



Directory

Four Corners Idea Exchange

Embassy Suites by Hilton Denver Downtown
Denver, CO
February 21 – 22, 2019

Program

THURSDAY, FEBRUARY 21

Optional Event | Zeppelin Station Lunch and The Source Tour

12:00 – 4:00 pm » **Zeppelin Station**

Member-Hosted Reception

5:30 – 7:00 pm » **Denver Union Station**

Registration opens at 5:00 pm.

FRIDAY, FEBRUARY 22

Registration

7:00 am – 4:00 pm » **Foyer**

Breakfast

7:30 – 9:00 am » **Foyer**

No breakfast service after 9:00 am.

Speed Networking

8:00 – 9:00 am » **Aspen Room**

Welcome and Introduction

9:00 – 9:15 am » **Crestone Ballroom**



Kerri Liljegren

ICSC 2019 Four Corners Idea Exchange
Program Planning Committee Chair
Galloway & Company, Inc.
Denver, CO

Government Relations Update

9:15 – 9:30 am » **Crestone Ballroom**



Peter Jacobson

Manager State & Local Government
Relations, Western Region
ICSC
Denver, CO

Project Runway ♦

9:30 – 10:30 am » **Crestone Ballroom**

► SALT LAKE CITY

The Gateway

The \$100 million makeover of The Gateway, a 1.4 million square foot retail property, is the latest in Salt Lake City's downtown revival. The vision for The Gateway's transformation involves repurposing large retail blocks for higher and better use, such as a boutique hotel and offices for tech companies to attract the millennial workforce.



Jenny Cushing

Vice President of Leasing
Vestar
Phoenix, AZ

► DENVER

The River Mile – Elitch Gardens

Having just won rezoning approval, the much-anticipated River Mile redevelopment of Elitch Gardens Amusement Park will create a new downtown neighborhood along a mile of Denver riverfront. The 62-acre, \$6.8 billion new urban district will include residential blocks, offices, schools, public parks and shopping.



Rhys Duggan

President & CEO
Revesco Properties
Denver, CO

► PHOENIX

Block 23 Downtown

Block 23 is the first mixed-use and high-rise development to include a grocery store in downtown Phoenix, meeting the demand for the live-work-play lifestyle in the urban core. Currently under construction and slated for completion at the end of 2019, Block 23 will provide 330 residential units, 230,000 square feet of office space and 50,000 square feet of retail and restaurants at street level.



Scott Rehorn

Managing Partner – Leasing
RED Development
Phoenix, AZ

Roundtables ♦

10:30 – 11:30 am » **Crestone Ballroom**

Topic*	Leaders*
1. Site Selection	Tim Nelson, Galloway & Company, Inc. Erika Shorter, Evergreen Devco, Inc.
2. Enterprise & Opportunity Zones	Chelsea Gaylord, City of Colorado Springs Marc L. Schultz, Esq., Snell & Wilmer
3. Construction in Today's World	Tyler Hollon, Wadman Construction Dave Maxwell, Maxwell Builders, Inc.
4. Redevelopment – Focus on Mixed-Use	Melissa Machell, Continuum Partners, LLC Alicia Rhymer, United Properties
5. Evolution of Brick & Mortar: RiNo Case Study	Tom Kiler, EDENS Julie McBrearty, Legend Partners, LLP
6. The Future of Grocery – New Concepts and Technology	Nick Tompkins, Kroger
7. Re-Tenancing Big Box	Tom Metzger, Regency Centers Blair Polachek, Seritage Growth Properties
8. Capital Markets	Alisha Hill Koontz, A10 Capital, LLC Jason Schmidt, HFF L.P.
9. Placemaking Strategies	Kristoffer Kenton, Galloway & Company, Inc. Ashley Stiles, McWhinney
10. Public-Private Partnerships	Jeff Holwell, City of Lone Tree Caitlin Quander, Brownstein Hyatt Farber Schreck, LLP

*Topics and Leaders subject to change.

Retail Liquor Laws

11:30 am – 12:00 pm » **Crestone Ballroom**

With the upcoming 2019 liquor law in Colorado allowing full-strength beer to be sold by grocers, mom-and-pop liquor stores face increased competition. Hear how these legal changes may impact retail leasing and development.

MODERATOR



Peter Jacobson
Manager State & Local Government
Relations, Western Region
ICSC
Denver, CO

PANELISTS



Jim Beimford
Attorney
The Law Office of James H. Beimford
Denver, CO



Josh Phair
Director – Public Affairs & Government
Relations
Walmart
Denver, CO

Lunch Served

12:00 – 12:30 pm » **Crystal Ballroom**

No lunch service after 12:30 pm.

