



# Chicagoland Retail Connection at Chicago Deal Making

Navy Pier | Chicago, IL

October 16 – 17, 2019

#ICSC





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>1UP Fitness</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Downtown Chicago
<b>Typical GLA and Preferred Frontage</b>	25,000 SF – 60,000 SF
<b>Type of Location Desired</b>	Unique Urban Locations
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>24 Hour Fitness</b>
<b>Contact Information</b>	Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a> Lew Kornberg – <a href="mailto:lew.kornberg@am.jll.com">lew.kornberg@am.jll.com</a>
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	37,000 – 40,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>AAMCO Transmissions</b>
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	Auto Care
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	Subject to Proximity
<b>Typical GLA and Preferred Frontage</b>	2,800 to 6,000SF
<b>Type of Location Desired</b>	High Traffic – Existing Auto Buildings
<b>Preferred Co-Tenants</b>	Other Auto Users
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	30,000+
<b>Desired Income Range</b>	All
<b>Number of Stores to Open in 2019 in this Region</b>	5
<b>Number of Stores Projected to Open in 2020</b>	10
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	N/A



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Aldi, Inc.</b>
<b>Contact Information</b>	Craig Lillibridge (Batavia Division, Oak Creek Division) Peter Graham, Jack Siragusa (Valparaiso Division) Brent Wayburn, Meredith Oliver (Dwight Division)
<b>Retail Category</b>	Grocery
<b>Total Number of Stores Currently Operating</b>	Greater Chicagoland – 170 Stores National – 1,920 Stores
<b>Geographical Area Preferred</b>	Metro Chicago, Central Illinois, Northwest Indiana, Eastern Iowa
<b>Typical GLA and Preferred Frontage</b>	±22,000 SF (GLA) 103 - 126 Ft. (Frontage for end-cap or in-line space)
<b>Type of Location Desired</b>	Outlots, free-standing Shopping centers, end-cap, and in-line
<b>Preferred Co-Tenants</b>	Walmart, Costco, Target, and Meijer Soft goods
<b>Typical Lease Term</b>	Lease – 10 years (primary term) Ground lease – 20 years (primary term)
<b>Population Density Preferred</b>	Dense urban neighborhoods and suburban
<b>Desired Income Range</b>	All incomes
<b>Number of Stores to Open in 2019 in this Region</b>	N/A
<b>Number of Stores Projected to Open in 2020</b>	N/A
<b>New Developments/Concepts</b>	Existing store remodel/expansion project, expanded offering of fresh produce, meats, fish, organics, gluten free and vegan Instacart delivery
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making


### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Aligned Modern Health</b>
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.siragusa@cbre.com">Jack.siragusa@cbre.com</a> Cliff Vann: 312-233-8683; <a href="mailto:Cliffon.vann@cbre.com">Cliffon.vann@cbre.com</a>
<b>Retail Category</b>	Health & Wellness
<b>Total Number of Stores Currently Operating</b>	17
<b>Geographical Area Preferred</b>	Chicago-Urban & Suburban
<b>Typical GLA and Preferred Frontage</b>	2,000-2,200 sf
<b>Type of Location Desired</b>	Outlot buildings, inline & endcap
<b>Preferred Co-Tenants</b>	Fitness, Grocery, Health
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	5 Locations
<b>Number of Stores Projected to Open in 2020</b>	5-8 Locations
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Alter Brewing Company</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> <p>400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a></p>
<b>Retail Category</b>	Brewery/Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in <b>IL</b>
<b>Typical GLA and Preferred Frontage</b>	Minimum 7,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Amazing Lash Studio
<b>Contact Information</b>	Cooper Annenberg <a href="mailto:cooper@arcregroup.com">cooper@arcregroup.com</a>
<b>Retail Category</b>	Service
<b>Total Number of Stores Currently Operating</b>	7 in Illinois
<b>Geographical Area Preferred</b>	City and suburbs
<b>Typical GLA and Preferred Frontage</b>	1,200-2,000 SF
<b>Type of Location Desired</b>	Anchored shopping centers/lifestyle centers
<b>Preferred Co-Tenants</b>	Grocer, fitness, other female oriented service retailers
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	50,000 +
<b>Desired Income Range</b>	\$75,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	1-2
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Franchise driven





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>America's Best Contacts &amp; Eyeglasses</b>
<b>Contact Information</b>	Allen Joffe – Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Lauren Martin- Baum Realty Group <a href="mailto:lauren@baumrealty.com">lauren@baumrealty.com</a> 312-275-3129
<b>Retail Category</b>	Contacts & Eyeglasses
<b>Total Number of Stores Currently Operating</b>	Over 600 nationwide
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	3,200-3,500, 35' of frontage
<b>Type of Location Desired</b>	Outlots of Power Centers
<b>Preferred Co-Tenants</b>	Dollar Tree, Ross, TJ Maxx, Target, Kohl's, grocers
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	100,000- 125,000 in 5 miles
<b>Desired Income Range</b>	\$50,000- \$60,000
<b>Number of Stores to Open in 2019 in this Region</b>	5
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Expansion is very targeted



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Andretti</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	3
<b>Geographical Area Preferred</b>	GA, FL, IL
<b>Typical GLA and Preferred Frontage</b>	80,000 SF – 110,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Armand's Victory Tap
<b>Contact Information</b>	Allen Joffe-Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	9
<b>Geographical Area Preferred</b>	Lombard
<b>Typical GLA and Preferred Frontage</b>	1,200sf
<b>Type of Location Desired</b>	Targeting pickup and delivery, convenience and access are a focus
<b>Preferred Co-Tenants</b>	Other QSR's
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	Will also open Armand's Victory Tap locations for full service sit down restaurants. Those locations are 5,000sf.
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Ashley Stewart</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Fashion
<b>Total Number of Stores Currently Operating</b>	90
<b>Geographical Area Preferred</b>	Urban Markets in IL
<b>Typical GLA and Preferred Frontage</b>	4,000-6,000 SF
<b>Type of Location Desired</b>	Inline or outlot positions in strong retail corridors and shopping centers
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Aspen Dental</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a>
<b>Retail Category</b>	Dental
<b>Total Number of Stores Currently Operating</b>	700+ Nationally, 15 Chicagoland
<b>Geographical Area Preferred</b>	Super-Regional, Grocery-Anchored, Near-Urban, Suburban Fill-in
<b>Typical GLA and Preferred Frontage</b>	3,500 SF; Minimum of 50' frontage
<b>Type of Location Desired</b>	Freestanding, Endcaps, Highly Visible
<b>Preferred Co-Tenants</b>	Panera, Starbucks, National Fast Casual
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Blue Collar and +40 Median Age
<b>Desired Income Range</b>	\$75,000 or Below Median Household Income
<b>Number of Stores to Open in 2019 in this Region</b>	5
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>At Home</b>
<b>Contact Information</b>	Adam Cody – <a href="mailto:Adam.cody@am.jll.com">Adam.cody@am.jll.com</a> Michele Dugan – <a href="mailto:Michele.Dugan@am.jll.com">Michele.Dugan@am.jll.com</a>
<b>Retail Category</b>	Home Décor
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Illinois & Wisconsin
<b>Typical GLA and Preferred Frontage</b>	85,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>AT&amp;T</b>
<b>Contact Information</b>	Chicago: Danny Jacobson 312-935-1901; <a href="mailto:danny.jacobson@cbre.com">danny.jacobson@cbre.com</a> Stephen Ansani 312-935-1907 ; <a href="mailto:Stephen.ansani@cbre.com">Stephen.ansani@cbre.com</a>  Suburbs: Wendell Hollan; 630-573-7114 <a href="mailto:wendell.hollan@cbre.com">wendell.hollan@cbre.com</a>
<b>Retail Category</b>	Cellular
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago – At least 1 mile away from existing locations
<b>Typical GLA and Preferred Frontage</b>	2,000 - 2,500 SF
<b>Type of Location Desired</b>	End Cap
<b>Preferred Co-Tenants</b>	Whole Foods, Starbucks, CVS, Walgreen and Target
<b>Typical Lease Term</b>	5-10 year primary term depending on the market
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	None.
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	AT&T prefers to be the only cellular tenant in the shopping center. AT&T prefers parking.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Bach to Rock</b>
<b>Contact Information</b>	Ross Garfinkel: 312-297-7692 Jim Sakanich: 312-297-7690
<b>Retail Category</b>	Education (Music School)
<b>Total Number of Stores Currently Operating</b>	37
<b>Geographical Area Preferred</b>	AZ, CA, CT, DE, FL, GA, IL, MD, NC, NJ, NY, OR, PA, SC, TX, VA
<b>Typical GLA and Preferred Frontage</b>	2,000 SF – 3,000 SF
<b>Type of Location Desired</b>	Grocery anchored center, suburban downtown or central business district
<b>Preferred Co-Tenants</b>	Whole Foods, Mariano's, Trader Joes
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	Mid to High
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Bacon Social House</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a>
<b>Retail Category</b>	Full service restaurant
<b>Total Number of Stores Currently Operating</b>	3 – Denver, CO; Littleton, CO; Minneapolis, MN
<b>Geographical Area Preferred</b>	MN, CO, MI, TX
<b>Typical GLA and Preferred Frontage</b>	8,000 SF + 3,000 SF patio
<b>Type of Location Desired</b>	Downtown markets/urban neighborhoods or lifestyle centers
<b>Preferred Co-Tenants</b>	Other intriguing restaurants
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	70,000 plus in 3 miles
<b>Desired Income Range</b>	\$60,000-\$80,000 Median HH
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	0
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making


### Retailer Fact Sheet

<b>Retailer Name</b>	Bandana's BAR-B-Q
<b>Contact Information</b>	Rick Scardino   <a href="mailto:rscardino@lee-associates.com">rscardino@lee-associates.com</a>   773-355-3040
<b>Retail Category</b>	Sit-down restaurant, family casual
<b>Total Number of Stores Currently Operating</b>	29
<b>Geographical Area Preferred</b>	Suburban, Metro Chicago
<b>Typical GLA and Preferred Frontage</b>	3,800 - 4,800 SF
<b>Type of Location Desired</b>	Regional shopping corridors with good local draws, i.e. hospitals, college's, large anchors in discount stores, home improvement, multiple grocers, office buildings. Second generation very important. Must be able to place commercial smokers outside of their unit.
<b>Preferred Co-Tenants</b>	Big box discount stores, home improvement stores, grocery stores
<b>Typical Lease Term</b>	5 & 5
<b>Population Density Preferred</b>	100,000 within 5-mile radius
<b>Desired Income Range</b>	\$65,000+
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	Will consider hotel restaurants with private entrance; flexible on interior & exterior decor



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Banfield Pet Hospital</b>
<b>Contact Information</b>	 <p><b>GREGG STEIN</b>  <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b>  <b>VEQUITY REAL ESTATE ADVISORS</b></p> <hr/> <p>400 N. STATE STREET SUITE 400          CHICAGO, IL 60654  <a href="http://www.vequityrealestateadvisors.com">+ www.vequityrealestateadvisors.com</a>  <a href="tel:312.701.1771">+ 312.701.1771 (O)</a>   <a href="tel:216.870.1553">216.870.1553 (C)</a>  <a href="mailto:g.stein@vequity.com">+ g.stein@vequity.com</a></p>
<b>Retail Category</b>	Pet Health and Wellness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in <b>IL, MI, WI</b>
<b>Typical GLA and Preferred Frontage</b>	3,500-4,500
<b>Type of Location Desired</b>	High Profile Outlot Positions
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Batteries Plus Bulbs</b>
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	1,500 – 2,500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Beard Papa's
<b>Contact Information</b>	Brendan Watt, Tartan Realty Group, 312-605-8535, brendan@tartanrealtygroup.com
<b>Retail Category</b>	Desserts
<b>Total Number of Stores Currently Operating</b>	32
<b>Geographical Area Preferred</b>	Super regional and tourist destinations preferred
<b>Typical GLA and Preferred Frontage</b>	750 SF with 15' of frontage
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	High end retailers and tourist destinations
<b>Typical Lease Term</b>	10 year with two (2) five (5) year options
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	3-6
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	No Black Iron needed, no grease trap



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Bibibop Asian Grill</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b> Kevin Reinke - (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Quick Casual
<b>Total Number of Stores Currently Operating</b>	20+
<b>Geographical Area Preferred</b>	Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	2,000-3,000 SF
<b>Type of Location Desired</b>	Endcap, In-Line
<b>Preferred Co-Tenants</b>	Power Center, Grocery
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	40,000+ within 2 miles
<b>Desired Income Range</b>	\$70,000+ median income
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	2 existing Chicagoland locations.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Big Blue Swim School
<b>Contact Information</b>	Brendan Watt, Tartan Realty Group, 312-605-8535, brendan@tartanrealtygroup.com
<b>Retail Category</b>	Swim
<b>Total Number of Stores Currently Operating</b>	5
<b>Geographical Area Preferred</b>	Anything in the city and top suburban trade areas
<b>Typical GLA and Preferred Frontage</b>	10,000 SF with 80' of frontage
<b>Type of Location Desired</b>	Grocery anchored or power center
<b>Preferred Co-Tenants</b>	Children-focused concepts and daily needs
<b>Typical Lease Term</b>	10 years with four (4) five (5) year options
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	\$75,000
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	42' of spacing in between columns is ideal. 2" water, 2" gas, 6" sanitary, 600 AMPS of electric. 100 parking



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Big City Optical</b>
<b>Contact Information</b>	Sharon Kahan - CBRE Amy Sider – CBRE
<b>Retail Category</b>	Optical
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	City neighborhoods and downtown
<b>Typical GLA and Preferred Frontage</b>	1000-1500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	7
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Blackwood BBQ</b>
<b>Contact Information</b>	Mid-America Real Estate Corporation Lara Keene – <a href="mailto:lkeene@midamericagr.com">lkeene@midamericagr.com</a> John Bassi – <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
<b>Retail Category</b>	Fast-casual restaurant
<b>Total Number of Stores Currently Operating</b>	5
<b>Geographical Area Preferred</b>	Loop, regional suburban markets
<b>Typical GLA and Preferred Frontage</b>	City – 1,700-2,400 Suburbs – 2,400-3,000
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Prefers drive thru opportunities in the suburbs.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Blaze Fast Fire'd Pizza</b>
<b>Contact Information</b>	Allen Joffe – Baum Realty <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Will Crowden- Baum Realty Group <a href="mailto:will@baumrealty.com">will@baumrealty.com</a> 312-275-3104
<b>Retail Category</b>	Quick Casual-Pizza
<b>Total Number of Stores Currently Operating</b>	13 in Chicago MSA, locations in 41 states and Canada.
<b>Geographical Area Preferred</b>	City of Chicago
<b>Typical GLA and Preferred Frontage</b>	2,400sf with 30' frontage
<b>Type of Location Desired</b>	Must be able to vent for steam and heat exhaust, zoning to accommodate beer & wine, 20,000 avg. VPD, corners/end caps, exclusive outdoor space w/ 16-24 seats, unrestricted from primary access
<b>Preferred Co-Tenants</b>	Chipotle, Panera, Five Guys, Starbucks, grocery stores
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Blink Fitness (Corporate / Franchise)</b>
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a> Meredith Oliver: 312-935-1904; <a href="mailto:Meredith.Oliver@cbre.com">Meredith.Oliver@cbre.com</a>
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	90 +
<b>Geographical Area Preferred</b>	Chicago MSA
<b>Typical GLA and Preferred Frontage</b>	15,000 – 17,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	Grocery Anchored
<b>Typical Lease Term</b>	15 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	5
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Areas of High Density



## 2019 Chicagoland Retail Connection Chicago Deal Making


### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Bloomin Brands (Outback Steakhouse, Bonefish Grill, Fleming's Steakhouse)</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Brian Adams – (630) 954-7512; <a href="mailto:badams@midamericagr.com">badams@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	1500+ (20 in Chicagoland MSA)
<b>Geographical Area Preferred</b>	Regional Suburban Chicagoland Trade Area's & Central Illinois
<b>Typical GLA and Preferred Frontage</b>	6,000 SF
<b>Type of Location Desired</b>	Freestanding
<b>Preferred Co-Tenants</b>	Regional Mall, Entertainment, Big Box Retail, Large Employers
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Primary focus on relocation and repositioning Outback locations.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Blue Pearl</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Pet Health and Wellness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in <b>IL, MI, WI</b>
<b>Typical GLA and Preferred Frontage</b>	6,000-20,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Bluestone Single Tenant Properties</b>
<b>Contact Information</b>	Wendell Hollan: <a href="mailto:Wendell.hollan@cbre.com">Wendell.hollan@cbre.com</a> Jacob Dell: <a href="mailto:Jacob.dell@cbre.com">Jacob.dell@cbre.com</a> Mario Melone: <a href="mailto:Mario.melone@cbre.com">Mario.melone@cbre.com</a>
<b>Retail Category</b>	Convenience/Gas Centers and other freestanding retailers
<b>Total Number of Stores Currently Operating</b>	Approx. 50
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	5,000 SF; Minimum 200' frontage
<b>Type of Location Desired</b>	2 – 10 acres; Signalized intersections along heavily trafficked arterials; minimum ADT count of 20,000 vehicles
<b>Preferred Co-Tenants</b>	Destination retailers
<b>Typical Lease Term</b>	Purchase only
<b>Population Density Preferred</b>	3 mile population > 20,000
<b>Desired Income Range</b>	Median Incomes > \$50,000
<b>Number of Stores to Open in 2019 in this Region</b>	10 -15
<b>Number of Stores Projected to Open in 2020</b>	10 - 15
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>BOAR'S HEAD CAFÉ</b>
<b>Contact Information</b>	Spero Adamis & Joe Grody <a href="mailto:Spero@ccptwo.com">Spero@ccptwo.com</a> <a href="mailto:Joe@ccptwo.com">Joe@ccptwo.com</a> Cornerstone Commercial Real Estate 312.348.1000
<b>Retail Category</b>	Food & Beverage
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Chicago LOOP & River North
<b>Typical GLA and Preferred Frontage</b>	2,400 – 2,800 SF
<b>Type of Location Desired</b>	Office Building Lobby
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 - 10
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1 - 2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Dine-in, Carry-out, Catering





