



Directory

# PA/NJ/DE Conference & Deal Making

Pennsylvania Convention Center

Philadelphia, PA | September 11 – 12, 2019

#ICSC



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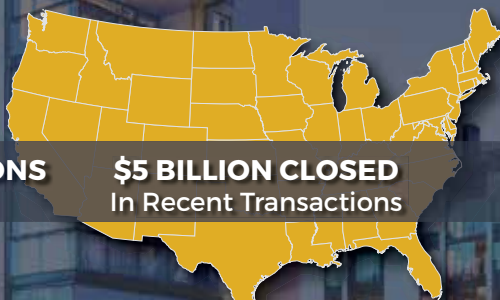
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# PA/NJ/DE Conference & Deal Making

## WEDNESDAY, SEPTEMBER 11

### Registration

7:30 am – 6:30 pm | Exhibit Hall Concourse F

### ICSC First-Timers, New Member and Student Orientation

8:15 – 9:15 am | Room 104

Whether you are a new ICSC member or this is your first meeting, we can help to make the most out of your experience.

### Continental Breakfast

8:15 – 9:15 am | Room 103

No breakfast service after 9:15 am.

### Optional Event: Walking Tour

8:30 – 10:30 am

Please meet at Registration – Exhibit Hall Concourse F.

Separate registration was required.

### "Open for Business"

#### Municipal Networking Session

9:15 – 11:15 am | Room 108

### ICSC Research Session

10:30 – 11:00 am | Room 104

The retail real estate industry is in the midst of a great convergence: the lines between physical and digital commerce are blurring; service providers are complementing retail tenants; and retail properties are being redeveloped to include other uses such as hotels, offices and multi-family housing. This session will discuss how these forces create both challenges and opportunities as the industry evolves to cater to the needs of a demanding 21st century consumer.



**Christopher Gerlach**  
Director of Research  
ICSC

### Special Industry Groups (SIGs)

11:15 – 11:45 am

SIGs are a great way to connect, get granular and discuss best practices. Each group will have an interactive discussion about the details and

specifics of its industry sector. The following SIGs will be represented:

#### CONSTRUCTION | Room 104



**Phil Borst**  
Founding Principal  
Scungio & Borst



**Matt Elicker**  
Director of Pre-Construction  
Scungio & Borst

#### OPERATIONS & MANAGEMENT | Room 105

#### RETAILERS | Room 106



**Wayland Benbow**  
Real Estate Manager  
Great Clips

#### WOMEN | Room 107



**Julie T. Fox**  
ICSC Pennsylvania/Southern New Jersey/  
Delaware Next Generation Chair  
Vice President of Leasing  
Ashkenazy Acquisitions Corp.

### Lunch Served

11:45 am – 12:15 pm | Room 103

No lunch service after 12:15 pm.

### Welcome and Introduction to the Program | Room 103

12:10 – 12:15 pm



**Greg Elko**  
PA/NJ/DE Conference & Deal Making  
Program Planning Committee Chair  
Managing Principal & Executive  
Vice President  
Langan



**Steven Powell**  
PA/NJ/DE Conference & Deal Making  
Program Planning Committee Co-Chair  
President  
Kravco Company, LLC

### Keynote Presentation

12:15 – 1:15 pm | Room 103



**Sharon Pinkenson**  
Executive Director  
Greater Philadelphia Film Office

# PA/NJ/DE Conference & Deal Making

## Concurrent Sessions

1:30 – 2:30 pm

### The Next Wave: Franchisor/Franchisee Bankruptcy and the Impact on Commercial Leaseholds | Room 105

A number of retail bankruptcies have transformed the shopping center landscape during the last few years. However, a new wave appears to be on the horizon – franchisees with multiple locations – primarily food service. Preserving the value of the location is key. Parties, including the landlord, broker, franchisor, franchisee, secured lender and critical vendors often have to work together so the business can continue to operate or be sold as a turnkey operation. The panel will address the rights and remedies of each party, particularly how a franchise agreement may impact the ability of a franchise tenant to emerge from bankruptcy protection and impact the rights of the landlord.

