



Preliminary Program

Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium

Hilton Columbus/Polaris

Columbus, OH | February 27 – 28, 2020

#ICSC



THURSDAY FEBRUARY 27

Registration

5:30 – 8:00 pm

Member-Hosted Reception

7:00 – 8:00 pm

Corporate sponsorship opportunities are available. For more information, please visit www.icsc.com/2020S01.

FRIDAY FEBRUARY 28

Registration

6:45 am – 4:45 pm

Breakfast

7:15 – 8:00 am

Roundtable Discussions

8:00 – 9:00 am

Join expert-led discussions to find out more about the topics that interest you. All roundtable topics will be held twice, so participants may rotate to a different roundtable following the first 30-minute session.

Current topics include: Handling Common Operational Defaults; Lease Provisions – What Really Matters to the Client; Navigating Deals in Ground-Up Development; Going Dark – The Rise of Dark Kitchens and Other Co-Op Style Licenses and Subleases; Somebody to Lien On – Mechanics Liens and Tenant Improvements; and more.

Welcome and Introduction to the Program

9:00 – 9:15 am

Kevin F. McKeegan

Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium Program Planning Committee Co-Chair
Partner
Meyer, Unkovic & Scott, LLP

Christina M. Sprecher

Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium Program Planning Committee Co-Chair
Partner
Frost Brown Todd, LLC

Betsy Laird

Senior Vice President, Global Public Policy
ICSC

Concurrent Sessions

9:15 – 10:15 am

A. My Way or the Highway, or Meet Me Halfway: Hotly Contested Letter of Intent and Purchase Agreement Issues

PANELISTS

Madeline McGrane

Legal Counsel III
Site Centers

Robyn Minter Smyers

Partner
Thompson Hine LLP

Ben Snyder

Senior Vice President
Matthews REIS™

B. Preparing for the Worst – An Overview of Insurance, Casualty and Security Issues Facing Shopping Centers

MODERATOR

Michele Knapp Boal

General Counsel
Zeisler Morgan Properties

PANELISTS

Eric Cotton

Deputy General Counsel & Corporate Compliance Officer
Site Centers

Kathryn Kramer Gaydos

Associate
Benesch Friedlander Coplan & Aronoff LLP

John Mark Tichar

Vice President, Sales Leader Real Estate
Oswald Companies

Break

10:15 – 10:30 am

Concurrent Sessions

10:30 – 11:30 am

A. A Rule Forbidding Bias? – Diversity and Legal Ethics

PANELISTS

Kimberly S. Amrine

Director of Diversity & Inclusion
Frost Brown Todd LLC

John G. Cameron, Jr.

Member
Dickinson Wright LLP

B. Why Lenders Do the Things They Do (And Why Counsel Needs to Care if Bad Things Happen)

PANELISTS

Susan C. Cornett

Partner
Thompson Hine LLP

James H. Schwarz

Partner
Taft Stettinius & Hollister LLP

Geoffrey M. White

Member
Frost Brown Todd LLC

Break

11:30 – 11:45 am

Concurrent Sessions

11:45 am – 12:45 pm

A. Pass the Legos: Assembling the Capital Stack

MODERATOR

Tracey A. Nichols

Director of Financial Services
Project Management Consultants LLC

PANELISTS

Steve Schoeny

City Manager
City of Upper Arlington

Scott J. Ziance

Partner
Vorys, Sater, Seymour and Pease LLP

B. "That Was Not What the Parties Intended" and Other Phrases Nobody Wants to Hear: Drafting to Avoid (Win) Litigation

PANELISTS

Robert E. Dauer, Jr.

Partner
Meyer, Unkovic & Scott LLP

Paul Magy

Member
Clark Hill PLC

Karen R. Pifer

Partner
Honigman LLP

Lunch Served

12:45 – 1:30 pm

Keynote Presentation

1:15 – 2:15 pm

If All Bets Are Off, Where Do We Go From Here?

MODERATOR

Harlan W. Robins

Member
Dickinson Wright, PLLC

SPEAKER

Michael Glimcher

ICSC Past Trustee
Chief Executive Officer
Starwood Retail Partners

Break

2:15 – 2:30 pm

Concurrent Sessions

2:30 – 3:30 pm

A. Re-place Your Bets: Things to Consider Before Going “All-In” on Shopping Center Redevelopment and Repositioning

PANELISTS

David V. Allen

Director, Counsel, Mixed Use Group
Brookfield Properties

Tandy C. Patrick

Partner
Dentons Bingham Greenebaum LLP

Scott Richardson

Senior Development Director
Simon

B. Recent Environmental Developments Impacting Real Estate Transactions and Commercial/Retail Developments

PANELISTS

Stephen N. Haughey

Member
Frost Brown Todd LLC

Chris Kim Kahn

Managing Associate
Frost Brown Todd LLC

Anna M. Maiuri

Member
Dickinson Wright PLC

Sharon R. Newlon

Member
Dickinson Wright PLLC

Break

3:30 – 3:45 pm

Concurrent Sessions

3:45 – 4:45 pm

A. Real Estate Joint Ventures – How to Keep Your Client’s Relationship from Becoming Risky Business

PANELISTS

Melissa A. Breeden

Of Counsel
Dickinson Wright PLLC

Dusty Elias Kirk

Partner
Reed Smith LLP

Michael A. Kostiew

Partner
Reed Smith LLP

B. Meet Me in the Middle - A Mock Lease Negotiation

PANELISTS

Brian McAllister

Senior Director, Leasing Counsel
Washington Prime Group

Shannon S. Vukmir

Partner
Sitko Bruno LLC

Symposium Adjourns

4:45 pm

Sessions and speakers are subject to change.

Credit hours and approvals are pending in OH, KY, IN and PA.

TRUSTEE AND VOLUNTEER LEADERSHIP

Luke Petherbridge, ICSC Central Division Vice President, ShopCore Properties
Edward Eickhoff, CRX,CLS, ICSC Central Division Government Relations Chair, PFMG Development, LLC
Donna Pugh, ICSC Central Division Operations Co-Chair, Foley & Lardner LLP
Erin Pogge, CCIM, ICSC Central Division Innovations Chair, Noddle Companies
Heather Rowe, ICSC Central Division P3 Public Chair, Village of Libertyville
Warren Terrace, ICSC Central Division P3 Private Chair, First Commercial Realty & Development Co., Inc.
Jim Pye, ICSC Central Division Retail Chair, Famous Footwear
Dustin Marks, ICSC Central Division Next Generation Chair, Colliers International

PROGRAM PLANNING COMMITTEE

Kevin F. McKeegan, Esq., Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium Program Planning Committee Co-Chair, Meyer Unkovic & Scott, LLP
Christina M. Sprecher, Esq., Ohio, Kentucky, Indiana, Michigan and Pennsylvania Retail Development & Law Symposium Program Planning Committee Co-Chair, Frost Brown Todd, LLC
Elizabeth Allen, Esq., Honigman LLP
David V. Allen, Esq., Brookfield Properties
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Margaret Dearden Petersen, Esq., Petersen Law, PLLC
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Dusty Elias Kirk, Esq., Reed Smith, LLP
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Vivian M. Knight, Esq., Prep Property Group
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Maria Manley-Dutton, Esq., Site Centers Corp.
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Alan Sable, Esq., Sable and Sable
James H. Schwarz, Esq., Taft Stettinius & Hollister LLP
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Thomas P. Vergamini, Esq., Taft Stettinius & Hollister LLP
Shannon Vukmir, Esq., Sitko Bruno