



Directory

# New England Conference & Deal Making

Boston Convention & Exhibition Center

Boston, MA | July 16 – 17, 2019

#ICSC



[www.icsc.org/2019NE](http://www.icsc.org/2019NE)



For more than fifty years, Gibraltar Management Company has been a leader in corporate and commercial facilities development and management. Gibraltar currently leases, operates and manages over 140 commercial properties across the United States.

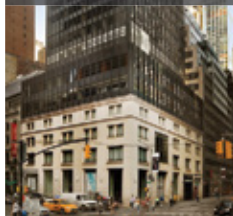
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# New England Conference & Deal Making

## MONDAY JULY 15

### Optional Event: Golf Tournament

8:00 am – 2:30 pm

#### Wayland Country Club

121 Old Sudbury Road

Wayland, MA 01778

### Optional Event: City of Boston Tour

2:30 – 5:30 pm

Join us for a guided bus tour of some of Boston's new and exciting retail and store developments. Hear from local developers, property owners, city officials and more.

### Opening Night Networking Reception

5:30 – 8:00 pm

Please join us for our third annual New England Conference & Deal Making kickoff networking reception. Bartaco provides upscale street food with a coastal vibe in a relaxed environment. Located in the heart of the bustling seaport area, bartaco evokes a visit to a stylish beach resort and creates an unforgettable experience.

#### bartaco

25 Thomson Place

Boston, MA 02210

THANK YOU TO OUR RECEPTION HOSTS



## TUESDAY JULY 16

### Registration

8:00 am – 7:00 pm | Exhibit Level

Registration East Foyer

### Continental Breakfast

8:15 – 9:15 am | Room 253

No breakfast service after 9:15 am.

### First-Timers, New Members and Students Orientation

8:30 – 9:30 am | Room 258

Whether you are a new ICSC member or this is your first meeting, we can help to make the most out of your experience. We will also provide new members and students a quick overview of ICSC programs and services and tell you how best to utilize ICSC's many career-advancing resources.



#### Wayne Cobleigh

Vice President, Client Services  
GZA GeoEnvironmental, Inc.



#### Patrick Paladino

Senior Managing Director  
Newmark Knight Frank

### Women in Real Estate Workshop

8:30 – 9:30 am | Room 254

### Demystifying the Ideal Woman Leader in Real Estate

Facilitated by the Orange Grove Consulting, this interactive workshop will explore how the unconscious biases women hold about themselves continue to be one of the dominant drivers that impact their leadership success. Join us for research-backed content and roundtable discussions that will enable you to reflect on your leadership potential and style. Come support your colleagues, sip mimosas, and leave empowered!



#### Heatherjean MacNeil

Senior Client Partner  
Orange Grove Consulting

# New England Conference & Deal Making

## Social Media in Retail Real Estate

9:45 – 10:30 am | Room 257-A

### Who's Doing It, How They Are Doing It and How It Is Working

#### MODERATOR



**Michael Branton**

New England Conference & Deal Making  
Program Planning Committee Co-Chair  
Vice President, Leasing  
KeyPoint Partners, LLC

#### PANELISTS



**Beth Azor**

Owner  
Azor Advisory Group



**Jesse Baer-Kahn**

Principal  
Graffito S.P.



**Sabrina Sandberg**

Vice President of Retail &  
Marketing Strategy  
Samuels & Associates

## Concurrent Sessions

11:00 am – 12:00 pm

### Opportunity Zones: The Many Perspectives on the Land of OZ | Room 257-A

In the Wizard of Oz, Dorothy, the Tin Man, the Scarecrow and the Lion were all on a journey to the Emerald City. While they were all going to the same place, they each had their own perspective of what the end result would be. And who, or what, is behind the curtain? The same can be said about the new Land of OZ – Opportunity Zones. This panel will seek to answer key questions from the perspective of a developer, financial consultant and local municipality. What are opportunity zones? How did they come to be? Where are they? How do they work and what are the issues surrounding them?