#### MODERATOR



**Thomas Onder, Esq.**  
ICSC Pennsylvania/Southern New Jersey/  
Delaware State Director  
Shareholder  
Stark & Stark

#### PANELISTS



**Timothy Duggan**  
Shareholder  
Stark & Stark



**Daniel Eliades**  
Partner  
K&L Gates LLP



**Linda Madway**  
Senior Vice President & General Counsel  
Shopcore Properties



**Victoria Tucker**  
Senior Corporate Counsel I – Dispute  
Resolutions  
Franchise World Headquarters, LLC

### The Emerald City & The Road to OZ Room 107

Over 8700 Opportunity Zones have been designated in the US, including 494 in PA, NJ and DE. Opportunity Zones are poised to unleash a flood of investment into communities across the country, but there still lies confusion around the rules, process and critical deadlines. Our speakers will take a deep dive into OZs and how they

will potentially impact the retail industry – from developers to tenants, and everything in between.

#### MODERATOR



**Anne Boviard Nevins**  
Chief Strategy & Communications Officer  
Philadelphia Industrial Development  
Corporation

#### PANELISTS



**Brad Molotsky**  
Partner  
Duane Morris



**Jaime Reichardt**  
Counsel  
Sills, Cummis & Gross

### Key Considerations for Leasing and Owning Cannabis Real Estate | Room 104

With the progression of pro-cannabis policies and the growing number of states to license medical and adult use cannabis operations, one of the most important considerations in the space is real estate. Our panel of experts will discuss pertinent topics and answer questions that will help hopeful applicants and willing landowners navigate the labyrinthine cannabis industry. Topics for discussion include identifying suitable property for cannabis use, obtaining local approvals, financing obstacles, tax considerations, liability concerns, buildout needs, insurance and waste management.

#### MODERATOR



**Gene Markin**  
Shareholder  
Stark & Stark

#### PANELISTS



**Holly DeLorenzo**  
Insurance Specialist  
Hardenbergh Insurance Group



**Eric Goldberg**  
Shareholder  
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**Chuck Latini**  
Partner  
InField Cannabis



**Barrington Rutherford**  
Senior Vice President, Real Estate &  
Community Integration  
Cresco Labs



**Andrew Sicheloff**  
CEO  
NJ Nector

## Non-Traditional Re-Use for Retail

### Room 106

The changing dynamics of retail and the proliferation of traditional retail store closings is forcing retail landlords and property owners to rethink their merchandise mix in properties of all sizes. This is also impacting communities and cities. When obsolete and vacant space is unleaseable, many are turning to non-retail uses to ensure ideal occupancy rates, retain tenants and maintain cashflow. Speakers will address: the alternatives tenants they are seeing from office and medical uses to educational users even light manufacturing and makerspaces as well as housing and larger tenants replacing anchors (even grocers); how these uses are impacting operations (hours, parking, etc.) and the benefits and challenges.

#### MODERATOR



**Tony Banks**  
Vice President  
WCRE

#### PANELISTS



**Joe Davidson**  
Principal  
Ignarri Lummis



**Laura Parke-Carson**  
Vice President, Leasing  
Brixmor



**David Urffer**  
Principal  
JKRP Architects

## Roundtable Discussions

2:45 – 3:45 pm | [Room 108](#)

See list of topics on page 6.

## Retailer Speed Networking

4:00 – 5:00 pm | [Room 108](#)

Retailers will be present in a roundtable format for small group discussion.

#### PRELIMINARY LIST OF PARTICIPANTS

Dogtopia  
Five Below  
Five Guys  
Great Clips  
Insomnia Cookies  
Jersey Mike's  
Kids Empire  
Little Caesars  
Retro Fitness  
Smoothie King  
Tommy's Express Car Wash

## Member Hosted Reception

5:00 – 6:30 pm | [Room 103](#)

## THURSDAY, SEPTEMBER 12

### Registration

8:00 am – 4:00 pm | [Exhibit Hall Concourse F](#)

### Continental Breakfast

8:30 – 9:30 am | [Exhibit Hall F](#)

No breakfast service after 9:30 am.

### Deal Making and Retailer Central

8:30 am – 4:00 pm | [Exhibit Hall F](#)

### Lunch Served

12:00 – 12:30pm | [Exhibit Hall F](#)

No lunch service after 12:30 pm.

