

SPEAKER BIOGRAPHIES

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Jason Abel is an experienced trial lawyer in Honigman's Commercial Litigation Practice Group who has litigated COVID-19-related issues across Michigan and who regularly advises commercial landlords and tenants on those issues across the United States. He represents a range of clients, from Fortune 500 and Global 2000 companies to closely-held businesses, startups, and individual entrepreneurs in a wide variety of complex commercial real estate litigation matters, including condemnation, zoning, and judicial foreclosure actions and disputes regarding breaches of leases, purchase and sale obligations, rights of first refusal, easements, and development agreements.

Karen Abrams is a partner and head of the commercial leasing department with Paris Ackerman LLP, where she handles a broad array of commercial matters including leasing, real estate and business transactions, and financing. Like many of her clients, Karen was a successful entrepreneur herself, having owned franchises in multiple systems. Karen's personal experience as a franchise operator affords her a keen insight into the legal issues faced by retail tenants, who comprise a large part of her client base. 2021 marks the eleventh consecutive year Karen has been selected as a New Jersey Super Lawyer. She frequently speaks on, and writes about, commercial real estate matters for organizations such as NJICLE and ICSC. Karen earned her law degree, with honors, at the George Washington University Law School where she simultaneously earned her M.B.A., with honors. Karen received her undergraduate degree, with honors, from Washington University in St. Louis.

Lia M. Albizo currently serves as Vice President and Senior Staff Underwriting Counsel for the Fidelity family of underwriters. Lia began her career in private practice as an associate with Choate, Hall & Stewart in Boston. She joined the title insurance industry in 2003 as Claims Counsel for Lawyers Title Insurance Corporation. During her almost 20 years working in the industry, she has held numerous positions within FNF including National Underwriting Counsel and Special Commercial Counsel. In 2017, she joined the Dallas National Commercial Services operation and played a key role in the growth and development of commercial operations in one of the largest and most profitable regions in the country. Lia obtained her law degree from Boston College. She is a member of the bar in Texas and Massachusetts.

Gerd S. Alexander is a partner in the Real Estate department of Paul Hastings and is based in the firm's New York office. Mr. Alexander represents real estate developers, operators, and investors on a wide range of complex real estate transactions (including acquisitions, dispositions, joint ventures, and debt financings) in connection with office buildings, hotels, condominiums, self-storage facilities, multi-family properties (including affordable housing), and retail properties.

Karim Ali is an experienced real estate and corporate transactional attorney with extensive experience providing counsel to Fortune 500 companies in connection with managing and developing real estate assets. Karim also counsels clients in connection with a wide range of business transactions including real estate development, energy supply contracts, equity and debt financing, joint ventures, mergers and acquisitions, and technology commercialization. Karim also serves as both the Chief Diversity and Inclusion Officer and Partner in Charge of Professional Personnel where he leads firm wide diversity and inclusion initiatives as well as, attorney recruitment, onboarding, mentoring, and associate development strategy. Karim received his M.B.A. from the Ohio State University Fisher College of Business and his J.D. from the Ohio State University Moritz College of Law in 2003. Karim received his B.A. in marketing from Talladega College.

Brian A. Audette is a Senior Counsel in the Chicago office of Perkins Coie LLP. Brian concentrates his practice in the areas of bankruptcy, creditor's rights and general commercial litigation. He represents lenders, creditors, trustees, assignees for the benefit of creditors, and debtors in Chapter 7 liquidation proceedings, Chapter 11 reorganization proceedings, state court foreclosure actions, and out of court restructurings and liquidations. Brian has particular experience in the retail and hospitality industries, having represented secured lenders, major hotel brands, shopping center owners, creditors and debtors in all aspects of Chapter 11 restructurings, out of court transactions and general litigation.

Jessica Berets. As VP and Associate General Counsel, Jessica oversees all leasing matters in the nationwide real estate portfolio managed by First Washington Realty, Inc. Her responsibilities include drafting and negotiating a variety of legal documents (including lease agreements with major national retailers), providing counsel to the company's leasing, construction and asset management departments, and managing and overseeing outside counsel. Prior to joining First Washington, Jessica was VP and Assistant General Counsel at Combined Properties where she oversaw all leasing matters in their East and West Coast shopping centers; VP and Associate Leasing Counsel at SL Green Realty Corp.; and an associate in the NYC offices of Olshan Law, Paul Hastings LLP and Debevoise & Plimpton LLP, concentrating her practice in acquisitions and dispositions of commercial properties, the representation of retail and office landlords and tenants, and the representation of borrowers in mortgage, mezzanine and construction loans throughout the U.S.

Jon Schuyler Brooks is a partner at Freeborn & Peters LLP, and a member of its Real Estate, Environmental and Energy, and Litigation practice groups. He advises real estate clients (developers/owners-landlords/tenants-lenders) about environmental aspects of transactions. As former CEO of Cirrus Resources Inc., Jon takes a comprehensive transactional – rather than mere regulatory – approach to environmental issues, bringing value added to his clients; e.g., structuring deals to maximize benefits from brownfield, OZ, and other governmental programs. Jon co-chairs the NYSBA's Environmental Business Transactions Committee, and previously chaired the ABA's Environmental Transactions and Brownfields Committee. During law school, he was named the nation's "Best Oralist" (Jessup International Law Moot Court Competition), and was Articles Editor of the *Tulane Journal of Maritime Law*. A "Super Lawyer" since 2011, Corporate INTL named him "2017

Environmental Lawyer of the Year – New York.” Beyond law, Jon is an avid skier, singer/actor, puzzler, poker player, and chef.

Thomas B. Cahill is the owner of Thomas B. Cahill, P.C. His practice focuses in commercial real estate law handling leasing, acquisition and disposition. Mr. Cahill has thirty-seven years of experience in real estate transactions representing national and regional retailers and developers, with particular emphasis on the shopping center industry. Mr. Cahill has conducted General Sessions, Roundtables and Advanced Workshops at the Law Conference in prior years on the following topics: Use and Re-Use of Anchor Boxes; Rights of First Offer and First Refusal; Property Assemblages and Purchase and Sale Agreements – Advanced Issues. In addition, Mr. Cahill has conducted CLE programs in Illinois on various real estate topics. Mr. Cahill has been an Adjunct Professor at IIT Kent College of Law teaching courses in Real Estate Drafting since 1987. He received his B.A. degree from Benedictine University and his J.D. from Northern Illinois University College of Law (cum laude).

Lisa Cahn is a partner of Gresham Cahn LLC, a boutique law firm in Gaithersburg, Maryland, specializing in commercial real estate transactions. Lisa has 19 years of experience practicing law in the commercial real estate industry, concentrating her practice primarily in both shopping center and airport retail leasing. In addition to representing developers and retailers in lease negotiations, Lisa handles business development work in airports, as well as the negotiation and documentation of concession leases, master contracts and related agreements in the airport sector. Prior to her current position, Lisa served as in-house general counsel for one of the largest global developers, providing counsel to its airport division. Lisa received her Bachelor of Science in International Business from the University of Maryland, College Park and her Juris Doctor (cum laude) from the University of Baltimore School of Law. Lisa has been a regular speaker at the ICSC Law Conference.

John G. Cameron, Jr., of Dickinson Wright PLLC, practices real estate and construction law. Educated at the United States Naval Academy, Albion College (AB, 1971), Wayne State University (JD cum laude, 1974), and The University of Michigan (LLM, 2016), he has published several legal treatises and many articles. In 2014-2016, Mr. Cameron was the NCARB Public Director. He is a member of the American Law Institute, American College of Real Estate Lawyers, and former chair of the State Bar of Michigan Professional Ethics Committee. He served as law clerk to the Honorable William H. Webster, U.S. Court of Appeals for the Eighth Circuit, and is admitted to practice in Michigan, Illinois, Colorado, and North Carolina. A former instructor of real estate law at Grand Valley State University's Seidman School of Business and at Grand Rapids Community College, Mr. Cameron lectures frequently on real estate, construction law, and legal ethics for various organizations.

David Camp is the managing partner of Senn Visciano Canges, P.C. in Denver, Colorado. David represents clients in all aspects of real estate transactions including development, construction, financing and ownership issues with a particular emphasis on leasing and retail development. David works with several national clients, including extensive representation of a leading national grocery chain and work with a global online retailer. David has also represented institutional lenders and developers as well as representing an international music venue operator. David frequently lectures on a variety of real estate topics with a focus on lease and retail development issues for the ABA Real

Property Section, ICSC, Professional Education Broadcast Network, National CLE, and the Colorado Bar Association. David graduated from Middlebury College (cum laude) in 1989 and from the University of Pennsylvania Law School in 1992.

Charles E. Comiskey has been an Insurance Broker since 1971 and is a shareholder/Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately held insurance brokerage firms in the U.S. He has also been a Risk Manager since 1988 and is President of RiskTech, Inc., Houston's oldest risk management consulting firm. Holding numerous professional designations, Comiskey is a nationally recognized expert and frequent speaker on a variety of risk management and insurance issues to legal, construction, and real estate groups across the country, including the American Bar Association, American College of Real Estate Lawyers, American College of Mortgage Attorneys, American Law Institute, International Council of Shopping Centers Law Conference, State Bars of Florida, Hawaii, New Mexico, Texas and Washington, Construction SuperConference, and numerous local associations. Comiskey has served as pre-trial consultant/expert witness in well over 300 cases in State and Federal courts, serving for both plaintiff and defense.

S.H. Spencer Compton is a vice president and special counsel at First American Title Insurance Company (FATICO) in New York City. Prior to joining FATICO, he practiced real estate law in New York City with an emphasis on commercial leasing and financing transactions. Mr. Compton is the First Vice-Chair of the New York State Bar Association (NYSBA) Real Property Law Section and a frequent contributor to LexisNexis electronic publications, NYSBA's Real Property Law Journal, and The Practical Real Estate Lawyer. He is a familiar CLE lecturer for FATICO as well as The Practising Law Institute and ICSC-LAW.

Desmond D. ("Des") Connall, Jr. is a senior counsel in the Baltimore office of Ballard Spahr LLP and heads the Leasing Team in the Firm's Real Estate Department. Des concentrates his practice in leasing, acquisitions, dispositions, and development matters. Among Des's notable real estate clients are The CoStar Group, Harris Teeter and InnovAge. He is a fellow of the American College of Real Estate Lawyers, and a member of the Advisory Board of the Georgetown Law School Advanced Commercial Leasing Institute. Des is active in the International Council of Shopping Centers and a frequent speaker at the ICSC Law Conference. Des also is a past Board Member of the Maryland Chapter of the Susan G. Komen Foundation. Des holds degrees from Princeton University and Stanford Law School, and is a member of the Maryland and District of Columbia bars and the American Bar Association.

Susan Cornett is a partner at Thompson Hine LLP. She practices in Thompson Hine's Cincinnati and Dayton offices. Susan focuses her practice on real estate matters, particularly mortgage and mezzanine financing, solar energy facility leasing and purchases, commercial real estate purchases and sales and commercial leasing. Susan earned her B.S., M.B.A. and J.D. degrees from the University of Cincinnati. Susan is a member of the International Council of Shopping Centers, the American College of Mortgage Attorneys and CREW. She frequently speaks on commercial real estate issues and has presented at seminars hosted by the National Business Institute, International

Council of Shopping Centers, American College of Mortgage Attorneys and Ohio State Bar Association.