#### MODERATOR



**Michele Maresca, Esq.**

ICSC Connecticut P3 Private Chair  
Attorney  
Robinson & Cole, LLP

#### PANELISTS



**Carlos Febres-Mazzei**

Principal  
Quaker Lane Capital



**Andrew Grace**

Director of Economic & Strategic Planning  
in the Office of Economic Development  
City of Boston



**Obiora "Bo" Menkiti**

CEO  
Menkiti Group

### Thinking Outside the Box: Alternative Uses in Retail Real Estate | Room 257-B

As traditional retailer bankruptcies mount and e-commerce becomes more relevant, retail landlords have begun to fill the void and breathe new life into their centers by leasing to fitness, entertainment and other alternative users. This session will examine the trend of alternative uses in retail real estate and what these tenants can bring to the table. Join us to get the inside scoop on the opportunities and challenges that both the operators and landlords see and how the shopping center environment is evolving right before our eyes.

#### MODERATOR



**Dusty Burke**

President & CEO  
American Commercial Real Estate

#### PANELISTS



**Brad Artery**

COO  
Launch Trampoline Park



**Charles Davis**

Vice President, Leasing  
Brixmor Property Group



**Mike Kormelink**

Director of Franchise Real Estate  
Blink Fitness



**Lauren Macaulay**

Franchisee  
Title Boxing Club

## Lunch Served

12:00 – 12:30 pm | Room 253

No lunch service after 12:30 pm.



## Welcome and Introduction to the Program

12:30 – 12:45 pm | [Room 253](#)



**Michael Branton**

New England Conference & Deal Making  
Program Planning Committee Co-Chair  
Vice President, Leasing  
KeyPoint Partners, LLC



**Kimberly Sluter**

New England Conference & Deal Making  
Program Planning Committee Chair  
Director of Business Development  
New England Construction

## Keynote Presentation

12:45 – 1:45 pm | [Room 253](#)

Brian Beaulieu of ITR Economics, a renowned expert in economic forecasting, will provide an engaging overview of the world of retail and commercial real estate and where it is headed.



**Brian Beaulieu**

CEO  
ITR Economics

## Concurrent Sessions

2:00 – 3:00 pm

### Capital Markets | [Room 257-A](#)

Join a fast-paced and dynamic discussion featuring leaders in the retail industry covering the hottest topics of the day facing owners of retail property.

#### MODERATOR



**James Koury**

Senior Managing Director  
HFF, L.P.

#### PANELISTS



**Shelley Anderson**

Managing Director  
Katz Properties



**George R. Fryer, Jr.**

Director  
AEW Capital Management, L.P.



**Robert Horvath**

Principal  
Horvath & Tremblay



**Margaret Mulcahy**

Senior Vice President, Commercial  
Real Estate Banking  
Bank of America Merrill Lynch



**Eric Smookler**

CFO  
WS Development

## Leasing Trends in a Transformative Retail World: Planning for the Future

[Room 257-B](#)

Gain valuable insight from a diverse panel on how to take hold and get in front of issues currently affecting our industry and the way we do deals. Learn more about analyzing the current and future customer and how to lease successfully moving forward.

#### MODERATOR



**Jim Sylvia**

Founder & President  
READCO Sylvia Advisors

#### PANELISTS



**Curt Avallone**

CBO  
Takeoff Technologies



**Kerry Dowling**

Senior Vice President, Leasing  
Wilder



**Charlotte Keesler**

Investment Professional  
Fifth Wall

## Feature Presentation

3:15 – 4:00 pm | [Room 258](#)

Gretta Monahan, a retailer, author and television personality, has been revolutionizing style and fashion for over twenty years in the greater Boston area. Operating the Grettaluxe, Grettacole and gSpa brands, Gretta brings a wealth of knowledge from the fashion and retailing world and discusses how to be customer centric in a changing retail landscape.



**Gretta Monahan**

President & CEO  
Gretta Enterprises/GrettaStyle

# New England Conference & Deal Making

**WEDNESDAY** **JULY 17**

## Retailer Runway

4:15 – 5:15 pm | **Room 258**

A preliminary list of retailers includes:

Garbanzo Mediterranean Fresh

Get Air/Launch

Phenix Salon

Tommy's Car Wash Veggie Grill

Veterinary Emergency Group

Xponential Fitness

## Member-Hosted Reception

5:30 – 7:00 pm | **Room 253**

Relax and unwind with your industry peers after a full day of programming.