### Conference Adjourns

4:00 pm

*Program information current as of August 30, 2019.*



# PA/NJ/DE Conference & Deal Making

Wednesday, 2:45 – 3:45 pm, **Roundtable Discussions**

#	Topic	Leader
1	A Breaching Subcontractor – From Breach Until Judgment	Paul Norris, Esq. Stark & Stark
2	Self-Storage Facilities	Joe Davidson and Jackie Mierkowski, Ignarri-Lummis Architects
3	Retail Financing: The Good, the Bad and What's Getting Funded in Today's Environment	Rick Lechtman, Marcus & Millichap .
4	Environmental Issues	Stephen Graham, AEI Consultants
5	Value Engineering	Phil Borst, Scungio Borst
6	Retail and Mixed-Use Parking Trends	Dan Disario, Langan
7	Best Practices for Communities to Become Competitive in Retail Attraction	Catherine Timko, The Riddle Company
8	Practical Leasing Issues	Jeff Fisher, Federal Realty; Nicole Johnson, CBRE
9	Insurance Market Changes	Carter Bumgardner, The Graham Company
10	Interest Expense Limitations Under TCJA	Brian Lovett and Sara Palovick, Withum
11	Social Media	Marcia Minton and Carla Snyder, Madison Marquette
12	Marketing and Networking in the Chaos of Today's Commercial Real Estate Market	Mike Boyarsky, Welco Realty
13	Court Decisions, New Laws and Pending Legislation	Michael Fekete, Esq., Montgomery McCracken
14	Qualified Improvement Programs	Bruce Johnson, Capstan Tax Strategies
15	The Importance of Parking Lot Maintenance	Suzanne Farnoly, American Asphalt
16	Ideas to Generate New Leads	Julie T. Fox, Ashkenazy Acquisitions Corp.
17	Title Insurance Binds the Transaction	Monica Jindia, Commonwealth Land Title Insurance Company
18	Overcoming Jurisdictional Hurdles for Prototype Building Development	Bill Tomala, Cuhaci and Petersen
19	Solar Panels	Ben Branche, Szaferman, Lakind, Blumstein and Blader, PC

## DIVISIONAL VOLUNTEER LEADERSHIP

**Seth Geldzahler**, ICSC Trustee and Eastern Division Vice President, Bed Bath & Beyond, Inc.  
**Sam Rank**, ICSC Eastern Division Government Relations Committee Chair, Lambis Rank  
**Morgan Konstaninidis**, ICSC Eastern Division Innovation Chair, Retail Sites, LLC  
**Davon Barbour**, ICSC Eastern Division P3 Public Chair, Downtown Partnership of Baltimore, Inc.  
**Barry S. Porter**, ICSC Eastern Division P3 Private Chair, CPH, Inc.  
**Wayland Benbow**, ICSC Eastern Division Retail Chair, Great Clips, Inc.  
**Chris McMahon**, ICSC Eastern Division Next Generation Chair, Summit Realty Partners

## STATE VOLUNTEER LEADERSHIP

**Thomas Onder, Esq.**, ICSC Pennsylvania/Southern New Jersey/Delaware State Director, Stark & Stark  
**Eric Goldberg, Esq.**, ICSC Pennsylvania/ Southern New Jersey/Delaware Government Relations Committee Chair, Stark & Stark  
**Abe Khan**, ICSC Pennsylvania/Southern New Jersey/Delaware Government Relations Committee Chair, Bennett Williams Commercial  
**Michael Fekete**, ICSC Pennsylvania/Southern New Jersey/Delaware Government Relations Committee Chair, Montgomery McCracken Walker & Rhoads, LLP  
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**Andrew Pittel**, ICSC Pennsylvania/Southern New Jersey/Delaware Retail Chair, Wakefern Food Corp.  
**Julie T. Fox**, ICSC Pennsylvania/Southern New Jersey/Delaware Next Generation Chair, Ashkenazy Acquisitions Corp.

## PROGRAM PLANNING COMMITTEE

**Greg Elko**, PA/NJ/DE Conference & Deal Making Program Planning Committee Chair, Langan  
**Steven Powell**, PA/NJ/DE Conference & Deal Making Program Planning Committee Co-Chair, Kravco Company, LLC