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Boot Barn</b>
<b>Contact Information</b>	Ross Garfinkel: 312-297-7692 Jim Sakanich: 312-297-7690
<b>Retail Category</b>	Shoes & Apparel
<b>Total Number of Stores Currently Operating</b>	240
<b>Geographical Area Preferred</b>	AZ, CA, CO, FL, GA, IA, ID, IL, IN, MN, MT, NC, ND, NM, NV, OR, SD, TN, UT, WI, WY
<b>Typical GLA and Preferred Frontage</b>	10,000 SF with 70 – 100 feet of frontage
<b>Type of Location Desired</b>	Build-to-suit, Free-Standing, Endcap or Junior Anchor Space in multi-tenant community or power centers
<b>Preferred Co-Tenants</b>	Home Depot, Lowe's, Menards, Harbor Freight Tools, Northern Tool, Bass Pro Shops, Cabela's, Costco, Target, Gander Mountain, Dick' Sporting Goods, Walmart, Sam's Club
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Bowlero</b>
<b>Contact Information</b>	Adam Cody – <a href="mailto:Adam.cody@am.jll.com">Adam.cody@am.jll.com</a> Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a>
<b>Retail Category</b>	Entertainment/Bowling/Gaming
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	35,000 – 50,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Brooklyn Boulders</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> <p>400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a></p>
<b>Retail Category</b>	Rock Climbing/Fitness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in downtown Chicago
<b>Typical GLA and Preferred Frontage</b>	Minimum 40,000 SF with a 10,000 SF area of 50 foot clear ceiling height.
<b>Type of Location Desired</b>	High Profile Flagship Locations
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	20 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Buffalo Wild Wings</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Brian Adams – (630) 954-7512; <a href="mailto:badams@midamericagr.com">badams@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	1000+ (47 in Chicagoland MSA)
<b>Geographical Area Preferred</b>	Regional & Sub-Regional Suburban Chicagoland Trade Area's & Central Illinois
<b>Typical GLA and Preferred Frontage</b>	5,700 SF (45')
<b>Type of Location Desired</b>	Freestanding
<b>Preferred Co-Tenants</b>	Regional Mall, Entertainment, Big Box Retail, Large Employers
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Parent company, Inspire Brands, owns Arby's, R Taco, Sonic Drive-In, & recently announced acquisition of Jimmy John's.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Bulldog Ale House</b>
<b>Contact Information</b>	Caton Commercial Real Estate Group Steve Caton, <a href="mailto:Steve@CatonCommercial.com">Steve@CatonCommercial.com</a> Nick O'Donnell, <a href="mailto:Nick@CatonCommercial.com">Nick@CatonCommercial.com</a>
<b>Retail Category</b>	Full Service Restaurant and Craft Beer Bar
<b>Total Number of Stores Currently Operating</b>	10
<b>Geographical Area Preferred</b>	Chicagoland Suburbs, City of Chicago
<b>Typical GLA and Preferred Frontage</b>	5,000 - 6000 SF
<b>Type of Location Desired</b>	Freestanding preferred, endcap possible 2 <sup>nd</sup> generation restaurant desired, along retail corridor with high daytime employment and dense residential population
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 year
<b>Population Density Preferred</b>	50,000+ in 3 mile radius
<b>Desired Income Range</b>	\$60,000+
<b>Number of Stores to Open in 2019 in this Region</b>	1-2
<b>Number of Stores Projected to Open in 2020</b>	3-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	2 <sup>nd</sup> gen spaces strongly preferred.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Bullseye Axe Lounge</b>
<b>Contact Information</b>	Gary Litvin – 224.434.2728 Barry Millman – 224.434.2731
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Greater Chicagoland
<b>Typical GLA and Preferred Frontage</b>	2,500sf – 4500sf (depending on space configuration)
<b>Type of Location Desired</b>	Developments with existing entertainment/restaurant uses Malls/Lifestyle Centers/Mixed Use Projects
<b>Preferred Co-Tenants</b>	Movie Theaters, Bowling, Restaurants
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>BurgerIM</b>
<b>Contact Information</b>	Ross Garfinkel: 312-297-7692
<b>Retail Category</b>	Food
<b>Total Number of Stores Currently Operating</b>	385
<b>Geographical Area Preferred</b>	AL, AZ, CA, CO, CT, DC, DE, FL, GA, IL, IN, KS, LA, MA, MD, MI, NC, NE, NH, NJ, NV, NY, OH, PA, SC, TN, TX, VA, WA, WI
<b>Typical GLA and Preferred Frontage</b>	1,800 SF – 2,200 SF
<b>Type of Location Desired</b>	Power center, lifestyle center
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	3-5
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Burke's Outlet</b>
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a> Tim Miller – <a href="mailto:tim@greatstreetrealty.com">tim@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	18,000 – 22,000
<b>Type of Location Desired</b>	South of I-80 only.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Burlington Stores
<b>Contact Information</b>	<p>Christopher C. Kiehler, CLS Senior Director <a href="mailto:chris.kiehler@burlington.com">chris.kiehler@burlington.com</a> Work Cell: (609) 203-8419 Personal Cell: (714) 322-2545</p> <p>Eric Corpuz Director Real Estate (West) 858-395-4084 cell <a href="mailto:eric.corpuz@burlington.com">eric.corpuz@burlington.com</a></p>
<b>Retail Category</b>	Off Price
<b>Total Number of Stores Currently Operating</b>	Approximately 691
<b>Geographical Area Preferred</b>	Middle America USA
<b>Typical GLA and Preferred Frontage</b>	30,000-40,000 SF
<b>Type of Location Desired</b>	Power Centers, Regional Trade Areas
<b>Preferred Co-Tenants</b>	Marshall's, TJ Maxx, HomeGoods, Ross Stores, Best Buy, Bed Bath & Beyond
<b>Typical Lease Term</b>	Ten (10) years with four (4) five (5) year options
<b>Population Density Preferred</b>	Minimum 200K in trade area
<b>Desired Income Range</b>	Middle income
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	+/-75
<b>New Developments/Concepts</b>	TBD
<b>Additional Comments</b>	<p><b>Chicagoland</b> Robert S. Melsher Metro Commercial Real Estate Phone: 847.412.9898 x5014 <a href="mailto:rmelsher@metrocre.com">rmelsher@metrocre.com</a></p>

**Midwest Except Chicagoland, Wisconsin, Minnesota**

BRADLEY GERSHMAN

Direct: (317) 599-4769

[bgershman@gershmanpartners.com](mailto:bgershman@gershmanpartners.com)

Minnesota

Stephine Meyer 952.563.6677, Johnny Reimann 952.563.6679

Mid America

[Jreimann@midamericagr.com](mailto:Jreimann@midamericagr.com)

[smeyer@midamericagr.com](mailto:smeyer@midamericagr.com)

Wisconsin

Dan Cohen 414.390.1401, Adam Dreier 414.390.1406

Mid America

[dcohen@midamericagr.com](mailto:dcohen@midamericagr.com)

[adreier@midamericagr.com](mailto:adreier@midamericagr.com)



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Burnt Pizza</b>
<b>Contact Information</b>	Steve Caton, CCIM, 815-954-5300, <a href="mailto:Steve@CatonCommercial.com">Steve@CatonCommercial.com</a> Nick O'Donnell, 630-546-3506, <a href="mailto:Nick@CatonCommercial.com">Nick@CatonCommercial.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Chicagoland suburbs
<b>Typical GLA and Preferred Frontage</b>	1,600-2,000 SF
<b>Type of Location Desired</b>	Inline, endcap or drive-thru 2 <sup>nd</sup> generation
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	80,000.00+
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Will consider smaller markets without competition



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Burrito Beach</b>
<b>Contact Information</b>	Marc Rubin <a href="mailto:Marc@crmcr.com">Marc@crmcr.com</a>
<b>Retail Category</b>	Fast Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	6
<b>Geographical Area Preferred</b>	Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	2400 - 2,600 SF
<b>Type of Location Desired</b>	End cap drive thru
<b>Preferred Co-Tenants</b>	Target
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	\$60,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Office population in immediate trade area required



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Café Zupas</b>
<b>Contact Information</b>	Marc Rubin (marc@crmcrc.com)
<b>Retail Category</b>	Fast Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	72 (North America)
<b>Geographical Area Preferred</b>	Chicago Suburbs
<b>Typical GLA and Preferred Frontage</b>	3,600 SF (Frontage 50 feet)
<b>Type of Location Desired</b>	Free Standing or end cap outlots
<b>Preferred Co-Tenants</b>	Target, Whole Foods
<b>Typical Lease Term</b>	Ten years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	\$80,000 plus
<b>Number of Stores to Open in 2019 in this Region</b>	6
<b>Number of Stores Projected to Open in 2020</b>	6
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Need daytime employment in immediate trade area. No breakfast component, No drive-thru required.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Casati's Pizza Vino
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	QSR
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Chicago Loop
<b>Typical GLA and Preferred Frontage</b>	800 -1,400 SF
<b>Type of Location Desired</b>	VERY high foot traffic small restaurant space – no black iron needed
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	Highest possible lunchtime population
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	By the slice pizza
<b>Additional Comments</b>	No black iron necessary



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>The Cash Store</b>
<b>Contact Information</b>	Jacob Strom / SVN Chicago Commercial / <a href="mailto:Jacob.Strom@svn.com">Jacob.Strom@svn.com</a> Lex Politz / The Cash Store / <a href="mailto:Lpolitz@cottonwoodfinancial.com">Lpolitz@cottonwoodfinancial.com</a>
<b>Retail Category</b>	Consumer Finance and Short Term Lending
<b>Total Number of Stores Currently Operating</b>	340+
<b>Geographical Area Preferred</b>	Northern Illinois
<b>Typical GLA and Preferred Frontage</b>	1,200 – 2,000 sq. ft. – Endcaps with 20' of frontage
<b>Type of Location Desired</b>	Grocery / Wal-Mart / Target Anchored Outlots
<b>Preferred Co-Tenants</b>	Wal-Mart, Target, Major Grocery Anchors, National retailers
<b>Typical Lease Term</b>	5 Years
<b>Population Density Preferred</b>	10,000+
<b>Desired Income Range</b>	\$35,000 - \$85,000
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	5+
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>CBD Kratom</b>
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	Wellness / Supplement
<b>Total Number of Stores Currently Operating</b>	30+
<b>Geographical Area Preferred</b>	Affluent, busy retail areas in Chicago and suburbs
<b>Typical GLA and Preferred Frontage</b>	1,000-1,600sf
<b>Type of Location Desired</b>	Street-front retail in busy retail areas in Chicago Multi-tenant outlot space in anchored retail areas, with high end cotenancy, in the suburbs
<b>Preferred Co-Tenants</b>	Starbucks, Orange Theory, Potbelly, Chipotle, etc. (name-brand traffic drivers)
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	High
<b>Desired Income Range</b>	\$90,000+/HH
<b>Number of Stores to Open in 2019 in this Region</b>	3-4
<b>Number of Stores Projected to Open in 2020</b>	6-8
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Cannabis leaf is in their logo, and in their storefront sign.





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Charley's Philly Steaks</b>
<b>Contact Information</b>	<b>Mid- America Real Estate Corporation</b> Kevin Reinke – (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Quick Casual
<b>Total Number of Stores Currently Operating</b>	600+
<b>Geographical Area Preferred</b>	Urban and Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	1,200-1,800 SF
<b>Type of Location Desired</b>	Endcap, Inline positions in power center outlots
<b>Preferred Co-Tenants</b>	Grocery, Junior, and Big Box Retail
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Expanding from mall locations into Brick and Mortar retail



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Chipotle
<b>Contact Information</b>	<p><b>City of Chicago:</b> Adam Secher, Baum Realty Group 312-275-3130, <a href="mailto:adam@baumrealty.com">adam@baumrealty.com</a></p> <p>Nicole Cardot, Baum Realty Group 312-275-0371, <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a></p> <p><b>Suburbs:</b> Steve Frishman, Mid-America 630-954-7325, <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a></p>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	2,500
<b>Geographical Area Preferred</b>	Greater Chicagoland Area
<b>Typical GLA and Preferred Frontage</b>	2,000 – 2,500
<b>Type of Location Desired</b>	<p><b>City of Chicago:</b> Urban storefronts, freestanding, shared pads and endcaps</p> <p><b>Suburban stores:</b> Endcap, freestanding</p>
<b>Preferred Co-Tenants</b>	High traffic generators, Mid/Big Box Retail, Grocery
<b>Typical Lease Term</b>	10 year initial term with option
<b>Population Density Preferred</b>	Residential: 50,000 within 1 mile Daytime: 20,000 within 1 mile
<b>Desired Income Range</b>	\$85,000+ within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	3-5
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	<b>“Black iron” is required. Looking at opportunities for a pick-up window.</b>



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Cilantro Taco Grill</b>
<b>Contact Information</b>	Eddie Palacios, 630-988-0412, Eddie@CatonCommercial.com
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	10
<b>Geographical Area Preferred</b>	Schaumburg, Palatine, DuPage County
<b>Typical GLA and Preferred Frontage</b>	1,800 – 2,500 SF
<b>Type of Location Desired</b>	Freestanding former restaurant
<b>Preferred Co-Tenants</b>	High end grocers
<b>Typical Lease Term</b>	5-10 years, prefer to purchase
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	70,000+
<b>Number of Stores to Open in 2019 in this Region</b>	5
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	The factory
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Citi Trends</b>
<b>Contact Information</b>	Ross Garfinkel: 312-297-7692 Jim Sakanich: 312-297-7690
<b>Retail Category</b>	Urban Apparel
<b>Total Number of Stores Currently Operating</b>	562
<b>Geographical Area Preferred</b>	AK, AL, AR, CA, FL, GA, IL, IN, KY, LA, MD, MO, MS, NC, NV, PA, SC, TN, TX, VA, VI, PR
<b>Typical GLA and Preferred Frontage</b>	9,000 SF - 12,000 SF
<b>Type of Location Desired</b>	community strip center, neighborhood strip center
<b>Preferred Co-Tenants</b>	fashion-oriented, discount, grocery/supermarket
<b>Typical Lease Term</b>	5 years w/ three 5 yr options
<b>Population Density Preferred</b>	30,000 in a 3 mile radius
<b>Desired Income Range</b>	Low to mid
<b>Number of Stores to Open in 2019 in this Region</b>	2-3
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Classy Nails &amp; Spa</b>
<b>Contact Information</b>	ROBERT JAY FRIEDMAN <a href="mailto:rjfsite@jameson.com">rjfsite@jameson.com</a> 312-810-7203
<b>Retail Category</b>	Nail Salon/Spa Services
<b>Total Number of Stores Currently Operating</b>	14
<b>Geographical Area Preferred</b>	Suburban
<b>Typical GLA and Preferred Frontage</b>	2500-3000
<b>Type of Location Desired</b>	Endcap
<b>Preferred Co-Tenants</b>	Grocery Store anchored and Fashion Anchored life-style and power centers
<b>Typical Lease Term</b>	10
<b>Population Density Preferred</b>	Heavy
<b>Desired Income Range</b>	Medium to high
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Cooper's Hawk Winery &amp; Restaurant</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Brian Adams - (630) 954-7512; <a href="mailto:badams@midamericagr.com">badams@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	32
<b>Geographical Area Preferred</b>	Regional Trade Areas
<b>Typical GLA and Preferred Frontage</b>	12,000 sf and Patio
<b>Type of Location Desired</b>	Freestanding, Endcap
<b>Preferred Co-Tenants</b>	Lifestyle Center, Regional Mall, Entertainment Center
<b>Typical Lease Term</b>	Prefer to Purchase
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	\$70,000+
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>CorePower Yoga</b>
<b>Contact Information</b>	<p align="center"><b>CBRE, Inc.</b></p> <p>Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com</p> <p align="right">Kim Wiskup (312) 9351943 Kimberly.Wiskup@cbre.com</p>
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	200
<b>Geographical Area Preferred</b>	Chicago Neighborhoods
<b>Typical GLA and Preferred Frontage</b>	3,000 – 4,000 SF
<b>Type of Location Desired</b>	Ground or Second floor
<b>Preferred Co-Tenants</b>	High end residential, upscale F&B
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more info
<b>Desired Income Range</b>	Contact for more info
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Corporate CorePower



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Cousins Subs</b>
<b>Contact Information</b>	Caton Commercial Real Estate Group Brian Blackmore – <a href="mailto:Brian@CatonCommercial.com">Brian@CatonCommercial.com</a> , 630-207-8292 Nick O'Donnell – <a href="mailto:Nick@CatonCommercial.com">Nick@CatonCommercial.com</a> , 630-546-3506
<b>Retail Category</b>	Quick Serve Restaurant
<b>Total Number of Stores Currently Operating</b>	Approximately 100
<b>Geographical Area Preferred</b>	Chicagoland Suburbs, City of Chicago
<b>Typical GLA and Preferred Frontage</b>	1,800 – 2,000 SF Endcap & Drive Thru strongly preferred
<b>Type of Location Desired</b>	Along retail corridor with high daytime employment and dense office population
<b>Preferred Co-Tenants</b>	Noodles & Co., Starbucks, Dunkin Donuts
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	50,000+ in 3 mile radius
<b>Desired Income Range</b>	\$60,000+
<b>Number of Stores to Open in 2019 in this Region</b>	6
<b>Number of Stores Projected to Open in 2020</b>	10
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Currito (Burritos Without Borders)
<b>Contact Information</b>	Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	20
<b>Geographical Area Preferred</b>	Greater Chicagoland Area
<b>Typical GLA and Preferred Frontage</b>	2,300 Square feet
<b>Type of Location Desired</b>	End Caps, Free Standing
<b>Preferred Co-Tenants</b>	High Traffic Generators; Junior / Big Box Retail
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Residential: 40,000 within 1 mile Daytime: 20,000 within 1 mile
<b>Desired Income Range</b>	75k+ within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Black Iron Required