## Registration

7:00 am – 2:30 pm | **Exhibit Level**

**Registration East Foyer**

## Continental Breakfast

8:00 – 9:00 am | **Exhibit Hall B1**

No breakfast service after 9:00 am.

## Deal Making and Retailer Central

8:00 am – 2:30 pm | **Exhibit Hall B1**

## Boxed Lunch

12:00 – 12:30pm | **Exhibit Hall B1**

No lunch service after 12:30 pm.

## Conference Adjourns

2:30 pm

*Program information current as of July 1, 2019.*



**Experience the  
Experience of 2019  
Deal Makings**



We're changing the game for retail real estate. ICSC Deal Makings now offer attendees the opportunity to experience new connections, programming, exhibitors and tenants in this evolving industry. Don't miss these remaining 2019 Deal Makings.

### Florida Conference & Deal Making

August 25 – 27 | Orlando, FL

### PA/NJ/DE Conference & Deal Making

September 11 – 12 | Philadelphia, PA

### Western Conference & Deal Making

September 16 – 18 | Los Angeles, CA

### Canadian Conference & Deal Making

September 23 – 25 | Toronto, ON

### Chicago Deal Making

October 16 – 17 | Chicago, IL

### Southeast Conference & Deal Making

November 14 – 15 | Atlanta, GA

### New York Deal Making

December 10 – 12 | New York, NY

Visit [www.icsc.org](http://www.icsc.org) for more details.