<b>Tony Banks</b> , WCRE	<b>Jeffrey Hoffman</b> , JPH Realty Advisors
<b>Colin Behr</b> , JLL	<b>Paul Hoyle</b> , Ignarri-Lummis Architects
<b>Veronica Blum</b> , MPN Realty	<b>Paige Jaffe</b> , JLL
<b>Carter Bumgardner</b> , The Graham Company	<b>Morgan Konstantinidis</b> , Retail Sites, LLC
<b>Scott Dare</b> , Dare Commercial Services	<b>John Krause</b> , CBRE
<b>David DePetris</b> , Legend Properties, Inc.	<b>Robyn Marano</b> , Regency Centers
<b>Suzanne Farnoly</b> , American Asphalt Company, Inc.	<b>Mia McKay</b> , Fidelity National Title Insurance
<b>Michael Fekete</b> , Montgomery McCracken Walker & Rhoads LLP	<b>Kenneth Morgan</b> , Morgan Law, LLC
<b>Julie Fox</b> , R.J. Brunelli & Company, LLC	<b>Carrie Nase-Poust</b> , Fox Rothschild, LLP
<b>John-david Franklin</b> , Madison Marquette	<b>Gina Noda</b> , Connect Source Consulting Group, LLC
<b>Eric Goldberg</b> , Stark & Stark	<b>Thomas Onder</b> , Stark & Stark
<b>David Goodman</b> , Equity Retail Brokers, Inc.	<b>Akshar Patel</b> , Stark & Stark
<b>Jamar Gordon</b> , Legend Properties, Inc.	<b>Drew Romanic</b> , Martin Architectural Group
<b>John Heft</b> , RT Specialty, LLC	<b>Keith Seymour</b> , Equity Retail Brokers, Inc.
	<b>Catherine Timko</b> , The Riddle Company

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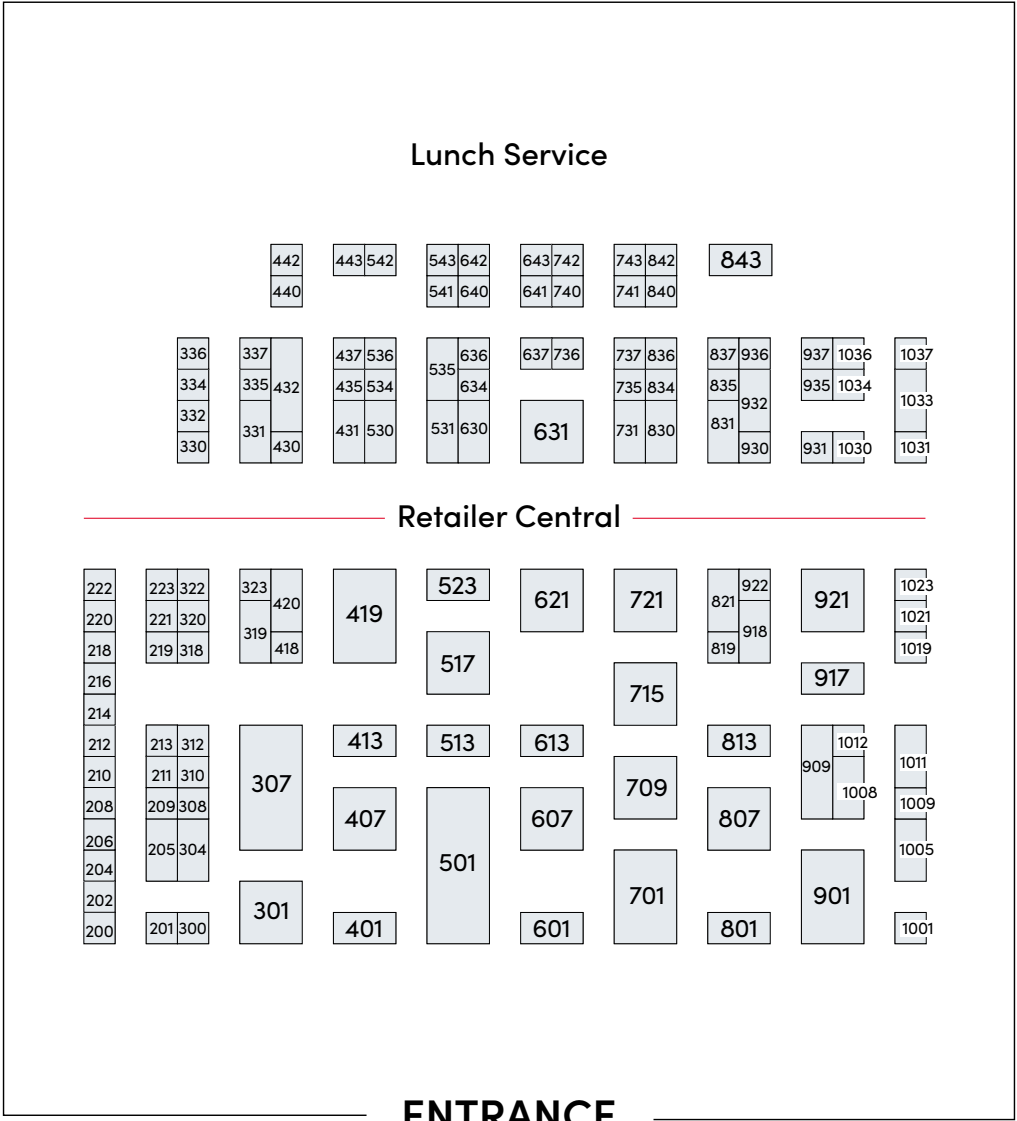