Robert L. Crewdson is a Partner in the Atlanta office of DLA Piper US LLP, and is Co-Chair of the Construction Practice Group US for DLA. He practices exclusively in the area of construction law, and his practice involves all aspects of the construction process, including preparing form documents, drafting and negotiating design and construction contracts; preparing and defending delay, extra work and defective work claims; handling contractor defaults and terminations; and litigating construction disputes. Mr. Crewdson has lectured and written extensively, including numerous programs for the ICSC, the American Institute of Architects, ASHE, ICLE and Lorman. In 2015-16, he acted as an official Liaison to the AIA Documents Committee for production of the 2017 version of the AIA Contract Forms. He graduated from the University of the South, and his J.D. degree from the University of Virginia. He has been listed in Best Lawyers in America for the past 15 years.

Randy J. Curato counsels and educates lawyers on ethics, professional responsibility, and avoiding malpractice in his role as Vice President–Senior Loss Prevention Counsel. He also speaks regularly at outside conferences and programs on ethics and professional responsibility. Prior to joining ALAS, Randy was a partner at Bell, Boyd & Lloyd LLP in Chicago for 18 years. While at Bell Boyd, he handled litigation, arbitration, and trials of commercial, real estate, environmental, probate, product liability, professional malpractice, and contract cases. Randy started his practice with Wildman, Harrold, Allen & Dixon LLP in Chicago, where he handled litigation matters. Randy is a member of the American and Chicago Bar Associations, and serves on the advisory board of the Working Group on Legal Opinions.

Ryan Preston Dahl is a senior partner in the business restructuring group of Ropes & Gray LLP with extensive experience representing publicly- and privately-held debtors, distressed investors, and sponsors in special situations, out-of-court restructurings and distressed acquisitions, and in-court processes through prepackaged, prearranged, and traditional restructurings. His practice also includes a broad range of transactional and litigation matters across a number of industries including automotive, technology, retail, media, gaming, manufacturing, professional services and financial services. Ryan was named among Lawdragon's 500 Leading Global Restructuring & Insolvency Lawyers in 2020 and Turnarounds & Workouts' "Outstanding Young Restructuring Lawyer," as well as receiving the Rising Star award from Euromoney Legal Media Group and the Law360 40 Under 40 award. Ryan regularly speaks on a variety of restructuring, compensation, corporate governance, and ethics-related topics at institutions, business organizations, and law schools. Ryan is also a Lecturer at the University of Chicago Law School

Abbye Dalton is a partner at Hartman Simons & Wood LLP based in Atlanta, Georgia where she has practiced for 20 years. Abbye has extensive real estate experience representing several national restaurant concepts and big box entertainment centers, assisting these clients with all aspects of their real estate development work, including negotiating leases and purchase and sale agreements. In addition to her restaurant and entertainment experience, she counsels clients in

the acquisition and disposition of shopping centers and development of raw land, representing national and local developers in a variety of transactions and development projects. Abbye received her undergraduate degree in psychology from Virginia Tech and her J.D. from The University of Florida.

Rosemarie Del Monte originally began her law career practicing at large international and regional law firms in the areas of public finance and real estate. She left big law after almost two decades to work as in-house counsel in the development departments for a number of large restaurant companies. Seeking a better work/life balance, she launched a private practice in 2012 which primarily focuses on commercial leasing and general business matters. The majority of her clients are restaurant franchisees and franchisors as well as restaurant concepts opening corporate stores. She also represents a number of franchisees for non-restaurant concepts, as well as a number of large institutional landlords. Rosemarie is a graduate of the University of Northern Colorado and taught special education for a number of years before attending the Creighton School of Law where she graduated *magna cum laude*. As a former teacher, she enjoys public speaking and mentoring younger lawyers.

Bindi Dharia is a partner at Goldfarb & Fleece LLP, a boutique commercial real estate law firm in New York City. She has experience in all facets of commercial real estate law but primarily focuses on commercial leasing matters. Bindi has handled a variety of leasing transactions in office and retail contexts within condominiums, shopping centers, office buildings and mixed-use buildings and developments throughout the United States. She is well versed in representing both tenants and landlords on a national, regional and local basis. Prior to joining Goldfarb & Fleece in 2007, Bindi was an associate at Debevoise & Plimpton LLP. She received her B.S. in finance and accounting from NYU's Stern School of Business and her J.D. from Fordham University.

Nick Dierman is West Coast Divisional Counsel for Federal Realty Investment Trust, overseeing legal operations and legal leasing functions for the Trust's division of 25 shopping centers and mixed-use projects throughout California and Arizona. Federal's presence in the West includes dynamic projects like Santana Row in San Jose and The Point in El Segundo, and prominent street retail sites on Third Street Promenade, Hollywood Boulevard, and Pasadena's Colorado Boulevard. Prior to joining Federal in August 2019, Nick was Senior Corporate Counsel at Westfield (later Unibail-Rodamco-Westfield), and, from 2010-2016, General Counsel of The Arba Group, a regional shopping center development company in the Los Angeles area. Nick is proud to be a second-generation ICSC law conference member, as well as an attendee and participant in the conference for over a decade.

Robert M. DiPisa counsels clients regarding regulatory compliance, risk management, governmental affairs, licensing and the leasing and acquisition of real property in connection with cannabis related uses as Co-Chair of the firm's Cannabis Law Group. He employs a grass-roots approach that is pivotal in breaking the stigma associated with cannabis and its derivatives. He is a frequent presenter on the health and economic benefits, lectures courses on cannabis law and is a member of several organizations including New Jersey CannaBusiness Association and REVEL. In

addition, Robert is a contributor to national publications on this topic such as MarketWatch, Bloomberg Law, Marijuana Business Daily and The Wall Street Journal. Robert was recently recognized as a “Cannabis Law Trailblazer” by The National Law Journal, a “New Leader of the Bar” honoree by the New Jersey Law Journal and a “Leader in the Law” by NJBiz for his work in this sector

Derek B. Domian is a senior litigator with the Boston office of Goulston & Storrs PC. His practice focuses on real estate and business disputes and his representation includes REITS, retail and office landlords and tenants, real estate ventures and developers, lenders, and condominium associations in commercial leasing, land use, and title matters. Derek serves as Chair of the Massachusetts Bar’s Complex Commercial Litigation Section Council and served on Goulston & Storrs’ COVID-19 Task Force. He received his B.A. from the University of New Hampshire and J.D. from Harvard Law School.

Joe Doren is Senior Counsel – Corporate Transactions at Texas Roadhouse, where he assists the company in a variety of corporate matters including real estate leasing and asset management. Joe previously was in private practice at Frost Brown Todd LLC in Louisville, KY where he represented lenders in originating and servicing commercial mortgage loans including loans secured solely or partially by leasehold collateral (ground leases), interests in fractured condominium regimes and other non-traditional real property collateral. Joe also previously represented developers in the acquisition and financing of leasehold interests. Joe has spoken frequently at ICSC events, including engagements as a session presenter at the 2017 ICSC Law Conference, a roundtable leader at the 2018 ICSC US Shopping Center Law Conference, a Workshop leader at the 2019 ICSC US Shopping Center Law Conference and as a virtual Workshop leader at the 2020 ICSC US Shopping Law Conference.

Steven Dube is a partner in the Washington, D.C. office of Saul Ewing Arnstein & Lehr LLP, where he works with local, national, and international developers, investors and lenders in the acquisition, financing, development and sale of real property throughout the Washington, D.C. metropolitan area. Steve’s practice involves the structuring, negotiation and documentation of residential, retail, and mixed-use condominiums, town center developments, residential housing cooperatives, homeowners associations and other types of common interest communities. Steve also has extensive experience in the area of air rights development and regularly establishes vertical subdivisions in the District of Columbia on behalf of his developer clients. As part of his real estate development practice, Steve has a wealth of experience in the preparation of complex declarations of covenants, easements and restrictions for office, retail, residential and mixed-use projects of all types.

Mark Eisemann is Vice-Chair of the Real Estate Department of Lewis Rice LLC in Kansas City. His practice encompasses all aspects of real estate development, with an emphasis in theatre, retail and office leasing. Mark is familiar with the competing interests of landlords, tenants and lenders, including in mixed use developments and redevelopment projects. He understands that balancing these competing interests requires creative solutions to fact-specific circumstances. He is a

graduate of Pomona College (BA) and Washington University in St. Louis (JD). AV® Preeminent™ Peer Review Rated by Martindale-Hubbell, Mark is a Fellow in the American College of Real Estate Lawyers.

Shawn Elpel is Senior Vice President/Senior Underwriting Counsel at Stewart Title Commercial Services. With over 25 years of legal and real estate experience, Shawn provides commercial underwriting support on numerous multi-site and high liability transactions across the United States. Shawn is a graduate of Eastern Montana College (now known as Montana State University – Billings), and Gonzaga University School of Law. He is licensed to practice law in Arizona, California and Washington. While in private practice, Shawn represented corporate, institutional, developer and contractor clients in complex real estate transactions. He also litigated construction law and mechanic's lien cases. Shawn is a frequent presenter and lecturer for continuing legal education and real estate seminars.

Amelia Elze is the principal and owner of a boutique commercial real estate law firm specializing in a broad variety of commercial real estate transactions. Amelia's practice focuses on the leasing and the purchase and sale of retail, office, and industrial properties nationwide. With over a decade of experience in the commercial real estate arena as both in-house counsel and outside counsel, Amelia has a sophisticated understanding of the myriad of issues that arise in connection with commercial properties. As in-house counsel for a regional mid-size developer, Amelia oversaw the results of her deals long after the deals were inked, including working closely with the property management team to address day-to-day leasing disputes and managing outside counsel in connection with litigation matters.

Audra Esrey is a founding partner of Stanley, Esrey & Buckley, LLP in Atlanta, Georgia with more than 20 years' experience. She specializes in retail, office and industrial leasing, representing a variety of landlords and tenants, including institutional landlords, developer landlords and local, regional and nationally recognized tenants. Audra earned her J.D. degree from the University of Notre Dame and her undergraduate degree from the University of Colorado in Boulder. Prior to attending law school, Audra, an alumna of Teach For America, taught English Literature and Theater at Roosevelt High School in East Los Angeles, California.

Martin M. Fantozzi is Co-Managing Director of Goulston & Storrs PC, a full service law firm with over 200 attorneys practicing in its offices in Boston, NY & DC. Martin has practiced in the litigation group at Goulston & Storrs for more than 25 years, where he has conducted numerous trials, arbitrations and appeals in state & federal courts. He has extensive experience representing public and private companies, REITs, investment firms, academic hospitals and universities in a wide range of business disputes. Mr. Fantozzi frequently represents owners, developers, REITs and retailers in leasing and other disputes involving shopping centers. He received his A.B. from the College of the Holy Cross and his J.D. from Harvard Law School.

David Freedman is the co-chair of Alston & Bird's Real Estate Finance & Investment Group and is a partner in the New York office. David concentrates his practice on all aspects of commercial real

estate finance. He routinely represents national banks and other institutional investors on the origination, purchase, sale, and other disposition of senior and subordinate debt secured by complex commercial properties throughout the U.S. David's experience also extends to the representation of rating agencies in their collateral review of CMBS debt and special servicers in the servicing and workout of nonperforming commercial loans. David received his J.D. from New York University in 2005. He received his A.B. from the University of Chicago in 2001.

