuring, negotiation and documentation of residential, retail, and mixed-use condominiums, town center developments, residential housing cooperatives, homeowners associations and other types of common interest communities. Steve also has extensive experience in the area of air rights development and regularly establishes vertical subdivisions in the District of Columbia on behalf of his developer clients. As part of his real estate development practice, Steve has a wealth of experience in the preparation of complex declarations of covenants, easements and restrictions for office, retail, residential and mixed-use projects of all types.

**Tiana Dunn's** practice is devoted to assisting clients with all facets of commercial real estate transactions, including the acquisition, disposition, development, financing, leasing, and management of retail, office, industrial, medical, and mixed-use projects. With extensive experience in retail leasing, she has led the negotiation, preparation, and drafting of major tenant leases for a portfolio of 13 million square feet of retail space. Tiana also handles construction and permanent financing for shopping centers, office projects, and multi-property deals. She also regularly assists developers with the drafting of land use agreements for commercial development, including restrictive covenant agreements, architectural and construction design guidelines, and reciprocal easement agreements. As former in-house counsel to a multi-service commercial real estate development firm, Tiana brings the insight and experience of working directly with the principals and division heads of development, construction, leasing, and property management to every transaction she handles.

**Bryant Eaton** serves as a Senior Vice President in the Real Estate Group of Alliant Insurance Services. He specializes in commercial real estate with expertise in the unique exposures for retail properties. With over 14 years of experience, Bryant works with owners, managers and developers of retail properties across the US. In addition to placing their insurance, Bryant provides invaluable lease and contract review to help his clients transfer risk contractually. Bryant is actively involved in the International Council of Shopping Centers (ICSC) and the National Association of Industrial and Office



Properties (NAIOP). He is a 2015 *Risk & Insurance* Power Broker Finalist and a featured contributor in *Western Real Estate Business*. Bryant has also been a speaker on the topic of contractual risk transfer to various real estate organizations across the country. Bryant holds a bachelor's degree in Business Administration from California State University, San Marcos.

**Amelia Elze** is the principal and owner of a boutique commercial real estate law firm specializing in a broad variety of commercial real estate transactions. Amelia's practice focuses on the leasing and the purchase and sale of retail, office, and industrial properties nationwide. With over a decade of experience in the commercial real estate arena as both in-house counsel and outside counsel, Amelia has a sophisticated understanding of the myriad of issues that arise in connection with commercial properties. As in-house counsel for a regional mid-size developer, Amelia oversaw the results of her deals long after the deals were inked, including working closely with the property management team to address day-to-day leasing disputes and managing outside counsel in connection with litigation matters.

**Lawrence (Larry) Falbe** is a Chicago-based environmental attorney and a Principal at the international law firm of Miller Canfield Paddock and Stone, PLC. Larry focuses on environmental transactional support of real estate and corporate deals, environmental defense and litigation, Brownfields issues, and environmental regulatory compliance. Larry has more than 25 years of experience reviewing and analyzing Phase I and Phase II assessments to satisfy due diligence requirements, obtaining No Further Action/Remediation Letters, evaluating the cost/benefit of transactions, and advising clients on potential liability and remediation issues. He has successfully used environmental insurance in a number of projects as a key component of the overall risk mitigation strategy in his transactional projects. He has also defended clients in environmental enforcement actions by federal, state, and local authorities. Larry is a prolific writer and speaker and is a former adjunct professor of Environmental Law at Chicago's Northwestern University Law School.

**Marc H. Feldman, Esq.** is the founder of Feldman Law Firm LLC ("FLF"), a boutique commercial real estate and corporate law firm based in Cleveland, Ohio. Mr. Feldman brings a wealth of industry expertise to his clients, having worked both as a practicing attorney and as a Senior Vice President responsible for \$50M of ancillary income at a publicly traded shopping center REIT. Mr. Feldman is a frequent speaker on legal topics at commercial real estate conferences, including the International Council of Shopping Center's Law Conference and RECON. Mr. Feldman has been involved in the commercial real estate field for over 20 years and has represented lenders, developers, owners and tenants on significant real estate transactions and initiatives in Northeast Ohio and across the country.

**Scott A. Fisher** is a partner in the Atlanta law firm of Arnall Golden Gregory LLP. He represents developers and owners in the structuring and closing of commercial real estate transactions. His experience includes the acquisition, development, financing, syndication, and leasing of raw land, shopping centers, apartment complexes, office buildings, industrial warehouses, regional malls and mixed-use projects. He also devotes a significant portion of his practice to joint ventures between developers and equity investors. As a result of this representation, Mr. Fisher has extensive experience in the negotiation, preparation and review of acquisition, development, mixed-use, loan, joint venture, fund and leasing documentation for developers, owners, investors, purchasers and sellers. Mr. Fisher received a B.A. in Political Science and an M.A. in Public Policy from the University of Pennsylvania and his J.D. from Boston University Law School.

**Abe Freeland's** clients represent leaders in the Real Estate, Hospitality, Sports & Entertainment, Construction and Development industries. Prior to joining Alliant, Abe co-led the real estate and hospitality practice for a global insurance brokerage firm where he designed risk management and



insurance programs for some of the most iconic buildings and portfolios in the world. He previously worked as the North American Risk Manager for a global environmental services organization where he gained unique insight and perspective that have proven to be of significant value for his clients. Abe is regarded as one of the industry's leading contractual risk management experts and has participated in numerous forums at the RIMS, IRMI and ICSC national conferences. He is a frequent speaker on insurance matters for law firms and universities in addition to leading risk management educational forums for existing and prospective clients.

**Nicole Fry** has been with The Hirschel Group for 17 years and is a principal with the firm. The Hirschel Group is a boutique real estate firm focused almost entirely on commercial leasing matters, and Nicole is an integral part of the firm leadership that nurtures and trains their attorneys to be dealmakers for their clients. Nicole represents landlords and developers in their retail leasing matters with national, regional and local tenants and is an experienced negotiator of anchor, in-line and pad site leases and all of their related documents. She enjoys working with clients on a variety of properties ranging from grocery anchored shopping centers to complex, mixed-use developments with retail, office and residential components. Nicole also spent a decade of her career representing a rapidly expanding, national tenant and finds that experience to be extremely valuable in getting deals done in this currently competitive climate.

**Michelle Gambino** is Co-Chair of Greenberg Traurig's Real Estate Litigation Practice and tries cases all over the United States. Michelle's reputation as an aggressive litigator is well known and she routinely serves as lead counsel on highly publicized disputes including matters where she (i) won the largest tenant verdict (\$31m) in Maryland following a three week trial in *Lord & Taylor v. White Flint* matter; (ii) defeated an injunction in 2021 aimed at stopping a \$330m mixed use project in the heart of downtown San Diego; and (iii) defeated a developer's \$120m claims which thereafter allowed a national banking institution to construct its headquarters and mixed use development. Michelle specializes in complicated lease disputes, "*projects gone wrong*", and anchor/tenant hold out disputes. Michelle regularly enforces the rights of her retail tenants, and alternatively, creates creative ways for landlords to accomplish their goals through the rights created in the lease.

**Emily Garrison** is a litigator who focuses her practice on insurance recovery and has significant experience handling complex coverage disputes through arbitration and litigation. She represents clients across a broad range of industries, including major banking and financial institutions, heavy equipment manufacturers and global hospitality services. She provides counsel to corporate policyholders in disputes concerning, among other things, commercial general liability, directors & officers liability, cyber liability, professional liability, employment practices liability, first party property damage and environmental liabilities. Additionally, Ms. Garrison advises public and private companies on structuring, placing, and renewing complex insurance coverage programs. Ms. Garrison received her J.D. degree from the Northwestern Pritzker School of Law and her B.A. in International Studies and Economics from the Johns Hopkins University.

**Kathryn Kramer Gaydos** is a partner in the Real Estate & Environmental Practice Group of Benesch, Friedlander, Coplan & Aronoff LLP. Kathryn's practice primarily focuses on the representation of landlords in commercial retail leasing transactions. She has experience negotiating lease documents with national, regional and local tenants (which have ranged in size from anchor tenants to mom-and-pop retailers) for a variety of uses (including retail, retail service, food/beverage, entertainment, fitness and medical). In connection with her commercial retail leasing practice, Kathryn also has experience with lease due diligence and related dispute resolution. Kathryn has previously presented on a variety of leasing topics at the National Law Conference and the Ohio, Kentucky, Indiana, Michigan, and Pennsylvania Retail Development & Law Symposium. She received her B.S. from Denison University in



2006 and her J.D. from Cleveland State University, Cleveland-Marshall College of Law (*summa cum laude*) in 2009.

**Michael Geibelson** is the Managing Partner of Robins Kaplan LLP's California offices. He solves complex business disputes throughout the country through litigation and trial. Michael's trial experience ranges widely, from remedying real estate disputes to the misappropriation of trade secrets and statutory consumer claims, and from welding product defects to claims involving violations of the Clean Water Act and Endangered Species Act. His breadth of practice includes estate lease and other contract disputes, unfair competition and false advertising, misappropriation of trade secrets, antitrust, and class claims including claims under California's consumer statutes (Unfair Competition Law (UCL) and False Advertising Law (FAL) (Business & Professions Code §§ 17200 and 17500)). During the pandemic, Michael coordinated national litigation (and settlements) for public retailers responding to wide-scale restrictions on public life, ultimately involving over 200 lawsuits in 35 states for tenants asserting claims for lease termination, rent abatement, and other remedies.