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### A&E Construction Co.

#### Booth 310

Phone: +1 610 449 3152  
Contact: Vicki Hibbs  
[www.aeconstruction.com](http://www.aeconstruction.com)

### A10 Capital

#### Booth 543

Phone: +1 208 577 5000  
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### Ad Vice, Inc.

#### Booth 442

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[www.advicestudios.com](http://www.advicestudios.com)

### AEI Consultants

#### Booth 216

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Contact: Stephen Graham  
[www.aeiconsultants.com](http://www.aeiconsultants.com)

### ALL OUT Parking Lots

#### Booth 742

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Contact: Kevin McGarvey

### American Asphalt Company

#### Booth 201

Phone: +1 856 456 2899  
Contact: Suzanne Farnoly  
[www.americanasphaltcompany.com](http://www.americanasphaltcompany.com)

### Apex Companies, LLC

#### Booth 223

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### ARCTRUST

#### Booth 830

Phone: +1 973 249 1000 Ext. 102  
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### Arrow Real Estate Services

#### Booth 401

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[www.arrowrealestateservices.com](http://www.arrowrealestateservices.com)

### Baker Properties, Inc.

#### Booth 312

Phone: +1 610 525 9700  
Contact: Jeffrey Grossman

### Bane Realty Capital

#### Booth 840

Phone: +1 917 923 0214  
Contact: Neil Bane

### BCT Architects

#### Booth 740

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[www.bctarchitects.com](http://www.bctarchitects.com)

### Bellevue Realty Co.

#### Booth 1019

Phone: +1 302 655 1561  
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### Bennett Williams Commercial

#### Booth 419

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Contact: Adam Hagerman  
[www.bennettwilliams.com](http://www.bennettwilliams.com)

### Bogia Engineering, Inc.

#### Booth 842

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### Brixmor Property Group

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[www.brixmor.com](http://www.brixmor.com)

### CBRE, Inc.

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### Cedar Realty Trust

#### Booth 517

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### Center City District

#### Booth 205

Phone: +1 215 440 5533  
Contact: Chris Giuliano

### CI Design, Inc.

#### Booth 1033

Phone: +1 410 384 4244  
Contact: Chris Bauer  
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### Colliers International

#### Booth 613

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[www.colliers.com/philadelphia](http://www.colliers.com/philadelphia)

### CompStak

#### Booth 643

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### Cooper Roofing

#### Booth 440

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Contact: Laura White  
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### CVS/Pharmacy

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### The Dartmouth Company

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Contact: Jamie Sackeim

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### Duro-Last Roofing, Inc.

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### Eastern Diversified Services, Inc.

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### Eastern Union

#### Booth 636

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### ECHO Realty

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# Exhibitors

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## **Federal Realty Investment Trust Booth 513**

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## **Fox Rothschild, LLP Booth 901**

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## **Gator Investments Booth 936**

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## **Gibbons P.C. Booth 319**

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## **Gloucester Township Booth 308**

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## **The Goldenberg Group Booth 807**

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## **The Goldstein Group Booth 413**

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## **H&K Group, Inc. Booth 843**

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## **Hamburg Rubin Mullin Maxwell & Lupin, PC Booth 541**

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## **High Real Estate Group, LLC Booth 320**

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## **Horn Companies, LLC Booth 837**

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## **Ignarri-Lummis Architects, LLP Booth 213**

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[www.imcconstruction.com](http://www.imcconstruction.com)

## **Jeffery Realty, Inc. Booth 432**

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## **Jersey Mike's Franchise Systems Booth 931**

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## **JKRP Architects Booth 534**

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Contact: Mike Izzo  
[www.jkrparchitects.com](http://www.jkrparchitects.com)