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Daily Grill
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in IL
<b>Typical GLA and Preferred Frontage</b>	Minimum 5,000 SF
<b>Type of Location Desired</b>	High Profile Locations. Hotel sites strongly considered.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>DQ</b>
<b>Contact Information</b>	Brian Blackmore, 630-207-8292, Brian@CatonCommercial.com Nick O'Donnell, Nick@CatonCommercial.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	Several
<b>Geographical Area Preferred</b>	South Cook County, NW Indiana
<b>Typical GLA and Preferred Frontage</b>	0.75 Acre
<b>Type of Location Desired</b>	2 <sup>nd</sup> Generation Restaurant, Land
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Dearborn Denim</b> <a href="https://dearborndenim.us/">https://dearborndenim.us/</a>
<b>Contact Information</b>	<b>Goldstreet Partners</b>  Allan Perales <a href="mailto:allan@goldstreetre.com">allan@goldstreetre.com</a> (312) 852-5526: mobile  Quinn Thomas <a href="mailto:quinn@goldstreetre.com">quinn@goldstreetre.com</a> (847) 651-5589
<b>Retail Category</b>	Clothing Store
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	<b>Chicago City Limits</b> , specifically, River North, Logan Square, Wicker Park, Lakeview, West Loop, Albany Park. Suburban locations are targeted for Q1-2021 openings.
<b>Typical GLA and Preferred Frontage</b>	600 to 1800 sqft. Minimum 12-feet of frontage.
<b>Type of Location Desired</b>	No new construction. 2 <sup>nd</sup> generation space zoned for retail only.
<b>Preferred Co-Tenants</b>	Shopping Districts with busy restaurants.
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	15,000 people within a ½ mile radius
<b>Desired Income Range</b>	\$75,000 average household income
<b>Number of Stores to Open in 2019 in this Region</b>	2 (Hyde Park, Andersonville)
<b>Number of Stores Projected to Open in 2020</b>	4 (Lincoln Park, Printer's Row, ... )
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Dearborn Denim manufactures primarily denim that is hemmed to order either through their online store or retail storefronts, direct to the consumer. Their products are manufactured in a factory located in the East Garfield Park neighborhood of Chicago. Learn more at <a href="https://dearborndenim.us/">https://dearborndenim.us/</a>



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Dicks
<b>Contact Information</b>	Tim Miller – <a href="mailto:tim@greatstreetrealty.com">tim@greatstreetrealty.com</a> Jon Reese – <a href="mailto:jon@greatstreetrealty.com">jon@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	50,000-100,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Dig Inn</b>
<b>Contact Information</b>	Sharon Kahan - CBRE Amy Sider – CBRE
<b>Retail Category</b>	Fast Casual
<b>Total Number of Stores Currently Operating</b>	35
<b>Geographical Area Preferred</b>	City neighborhoods with strong daytime population and density
<b>Typical GLA and Preferred Frontage</b>	1500-2500
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	15 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Discount Tire</b>
<b>Contact Information</b>	Adam Cody – <a href="mailto:Adam.cody@am.jll.com">Adam.cody@am.jll.com</a>
<b>Retail Category</b>	Automotive
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	1.5 Acre Parcel
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Discovery Clothing Compnay
<b>Contact Information</b>	Jim Sakanich (312) 297-7690
<b>Retail Category</b>	Ross Garfinkel (312) 297-7692
<b>Total Number of Stores Currently Operating</b>	Apparel
<b>Geographical Area Preferred</b>	34
<b>Typical GLA and Preferred Frontage</b>	FL, IL, IN, WI
<b>Type of Location Desired</b>	8,000 SF - 10,000 SF
<b>Preferred Co-Tenants</b>	Regional mall, power center, strip center, pad site/outparcel, lifestyle center, mixed use center, freestanding, downtown business district
<b>Typical Lease Term</b>	All considered
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	1 store
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Dollar General</b>
<b>Contact Information</b>	Reuben Rischall, <a href="mailto:rrischall@metrocre.com">rrischall@metrocre.com</a> , 312-560-2224 Steve Baer, <a href="mailto:Sbaer@metrocre.com">Sbaer@metrocre.com</a> , 847-412-9898
<b>Retail Category</b>	Dollar store, General merchandise
<b>Total Number of Stores Currently Operating</b>	15,000 plus
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	7,000 to 11,000 SF
<b>Type of Location Desired</b>	Freestanding, end cap. Parking needs to be in front or side.
<b>Preferred Co-Tenants</b>	Not near Wal-Mart
<b>Typical Lease Term</b>	10 years with 4, 5 year options
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Dollar Tree
<b>Contact Information</b>	Todd J. Cabanban ( <a href="mailto:todd@crmcr.com">todd@crmcr.com</a> ) Marc Rubin ( <a href="mailto:marc@crmcr.com">marc@crmcr.com</a> ) Kyle Mayberry ( <a href="mailto:kyle@crmcr.com">kyle@crmcr.com</a> )
<b>Retail Category</b>	General Merchandise
<b>Total Number of Stores Currently Operating</b>	17,000 Dollar Trees – 12,000 Family Dollar Stores
<b>Geographical Area Preferred</b>	Chicago MSA, Downstate, and NW Indiana
<b>Typical GLA and Preferred Frontage</b>	
<b>Type of Location Desired</b>	Shopping Center, Storefronts, Free Standing
<b>Preferred Co-Tenants</b>	Regional and National
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	Dense mature markets
<b>Desired Income Range</b>	Any
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Dollar Tree continues to do as a company over 500 deals a year. Dollar Tree is starting to do more self-development where they are owning the properties.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Do-Rite Donuts</b>
<b>Contact Information</b>	<b>CBRE, Inc.</b>  Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com  <div style="text-align: right;">           Kim Wiskup            (312) 9351943            Kimberly.Wiskup@cbre.com         </div>
<b>Retail Category</b>	Food & Beverage – Fast Casual
<b>Total Number of Stores Currently Operating</b>	5
<b>Geographical Area Preferred</b>	Urban – CBD & some neighborhoods considered
<b>Typical GLA and Preferred Frontage</b>	1,500-2,000 SF
<b>Type of Location Desired</b>	Contact for more information
<b>Preferred Co-Tenants</b>	Morning generators
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Significant daytime population
<b>Desired Income Range</b>	Contact for more information
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Dry Hop Brewers</b>
<b>Contact Information</b>	Will Crowden- Baum Realty Group <a href="mailto:will@baumrealty.com">will@baumrealty.com</a> 312-275-3104 Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120
<b>Retail Category</b>	Full service sit down restaurant and brewpub
<b>Total Number of Stores Currently Operating</b>	3, with a 4th to open in Q1 '20
<b>Geographical Area Preferred</b>	City of Chicago
<b>Typical GLA and Preferred Frontage</b>	3,000 – 6,000sf
<b>Type of Location Desired</b>	Dense, urban neighborhoods
<b>Preferred Co-Tenants</b>	Other food operations
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	Roebuck recently opened on Broadway, next to Dryhop. Crushed by Giants will open at 600 N Michigan in early 2020
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	DTLR (Downtown Locker Room – formerly Villa)
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	Sports Apparel and Shoes
<b>Total Number of Stores Currently Operating</b>	125+
<b>Geographical Area Preferred</b>	High traffic retail in dense, urban areas in Chicago and suburbs
<b>Typical GLA and Preferred Frontage</b>	>4,500 SF
<b>Type of Location Desired</b>	Busy, anchored shopping center or high-visibility street front retail
<b>Preferred Co-Tenants</b>	Apparel and anchor traffic-drivers
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	High
<b>Desired Income Range</b>	Low to middle
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	Villa: Join The Movement with DTLR are now one company
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Dunkin Corporate</b>
<b>Contact Information</b>	Les Kristof: 630-573-1282 Les.Kristof@CBRE.com
<b>Retail Category</b>	Coffee/Ice Cream/Restaurant
<b>Total Number of Stores Currently Operating</b>	7,000+
<b>Geographical Area Preferred</b>	Nationally
<b>Typical GLA and Preferred Frontage</b>	1,850 SF
<b>Type of Location Desired</b>	Urban & Suburban
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	Various
<b>Number of Stores to Open in 2019 in this Region</b>	25+ in the Chicagoland Area
<b>Number of Stores Projected to Open in 2020</b>	400+ Nationally
<b>New Developments/Concepts</b>	NextGen Image & Drive-Thru Only Building
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Dunkin'
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	QSR
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	Subject to Proximity
<b>Typical GLA and Preferred Frontage</b>	1,800SF
<b>Type of Location Desired</b>	High Traffic – Drive Thru
<b>Preferred Co-Tenants</b>	Other QSR's
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	50,000+
<b>Desired Income Range</b>	All
<b>Number of Stores to Open in 2019 in this Region</b>	10
<b>Number of Stores Projected to Open in 2020</b>	10
<b>New Developments/Concepts</b>	Dunkin' New Branding & Drive Thru Only
<b>Additional Comments</b>	N/A



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>The Edge Fitness</b>
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a> Tim Miller – <a href="mailto:tim@greatstreetrealty.com">tim@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	37,000
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>The Escape Game</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	17
<b>Geographical Area Preferred</b>	All USA
<b>Typical GLA and Preferred Frontage</b>	4,000 SF – 6,500 SF
<b>Type of Location Desired</b>	High confluence of tourist, business and local
<b>Preferred Co-Tenants</b>	Entertainment, hotels or restaurant users
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	High
<b>Desired Income Range</b>	Mid, High
<b>Number of Stores to Open in 2019 in this Region</b>	8-10
<b>Number of Stores Projected to Open in 2020</b>	10
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>ESPRESSO &amp; MILK</b>
<b>Contact Information</b>	Joe Grody – Cornerstone Commercial Real Estate 312.348.1332 - <a href="mailto:joe@ccptwo.com">joe@ccptwo.com</a>
<b>Retail Category</b>	Food & Beverage - Coffee
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Chicago LOOP & River North
<b>Typical GLA and Preferred Frontage</b>	+/-1,000 SF
<b>Type of Location Desired</b>	Office Building & Hotel Lobby
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 - 10
<b>Population Density Preferred</b>	2,000+ Employees (for Office Building)
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3 - 5
<b>New Developments/Concepts</b>	A Unique & Refined Coffee Experience
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>ETF Fitness</b>
<b>Contact Information</b>	<b>MID-AMERICA REAL ESTATE CORPORATION</b>  Katie Killeen - (630) 954-7348; <a href="mailto:killeen@midamericagr.com">killeen@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a> Danielle Kling- (630) 954-7329 Will Francke - (630) 954-7903
<b>Retail Category</b>	Group Fitness
<b>Total Number of Stores Currently Operating</b>	29 Nationally, 1 Chicagoland
<b>Geographical Area Preferred</b>	Chicagoland
<b>Typical GLA and Preferred Frontage</b>	2,800-3,200 SF; Minimum of 35' frontage
<b>Type of Location Desired</b>	Outlots - endcaps in regional trade areas; grocery anchored centers
<b>Preferred Co-Tenants</b>	Grocery, Fast Casual, Coffee
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	+70,000 in 3 miles
<b>Desired Income Range</b>	Median HH Income - \$70,000+
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2+
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	Open 24 hours



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Everybody Fights
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Fitness/Boxing
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in IL
<b>Typical GLA and Preferred Frontage</b>	Minimum 8,500 SF
<b>Type of Location Desired</b>	High Profile Flagship Locations
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10-20 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>F45</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a> Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a>
<b>Retail Category</b>	Boutique Fitness
<b>Total Number of Stores Currently Operating</b>	38 - Chicagoland
<b>Geographical Area Preferred</b>	MI + Additional Midwest States
<b>Typical GLA and Preferred Frontage</b>	2,000 SF
<b>Type of Location Desired</b>	Grocery-anchored
<b>Preferred Co-Tenants</b>	Grocers, national restaurant chains, complimentary fitness tenants
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	60,000 plus in 3 miles
<b>Desired Income Range</b>	\$70,000-\$90,000 Median HH
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Fairgrounds</b>
<b>Contact Information</b>	<b>CBRE, Inc.</b>  Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com  <div style="text-align: right;">           Kim Wiskup            (312) 9351943            Kimberly.Wiskup@cbre.com         </div>
<b>Retail Category</b>	Food & Beverage – Fast casual
<b>Total Number of Stores Currently Operating</b>	6
<b>Geographical Area Preferred</b>	Chicago downtown Chicago suburbs
<b>Typical GLA and Preferred Frontage</b>	1,000-2,000 SF
<b>Type of Location Desired</b>	Contact for more information
<b>Preferred Co-Tenants</b>	Contact for more information
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more information
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Family Dollar</b>
<b>Contact Information</b>	Todd J. Cabanban ( <a href="mailto:todd@crmcr.com">todd@crmcr.com</a> ) Marc Rubin ( <a href="mailto:marc@crmcr.com">marc@crmcr.com</a> ) Kyle Mayberry ( <a href="mailto:kyle@crmcr.com">kyle@crmcr.com</a> )
<b>Retail Category</b>	General Merchandise
<b>Total Number of Stores Currently Operating</b>	12,000 Family Dollar Stores – 17,000 Dollar Trees
<b>Geographical Area Preferred</b>	Chicago MSA, Downstate, and NW Indiana
<b>Typical GLA and Preferred Frontage</b>	
<b>Type of Location Desired</b>	Shopping Center, Storefronts, Free Standing
<b>Preferred Co-Tenants</b>	Regional and National
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	Dense mature markets
<b>Desired Income Range</b>	Any
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Famous Footwear</b>
<b>Contact Information</b>	Jim Pye – 847.490.5353, <a href="mailto:jpye@caleres.com">jpye@caleres.com</a> 2300 N. Barrington Rd., Suite 400, Hoffman Estates, IL 60169
<b>Retail Category</b>	Footwear
<b>Total Number of Stores Currently Operating</b>	970
<b>Geographical Area Preferred</b>	United States and Canada
<b>Typical GLA and Preferred Frontage</b>	6,000 - 7,000 sq. ft. in Outlet Centers with 40 ft. min. frontage 5,000 - 6,000 sq. ft. in Regional Mall / Lifestyle Centers with 40 ft. min. frontage 6,000 - 8,000 sq. ft. in Power Strips with 50 ft. min. frontage
<b>Type of Location Desired</b>	Outlet Centers, Regional Mall / Lifestyle Centers, Power Strips
<b>Preferred Co-Tenants</b>	Fashion apparel
<b>Typical Lease Term</b>	5 yr. term with three 5 yr. options
<b>Population Density Preferred</b>	100,000+ within 5 mile radius
<b>Desired Income Range</b>	60K+ within 5 mile radius
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	Approximately 12
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Famous Footwear was founded on one simple idea: everyone deserves to feel the joy that comes from a new pair of shoes. And today, all across the US, Canada and online, we make sure families experience that joy with styles from top brands that make everyone feel on top of the world. You'll find styles for women, men, and kids from favorites like Nike, Vans, adidas, Steve Madden, Timberland, Dr. Martens, Converse, and many more. Whatever your style, we want to help you wear it with confidence. Because everyone deserves to Feel a Little Famous.