Abe Freeland's clients represent leaders in the Real Estate, Hospitality, Sports & Entertainment, Construction and Development industries. Prior to joining Alliant, Abe co-led the real estate and hospitality practice for a global insurance brokerage firm where he designed risk management and insurance programs for some of the most iconic buildings and portfolios in the world. He previously worked as the North American Risk Manager for a global environmental services organization where he gained unique insight and perspective that have proven to be of significant value for his clients. Abe is regarded as one of the industry's leading contractual risk management experts and has participated in numerous forums at the RIMS, IRMI and ICSC national conferences. He is a frequent speaker on insurance matters for law firms and universities in addition to leading risk management educational forums for existing and prospective clients.

Laura Lee Garrett is a partner in the Real Estate Section of the Richmond, Virginia office of Hirschler, a regional, multi-specialty law firm. She has over 25 years of experience in the retail real estate industry, both as in-house counsel and in private practice. Laura Lee represents clients in all aspects of shopping center development and ownership: acquisition, leasing, finance, operating and easement agreements, property management issues, and sales. She is currently working with clients on major urban mixed-use projects, open air shopping center redevelopment and new development of town centers with high restaurant tenancy. Laura Lee was selected as one of CREW Richmond's Top 20 Women in Commercial Real Estate and received the AIA Richmond Chapter Citation for community impact on the built environment. She is a former chair of ULI Virginia. Laura Lee has degrees from the University of Virginia and William and Mary.

Kathryn Kramer Gaydos is a partner in the Real Estate & Environmental Practice Group of Benesch, Friedlander, Coplan & Aronoff LLP. Kathryn's practice primarily focuses on the representation of landlords in commercial retail leasing transactions. She has experience negotiating lease documents with national, regional and local tenants (which have ranged in size from anchor tenants to mom and pop retailers) for a variety of uses (including retail, retail service, food/beverage, entertainment, fitness and medical). In connection with her commercial retail leasing practice, Kathryn also has experience with lease due diligence and related dispute resolution. Kathryn has previously presented on a variety of leasing topics at the National Law Conference and the Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium. She received her B.S. from Denison University in 2006 and her J.D. from Cleveland State University, Cleveland-Marshall College of Law (*summa cum laude*) in 2009.

Michael Geibelson is the Managing Partner of Robins Kaplan's California offices. He solves complex business disputes through litigation and trial, including real estate disputes,

misappropriation of trade secrets, unfair competition and false advertising, antitrust, including class claims under California's Unfair Competition Law (UCL) and False Advertising Law (FAL) (Business & Professions Code §§ 17200 and 17500). His trial experience ranges widely in addition to retail, real estate, and consumer class action trials, from remedying welding product defects to claims involving violations of the Clean Water Act and Endangered Species Act. Over the past year Michael has been national counsel in nearly 200 COVID-related real estate cases.

Nida Ghaffar is a transactional real estate attorney at Husch Blackwell LLP. Nida co-leads the firm's Retail Institute and focuses her practice on real estate acquisitions and dispositions, retail, industrial, and office leasing agreements, condominium developments, and real estate financing. Nida enjoys being on the cutting edge of the retail space. She is a trusted advisor for retail companies looking to expand their footprint in existing markets and has worked closely with a major online retailer in its leasing arrangements for a new innovative brick-and-mortar retail concept. She also regularly advises clients as they expand into new markets. She handled all of the leasing negotiations and arrangements for a Wisconsin-based coffee shop that expanded into the Chicago market with five new locations in under two years.

Ivan Gold is Of Counsel to the firm of Allen Matkins Leck Gamble Mallory & Natsis LLP, resident in their San Francisco office. He has extensive experience in breach of lease and eviction litigation and pre-litigation and counseling and negotiation involving a wide variety of commercial properties, including neighborhood and regional shopping centers, office buildings, warehouse and industrial properties, data centers, restaurants and hotels. Ivan represents shopping center developers and managers, as well as landlords of office, industrial and data center properties, in major bankruptcy proceedings throughout the United States. As a member of the ICSC Bankruptcy Task Force, Ivan played a significant role in the recent amendments to the Bankruptcy Code impacting commercial leases.

Arren S. Goldman is a Real Estate partner in the Charlotte and New York offices of Seyfarth Shaw LLP. He serves as co-lead of the Firm's Distressed Situations Team and is heavily involved with distressed asset situations, including loan workouts and restructurings. Additionally, Mr. Goldman represents lenders, developers, owners and investors in a variety of complex real estate financing transactions. Throughout his career, Mr. Goldman has closed numerous acquisition, permanent, interim/bridge, construction and mezzanine loans, and has worked on syndicated and participated loan transactions. Furthermore, Mr. Goldman represents loan servicers in connection with a wide array of loan servicing matters, including transfer of ownership matters (such as non-permitted equity transfers and loan assumptions), loan modifications, property substitutions and leasing-related matters.

Debbie Goldman graduated cum laude from New York University Law School in 1992 and immediately began practicing commercial real estate law with the now-defunct Shea & Gould. Later, she worked at a number of large law firms, including Proskauer Rose and Latham & Watkins. She then worked at Joshua Stein PLLC for almost 11 years before coming to Belkin Burden Goldman, LLP. Debbie has capitalized on her advanced communication skills and outstanding

education in working with clients to explain complex legal and business issues and concepts, gain client trust and guide negotiations to her client's benefit. She has extensive expertise in all aspects of commercial real estate law, including sales and acquisitions, financing, ground leasing, brokerage agreements, construction contracts, hotel management agreements, and especially all phases of office and retail leasing, from drafting the letter of intent to final lease execution. Deborah Goldman also brings to her legal practice the benefit of an MBA in Real Estate Finance from Columbia Business School and the practical non-legal experience of having worked in the development department of Starwood Hotels and Resorts after completing business school.

Jason Grinnell is a Partner in Thompson Coburn LLP's Real Estate Group and is based in Los Angeles. Jason specializes in commercial real estate transactions and finance. He represents financial institutions in connection with commercial real estate loan transactions, including construction, permanent and mezzanine financing, loan workouts, and distressed debt transactions. In addition to his finance practice, Jason has extensive experience negotiating commercial retail leases on behalf of landlords and tenants and purchase and sale agreements. He is currently assisting a medical office tenant in its national rollout of office and retail locations.

R. Marshall Grodner is a Member in the McGlinchey Stafford's Baton Rouge office. His practice focuses primarily in commercial transactions, secured transactions, commercial finance, real estate finance, opinion letters, and commercial real estate. Marshall serves as chair of the firm's legal opinion committee. Marshall has served as an adjunct professor at the Louisiana State University Law Center. He has authored or co-authored several articles in law reviews and other publications dealing with secured transactions, commercial real estate, opinion letters and other business law issues. Marshall has also delivered lectures and papers throughout the country dealing with loan documentation, secured transactions, opinion letters, real estate finance, ethics and professionalism in the transactional context and real estate law.

Scott Grossfeld is a Partner in the Los Angeles office of Cox, Castle & Nicholson LLP. Mr. Grossfeld's practice focuses on retail development and leasing. Mr. Grossfeld specializes in representing commercial developers in connection with all aspects of shopping center development, including the acquisition and disposition of real estate and the negotiation of development and management agreements, REA's and major tenant leases. Mr. Grossfeld has extensive experience representing landlords and tenants in all types of lease transactions. Mr. Grossfeld received his B.A. from the University of Michigan and his J.D. from the University of Southern California in 1991, where he graduated Order of the Coif. Mr. Grossfeld is a frequent lecturer for the California CEB, ICSC and LA County Bar Association and has published numerous articles on retail development and leasing. Mr. Grossfeld currently serves as the ICSC P3 Private Sector Chairperson for Southern California.

Josh Hanna is a Real Estate partner in the Chicago office of Kirkland & Ellis LLP. Josh focuses on complex real estate transactions including joint ventures, acquisitions and dispositions as well as financing, development, management and restructuring of real estate assets. He advises private equity funds, REITs, foreign pension funds and other institutional investors and sponsors in transactions involving various asset classes, including office, retail, multifamily, industrial, hospitality

and community living. Josh has been recognized as a leading real estate lawyer by *Chambers USA* and *The Legal 500 U.S.* since 2015 and by *The Best Lawyers in America* since 2018. Josh earned a Bachelor of Arts from Ohio State University and a Juris Doctor from Northwestern Pritzker School of Law.

Eben Hansel is a Partner in the Real Estate Department of Ballard Spahr LLP. His practice covers all aspects of commercial real estate law and transactions, including leasing, acquisitions and dispositions, site development and construction, complex condominium structuring, project financing, loan workouts and acquisition of distressed assets, and permitting, title, zoning and environmental issues. He represents owners, developers, lenders, and investors on complex projects in Maryland and throughout the country. His clients include national retailers, public REITs and private-equity investors, banks and non-traditional lenders, office and laboratory tenants, community development corporations, and nonprofit organizations. He is a graduate of Dartmouth College and the University of Virginia School of Law, and lives in Baltimore, Maryland.

Tom Haren is one of the most sought-after cannabis attorneys in Ohio, where he represents licensed marijuana operators locally and nationally on a wide range of issues, such as mergers and consolidations, license acquisition, real estate matters, regulatory compliance, and litigation. His record of achievement as an expert in one of the most rapidly growing segments in the country has earned him considerable recognition. He is the only Ohio lawyer to have been named to *Chambers USA: A Guide to Leading Lawyers in Business* in the area of Cannabis Law, and he is also on *The Best Lawyers in America* list in the area of Cannabis Law. He has also been named to the Ohio Super Lawyers Rising Stars list. As a result of his national reputation, Tom regularly contributes to various media outlets and often is asked to share his expertise by speaking at national industry conferences and events.

Evan Harms is Senior Vice President – Legal at EDENS where he manages the legal function across the company's portfolio. His primary practice areas include leasing, property operations and development. Prior to joining EDENS, Evan was Senior Leasing Counsel at Unibail-Rodamco-Westfield and in charge of legal operations for URW's portfolio from Connecticut to Florida. Prior to that, Evan worked in private practice in Washington, DC, representing owners and developers in connection with all aspects of commercial real estate. Evan graduated from The George Washington University Law School, and received a B.S. in Public Policy and Sociology from Indiana University. He is a member of the ICSC Legal Advisory Council. He presented at the Georgetown University Law Center's Advanced Commercial Leasing Institute, is a member of the Maryland and District of Columbia Bar Associations, and was elected to Super Lawyers – Maryland Rising Stars in Real Estate Law in 2013.

Cathy Hershcopf represents buyers and sellers of real estate, inventory, intellectual property and other assets in distressed situations and special opportunities. She has advised debtors in technology and retail and 200+ committees of unsecured creditors in Chapter 11 cases nationwide. Cathy has represented official committees of unsecured creditors in some of the most significant retail Chapter 11 bankruptcy proceedings throughout the country including JCPenney and 24 Hour Fitness

in 2020. She also recently represented the purchaser of Loot Crate and Rubie's Costume from Chapter 11 debtors. Cathy is a partner in Cooley's business restructuring & reorganization practice group. The team is a recognized leader, playing key roles in some of the most complex and high-profile bankruptcy and restructuring cases throughout the US, UK and other countries. Clients partner with Cooley on transformative deals and high-stakes litigation, where innovation meets the law.