**John Gessner** is the Co-Chair of the Hospitality Industry Practice group at Carrington Coleman Sloman & Blumenthal. Mr. Gessner advises clients predominately in the Hospitality industry especially in the areas of restaurant development; real estate and leasing; hospitality business operations and strategic planning; alcohol licensing; franchising; and formation and governance. Mr. Gessner served for 9 years as General Counsel of Front Burner Restaurants, LP, a restaurant development and management company, and was responsible for the legal aspects of operations and franchising and as well as the development of multiple Food Hall projects. Prior to that, Mr. Gessner served as General Counsel for a large restaurant franchisee. Mr. Gessner also served as principal of Gessner & Flores, PC. Mr. Gessner is a *summa cum laude* graduate of the University of St. Thomas and Tulane Law School and is the former Chairman of the Texas Restaurant Association.

**Nida Ghaffar** is a transactional real estate attorney at Husch Blackwell LLP. Nida co-leads the firm's Retail Institute and focuses her practice on real estate acquisitions and dispositions, retail, industrial, and office leasing agreements, condominium developments, and real estate financing. Nida enjoys being on the cutting edge of the retail space. She is a trusted advisor for retail companies looking to expand their footprint in existing markets and has worked closely with many retailers on their leasing arrangements for new innovative brick-and-mortar retail concepts.

**Gregg Gilman** has earned a reputation as a leading adviser in employment crisis situations, including, investigations, high-level sensitive terminations, harassment, raiding and lift-out of employees, and restrictive covenant matters. He helps clients install practices and policies and renders advice to minimize liability, particularly with regard to wage and hour issues, reductions-in-force, joint employer issues and protecting a company's confidential information, and business relationships. He has a successful track record in mediating, arbitrating and litigating employment and labor disputes. His expertise spans real estate and construction, hospitality, financial services, marketing and communications, among other industries. Gregg created Respect in the Workplace, a cutting edge interactive anti-harassment and preventive management training seminar. Since 2013, Gregg has been recognized as a leading lawyer in labor & employment law by *Chambers USA*, *America's Leading Lawyers for Business*, *The Legal 500 United States*, *The Best Lawyers in America* and *New York Metro Super Lawyers*.

**Howland Gordon** is Principal at Bartko Zankel Bunzel & Miller, PC, where he focuses on retail leasing. He is formerly Senior Counsel at RPT Realty, responsible for the Legal-Leasing group. Howland started his legal career as a law clerk in Nine West's Legal Department. As Associate Counsel and later Senior Associate Counsel at DLC Management Corp., he oversaw the day-to-day operations of the



leasing division of DLC's Legal Department. As Head of Legal, Expansion - North America at H&M, he oversaw legal real estate / lease administration matters for H&M's U.S. and Canadian operations. He has previously spoken at the ICSC U.S. Law Conference as well as the ICSC University of Shopping Centers. Mr. Gordon received his J.D. from Pace University School of Law and his B.A. from the University of California-Davis. He is admitted to practice law in New York and Connecticut.

**Gregory G. Gosfield** is a partner in the Real Estate and Finance Department of Klehr, Harrison, Harvey, Branzburg LLP, in its Philadelphia office. He counsels clients on real estate transactions: structuring debt and equity; acquisitions; dispositions; and development. Mr. Gosfield is also a course planner, lecturer to professional and trade associations and writer of published articles. He was course planner for the Pennsylvania Bar Institute, "Solving Legal Issues Across the Life Cycle of the Successful Real Estate Development Project." One of his publications, "The Structure and Use of Letters of Intent as Prenegotiation Contracts for Prospective Real Estate Transactions" was selected by the ABA's General Practice, Solo, and Small Firm Section for inclusion in its "Best of ABA.". Mr. Gosfield has regularly been named to "The Best Lawyers in America," and "Chambers USA America's Leading Lawyers for Business."

**Michael P. Hindelang** is an experienced commercial litigator with significant experience litigating high value cases, especially those with a financial component. This litigation includes land use and zoning disputes, minority oppression cases, shareholder disputes, high net worth trust litigation, and other commercial disputes. In addition to his litigation work, Mike is a trusted advisor to businesses on issues related to cybersecurity and privacy. Holding certifications from the International Association of Privacy Professionals under both U.S. law (CIPP/US) and for privacy program management (CIPM), Mike advises clients in all aspects of their privacy programs and policies.

**Brian D. Huben** is the Managing Partner for the Los Angeles office of Ballard Spahr LLP. Brian focuses his practice on the representation of commercial landlords and shopping center owners, managers, and developers, representing them in trials and appeals in state and federal courts. Brian handles retail bankruptcies, representing landlords and other creditors throughout the United States. He also represents commercial landlords in other areas of litigation, including evictions, breach of lease cases, public access, and the Americans with Disabilities Act. Brian is 1984 *cum laude* graduate of Loyola Marymount University, and 1987 graduate of Loyola Law School (Los Angeles). Brian has also served on ICSC's Law Committee (2005 - 2011), on the Bankruptcy Task Force since 2008, as a contributing editor to ICSC's *Shopping Center Legal Update* (2005 - 2014), as a member of the Law Conference Planning Committee since 2011, and as the Southern California Government Relations Chair since 2017.

**Allen Hubsch** has been a real estate lawyer in Los Angeles for more than 30 years. He has developed a unique focus representing owners and operators of motion picture theatres, concert venues, Broadway-style theatres and sports venues across the United States. He represents clients in connection with leasing, purchases and sales, financings, and joint ventures, including multi-property and multi-state transactions. He is a graduate of Harvard Law School, Oxford University and Duke University.

**Matthew Irvin** serves as Vice President, Associate General Counsel and Assistant Corporate Secretary at DICK'S Sporting Goods, primarily overseeing the legal affairs associated with the Company's real estate portfolio (retail and non-retail). Matt also serves on the Company's executive real estate committee, serves as assistant corporate secretary, and manages attorneys and paraprofessionals in other practice areas beyond real estate. Prior to joining DICK'S in 2011, Matt served as an Associate with Meyer, Unkovic & Scott LLP in Pittsburgh, PA from 2005 - 2011, where he



counseled clients in the acquisition, development, leasing, financing and disposition of shopping centers, retail complexes, office buildings, industrial complexes and mixed-use projects. Matt holds a J.D. (2005, *Magna Cum Laude*, Order of the Coif) and a B.A. (2001, *Magna Cum Laude*) from the University of Pittsburgh, where he was also a 4-year letterwinner, 2-year team captain for the Varsity Baseball team and 2001 Blue-Gold Award Recipient.

**Matthew Irwin** is Vice President and Deputy General Counsel in Gap Inc.'s Global Legal Department. In this capacity, Matthew leads the Real Estate Law team and has oversight for all transactional and litigation matters involving the company's global real estate portfolio of retail stores, corporate facilities and distribution centers. He sits on the leadership teams for the Legal Department and the Global Real Estate business team, and also serves as general counsel to the company's Canada business. Matthew is a past member of Gap Inc's Diversity and Inclusion Council and throughout his legal career he has served as a director and advisor for several non-profits organizations and has been involved in a number of legal pipeline diversity initiatives. Matthew is a fellow in the American College of Real Estate Lawyers and prior to Gap, he was in private practice for a national law firm. Matthew earned his undergraduate degree from the University of California at Berkeley and his J.D. from Georgetown University.

**Peggy Israel** has over 35 years' experience as a national transactional real estate attorney representing retailers and developers on development, leasing and disposition of retail, office, restaurant, and entertainment uses in a variety of commercial development formats (enclosed mall, power center, lifestyle, outlet, mixed use). Before opening her virtual law firm over 30 years ago (a pioneer!), Ms. Israel worked for Cooper, White & Cooper, The May Department Stores Company and Mervyn's, and later she spent a year working for Cordish Companies. She is a founding member of the National Retail Law Group. Ms. Israel has published several articles on retail leasing and has been an instructor for the Johns Hopkins MBA in Real Estate program. Ms. Israel is a member of the California Bar Association and the ICSC. Ms. Israel graduated from University of Missouri and earned her law degree from the University of Virginia.

**Howard K. Jeruchimowitz** is a Shareholder of Greenberg Traurig, LLP. His litigation practice emphasizes on Real Estate Litigation, including landlord-tenant, shopping center, mechanics lien, foreclosure and construction disputes on behalf shopping center owners, developers, managers, lenders and tenants. Mr. Jeruchimowitz is on the Board of Editors for the Shopping Center Law & Strategy, where he has authored articles on co-tenancy and operating covenant remedies, site plans and self-help remedies. Mr. Jeruchimowitz has been a roundtable leader and seminar speaker at prior ICSC law conferences, including on topics about site plans, mechanics' liens, lease remedies, leases in the court room, implied covenants and advanced litigation topics. He is also the Co-Chair for the Real Estate Litigation, Trust and Condemnation Committee for the ABA. Mr. Jeruchimowitz has been recognized as a Leading Lawyer and profiled in the January 2016 Leading Lawyers magazine for the real estate, construction and environmental edition.

**Jennifer Jones** is a Director and real estate attorney at Goulston & Storrs with nearly two decades of experience in sophisticated commercial real estate transactions. Her practice is focused on domestic and international real estate matters including leasing, licensing, acquisitions and dispositions, development, management, and operations for retail, office, industrial, multifamily, and mixed-use properties. Jen is known for her common-sense solutions to complex real estate issues. She is an innovative problem-solver who stays focused on clients' strategic goals to get complicated deals done. She represents developers, private equity investment firms, joint venture partners, property management companies, insurance companies, REITs, and co-working companies. Prior to joining Goulston & Storrs, she was a shareholder at an Am Law 100 law firm. Before becoming a lawyer, Jen



was a commercial real estate property manager and consultant. Jen's hands-on, business-side experience informs her work as a strategic legal advisor.