Keynote Presentation ♦

12:30 – 1:30 pm » **Crystal Ballroom**

The National Western Center is the product of a shared vision between founding partners from the city and county of Denver, Colorado State University, the Western Stock Show Association, the Denver Museum of Nature and Science, and History Colorado. These organizations, combined with input from local community members, continue to work together to create a one-of-a-kind campus for entertainment, research, education and agribusiness. Brad Buchanan, former Director of Denver Community Planning and Development, will speak about this redevelopment process and designing spaces that help connect us to each other while preserving the groundedness that comes from access to open spaces. From this design philosophy, Brad sees a cure for urban sprawl.



Brad Buchanan
CEO
National Western Center Authority
Denver, CO

Deal Making

2:00 – 4:00 pm » **Crestone Ballroom**

Meeting Adjourns

4:00 pm

Program information current as of February 8, 2019

♦ Real Estate CE credit is available for Colorado and Utah. You must sign into each session in order to receive credit.

Thank You to Our Sponsors

Global



Cushman & Wakefield (NYSE: CWK) is a leading global real estate services firm that delivers exceptional value for real estate occupiers and owners across 70 countries. www.cushmanwakefield.com

Platinum



Drake Real Estate Services develops shopping centers and single-tenant BTS projects in the Western US and is full-service property management company. Please visit us at www.drakeres.com or Jon Hauser +1 303 825 6200



Galloway & Company, Inc., is a full-service planning, architecture, and engineering firm that has provided quality, reliable services and established loyal client relationships since 1982.



RED MOUNTAIN
GROUP

Red Mountain Group, with a current portfolio of over 4.7 million SF in 19 states is an established and innovative leader in retail re-development. Learn more at www.redmountaingroupinc.com.



Regency Centers is the preeminent national owner, operator, and developer of thriving properties merchandised with highly productive grocers, restaurants, service providers and best-in-class retailers.

Gold



Silver

Barclay Group

Cadence Capital Investments

City of Lone Tree

Colliers International

Continuum Partners, LLC

Crosbie Real Estate Group

Miller Real Estate Investments, LLC

Pentad Retail/Hospitality

Pinnacle Real Estate Advisors

W.E. O'Neil Construction Company

Woodbury Corporation

Committee

Divisional Volunteer Leadership

William B. Horner, CRX, ICSC Trustee and ICSC Western Division Vice President, LA Fitness

Gregory Valladao, ICSC Western Division Government Relations Committee Chair, Cushman & Wakefield, Inc.

Kirsten Hall, ICSC Western Division P3 Public Chair, City of Peoria

Christine Firstenberg, ICSC Western Division P3 Private Chair, Metrovation

Alesha Shemwell, ICSC Western Division Innovation Chair, Bellevue Square Managers, Inc.

Jim Reynolds, ICSC Western Division Retail Chair, Great Clips Inc.

Mitchell Hernandez, ICSC Western Division Next Generation Chair, Beta Retail, Inc.

State Volunteer Leadership

Kim Ryder, ICSC Arizona/New Mexico State Director, Goodwill of Central and Northern Arizona

Joshua Simon, ICSC Arizona Government Relations Co-Chair, Simon CRE

Carrie Temple, ICSC Arizona Government Relations Co-Chair, ViaWestGroup

Randolph Sanchez, ICSC New Mexico Government Relations Chair, Brookfield Properties

Ben Hooper, ICSC Arizona P3 Public Chair, Town of Prescott Valley

Jose Villanueva, ICSC Arizona P3 Private Chair, Loren Industries

Alex Ramon, ICSC Arizona/New Mexico Operations Chair, CESO, Inc.

Tyler Chester, ICSC Arizona/New Mexico Retail Chair, Chick-fil-A, Inc.

Natalia Solis, ICSC Arizona Next Generation Chair, Arizona Partners

William Damrath, ICSC Colorado/Wyoming State Director, Regency Centers

Tyler Carlson, ICSC Colorado Government Relations Chair, Evergreen Devco, Inc.

Daniel Ryley, ICSC Colorado P3 Public Chair, Arvada Economic Development Association

Jason Schmidt, ICSC Colorado P3 Private Chair, HFF, L.P.

Alisha Stoltz, ICSC Colorado Operations Chair, Crosbie Real Estate Group, LLC

William Strazza, ICSC Colorado/Wyoming Next Generation Chair, Legend Partners, LLP

Joshua Woodbury, ICSC Idaho/Montana/Utah State Director, Woodbury Corporation

Ryan Gaston, ICSC Idaho Government Relations Chair, Barclay Group

Brett Doney, ICSC Montana Government Relations Chair, Great Falls Development Authority

Ryan Forsyth, ICSC Utah Government Relations Chair, Cushman & Wakefield, Inc.