Andrew L. Herz is Of Counsel to the New York law firm of Patterson Belknap Webb & Tyler LLP. Several years ago Andy was presented with the New York State Bar Association's Real Property Section Professionalism Award. Andy concentrates his practice in leasing, acquisitions, workouts and financing. He chaired the Leasing Committee of ACREL and was Co-Chair of the Office Leasing Committee of the ABA and Chair of the New York State Bar Association's Commercial Leasing Committee. He has participated in programs for numerous bar associations and industry groups, including ACREL, the NYU Real Estate Institute, The Real Estate Board of New York, The Practising Law Institute, ICSC and NACORE. He has been an Adjunct Professor at Vanderbilt Law School. Mr. Herz holds both his B.A. and his J.D. from Columbia University.

Katherine T. Hopkins specializes in bankruptcy, restructuring, and litigation matters. As a partner in Kelly Hart & Hallman LLP's Business Reorganization and Bankruptcy group, her representation includes creditors, debtors, and Chapter 11 and Chapter 7 trustees in the Northern, Eastern, Southern and Western Districts of Texas and District of Delaware, among other venues. Prior to joining the firm, Ms. Hopkins served as a law clerk to the Honorable Ronald B. King, Chief United States Bankruptcy Judge, Western District of Texas, San Antonio Division. Her experience also includes representation of both individual and business clients before federal and state courts in a wide variety of matters, including contract disputes, business torts, bankruptcy, and collection matters. Through various matters, Ms. Hopkins has represented clients across a broad spectrum of business sectors and industries, including retail, banking, manufacturing, real estate, food services, construction, oil and gas, and aviation services. In 2016, Ms. Hopkins was the recipient of the esteemed Romina L. Mulloy-Bossio Achievement Award as Outstanding Young Bankruptcy Lawyer in the state of Texas.

Brian D. Huben is the Managing Partner for the Los Angeles office of Ballard Spahr LLP. Brian focuses his practice on the representation of commercial landlords and shopping center owners, managers, and developers, represents them in litigation in state and federal courts. Brian handles retail bankruptcies, representing landlords and other creditors throughout the United States. He also represents commercial landlords in other areas of litigation, including evictions, breach of lease cases, public access, and the Americans with Disabilities Act. Brian is 1984 cum laude graduate of Loyola Marymount University, and 1987 graduate of Loyola Law School (Los Angeles). Brian has also served on ICSC's Law Committee (2005 – 2011), on the Bankruptcy Task Force since 2008, as a contributing editor to ICSC's Shopping Center Legal Update (2005 – 2014), as a member of the Law Conference Planning Committee since 2011, and as the Southern California Government Relations Chair since 2017.

Jennifer L. Ioli is a commercial real estate partner at Sherin and Lodgen LLP in Boston, MA, with experience in acquisitions, development, leasing, and financing. She represents retailers, developers, and institutions on all aspects of commercial real estate transactions, including advising on environmental regulation and due diligence. A partner in the firm's Renewable Energy Practice Group, Jen advises industrial companies on the roll-out of solar leasing to accomplish their business goals. While at Sherin and Lodgen, Jen has had the unique opportunity of working on secondment for two of the firm's clients: one a national retailer; the other, a commercial property management company. Jen has been included in Best Lawyers in America "Ones to Watch" and listed as a "Rising Star" by Massachusetts Super Lawyers. Jen received her J.D. from Northeastern University School of Law and B.S. from Fairfield University.

Matthew Irwin leads Gap Inc.'s Real Estate Law Department and has held leadership roles in every group practice area during his 16-year tenure at the multi-brand global retail company. Currently, he sits on the Legal Department's leadership team and as Vice President and Deputy General Counsel, he oversees all transactional and litigation matters involving the company's global real estate assets, and advises senior executives and functional leaders across the company on critical real estate and other commercial matters. Before Gap, Matthew practiced real estate transactional law in the Washington, D.C. office of Venable LLP, representing clients in the acquisition, sale, leasing and financing of commercial properties, and providing general corporate and business counseling. Matthew earned his B.A. from the University of California at Berkeley in 1994 and his J.D. from Georgetown University in 2000.

Marc Israel is the President of Newmark Title Services, a leading national commercial title insurance agency, as well as the founder of the continuing legal education company the National Law Institute (NLI). After graduating from Duke Law School in 1987, he practiced law in New York City for 17 years, including stints at the firms Milbank Tweed, Olshan Grundman, and Bachner Tally. In 2004, he brought his many years of experience as an attorney to the title industry where he has closed billions of dollars of transactions for his attorney, developer, and lender clients. Marc has also taken a leading role in the industry as an educator, teaching classes to thousands of attorneys, brokers, and title professionals, and is one of only a few people accredited by New York State to teach title insurance licensing classes.

Howard K. Jeruchimowitz is a Shareholder of Greenberg Traurig, LLP. His litigation practice emphasizes on Real Estate Litigation, including landlord-tenant, shopping center, mechanics lien, foreclosure and construction disputes on behalf shopping center owners, developers, managers, lenders and tenants. Mr. Jeruchimowitz is on the Board of Editors for the Shopping Center Law & Strategy, where he has authored articles on co-tenancy and operating covenant remedies, site plans and self-help remedies. Mr. Jeruchimowitz has been a roundtable leader and seminar speaker at prior ICSC law conferences, including on topics about site plans, mechanics' liens, lease remedies, leases in the court room, implied covenants and advanced litigation topics. He is also the Co-Chair for the Real Estate Litigation, Trust and Condemnation Committee for the ABA. Mr. Jeruchimowitz has been recognized as a Leading Lawyer and profiled in the January 2016 Leading Lawyers magazine for the real estate, construction and environmental edition.

Damon M. Juha specializes in transactional real estate matters, in the United States and abroad, with an emphasis on assisting clients in buying, selling, developing, financing and leasing all types of real property (industrial, retail, office, multi-unit housing, hotel and residential). His clients, which include publicly traded companies, start-up businesses, developers and other individuals, retain him to negotiate and document the various stages of a real estate transaction: from acquisition to construction to leasing and management to disposition of the property. Damon was awarded an AV Preeminent Rating by Martindale-Hubbell Peer Review and has been included in Best Lawyers in America and Super Lawyers for multiple years. He was one of 50 attorneys to receive Connect Media's 2020 Lawyers in Real Estate Award.

Clint Kakstys is a Member of the Firm in the real estate department of Sills Cummis & Gross P.C. and is resident in the Firm's New York office. His practice focuses on the acquisition and disposition of commercial properties, with particular emphasis on shopping center purchases and sales. In addition, Mr. Kakstys frequently represents both borrowers and lenders in connection with commercial mortgage loan originations, assumptions and modifications and mezzanine financing transactions. He also has experience representing clients in connection with commercial leases, subleases and lease assignments and terminations. Mr. Kakstys received his A.B. from Princeton University and his J.D. from the University of Connecticut School of Law.

Steven R. Kamen is Co-Chair of the Sills Cummis & Gross Corporate Practice Group and an active player in the Firm's Real Estate practice. His institutional real estate clients include developers, investors and asset managers involved in a broad spectrum of asset classes, geographies and transactions. He structures investment vehicles such as Opportunity Zone Funds, handles real estate joint ventures, acquisitions and dispositions, and a variety of other real estate related matters. Prior to joining the Firm, Mr. Kamen was Senior Vice President and General Counsel to a New York City-based internet company, and later, Senior Vice President and General Counsel to a New York City-based private equity firm with a portfolio of real estate holdings and other non-real estate portfolio companies. Mr. Kamen currently sits on the Board of Trustees of the Healthcare Foundation of New Jersey and the AJC-Metro New Jersey Chapter.

John Kane is a Director at Kane Russell Coleman Logan PC in Dallas. He is an experienced strategist and courtroom advocate who represents clients in all facets of distressed asset and bankruptcy cases, including landlords and tenants, secured and unsecured creditors, bankruptcy trustees, creditors' committees, debtors, and distressed asset buyers. While centered in Texas, John represents clients located across the United States, South America, and Asia, which engage in a broad range of industries. John has litigated more than two hundred adversary proceedings and bankruptcy trials but, as a pragmatist, knows the value of reaching a good deal. As a result of his successes in and out of court, John has been selected by his peers as a Texas Super Lawyers Rising Star in each of the past 8 years, and a D Magazine Best Lawyer in Bankruptcy Law in each of the past 5 years.

Kevin Kaplan is the President of Coffey Burlington, a Miami-based litigation boutique. He represents commercial real estate owners, landlords and developers in state and federal courts, as

part of his business litigation practice. Focusing recently on the challenges posed by Covid 19, he has successfully handled a portfolio of lawsuits with favorable outcomes for landlords and owners. Kevin is a graduate of the University of Pennsylvania and Duke University School of Law.

Steve Katkov represents and counsels clients nationwide on all manner of commercial real estate matters – including commercial lending, commercial leasing, property acquisitions/dispositions, sale-leasebacks and alternative financing, rights-of-way, easements, and portfolio transactions – ranging from \$1 million to \$900 million. He represents a variety of borrowers in varying financing transactions, including mezzanine loans. Steve regularly represents national industries in leasing across all product types, with particular focus on retail, industrial, and office properties. He also advises builders, developers, and landlords seeking government approvals to pursue project entitlements and in defending alleged regulatory violations. Steve leads the firm’s real estate initiatives for clients engaged in the cannabis industry and has been lead counsel in the acquisition, disposition, leasing and construction of over \$500 million in cannabis facilities across 13 states. He is a graduate of the University of Minnesota Law School, where he was Managing Editor of the *Journal of Law & Inequality*.

Walker Kennedy III is Vice President and General Counsel of the Woodbury Corporation. Founded in 1919, Woodbury Corporation is a full service real estate development firm. Mr. Kennedy has served as General Counsel for over 25 years. He oversees in-house Legal Department which handles the due diligence for acquisitions and dispositions, as well as the negotiation of hundreds of leases and related transactions annually. He has served as an expert witness concerning leasing practices and has been a frequent speaker and panelist on the subject of leases and lease negotiations at the International Council of Shopping Centers Law Conference. Mr. Kennedy is currently a member of International Council of Shopping Centers Bankruptcy Task Force. He earned a B.A. Cum Laude from Drake University and a J.D. from the S.J. Quinney College of Law at the University of Utah. He was admitted to the Utah State Bar in 1986.

Gary Kibel (gkibel@dglaw.com, Twitter @GaryKibel) is a partner in the Digital Media, Technology & Privacy Practice Group of the law firm Davis+Gilbert in New York City. Gary advises brands, ad tech companies, advertising agencies, publishers and other commercial entities regarding privacy and data security obligations, digital media campaigns and collecting and exploiting data. He is a Certified Information Privacy Professional (CIPP) and member of the Publications Advisory Board of the International Association of Privacy Professionals (IAPP). Davis & Gilbert is a member of the Interactive Advertising Bureau (IAB), and Gary is a member of the Legal Affairs Council and Privacy Subcommittee. He has a B.A. from Binghamton University, M.B.A. from Binghamton University and J.D. from Brooklyn Law School. Prior to becoming an attorney, Gary was an information systems analyst in the Investment Banking Division of Merrill Lynch & Co.