**Margaret Jordan** is extensively involved in acquisitions and leases for Fortune 500 Companies across the nation as well as for local developments in the Dallas metropolitan area. In addition, Margaret assists her clients with dispositions, real estate and commercial lending, workouts, construction and real estate development relating to all types of real estate assets, including retail, office, multi-family, hotels, single family development homebuilders, condominiums, and industrial. An AV Peer Review Rated lawyer by Martindale-Hubbell, Margaret represents real estate developers, owners and purchasers of properties, financial institutions, landlords and tenants.

**Emily Jung** is a Partner at Jae Law Group, PLLC based in Austin, Texas. Emily advises clients in a broad range of real estate transactions and development matters across a variety of asset classes, including multi-family, retail, commercial, industrial and mixed-use. Her experience encompasses the acquisition, disposition, financing, leasing, and development of real property and operating assets. Emily has extensive experience in structuring, implementing, and administering complex condominiums for the financing and sale of commercial, residential, and mixed-use projects. Her clients include national and international developers, lenders, and institutional investors. Emily received her B.A. from The University of Texas at Austin and her J.D. from Pepperdine University School of Law.

**Robert E. Kaelin**, a partner with Murtha Cullina LLP in the areas of civil litigation and bankruptcy. He holds a B.A. from Miami University in Oxford, Ohio and a J.D. degree from Duke University. Mr. Kaelin is a member of the Connecticut Bar and the Federal District Courts of Connecticut, Vermont and the Southern and Eastern Districts of New York. He is also admitted to the Second Circuit Court of Appeals. Mr. Kaelin is a member of the Connecticut Bar Association Litigation and Commercial Law and Bankruptcy Sections and is a member of the American Bankruptcy Institute. He is a member of the International Council of Shopping Centers and serves on the Connecticut ICSC Planning Committee. Mr. Kaelin's commercial litigation practice focuses on collection work and business disputes. Mr. Kaelin also handles various landlord/tenant law matters, representing landlords and tenants. He also regularly represents commercial landlords in bankruptcy proceedings.

**Callan Cobb Kanev**, an attorney based in Seattle, Washington, specializes in commercial real estate transactions. She represents owners, buyers, developers, borrowers and tenants in negotiating and drafting purchase and sale agreements, office and retail lease agreements and commercial loan documents, facilitating and handling real estate closings, entity formation and other documents and other matters related to acquisition, sale, development, operation, leasing and financing of commercial and agricultural real property. Callan is an experienced speaker and panelist on topics relating to her field. She received her J.D. from Seattle University School of Law in 2014.

**Justin Kay** is a Chicago-based partner and deputy leader of the litigation practice group at Faegre Drinker Biddle & Reath LLP. He advises and defends businesses regarding interactions and communications with consumers, with particular emphasis on privacy-related class actions and regulations, including regulations regarding biometric information. He litigates complex civil matters before federal courts, state courts, independent regulatory bodies, and government agencies. Drawing on his litigation experience, knowledge of the law, and understanding of theories asserted by plaintiffs' attorneys, he also helps clients design practical compliance strategies to keep them one step ahead of the Plaintiffs' Bar. In addition, he writes, speaks and serves as a resource for journalists reporting on class actions and privacy laws, including appearing on broadcast radio and television news programs. Before practicing law, Justin served as an intelligence officer for the Department of



Defense's National Geospatial Intelligence Agency (formerly the National Imagery and Mapping Agency).

**Ashley Kelly** is a partner with Arnall Golden Gregory LLP, an Am Law 200 law firm with offices in Atlanta and Washington, DC, where she is a member of the firm's Litigation Practice and a chair of its Employment Law Group. She also serves as the firm's General Counsel and a member of its Executive Committee. Her practice focuses on counseling employers and representing them, through trial, in the full range of employment litigation, including claims involving discrimination and harassment, wage and hour issues, executive contracts, employee leave laws, restrictive covenants, and benefits disputes. She also has a great deal of experience conducting internal investigations, including investigations concerning high-ranking executives. Ashley is frequently asked to present to businesses and industry groups on human resources-related topics and has been recognized for her work in the area of employment law by publications such as *Chambers USA: America's Leading Lawyers for Business*.

**Walker Kennedy, III** is Senior Vice President and General Counsel of Woodbury Corporation. He has served for over 20 years. Woodbury Corporation is a 95-year-old full-service real estate development firm which acquires, develops and manages real estate with long-term ownership and growth objectives in mind. Prior to going in-house, Walker's practice focused on business reorganizations and the representation of creditors committees in Chapter 11 bankruptcy proceedings. Mr. Kennedy earned a B.A. Cum Laude from Drake University and a J.D. from the S.J. Quinney College of Law at the University of Utah. He was admitted to the Utah State Bar in 1986.

**Gary Kessler** is Chairman of Kessler Collins PC. He is board certified by the Texas Board of Legal Specialization in Civil Trial Law. He has been named in the Best Lawyers in America for over twenty-five years and has been named Texas "Super Lawyer" for over twenty years. Gary is a frequent lecturer for industry groups including ICSC, has previously served on the Board of Editors for the Shopping Center Law & Strategy and is an instructor for the National Institute of Trial Advocacy. He is a member of the Patrick Higginbotham Dallas Inns of Court, an organization whose principal mission is to teach young attorneys the value of ethical advocacy in a litigation practice. Gary is a fellow in the Texas Bar Foundation and Dallas Bar Foundation.

**Gary Kibel** is a partner in the Digital Media, Technology & Privacy Practice Group of the law firm Davis+Gilbert LLP in New York City. Gary advises brands, ad tech companies, advertising agencies, publishers and other commercial entities regarding privacy and data security obligations, digital media campaigns and collecting and exploiting data. He is a Certified Information Privacy Professional (CIPP) and member of the Publication Advisory Board of the International Association of Privacy Professionals (IAPP). Davis+Gilbert is a member of the Interactive Advertising Bureau (IAB), and Gary is a member of the Legal Affairs Council and Privacy Subcommittee. He has a B.A. from Binghamton University, M.B.A. from Binghamton University and J.D. from Brooklyn Law School. Prior to becoming an attorney, Gary was an information systems analyst in the Investment Banking Division of Merrill Lynch & Co.

**Melanie E. Kido**, VP and Massachusetts State Counsel for CATIC in Waltham, Massachusetts. She has worked in the title insurance industry for over 20 years, underwriting both residential and commercial real estate transactions. Prior to joining CATIC, she was VP and Regional Underwriting Counsel for Stewart Title Guaranty Company, Underwriting Counsel for both First American Title Insurance Company and LandAmerica Lawyers Title Insurance Corporation and was in private practice. Ms. Kido is a graduate of the University of California at Irvine and Boston University School of Law. She is a member of both the Massachusetts and California bars, ICSC, The Abstract Club, CREW Boston, NNCREW, REBA's Title Insurance and National Affairs Committee, New England Land Title





Association, ALTA's State Legislative/Regulatory Action Committee & American Clean Power Association. Ms. Kido has published articles and been a panelist for ICSC, American Clean Power Association, REBA, NELTA, MCLE, and the Massachusetts Bar Association.

**Michael Kostiew** is a partner in the Real Estate group at Reed Smith. Michael's practice focuses on acquisition and development projects, including structuring deals on behalf of institutional end-users for wet-lab and innovative research facilities, assisting healthcare clients in connection with property acquisitions and ground leases for development of neighborhood hospitals, and advising property owners and developers in connection with commercial, industrial, and mixed-use disposition and development matters. In addition, Michael represents national retailers in leasing matters, including, most recently, closing a nationwide portfolio of subleases in connection with an asset acquisition deal. Michael serves on Reed Smith's Diversity, Equity and Inclusion Committee and is one of the founding members of PRISM, Reed Smith's LGBT Business Inclusion Group. Michael resides in Pittsburgh with his husband and 7-year-old daughter.

**Michael K. Kuhn** is a partner in the Houston office of Jackson Walker LLP. His practice focuses on commercial real estate, with a particular emphasis on retail leasing. Michael earned his B.A. degree from Duke University in 1976 and graduated from the University of Virginia School of Law in 1979. Michael has been recognized as one of *The Best Lawyers in America* (Woodward/White Inc.) in Real Estate Law for the years 2008-2016, 2018-2022. Additionally, Mr. Kuhn is Board Certified in Commercial Real Estate Law by the Texas Board of Legal Specialization since 1990.

**Lydia Lake** is an assistant General Counsel in the retail and office divisions at the Irvine Company located in Orange County, California. She has been previously employed both in-house and with nationally recognized law firms. She has experience representing both landlords and tenants in a transactional and litigation capacity.

**Matt Lamishaw** is a founding partner of Kennerly Lamishaw & Rossi LLP, a real estate law firm based in Los Angeles, CA. He specializes in the acquisition, development, leasing and disposition of commercial real estate, particularly retail projects. His client base consists mostly of national and regional developers, including some of the country's largest real estate investment trusts and funds, with respect to a wide range of retail developments. He's increasingly been involved in the development and leasing of several urban mixed-use developments, in which the traditional retail component of a project is combined with office space, apartment or condominium housing, a hotel, and/or university facilities. Mr. Lamishaw received his JD degree from New York University School of Law, where he was a member of the *Annual Survey of American Law*. He has been selected to the *Southern California Super Lawyers*® list for ten consecutive years.