## DIVISIONAL VOLUNTEER LEADERSHIP

**Seth Geldzahler**, ICSC Eastern Division Vice President, Bed Bath and Beyond, Inc.

**Sam Rank**, ICSC Eastern Division Government Relations Committee Chair, Lambis Rank

**Morgan Konstantinidis**, ICSC Eastern Division Innovation Chair, Retail Sites, LLC

**Barry Porter**, ICSC Eastern Division P3 Private Chair, CPH, Inc.

**Davon Barbour**, ICSC Eastern Division P3 Public Chair, Downtown Partnership of Baltimore, Inc.

**Wayland Benbow**, ICSC Eastern Division Retail Chair, Great Clips, Inc.

**Chris McMahon**, ICSC Eastern Division Next Generation Chair, Summit Realty Partners, Inc.

## STATE VOLUNTEER LEADERSHIP

### CONNECTICUT

**Denise Robidoux**, ICSC State Director, Goman+York, LLC

**Brian Zelman**, ICSC Government Relations Committee Chair, Zelman Real Estate

**Jacqueline Wetenhall**, ICSC P3 Public Chair, Stamford Downtown Special Service District

**Michele Maresca, Esq.**, ICSC P3 Private Chair, Robinson & Cole, LLP

**Debbie Kern**, CSM, ICSC State Operations Chair, Ocean State Job Lot

**Jason Lombardi**, ICSC State Next Generation Chair, Hutensky Capital Partners

### MAINE / MASSACHUSETTS / NEW HAMPSHIRE / RHODE ISLAND / VERMONT

**David Steinberg**, CLS, ICSC State Director, Ocean State Job Lot

**Jon Towle**, ICSC State Government Relations Committee Co-Chair, Massachusetts, L2M Architects

**Michael Branton**, ICSC State Government Relations Committee Co-Chair, Massachusetts, KeyPoint Partners, LLC

**James Prieto**, ICSC State Government Relations Committee Co-Chair, New Hampshire, Granite Commercial Real Estate

**Lisa Adelman**, ICSC State Government Relations Committee Co-Chair, Rhode Island, Ocean State Job Lot

**Brian Waxler**, ICSC State Government Relations Committee Chair, Vermont, Pomerleau Real Estate Co.

**Crystal Torman**, ICSC P3 Public Chair, Massachusetts, City of Boston – Office of Economic Development

**Dylan Zelazo**, ICSC P3 Public Chair, Rhode Island, City of Pawtucket

**Steven Findlen**, ICSC P3 Private Chair, Massachusetts, McMahon Associates, Inc.

**Ozzie Koolian Jr.**, ICSC P3 Private Chair, Rhode Island, Kooloian Realty

**Mitch Feeney**, ICSC State Government Relations Committee Co-Chair, Maine, Ahold Delhaize

**Sam Kallmerten**, CLS, ICSC Next Generation Chair, Brixmor Property Group

# New England Conference & Deal Making

## PROGRAM PLANNING COMMITTEE

**Kimberly Sluter**, New England Conference & Deal Making Program Planning Committee Chair,  
New England Construction

**Michael Branton**, New England Conference & Deal Making Program Planning Committee  
Co-Chair, KeyPoint Partners, LLC

**Alden Bush**, EDENS

**Susan Cadieux**, Healy Enterprises

**Christine Cannon**, WS Development Associates, LLC

**Daniel Charest**, ACRE Group, LLC

**Wayne Cobleigh**, GZA GeoEnvironmental, Inc.

**Lindsay Corsino**, Phase Zero Design

**Steven Duffy**, Cuhaci & Peterson Architects, Inc.

**Evan Eisenhardt**, Linear Retail Properties, LLC

**Bill Flynn**, Net Lease Capital Advisors, Inc.

**Todd Galusha**, CVS Health

**Travis Ginsberg**, Summit Realty Partners, Inc.