## **JLL Booth 1005**

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[www.jllretail.com](http://www.jllretail.com)

## **JMP Holdings Booth 621**

Phone: +1 732 985 1900  
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## **Katz & Associates Booth 318**

Phone: +1 201 731 8511  
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## **Kimco Realty Corporation Booth 607**

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## **Kinsley Construction, Inc. Booth 932**

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## **Langan Booth 922**

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## **Legend Properties, Inc. Booth 601**

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## **Levin Management Corp. Booth 909**

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## **M&M Realty & Edgewood Properties, Inc. Booth 621**

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## **Mainardi Management Co. Booth 731**

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## **Marcus & Millichap Booth 715**

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[www.MarcusMillichap.com](http://www.MarcusMillichap.com)

## **Martin Architectural Group Booth 300**

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# Exhibitors

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Contact: Jenn Dampman  
[www.maserconsulting.com](http://www.maserconsulting.com)

## **McMahon Associates, Inc. Booth 637**

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Contact: Ellen Berry  
[www.mcmahonassociates.com](http://www.mcmahonassociates.com)

## **Metro Commercial Real Estate, Inc. Booth 407**

Phone: +1 856 866 1900  
Contact: Malinda Marlin  
[www.metrocommercial.com](http://www.metrocommercial.com)

## **Miller Rosentel Associates, Inc. Booth 330**

Phone: +1 570 822 4141  
Contact: Chuck Grabosky  
[www.murrayjmilller.com](http://www.murrayjmilller.com)

## **MSC Retail Booth 917**

Phone: +1 215 568 2600  
Contact: Jonathan Rome  
[www.mscretail.com](http://www.mscretail.com)

## **Nassimi Realty, LLC Booth 523**

Phone: +1 212 643 8080  
Contact: Kathy Little  
[www.nassimirealty.com](http://www.nassimirealty.com)

## **National Realty & Development Corp. Booth 304**

Phone: +1 914 694 4444  
Contact: Donna Justo  
[www.nrdc.com](http://www.nrdc.com)

## **NaviRetail Booth 741**

Phone: +1 901 654 0790  
Contact: Casey Kidd  
[www.naviretail.com](http://www.naviretail.com)

## **Old Forge Builders Booth 211**

Phone: +1 215 485 8504  
Contact: Heather Schwemlein  
[www.oldforgebuilders.com](http://www.oldforgebuilders.com)

## **Outside Unlimited Booth 337**

Phone: +1 610 345 0210  
Contact: Dave Klosinski  
[www.outsideunlimited.net](http://www.outsideunlimited.net)

## **Paragon Realty Group, LLC Booth 1011**

Phone: +1 203 221 7077  
Contact: Joan Dudziec  
[www.paragonct.com](http://www.paragonct.com)

## **Paramount Realty & LMS Commercial Booth 501**

Phone: +1 732 961 8110  
Contact: Lisa Vassallo  
[www.paramountrealty.com](http://www.paramountrealty.com)

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Phone: +1 973 467 0950  
Contact: Steve Nussbaum  
[www.pasbjerg.com](http://www.pasbjerg.com)

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Phone: +1 610 937 0156  
Contact: Robert Wilson  
[www.pennoutdoorservices.com](http://www.pennoutdoorservices.com)

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Contact: Kate Freyvogel  
[www.pennoni.com](http://www.pennoni.com)

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Contact: Taylor Rapuano  
[www.pettinaro.com](http://www.pettinaro.com)

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Phone: +1 415 549 6537  
Contact: Rachel Newman  
[www.placer.ai](http://www.placer.ai)

## **Precision Realty Group Booth 1001**

Phone: +1 866 925 6884  
Contact: Sara Semmler  
[www.precisionrg.com](http://www.precisionrg.com)

## **Prime Sites Realty, LLC Booth 330**

Phone: +1 484 580 8502  
Contact: Carlton Smith

## **R.J. Brunelli & Company, LLC Booth 420**

Phone: +1 732 721 5800  
Contact: Arlene Arruda  
[www.rjbrunelli.com](http://www.rjbrunelli.com)

## **Raymour & Flanigan Furniture & Mattresses Booth 821**

Phone: +1 315 453 2500  
Contact: Kathryn Merryweather  
[www.raymourflanigan.com/raymour-flanigan-real-estate.aspx](http://www.raymourflanigan.com/raymour-flanigan-real-estate.aspx)