**Emily M. Lamond** is a partner in the Cole Schotz P.C. Environmental Department. Clients rely on Emily for advising on the practical implications of environmental liability risks in real estate and corporate transactions, remediation projects, air, wastewater, stormwater and other environmental permitting, flood hazard, wetland and other land use permitting, manufacturing and other industrial operations, trusts and estates matters, product labeling, enforcement defense, environmental litigation, and cost recovery actions. With a nationwide practice, Emily specializes in developing and implementing environmental risk mitigation and management strategies that enable her clients to achieve their business objectives in a timely and efficient manner. Described by her clients as "smart, thorough, [with] a great disposition," as noted in *Chambers USA: America's Leading Lawyers*, Emily is a passionate problem solver who anticipates both challenges and opportunities and translates complex legal and technical information into accessible terms that facilitate informed, responsible, and strategic decisions.



**Kenneth S. Lamy**, is Founder, President & CEO of The LAMY Group and DataPoint International. Mr. Lamy has 35 plus years of deep experience in CRE / Retail real estate and considered a global subject matter expert on retail leases, including rent, sales analysis, benchmarking, revenue/data verification, tenant sales audits, analytics and compliance examinations. LAMY clients include private and public companies and REITs that own or manage thousands of properties including 1.5 plus billion square feet of GLA. A highly engaged ICSC member over 35 years, Lamy is a recipient of ICSC's prestigious Trustee Distinguished Service Award, holds the Certified Retail Real Estate Professional (CRRP) and Certified Retail Property Executive (CRX) designations and a member of numerous global committees. He also serves as an ICSC Ambassador and faculty member of various ICSC schools. Most recently, Lamy co-chaired the ICSC Task Force on the new retail study lease model. Mr. Lamy is a graduate of Tulane University (MBA), Finance and Business Law, and St. Edward's University (Magna Cum Laude)

**Karen Levine** is part of the leasing team at Seyfarth Shaw, resident in the New York office. She has extensive experience advising owners of lifestyle centers, warehouses, office buildings and hotels throughout the United States, drafting and negotiating leases with national and regional tenants - both publicly traded and private - as well as with local tenants. Karen has represented national big-box tenants in their current leasing plans and in-line retailers in the roll-out of new concepts. She also has experience in tenant-side office leasing, and representing clients in the acquisition, sale and financing of varied commercial properties.

**David S. Lima** is the principal of Real Solutions, PLLC in Minneapolis, MN, offering legal services to developers, tenants and landlords for mixed use, retail, office, multi-family and warehouse/industrial uses. With over 35 years of real estate deal making and legal experience with shopping center developers and owners, mixed use/office developers, and international retailers, David was Chief Legal Officer and Director of Leasing for a shopping center developer and led real estate and legal teams for Ahold USA, Inc. and Target Corporation for over 20 years.

**Nancy. R. Little** is a partner in the law firm of McGuireWoods LLP where she practices in the areas of finance and real estate law, with experience in lease financings, real estate lending and loan restructuring and foreclosure, public/private partnerships and economic development incentives, tax-exempt and taxable financings and corporate real estate including for hospitality, healthcare and energy clients. She is past president of the American College of Mortgage Attorneys and a member of the American College of Real Estate Lawyers. She has served as Group Chair of the American Bar Association's Real Estate Financing Committees in the Section of Real Property, Probate and Trust Law and as chair of the Real Estate Committee for Lex Mundi. Ms. Little is a member of the International Council of Shopping Centers and has spoken and written for ICSC on a number of occasions.

**Howard Luckoff** is a 1987 summa cum laude graduate of Michigan State University law school. Howard was a senior partner at both Dykema Gossett and Honigman Miller Schwartz and Cohn for more than twenty-seven years. While practicing law, Howard was continuously listed in Chambers USA: America's Leading Lawyers for Business, The Best Lawyers in America, Michigan Super Lawyers, and DBusiness "Top Lawyers." Howard co-founded Essex Title LLC with Jim Ketai and Starwood Capital Group. Essex Title is a multi-state licensed title agency and has agency agreements with all the major title insurance underwriters. Howard is a co-founder and CEO of New Standard, a vertically integrated cannabis company operating in Michigan. Howard is the Michigan franchisee of Stretch Zone, a national health care retailer which provides practitioner stretching services.



**Paul S. Magy's** transactional and litigation matters involve every aspect of commercial real estate. He emphasizes understanding each client's business and developing cost effective, creative solutions to vexing problems. Past Chair of ICSC's Legal Advisory Council, ICSC Michigan State Director and Chairs ICSC+CONTINUING EDUCATION MICHIGAN. ICSC Trustees Distinguished Service Award Recipient. Past President of BOMA of Metro Detroit. Graduated Wayne State University Law School. Life Member of the Judicial Conference of the U. S. Court of Appeals and is a frequent presenter at real estate conferences.

**David Marmins** is a partner in the Litigation and Real Estate practice groups at Arnall Golden Gregory and co-chair of AGG's Retail Industry team. As a nationally recognized leading real estate litigator, David represents some of the country's largest companies in land disputes. Clients hire him to resolve construction and leasing contract disputes, environmental nuisance and toxic tort matters, construction payment and defect claims, easement and right-of-way disputes, and various other disagreements over land use and ownership. David also chairs the firm's Community Engagement Committee, directing AGG's participation in volunteer and charitable activities. David is also a twice-published author. He is the Editor of the legal treatise, Georgia Nuisance Law, and wrote the narrative non-fiction book, Appalachian State Silences the Big House: Behind the Greatest Upset in College Football History, published by McFarland & Co. in 2017. David lives in Smyrna, Georgia with his wife Amanda, son Alec, and daughter Tatum.

**Bryan McCrory** has been in-house counsel in Dallas for more than 30 years and practicing law on real estate matters for more than 37 years. He is currently with Dave & Buster's, a leading owner and operator of high-volume entertainment and dining venues. He previously was with Brinker International for 25 years working on a variety of restaurant concepts including their two current brands, Chili's Grill & Bar and Maggiano's Little Italy. As in-house counsel, he has represented both companies in the development of new store and restaurant locations as well as domestic and international franchising programs for each company. Prior to joining Brinker, he was with the law firm Johnson, Bromberg & Leeds, a Dallas based mid-size real estate firm, representing landlords, developers and lenders in various commercial real estate matters. He is a graduate of the University of Dallas and Southern Methodist University School of Law (n/k/a the Dedman School of Law).

**Michelle McGeogh** is a partner at Ballard Spahr LLP. Michelle has extensive experience in real estate litigation on behalf of property owners, investors, and developers. Michelle is experienced in landlord/tenant law, mechanic's liens, and commercial foreclosures. She regularly represents commercial landlords in state court proceedings and bankruptcy proceedings, and has defended landlords from breach of contract, negligence, and fraud claims. Michelle is experienced in judgment collection, having collected millions of dollars on behalf of creditors, including landlords. Michelle also defends property owners from claims made pursuant to Americans with Disabilities Act and has defended numerous website accessibility claims. She regularly counsels clients regarding physical and digital accessibility. Michelle also represents financial institutions and special servicers of mortgage loans in disputes involving lender liability, fraud, breach of fiduciary duty, and foreclosure. She has successfully obtained the appointment of receivers and enforced orders appointing receivers.

**Kevin F. McKeegan** is a partner at Meyer, Unkovic & Scott LLP in Pittsburgh. He served as Managing Partner of the firm from 2006 to 2011 and is now co-head of the Corporate & Business Law Practice Group. His practice includes acquisition and development of commercial real estate, land use and zoning, corporate planning and transactions, and commercial lease transactions. He has worked with both local, regional and national developers in projects ranging from the acquisition and adaptive reuse of historic downtown Pittsburgh office buildings to the redevelopment and reconfiguration of regional shopping centers. Besides ICSC, he is a member of the Urban Land Institute. He was formerly a



member and chair of Allegheny County's Board of Property Assessment Appeals and Review. He serves as vice-chair of the Allegheny County Community College Educational Foundation Board. He is a graduate of Dickinson College and the University of Pittsburgh School of Law.

**Spence J. Mehl** is a Partner at RCS Real Estate Advisors, a New York City-based consulting company that has a balanced offering of advisory and execution services for national retailers that are looking to reduce occupancy costs, grow and/or need assistance managing their existing portfolio of stores. Since joining RCS, Spence has restructured or disposed of over 100 million square feet of retail space and has worked on some of the most high-profile retailers including Bed Bath & Beyond, David's Bridal, Disney, Forever 21, Lids, Pac Sun, Sears Holding, and World Market, to name a few. Prior to joining RCS, Spence was General Counsel and Director of Real Estate for a chain of retail stores on the East Coast. Spence received his BA from Tulane University and his J.D. from St. John's University School of Law.

**Emily Minns** is principal of Emily A. Minns, PLC, located in Birmingham, Michigan. She has practiced law for over three decades, counseling clients primarily in the area of commercial leasing, with a focus on shopping centers and other retail properties. Her clients operate in many sectors of the industry and have ranged from national developers and regional chain stores to owners of large format entertainment venues and local retailers. She is a graduate of University of Michigan and Wayne State University Law School. She served for several years as co-chair of the Special Committee on Commercial Leasing of the State Bar of Michigan's Real Property Law Section. She has served on the program planning committee for the ICSC/Michigan Continuing Education Program for Real Estate Professionals and has presented seminars and conducted roundtable discussions at past ICSC events, including the Law Conference.

**Marcus Mollison** is a real estate partner in the Minneapolis office of Dorsey & Whitney LLP and serves both as the firm's Real Estate and Land Use Practice Group co-department head and as co-chair of Dorsey's Development and Infrastructure Industry Group. In in-house and outside counsel capacities, he has extensive experience with all aspects of real estate transactions, including development, acquisitions/dispositions, leasing, joint ventures, financing, governmental assistance and entitlements, and construction contract negotiations. Among other distinctions, Marcus is rated by Chambers USA and is a fellow both in the American College of Real Estate Lawyers (ACREL) and in the Construction Lawyers Society of America (CLSA). Marcus is a frequent speaker at various legal and industry events and conferences and has served as an adjunct law professor at Mitchell Hamline School of Law in St. Paul, Minnesota. Marcus has been a member of ICSC since 2004.