**Sheryl Guglielmo**, DiPrete Engineering Associates, Inc.

**Susan A. Hays**, Updike, Kelly & Spellacy, P.C.

**Jesse Hepler**, William & Reeves Commercial Real Estate

**Robert Horvath**, Horvath & Tremblay

**Sam Kallmerten**, Brixmor Property Group

**Alan Kelly**, Waterstone Properties Group, Inc.

**James Koury**, HFF, L.P.

**Jacqueline Lakritz**, New England Retail Properties, Inc.

**David Locke**, Waterstone Properties Group, Inc.

**Michele Maresca, Esq.**, Robinson & Cole, LLP

**Andrew Marsallo**, New England Development

**Kass McInnis**, Alder Partners/Planet Fitness

**Chris McMahon**, Summit Realty Partners, Inc.

**Nicole Nielsen**, CBRE

**Michael O'Mara**, Atlantic Retail

**Patrick Paladino**, Newmark Knight Frank

**Diana Perry**, Linear Retail Properties, Inc.

**Thomas Phillips**, Brown Rudnick, LLP

**Lawrence Platt**, Platt Realty Group

**Barry Porter**, CPH, Inc.

**Denise Robidoux**, Goman+York, LLC

**John Sokul**, Hinckley Allen

**Jenna Stacer-Miccille**, HFA

**David Steinberg**, Ocean State Job Lot

**Crystal Torman**, City of Boston – Office of Economic Development

**Andy White**, National Commercial Brokers, Inc.



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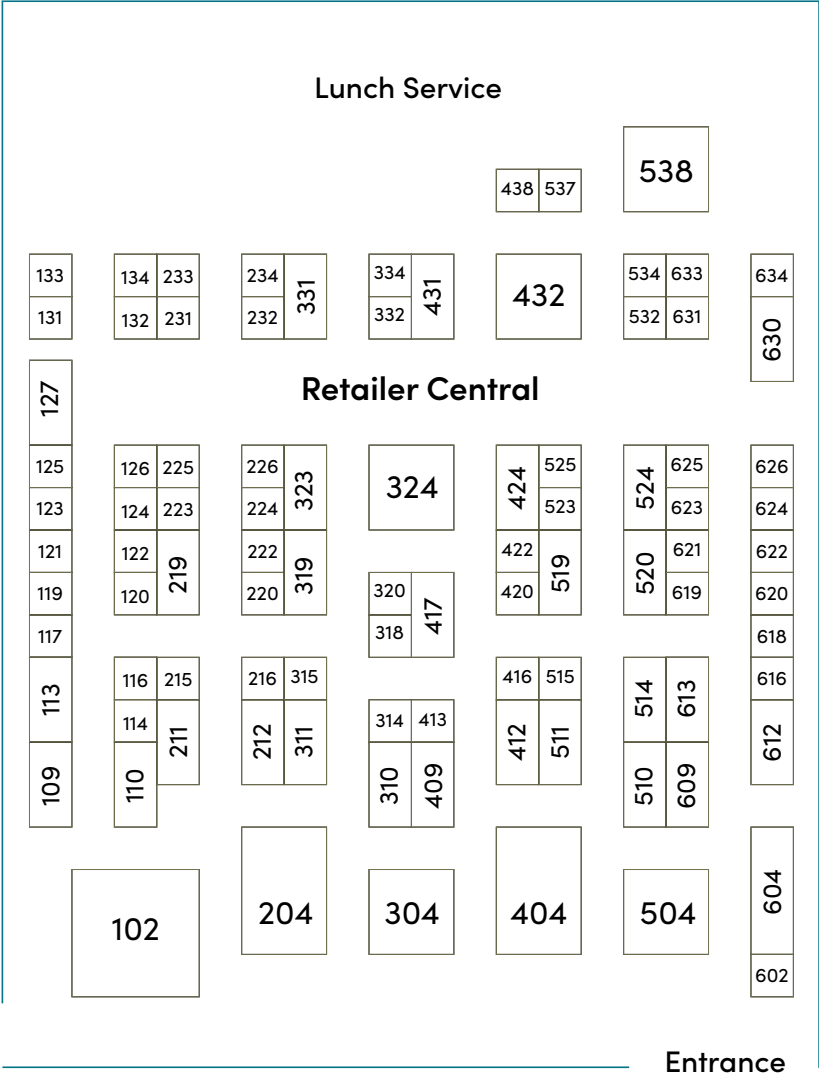


Member-Hosted Reception

Brown Rudnick, LLP  
Catic NCS  
Cuhaci & Peterson Architects, Inc.  
Galaxy Development, LLC  
Goulston & Storrs  
GZA GeoEnvironmental, Inc.  
HFF, L.P.

Linear Retail Properties, LLC  
Murtha Cullina, LLP  
New England Retail Properties, Inc.  
Nutter, McClennen & Fish, LLP  
Ocean State Job Lot  
Pomerleau Real Estate Co.  
Robinson + Cole

Sherin and Lodgen, LLP  
The Simon Konover Company  
Summit Realty Partners, Inc.  
Venture Retail Partners  
VHB



# Exhibitors

## **AEI Consultants Booth 631**

Contact: Stephen Graham  
Phone: +1 857 350 3519  
[www.aeiconsultants.com](http://www.aeiconsultants.com)

## **Ahold Delhaize Booth 323**

Contact: Timothy Farina  
Phone: +1 617 770 8128  
[www.aholdusa.com](http://www.aholdusa.com)

## **AJ Signs Co. Booth 131**

Contact: Bridgette Shoemaker  
Phone: +1 518 399 9291

## **Atlantic Retail Booth 204**

Contact: Elizabeth Strom  
Phone: +1 617 239 3600  
[www.atlanticretail.com](http://www.atlanticretail.com)

## **Bane Realty Capital Booth 126**

Contact: Neil Bane  
Phone: +1 917 923 0214

## **Bedford Cost Segregation Booth 117**

Contact: Angela Mooney  
Phone: +1 603 641 2600  
[www.bedfordtea.com](http://www.bedfordtea.com)

## **Benderson Development Company, LLC Booth 127**

Contact: Katie Betker  
Phone: +1 941 359 8303  
[www.benderson.com](http://www.benderson.com)

## **Bierbrier Development, Inc. Booth 211**

Contact: Riley Merritt  
Phone: +1 781 863 1800  
[www.bierbrierdevelopment.com](http://www.bierbrierdevelopment.com)

## **Black Creek Group Booth 219**

Contact: Deanna Tiso  
Phone: +1 860 207 9199  
[www.blackcreekgroup.com](http://www.blackcreekgroup.com)

## **BLACKLINE Retail Group LLC Booth 514**

Contact: Melanie Chambers  
Phone: +1 617 553 1820  
[www.blacklinere.com](http://www.blacklinere.com)