## **RD Management, LLC Booth 630**

Phone: +1 212 265 6600 Ext. 264  
Contact: Thomas Mirandi  
[www.rdmanagement.com](http://www.rdmanagement.com)

## **Redner's Markets Booth 330**

Phone: +1 484 580 8502  
Contact: Carlton Smith

## **Regency Centers Booth 801**

Phone: +1 904 598 7000  
Contact: Jan Hanak  
[www.regencycenters.com](http://www.regencycenters.com)

## **Retail Sites, LLC Booth 918**

Phone: +1 856 778 4900  
Contact: Donna Zanetich  
[www.retailsites.net](http://www.retailsites.net)

## **RGS Associates Booth 836**

Phone: +1 717 715 1396  
Contact: Brittainy Adams  
[www.rgsassociates.com](http://www.rgsassociates.com)

## **RIPCO Real Estate, LLC Booth 307**

Phone: +1 212 750 6565  
Contact: Matilda Szydagis  
[www.ripcony.com](http://www.ripcony.com)

## **RRC Consulting Group, Inc. Booth 834**

Phone: +1 412 364 3035  
Contact: Karl Kaluhiokalani  
[www.rrcconsulting.com](http://www.rrcconsulting.com)

## **Scungio Borst Booth 322**

Phone: +1 856 757 0100  
Contact: Dayna Abbott  
[www.scungiorbst.com](http://www.scungiorbst.com)

## **Servpro of Germantown Booth 1040**

Phone: +1 267 227 0748  
Contact: Christina Barbieri  
[www.servprogermantown.com](http://www.servprogermantown.com)

## **ShopOne Centers REIT Booth 1023**

Phone: +1 646 979 1111  
Contact: Kurt Pollex  
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Contact: Kathy DiMaria  
[www.silbertrealestate.com](http://www.silbertrealestate.com)

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Phone: +1 800 834 0400  
Contact: David Dunkelman  
[www.srdre.com](http://www.srdre.com)

**Sonnys The Car Wash Factory Booth 218**  
Phone: +1 561 718 3981  
Contact: Kevin Collette  
[www.sonnysdirect.com](http://www.sonnysdirect.com)

**Spring Hill Realty, Inc. Booth 1009**  
Phone: +1 215 513 7368  
Contact: Sandi Keck  
[www.springhillrealtyinc.com](http://www.springhillrealtyinc.com)

**SRS Real Estate Partners Booth 930**  
Phone: +1 610 727 3962  
Contact: Melissa Hanson  
[www.srsre.com](http://www.srsre.com)

**Stark & Stark Booth 1030**  
Phone: +1 609 219 7458  
Contact: Jordan Curran  
[www.Stark-Stark.com](http://www.Stark-Stark.com)

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Phone: +1 610 667 5800  
Contact: Michael Zufelt  
[www.stoltzleasing.com](http://www.stoltzleasing.com)

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Phone: +1 866 964 8559  
Contact: Justin Stouch  
[www.stouchlighting.com](http://www.stouchlighting.com)

**Summerwood Corporation Booth 335**  
Phone: +1 610 520 1000  
Contact: Joe DePascale  
[www.summerwood.biz](http://www.summerwood.biz)

**Szaferman Lakind Blumstein & Blader, P.C. Booth 435**  
Phone: +1 609 275 0400  
Contact: Dana O'Donnell  
[www.szaferman.com](http://www.szaferman.com)

**T & M Associates Booth 634**  
Phone: +1 800 323 3647  
Contact: Barbara Donaldson  
[www.tandmassociates.com](http://www.tandmassociates.com)

**Urban Edge Properties Booth 1008**  
Phone: +1 212 956 2556  
Contact: Eileen Bagnall  
[www.uedge.com](http://www.uedge.com)

**Waters Retail Group Booth 813**  
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Contact: Joe Waters  
[www.watersretailgroup.com](http://www.watersretailgroup.com)

**Wawa, Inc. Booth 921**  
Phone: +1 800 444 9292  
Contact: Dana Corvino  
[www.wawa.com](http://www.wawa.com)

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Contact: Vivian Grossman  
[www.wilderco.com](http://www.wilderco.com)

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Contact: Gregory Kimmel  
[www.wirelesstelematics.com](http://www.wirelesstelematics.com)

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Contact: Chantelle Prejean  
[www.wlsighting.com](http://www.wlsighting.com)

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Contact: Stephanie Carroll  
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Contact: Susan Saurman  
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