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Firehouse Subs
<b>Contact Information</b>	Gary Litvin – 224.434.2728
<b>Retail Category</b>	Fast Casual Dining
<b>Total Number of Stores Currently Operating</b>	18
<b>Geographical Area Preferred</b>	Greater Chicagoland, and Northwest Indiana State of Minnesota
<b>Typical GLA and Preferred Frontage</b>	1,200sf-1,600sf (walk in) 1,900sf-2,100sf (drive thru)
<b>Type of Location Desired</b>	Outlot in front of major center, Close to daytime employment
<b>Preferred Co-Tenants</b>	Restaurants, theaters
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	3-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>First Watch The Daytime Cafe</b>
<b>Contact Information</b>	Matthew Livingston mlivingston@firstwatch.com
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	385
<b>Geographical Area Preferred</b>	Chicagoland, Detroit and St Louis
<b>Typical GLA and Preferred Frontage</b>	3,750- 4,000 45ft minimum Frontage
<b>Type of Location Desired</b>	Freestanding or Endcap, Highly Visible Locations
<b>Preferred Co-Tenants</b>	Top Trend Retailers, Grocers and Restaurants
<b>Typical Lease Term</b>	10 Years and 3 (5) Year Options
<b>Population Density Preferred</b>	40,000 in 2.5 miles
<b>Desired Income Range</b>	\$75,000+
<b>Number of Stores to Open in 2019 in this Region</b>	Chicago- 0 St. Louis- 11 Detroit- 3
<b>Number of Stores Projected to Open in 2020</b>	Corporate Locations- 51 Chicago Locations- 4 to 5 locations per year
<b>New Developments/Concepts</b>	NA
<b>Additional Comments</b>	Broker: Mid America Brian Adams and Steve Frishman



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Five Below
<b>Contact Information</b>	Steve Pilafas – steve@greatstreetrealty.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	40
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	8,000-10,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Five Guys Burgers and Fries</b>
<b>Contact Information</b>	Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Dan Molnar- Baum Realty Group <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a> 312-275-3138
<b>Retail Category</b>	Restaurant Quick Service
<b>Total Number of Stores Currently Operating</b>	1,600+ Nationally ; 43 in IL
<b>Geographical Area Preferred</b>	Rosemont, Oak Brook, Melrose Park (relo)
<b>Typical GLA and Preferred Frontage</b>	2,500 sf
<b>Type of Location Desired</b>	Urban storefronts, freestanding, shared pads and endcaps
<b>Preferred Co-Tenants</b>	High traffic generators and similar QSR Retailers (Chipotle, Panera, SBUX)
<b>Typical Lease Term</b>	10-year initial term with options
<b>Population Density Preferred</b>	Residential: 25,000 within 1 mile Daytime: 10,000 within 1 mile
<b>Desired Income Range</b>	\$65,000 + within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	"Black iron" is required. Corporate Deals in Chicago MSA



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Floor &amp; Décor</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Home Improvement
<b>Total Number of Stores Currently Operating</b>	106
<b>Geographical Area Preferred</b>	AZ, CA CO, FL, GA, IL, LA, MD, NC, NJ, NV, OH, PA, TN, TX, UT, & VA
<b>Typical GLA and Preferred Frontage</b>	80,000 SF
<b>Type of Location Desired</b>	Freestanding
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	15-18 Stores
<b>Number of Stores Projected to Open in 2020</b>	20-22
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Flying Squirrel</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a> Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a>
<b>Retail Category</b>	Entertainment - Trampoline
<b>Total Number of Stores Currently Operating</b>	0 in Chicagoland
<b>Geographical Area Preferred</b>	No competition within a 5 mile radius, suburban markets with high daytime and weekend populations
<b>Typical GLA and Preferred Frontage</b>	50,000 SF
<b>Type of Location Desired</b>	Regional with visibility to the highway
<b>Preferred Co-Tenants</b>	Theaters, Grocery Stores, other entertainment users
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	50,000 plus in 3 miles
<b>Desired Income Range</b>	\$60,000-\$90,000 Median HH
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Foot Locker</b>
<b>Contact Information</b>	Ross Garfinkel (312) 297-7692 Jim Sakanich: (312) 297 -7692
<b>Retail Category</b>	Footwear & Apparel
<b>Total Number of Stores Currently Operating</b>	3,174
<b>Geographical Area Preferred</b>	All USA
<b>Typical GLA and Preferred Frontage</b>	6,000 SF – 12,000 SF
<b>Type of Location Desired</b>	enclosed super regional mall, enclosed regional mall, outlet center, community strip center, neighborhood strip center, pad site/outparcel, lifestyle center, freestanding
<b>Preferred Co-Tenants</b>	All considered
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Forman Mills</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Fashion
<b>Total Number of Stores Currently Operating</b>	45
<b>Geographical Area Preferred</b>	Core Urban Markets in <b>IL, WI, IN</b>
<b>Typical GLA and Preferred Frontage</b>	50,000
<b>Type of Location Desired</b>	Dense urban markets
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Foss Swim School
<b>Contact Information</b>	<p>Matt Fetter– Baum Realty Group  <a href="mailto:matt.fetter@baumrealty.com">matt.fetter@baumrealty.com</a> 312.275.3131</p> <p>Lauren Martin - Baum Realty Group  <a href="mailto:lauren@baumrealty.com">lauren@baumrealty.com</a> 312.275.3129</p>
<b>Retail Category</b>	Swim School
<b>Total Number of Stores Currently Operating</b>	15
<b>Geographical Area Preferred</b>	Midwest
<b>Typical GLA and Preferred Frontage</b>	8,000-12,000 SF, 38-47 ft minimum frontage
<b>Type of Location Desired</b>	Heavily populated areas. Class A/B properties close to main on main.
<b>Preferred Co-Tenants</b>	Childcare facilities, grocery anchored strip centers and shopping malls. Stand-alone locations just off the main retail corridor.
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	75,000 within 3 miles, 150,000 within 5 miles.
<b>Desired Income Range</b>	Above \$100,000
<b>Number of Stores to Open in 2019 in this Region</b>	3 (Midwest)
<b>Number of Stores Projected to Open in 2020</b>	7 (Midwest)
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Freddy's Frozen Custard &amp; Steakburgers</b>
<b>Contact Information</b>	 <p><b>GREGG STEIN</b>  <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b>  <b>VEQUITY REAL ESTATE ADVISORS</b></p> <hr style="width: 20%; margin-left: 0;"/> <p>400 N. STATE STREET SUITE 400          CHICAGO, IL 60654  <a href="http://www.vequityrealestateadvisors.com">+ www.vequityrealestateadvisors.com</a>  <a href="tel:312.701.1771">+ 312.701.1771 (O)</a>   <a href="tel:216.870.1553">216.870.1553 (C)</a>  <a href="mailto:g.stein@vequity.com">+ g.stein@vequity.com</a></p>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	350
<b>Geographical Area Preferred</b>	IL
<b>Typical GLA and Preferred Frontage</b>	3,000-3,500 SF
<b>Type of Location Desired</b>	High Profile Outlot positions. Freestanding or endcap drive-thru opportunities will be considered. 1.25 Acres for purchase is preferred.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Funtopia
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a> Brent Wayburn: 312-935-1906; <a href="mailto:Brent.Wayburn@cbre.com">Brent.Wayburn@cbre.com</a>
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	20
<b>Geographical Area Preferred</b>	National Expansion
<b>Typical GLA and Preferred Frontage</b>	25,000 – 35,000 SF
<b>Type of Location Desired</b>	Region Trade Areas
<b>Preferred Co-Tenants</b>	Power Centers
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Minimum 25' Ceiling Height



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Gardner School</b>
<b>Contact Information</b>	<b>CBRE, Inc.</b>  Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com  <div style="text-align: right;">           Kim Wiskup            (312) 9351943            Kimberly.Wiskup@cbre.com         </div>
<b>Retail Category</b>	Education – Preschool
<b>Total Number of Stores Currently Operating</b>	20
<b>Geographical Area Preferred</b>	Chicago Metro Chicago Suburbs
<b>Typical GLA and Preferred Frontage</b>	1 acre
<b>Type of Location Desired</b>	Freestanding, zoned for daycare
<b>Preferred Co-Tenants</b>	Contact for more information
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more information
<b>Desired Income Range</b>	Affluent areas
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Prefer to buy but will consider lease transactions.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Getaway</b>
<b>Contact Information</b>	Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Dan Molnar- Baum Realty Group <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a> 312-275-3138
<b>Retail Category</b>	Camping / Hoteling
<b>Total Number of Stores Currently Operating</b>	8 (Boston, New York, Washington D.C., Atlanta, Dallas, Los Angeles, Pittsburg & Cleveland, and Portland, OR)
<b>Geographical Area Preferred</b>	Within 2 hours of Chicago
<b>Typical GLA and Preferred Frontage</b>	40+ Acres
<b>Type of Location Desired</b>	Former Campgrounds or Wooded Grounds
<b>Preferred Co-Tenants</b>	None. Peace and Quiet
<b>Typical Lease Term</b>	Sale or Lease
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Getaway repurposes serene campgrounds to allow people to escape to nature. They design tiny houses and place them in beautiful nature and rents them out by the night.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Goddard Schools</b>
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	Daycare
<b>Total Number of Stores Currently Operating</b>	3
<b>Geographical Area Preferred</b>	Subject to Proximity
<b>Typical GLA and Preferred Frontage</b>	10,000SF or 1.25 Acres
<b>Type of Location Desired</b>	High Income Areas
<b>Preferred Co-Tenants</b>	Households or Business
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	35,000+
<b>Desired Income Range</b>	High End
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	N/A



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Godiva</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Café/retail
<b>Total Number of Stores Currently Operating</b>	450
<b>Geographical Area Preferred</b>	Dense downtown sites in <b>IL</b>
<b>Typical GLA and Preferred Frontage</b>	Minimum 1,500 SF
<b>Type of Location Desired</b>	High Profile Flagship Locations with high foot traffic
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Goldfish Swim School
<b>Contact Information</b>	Brent Wayburn: 312-935-1906; <a href="mailto:Brent.Wayburn@cbre.com">Brent.Wayburn@cbre.com</a> Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a>
<b>Retail Category</b>	Swim School
<b>Total Number of Stores Currently Operating</b>	80 +
<b>Geographical Area Preferred</b>	Chicago City & Suburbs
<b>Typical GLA and Preferred Frontage</b>	10,000 – 12,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	Grocery Anchored
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Golf Galaxy
<b>Contact Information</b>	Tim Miller – <a href="mailto:tim@greatstreetrealty.com">tim@greatstreetrealty.com</a> Jon Reese – <a href="mailto:jon@greatstreetrealty.com">jon@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	35,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Goodwill</b>
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	15,000 – 20,000 SF
<b>Type of Location Desired</b>	Drop off window
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Graeter's Ice Cream</b>
<b>Contact Information</b>	Adam Secher, Baum Realty Group 312-275-3130, <a href="mailto:adam@baumrealty.com">adam@baumrealty.com</a>  Nicole Cardot, Baum Realty Group 312-275-0371, <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a>
<b>Retail Category</b>	Ice Cream
<b>Total Number of Stores Currently Operating</b>	55
<b>Geographical Area Preferred</b>	Suburban downtown markets only
<b>Typical GLA and Preferred Frontage</b>	1,800-2,200 sf
<b>Type of Location Desired</b>	Suburban storefronts, freestanding and endcaps
<b>Preferred Co-Tenants</b>	High traffic generators including movie theaters, schools, parks
<b>Typical Lease Term</b>	10 year initial term with option
<b>Population Density Preferred</b>	Residential: 50,000 within 1 mile Daytime: 20,000 within 1 mile
<b>Desired Income Range</b>	\$85,000+ within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Grand Appliance &amp; TV</b>
<b>Contact Information</b>	Jason Sorce <a href="mailto:jasonsorce@peakgroupplc.com">jasonsorce@peakgroupplc.com</a> 630-841-0011
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Gurnee, Shorewood, Joliet, Evergreen Park
<b>Typical GLA and Preferred Frontage</b>	5,500 – 7,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	3,000-5,000 SF outlet store – Lake County
<b>Additional Comments</b>	High Visibility



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Great Clips</b>
<b>Contact Information</b>	Jacob Strom / SVN Chicago Commercial / <a href="mailto:Jacob.Strom@svn.com">Jacob.Strom@svn.com</a> Sara Chaiken / Great Clips / <a href="mailto:sara.chaiken@greatclips.com">sara.chaiken@greatclips.com</a>
<b>Retail Category</b>	Hair Salon
<b>Total Number of Stores Currently Operating</b>	4,300+
<b>Geographical Area Preferred</b>	Chicago MSA including NW Indiana
<b>Typical GLA and Preferred Frontage</b>	800 – 1,300 sq. ft.
<b>Type of Location Desired</b>	Grocery Anchored Centers / National Retail Synergy
<b>Preferred Co-Tenants</b>	Wal-Mart, Target, Major Grocery Anchors, National retailers
<b>Typical Lease Term</b>	5 Years
<b>Population Density Preferred</b>	10,000+
<b>Desired Income Range</b>	\$50,000+
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	10+
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Hannah's Bretzel
<b>Contact Information</b>	Mid-America Real Estate Corporation Michael Wexler – <a href="mailto:mwexler@midamericagr.com">mwexler@midamericagr.com</a>  John Bassi – <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
<b>Retail Category</b>	Fast Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	7
<b>Geographical Area Preferred</b>	Streeterville, River North
<b>Typical GLA and Preferred Frontage</b>	1,500-2,000
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Hapik
<b>Contact Information</b>	Reuben Rischall, rrischall@metrocre.com, 312-560-2224
<b>Retail Category</b>	Entertainment and experiential
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Highly dense suburban or urban sub-markets
<b>Typical GLA and Preferred Frontage</b>	5,000 SF – 10,000 SF
<b>Type of Location Desired</b>	Power Center, neighborhood shopping center and malls. The location should have ample parking.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years with 2, 5 year options
<b>Population Density Preferred</b>	700,000 people in 10 miles radius
<b>Desired Income Range</b>	\$50K-\$150K family income per year
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	24'-26' min ceiling clear height needed.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Hawksmoor</b>
<b>Contact Information</b>	Ross Garfinkel (312) 297-7692 Jim Sakanich: (312) 297 -7692
<b>Retail Category</b>	Food (Steakhouse)
<b>Total Number of Stores Currently Operating</b>	9
<b>Geographical Area Preferred</b>	NY & Chicago
<b>Typical GLA and Preferred Frontage</b>	8,000 SF – 10,000 SF
<b>Type of Location Desired</b>	Downtown Chicago in Fulton Market, River North, or Lincoln Park
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	High
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Old, historical buildings preferred





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Heartland Dental
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	3,000 SF
<b>Type of Location Desired</b>	Grocery outlots in outer ring suburbs. Prefer to purchase.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Honey Berry
<b>Contact Information</b>	Steve Caton, CCIM, 815-954-5300, <a href="mailto:Steve@CatonCommercial.com">Steve@CatonCommercial.com</a> Nick O'Donnell, 630-546-3506, <a href="mailto:Nick@CatonCommercial.com">Nick@CatonCommercial.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	3
<b>Geographical Area Preferred</b>	Suburban
<b>Typical GLA and Preferred Frontage</b>	3,500 – 4,000 SF
<b>Type of Location Desired</b>	2 <sup>nd</sup> Generation Restaurant
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 year
<b>Population Density Preferred</b>	Dense office and or residential
<b>Desired Income Range</b>	80,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>HOTWORX</b>
<b>Contact Information</b>	GINA CARUSO gina@lordcompanies.com 312-802-9290
<b>Retail Category</b>	FITNESS
<b>Total Number of Stores Currently Operating</b>	94
<b>Geographical Area Preferred</b>	Chicago MSA – focus on Wheaton, Elmhurst, Naperville
<b>Typical GLA and Preferred Frontage</b>	1,500 SF; 20 SF of frontage
<b>Type of Location Desired</b>	Heavy foot traffic; power centers
<b>Preferred Co-Tenants</b>	Restaurants, Grocery, Service
<b>Typical Lease Term</b>	10
<b>Population Density Preferred</b>	Heavy
<b>Desired Income Range</b>	Medium to high
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	Infrared sauna studios with virtual instructors.
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**


**Retailer Fact Sheet**

<b>Retailer Name</b>	IDOF Fresh Mediterranean (I Dream of Falafel)
<b>Contact Information</b>	Brendan Watt, Tartan Realty Group, 312-605-8535, brendan@tartanrealtygroup.com
<b>Retail Category</b>	QSR- Mediterranean
<b>Total Number of Stores Currently Operating</b>	9
<b>Geographical Area Preferred</b>	Loop, South Loop, River North, Streeterville , Old Town, Schaumburg
<b>Typical GLA and Preferred Frontage</b>	1,000-2,200 with 18' of frontage
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	Other QSRs
<b>Typical Lease Term</b>	10 year with two (2) five (5) year options
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Second generation restaurants preferred. Must have black iron



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Indochino</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Fashion
<b>Total Number of Stores Currently Operating</b>	55
<b>Geographical Area Preferred</b>	High Street Urban
<b>Typical GLA and Preferred Frontage</b>	2,500 SF
<b>Type of Location Desired</b>	Corner, high profile sites in luxury retail corridors
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection

### Retailer Fact Sheet

Retailer Name	<b>Invicto</b>
Contact Information	<b>Mid-America Real Estate Corporation</b> Lara Keene – (630) 481-4038; <a href="mailto:lkeene@midamericagr.com">lkeene@midamericagr.com</a> John Bassi – (630) 481-4037; <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
Retail Category	Restaurant – Fast Casual
Total Number of Stores Currently Operating	
Geographical Area Preferred	Downtown Chicago, Regional Suburbs
Typical GLA and Preferred Frontage	Suburbs: 2,000-2,600 SF Urban: 1,800-2,300 SF
Type of Location Desired	Suburbs – new developments with outdoor patio Urban – high foot traffic
Preferred Co-Tenants	
Typical Lease Term	10 years
Population Density Preferred	
Desired Income Range	
Number of Stores to Open in 2019 in this Region	1
Number of Stores Projected to Open in 2020	3
New Developments/Concepts	
Additional Comments	Needs black iron



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Invisible Ink
<b>Contact Information</b>	Amy Sider – CBRE
<b>Retail Category</b>	Medical
<b>Total Number of Stores Currently Operating</b>	31 nationally
<b>Geographical Area Preferred</b>	City and suburbs
<b>Typical GLA and Preferred Frontage</b>	1000-2000 SF
<b>Type of Location Desired</b>	High traffic
<b>Preferred Co-Tenants</b>	Daily needs
<b>Typical Lease Term</b>	5 -10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection

### Retailer Fact Sheet

Retailer Name	<b>Jamba Juice</b>
Contact Information	<b>Mid-America Real Estate Corporation</b> Michael Wexler – (630) 261-6947; <a href="mailto:mwexler@midamericagr.com">mwexler@midamericagr.com</a> John Bassi – (630) 481-4037; <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
Retail Category	Restaurant – Fast Casual
Total Number of Stores Currently Operating	
Geographical Area Preferred	Chicago, suburbs with office population
Typical GLA and Preferred Frontage	1,200-2,000
Type of Location Desired	
Preferred Co-Tenants	Other food and beverage
Typical Lease Term	10 years
Population Density Preferred	100,000+
Desired Income Range	
Number of Stores to Open in 2019 in this Region	0
Number of Stores Projected to Open in 2020	2
New Developments/Concepts	
Additional Comments	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Jimmy John's Gourmet Sandwiches</b>
<b>Contact Information</b>	Allen Joffe - Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Dan Molnar- Baum Realty Group <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a> 312-275-3138
<b>Retail Category</b>	Restaurant Quick Casual
<b>Total Number of Stores Currently Operating</b>	2,000+
<b>Geographical Area Preferred</b>	City of Chicago: Logan Square, Cumberland & Foster, Elston & Addison, Cicero & Archer Chicago Ave Suburbs/MSA: Baraboo,WI; Crest Hills/Joliet, Des Plaines, Hinsdale, Hoffman Estates, Kenosha, Kildeer, Niles, Naperville, Round Lake Beach, Schererville, IN; Villa Park and Waukegan.
<b>Typical GLA and Preferred Frontage</b>	1,200 –1,600 SF; 20' minimum width
<b>Type of Location Desired</b>	Outlot, endcap, drive-thru opportunities
<b>Preferred Co-Tenants</b>	Starbucks, grocery stores, Target
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	20,000 daytime and/or 25,000 residential within 5 miles
<b>Desired Income Range</b>	\$40,000 median
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	6
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	If a relocation, drive thrus are preferred.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Joe &amp; The Juice</b>
<b>Contact Information</b>	<p style="text-align: center;"><b>CBRE, Inc.</b></p> <p>Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com</p> <p style="text-align: right;">Kim Wiskup (312) 9351943 Kimberly.Wiskup@cbre.com</p>
<b>Retail Category</b>	Food & Beverage – Fast Casual
<b>Total Number of Stores Currently Operating</b>	300
<b>Geographical Area Preferred</b>	Chicago Loop
<b>Typical GLA and Preferred Frontage</b>	700-2,000 SF
<b>Type of Location Desired</b>	Near transit hubs and daytime population
<b>Preferred Co-Tenants</b>	Contact for more information
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more information
<b>Desired Income Range</b>	Very high-end income levels.
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Will consider Loop lobby locations.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Just Salad</b>
<b>Contact Information</b>	Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a> Lew Kornberg – <a href="mailto:lew.kornberg@am.jll.com">lew.kornberg@am.jll.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	+/- 45
<b>Geographical Area Preferred</b>	Chicago City & Suburbs
<b>Typical GLA and Preferred Frontage</b>	1,800 – 3,000 SF
<b>Type of Location Desired</b>	Endcap, Endcap drive-thru, freestanding, or in-line.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	\$75,000+
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	New store design
<b>Additional Comments</b>	Prefer areas with daytime traffic generators, office population, hospitals, retail.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Kiddie Academy (Franchise)</b>
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a> Brent Wayburn: 312-935-1906; <a href="mailto:Brent.Wayburn@cbre.com">Brent.Wayburn@cbre.com</a>
<b>Retail Category</b>	Education
<b>Total Number of Stores Currently Operating</b>	200 +
<b>Geographical Area Preferred</b>	Lake County
<b>Typical GLA and Preferred Frontage</b>	10,000 SF / 1-2acres (Sale or Lease)
<b>Type of Location Desired</b>	Outparcel
<b>Preferred Co-Tenants</b>	Daily Needs Generators
<b>Typical Lease Term</b>	15 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Kids Empire</b>
<b>Contact Information</b>	Reuben Rischall, <a href="mailto:rischall@metrocre.com">rischall@metrocre.com</a> , 312-560-2224
<b>Retail Category</b>	Entertainment, experiential
<b>Total Number of Stores Currently Operating</b>	7 open nationally 1 open in Villa Park
<b>Geographical Area Preferred</b>	Highly dense suburban or urban sub-markets
<b>Typical GLA and Preferred Frontage</b>	10,000 SF to 15,000 SF Frontage can vary, but need min 75-80' width for playground structure
<b>Type of Location Desired</b>	Power Center, neighborhood shopping center and malls. The location should have ample parking.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years with 2, 5 year options
<b>Population Density Preferred</b>	700,000 people in 10 miles radius
<b>Desired Income Range</b>	\$50K-\$150K family income per year
<b>Number of Stores to Open in 2019 in this Region</b>	1 more
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	21'-24' clear height in appx 4K SF of the space usual located in the back. Some LL are raising the ceiling heights to 24' clear height.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Kids "R" Kids
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	Daycare
<b>Total Number of Stores Currently Operating</b>	0
<b>Geographical Area Preferred</b>	City of Chicago – West Loop
<b>Typical GLA and Preferred Frontage</b>	10,000 to 12,000SF
<b>Type of Location Desired</b>	High Income
<b>Preferred Co-Tenants</b>	All
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	35,000+
<b>Desired Income Range</b>	High Income
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	N/A



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>KinderCare</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Childcare
<b>Total Number of Stores Currently Operating</b>	1,700
<b>Geographical Area Preferred</b>	North Shore
<b>Typical GLA and Preferred Frontage</b>	1.15 – 3 acres with an 11,000 SF building and a 10,000 SF playground
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>KinderCare Learning Centers</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Kevin Reinke - (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Child Daycare
<b>Total Number of Stores Currently Operating</b>	1,000+
<b>Geographical Area Preferred</b>	Chicago Proper, select trade areas in Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	10,000-12,000 SF
<b>Type of Location Desired</b>	Freestanding, Endcap, In-Line
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Kura Sushi
<b>Contact Information</b>	Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	2,500 – 4,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>LA Fitness</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7275; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Danielle Kling - (630) 954-7329; <a href="mailto:dkling@midamericagr.com">dkling@midamericagr.com</a>
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	700+
<b>Geographical Area Preferred</b>	Everywhere
<b>Typical GLA and Preferred Frontage</b>	35,000-47,500 SF
<b>Type of Location Desired</b>	Power Center, Everyday Needs Corridors
<b>Preferred Co-Tenants</b>	Grocery
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	+60,000 in 3 miles
<b>Desired Income Range</b>	Per Capita +\$25,000
<b>Number of Stores to Open in 2019 in this Region</b>	6
<b>Number of Stores Projected to Open in 2020</b>	9
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>La Madeleine</b>
<b>Contact Information</b>	Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	87
<b>Geographical Area Preferred</b>	Chicago, Schaumburg, Oak Brook, Naperville, North Shore
<b>Typical GLA and Preferred Frontage</b>	4,000 SF – 6,000 SF
<b>Type of Location Desired</b>	City: Corner in one of the main neighborhoods Suburbs: Free standing, Out lot building, corner location
<b>Preferred Co-Tenants</b>	Fashion-oriented, upscale, grocery/supermarket
<b>Typical Lease Term</b>	10 years with 2 5-year options
<b>Population Density Preferred</b>	60,00-150,000 in a 3-mile radius
<b>Desired Income Range</b>	Mid, High
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2-3 stores
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>LaserAway</b>
<b>Contact Information</b>	Mid-America Real Estate Corporation Michael Wexler – <a href="mailto:mwexler@midamericagr.com">mwexler@midamericagr.com</a>  John Bassi – <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
<b>Retail Category</b>	MedSpa
<b>Total Number of Stores Currently Operating</b>	50
<b>Geographical Area Preferred</b>	River North, Gold coast, West Loop, Lincoln Park
<b>Typical GLA and Preferred Frontage</b>	1,400-2,000
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>The Lash Lounge</b>
<b>Contact Information</b>	Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Beauty Services
<b>Total Number of Stores Currently Operating</b>	85
<b>Geographical Area Preferred</b>	All USA
<b>Typical GLA and Preferred Frontage</b>	900 SF - 1,800 SF
<b>Type of Location Desired</b>	Regional mall, power center, strip center, lifestyle center, mixed use center, downtown business district
<b>Preferred Co-Tenants</b>	All considered
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

Retailer Name	<b>Lazy Dog Restaurant and Bar</b>
Contact Information	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a>
Retail Category	Full-Service Restaurant
Total Number of Stores Currently Operating	37 – California, Vegas, Colorado, Texas, Illinois, Atlanta 1 in Chicagoland
Geographical Area Preferred	Super-Regional Suburban and Urban Markets
Typical GLA and Preferred Frontage	8,000 SF with an additional 2,000 SF patio
Type of Location Desired	Super Regional
Preferred Co-Tenants	Theaters, Fitness, Grocers
Typical Lease Term	10 years
Population Density Preferred	+60,000 in 3 miles
Desired Income Range	Median HH - \$70,000 and above
Number of Stores to Open in 2019 in this Region	1
Number of Stores Projected to Open in 2020	2
New Developments/Concepts	
Additional Comments	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>LEAP</b>
<b>Contact Information</b>	Sharon Kahan - CBRE Amy Sider – CBRE
<b>Retail Category</b>	Digital soft goods – bridal, footwear, apparel, etc.
<b>Total Number of Stores Currently Operating</b>	7
<b>Geographical Area Preferred</b>	City neighborhoods and downtown
<b>Typical GLA and Preferred Frontage</b>	500-1000 SF
<b>Type of Location Desired</b>	Urban
<b>Preferred Co-Tenants</b>	Other digital brands and soft goods
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	<a href="http://www.leapinc.com">www.leapinc.com</a>



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Lifetime Fitness</b>
<b>Contact Information</b>	Bill Argall - bill@greatstreetrealty.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Little Caesars
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	QSR
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Subject to Proximity
<b>Typical GLA and Preferred Frontage</b>	1,200 to 1,800SF
<b>Type of Location Desired</b>	High Traffic – Households
<b>Preferred Co-Tenants</b>	Retail – QSRs
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	30,000+
<b>Desired Income Range</b>	Middle to Lower
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	Pick Up Window or Drive Thru option
<b>Additional Comments</b>	N/A



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	The Lock Up Self Storage
<b>Contact Information</b>	Brendan Watt, Tartan Realty Group, 312-605-8535, brendan@tartanrealtygroup.com
<b>Retail Category</b>	Self-Storage
<b>Total Number of Stores Currently Operating</b>	ORD- 18 MIN- 6
<b>Geographical Area Preferred</b>	ORD- Gold Coast and Streeterville MIN- Edina, Maple Grove, Wayzata, St. Paul
<b>Typical GLA and Preferred Frontage</b>	1-2+ acres with 100,000 SF of GLA (multi-story)
<b>Type of Location Desired</b>	Prefer great visibility with 20,000+ CPD. Strong office/retail is a plus
<b>Preferred Co-Tenants</b>	Refer to description above
<b>Typical Lease Term</b>	PURCHASE ONLY (Fee-simply land or existing building for renovation)
<b>Population Density Preferred</b>	ORD- 250,000+ in a 3-mile MIN- 70,000+ in a 3-mile radius
<b>Desired Income Range</b>	Average HH Income of \$85,000+
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Purchase only. High-end self-storage with no desire to do 1 <sup>st</sup> generation product.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Lou Malnati's Pizzeria
<b>Contact Information</b>	Andrew Cohen <a href="mailto:a.cohen@vequity.com">a.cohen@vequity.com</a> 312-985-0978
<b>Retail Category</b>	Pizza
<b>Total Number of Stores Currently Operating</b>	+/- 60
<b>Geographical Area Preferred</b>	Chicago MSA
<b>Typical GLA and Preferred Frontage</b>	1,800 SF (Carryout & Delivery) / 5,000-10,000 SF (Restaurants)
<b>Type of Location Desired</b>	Grocery-anchored shopping centers and outlots; freestanding restaurants
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Parking required



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Massage Envy</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Peter Scannell - (630) 954-7333; <a href="mailto:psscannell@midamericagr.com">psscannell@midamericagr.com</a>
<b>Retail Category</b>	Massage Therapy
<b>Total Number of Stores Currently Operating</b>	800+
<b>Geographical Area Preferred</b>	Illinois and NW Indiana Sub-Regional Trade Areas Urban: Bucktown, Wicker Park, Old Town and the Loop
<b>Typical GLA and Preferred Frontage</b>	3,000-3,500 sf
<b>Type of Location Desired</b>	Grocery anchored and apparel power centers
<b>Preferred Co-Tenants</b>	Fast Casual, Service Retailers, Apparel and anyone that enhances foot traffic.
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	40,000+
<b>Desired Income Range</b>	Suburban: \$75,000+ Urban: \$100,000+
<b>Number of Stores to Open in 2019 in this Region</b>	Suburban: 2 Urban: 1
<b>Number of Stores Projected to Open in 2020</b>	Suburban: 2-3 Urban: 2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Massage Luxe
<b>Contact Information</b>	Patrick Owens – <a href="mailto:Patrick.owens@am.jll.com">Patrick.owens@am.jll.com</a> Shannon Pope – <a href="mailto:Shannon.pope@am.jll.com">Shannon.pope@am.jll.com</a>
<b>Retail Category</b>	Health & Beauty
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	3,000 – 4,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Mattress Firm</b>
<b>Contact Information</b>	Steve Pilafas – steve@greatstreetrealty.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	3,000 – 4,000 SF
<b>Type of Location Desired</b>	No net new markets. Relocations only.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Mayweather Boxing &amp; Fitness</b>
<b>Contact Information</b>	Sharon Kahan - CBRE Amy Sider – CBRE
<b>Retail Category</b>	Fitness
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	City neighborhoods
<b>Typical GLA and Preferred Frontage</b>	2500-3000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 -10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet


<b>Retailer Name</b>	<b>McAlister's Deli</b>
<b>Contact Information</b>	Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120
<b>Retail Category</b>	Quick Casual Sandwiches, Soups, Salads, Teas & Spuds
<b>Total Number of Stores Currently Operating</b>	400+
<b>Geographical Area Preferred</b>	Chicago MSA except for City of Chicago
<b>Typical GLA and Preferred Frontage</b>	3,500sf with 40' frontage
<b>Type of Location Desired</b>	Regional and sub-regional markets, endcaps with pick up window opportunities, high concentration of office employees and daytime population, movie theaters
<b>Preferred Co-Tenants</b>	Daily needs, entertainment, hospitals, colleges & universities
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	40,000 in 2 miles
<b>Desired Income Range</b>	\$65,000 Average HHI
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>MedMen</b>
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> <p>400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a></p>
<b>Retail Category</b>	Cannabis
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in <b>IL, MI</b>
<b>Typical GLA and Preferred Frontage</b>	Minimum 3,500 SF
<b>Type of Location Desired</b>	High Profile Flagship Locations
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10-20 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Merlin Entertainments Groups</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	35,000 SF – 80,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Miller's Ale House</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a> Kevin Reinke - (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	100+
<b>Geographical Area Preferred</b>	Regional Trade Areas
<b>Typical GLA and Preferred Frontage</b>	7,200 sf / 1.25 Acres
<b>Type of Location Desired</b>	Freestanding
<b>Preferred Co-Tenants</b>	Power Center, Regional Mall
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Considering select regional markets only.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Mission BBQ</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Brian Adams – (630) 954-7512; <a href="mailto:badams@midamericagr.com">badams@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Fast Casual
<b>Total Number of Stores Currently Operating</b>	85
<b>Geographical Area Preferred</b>	Regional Suburban Chicagoland Trade Area's & Central Illinois
<b>Typical GLA and Preferred Frontage</b>	3,500 SF (43' Frontage)
<b>Type of Location Desired</b>	Endcap/ Freestanding
<b>Preferred Co-Tenants</b>	Regional Mall, Entertainment, Big Box Retail
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>MOD Pizza</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Kevin Reinke - (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a> Greg Bayer – (630) 954-7441; <a href="mailto:gbayer@midamericagr.com">gbayer@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Quick Casual – Pizza
<b>Total Number of Stores Currently Operating</b>	350+
<b>Geographical Area Preferred</b>	Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	2,500-3,000 sf (30' minimum width)
<b>Type of Location Desired</b>	Endcap
<b>Preferred Co-Tenants</b>	Grocery, Junior and Big Box Retail
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making


### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Modern Acupuncture</b>
<b>Contact Information</b>	Cooper Annenberg <a href="mailto:cooper@arcregroup.com">cooper@arcregroup.com</a>
<b>Retail Category</b>	Service
<b>Total Number of Stores Currently Operating</b>	0 in Illinois
<b>Geographical Area Preferred</b>	City and suburbs
<b>Typical GLA and Preferred Frontage</b>	1,200-1,600 SF
<b>Type of Location Desired</b>	Anchored shopping centers/lifestyle centers
<b>Preferred Co-Tenants</b>	Grocer, fitness, other service oriented retailers
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	50,000 +
<b>Desired Income Range</b>	\$75,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Franchise driven



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Murphy USA</b>
<b>Contact Information</b>	 <p><b>GREGG STEIN</b>  <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b>  <b>VEQUITY REAL ESTATE ADVISORS</b></p> <hr style="width: 20%; margin-left: 0;"/> <p>400 N. STATE STREET SUITE 400          CHICAGO, IL 60654  <a href="http://www.vequityrealestateadvisors.com">+ www.vequityrealestateadvisors.com</a>  <a href="tel:312.701.1771">+ 312.701.1771 (O)</a>   <a href="tel:216.870.1553">216.870.1553 (C)</a>  <a href="mailto:g.stein@vequity.com">+ g.stein@vequity.com</a></p>
<b>Retail Category</b>	Fuel Station & C Store
<b>Total Number of Stores Currently Operating</b>	1,500
<b>Geographical Area Preferred</b>	Regional markets in <b>IL &amp; IN</b>
<b>Typical GLA and Preferred Frontage</b>	Minimum 1 acre
<b>Type of Location Desired</b>	Hard Corner at a signal
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	20 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Naf Naf Grill
<b>Contact Information</b>	Dan Molnar, Baum Realty Group 312-275-3138, <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a>  Adam Secher, Baum Realty Group 312-275-3130, <a href="mailto:adam@baumrealty.com">adam@baumrealty.com</a>
<b>Retail Category</b>	Restaurant Quick Service
<b>Total Number of Stores Currently Operating</b>	18 Locally ; 44 Nationally
<b>Geographical Area Preferred</b>	Greater Chicagoland area
<b>Typical GLA and Preferred Frontage</b>	2,200 – 2,400 sf
<b>Type of Location Desired</b>	Urban storefronts, freestanding, shared pads and endcaps
<b>Preferred Co-Tenants</b>	High traffic generators
<b>Typical Lease Term</b>	10-year initial term with option
<b>Population Density Preferred</b>	Residential: 25,000 within 1 mile Daytime: 10,000 within 1 mile
<b>Desired Income Range</b>	\$65,000 + within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1 - 2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	“Black iron” is required.