## **Boston Realty Advisors Booth 538**

Contact: Aaron Twersky  
Phone: +1 617 375 7900  
[www.bradvisors.com](http://www.bradvisors.com)

## **Brixmor Property Group Booth 510**

Contact: Charles Davis  
Phone: +1 212 869 3000  
[www.brixmor.com](http://www.brixmor.com)

## **Calkain Companies Booth 515**

Contact: Leigh Cline  
Phone: +1 703 787 4714  
[www.calkain.com](http://www.calkain.com)

## **Capital Group Properties, LLC Booth 231**

Contact: Brendan Carroll  
Phone: +1 508 768 7972  
[www.capitalgroupproperties.com](http://www.capitalgroupproperties.com)

## **Carpiionato Group Booth 417**

Contact: Krystal Carnes  
Phone: +1 401 273 6800

## **CATIC**

**Booth 532**  
Contact: Nicole Clawson Pratt  
Phone: +1 617 905 3647  
[www.catic.com](http://www.catic.com)

## **CBRE**

**Booth 304**  
Contact: Lucia Caradonio  
Phone: +1 617 439 6000  
[www.cbre.us](http://www.cbre.us)

## **CE Painting Booth 624**

Contact: Eric Crews  
Phone: +1 877 626 9904  
[www.cepaint.com](http://www.cepaint.com)

## **Cedar Realty Trust, Inc. Booth 625**

Contact: Donna De Leo  
Phone: +1 516 767 6492  
[www.cedarrealtytrust.com](http://www.cedarrealtytrust.com)

## **ci design, inc.**

**Booth 630**  
Contact: Chris Bauer  
Phone: +1 617 848 9511  
[www.cidesigninc.com](http://www.cidesigninc.com)

## **CM&B, Inc. Booth 318**

Contact: Molly Berry  
Phone: +1 781 246 9400  
[www.cmbteam.com](http://www.cmbteam.com)

## **CPH, Inc. Booth 416**

Contact: Nikhel Jindal  
Phone: +1 508 659 7020  
[www.cphcorp.com](http://www.cphcorp.com)

## **Crosspoint Associates, Inc. Booth 424**

Contact: Ani Manougian  
Phone: +1 508 655 0505  
[www.crosspointassociates.com](http://www.crosspointassociates.com)

## **Cuhaci & Peterson Booth 623**

Contact: Laura White  
Phone: +1 407 661 9100  
[www.c-p.com](http://www.c-p.com)

## **Cushman & Wakefield Booth 114**

Contact: Katie Mahon  
Phone: +1 312 470 1800  
[www.cushmanwakefield.com](http://www.cushmanwakefield.com)

## **CVS/Pharmacy Booth 315**

Contact: Debra Leclerc  
Phone: +1 401 770 2020  
[www.cvs.com](http://www.cvs.com)

## **The Dartmouth Company Booth 604**

Contact: Emily Kuszmar  
Phone: +1 617 262 6620  
[www.dartco.com](http://www.dartco.com)

## **Denenberg Realty Advisors Booth 314**

Contact: Neil Denenberg  
Phone: +1 617 720 5656  
[www.DenenbergRealty.com](http://www.DenenbergRealty.com)

## **DiMarco Group Booth 621**

Contact: Tania Gerhart  
Phone: +1 585 272 7760  
[www.dimarcogroup.com](http://www.dimarcogroup.com)

## **DLC Management Corp. Booth 511**

Contact: Rashawn Jackson  
Phone: +1 866 DLC MGMT  
[www.dlcmgmt.com](http://www.dlcmgmt.com)

# Exhibitors

## **Dollar Tree/Family Dollar Booth 332**

Contact: Sofia Clark  
Phone: +1 757 321 5388  
[www.dollartree.com](http://www.dollartree.com)

## **Dunkin' Brands, Inc. Booth 125**

Contact: Jenna Tavares  
Phone: +1 781 737 3000  
[www.dunkinfranchising.com](http://www.dunkinfranchising.com)

## **Duro Last Roofing Booth 626**

Contact: Erin Atha  
Phone: +1 800 248 0280  
[www.durolast.com](http://www.durolast.com)