**Vanessa Moody** is a Director at Goulston & Storrs in Boston, Massachusetts. Commercial leasing, corporate bankruptcy and restructuring matters, and the development of commercial real property are the focus of her diverse practice. Vanessa drafts and negotiates complex commercial leases, including ground, retail and restaurant leases, and related documents such as reciprocal easement agreements and condominium documents. Vanessa also represents various constituents, primarily landlords, in connection with retail bankruptcy cases and out-of-court workouts. Prior to her time at Goulston & Storrs, Vanessa was Law Clerk to (Ret.) Chief Judge Henry J. Boroff of the United States Bankruptcy Court, District of Massachusetts. Vanessa has been a contributor to Massachusetts Legal Continuing Education (MCLE) publications, speaker at MCLE and Boston Bar Association events, and at a number of ICSC Law Conferences.

**Mhare Mouradian** represents clients ranging from Fortune 500 companies to startups in both federal and state courts. Mhare focuses much of his practice on complex commercial and business litigation matters involving disputes related to breach of contract, real estate, corporate ownership, breach of fiduciary duty, unfair business practices and trademark. While Mhare represents clients in a wide variety



of industries, he works most frequently with those in manufacturing, technology and real estate. In addition to litigation, Mhare brings his agility as a problem solver to many clients by serving as their outside general counsel. Mhare recently was lead counsel in five-week environmental property contamination trial representing tenants of a dry-cleaning business, where he obtained a unanimous 12-0 jury verdict after only three hours of deliberation that absolved all defendants of any liability and awarded zero damages to plaintiff.

**Kevin Patrick Murphy** is the administrative partner of Walter | Haverfield as well as a partner in the firm's Business Services group. He represents public and private companies on major real estate transactions that include construction, development, financing, leasing, acquisitions, dispositions, exchanges, zoning, and entitlements. Kevin's practice also focuses on negotiating acquisitions, dispositions, buyouts, and joint ventures. He advises on structuring transactions and corporate governance matters. In addition, Kevin regularly represents financial institutions and corporate borrowers in connection with commercial loan transactions. Furthermore, Kevin represents marijuana business owners, individuals looking to enter the legal cannabis industry, and clients looking to effect change in marijuana laws and regulations.

**John Musitano**, a Litigation Partner in the Risk Management and Insurance Coverage Practice Group, handles insurance coverage disputes and transactional risk management and insurance matters for owners, developers, contractors, lenders and investors. John represents policyholders in all aspects of liability and property insurance claims and coverage disputes against insurers. He routinely serves as personal and coverage counsel to clients who are being defended by their insurer's panel firm, both monitoring the defense and managing the insurance coverage issues that may arise. His transactional risk management practice includes counseling clients as to risk transfer tools including indemnification and insurance provisions; the negotiation and implementation of insurance programs, including owner-controlled insurance programs (OCIPs); and risk management strategies for construction, lease, joint venture and other agreements pertaining to commercial and residential real estate projects and properties. John is a frequent lecturer and author for real estate and construction industry groups.

**Jeffrey Hugh Newman** is co-chair of the real estate department of Sills, Cummis & Gross, a New York – New Jersey law firm. After leaving corporate finance at E. F. Hutton, he joined Sills Cummis and has been there since. Jeff's practice is a wide mix of real estate, corporate and litigation work with clients throughout the country and the world. Jeff is the only lawyer to chair the annual ICSC RECon Conference and the annual New York Conference. Jeff holds a law degree from N.Y.U, as well as a Masters in Taxation. He also holds the CRX designation from the ICSC, as well as the Trustee's Distinguished Service Award. In addition to writing numerous articles on real estate law, Jeff has written three motivational/self-help books which can be found on Amazon: "Listening!", "Leading!" and "Launching!". Jeff speaks nationally and internationally on topics from motivation to real estate to economic issues.

**James Newland, Esq.**, AIA, represents private owners, contractors, and international entities in contract negotiation, litigation, and arbitration involving private and government design and construction projects. He covers all formats such as EPC, Integrated Project Delivery, design-build; advice during design; and advice on the preparation, prosecution, and defense of claims during construction as well as arbitration and litigation. James is an adjunct professor at Virginia Tech's Myers-Lawson School of Construction where he teaches the Construction Risk Management certificate program.

**Linsey Neyt** currently serves as RVP, Senior Associate General Counsel for Brookfield Properties Retail Group. In this role, she negotiates leases for Brookfield's big box and luxury tenants. Her



responsibilities also include drafting letters of intent, non-disclosure agreements and SNDAs. Prior to joining Brookfield, Linsey spent over a decade in private practice with an emphasis on landlord representation for leasing of retail and office properties. Her experience also includes acquisition, disposition and financing for various asset classes.

**Kelly Noll** is an associate in the real estate practice group at Benesch, Friedlander, Coplan & Aronoff. Kelly regularly represents REITs, institutional investors, private equity, developers and owners of commercial real estate on a wide range of complex real estate transactions, including the acquisition and disposition of shopping centers, industrial and other commercial properties, leasing, development, financing, debt restructuring and parcelizing retail and mixed-use projects and preparing the accompanying declarations of covenants, easements and restrictions. Kelly has been recognized as an associate to watch by Chambers USA and Best Lawyers in America.

**Joe Nuñez** is a partner at Vantage Law Group PLLC where he practices commercial real estate law and is recognized as one of the most experienced retail law practitioners in the nation. His clients run from very large to very small and include banks, retailers, landlords, developers, property managers, fitness centers and restaurateurs. Prior to joining Vantage, he was Senior Group Counsel at Target Corporation for almost 20 years. He began his career as in-house counsel for The Center Companies, a spin-off of Dayton-Hudson Properties (later merged into General Growth). Mr. Nuñez is very active in ICSC – Law Conference (Program Committee and presenting), State/Region leadership and Government Relations. He is an ACREL Fellow, is certified as a Real Property Law Specialist, and holds licenses to practice in Minnesota and Arizona. He has a BA in Economics from Washington University in St. Louis (Economics) and a JD from the University of Minnesota Law School.

**Louis Papera** is a partner with the law firm Kitchens Kelley Gaynes P.C. Mr. Papera's practice focuses on commercial leasing, construction and development of commercial properties, property sales and purchases, and other commercial real estate transactions. Mr. Papera regularly represents owners, asset managers, developers, property managers, and brokers in developing, acquiring, leasing, operating, and selling retail centers, office buildings and parks, industrial buildings, and mixed-used projects, including the drafting and negotiation of purchase and sale agreements, ground leases, space leases, and other transaction documentation, as well as in solving issues and resolving disputes that arise in connection with the ownership of such assets. Mr. Papera received a J.D. degree from the Emory University School of Law and a B.A. in Communications, Law, Economics, and Government from the American University. Mr. Papera is admitted to practice in Georgia and is a member of the International Council of Shopping Centers.

**Tandy C. Patrick** is a partner with Dentons Bingham Greenebaum LLP, where she serves as Co-Chair of the Dentons US Real Estate Practice Group, and is also a member of the Dentons US Regional Board and the Dentons US National Diversity and Inclusion Committee. Her practice focuses on leasing, acquisition, development and financing of commercial real estate, including retail, office, warehouse and multi-family projects, with a particular emphasis on shopping center and mixed-use developments, production homebuilders and national restaurant franchisees. She is an active member of the International Council of Shopping Centers and the American College of Real Estate Lawyers. She has been listed in Best Lawyers in America® [Real Estate] each year since 2006. Tandy is also a member of the Kentucky State Fair Board and is a lifelong horse owner, breeder and exhibitor.

**Margaret Dearden Petersen** lives in Ann Arbor, MI, and is the founding principal of Petersen Law PLLC, which focuses on commercial leasing matters (retail, office, and medical office). Prior to founding her law firm in December 2011, she was the Director-Real Estate Counsel for Borders Group, the Ann Arbor based parent company of Borders and Waldenbooks stores. Before joining Borders in



1993, Ms. Petersen was an in-house real estate counsel with Hechinger/Home Quarters Warehouse in Landover, MD, and from 1987 to 1992 was Assistant General Counsel for Baltimore-based developer Continental Realty Corporation. She is a graduate of the University of Maryland (now Francis King Carey) School of Law in Baltimore, where she was a published member of the Law Review, and of Loyola College (now University) at Baltimore. Margaret can be reached at (734) 661-7720 and at [Margaret@PetersenLawPLLC.com](mailto:Margaret@PetersenLawPLLC.com).

**Douglas A. Praw** is a partner in Holland & Knight's Los Angeles and Century City offices and serves as the West Coast Real Estate Practice Group Leader. His practice focuses on commercial real estate, including the representation of public and private REITs, public companies, commercial banks, hedge funds, private equity groups, educational institutions, and family office investors in connection with the acquisition, sale, development, leasing, ground leasing, and financing of a variety of asset classes, including office buildings, mixed-use projects, hotels, sports and entertainment districts, medical office buildings, multifamily and residential developments, industrial parks and retail centers. Mr. Praw holds his Series 63 and 82 licenses.

**Nancy B. Rapoport** is a UNLV Distinguished Professor and the Garman Turner Gordon Professor of Law at the William S. Boyd School of Law, University of Nevada, Las Vegas. She is also an Affiliate Professor of Business Law and Ethics in the Lee Business School at UNLV. Her specialties are bankruptcy ethics, ethics in governance, law firm behavior, and the depiction of lawyers in popular culture. She is a Fellow of the American Bar Foundation and a Fellow of the American College of Bankruptcy.

