

## October 28 · Roundtable Discussions

## 7:45 – 8:45 am · Coquina Ballroom

Number	Topic	Leader	Company/Firm
1	The Not-So-Dirty Dozen (Prohibited Uses that are No Longer Problematic)	Matthew Weinstein	Cozen O'Connor PC
2	Force Majeure Clauses: Lessons Learned After COVID-19 Era	Suzanne Villee	Goulston & Storrs PC
3	Franchisee vs. Franchisor Leasing	Morgan Van Royen	Husch Blackwell LLP
4	Coordination of Insurance, Indemnity and Waiver Provisions in Commercial Leases	Alyssa Troje	Fredrikson & Byron P.A.
5	Forcefully Going Green: Mandated Environmental Updates	Kathy Swimm	Hugo Boss
6	Negotiating SNDAs	Hector Suarez	Bartko, Zankel, Bunzel & Miller, PLC
7	Environmentally Conscious Leasing Practices and Trends.	Yasmin Stiggons	Husch Blackwell LLP
8	Alternative Customer Channels (Curbside, Delivery, Etc.)	Doug Stevens	Starbucks Corp.
9	Takin' Care of Business – Concise Work Letters that Work	Carol Sorensen	Hobby Lobby
10	Financing Tenant Improvements Without a Tenant Improvement Allowance	Sandip Soli	Real Property Law Group PLLC
11	Back to Basics: A Refresher in Real Estate Litigation	Jordyn Simon	Arnall, Golden, Gregory
12	Cryptocurrencies and Bankruptcy	Jessica M. Simon	Ballard Spahr LLP
13	Growing Trends in Front Door Delivery	Grant Scott	Meyer, Unkovic & Scott
14	Impacts/Changes in Retail Food Industry Setting	Cristina T. Sanchez	Duane Morris LLP
15	Critical Provisions to Address When Negotiating Restaurant Ground Leases	Paul J. Russo	Akerman LLP
16	Hurry Up and Wait Supply Chain Issues	Jennifer Rogers	Goulston & Storrs PC
17	The Fun of Launching a Brand	Megan Roberts	The Wendy's Company
18	Delivery Conditions & Penalties: It's Sublime To Be On Time	Shelby C. Redmond	Aspen Dental Management Inc.
19	Next Bankruptcy Wave: What Landlords Should Know	Jennifer Raviele	Kelley, Drye & Warren LLP
20	From Physicals to FroYo: Special Considerations for Retail in Nontypical Settings	Nicole Randazzo	Church's Chicken
21	Ten Mistakes That Landlords Make When Defaulting and Evicting Tenants	James F. Radke	Murtha Cullina LLP
22	Craziest Lease Provisions Ever (Advanced)	James Parks	Baker Lopez PLLC
23	BOPUS Spaces, Curbside Pick-Up Spaces, Short-Term Parking Spaces but Protected Areas	Taylor K. Owens	Kitchens, Kelley, Gaynes
24	Limitation of Liability in Purchase AgreementsBaskets & Caps	Marcia Owens	Honigman LLP
25	CAM I Bill You For That? Exclusions From CAM Reimbursements	Ron Nelson	Goulston & Storrs PC
26	Opportunity Zones	Drew Melville	Melville Law PA
27	Weeds & Deeds: Title Insurance for Cannabis Related Transactions	Ashley McRae	Stewart Title
28	Restrictions for Stand-Alone Restaurants	Kamron Massumi	Arnall Golden Gregory LLP
29	Sunshine: Solar Panels on Retail Center Rooftops	Kelly Mancini	Arnall Golden Gregory LLP



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30	Completion Guaranties and Other Construction Loan Issues	Joel Krugel	Honigman LLP
31	Entertainment Centers, Food Halls, Ghost Kitchens – Spicing up Dining Experiences (Advanced)	Heidi Davis Knapik	Gunster Law
32	Medical Uses and Exclusives in Shopping Centers	Johanna Jumper	Bradley Arant Boult Cummings LLP
33	Facing Labor Shortages? Tenant Protections Against Hours of Operation Requirements	EJ Jahollari	Capital One Bank
34	A Delicate Balancein the Common Areas	Mark D. Jackson	Goulston & Storrs PC
35	Fitting It All Together: Structuring of a Complex Capital Stack	Nicholas House	Vorys, Sater, Seymour and Pease LLP
36	Cannabis in Retail	Andrew Hodgson	Husch Blackwell LLP
37	Tenant Exclusives-Pros and Cons	K. Colleen Heibeck	Arnall Golden Gregory LLP
38	The LOI: How Much Is Too Much?	May Han	Dutch Bros.
39	Medical Club vs. Club Med: Medical Provisions in Retail	Meghan Gordon	Arnall Golden Gregory LLP
40	Pandemic-Influenced Changes to the Bankruptcy Code and Practice	Scott Fleischer	Barclay Damon LLP
41	Retail Leasing Issues Concerning Shops Within Shops	Eric Finkelstein	Brown Rudnick LLP
42	Airport Retail Leasing	Bart Mellits	Ballard Spahr LLP
43	Exclusives and Prohibited Uses (Negotiating, Remedies, Waivers)	Sarah Deson	Honigman LLP
44	Issues for New Tenants and Existing Shopping Center CCRs	Jordan Casey Cooper	Rawls Law Firms PLLC
45	Permitting of Alternative Uses for Vacant/Underutilized Properties (Advanced)	D. Hal Coffey	Clark Hill PLC
46	Lease Guaranties: What's Essential and What's Not?	Timothy Chung	Westwood Financial
47	The Winning Mall of the Future	Marie Driscoll	Coresight
48	Speeding up the LOI to Execution to Closing Timeline	Cindy Campbell	Seyfarth Shaw LLP
49	Outdoor Restaurant Seating vs. Parking – Who Will Prevail	Christopher Brockman	Holland & Knight LLP
50	Technology in Real Estate: Current Landscape & Emerging Trends	Maxwell Stanfield Briskman	Meyer, Unkovic & Scott LLP
51	High Crime - Cost and Risk Allocation	Maura Brancaccio	Goulston & Storrs PC
52	Non-Imputation Title Underwriting in Commercial Entity Transactions	Douglas Booher & Shawn A. Tidwell	Fidelity National Title Group
53	Pop-Up Mop-Up: Avoiding Pitfalls with Short-Term Tenants	Jennifer Blasco	Jamestown LP
54	Restaurant Leasing From a Tenant's Perspective	Cindy Ronson Birnbaum	Shake Shack
55	2021 Updates to ALTA Title Policies and ALTA/NSPS Survey Standards	Justice Barber	Seafarth Shaw LLP
56	Managing and Controlling Fast-Paced Clients	Mark A. Arbus	DLC Management Corp.
57	Tenant Improvement Allowance	Holly Ahrendt	Simon Property Group
58	So You Want to be a Speaker at the ICSC Law Conference?	David Matthews	Bartko Zankel Bunzel & Miller