## **Eastern Retail Properties, Inc. Booth 324**

Contact: Andre Farhat  
Phone: +1 781 849 9010  
[www.easternretail.com](http://www.easternretail.com)

## **EDENS Booth 519**

Contact: Lindsay Purcell  
Phone: +1 617 369 6600  
[www.edens.com](http://www.edens.com)

## **Fafard Real Estate Booth 122**

Contact: Michael Belinski  
Phone: +1 508 881 1600

## **Federal Realty Investment Trust Booth 412**

Contact: Brenda Pomar  
Phone: +1 301 998 8316  
[www.federalrealty.com](http://www.federalrealty.com)

## **Feldco Development Corp. Booth 110**

Contact: Amy Dorgan  
Phone: +1 617 982 6962  
[www.feldcodevelopment.com](http://www.feldcodevelopment.com)

## **Galaxy Development, LLC Booth 232**

Contact: Kayla Cournoyer  
Phone: +1 508 721 0005  
[www.galaxydevelopment.net](http://www.galaxydevelopment.net)

## **Gondek Group: Berkshire Hathaway Commercial Booth 334**

Contact: Rocco Gondek  
Phone: +1 860 818 0226

## **Grossman Development Group Booth 113**

Contact: Howard Grossman  
Phone: +1 508 449 0601  
[www.grossmanre.com](http://www.grossmanre.com)

## **Haynes Group, Inc. Booth 616**

Contact: Kaitlin Kingman  
Phone: +1 508 230 9494  
[www.haynesgroupinc.com](http://www.haynesgroupinc.com)

## **HFA Booth 215**

Contact: Daryl Whitmer  
Phone: +1 508 528 0770  
[www.hfaae.com](http://www.hfaae.com)

## **Horvath & Tremblay Booth 432**

Contact: Leigh Barcamonte  
Phone: +1 781 776 4000  
[www.horvathtremblay.com](http://www.horvathtremblay.com)

## **ImageX Innovation Booth 622**

Contact: Leah Peterson  
Phone: +1 702 214 2154  
[www.imagexinnovation.com](http://www.imagexinnovation.com)

## **INSTA-BRITE Mobile Washing Booth 119**

Contact: David Friedman  
Phone: +1 781 447 0022  
[www.instabrite.com](http://www.instabrite.com)

## **KeyPoint Partners, LLC Booth 109**

Contact: Chris Cardoni  
Phone: +1 781 273 5555  
[www.keypointpartners.com](http://www.keypointpartners.com)

## **KGI Properties, LLC Booth 212**

Contact: Joe Harnan  
Phone: +1 401 273 8600  
[www.kgiproperties.com](http://www.kgiproperties.com)

## **Kimco Realty Corporation Booth 602**

Contact: Annie Poon  
Phone: +1 516 869 9000  
[www.kimcorealty.com](http://www.kimcorealty.com)

## **The Learning Experience Booth 222**

Contact: Nick Vanella  
Phone: +1 561 886 6400  
[www.thelearningexperience.com](http://www.thelearningexperience.com)

## **Linear Retail Properties, LLC Booth 409**

Contact: Diana Perry  
Phone: +1 781 273 5665  
[www.linearretail.com](http://www.linearretail.com)

## **Marcus & Millichap Booth 609**

Contact: Alexis Hummel  
Phone: +1 617 896 7200  
[www.marcusmillichap.com](http://www.marcusmillichap.com)

## **Messina Enterprises Booth 320**

Contact: Frankie Messina  
Phone: +1 781 848 5000

## **MS Consultants, LLC Booth 534**

Contact: Jeff Hiatt  
Phone: +1 508 878 4846

## **National Commercial Brokers, Inc. Booth 524**

Contact: David Hann  
Phone: +1 617 243 0222  
[www.nationalcommercial.com](http://www.nationalcommercial.com)

## **Neville Booth 123**

Contact: Geoffrey Grab  
Phone: +1 201 723 3292

## **New England Development Booth 404**

Contact: Karen Trentman  
Phone: +1 617 965 8700  
[www.nedevelopment.com](http://www.nedevelopment.com)