**Audrey Sullivan Rauscher** is a Founding Partner of Jae Law Group, PLLC, a commercial real estate boutique law practice located in Austin, Texas and serving some of the largest investors and owners in the industry. Audrey brings over ten years of experience, two of which were spent exclusively representing the owner of over twenty retail shopping centers across the United States in real estate acquisitions and leasing. Audrey attended the University of Texas at Austin (B.A.) and SMU Dedman School of Law, graduating Order of the Coif. Audrey is a member of the Ginsburg Circle within the Center for Women in Law at the University of Texas and serves as a Court Appointed Special Advocate (CASA) for Travis County. Past presentations include "Industrial as the New Retail" roundtable at ICSC in 2021 and "Making Your Company's Leases Valuable Assets" to the Association of Corporate Counsel in Austin, Texas in 2018.

**Louis Raymond** has been Vice President General Counsel of the Irvine Company Retail Properties division for almost 16 years. Louis manages the 6-person Retail Legal team that performs the day-to-day leasing, development, operations, litigation, environmental and compliance legal work required by the Retail division. ICRP has a 9 million square foot retail portfolio which includes 3 regional centers, 40 neighborhood centers, and numerous mixed use projects. Prior to joining the Irvine Company, Louis was Executive Counsel with The Walt Disney Company. Louis also has 12 years of private law firm experience, most significantly with Pillsbury Madison & Sutro. Louis received his law degree from the U.S.C. Gould School of Law and a Bachelor of Arts in Economics from U.C.L.A. Louis has been a member of ICSC since 1998 and a frequent speaker at the Law Conference.

**David P. Resnick** has over 21 years of experience overseeing commercial real estate transactions. He provides legal counsel in all facets of commercial real estate business, including the acquisition, sale, financing, operation and development of hotel, industrial, office, multifamily, retail and mixed-use properties, as well as the formation of real estate ventures and related strategic matters. Mr. Resnick maintains a robust commercial leasing practice in which he counsels owners, tenants, retailers and hospitality firms in leasing matters across all sectors. An enthusiastic advocate for volunteerism and



community service, Mr. Resnick is Chair of the Board of Trustees of the National Multiple Sclerosis Society in the Greater Illinois Market and serves on the Board of Directors for Urban Gateways, a historic Chicago arts education organization. Mr. Resnick received his BA from the University of Michigan and his JD from Northwestern University Pritzker School of Law.

**Oscar R. Rivera** is the managing shareholder of Siegfried Rivera. He is also the senior real estate member and heads the firm's shopping center & real estate property practice group. He received his undergraduate degree in accounting from the University of Miami and his J.D. from Georgetown University. He is also actively involved in the International Council of Shopping Centers ("ICSC") having served as Florida State Director, Southern Division Government Affairs Director and as Chair of its Florida Government Affairs Committee and Florida Conference Program Committee. He has also been the Chairperson of the International Conference of the Americas, U.S. Shopping Centers Law Conference, Florida Law Symposium and Latin American Law Conference.

**Ryan Rivera** is a partner at Hartman Simons & Wood LLP in Atlanta, Georgia. Mr. Rivera represents developers and retailers in all aspects of commercial real estate transactions, including acquisitions and dispositions, development and leasing of power centers, regional malls, mixed-use developments, distribution centers, industrial properties and office buildings. Mr. Rivera has served as an ICSC PAC Board Member and the ICSC Next Generation Southern Division Chair. He received his B.B.A. in Accounting from The University of Iowa and his J.D. from Emory University School of Law.

**Harlan Robins** assists clients in real estate transactions and structured finance including the acquisition of land acquisitions, joint venture formations, development and leasing for office, hotel, retail and shopping centers. He represents lenders in complex, multi-state workouts, deeds-in-lieu of foreclosure and foreclosure of real estate-secured loans, loan modifications and loan origination for permanent and construction financings, as well as mezzanine financing. Harlan has extensive experience in debtor-in-possession financing and performs real estate-related counseling in corporate bankruptcies and reorganizations. A lifelong Bexley, Ohio resident, Harlan serves as president of the Columbus Jewish Foundation, an affiliate organization of Jewish Columbus. He is also a member of the Collections Committee of the Columbus Museum of Art.

**Jessica R. Rose** is a partner in Reed Smith's real estate practice group. Her practice is built around various commercial real estate transactions, including property acquisitions and dispositions, leasing, and financing transactions secured by commercial real estate. Jessica's experience includes assisting developers, REITS, and development companies, as well as utility and energy clients with real estate transactions from acquisitions to leasing and operating properties as well as selling properties. Jessica also has significant experience representing client's real estate interests in stock purchase and asset purchase deals.

**Hank Rouda** has worked in retail for over 25 years. He is currently Senior Vice President and General Counsel for Giorgio Armani Corporation, where he oversees all legal and lease administration for Armani's North, Central and South American operations. He started in the law firms Lord, Bissell & Brook and Burke Bosselman & Weaver. He subsequently moved in-house with Equity Properties & Development Company and then LaSalle Partners. He became Foot Locker, Inc.'s Director of Leasing Services, where he supervised all leasing legal activity for their North American stores. After that, Hank became Vice President – Legal Affairs for DLC Management Corp., where he was responsible for all legal and human resources activities. He was then the General Counsel for H&M's North, Central and South American divisions. Hank received his B.S. from Miami University in 1983 and his J.D. from Boston College Law School in 1986.





**Jesse Schneider** helps high-end retail tenants and major New York City commercial landlords find fair, business-minded solutions to complex real estate leasing disputes. Whether he is helping a landlord secure legal possession of premises through nonpayment and/or holdover proceedings, or protecting a tenant from an unfair lease termination, his goal is to secure long-term financial benefits for his clients. Jesse looks for a business solution to every case he handles. Litigation is the last resort rather than standard operating procedure. When he gets involved early in operating expense escalations, lease interpretation issues, or subletting and assignment rights disputes, he recommends reasonable compromises that his clients appreciate for years to come. As the COVID-19 pandemic dramatically impacts his retail tenant clients, Jesse has litigated novel and precedent-setting retail lease issues, including unfair lease terminations and frustration of purpose and impossibility claims.

**Katy Sermas** is a Shareholder with Wilson Cribbs and Goren, PC, a nationally recognized top tier commercial real estate law firm located in Houston, Texas with over twenty-five attorneys specifically practicing in the business of real estate. Katy's practice encompasses all aspects of commercial real estate transactions but has built a reputation for being especially adept in the areas of retail leasing, acquisitions, and dispositions. Katy received her BA from the University of Texas in 2011, Phi Beta Kappa, and obtained her JD in 2014 from the University of Houston Law Center. She became Board Certified in Commercial Real Estate Law by the Texas Board of Legal Specialization in 2019 and has maintained an active membership with the Houston Bar Association's Real Estate Section throughout the course of her career. Additionally, she is a Young Leader with Urban Land Institute where she currently sits on the mentorship program committee.

**Kathy Sherwood** is Vice President and Senior Leasing Counsel for the Macerich Company, and offices in Dallas, TX. Kathy is responsible for negotiating leases with tenants and supervising outside counsel in their negotiation of leases for the company. Kathy is a frequent speaker at the ICSC Law Conference.

**Terri K. Simard** is Vice President, Law for Target, where she is responsible for the following areas of law: Real Estate, Retail Strategies (merchandising and marketing), and Operational Strategies (indirect contracts and relationships including technology and supply chain). She also leads the team responsible for strategy and operations within the Target Legal Affairs team, including law. Prior to joining Target, Ms. Simard was a partner in the commercial real estate department at Faegre & Benson (now Faegre Drinker Biddle & Reath, LLP) in Minneapolis, Minnesota. She is a member of the American College of Real Estate Lawyers (ACREL) and the International Council of Shopping Centers (ICSC) and served as a past chair of the ICSC Law Conference. She is a frequent speaker at CLE presentations and has volunteered in connection with the Minneapolis Downtown Council greening public realm initiatives.

**Ellen Sinreich** is the Founder and Managing Principal of The Sinreich Group, a real estate law firm based in New York City. Ms. Sinreich represents landlords and tenants in connection with retail, office and industrial leases throughout the U.S., including Fortune 500 companies, REITs, government agencies and entrepreneurs. Ms. Sinreich graduated from Columbia Law School, is a LEED Accredited Professional, Founder and Chair of ICSC's Legal Forum, Vice Chair of the Urban Land Institute's Entertainment Development Council and the former ICSC NY/No NJ State Director. She began her career at Paul, Weiss, Rifkind, Wharton & Garrison and was the General Counsel of DLC Management Corp. She's been honored as a Pioneering Woman in Real Estate and is a frequent speaker on real estate, legal and entrepreneurial topics for audiences at the NY Bar Association, NYU's Schack Institute of Real Estate, Georgetown Law School and The Wharton School.



**Brian Smith** is a Partner at the law firm of Stanley, Esrey & Buckley in Atlanta, Georgia. He has a national real estate practice and is particularly well-known for his landlord and tenant negotiations of high-end restaurant and entertainment deals. He works with nationally recognized chefs, restaurateurs, and their respective landlords from Letter of Intent to opening night. On a broader level, Brian also counsels retail, office and warehouse developers and owners, as well as tenants in real estate and complicated leasing transactions. Brian helps clients produce and negotiate leases for complex mixed-use projects where he serves as a critical counselor on behalf of both landlords and tenants. Brian is a frequent speaker at the ICSC Law Conference, the ICSC Southeast Conference, The State Bar of Georgia, The Atlanta Bar Association, The Atlanta Commercial Board of Realtors, and to various other real estate organizations throughout the country.