Melanie E. Kido, VP and Massachusetts State Counsel for CATIC in Waltham, Massachusetts. She has worked in the title insurance industry for over 20 years, underwriting both residential and commercial real estate transactions. Prior to joining CATIC, she was VP and Regional Underwriting Counsel for Stewart Title Guaranty Company, Underwriting Counsel for both First American Title

Insurance Company and LandAmerica Lawyers Title Insurance Corporation and was in private practice. Ms. Kido is a graduate of the University of California at Irvine and Boston University School of Law. She is a member of both the Massachusetts and California bars, ICSC, The Abstract Club, CREW Boston, NNCREW, REBA's Title Insurance and National Affairs Committee, New England Land Title Association, ALTA's State Legislative/Regulatory Action Committee & American Clean Power Association. Ms. Kido has published articles and been a panelist for ICSC, American Clean Power Association, REBA, NELTA, MCLE, and the Massachusetts Bar Association.

Michael Kostiew is a partner in the Real Estate group at Reed Smith. Michael's practice focuses on acquisition and development projects, including structuring deals on behalf of institutional end-users for wet-lab and innovative research facilities, assisting healthcare clients in connection with property acquisitions and ground leases for development of neighborhood hospitals, and advising property owners and developers in connection with commercial, industrial, and mixed-use disposition and development matters. In addition, Michael represents national retailers in leasing matters, including, most recently, closing a nationwide portfolio of subleases in connection with an asset acquisition deal. Michael serves on Reed Smith's Diversity, Equity and Inclusion Committee and is one of the founding members of PRISM, Reed Smith's LGBT Business Inclusion Group. Michael resides in Pittsburgh with his husband and 6 year old daughter.

Kenneth H. Kraft is the founder of the Real Estate Practice at Parker, Hudson, Rainer & Dobbs LLP in Atlanta, Georgia, with over 40 years of mixed-use real estate development experience. Ken earned his B.A. from Stanford University and master in business and law degrees from The Kellogg School of Management and Pritzker School of Law at Northwestern University. Ken currently receives a Band 1 ranking from Chambers and Partners.

Bob LeHane primarily represents landlords in retail bankruptcy cases. His clients include numerous REITs and shopping center owners and developers. He also has significant experience representing asset purchasers, vendors, intellectual property licensors, creditor committees, and trustees in all aspects of restructuring, bankruptcy and corporate reorganization. He frequently participates in the unsecured creditors' committee process on behalf of landlord clients and has helped clients acquire lease designation rights, spearheaded complex joint venture retail acquisitions and represented ad hoc landlord committees in out of court liquidations. Over the past 20 years Bob has been involved in hundreds of retail bankruptcy cases, large and small.

Karen Levine heads up the leasing practice in the New York office of Watson Farley & Williams LLP. She has extensive experience advising landlords and tenants in retail, office and industrial lease transactions. Her representation of owners of lifestyle centers, shopping centers, office buildings and entertainment venues throughout the United States includes drafting and negotiating leases and related documentation with national and regional tenants that are publicly-traded and private, as well as with local tenants. On the tenant side, Karen has represented national, big-box retailers and national and regional retailers in their current leasing plans and the roll-out of new concepts. She also has experience in tenant-side office leasing. During her career, Karen has been involved in

the acquisition, sale and financing of office buildings and retail and industrial properties, in both existing and "ground up" projects.

John H. Lewis is Senior Counsel with Hartman Simons & Wood LLP. His national practice includes complex acquisition and development transactions, leasing, and financing in all categories of commercial real estate, including representation of retailers and developers. His work in the retail field and representing a non-profit health care institution has provided extensive involvement and expertise in mixed-use developments. John has made numerous presentations at the ICSC Law Conference and other venues, and he has written articles for various publications including *Shopping Center Legal Update* (former member, Board of Editors) and for *Commercial Leasing Law & Strategy*. An active member of the Florida, Massachusetts, Georgia and North Carolina bars, he received his undergraduate degree from Florida State University and his J.D. from the University of Florida. He is a Fellow of the American College of Mortgage Attorneys.

David S. Lima is the principal of Real Solutions, PLLC in Minneapolis, MN, offering legal services to developers, tenants and landlords for mixed use, retail, office, multi-family and warehouse/industrial uses. With over 35 years of real estate deal making and legal experience with shopping center and mixed use/office developers, and international retailers, David was Chief Legal Officer and Director of Leasing for a shopping center developer and led real estate and legal teams for Ahold USA, Inc. and Target Corporation for over 20 years.

Howard Lind maintains a diverse real estate practice, representing and advising a broad array of retailers, developers, restaurants, agricultural operations, financial institutions, manufacturers, and property owners, in all aspects of real property transactions. He devotes a large portion of his time to commercial leasing for national retail tenants. Howard's practice also involves the acquisition and disposition of commercial property, real property development, ground leasing, sale-leasebacks, construction, financial and title work, and secured real property transactions. He also handles the real estate components of asset or stock acquisitions and dispositions. Howard is a partner with Wendel, Rosen, Black & Dean, LLP, in Oakland, California, where he has practiced for his entire legal career.

Nancy Little is a partner in the law firm of McGuireWoods LLP where she practices in the areas of finance and real estate law, with experience in lease financings, real estate lending and loan restructuring and foreclosure, public/private partnerships and economic development incentives, tax-exempt and taxable financings and corporate real estate including for hospitality, healthcare and energy clients. She is past president of the American College of Mortgage Attorneys and a member of the American College of Real Estate Lawyers. She has served as Group Chair of the American Bar Association's Real Estate Financing Committees in the Section of Real Property, Probate and Trust Law and as chair of the Real Estate Committee for Lex Mundi. Ms. Little is a member of the International Council of Shopping Centers and has spoken and written for ICSC on a number of occasions.

Orlando Lucero is Vice-President/New Mexico State Underwriting Counsel for the FNF Family of Companies in Albuquerque, New Mexico, where his work includes complex commercial transactions, Native American lands, and energy project deals. A graduate of Stanford University and Stanford Law School, Orlando is a frequent national and local lecturer and writer relating to real estate transactions and title insurance. Orlando is a former member of the ABA Board of Governors, former Vice-Chair of the ABA Section of Real Property, Trust and Estate Law (RPTE) and currently serves in the ABA House of Delegates. He also serves on the ABA Council of the Fund for Justice and Education. Orlando currently serves as the Immediate Past-President of the New Mexico Land Title Association. He is a member of the American College of Real Estate Attorneys (ACREL). He is a member of the American Land Title Association's Native Lands and Title Counsel Committees.

Paul S. Magy is a member of Clark Hill, PLC in Birmingham, Michigan representing shopping center and other commercial property owners, developers, property managers and brokers. Paul has chaired ICSC's Legal Advisory Council, and served as Michigan ICSC's State Director, Government Relations Chair and Central Division ICSC Government Relations Chairman. He is Program Planning Chair for Michigan ICSC's Continuing Real Estate Education Program and has chaired the ICSC Ohio, Kentucky, Indiana and Michigan Regional Law Symposium. He is a Past President of the Building Owners and Managers Association of Metro Detroit (BOMA). In 2012 Paul was awarded the ICSC Trustees Distinguished Service Award. He is a graduate of Wayne State University Law School, a Fellow of the Michigan State Bar Foundation and a Life Member of the Judicial Conference of the U. S. Court of Appeals for the Sixth Circuit.

Andrea Martin is a partner and co-chair of the Business Litigation and Dispute Resolution group at Burns & Levinson in Boston, MA. With over 15 years of litigation experience representing individuals, employees, corporations, employers, business owners, tenants and landlords, she appreciates both sides of a dispute and the angles to press. As a litigator, she has appeared before countless administrative agencies and courts in Massachusetts and multiple other jurisdictions. Throughout her civil litigation practice, Andrea represents clients from start to finish in all stages of dispute resolution. She understands the business implications of litigation and works closely with clients to achieve the goals that are most important to them. Andrea also specializes in condominium trust disputes, residential property construction and disclosure disputes, commercial and personal evictions proceedings and white-collar criminal defense investigations. In February 2021, she led a landmark victory representing Caffé Nero in its Covid-related rent dispute.

James T. Mayer is a partner in Nixon Peabody's Chicago office. He concentrates his practice in commercial real estate law, including all aspects of real estate acquisition, development, leasing, operation, management and disposition. Mr. Mayer has represented real estate pension funds, investment advisory groups (for their own account and unrelated third parties), real estate investment trusts, national and international franchisors, financial institutions, commercial and residential developers and office, retail and industrial landlords and tenants. He represented McDonald's Corporation on their headquarters lease relocation from the suburbs to downtown Chicago and represented the landlord in connection with the relocation of the international headquarters lease of Caterpillar from Peoria to Deerfield, Illinois.

Kevin F. McKeegan is a partner of Meyer, Unkovic & Scott LLP in Pittsburgh. He served as Managing Partner of the firm from 2006 to 2011 and is co-head of the Corporate & Business Law Practice Group. His practice includes acquisition and development of commercial real estate, land use and zoning, corporate planning and transactions, and commercial lease transactions. In addition to ICSC, he is a member of the Urban Land Institute and previously served on ULI's Pittsburgh District Council Executive Committee. Mr. McKeegan has spoken at or moderated programs for the Pennsylvania Bar Institute, ULI and ICSC. He was formerly a member and for two years chair of Allegheny County's Board of Property Assessment Appeals and Review. Currently, he is a member of the Community College of Allegheny County's Educational Foundation Board. He is a graduate of Dickinson College and the University of Pittsburgh's School of Law.

Marcus Mollison is a real estate partner in the Minneapolis office of Dorsey & Whitney LLP and co-chairs the firm's Development and Infrastructure Industry Group. In both in-house and outside counsel capacities, he has extensive experience with all aspects of real estate transactions, including development, acquisitions/dispositions, leasing, joint ventures, financing, governmental assistance and entitlements, and construction contract negotiations. Among other distinctions, Marcus is rated by Chambers USA and is a fellow both in the American College of Real Estate Lawyers (ACREL) and in the Construction Lawyers Society of America (CLSA). Marcus is a frequent speaker at various legal and industry events and conferences and has served as an adjunct law professor at Mitchell Hamline School of Law in St. Paul, Minnesota. Marcus has been a member of ICSC since 2004.

Brad A. Molotsky co-heads the firm's Opportunity Zones practice and the firm's Project Development/P3 group. Mr. Molotsky's primary practice is focused in the areas of opportunity zone fund creation and fund deployment, financing, public private partnership (P-3), real estate joint ventures (including mixed-use and multi-family development), commercial leasing (including cannabis leasing), and acquisitions/divestitures. He also has extensive experience in ESG, public company issues, energy efficiency, sustainability and corporate social responsibility. To date, he has closed 75 Opportunity Zone deals and is currently working on 34 OZ transactions in various stages. Prior to joining Duane Morris and for nearly 20 years, Brad served as EVP and General Counsel of Brandywine Realty Trust, a NYSE REIT. In 2019, he won *Philadelphia Inquirer* Influencers of Law Award - Real Estate and *Legal Intelligence*'s list of Pennsylvania Trailblazers. Mr. Molotsky was named one of *Philadelphia Business Journals* 2018 "Best of the Bar in Philadelphia".