## **New England Real Estate Journal Booth 618**

Contact: Michael Campisi  
Phone: +1 781 878 4540  
[www.nerej.com](http://www.nerej.com)

## **New England Retail Properties, Inc. Booth 612**

Contact: Carol Piano  
Phone: +1 860 529 9000  
[www.newenglandretail.com](http://www.newenglandretail.com)

## **NOREL Service Co., Inc. Booth 620**

Contact: Sue Watson  
Phone: +1 781 768 5500  
[www.norelservice.com](http://www.norelservice.com)

# Exhibitors

## **Northeast Retail Leasing & Management Co., LLC Booth 431**

Contact: Michael Sarasin  
Phone: +1 860 683 9000  
[www.northeastretail.com](http://www.northeastretail.com)

## **Ocean State Job Lot Booth 120**

Contact: Evan Portno  
Phone: +1 401 552 4607  
[www.oceanstatejoblot.com/real-estate](http://www.oceanstatejoblot.com/real-estate)

## **Phase Zero Design Booth 311**

Contact: Jim Kimball  
Phone: +1 781 452 7121  
[www.phasezerodesign.com](http://www.phasezerodesign.com)

## **Phillips Edison & Company Booth 619**

Contact: Kelly Kerby  
Phone: +1 513 554 1110  
[www.phillipsedison.com](http://www.phillipsedison.com)

## **Placer.ai Booth 134**

Contact: Jacqueline Brown  
Phone: +1 415 549 6537  
[www.placer.ai](http://www.placer.ai)

## **Pomerleau Real Estate Booth 520**

Contact: Kristin Plantier  
Phone: +1 802 863 8210  
[www.vermontrealestate.com](http://www.vermontrealestate.com)

## **The Proto Group LLC Booth 116**

Contact: Steve Patten  
Phone: +1 203 234 6371  
[www.theprotogroup.com](http://www.theprotogroup.com)

## **RD Management LLC Booth 226**

Contact: Lauren Holland  
Phone: +1 212 265 6600 Ext. 264  
[www.rdmanagement.com](http://www.rdmanagement.com)

## **RK Centers Booth 319**

Contact: Kevin Belmont  
Phone: +1 781 320 0001  
[www.rkcenters.com](http://www.rkcenters.com)

## **Saletin Real Estate Group Booth 124**

Contact: Leslie Anderson  
Phone: +1 401 944 5900  
[www.saletinregroup.com](http://www.saletinregroup.com)

## **Saugatuck Commercial Real Estate Booth 525**

Contact: Marianne Adamo  
Phone: +1 203 222 4194

## **Shopping Center Business/ Northeast Re Business Booth 413**

Contact: Scott France  
Phone: +1 404 832 8262  
[www.shoppingcenterbusiness.com](http://www.shoppingcenterbusiness.com)

## **The Simon Konover Company Booth 420**

Contact: Carolyn Norton  
Phone: +1 860 570 2000  
[www.simonkonover.com](http://www.simonkonover.com)

## **Sonnys The Car Wash Factory Booth 121**

Contact: Kevin Collette  
Phone: +1 800 327 8723  
[www.sonnysdirect.com](http://www.sonnysdirect.com)

## **Streetscapes Inc. Booth 422**

Contact: James Shaffer  
Phone: +1 303 398 7040  
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## **Sullivan Hayes Northeast Booth 310**

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## **Summit Realty Partners, Inc. Booth 132**

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## **Ten X Commercial Booth 224**

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## **Terracon Consultants, Inc. Booth 234**

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## **Town of Groton CT Economic Development Booth 223**

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## **Trinity Realty Group Booth 220**

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## **TRUE Commercial Real Estate Booth 331**

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## **Urstadt Biddle Properties Booth 233**

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## **Vantage Point Retail Booth 225**

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## **Waterstone Properties Group Booth 613**

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## **Wilder Booth 504**

Contact: Vivian Grossman  
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## **Wireless Telematics Booth 216**

Contact: Gregory Kimmel  
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## **WLS Lighting Systems Booth 523**

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## **WS Development Booth 102**

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