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Naf Naf Middle Eastern Grill (Franchisee)</b>
<b>Contact Information</b>	Todd J. Cabanban <a href="mailto:Todd@crmcr.com">Todd@crmcr.com</a>
<b>Retail Category</b>	Fast Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	18 Locally ; 44 Nationally
<b>Geographical Area Preferred</b>	Chicago MSA
<b>Typical GLA and Preferred Frontage</b>	1,800-2,000 SF
<b>Type of Location Desired</b>	End Caps, Inline, City Neighborhoods
<b>Preferred Co-Tenants</b>	National Anchors and QSR co-tenants
<b>Typical Lease Term</b>	5 Years
<b>Population Density Preferred</b>	Residential: 25,000 within 1 mile Daytime: 10,000 within 1 mile
<b>Desired Income Range</b>	\$65,000 + within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	-
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	We represent the only franchisee in the Chicago Market.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Nando's Peri-Peri
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Brian Adams – (630) 954-7512; <a href="mailto:badams@midamericagr.com">badams@midamericagr.com</a> Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Fast Casual
<b>Total Number of Stores Currently Operating</b>	1000+ (12 Locally)
<b>Geographical Area Preferred</b>	Regional Suburban Chicagoland Trade Area's & Urban Neighborhoods
<b>Typical GLA and Preferred Frontage</b>	3,000 SF
<b>Type of Location Desired</b>	Endcap
<b>Preferred Co-Tenants</b>	Regional Mall, Entertainment/ Experiential Uses, Specialty Retail
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	1-2
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Noodles &amp; Company</b>
<b>Contact Information</b>	Marc Rubin ( <a href="mailto:marc@crmc.com">marc@crmc.com</a> )
<b>Retail Category</b>	Fast Casual
<b>Total Number of Stores Currently Operating</b>	460
<b>Geographical Area Preferred</b>	Selective Suburban markets
<b>Typical GLA and Preferred Frontage</b>	2,500 SF
<b>Type of Location Desired</b>	Free Standing or end cap outlots with drive thru pick up window (not traditional drive thru, no menu board/speaker system)
<b>Preferred Co-Tenants</b>	Target, Regional Malls, Grocery
<b>Typical Lease Term</b>	Ten years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	\$75,000+
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Prefer a pick-up window



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Oak Street Health</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  National Representation:  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a>
<b>Retail Category</b>	Medical (Senior Primary Care)
<b>Total Number of Stores Currently Operating</b>	54 Nationally
<b>Geographical Area Preferred</b>	Urban Density IL Infill
<b>Typical GLA and Preferred Frontage</b>	7,500-10,000 SF
<b>Type of Location Desired</b>	Dense urban and suburban areas; Outlots - endcaps or freestanding
<b>Preferred Co-Tenants</b>	Grocers, National Retailers, Hospital Proximity
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Minority, Older
<b>Desired Income Range</b>	\$55,000 or below Median HH Income
<b>Number of Stores to Open in 2019 in this Region</b>	4 + Chicagoland
<b>Number of Stores Projected to Open in 2020</b>	30 Nationally
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	Convenient, immediate parking near storefront.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Ojos Locos</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Kevin Reinke – (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a> Steve Frishman – (630) 954-7512; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	10+
<b>Geographical Area Preferred</b>	Suburban Chicago
<b>Typical GLA and Preferred Frontage</b>	4,500-7,000 SF
<b>Type of Location Desired</b>	Freestanding, Endcap
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	100,000 Hispanic population within 5 miles
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Preference for 2 <sup>nd</sup> generation restaurant space, but will also consider new construction.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>OVME</b>
<b>Contact Information</b>	Amy Sider – CBRE
<b>Retail Category</b>	Med Spa
<b>Total Number of Stores Currently Operating</b>	5 (Atlanta – 2, Nashville, Dallas, and Charlotte)
<b>Geographical Area Preferred</b>	City locations
<b>Typical GLA and Preferred Frontage</b>	1500-2500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	Fashion retailers
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Panda Express</b>
<b>Contact Information</b>	Todd J. Cabanban ( <a href="mailto:todd@crmc.com">todd@crmc.com</a> ) Jackie Salman ( <a href="mailto:jackie@crmc.com">jackie@crmc.com</a> )
<b>Retail Category</b>	Fast Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	2200 Nationwide
<b>Geographical Area Preferred</b>	Illinois and NW Indiana
<b>Typical GLA and Preferred Frontage</b>	2,200 SF (20,000-30,000 SF lot of freestanding locations)
<b>Type of Location Desired</b>	Freestanding with drive-thru
<b>Preferred Co-Tenants</b>	National fast casual restaurants
<b>Typical Lease Term</b>	10 years/Purchase
<b>Population Density Preferred</b>	Min pop., 50,000 in 3 miles
<b>Desired Income Range</b>	Median HH income over \$60,000
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	Panda is interested in owning their real estate. They can be creative with and purchase larger sites for development.
<b>Additional Comments</b>	Panda is the largest Chinese food chain in the county. Panda Cares has raise \$61 Million to support elementary children and support worldwide disaster relief.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Pearle Vision</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a> Will Francke – (630) 954-7309; <a href="mailto:wfrancke@midamericagr.com">wfrancke@midamericagr.com</a> Willie Hoag – (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a>
<b>Retail Category</b>	Optical
<b>Total Number of Stores Currently Operating</b>	1,000 + total locations
<b>Geographical Area Preferred</b>	DuPage County, Parts of Will County
<b>Typical GLA and Preferred Frontage</b>	1,800-2,300 SF (2,000 SF = sweet spot); 25' frontage
<b>Type of Location Desired</b>	Outlots, Inline or endcap
<b>Preferred Co-Tenants</b>	Grocers, National Fast-Casuals
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	50,000 + in 3 Miles
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Need 10-minute drivetimes from LensCrafters





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Pet People</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Peter Scannell - (630) 954-7333; <a href="mailto:psscannell@midamericagr.com">psscannell@midamericagr.com</a>
<b>Retail Category</b>	Pet Supply
<b>Total Number of Stores Currently Operating</b>	75 (Nationally)
<b>Geographical Area Preferred</b>	City & Western/Southwestern Suburbs
<b>Typical GLA and Preferred Frontage</b>	5,000 sf (suburban) 2,500 sf (urban)
<b>Type of Location Desired</b>	Grocery Anchored
<b>Preferred Co-Tenants</b>	Grocery
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Varies
<b>Desired Income Range</b>	\$80,000 - \$100,000+
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Strong grocery anchored intersections strongly preferred



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Peter Rubi
<b>Contact Information</b>	Eddie Palacios, 630-988-0412, Eddie@CatonCommercial.com
<b>Retail Category</b>	Grocery
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	Chicagoland
<b>Typical GLA and Preferred Frontage</b>	9,000 -15,000 SF
<b>Type of Location Desired</b>	Flagship grocery space
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	130,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	Taking it urban
<b>Additional Comments</b>	Plant based grocer



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	PetSmart
<b>Contact Information</b>	Tim Miller – tim@greatstreetrealty.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	25,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Philz Coffee</b>
<b>Contact Information</b>	Mid-America Real Estate Corporation Jeff Kuchman Westin Kane
<b>Retail Category</b>	Fast Casual/Coffee
<b>Total Number of Stores Currently Operating</b>	50+
<b>Geographical Area Preferred</b>	Loop, Urban Neighborhoods, Suburban Lifestyle Centers.
<b>Typical GLA and Preferred Frontage</b>	1,800-2,500
<b>Type of Location Desired</b>	Endcap
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	N/A
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	0 and 10
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	N/A



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Pizza Hut / Wingstreet
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	200+
<b>Geographical Area Preferred</b>	NW Indiana, specifically East Chicago, and Glendale, WI
<b>Typical GLA and Preferred Frontage</b>	1,200 – 2,200 SF
<b>Type of Location Desired</b>	At least 10 minutes from an existing (non-express) Pizza Hut store Minimum of 8, non-street parking spaces available during peak times No other pizza competition in center
<b>Preferred Co-Tenants</b>	low parking-load retailers
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	High
<b>Desired Income Range</b>	Any
<b>Number of Stores to Open in 2019 in this Region</b>	Chicago – 0 East Chicago – 1 Glendale, Wisconsin – 1
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Planet Fitness - Cook County (Atlantic Street Capital - Planet Fit Indy 10)
<b>Contact Information</b>	Michele Dodd <a href="mailto:michele.dodd@plntfholdings.com">michele.dodd@plntfholdings.com</a> (Bobby Melsher - Broker) - <a href="mailto:rmelsher@metrocre.com">rmelsher@metrocre.com</a>
<b>Retail Category</b>	Health Club
<b>Total Number of Stores Currently Operating</b>	72 in US (27 in Cook County) - We have territory in Downstate Illinois, SE Missouri, Indianapolis, Northern VA, WVA, Atlanta, MS, AL, FL
<b>Geographical Area Preferred</b>	Cook County
<b>Typical GLA and Preferred Frontage</b>	16,000-22,000 sf - 150 feet
<b>Type of Location Desired</b>	Endcap, freestanding - will go inline
<b>Preferred Co-Tenants</b>	Groceries - other large box
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	flexible
<b>Desired Income Range</b>	flexible
<b>Number of Stores to Open in 2019 in this Region</b>	3 in Cook, 3 outside Cook in IL
<b>Number of Stores Projected to Open in 2020</b>	6 in Cook County - 13 total in US
<b>New Developments/Concepts</b>	Testing smaller footprint in smaller markets
<b>Additional Comments</b>	There are several Franchisees in Chicago DMA - check with Bobby Melsher



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>PM Pediatrics</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a> Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a>
<b>Retail Category</b>	Pediatric Urgent Care
<b>Total Number of Stores Currently Operating</b>	0 in Chicagoland
<b>Geographical Area Preferred</b>	Dense suburban markets with young families
<b>Typical GLA and Preferred Frontage</b>	4,500 SF
<b>Type of Location Desired</b>	Grocery-anchored center along a main retail thoroughfare
<b>Preferred Co-Tenants</b>	Grocery, national restaurant chains, fitness
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	70,000 plus in 3 miles
<b>Desired Income Range</b>	\$60,000-\$90,000 Median HH
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>PNC Bank</b>
<b>Contact Information</b>	Patrick Owens – <a href="mailto:Patrick.owens@am.jll.com">Patrick.owens@am.jll.com</a> Shannon Pope – <a href="mailto:Shannon.pope@am.jll.com">Shannon.pope@am.jll.com</a>
<b>Retail Category</b>	Bank
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Illinois and Michigan
<b>Typical GLA and Preferred Frontage</b>	3,500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Popeyes</b>
<b>Contact Information</b>	Barry Millman - Bmillman@horizonrealtyservices.com George Manos - Gmanos@horizonrealtyservices.com
<b>Retail Category</b>	QSR
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	Subject to Proximity
<b>Typical GLA and Preferred Frontage</b>	2,000 to 3,200SF
<b>Type of Location Desired</b>	High Traffic – Single Tenant Drive Thru or Endcap Drive Thur
<b>Preferred Co-Tenants</b>	Other QSRs
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	35,000+
<b>Desired Income Range</b>	All
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	5
<b>New Developments/Concepts</b>	N/A
<b>Additional Comments</b>	N/A



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Primrose Schools</b>
<b>Contact Information</b>	Dan Molnar- Baum Realty Group <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a> 312-275-3138  Allen Joffe – Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120
<b>Retail Category</b>	Day Care
<b>Total Number of Stores Currently Operating</b>	300 + ; 9 in Chicago
<b>Geographical Area Preferred</b>	Vernon Hills, Naperville (north), Glenview, Northbrook, Schaumburg, Bartlett, Gurnee
<b>Typical GLA and Preferred Frontage</b>	1.5 – 2 acre land sites
<b>Type of Location Desired</b>	Non-retail land sites are preferred
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	Purchase required
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Prose</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Peter Scannell - (630) 954-7333; <a href="mailto:pscannell@midamericagr.com">pscannell@midamericagr.com</a> Danielle Kling – (630) 954-7329; <a href="mailto:dkling@midamericagr.com">dkling@midamericagr.com</a>
<b>Retail Category</b>	Nail Boutique
<b>Total Number of Stores Currently Operating</b>	6
<b>Geographical Area Preferred</b>	City & Western/Southwestern Suburbs
<b>Typical GLA and Preferred Frontage</b>	2,500 sf
<b>Type of Location Desired</b>	Grocery Anchored
<b>Preferred Co-Tenants</b>	Grocery; Weekly needs
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Varies
<b>Desired Income Range</b>	\$65,000 - \$100,000+
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	3-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Prefer outlot and high visibility options on grocery anchored intersections.



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>PT Solutions</b>
<b>Contact Information</b>	Adam Johnson 630-317-0729
<b>Retail Category</b>	Physical Therapy
<b>Total Number of Stores Currently Operating</b>	180
<b>Geographical Area Preferred</b>	Eastern half of US
<b>Typical GLA and Preferred Frontage</b>	2,500-3,000 sf
<b>Type of Location Desired</b>	Class A and B retail
<b>Preferred Co-Tenants</b>	Grocery, national brands
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>PUPS Pet Club</b>
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	Pet care, grooming and supplies
<b>Total Number of Stores Currently Operating</b>	4
<b>Geographical Area Preferred</b>	Old Town, South Loop, West Loop, etc.
<b>Typical GLA and Preferred Frontage</b>	1,500 – 2,000 SF
<b>Type of Location Desired</b>	Affluent, high-density residential areas 1 <sup>st</sup> floor retail in large, dog-friendly luxury towers is preferred
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Very dense
<b>Desired Income Range</b>	\$120,000+/HH
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Raising Cane' s Chicken Fingers
<b>Contact Information</b>	Patrick Owens – <a href="mailto:Patrick.owens@am.jll.com">Patrick.owens@am.jll.com</a> Shannon Pope – <a href="mailto:Shannon.pope@am.jll.com">Shannon.pope@am.jll.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	3,500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Rec Room</b>
<b>Contact Information</b>	Lew Kornberg – <a href="mailto:Lew.Kornberg@am.jll.com">Lew.Kornberg@am.jll.com</a> Adam Cody – <a href="mailto:Adam.cody@am.jll.com">Adam.cody@am.jll.com</a>
<b>Retail Category</b>	Entertainment
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	35,000 – 50,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Restore Wellness &amp; Cryotherapy</b>
<b>Contact Information</b>	Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a> Lew Kornberg – <a href="mailto:lew.kornberg@am.jll.com">lew.kornberg@am.jll.com</a>
<b>Retail Category</b>	Medical
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	2,200 – 3,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Rockler
<b>Contact Information</b>	Steve Pilafas – <a href="mailto:steve@greatstreetrealty.com">steve@greatstreetrealty.com</a>
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	6,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>The Roomplace</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690
<b>Retail Category</b>	Home Décor
<b>Total Number of Stores Currently Operating</b>	27
<b>Geographical Area Preferred</b>	Midwest
<b>Typical GLA and Preferred Frontage</b>	25,000 SF
<b>Type of Location Desired</b>	Community and neighborhood strip center, freestanding
<b>Preferred Co-Tenants</b>	All considered
<b>Typical Lease Term</b>	10 year with 3 5-year options
<b>Population Density Preferred</b>	100,000 in a 5 mile radius
<b>Desired Income Range</b>	Mid
<b>Number of Stores to Open in 2019 in this Region</b>	3-5 stores
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Roti Modern Mediterranean</b>
<b>Contact Information</b>	Anthony Campagni    Cooper Annenberg <a href="mailto:ac@arcgrp.com">ac@arcgrp.com</a> <a href="mailto:cooper@arcgrp.com">cooper@arcgrp.com</a>
<b>Retail Category</b>	Quick Service Restaurant
<b>Total Number of Stores Currently Operating</b>	42 total. 18 in Illinois
<b>Geographical Area Preferred</b>	Select urban locations
<b>Typical GLA and Preferred Frontage</b>	1,500-2,200 SF
<b>Type of Location Desired</b>	End caps with outdoor seating
<b>Preferred Co-Tenants</b>	Healthy oriented businesses
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Heavy day time population
<b>Desired Income Range</b>	\$100k +
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Need black iron



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Rumble</b>
<b>Contact Information</b>	Adam Secher, Baum Realty Group 312-275-3130, <a href="mailto:adam@baumrealty.com">adam@baumrealty.com</a>  Nicole Cardot, Baum Realty Group 312-275-0371, <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a>  Heather Muth, Baum Realty Group 312-275-3122, <a href="mailto:heather@baumrealty.com">heather@baumrealty.com</a>
<b>Retail Category</b>	Boxing / treading group fitness
<b>Total Number of Stores Currently Operating</b>	8
<b>Geographical Area Preferred</b>	Old Town and Loop (preference on Wacker frontage)
<b>Typical GLA and Preferred Frontage</b>	6,000 – 6,500 sf
<b>Type of Location Desired</b>	Street retail with opportunity for flagship branding
<b>Preferred Co-Tenants</b>	Fitness concepts and everyday needs generators
<b>Typical Lease Term</b>	10 year with 2 five-year options
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	\$100,000+
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Looking for column-free studio space with either 6,000 sf on the ground floor or 6,500 sf split between ground and second floor



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Salon Lofts
<b>Contact Information</b>	Jason Press – <a href="mailto:Jason.press@am.jll.com">Jason.press@am.jll.com</a> Lew Kornberg – <a href="mailto:lew.kornberg@am.jll.com">lew.kornberg@am.jll.com</a>
<b>Retail Category</b>	Medical
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	3,500 – 5,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>SEARS OUTLET</b>
<b>Contact Information</b>	Joe Grody – Cornerstone Commercial Real Estate 312.348.1332 - <a href="mailto:joe@ccptwo.com">joe@ccptwo.com</a>
<b>Retail Category</b>	Outlet Stores Appliances, Hardware, Lawn & Garden, Fitness Equipment, Mattresses
<b>Total Number of Stores Currently Operating</b>	130+
<b>Geographical Area Preferred</b>	Nationwide - Select Markets
<b>Typical GLA and Preferred Frontage</b>	15,000 – 40,000 SF
<b>Type of Location Desired</b>	Regional Shopping
<b>Preferred Co-Tenants</b>	Home Depot, Lowe's, Best Buy, Target,, Walmart
<b>Typical Lease Term</b>	5
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	3 - 4
<b>Number of Stores Projected to Open in 2020</b>	5+
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Sears Hometown and Outlet Stores was spun-off in 2012 into a separate company from Sears Holdings and was not a part of the Sears Holdings bankruptcy. Sears Outlet is in the process of being acquired next month (October 2019) by Franchise Group Newco S (Liberty Tax).