Marie A. Moore is a partner in the New Orleans firm, Sher Garner Cahill Richter Klein & Hilbert, L.L.C., where she practices real estate and transactional law. She received her B.A. and J.D. degrees from the University of Alabama, where she was Order of the Coif and associate editor of the *Alabama Law Review*. She is a Fellow in and a member of the Board of Governors of the American College of Real Estate Lawyers (ACREL), and the Vice-Chair of CLE for the ABA's RPTE Section. She is a past chair of the Urban Land Institute, Louisiana District Council, and a frequent speaker at the ICSC Law Conference. She is the co-founder and first President of New Orleans CREW. She is a member of the Louisiana and Alabama Bars. Ms. Moore speaks and publishes frequently on lease and insurance law.

Lennie Morgan, with over 30 years in the insurance industry working in brokerages, and with carriers, has honed his expertise to develop innovative and pro-active approaches to designing and implementing risk management programs for his clients. He helps clients reduce administrative burdens and costs and transforms the way his clients view their total cost of risk. Lennie Co-Owns CPG LLC (Corporate Protection Group, LLC) a global risk management and business consulting company, with offices in MI, FL, TX, Toronto, London and UK. He has been a guest instructor for the risk management programs at both Olivet College and Ferris State University and is certified to teach Insurance C.E. accredited classes for the State of Michigan. Lennie also sits on the state's Licensed Insurance Counselor licensing & testing committee. He has published articles on insuring contract risk as well as given programs for clients, law firms, BOMA, and contractor groups.

Joseph L. Nuñez is a partner at Vantage Law Group PLLC where he practices commercial real estate law and is recognized as one of the most experienced retail law practitioners in the nation. His clients run from very large to very small and include banks, retailers, landlords, developers, property managers, fitness centers and restaurateurs. Prior to joining Vantage, he was Senior Group Counsel at Target Corporation for almost 20 years. He began his career as in-house counsel for The Center Companies, a spin-off of Dayton-Hudson Properties (later merged into General Growth). Mr. Nuñez is very active in ICSC – Law Conference (Program Committee and presenting), State/Region leadership and Government Relations. He is an ACREL Fellow, is certified as a Real Property Law Specialist, and holds licenses to practice in Minnesota and Arizona. He has a BA in Economics from Washington University in St. Louis (Economics) and a JD from the University of Minnesota Law School.

Jared Oakes is a partner and serves as vice chair of the real estate practice group at Benesch, Friedlander, Coplan & Aronoff. He regularly represents REITs, institutional investors, lenders, private equity funds and other public and private investors, developers and owners of commercial real estate, with a particular focus on large scale development and redevelopment projects. This work includes counseling clients in the acquisition and sale of commercial properties, joint ventures, leasing, development, asset management, commercial lending and debt restructuring. Jared is a frequent speaker at ICSC events, he is a fellow in the American College of Real Estate Lawyers (ACREL) and he has been recognized as a leading real estate practitioner by Chambers USA: America's Leading Lawyers for Business, Legal 500, Ohio SuperLawyers and Best Lawyers in America.

Damon Osborne has represented clients in the acquisition, development, and operation of commercial real estate, with a particular focus on representing tenants and owners in leasing transactions, for more than 15 years in private practice in D.C. and NYC and working in-house at a major retail chain. Damon represents domestic and international retailers, anchor tenants, office tenants, and property owners in leasing and development transactions in retail shopping centers, mixed-use projects, and urban office buildings. He also has represented parties in leasing transactions involving warehousing and distribution center facilities and other industrial properties, and he is experienced with ground leases and other tenant-developed projects, "build-to-suit"

developments, and construction-related considerations. Damon is a Senior Attorney with DLA Piper LLP (US) based in Washington, D.C.

Scott B. Osborne is Of Counsel to Foster Garvey PC in Seattle, Washington. He received his undergraduate degree from Yale University in 1971 and graduated from the University of Washington School of Law in 1975. Mr. Osborne has been a lecturer at the University of Washington Law School, where he taught real property security and currently teaches real estate law in the University's Real Estate Department. In addition to being a member of ICSC, he is a member of the American College of Real Estate Lawyers and the Pacific Real Estate Institute. He is a past Chair of the Real Property, Probate & Trust Section of the Washington State Bar Association and also chaired the subcommittee on insurance (non-title) of the ABA Real Property Section – Transactions Subcommittee and ACREL Insurance Committee (2009-2011).

Margaret Dearden Petersen is the founding principal of Petersen Law PLLC, which focuses primarily on commercial leasing matters (retail, office, and medical office). Prior to founding her law firm in December 2011, she was the Director-Real Estate Counsel for Borders Group, the Ann Arbor, MI based parent company of Borders and Waldenbooks stores. Before joining Borders in 1993, Ms. Petersen was an in-house real estate counsel with Hechinger/Home Quarters Warehouse in Landover, MD, and from 1987 to 1992 was Assistant General Counsel for Baltimore-based developer Continental Realty Corporation. She is a graduate of the University of Maryland (now Francis King Carey) School of Law and a graduate of Loyola College (now University) at Baltimore. (Margaret@PetersenLawPLLC.com)

Thomas J. Phillips is the Real Estate Chair and a Partner at BROWN RUDNICK LLP, a full-service firm of 250+ attorneys with offices in Boston, Hartford, London, New York City, Orange County, Paris, Providence and Washington. For 30+ years, Tom has represented leading global/national retailers, owners and capital sources in a variety of leasing, development, finance and other transactions. Tom is the Chair of ICSC's Legal Advisory Council and an ICSC Ambassador. His past ICSC roles include State Director and New England Idea Exchange Chair. He is a frequent speaker at the ICSC Law Conference and other ICSC events including RECon. Tom's community activities include having served on the Zoning Board of Appeals in Newton, Massachusetts, and as Campaign Co-Chair for Combined Jewish Philanthropies' Real Estate Team. Tom is a graduate of Bowdoin College and the Boston University School of Law, where he was an Editor of the Law Review.

Karen R. Pifer is a Partner in Honigman's Real Estate Department and is located in the firm's Bloomfield Hills, Michigan office. Ms. Pifer advises and represents clients in various types of real estate transactions, including the acquisition, sale, development, financing and leasing of shopping centers, office buildings, hotels and other real estate projects. She has significant leasing experience representing landlords in connection with retail and office leases. Ms. Pifer also represents borrowers and lenders in mortgage loan transactions and advises and represents clients in workouts, foreclosures and restructuring of debt transactions. Admitted to practice in the state of Michigan, Ms. Pifer received a J.D. from the University of Michigan Law School and a B.A. from Albion College

and was named in *The Best Lawyers in America* for 2010–2018 and in *DBusiness* for 2013–2015, 2017 and 2018.

Douglas A. Praw is a partner in Holland & Knight's Los Angeles office and serves as the West Coast Real Estate Practice Group Leader. His practice focuses on commercial real estate, including the representation of public and private REITs, public companies, commercial banks, hedge funds, private equity groups, educational institutions, and family office investors in connection with the acquisition, sale, development, leasing, ground leasing, and financing of a variety of asset classes, including office buildings, mixed-use projects, hotels, sports and entertainment districts, medical office buildings, multifamily and residential developments, industrial parks and retail centers. He also provides strategic advice on various public financing and public infrastructure projects. Mr. Praw has also been active in representing private equity groups, lenders, and other financial sources in investments in cannabis related companies.

Marco Quazzo is a Shareholder and Principal of Bartko, Zankel, Bunzel & Miller, PC in San Francisco. He specializes in complex business and real estate litigation, including disputes arising from the leasing, purchase and sale of real property. Since 2020, Marco has litigated cases involving COVID-19 issues throughout the United States on behalf of retail tenants and landlords. Over the past 30 years Marco has tried cases to verdict in numerous federal and state courts, and often represents clients in arbitrations and mediations. He has co-taught seminars on trial advocacy at the University of San Francisco Law School, and is a long-time faculty member of the National Institute of Trial Advocacy. Marco has been recognized as a Northern California "Super Lawyer" more than a dozen times annually since the survey's inception in 2004. He graduated *Order of the Coif* from U.C. Berkeley School of Law and *magna cum laude* from Harvard University.

Nancy B. Rapoport is the Garman Turner Gordon Professor of Law at the William S. Boyd School of Law, University of Nevada, Las Vegas, and an Affiliate Professor of Business Law and Ethics in the Lee Business School at UNLV. Her specialties are bankruptcy ethics, ethics in governance, law firm behavior, and the depiction of lawyers in popular culture. She is the Secretary of the Board of Directors of the Mob Museum and a Trustee of Claremont Graduate University. She is also a Fellow of the American Bar Foundation and a Fellow of the American College of Bankruptcy. In 2017, she received the Commercial Law League of America's Lawrence P. King Award for Excellence in Bankruptcy, and in 2018, she was one of the recipients of the NAACP Legacy Builder Awards (Las Vegas Branch #1111).

Louis Raymond has been Vice President General Counsel of The Irvine Company Retail Properties division for nearly 15 years. Louis manages the legal team that performs the leasing, development, operations, litigation, environmental and compliance legal work required by the Retail division. The Irvine Company Retail portfolio includes regional shopping centers, power centers, neighborhood centers and mixed use apartment/retail projects Prior to joining the Irvine Company, Louis was Executive Counsel with The Walt Disney Company as a member of the Real Estate Legal team. Louis also has 12 years of private lawfirm experience, most significantly with Pillsbury Madison & Sutro. Louis received his law degree from the U.S.C. Gould School of Law and a Bachelor of Arts in

Economics from U.C.L.A. Louis has been a member of ICSC since 1998 and a frequent speaker at the national Law Conference.

David Resnick has over 20 years of experience overseeing commercial real estate transactions. He provides legal counsel in all facets of commercial real estate business, including the acquisition, sale, financing, operation and development of hotel, industrial, office, multifamily, retail and mixed-use properties, as well as the formation of real estate ventures and related strategic matters. Mr. Resnick maintains a robust commercial leasing practice in which he counsels owners, tenants, retailers and hospitality firms in complex leasing matters across all sectors. An enthusiastic advocate for volunteerism and community service, Mr. Resnick is Chair of the Board of Trustees of the National Multiple Sclerosis Society in the Greater Illinois Market and serves on the Board of Directors for Urban Gateways. Mr. Resnick received his BA from the University of Michigan and his JD from Northwestern University Pritzker School of Law. He lives in Chicago with his wife and two children.

Bruce Ritter has over 30 years of experience in commercial real estate law advising clients on leasing, acquisition, development, loan transactions, and general real estate matters. Representative matters include end-use acquisition and development projects, retail, office, industrial and warehouse leasing, mixed-use project leases, and commercial refinancing transactions. With prior experience with two Manhattan, NY law firms, Bruce worked as an in-house counsel with two national retailers and a national quick service restaurant company. As a Member of the New York State Bar Association, he participates in the Real Property Law and Environmental Law Sections. As a Member of the ICSC, Bruce most recently spoke as a Seminar co-presenter at the virtual 2020 ICSC Law Conference on the topic of Grocery Anchored Shopping Centers. Bruce is a shareholder in Larsson & Scheuritzel P.C., with offices in Philadelphia, PA; Jericho, NY; and Haddonfield, NJ.