Paul Larsen, ICSC Utah P3 Public Chair, Brigham City Corporation

Steven Bowler, ICSC Utah P3 Private Chair, Colliers International

Randy Smith, ICSC Idaho/Montana/Utah Operations Chair, FieldStone Homes

Elizabeth Leader, ICSC Idaho/Montana/Utah Next Generation Chair, Colliers International

Program Planning Committee

Kerri Liljegren, ICSC 2019 Four Corners Idea Exchange Program Planning Committee Chair – Colorado, Galloway & Company, Inc.

Matt Nielson, ICSC 2019 Four Corners Idea Exchange Program Planning Committee Co-Chair – Utah, Evergreen Devco, Inc.

Carol Schillne, ICSC 2019 Four Corners Idea Exchange Program Planning Committee Co-Chair – Arizona, CBRE

Jonny Arbuckle, Satterfield-Helm Management, Inc.

Kelsie Bowler, Colliers International

Kiah Fricker, SRS Real Estate Partners

Sean Gelson, Jersey Mike's Franchise Systems Inc.

Tyler Hollon, Wadman Corporation

Mindy Humphrey, Land Title

Gordon Keig, Pennant Development

Alisha Hill Koontz, A10 Capital, LLC

Angie Kory, Vestar

Pat Shelton, Sullivan Hayes Brokerage

Exhibitors

Antonoff & Co. Brokerage, Inc.**Table: 1**

Phone: + 1 303 623 0200

Contact: Jeffrey Hirschfeld

Arizona Partners**Table: 2**

Phone: + 1 480 368 0111

Contact: Natalia Babits

Colliers International**Table: 3**

Phone: + 1 303 745 5800

Contact: Jay Landt

Continuum Partners, LLC**Table: 4**

Phone: + 1 303 573 0050

Contact: Melissa Machell

CSHQA, Inc.**Table: 5**

Phone: + 1 303 962 9164

Contact: James G. Murray, AIA

Evergreen Devco, Inc.**Table: 6**

Phone: + 1 602 808 8600

Contacts: Erika Shorter

Galloway**Table: 7**

Phone: + 1 303 770 8884

Contact: Mark Steller

Great Clips**Table: 8**

Phone: + 1 425 825 5480

Contact: Jim Reynolds

Great Falls Montana**Development Authority****Table: 9**

Phone: + 1 406 750 2119

Contact: Brett Doney

Hawkins Companies**Table: 10**

Phone: + 1 208 376 8522

Contact: Beau Manwaring

**Jersey Mike's Franchise
Systems, Inc.****Table: 11**

Phone: + 1 732 273 4044

Contact: Gerardo Flores

**KAI Total Pavement
Management****Table: 12**

Phone: + 1 816 210 6408

Contact: Amanda Stites

Maxwell Builders, Inc.**Table: 13**

Phone: + 1 303 762 1812

Contact: Dave Maxwell

Murphy USA**Table: 14**

Phone: + 1 870 312 4631

Contact: Julie Walker

Pinnacle Real Estate Advisors**Table: 15**

Phone: + 1 303 962 9555

Contact: James Mansfield

Red Mountain Group**Table: 16**

Phone: + 1 602 977 9202

Contact: Carol Harder

Regency Centers**Table: 17**

Phone: + 1 303 300 5300

Contact: Will Damrath

**Shopping Center Business/
Western RE Business****Table: 18**

Phone: + 1 404 832 8262

Contact: Scott France

Siteeater Technologies**Table: 19**

Phone: + 1 801 634 8614

Contact: Sam Lowder

Spirit Halloween**Table: 20**

Phone: + 1 602 292 2489

Contact: Jessica Stevens

Town of Firestone**Table: 21**

Phone: + 1 303 531 6265

Contact: Paula Mehle

Town of Prescott Valley**Table: 22**

Phone: + 1 928 759 3106

Contact: Ben Hooper

Victor Stanley**Table: 23**

Phone: + 1 303 744 0488

Contact: Sydney F. Downs III

Plan to Attend!

**Southern California
Idea Exchange**

February 28, 2019

Anaheim Convention Center

Anaheim, CA

www.icsc.org/2019SC1**Monterey Conference
& Deal Making**

March 7 – 8, 2019

Monterey Conference Center

Monterey, CA

www.icsc.org/2019N1



LESS TRADITIONAL.
MORE INNOVATIVE.

RECON

May 19 – 22, 2019 | Las Vegas, NV | #ICSCRECon
Las Vegas Convention Center & Westgate Hotel

EXPLORE emerging and digitally-native brands that are reshaping the industry at Retail in Focus.

INTERACT with cutting-edge technology that is reimagining retail at the Innovation Exchange.

LEARN what today's retail tech innovators and investors see as the future of the industry at over 40 sessions.

Register before March 29 to receive your badge by mail.

Visit www.icscrecon.org for more information.