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Sephora</b>
<b>Contact Information</b>	Jim Sakanich (312) 297-7690 Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Beauty
<b>Total Number of Stores Currently Operating</b>	2,302
<b>Geographical Area Preferred</b>	All USA
<b>Typical GLA and Preferred Frontage</b>	3,800 SF – 5,500 SF
<b>Type of Location Desired</b>	Regional mall, power center, lifestyle center, mixed use center, downtown business district
<b>Preferred Co-Tenants</b>	Fashion-oriented, upscale
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	40-60 stores
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Shake Shack</b>
<b>Contact Information</b>	<b>CBRE, Inc.</b>  Phillip Golding (312) 338-2045 <a href="mailto:Phillip.Golding@cbre.com">Phillip.Golding@cbre.com</a> <div style="float: right;">           Kim Wiskup            (312) 9351943  <a href="mailto:Kimberly.Wiskup@cbre.com">Kimberly.Wiskup@cbre.com</a> </div>
<b>Retail Category</b>	Food & Beverage – Fast Casual
<b>Total Number of Stores Currently Operating</b>	248
<b>Geographical Area Preferred</b>	Urban & Suburban
<b>Typical GLA and Preferred Frontage</b>	2,500-3,500
<b>Type of Location Desired</b>	Corner, freestanding
<b>Preferred Co-Tenants</b>	Contact for more information
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more information
<b>Desired Income Range</b>	Affluent
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Shoppers World</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Willie Hoag - (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a> Sean Bossy - (630) 954-7902; <a href="mailto:sbossy@midamericagr.com">sbossy@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a> Ali Hicks - (630) 481-4044; <a href="mailto:ahicks@midamericagr.com">ahicks@midamericagr.com</a>
<b>Retail Category</b>	Soft Goods
<b>Total Number of Stores Currently Operating</b>	40- (3) Chicagoland
<b>Geographical Area Preferred</b>	Dense Near Urban Density, Near Other Soft Goods
<b>Typical GLA and Preferred Frontage</b>	35,000-45,000 SF
<b>Type of Location Desired</b>	Similar to Burlington, Marshalls
<b>Preferred Co-Tenants</b>	Ross, TJX
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	70,000 plus in 3 miles
<b>Desired Income Range</b>	\$55,000-\$75,000 Median HH
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Chicago one of three top growth markets 2019-2022



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Smashburger</b>
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a> Brent Wayburn: 312-935-1906; <a href="mailto:Brent.Wayburn@cbre.com">Brent.Wayburn@cbre.com</a>
<b>Retail Category</b>	Fast-Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	370 +
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	2,000 – 2,500 SF
<b>Type of Location Desired</b>	High Profile Locations in City and Suburbs
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Sola Salon Studios</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Lara Keene - 630.481.4038; <a href="mailto:lkeene@midamericagr.com">lkeene@midamericagr.com</a> Katie Killeen - (630) 954-7348; <a href="mailto:kkilleen@midamericagr.com">kkilleen@midamericagr.com</a>
<b>Retail Category</b>	Salon/Beauty
<b>Total Number of Stores Currently Operating</b>	400+ locations nationwide
<b>Geographical Area Preferred</b>	Urban: Lincoln Park, River North, West Loop, Lincoln Square, Logan Square Suburban: Oak Park, Evanston, North Shore
<b>Typical GLA and Preferred Frontage</b>	5,000-7,000 SF
<b>Type of Location Desired</b>	Downtown, etc.
<b>Preferred Co-Tenants</b>	Grocers, Fashion
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	1-2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Can take upper/lower levels, especially in higher rent districts. Some parking is preferred.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Sola Salon Studios</b>
<b>Contact Information</b>	Gary Litvin – 224.434.2728
<b>Retail Category</b>	Salon Studio Concept
<b>Total Number of Stores Currently Operating</b>	1
<b>Geographical Area Preferred</b>	West and Northwest Suburbs (Franchisee Territory)
<b>Typical GLA and Preferred Frontage</b>	4,500sf – 7,000sf
<b>Type of Location Desired</b>	Better quality centers, Lifestyle projects, Mixed use projects
<b>Preferred Co-Tenants</b>	Apparel, Restaurants, Coffee,
<b>Typical Lease Term</b>	10-15 years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Sport Clips</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Peter Scannell - (630) 954-7333; <a href="mailto:psscannell@midamericagr.com">psscannell@midamericagr.com</a>
<b>Retail Category</b>	Hair Care
<b>Total Number of Stores Currently Operating</b>	1,000+
<b>Geographical Area Preferred</b>	City and Suburbs
<b>Typical GLA and Preferred Frontage</b>	1,200-1,500 sf
<b>Type of Location Desired</b>	Power Center Outlots Urban: Andersonville, Lincoln Park, Old Town, West Loop and River North
<b>Preferred Co-Tenants</b>	Fast Casual, Service Retailers, Apparel and anyone that enhances foot traffic.
<b>Typical Lease Term</b>	5 years
<b>Population Density Preferred</b>	40,000+
<b>Desired Income Range</b>	\$75,000+
<b>Number of Stores to Open in 2019 in this Region</b>	Suburban: 3 Urban: 1
<b>Number of Stores Projected to Open in 2020</b>	Suburban: 5 Urban: 2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Star Cinema Grill
<b>Contact Information</b>	Gary Litvin 224.434.2728
<b>Retail Category</b>	Dine in Theater
<b>Total Number of Stores Currently Operating</b>	1 (Chicago market) 11 (total)
<b>Geographical Area Preferred</b>	Chicagoland suburbs & urban
<b>Typical GLA and Preferred Frontage</b>	35,000sf-60,000sf
<b>Type of Location Desired</b>	Existing big box space or new construction
<b>Preferred Co-Tenants</b>	Restaurants / Other entertainment uses
<b>Typical Lease Term</b>	15-20 years
<b>Population Density Preferred</b>	Over 150,000 in a 5 mile radius
<b>Desired Income Range</b>	Avg income over \$80,000
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	20 foot+ ceiling heights required



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Starbucks</b>
<b>Contact Information</b>	<p><b>City of Chicago and northern suburbs east of I-294:</b>  Adam Secher- Baum Realty Group  <a href="mailto:adam@baumrealty.com">adam@baumrealty.com</a> 312-275-3130</p> <p>Will Crowden- Baum Realty Group  <a href="mailto:will@baumrealty.com">will@baumrealty.com</a> 312-275-3104</p> <p><b>West of I-294 and north of I-88:</b>  Allen Joffe – Baum Realty Group  <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120</p> <p>Dan Molnar- Baum Realty Group  <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a> 312-275-3138</p> <p><b>South of I-88 (Southern/Western Suburbs &amp; Central IL):</b>  Todd Cabanban - Cabanban, Rubin &amp; Mayberry  <a href="mailto:todd@crmcrr.com">todd@crmcrr.com</a> 312-371-4494</p> <p><b>Minnesota:</b>  Stefanie Myer – Mid-America  <a href="mailto:SMeyer@midamericagr.com">SMeyer@midamericagr.com</a>, 952-563-6677</p> <p>Johnny Reiman – Mid-America  <a href="mailto:JReimann@midamericagr.com">JReimann@midamericagr.com</a>, 952-563-6679</p> <p><b>Iowa:</b>  Chad LaSala – NAI Heartland  <a href="mailto:chad@nai-heartland.com">chad@nai-heartland.com</a>, 913-956-5813</p> <p><b>Wisconsin:</b>  Tony Colvin – Mid-America  <a href="mailto:TColvin@midamericagr.com">TColvin@midamericagr.com</a>, 414-390-1405</p> <p><b>Michigan:</b>  Dave Denton – Dar Development  <a href="mailto:Dave.Denton@DARDEV.com">Dave.Denton@DARDEV.com</a>; 616-881-2900</p> <p>Albert Haddad – GH Real Estate (Detroit &amp; SE MI)  <a href="mailto:albert@ghrea.com">albert@ghrea.com</a>; 248-763-8200</p>

<b>Retail Category</b>	Coffee
<b>Total Number of Stores Currently Operating</b>	30,000+ worldwide
<b>Geographical Area Preferred</b>	Chicagoland, Wisconsin, Minnesota, Iowa, NW Indiana and Michigan
<b>Typical GLA and Preferred Frontage</b>	2,200sf with 30' frontage
<b>Type of Location Desired</b>	Urban & suburban, cafes & drive thrus
<b>Preferred Co-Tenants</b>	High traffic generators- hospitals, universities, large daytime population
<b>Typical Lease Term</b>	10 years with 4 options
<b>Population Density Preferred</b>	Residential: 10,000- 50,000 within 1 mile Daytime: 10,000- 50,000 within 1 mile
<b>Desired Income Range</b>	\$55,000 within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	The Roastery opens on Michigan Ave in November.
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>SUGAR BLISS CAKES</b>
<b>Contact Information</b>	ROBERT JAY FRIEDMAN <a href="mailto:rjfsite@jameson.com">rjfsite@jameson.com</a> 312.810.7203
<b>Retail Category</b>	BAKERY
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	CBD
<b>Typical GLA and Preferred Frontage</b>	800
<b>Type of Location Desired</b>	Heavy foot traffic
<b>Preferred Co-Tenants</b>	Corporate HQ
<b>Typical Lease Term</b>	10
<b>Population Density Preferred</b>	Heavy
<b>Desired Income Range</b>	Medium to high
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	Full line non-baking locations.
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Regis Corporation – Supercuts
<b>Contact Information</b>	Jack Siragusa: 312-935-1908; <a href="mailto:Jack.Siragusa@cbre.com">Jack.Siragusa@cbre.com</a>
<b>Retail Category</b>	Hair Care
<b>Total Number of Stores Currently Operating</b>	9,000 +
<b>Geographical Area Preferred</b>	Chicago City & Suburbs
<b>Typical GLA and Preferred Frontage</b>	1,200 – 1,500 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	Grocery Anchored
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>SUSHI+</b> Rotary Sushi
<b>Contact Information</b>	Joe Grody – Cornerstone Commercial Real Estate 312.348.1332 - <a href="mailto:joe@ccptwo.com">joe@ccptwo.com</a>
<b>Retail Category</b>	Food & Beverage
<b>Total Number of Stores Currently Operating</b>	3
<b>Geographical Area Preferred</b>	Chicago & Suburbs
<b>Typical GLA and Preferred Frontage</b>	3,500 - 5,000 SF
<b>Type of Location Desired</b>	High Foot Traffic
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 - 10
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	3 - 5
<b>New Developments/Concepts</b>	High Quality Innovative Sushi
<b>Additional Comments</b>	Great Vibe!



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>SusieCakes</b>
<b>Contact Information</b>	<p>Nicole Cardot, Baum Realty Group 312-275-0371, <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a></p> <p>Dan Molnar, Baum Realty Group 312-275-3138, <a href="mailto:dan@baumrealty.com">dan@baumrealty.com</a></p>
<b>Retail Category</b>	Bakery
<b>Total Number of Stores Currently Operating</b>	25
<b>Geographical Area Preferred</b>	Lincoln Park and West Loop
<b>Typical GLA and Preferred Frontage</b>	1,800-2,200 sf
<b>Type of Location Desired</b>	Urban storefronts
<b>Preferred Co-Tenants</b>	Active, energize street retail locations in urban markets alongside highly recognized upscale brands.
<b>Typical Lease Term</b>	10 year initial term with option
<b>Population Density Preferred</b>	Residential: 50,000 within 1 mile Daytime: 20,000 within 1 mile
<b>Desired Income Range</b>	\$75,000+ within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Sweet Basil Cafe</b>
<b>Contact Information</b>	Gary Litvin 224.434.2728 Barry Millman 224.434.2731
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	1 – 3 soon to open
<b>Geographical Area Preferred</b>	Chicagoland suburbs
<b>Typical GLA and Preferred Frontage</b>	3500sf – 10,000sf
<b>Type of Location Desired</b>	Former restaurants / free standing preferred
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	Over 50,000 in a 3 mile radius
<b>Desired Income Range</b>	Avg income over \$60,000
<b>Number of Stores to Open in 2019 in this Region</b>	4
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	Full Service breakfast/lunch/dinner restaurant
<b>Additional Comments</b>	TI package required



## 2020 Chicagoland Retail Connection

### Retailer Fact Sheet

Retailer Name	<b>Sweetgreen</b>
Contact Information	<b>Mid-America Real Estate Corporation</b> Michael Wexler – (630) 261-6947; <a href="mailto:mwexler@midamericagr.com">mwexler@midamericagr.com</a> John Bassi – (630) 481-4037; <a href="mailto:jbassi@midamericagr.com">jbassi@midamericagr.com</a>
Retail Category	Rest – Fast Casual
Total Number of Stores Currently Operating	80+
Geographical Area Preferred	Downtown Chicago/Better City Neighborhoods/Regional Suburbs
Typical GLA and Preferred Frontage	2,500 SF with 25' frontage
Type of Location Desired	Urban and Suburban with better F&B
Preferred Co-Tenants	Best in class F&B and retail
Typical Lease Term	10 years + 5 years
Population Density Preferred	
Desired Income Range	
Number of Stores to Open in 2019 in this Region	2
Number of Stores Projected to Open in 2020	3
New Developments/Concepts	
Additional Comments	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Sweetwaters</b>
<b>Contact Information</b>	Ross Garfinkel (312) 297-7692
<b>Retail Category</b>	Coffee & Tea
<b>Total Number of Stores Currently Operating</b>	17
<b>Geographical Area Preferred</b>	All USA
<b>Typical GLA and Preferred Frontage</b>	1,500 SF – 2,300 SF
<b>Type of Location Desired</b>	Regional mall, power center, strip center, lifestyle center, mixed use center, downtown business district
<b>Preferred Co-Tenants</b>	All considered
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2-4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Tapville Social</b>
<b>Contact Information</b>	Christina Caton Kitchel, 312-545-1035, <a href="mailto:Chistina@CatonCommercial.com">Chistina@CatonCommercial.com</a> Nick O'Donnell, 630-546-3506, <a href="mailto:Nick@CatonCommercial.com">Nick@CatonCommercial.com</a>
<b>Retail Category</b>	Food and Beverage
<b>Total Number of Stores Currently Operating</b>	2
<b>Geographical Area Preferred</b>	Suburban Chicagoland
<b>Typical GLA and Preferred Frontage</b>	4000 +/- and Kiosk locations
<b>Type of Location Desired</b>	Retail
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	5 + years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	80,000.00 +
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Searching for both Brick and mortar and kiosk locations in dense mall/entertainment focused properties. Strolling license is a must for mall locations. Automated self pour beer and wine concept in kiosk (no food) full kitchen in larger concept.





