



# ICSC CenterBuild Conference

## The Premier Retail Design + Construction Conference

**MARK ADAMS, AIA** is a seasoned architect with individual licenses in California, Florida, and others. ELEVEN18 holds 22 licenses throughout most of the eastern United States. He began his distinguished career in Los Angeles providing custom residential and multi-family designs to private and non-profit organizations. In 1996 Mark transitioned his career into themed entertainment with Universal Studios in Los Angeles and in the following years worked for them designing rides and attractions in Orlando and Osaka, Japan. He has also provided architectural and design services for Ripley's Entertainment, the Walt Disney Corporation, and SeaWorld. In 2005, he began focusing on commercial and retail architecture and has enjoyed great success in that field. In 2009, he, Kim Day McCann and Neke White founded ELEVEN18 ARCHITECTURE to provide detailed and service oriented architectural and interior services to a combination of commercial, retail, and themed entertainment organizations in Central Florida and throughout the U.S.

**MARK ADAMS** is the Co-Founder at ScenaVR which is a firm that combines the latest in digital marketing and 3D Virtual Reality technology to deliver professional presentations of real estate. Located in Scottsdale, AZ, Scena, LLC is a Matterport Service Partner offering services around the United States in top luxury markets. Adams unique experience in social media, CRM and database management, sales and technology is invaluable to those commercial real estate professionals wanting to understand how to reach today's customers in ways beyond traditional media tools. Adams has a BA in Political Science from Slippery Rock University of Pennsylvania.

**DANIEL AIZENMAN** has over 16 years of experience in architecture, planning, placemaking, wayfinding, and experiential design. Originally from Mexico City, Daniel uses his traveling experiences to inform his design, bringing a love of culture to each of his projects. As a senior principal and architectural designer for Stantec's Visioning, Brands, and Experiences, group, Daniel designs places where people elect to spend their time. He finds connections and meaning; creating beautiful design, focused on the experience. Daniel has won several ICSC design competitions on the future of retail and placement on ICSC's 20 under 40, class of 2016. He's known for delivering groundbreaking projects like Mitikah, a 9.8 million square foot mixed-use development in Mexico City that is currently under construction; The Colorado Rockies Experience, a 700 thousand square foot experiential city block consisting of a entertainment content plaza, ground-level retail and restaurants, a hall of fame museum, hotel, residential and office slated to begin construction in early 2018; Gran Patio Santa Fe in Mexico City, a 2.1 million square foot, mixed-use retail center in one city block; as well as Cityset, Denver's gastronomic hospitality village that was awarded Silver for Best Mixed Use Project at the ICSC US Design and Development Awards in 2014.

**DAVID ARENDS** distinguished architecture career of more than 25 years includes starting his own firm, which merged with CR in 2002. IN 2004, David transitioned to his current role as CEO + President. As the CEO, David is responsible for the overall growth and profitability of the firm as well as client satisfaction. David is registered in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and several Canadian provinces. Additionally, he actively serves as a board member for many local organizations including the American Cancer Society, DePaul Cristo Rey High School and both internal and external CR Advisory Boards as well as frequently serving as a guest panelist for industry lectures.

**STEVE BACHMAN** has forty-one years of construction experience in the retail store construction industry. In 1976, began working for Wilson's The Leather Experts, in their construction department, eventually became Manager of Construction. In 1984, Steve established Retail Construction Services, a commercial general contracting firm specifically building retail stores, clubhouses, banks, and community centers throughout North America, Puerto Rico and the U.S. Virgin Islands. Steve managed projects in most states and Puerto Rico, working directly with over 25 retailers. Responsible for all hiring, training and management as the company grew to 125 employees. Currently oversees some operations, finance, and marketing, although the infrastructure has matured with the addition of key management personnel in all areas of the company who are responsible for their respective departments.