Oscar R. Rivera is a shareholder of Siegfried Rivera. He is the co-managing partner, and senior real estate member and heads the firm's shopping center & real estate property practice group. He received his undergraduate degree in accounting from the University of Miami and his J.D. from Georgetown University. He is also actively involved in the International Council of Shopping Centers ("ICSC") having served as Florida State Director and as a member of its Florida Government Affairs Committee, Florida Conference Program Committee and as Chairperson of the International Conference of the Americas, U.S. Shopping Centers Law Conference, Florida Law Symposium and Latin American Law Conference.

Ryan Rivera is a partner at Hartman Simons & Wood LLP in Atlanta, Georgia. Mr. Rivera represents developers and retailers in all aspects of commercial real estate transactions, including acquisitions and dispositions, development and leasing of power centers, regional malls, mixed-use developments, urban redevelopment projects, distribution centers, industrial properties and office buildings. Mr. Rivera is an ICSC PAC Board Member and the ICSC Next Generation Southern Division Chair. He received his B.B.A. in Accounting from The University of Iowa and his J.D. from Emory University School of Law.

Melissa Rivers is Counsel in the Boston office of Goulston & Storrs PC. Melissa's practice focuses on commercial real estate transactions, with a primary focus on retail shopping center development and retail leasing. Melissa has worked as part of the legal teams at a national retailer, a major national REIT and a successful private real estate development company. In these roles, Melissa has been involved in many complex projects including multi-property acquisitions and dispositions, development and leasing of mixed use projects and ground leasing and financing of shopping centers anchored by supermarkets and home improvement stores.

Jessica R. Rose is a partner at Reed Smith LLP. Her practice is built around various commercial transactions, including property acquisitions and dispositions, leasing, and loans secured by commercial real estate. Jessica's experience includes assisting Real Estate Investment Trusts (REITs), developers, and utility and energy clients with real estate transactions from acquisitions to leasing and operating properties as well as selling properties. Jessica also has significant experience representing client's real estate interests in stock purchase and asset purchase deals.

Roy P. Ruda is a partner with the law firm Kitchens Kelley Gaynes P.C. Mr. Ruda's practice focuses on commercial real estate acquisitions, dispositions, development and leasing transactions with a particular emphasis on retail and office leasing and development. Mr. Ruda regularly represents developers, landlords and tenants in the negotiation and drafting of transaction documentation, including, purchase and sale agreements, ground leases, build-to-suit leases, site development agreements and reciprocal easement agreements for the purchase, sale and development of freestanding facilities, mixed-use developments, office buildings and regional and power centers. Mr. Ruda received a J.D. degree from the Emory University School of Law and a B.A. in Economics and History from the State University of New York at Binghamton. Mr. Ruda is admitted to practice in Georgia, New York and New Jersey and is a member of the American Bar Association and the International Council of Shopping Centers.

Alan Sable is a founding member of Sable and Sable, LLC in suburban Pittsburgh, Pennsylvania. Mr. Sable is a graduate of Colgate University and The Dickinson School of Law of the Pennsylvania State University. He is a member of the Pennsylvania bar and has over 28 years of experience offering legal advice in all areas of commercial real estate law, including: purchases and sales of office, retail, multifamily and affordable housing properties; office and retail leasing transactions for both landlords and tenants; real estate development transactions; and commercial real estate loan transactions. Mr. Sable's experience also includes zoning, land use and permitting matters. In addition, Mr. Sable serves as counsel to receivers in receivership matters involving retail and other commercial real estate assets. Prior to forming Sable and Sable, LLC in 2016, Mr. Sable was a partner in the Pittsburgh office of Reed Smith LLP.

Ruth Schoenmeyer is a Partner at Eversheds Sutherland (US) LLP. Ruth's practice focuses on retail and office leasing, but she has extensive experience, both in-house and in private practice, representing both landlords and tenants in a variety of leasing transactions. Ruth was Senior Counsel at a major fast food chain, where she negotiated leases with respect to new restaurants. She also handled site maintenance issues, including condemnations, CAM disputes, easements,

environmental issues and various landlord/tenant disputes. Ruth frequently speaks and writes about a variety of issues. Recent topics have included reciprocal easement agreements for mixed-use and redeveloped projects (an article in *Probate & Property* that was awarded “Best Practical Use Article” in 2019) and letters of intent (seminar for American Law Institute). Ruth is an active member of the American College of Real Estate Lawyers. She also has earned an AV Preeminent® peer review rating from Martindale-Hubbell®.

Kathy Sherwood is Vice President and Senior Leasing Counsel for the Macerich Company, and offices in Dallas, TX. Kathy is responsible for negotiating leases with tenants, and supervising outside counsel in their negotiation of leases for the company. Kathy is a frequent speaker at the ICSC Law Conference.

Scott Shuman is a partner in the Real Estate practice at Arnall Golden Gregory and co-chair of the Retail Real Estate team. Scott focuses his practice on the retail industry, advising clients primarily on retail development and leasing, mixed-use and other real estate projects. His practice centers on the acquisition, development and redevelopment, leasing, management and disposition of mixed-use projects, regional shopping centers, neighborhood centers, single tenant buildings and restaurants. He represents a number of the world’s largest private equity companies, regional, national and international real estate investment trusts (REITS), entrepreneurial and institutional developers, property owners, managers and tenants on both a nationwide and local basis. Scott enjoys playing golf and is an avid sports fan.

Brad Siegal has focused his more than 30 years of law practice representing buyers, sellers, developers, investors, landlords, and tenants in all types of real estate transactions involving acquisitions, developments, financing, leasing, and dispositions. He has substantial experience in multi-property type acquisitions and dispositions (including, multifamily, office and retail), securing economic incentives, negotiating multi-property and portfolio transactions, and managing ground-up development projects. In addition, he advises investment firms and trusts with all aspects of their partnerships and joint ventures and other general corporate related matters. Brad earned his J.D. from Vanderbilt University Law School, and he hold a B.S. in General Business Management from the University of Alabama. He has been recognized by Best Lawyers in America© since 2007.

Terri K. Simard is Vice President, Law for Target, where she is responsible for the following areas of law: Real Estate, Retail Strategies (merchandising and marketing), and Operational Strategies (indirect contracts and relationships including technology and supply chain). She also leads the team responsible for strategy and operations within the Target Legal Affairs team, including law. Prior to joining Target, Ms. Simard was a partner in the commercial real estate department at Faegre & Benson (now Faegre Drinker Biddle & Reath, LLP) in Minneapolis, Minnesota. She is a member of the American College of Real Estate Lawyers (ACREL) and the International Council of Shopping Centers (ICSC), and served as a past chair of the ICSC Law Conference. She is a frequent speaker at CLE presentations and has volunteered in connection with the Minneapolis Downtown Council greening public realm initiatives.

Donald Simon is a partner at Wendel Rosen in Oakland, California, where he created the nation's first Green Business Practice Group and led Wendel Rosen to become the first law firm to become a certified green business. His practice is focused on representing owners, developers, and contractors on matters relating to solar energy and construction. Donald is general counsel to the California Solar and Storage Association, and he has founded multiple organizations that promote green building practices. A national leader and speaker for the green economy, Donald has devoted himself to creating the frameworks necessary for business to become the engine of environmental sustainability. He co-chaired the effort to write and pass California legislation creating the Benefit Corporation, for which he received the California Lawyer of the Year award. He has since formed or restructured dozens of business to take advantage of this business form for social enterprise.

Ellen Sinreich is the Founder and Managing Principal of The Sinreich Group, a real estate law firm based in New York City. Ms. Sinreich represents landlords and tenants in connection with retail, office and industrial leases throughout the U.S., including Fortune 500 companies, REITs, government agencies and entrepreneurs. Ms. Sinreich graduated from Columbia Law School, is a LEED Accredited Professional, Vice Chair of the Urban Land Institute's (ULI's) Entertainment Development Council and is the former ICSC NY/No NJ State Director. She began her career at Paul, Weiss, Rifkind, Wharton & Garrison and was the General Counsel of DLC Management Corp. She's been honored as a Pioneering Woman in Real Estate and is a frequent speaker on real estate, legal and entrepreneurial topics for audiences at the NY Bar Association, NYU's Schack Institute of Real Estate, Georgetown Law School and The Wharton School.

David Skrilow is a principal in the Law Offices of David Skrilow, a small boutique law firm located in New York City, specializing in commercial real estate, including acquisitions, developments, and leasing. The focus of the firm has evolved as the shopping center industry as evolved. Regional mall development and leasing has given way to grocery-anchored, lifestyle/entertainment, and power centers. The firm has handled a number of development projects on behalf of public and private REITs in over 20 states. In addition to representing developers, the firm represents one of the most prestigious day spas in the United States. David has been past speaker at various ICSC conferences, and has published numerous articles in real estate treatises. Received B.A., *magna cum laude*, from the State University of New York at Albany, and J.D., *cum laude*, from the State University of New York at Buffalo Law School.

Tom Smallwood is a partner in the St. Louis office of Stinson LLP. His practice is primarily focused on real estate development, commercial leasing, redevelopment financing, real estate and asset-based lending, and joint ventures. He has an undergraduate degree from the University of Missouri and a JD from Washington University School of Law. Tom is licensed in Missouri and Illinois and handles real estate transactions all over the United States. He devotes a large portion of his practice to representation of a NYSE publicly-traded REIT, with a special focus on movie theaters, ski resorts, and entertainment and retail shopping centers, while also frequently representing national and regional restaurant and retail tenants. Tom also regularly represents developers involved with TIF, community improvement and transportation development districts, and other public finance incentives in Missouri and Illinois.

Brian Smith is a Partner at the law firm of Stanley, Esrey & Buckley in Atlanta, Georgia. He has a national real estate practice and is particularly well-known for his landlord and tenant negotiations of high-end restaurant and entertainment deals. He works with nationally-recognized chefs, restaurateurs, and their respective landlords from Letter of Intent to opening night. On a broader level, Brian also counsels retail, office and warehouse developers and owners, as well as tenants in real estate and complicated leasing transactions. Brian helps clients produce and negotiate leases for complex mixed-use projects where he serves as a critical counselor on behalf of both landlords and tenants. Brian is a frequent speaker at the ICSC Law Conference, the ICSC Southeast Conference, The State Bar of Georgia, The Atlanta Bar Association, The Atlanta Commercial Board of Realtors, and to various other real estate organizations throughout the country.

Jane Snoddy Smith is a Founding Partner of Jae Law Group, PLLC, a commercial real estate boutique practice and serving some of the largest investors and owners in the industry. Jane brings over thirty years of experience gained as a partner in three national and international law firms, serving most recently as Global Co- Chair of Real Estate. JAE focuses on holistic solutions using multi-disciplinary expertise, technology and artificial intelligence resources. Her expertise involves retail, multifamily, industrial, hospitality, health care, affordable housing, office projects. Jane has negotiated settlements in multiple states in real estate disputes. Besides serving as past chair of the ICSC Law Planning Committee, Jane is a Founder of the Center for Women in Law at the University of Texas School of Law, a Governor, Vice- President, and Fellow of the American College of Real Estate Lawyers, past president of CREWNetwork and past Chair of the CREWNetwork Foundation.