**Jane Snoddy Smith** is a Founding Partner of Jae Law Group, PLLC, a commercial real estate boutique practice and serving some of the largest investors and owners in the industry. Jane brings over thirty years of experience gained as a partner in three national and international law firms, serving most recently as Global Co-Chair of Real Estate. JAE focuses on holistic solutions using multi-disciplinary expertise, technology and artificial intelligence resources. Her expertise involves retail, multifamily, industrial, hospitality, health care, affordable housing, office projects. Jane has negotiated settlements in multiple states in real estate disputes. Besides serving as past chair of the ICSC Law Planning Committee, Jane is a Founder of the Center for Women in Law at the University of Texas School of Law, President of the American College of Real Estate Lawyers, past president of CREWNetwork and past Chair of the CREWNetwork Foundation.

**Stuart Sobel** has been a shareholder at Siegfried Rivera, Coral Gables, Florida, since 1995. He is a Fellow of the American College of Construction Lawyers, is certified as a specialist in Construction Law by the Florida Supreme Court and is certified by the Florida Supreme Court as a Circuit Civil Mediator. He serves on the American Arbitration Association's Panel of Construction Arbitrators, is admitted to practice before the United States Supreme Court, the United States Circuit Courts of Appeal for the Third, Fifth and Eleventh Circuits, the United States Court of Federal Claims, several Federal District Courts and all courts in Florida. Throughout his 44 years of practice, he has tried and arbitrated, as an advocate as well as neutral, dozens of complex construction cases throughout the United States.

**Earl W. Spencer** has over 18 years of experience in commercial real estate law advising clients on leasing, acquisition, development, disposition, and general real estate matters. Representative matters include major-tenant retail leasing, "ground up" development projects, shopping center acquisition, outparcel creation and development, along with office and industrial leasing. Earl is Senior Counsel with NewQuest Properties. Prior to joining NewQuest, Earl spent 17 years at Weingarten Realty and worked at two Houston, Texas based law firms. Earl is a graduate of Vanderbilt Law School, where he was a member of the Vanderbilt Law Review.

**GinaMarie K. Spencer** is a partner at the law firm of Mendelsohn Oseran & Spencer, PLC in Tucson, Arizona. She is an active member of the State Bars of Arizona and California, and a certified real estate specialist by the Arizona Bar. She also is an inactive member of the State Bars of Utah and New Mexico. Ms. Spencer practices in all aspects of real estate transactions for private developers in the areas of retail, office and industrial. She attended the University of Southern California (B.S), and the University of Utah (J.D.), graduating Order of the Coif. She is an ACREL Fellow, a Martindale-Hubbell AV Preeminent rated attorney, a member of the Board of Directors of the Advanced Commercial Leasing Institute, and a member of the Board of Directors of Intermountain Centers for Human Development. Past programs include: Subleases: Same as a Lease Only Different; and Vivarium to Vaccine.



**Christina M. Sprecher** is a member with Frost Brown Todd LLC, where she serves as Chair of the firm's Real Estate Practice Group, and she is also a member of Frost Brown Todd's Compensation Committee. Christina represents clients in the acquisition, leasing, financing, construction and disposition of retail, office, warehouse and multifamily projects, with an emphasis on shopping center, freestanding retail and industrial developments. She is an active member of the International Council of Shopping Centers, particularly with the Program Planning Committee for the Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium. She also serves on the Board of Executive Advisors in Real Estate for the University of Cincinnati Real Estate Center.

**Bart Stone** is an executive with over 20 years of hospitality experience as legal advisor and corporate officer. He is currently Vice President and General Counsel of Urbanspace, a leading operator of food halls and holiday markets in the United States. Before Urbanspace, he served as Group Director of Residences and as Vice President and Regional Counsel for The Americas at the Mandarin Oriental Hotel Group. Bart is a native New Yorker and holds degrees from Amherst College, The University of Pennsylvania School of Law and the International Culinary Center (formerly the French Culinary Institute).

**Mark Stout** has a wealth of experience in the leasing, management, acquisition, development, and divestiture of retail shopping centers. During his 27-year tenure with Weingarten Realty Investors, Mark held several positions within the legal department, most recently as their Senior Vice President/General Counsel. During Mark's 9 years as General Counsel, Mark managed over 30 legal professionals who provided best-in-class legal support. In August 2021, following the merger of Weingarten Realty and Kimco, Mark formed his own law firm and is assisting his clients in their commercial real estate projects. Mark has been a frequent presenter at commercial real estate seminars including several for the ICSC Law Conference, the State Bar of Texas, and the Houston Bar Association. Mark is an Adjunct Professor in the Jones Graduate School of Business at Rice University in Houston, Texas where he enjoys teaching MBA candidates on the principles of commercial real estate due diligence.

**Greg Suckow** is Director, Corporate Counsel – for Sleep Number Corporation, the leader in providing life-changing sleep, and is responsible for all real estate legal matters (from negotiating leases to handling issues arising thereafter) for the company's 650 retail locations. Prior to joining the company in 2013 at its Minneapolis headquarters, he spent over six years as in-house counsel for Regis Corporation. Greg earned his B.A. in Media Communications from Northeast Missouri State University in Kirksville, MO and his J.D. from the William Mitchell College of Law in St. Paul, MN. His current Sleep Number setting is 85.

**Susan Talley** is a Member of Stone Pigman Walther Wittmann L.L.C., where she co-chairs the firm's Real Estate practice group and chairs its Finance and Lending practice group. She represents clients in all aspects of real estate development, financing, leasing, purchase and sales. Ms. Talley has been involved in many of the major commercial real estate transactions in Louisiana, including retail and restaurant projects, luxury hotels, sports arenas and multi-billion-dollar chemical facilities. She is the Treasurer of the American College of Real Estate Lawyers, a past President of the Louisiana State Law Institute and a Past Chair of the Association for Real Property and Infrastructure. She has been named to *The Best Lawyers in America*, *Chambers USA*, *Super Lawyers*, *Who's Who Legal* and *The Lawdragon 500 Dealmakers in America*.

**David K. Taylor** is a partner in the Nashville office of Bradley Arant and chairs his office's construction and ADR groups. A graduate of Davidson College and the University of Alabama School of Laws, David has a national construction practice representing all participants in the construction industry. David also



has a national "neutrals" practice as a mediator and arbitrator. Since 2003, David has been recognized by *The Best Lawyers in America*® for his work in the area of Construction Law, and has multi-year listings for Alternative Dispute Resolution, Arbitration, and Mediation. *Best Lawyers* also named him "Lawyer of the Year" in Nashville for Arbitration in 2016 and 2020 and for Mediation in 2015. In addition, David has been listed multiple times in *Mid-South Super Lawyers* for Construction Litigation

**Trip Thomas** manages and directs the Construction Practice for Arthur J. Gallagher & Co. in Southern California. He is responsible for thought leadership, services innovation, client relationship development and strategic insurance program design. Over the past 18 years, Trip has designed and negotiated complex construction insurance portfolios for owner/developers, contractors, public entities, educational institutions, lenders and non-profit agencies. Virtually every project type and insurance product is represented in the \$20+ Billion in construction values insured. Trip specializes in Owner Controlled Insurance Programs (OCIPs or Wrap-Ups) and Owner's Protective Professional Indemnity (OPPI) insurance for multifamily, retail, hospitality and mixed-use construction projects. His extensive understanding of business, construction, legal and insurance principles drive his straightforward approach to problem resolution.

**E. Steven Thompson** is an associate on the Arnall Golden Gregory Retail Real Estate Practice Team. Having a background with significant inside and outside counsel experience representing lenders, major corporations, and governmental entities in connection with real estate acquisitions and dispositions, commercial leasing and lending, Steve currently focuses his practice exclusively on retail transactional matters, including representing clients ranging from large national landlords and franchisors, to smaller family-owned tenants and franchisees. His practice currently includes the negotiation of leases on behalf of national tenants in several markets across the country, including MOD Pizza, Carbon Health, Dutch Bros. Coffee, and a substantial multi-state franchise operator of the Jersey Mike's Subs brand.

**Bill Toliopoulos** is a co-founding partner of Laurie & Brennan, LLP, a law firm focused in the area of construction law. Mr. Toliopoulos' practice includes the representation of owners, developers, contractors and subcontractors as well as landlords and tenants in negotiating construction contracts and commercial leases, counseling on dispute avoidance strategies and in litigation/dispute resolution proceedings relating to construction projects throughout the country. Mr. Toliopoulos is involved in numerous legal and industry-specific organizations, presenting and speaking extensively at International Council of Shopping Centers ("ICSC"), Urban Land Institute ("ULI") the Construction Financial Management Association ("CFMA") and the American Bar Association's Forum on the Construction Industry. A lifelong Chicagoan, Mr. Toliopoulos received his B.A. from Loyola University Chicago and his J.D. from DePaul University College of Law

**Jennifer Trulock** is a partner at Baker Botts in its Dallas and Houston offices, and she chairs the firm's Labor & Employment practice group. She graduated from Georgetown University Law Center, and is Board Certified in Labor & Employment Law by the Texas Board of Legal Specialization. She counsels companies on how to manage workplace legal issues and prevent employment lawsuits. She defends employers against employment claims and represents clients in administrative proceedings. She also is experienced in managing acquisition/divestiture employment issues, developing affirmative action plans for employers who contract with the government, and handling all aspects of non-competition and other restrictive covenant agreements.

