

Thursday, October 3, 2019

Pier 115

115 River Road, Edgewater, NJ, 07020

5:30 – 8:30 pm

Being Creative – Avoiding the Many Pitfalls of a Real Estate Transaction

We've all experienced hiccups throughout our real estate transactions. This panel of professionals will provide some insight on how to avoid these pitfalls before it's too late and when to utilize the Next Generation network. This presentation will be geared towards how we can avoid some of the many ways our deals can fall through and how to premeditate common issues.

Program Agenda

5:30 – 6:00 pm – Registration

6:00 – 7:00 pm – Panel Presentation

7:00 – 8:30 pm – Networking Reception

Moderator

Joshua Gorsky, Attorney, Mandelbaum Salsburg P.C.

Panelists

Dennis Cieri, Owner, Eden Property Group

Andrew S. Daher, Senior Project Manager, ESA Environmental Consultants

Adam J. Faiella, Esq., Associate, Sills Cummis & Gross

James E. Henry, PE, PP, Principal, Dynamic Engineering

Brian C. Kelly, Vice President, Lakeland Bank

Mark T. Kessler, Director – Asset Management and Construction, The Klein Group

Program Advisory Committee

James Henry PE, PP, ICSC New Jersey Next Generation Program Planning Committee Co-Chair, Dynamic Engineering; **Nicole Jadoo**, ICSC New Jersey Next Generation Program Planning Committee Co-Chair, CBRE; **Nicole Nannola**, ICSC New Jersey Next Generation Program Planning Committee Co-Chair, CBRE; **Jennifer Star**, ICSC New Jersey Next Generation Program Planning Committee Co-Chair, Madison Marquette; **Jason Finkelstein**, Cole Schotz P.C.; **Matthew P. Flath**, Onyx Equities; **Joshua Gorsky, Esq.**, Mandelbaum Salsburg P.C.; **Stephanie Holston**, Wilkin & Gutterplan, P.C.; **Justin Korinis**, Sabre Real Estate; **Jason Petrick**, Marcus & Millichap; **Ryan Starkman**, Pierson Commercial Real Estate; **Jason Tuval, Esq.**, Prime Law; **Jessica Washington**, Ripco Real Estate LLC

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	Advance*	On-Site
Member	\$55	\$70
Non-Member	\$70	\$85
Student Member	\$25	N/A
Public Official	N/A	N/A

*Advance registration will close **September 30, 2019**. There are no refunds for cancellations.

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