Stuart Sobel has been a shareholder at Siegfried Rivera, Coral Gables, Florida, since 1995. He is a Fellow of the American College of Construction Lawyers, is certified as a specialist in Construction Law by the Florida Supreme Court and is certified by the Florida Supreme Court as a Circuit Civil Mediator. He serves on the American Arbitration Association's Panel of Construction Arbitrators for Large and Complex Cases, is admitted to practice before the United States Supreme Court, the United States Circuit Courts of Appeal for the Third, Fifth and Eleventh Circuits, the United States Court of Federal Claims, several Federal District Courts and all courts in Florida. Throughout his 42 years of practice, he has tried and arbitrated, as an advocate as well as neutral, dozens of complex construction cases throughout the United States.

Trip Thomas manages and directs the Construction Practice for Arthur J. Gallagher & Co. in Southern California. He is responsible for thought leadership, services innovation, client relationship development and strategic insurance program design. Over the past 17 years, Trip has designed and negotiated complex construction insurance portfolios for owner/developers, contractors, public entities, educational institutions, lenders and non-profit agencies. Virtually every project type and insurance product is represented in the \$18+ Billion in construction values insured. Trip specializes in Owner Controlled Insurance Programs (OCIPs or Wrap-Ups) and Owner's Protective Professional Indemnity (OPPI) insurance for multifamily, retail, hospitality and mixed-use construction projects. His extensive understanding of business, construction, legal and insurance principles drive his straightforward approach to problem resolution.

E. Steven Thompson is an associate on the Arnall Golden Gregory Retail Real Estate Practice Team. Having a background with significant inside and outside counsel experience representing lenders, major corporations, and governmental entities in connection with real estate acquisitions and dispositions, commercial leasing and lending, Steve currently focuses his practice exclusively on retail transactional matters, including representing clients ranging from large national landlords and franchisors, to smaller family-owned tenants and franchisees. He currently provides Franchisor representation in connection with several national brands, including Orange Theory Fitness, Amazing Lash, Elements Therapeutic Massage, MOD Pizza, Smashburger and Kiddie Academy. His practice includes extensive experience negotiating Franchisor riders on behalf of several of these clients with major landlords around the country.

Bill Toliopoulos is a co-founding partner of Laurie & Brennan, LLP, a law firm focused in the area of construction law. Mr. Toliopoulos' practice includes the representation of owners, developers, contractors and subcontractors as well as landlords and tenants in negotiating construction contracts and commercial leases, counseling on dispute avoidance strategies and in litigation/dispute resolution proceedings relating to construction projects throughout the country. Mr. Toliopoulos is involved in numerous legal and industry-specific organizations, presenting and speaking extensively at International Council of Shopping Centers ("ICSC"), Urban Land Institute ("ULI") the Construction Financial Management Association ("CFMA") and the American Bar Association's Forum on the Construction Industry. A lifelong Chicagoan, Mr. Toliopoulos received his B.A. from Loyola University Chicago and his J.D. from DePaul University College of Law.

David Vallas is a Shareholder of Polsinelli PC and is a Vice Chair of Polsinelli's Commercial Litigation practice and the Chair of its Real Estate Litigation practice. He represents owners and managers of shopping centers across the country in virtually every aspect of their businesses, from interpreting and enforcing commercial leases to advising them on tenant bankruptcies and guiding them through the operational and management issues that arise every day and impede their businesses. He also frequently counsels and protects real estate developers to help them complete their developments, and he often represents traditional and non-traditional lenders faced with troubled loans secured by real estate assets. David is a graduate of Williams College and the Indiana University Mauer School of Law.

Megan Vallerie, a Partner in Seyfarth Shaw's New York office, has extensive experience in all aspects of real estate finance, representing capital markets lenders, traditional banks, life insurance companies, debt funds and other lenders in the origination, restructuring, purchase and sale of commercial real estate loans, including mortgage, mezzanine, bridge, and construction loans. Her practice also includes negotiating intercreditor, co-lender and participation agreements for both senior and junior noteholders. Megan also represents clients making indirect investments in commercial real estate through joint venture and preferred equity arrangements. She has worked with clients on the acquisition and disposition of all types of commercial properties and represents borrowers in connection with complex real estate financings.

Dan Villalpando is a Partner in the Los Angeles office of Cox, Castle & Nicholson LLP. Mr.

Villalpando's practice focuses on retail development and leasing. Developers and property owners look to Mr. Villalpando for his counsel on all aspects of shopping center development, including the acquisition and disposition of commercial real estate and the negotiation and drafting of development agreements, reciprocal easement agreements and leases with almost every national and regional retailer. Mr. Villalpando received his B.A. from Amherst College and his J.D. from the University of California at Los Angeles. Mr. Villalpando has been interviewed and quoted by the media on many issues related to the retail industry and has spoken at numerous seminars and conferences, including conferences sponsored by the International Conference of Shopping Centers (ICSC), the Continuing Education of the Bar (CEB) and the Los Angeles County Bar Association (LACBA).

Kathleen McManus Vlasek is a partner in the Real Estate and Environmental Practice Group at Benesch Friedlander Coplan & Aronoff LLP. She focuses her practice on retail, commercial, office, warehouse, and industrial leasing transactions, with a particular focus on landlord-side shopping center leasing of enclosed malls and lifestyle, grocery-anchored, and power centers. In addition, Kate's practice also includes the representation of buyers and sellers of retail, industrial, office, and multi-family properties. She has extensive experience analyzing a wide variety of real estate issues and counseling clients with respect to those issues and managing complex real estate transactions and redevelopment projects. Kate received her B.A. from The University of Dayton and her J.D. from The Cleveland-Marshall College of Law.

Trish Voth applies her 23 years of experience to lead Foulston's commercial real estate practice, and wind and solar energy practice; while vice-chair of the firm's transactional group. Foulston is a 90-lawyer midwestern law firm serving Kansas, Oklahoma, Missouri, Colorado, North Dakota, and Illinois. In-house counsel and deal counsel in other states routinely trust Trish to deliver outsourced diligence, industry, custom, and trends expertise. Trish is a repeat ICSC law conference workshop and seminar presenter on the topics of negotiation, bias, and title insurance. She is an American College of Real Estate Lawyers (ACREL) fellow, active with ACREL's membership and diversity initiatives. Additional recognitions include Chambers USA and Best Lawyers in America real estate lawyer selection (including twice as Best's Wichita Real Estate "Lawyer of the Year"), and one of 100 "Women to Watch" selected throughout the United States for the Bizwomen's/American City Business Journal's 2016 list.

Mary Walker began practice in 2010 and has handled diverse matters. She has picked a jury, probated last wills, taken the podium at oral argument, probed scientific evidence, provoked witnesses on the stand, parsed contracts and leases, pushed back on unreasonable offers, pacified hostile counterparties, performed tax investigations, prepared memoranda, briefs and motions of all kinds, and served in the Peace Corps (Paraguay, 2007-2009). She now makes her home in Savannah, Georgia, and practices as an in-house attorney for Citi Trends, Inc., where her portfolio includes real estate matters for the company's 585 nationwide store locations.

Andi Wang is a partner at Udell Wang LLP, based in Los Angeles, California. Andi's practice spans the entire spectrum of transactional real estate, with particular expertise in leasing, and acquisition

and disposition, of retail, office and industrial space throughout the United States. Andi earned his J.D. and B.S. from Pepperdine University. Andi is a member of the International Council of Shopping Center, and is actively involved with fundraising for the Children's Hospital of Los Angeles.

Pam Westhoff is a Real Estate Partner in the Los Angeles office of Sheppard Mullin Richter & Hampton LLP. She advises clients on a variety of real estate transactions, including leases involving television and movie studios, entertainment venues, retail centers, office and industrial projects, ground leases, acquisitions and dispositions of all types of real estate, insurance matters affecting real estate, joint ventures, real estate financing, data centers and technology-related real estate issues. Pam holds a law degree and a MBA from the University of Southern California. She is a frequent speaker at a variety of real estate conferences, webinars and business programs

John J. Wiles is the Managing Partner of Wiles & Wiles, LLP which was founded in 1988. The firm concentrates on representing Commercial Real Estate Owners and Tenants in leasing and litigation. John is licensed to practice law in Georgia, Florida, Tennessee, Colorado and Texas. He is a member of the State Bar of Georgia, the Florida Bar and the Texas Bar. John regularly lectures on Landlord/Tenant Law and teaches real estate courses for credit through the Wiles & Wiles, LLP Real Estate School. Additionally, John has been an active member of the International Council of Shopping Centers for more than 30 years and is currently serving as the P 3 Private Sector Chair for the Southern Division. John was a State Representative in the Georgia House of Representatives, 1995-2003 and a Georgia Senator from 2005 to 2011 where he served as the Majority Whip.

Amy M. Williams co-founded the Williams Legal Advisory Group in 2008 after working as both a litigator and a transactional attorney. At WLAG, Amy's practice has evolved so that she is neither a litigator nor a transactional lawyer, but usually acts as asset management or outside general counsel, providing blended legal advice to owners and asset managers of real estate ranging from the creation and improvement of template lease documents and negotiation of specific leases, to counseling on lease interpretation, enforcement, and exit strategies, to implementation of policies that maximize flexibility in responding to repositioning needs, restructuring, and market disruptions. Amy has lectured at Rutgers University School of Law and frequently speaks at various seminars and conferences and on behalf of various organizations, including on behalf of the New Jersey Supreme Court Committee on Women in the Courts and at the Association of the Federal Bar of New Jersey.

Jamila Justine Willis, co-chair of DLA Piper's Consumer Goods and Retail Subsector and chair of the New York Office Restructuring Group, focuses her practice on restructuring. She has extensive experience representing distressed and stressed companies in complex restructurings across industries and borders, including Chapter 11 cases, out of court restructurings and cross-border insolvency proceedings. Additionally, she represents debtors, sponsors, acquirers and distressed investors in distressed asset sales and distressed acquisitions. She has been recognized for her work by Crain's New York Business which named Jamila to its 2020 Notable Women in Law list, M&A

Advisor which presented her with its 2019 Emerging Leaders Award and the New York Law Journal which named her a New York Rising Star.

Sara Hansen Wilson is a partner at Faegre Drinker Biddle & Reath LLP in San Francisco, California. Sara has substantial, nationwide experience representing landlords and tenants in regional shopping centers, mixed use property, and street and outparcel retail locations. She also represents clients in the acquisition and disposition of real property, both lenders and borrowers in real estate loan transactions, and investors in joint ventures. She is a member of the ICSC Law Conference Planning Committee. Sara is a graduate of Williams College and University of California at Los Angeles School of Law.

Theodore Yi concentrates his practice in the area of real estate law with a particular focus on commercial lease transactions representing both owners and users of retail, office and industrial properties including a number of Fortune 250 corporations. Mr. Yi earned his B.A. and B.S. from the University of Illinois at Urbana-Champaign and his J.D. from Harvard Law School. Mr. Yi is Chambers rated and is a fellow of the American College of Real Estate Lawyers. Quarles & Brady LLP provides broad-based, national-level legal services through a strong network of regional practices and local offices.