**Alexander G. Tselos** is Director, Real Estate Counsel in the Target Corporation Law Department. Alex's past responsibilities have included the Corporation's headquarters real estate matters, new store development across the United States, as well as Target Canada Co.'s expansion



and into and departure from Canada. Alex's current work includes the Corporation's supply chain real estate matters, new store development and leasehold acquisitions. Mr. Tselos received his B.A. degree from Colgate University in 1992 and his J.D. degree from Harvard Law School in 1995. From 1995 to 1998 he was an attorney at Faegre & Benson.

**Michael R. Udell** co-founded Udell Wang LLP in 2015, which is located in Los Angeles, California. Michael advises clients throughout the United States in the acquisition, development, leasing and management of retail, office industrial and mixed-use projects. His clients include national and regional retailers, real estate investment trusts, fund managers, property management companies, developers, restaurants, technology companies, family offices and individuals. Prior to co-founding Udell Wang LLP, Michael was a Partner in the Real Estate / Finance practice group at McKenna Long & Aldridge LLP (now Dentons). At McKenna, Michael became involved with ICSC while representing one of the world's leading retailers in its U.S. rollout in negotiating purchases and leases on more than 400 sites throughout Arizona, California and Nevada. Michael received his J.D. from Loyola Law School and earned his Bachelor of Science in Business Administration from Cal Poly, San Luis Obispo.

**David Vallas** is a Shareholder of Polsinelli PC and is a Vice Chair of Polsinelli's Commercial Litigation practice and the Chair of its Real Estate Litigation practice. He represents owners and managers of shopping centers across the country in virtually every aspect of their businesses, from interpreting and enforcing commercial leases to advising them on tenant bankruptcies and guiding them through the operational and management issues that arise every day and impede their businesses. He also frequently counsels and protects real estate developers to help them complete their developments, and he often represents traditional and non-traditional lenders faced with troubled loans secured by real estate assets. David is a graduate of Williams College and the Indiana University Mauer School of Law.

**Dan Villalpando** is a Partner in the Los Angeles office of Cox, Castle & Nicholson LLP. Mr. Villalpando's practice focuses on retail development and leasing. Developers and property owners look to Mr. Villalpando for his counsel on all aspects of shopping center development, including the acquisition and disposition of commercial real estate and the negotiation and drafting of development agreements, reciprocal easement agreements and leases with almost every national and regional retailer. Mr. Villalpando received his B.A. from Amherst College and his J.D. from the University of California at Los Angeles. Mr. Villalpando has been interviewed and quoted by the media on many issues related to the retail industry and has spoken at numerous seminars and conferences, including conferences sponsored by the International Conference of Shopping Centers (ICSC), the Continuing Education of the Bar (CEB) and the Los Angeles County Bar Association (LACBA).

**Kathleen (Kate) McManus Vlasek** is a partner in the Real Estate and Environmental Practice Group at Benesch Friedlander Coplan & Aronoff LLP. She focuses her practice on retail, commercial, office, warehouse, and industrial leasing transactions, with a particular focus on landlord-side shopping center leasing of enclosed malls and lifestyle, grocery-anchored, and power centers. In addition, Kate's practice also includes the representation of buyers and sellers of retail, industrial, office, and multi-family properties, including representing sellers/tenants in sale/leaseback transactions. She has extensive experience analyzing a wide variety of real estate issues and counseling clients with respect to those issues and managing complex real estate transactions and redevelopment projects. Kate received her B.A. from The University of Dayton and her J.D. from The Cleveland-Marshall College of Law.

**Kristen Wachtman** is an Associate Vice President, Associate Chief Counsel - Real Estate with Premium Brands Services LLC, representing the Loft, Ann Taylor and Lane Bryant brands formerly



owned by Ascena. Kristi offices out of the company's New Albany, Ohio facility. Prior to her current position, Kristi was an Associate Vice President with L Brands, Inc., and Senior Counsel with Consolidated Stores Corporation, both located in Columbus, Ohio. Kristi received her B.A. from Seton Hall University in South Orange, NJ, and her J.D. from Capital University Law School in Columbus, OH. Kristi has presented on various topics at previous ICSC Law Conferences.

**Michele Walton** serves as Senior Vice President, General Counsel, for The Taubman Realty Group LLC ("Taubman"). Taubman owns and manages 24 regional, superregional and outlet malls in the U.S. and Asia. Taubman's U.S. properties are among the most productive in the U.S. retail industry. She is also a member of the Company's Operating Committee. Michele started her career in Chicago at Skadden, Arps, Slate, Meagher & Flaum LLP and later joined Reed Smith LLP where she was a partner. She has a J.D. from DePaul University College of Law and an undergraduate degree in Political Science from Michigan State University.

**John J. Wiles** is the Managing Partner of Wiles & Wiles, LLP which was founded in 1988. The firm concentrates on representing Commercial Real Estate Owners and Tenants in leasing and litigation. John is licensed to practice law in Georgia, Florida, Tennessee, Colorado and Texas. He is a member of the State Bar of Georgia, the Florida Bar and the Texas Bar. John regularly lectures on Landlord/Tenant Law and teaches real estate courses for credit through the Wiles & Wiles, LLP Real Estate School. Additionally, John has been an active member of the International Council of Shopping Centers for more than 30 years and is currently serving as the P3 Private Sector Chair for the Southern Division. John was a State Representative in the Georgia House of Representatives, 1995-2003 and a Georgia Senator from 2005 to 2011 where he served as the Majority Whip.

**Sara Hansen Wilson** is a partner at Faegre Drinker Biddle & Reath LLP in San Francisco, California. Sara has substantial, nationwide experience representing landlords and tenants in regional shopping centers, mixed use property, and street and outparcel retail locations. She also represents clients in the acquisition and disposition of real property, both lenders and borrowers in real estate loan transactions, and investors in joint ventures. She is a member of the ICSC Law Conference Planning Committee and the American College of Real Estate Lawyers. Sara is a graduate of Williams College and University of California at Los Angeles School of Law.

**Kevin A. Woolf** comes prepared with 19+ years in the industry, and clients look to Kevin for the transfer or lease of real property, technology, & services. As a transactional generalist, Kevin collaborates with clients to design, refine, & execute projects of all sizes - from large one-off deals to high-volume work streams. Using Lean Six Sigma, Kevin plots a course for the transaction that delivers the final product on-time & on-budget. His work with a well-known footwear brand on their high-volume stream of contracts earned both the client & Seyfarth the Association of Corporate Counsel's coveted Value Champion Award in 2013. Kevin also brings an element of design thinking to the deal - considering how he can best format & frame documents to achieve successful outcomes. In his spare time, Kevin chases after his four kids & chairs the Real Estate group for Seyfarth's Chicago office.

**Courtney M. Wright** is a partner with Alston & Bird's Real Estate Finance & Investment Group. She focuses her practice on the areas of real estate finance and the capital markets. Courtney has particular experience in the representation of institutional lenders, investment banks, mezzanine funds, and portfolio lenders in connection with the origination of commercial mortgage loans, construction loans, and mezzanine loans, as well as loan restructurings and loan purchases for all asset classes. She also represents several national real estate developers as borrowers in complex acquisition and construction financing. Courtney was named among the "2020 Top Women Attorneys in Los Angeles" by the *Los Angeles Business Journal*.



**Ted Yi** concentrates his practice in the area of real estate law with a particular focus on commercial lease transactions representing both owners and users of retail, office and industrial properties including a number of Fortune 250 corporations. Mr. Yi earned his B.A. and B.S. from the University of Illinois at Urbana-Champaign and his J.D. from Harvard Law School. Mr. Yi is Chambers rated and is a fellow of the American College of Real Estate Lawyers. Quarles & Brady LLP provides broad-based, national-level legal services through a strong network of regional practices and local offices.

**Nahal Zarnighian** is an associate in the Los Angeles office of Ballard Spahr LLP. Nahal focuses her practice on the representation of commercial landlords and shopping center owners, managers, and developers in commercial litigation in state and federal courts. Nahal handles retail bankruptcies, representing landlords and other creditors throughout the U.S. She also advises commercial landlords in everyday operational matters including evictions, breach of leases, and breach of guaranties. Nahal also has experience in real estate transactions, including leasing and commercial real estate finance.

**Jennifer E. Zohorsky** is a partner in Rosenberg Martin Greenberg's Real Estate and Commercial Lending Groups. Jennie primarily handles complex real estate transactions and advises clients in real estate acquisitions, development, construction, leasing and financing. Jennie has comprehensive experience working with developers from project inception through lease-up. She is experienced in drafting covenants, easements and restrictions for complex mixed-use projects and advising clients on a variety of land development issues and general business matters. Ms. Zohorsky's practice also focuses on retail leasing transactions, representing both landlords and tenants in complex office, warehouse, retail and ground leases. Ms. Zohorsky received her B.A. from the University of Loyola in Maryland and her J.D. from the Catholic University Columbus School of Law. She is a member of ICSC and has lectured on various real estate topics at programs presented by ICSC.

**Jonathan Zweig** is an attorney at Cox, Castle & Nicholson, LLP in Los Angeles. He has a broad range of real estate experience and specializes in commercial development and leasing transactions, primarily representing developers and owners of retail, office, mixed-use, and industrial properties. Jonathan also represents owners of lifestyle and shopping centers in the negotiation of leases with major national tenants, regional tenants, and other specialty retail operators. He has lectured on various commercial leasing related topics and has served as the Co-Chair of the Commercial Leasing and Development Subsection of the Real Property Section of the Los Angeles County Bar Association. Jonathan has twice been selected a Southern California Super Lawyers Rising Star. He received his B.A. from the University of Southern California's Annenberg School for Communication and his J.D. from Loyola Law School.