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Texas Roadhouse</b>
<b>Contact Information</b>	Meredith Oliver Brent Wayburn
<b>Retail Category</b>	Full Service Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Thorntons
<b>Contact Information</b>	IL - <a href="mailto:Dennis.Somers@MyThorntons.com">Dennis.Somers@MyThorntons.com</a> , IL- <a href="mailto:Mike.Krasucki@MyThorntons.com">Mike.Krasucki@MyThorntons.com</a> , TN, KY, IN - <a href="mailto:Jessica.Paul@MyThorntons.com">Jessica.Paul@MyThorntons.com</a> , OH, IN- <a href="mailto:Michael.Haas@MyThorntons.com">Michael.Haas@MyThorntons.com</a>
<b>Retail Category</b>	Convenience Store/ Fuel Center
<b>Total Number of Stores Currently Operating</b>	190
<b>Geographical Area Preferred</b>	IL, TN, KY, OH, IN, FL
<b>Typical GLA and Preferred Frontage</b>	1.5 Acres, (275' x 250'), 4,400 S.F. BLDG
<b>Type of Location Desired</b>	High Traffic Corners
<b>Preferred Co-Tenants</b>	N/A
<b>Typical Lease Term</b>	Fee or Lease
<b>Population Density Preferred</b>	Various
<b>Desired Income Range</b>	All
<b>Number of Stores to Open in 2019 in this Region</b>	10
<b>Number of Stores Projected to Open in 2020</b>	15
<b>New Developments/Concepts</b>	Will also consider diesel/travel center locations as well.
<b>Additional Comments</b>	Looking to open 20+ units/YR in 2021 and beyond.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Tide Dry Cleaners
<b>Contact Information</b>	Allen Joffe – Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> , 312-275-3120
<b>Retail Category</b>	Full Service Dry Cleaner
<b>Total Number of Stores Currently Operating</b>	80
<b>Geographical Area Preferred</b>	Chicago MSA
<b>Typical GLA and Preferred Frontage</b>	1,220-1,500sf for a drop store & 2,800sf for a plant store ¾ acre pad or out-parcel minimum
<b>Type of Location Desired</b>	Double valet lines (no drive thru window), excellent ingress/egress with signalized access, excellent visibility to intersection, 15 foot ceilings
<b>Preferred Co-Tenants</b>	High traffic generators- hospitals, universities, large daytime population, daily needs
<b>Typical Lease Term</b>	10 years with options
<b>Population Density Preferred</b>	Residential: 40,000
<b>Desired Income Range</b>	\$100,000
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	6
<b>New Developments/Concepts</b>	Tide Cleaners, formerly PressBox, is also seeking small locations both urban and suburban. 600 – 800 sf.
<b>Additional Comments</b>	Build to suits and conversions of outlot spaces are required. We're Changing Dry Cleaning For Good <a href="http://www.tidedrycleaners.com">www.tidedrycleaners.com</a>



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Tommy's Express Car Wash
<b>Contact Information</b>	Robin J. Muir, CCIM; <a href="mailto:robinm@tommys-express.com">robinm@tommys-express.com</a> ; 806-570-2874
<b>Retail Category</b>	Car Wash
<b>Total Number of Stores Currently Operating</b>	17
<b>Geographical Area Preferred</b>	USA
<b>Typical GLA and Preferred Frontage</b>	One Acre at least 160' of frontage
<b>Type of Location Desired</b>	Corner or off corner if connected to an intersection, 25K cars per day
<b>Preferred Co-Tenants</b>	Near major retail, fast food, c-store w/gas, grocery center outparcel
<b>Typical Lease Term</b>	Purchase
<b>Population Density Preferred</b>	30,000 in 3 miles
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	50
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Only active franchise car wash company in USA



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Tortazo
<b>Contact Information</b>	Zac Lewinski – <a href="mailto:Zac.Lewinski@am.jll.com">Zac.Lewinski@am.jll.com</a> Adam Cody – <a href="mailto:Adam.cody@am.jll.com">Adam.cody@am.jll.com</a>
<b>Retail Category</b>	Quick Casual Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Urban
<b>Typical GLA and Preferred Frontage</b>	2,500 - 3000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making


### Retailer Fact Sheet

<b>Retailer Name</b>	Tricoci University
<b>Contact Information</b>	Spero Adamis / <a href="mailto:spero@ccptwo.com">spero@ccptwo.com</a> 312-348-1000
<b>Retail Category</b>	Salon/Spa/Education
<b>Total Number of Stores Currently Operating</b>	11
<b>Geographical Area Preferred</b>	Glendale Heights
<b>Typical GLA and Preferred Frontage</b>	9,000-11,000 sf
<b>Type of Location Desired</b>	Near public transportation
<b>Preferred Co-Tenants</b>	Grocery, general retail
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	75,000+
<b>Desired Income Range</b>	\$55,000+
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Tropical Smoothie Café
<b>Contact Information</b>	 <b>GREGG STEIN</b> <b>MANAGING DIRECTOR-TENANT REPRESENTATION</b> <b>VEQUITY REAL ESTATE ADVISORS</b> <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 + <a href="http://www.vequityrealestateadvisors.com">www.vequityrealestateadvisors.com</a> + 312.701.1771 (O)   216.870.1553 (C) + <a href="mailto:g.stein@vequity.com">g.stein@vequity.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	800
<b>Geographical Area Preferred</b>	Dense, Regional Markets in IL
<b>Typical GLA and Preferred Frontage</b>	Minimum 1,500
<b>Type of Location Desired</b>	High Profile sites in mature regional markets. Will consider inline locations. Drive-thru opportunities preferred.
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	True Food Kitchen
<b>Contact Information</b>	Mid-America Real Estate Corporation Steve Frishman - (630) 954-7325; <a href="mailto:sfrishman@midamericagr.com">sfrishman@midamericagr.com</a>
<b>Retail Category</b>	Restaurant – Full Service
<b>Total Number of Stores Currently Operating</b>	28
<b>Geographical Area Preferred</b>	Super Regional Trade Area
<b>Typical GLA and Preferred Frontage</b>	5,000 sf with patio
<b>Type of Location Desired</b>	Freestanding/Endcap
<b>Preferred Co-Tenants</b>	Entertainment, Specialty, Apparel, Fitness
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Tuesday Morning
<b>Contact Information</b>	Patrick Owens – <a href="mailto:Patrick.owens@am.jll.com">Patrick.owens@am.jll.com</a>
<b>Retail Category</b>	Home Goods
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	12,000 – 15,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Ulta
<b>Contact Information</b>	Bill Argall - bill@greatstreetrealty.com
<b>Retail Category</b>	
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	
<b>Typical GLA and Preferred Frontage</b>	10,000 – 12,000
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Uncle Julio's
<b>Contact Information</b>	 GREGG STEIN MANAGING DIRECTOR-TENANT REPRESENTATION VEQUITY REAL ESTATE ADVISORS <hr/> 400 N. STATE STREET SUITE 400 CHICAGO, IL 60654 <a href="http://www.vequityrealestateadvisors.com">+ www.vequityrealestateadvisors.com</a> <a href="tel:312.701.1771">+ 312.701.1771 (O)</a>   <a href="tel:216.870.1553">216.870.1553 (C)</a> <a href="mailto:g.stein@vequity.com">+ g.stein@vequity.com</a>
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Dense markets in <b>IL, WI, IN</b>
<b>Typical GLA and Preferred Frontage</b>	8,500
<b>Type of Location Desired</b>	High Profile, regional
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Uncle Remus
<b>Contact Information</b>	Eddie Palacios, 630-988-0412, Eddie@CatonCommercial.com
<b>Retail Category</b>	Quick Serve Restaurant
<b>Total Number of Stores Currently Operating</b>	5
<b>Geographical Area Preferred</b>	Chicago markets
<b>Typical GLA and Preferred Frontage</b>	1,500 – 2,800 SF
<b>Type of Location Desired</b>	High profile locations
<b>Preferred Co-Tenants</b>	High traffic
<b>Typical Lease Term</b>	5 year with options
<b>Population Density Preferred</b>	Urban
<b>Desired Income Range</b>	80,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	3
<b>Number of Stores Projected to Open in 2020</b>	3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	50 year old concept



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Valvoline Instant Oil Change
<b>Contact Information</b>	Mid- America Real Estate Corporation Kevin Reinke – (630) 954-7374; <a href="mailto:kreinke@midamericagr.com">kreinke@midamericagr.com</a>
<b>Retail Category</b>	Automotive
<b>Total Number of Stores Currently Operating</b>	1,100+
<b>Geographical Area Preferred</b>	Select downstate IL markets
<b>Typical GLA and Preferred Frontage</b>	0.5-1.25 Acres
<b>Type of Location Desired</b>	Outlot pads
<b>Preferred Co-Tenants</b>	Grocery, Junior, and Big Box Retail
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	N/A
<b>Desired Income Range</b>	N/A
<b>Number of Stores to Open in 2019 in this Region</b>	TBD
<b>Number of Stores Projected to Open in 2020</b>	TBD
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Corporate only considering select central and downstate IL markets.



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Valvoline</b>
<b>Contact Information</b>	Scott Levinson, 312-977-2022, <a href="mailto:slevinson@matanky.com">slevinson@matanky.com</a>
<b>Retail Category</b>	Oil Change
<b>Total Number of Stores Currently Operating</b>	30+
<b>Geographical Area Preferred</b>	Chicago and surrounding suburbs
<b>Typical GLA and Preferred Frontage</b>	½ acre to 1 acre site 3-5 bays for existing building
<b>Type of Location Desired</b>	Existing quick lube location, either operating or closed <u>Must</u> have underground pits, lifts are not acceptable or Development site, with automotive as acceptable use High traffic, high visibility, easy access
<b>Preferred Co-Tenants</b>	Main retail corridor
<b>Typical Lease Term</b>	Purchase or long-term ground-lease
<b>Population Density Preferred</b>	high
<b>Desired Income Range</b>	Any
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	4
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>VIBEZZ</b>
<b>Contact Information</b>	Donna Cyrus, 646-209-6221
<b>Retail Category</b>	Fitness; boutique
<b>Total Number of Stores Currently Operating</b>	First store in development
<b>Geographical Area Preferred</b>	High concentration downtown residential areas; Hip/trendy millennial neighborhoods,
<b>Typical GLA and Preferred Frontage</b>	2,400 SF – 2,800 SF; 26’-30’ widths required
<b>Type of Location Desired</b>	First Floor space with good visibility with glass frontage
<b>Preferred Co-Tenants</b>	Healthy Foods/Fast Casual; other complimentary fitness; boutique retail; residential above
<b>Typical Lease Term</b>	5-7 years
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	125K+
<b>Number of Stores to Open in 2019 in this Region</b>	1-2
<b>Number of Stores Projected to Open in 2020</b>	2-5
<b>New Developments/Concepts</b>	Power Plate technology integrated with Anti-gravity Yoga, AXLE and other fitness trends. Revolutionary work out!
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Vio Med Spa
<b>Contact Information</b>	Cooper Annenberg <a href="mailto:cooper@arcregroup.com">cooper@arcregroup.com</a>
<b>Retail Category</b>	Service
<b>Total Number of Stores Currently Operating</b>	0 in Illinois
<b>Geographical Area Preferred</b>	City
<b>Typical GLA and Preferred Frontage</b>	1,600-1,800 SF
<b>Type of Location Desired</b>	Anchored shopping centers/lifestyle centers
<b>Preferred Co-Tenants</b>	Grocer, fitness, other female oriented service retailers
<b>Typical Lease Term</b>	5-10 years
<b>Population Density Preferred</b>	50,000 +
<b>Desired Income Range</b>	\$75,000 +
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	2-3
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	Franchise driven





## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	Walgreens
<b>Contact Information</b>	Matt Ramsey – <a href="mailto:Matt.Ramsey@am.ill.com">Matt.Ramsey@am.ill.com</a> Adam Cody – <a href="mailto:Adam.cody@am.ill.com">Adam.cody@am.ill.com</a>
<b>Retail Category</b>	Pharmacy
<b>Total Number of Stores Currently Operating</b>	
<b>Geographical Area Preferred</b>	Chicago Metro
<b>Typical GLA and Preferred Frontage</b>	2,000 – 15,000 SF
<b>Type of Location Desired</b>	
<b>Preferred Co-Tenants</b>	
<b>Typical Lease Term</b>	
<b>Population Density Preferred</b>	
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	
<b>Number of Stores Projected to Open in 2020</b>	
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>WellNow Urgent Care</b>
<b>Contact Information</b>	<b>Mid-America Real Estate Corporation</b>  Katie Killeen - (630) 954-7348; <a href="mailto:killeen@midamericagr.com">killeen@midamericagr.com</a> Willie Hoag – (630) 954-7276; <a href="mailto:whoag@midamericagr.com">whoag@midamericagr.com</a>
<b>Retail Category</b>	Urgent Care
<b>Total Number of Stores Currently Operating</b>	2 in Chicagoland
<b>Geographical Area Preferred</b>	S/SW Chicagoland
<b>Typical GLA and Preferred Frontage</b>	~3,000 SF
<b>Type of Location Desired</b>	Outlots, Endcaps, Freestanding
<b>Preferred Co-Tenants</b>	Grocers, National Fast-Casuals
<b>Typical Lease Term</b>	10 years
<b>Population Density Preferred</b>	>50,000 in 3 miles
<b>Desired Income Range</b>	
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	5+
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Which Wich? Superior Sandwiches</b>
<b>Contact Information</b>	GINA CARUSO gina@lordcompanies.com 312-802-9290
<b>Retail Category</b>	FAST CASUAL RESTAURANT
<b>Total Number of Stores Currently Operating</b>	490
<b>Geographical Area Preferred</b>	Chicago MSA
<b>Typical GLA and Preferred Frontage</b>	1,500 SF; 20 SF of frontage
<b>Type of Location Desired</b>	Heavy foot traffic and daytime population
<b>Preferred Co-Tenants</b>	Complimentary Restaurants; Service; Office
<b>Typical Lease Term</b>	5-10
<b>Population Density Preferred</b>	Heavy
<b>Desired Income Range</b>	Medium
<b>Number of Stores to Open in 2019 in this Region</b>	1
<b>Number of Stores Projected to Open in 2020</b>	35 nationally
<b>New Developments/Concepts</b>	Premium sandwiches made to order; catering. Digital kiosk ordering.
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Wing Stop</b>
<b>Contact Information</b>	Allen Joffe- Baum Realty Group <a href="mailto:allen@baumrealty.com">allen@baumrealty.com</a> 312-275-3120  Nicole Cardot- Baum Realty Group <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a> 312-275-0371
<b>Retail Category</b>	Restaurant- Fast Casual
<b>Total Number of Stores Currently Operating</b>	25+
<b>Geographical Area Preferred</b>	Lincoln Square, Logan Square, Rogers Park, Back of the Yards, West Chicago, Rosemont
<b>Typical GLA and Preferred Frontage</b>	1,200 – 1,500 SF
<b>Type of Location Desired</b>	Must have surface parking spaces.
<b>Preferred Co-Tenants</b>	NA
<b>Typical Lease Term</b>	5 year with (2) 5 year options
<b>Population Density Preferred</b>	NA
<b>Desired Income Range</b>	NA
<b>Number of Stores to Open in 2019 in this Region</b>	1-2
<b>Number of Stores Projected to Open in 2020</b>	3-5
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	<b>Wow Bao</b>
<b>Contact Information</b>	<p align="center"><b>CBRE, Inc.</b></p> <p>Phillip Golding (312) 338-2045 Phillip.Golding@cbre.com</p> <p align="right">Kim Wiskup (312) 9351943 Kimberly.Wiskup@cbre.com</p>
<b>Retail Category</b>	Food & Beverage – Fast Casual
<b>Total Number of Stores Currently Operating</b>	11
<b>Geographical Area Preferred</b>	Urban core
<b>Typical GLA and Preferred Frontage</b>	1,000 – 1,500 SF
<b>Type of Location Desired</b>	Urban with daytime population & access to transit
<b>Preferred Co-Tenants</b>	Complimentary F&B operators nearby
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	Contact for more information
<b>Desired Income Range</b>	Contact for more information
<b>Number of Stores to Open in 2019 in this Region</b>	0
<b>Number of Stores Projected to Open in 2020</b>	1
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	



## 2019 Chicagoland Retail Connection Chicago Deal Making

### Retailer Fact Sheet

<b>Retailer Name</b>	<b>Xponential Fitness</b>
<b>Contact Information</b>	Nicole Cardot, Baum Realty Group 312-275-0371, <a href="mailto:nicole@baumrealty.com">nicole@baumrealty.com</a>  Doug Renner, Baum Realty Group 312.275.3137, <a href="mailto:doug.renner@baumrealty.com">doug.renner@baumrealty.com</a>
<b>Retail Category</b>	Fitness – Club Pilates, RowHouse, CycleBar, Yoga Six, Pure Barre and Stretch Lab
<b>Total Number of Stores Currently Operating</b>	Club Pilates – 304 RowHouse – 3 Cycle Bar – 100+ Yoga 6 – Pure Barre - StretchLab - 3
<b>Geographical Area Preferred</b>	Greater Chicagoland Area
<b>Typical GLA and Preferred Frontage</b>	Club Pilates – 1,600 – 1,800 SF; minimum of 22’ RowHouse – 2,000 – 2,400 SF; minimum of 30’ of frontage Cycle Bar – 2,000 – 2,400 SF; minimum finished height of 12’ Yoga Six – 2,000 – 2,400 SF; minimum of 30’ of frontage Pure Barre – 1,500 – 1,800 SF StretchLab – 1,000 – 1,500 SF
<b>Type of Location Desired</b>	Urban storefronts or anchored shopping centers
<b>Preferred Co-Tenants</b>	High traffic generators, Mid/Big Box Retail, Grocery, close to other fitness concepts including big box gyms
<b>Typical Lease Term</b>	10 year initial term with option
<b>Population Density Preferred</b>	Residential: 50,000 within 1 mile Daytime: 20,000 within 1 mile
<b>Desired Income Range</b>	\$60,000+ within 1 mile
<b>Number of Stores to Open in 2019 in this Region</b>	6 - 8
<b>Number of Stores Projected to Open in 2020</b>	6 - 8
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	





**2019 Chicagoland Retail Connection  
Chicago Deal Making**

**Retailer Fact Sheet**

<b>Retailer Name</b>	Yolk
<b>Contact Information</b>	Spero Adamis/ <a href="mailto:spero@ccptwo.com">spero@ccptwo.com</a> or 312-348-1000
<b>Retail Category</b>	Restaurant
<b>Total Number of Stores Currently Operating</b>	16
<b>Geographical Area Preferred</b>	Urban
<b>Typical GLA and Preferred Frontage</b>	3,800-4,200
<b>Type of Location Desired</b>	End cap with patio or free standing at hard corner
<b>Preferred Co-Tenants</b>	High end grocery, hospitality, health care, women's apparel
<b>Typical Lease Term</b>	10 Years
<b>Population Density Preferred</b>	750,000+
<b>Desired Income Range</b>	\$75,000+
<b>Number of Stores to Open in 2019 in this Region</b>	2
<b>Number of Stores Projected to Open in 2020</b>	2
<b>New Developments/Concepts</b>	
<b>Additional Comments</b>	