**RENEE BAROT** is the Director of Business Development for Retail Design Collaborative. She is responsible for expanding the firm's presence within the retail and mixed-use sector nationwide. Highly regarded in her field, Renee has a proven track record of successful business development and leadership roles within the AEC industry. Previous to Renee's entering the AEC industry, she spent several years in the public affairs sector serving the homebuilding industry. Having a passion for design, the built environment



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and commercial real estate, Renee is a member of the Urban Land Institute and International Council of Shopping Centers. She serves as a volunteer on several committees including ULI/LA's Urban Marketplace and ICSC's SoCal Idea Exchange. Renee has a degree in International Business Administration at from the American University in Paris and is fluent in French.

**ANTHONY BARSÌ** is a Senior Project Manager, and leader of the retail studio in Little's Washington, DC office. Anthony has been practicing architecture for over 12-years and has spent the majority of that time in the retail industry. He has executed well over 400 retail projects in his career ranging from tenant up-fits and minor renovations of retail stores, to development of pad sites and shopping centers. Anthony is interested in exploring placemaking through storytelling and experiential moments, both in mixed-use development, and repositioning existing shopping centers.

**GREGG BARTEL** is a 30 year veteran of the construction industry, spanning the following stretches, USMC-Health Care-Corporate Retail-National Commercial/Retail work. As the National Director of Construction at Tri-North Builders, the responsibility of field operations, client relations, and the expansion of Tri-North nationally falls under his wheelhouse. Recent projects include, ground up JC Penney's in Salinas, CA, Duluth Trading Company stores in Rhode Island, Missouri and Pennsylvania, Universal Storage in TN, J-Jills, Sephora, Trek Bicycle and many other well deserving clients.

**CAROL BARTOLO** has over 20 years of experience providing full-scope architectural services, managing projects from the early onset in conceptual design, through construction administration and project closeout. In her 10 year BRR career, she's worked with grocery clients on a variety of project formats, from new construction to takeovers, and has also been involved in conceptual prototype design efforts. Her focus as a program manager is to communicate early and often with both the client and project team to ensure that client goals and deadlines are met with quality, cost-effective design solutions. Additionally, Carol has been key in BRR's grocery innovation efforts. In an effort to maintain BRR's position as a leading grocery design firm, Carol and other members meet weekly to identify and review global grocery design trends, and discuss how those trends and other innovative design solutions can be implemented in our clients' stores. The goal of this effort is to not only help our clients strengthen their position in the market and stay ahead of their competitors, but to also improve the shopping experience for their customers.

**DAVID BAUM, AIA**, is the owner and President of Schroeder and Holt Architects (SHA). SHA focuses on retail, commercial and entertainment facilities. For over 70 years, the firm has had a particular focus on movie theater design from single screen theaters to multi-screen complexes. Mr. Baum has both his BS and M-Arch from the University of Wisconsin. As an NCARB certified architect, he is currently licensed to practice in 38 states. As a hands-on owner, Mr. Baum continuously seeks the successful completion of every project. Having received accolades for his work on numerous large-scale, complex projects, he is also recognized for his design innovations, problem-solving skills, and client sensitivity, which in tandem allow him to orchestrate difficult projects in varied building types.

**PJ BAUTISTA** is a Retail Design & Construction Manager at JBG Smith. PJ is an architect with 13+ years of experience working on restaurants, retail, single family residential, and mixed use multifamily in the Washington, DC area. Prior to joining JBG Smith, PJ was a Project Manager for an up and coming fast casual client with 15+ locations. PJ has also managed a pet hospital client and a fitness studio client. PJ is currently working on retail tenants and placemaking components of several notable projects throughout the DC area.

**ADELE BEAVES** is a registered Civil Engineer, Principal, and Corporate Practice Lead with 18 years of experience in commercial and retail land development design and project management.

**ROBERT BECK** built his career exploring ways to combine construction engineering know how with technology management. He now brings that knowledge to the development industry as a General Manager with BuildingPoint West. BuildingPoint West provides technology solutions for design, build and operate development projects. They help construction professionals find tools and software solutions they can use to implement and grow their businesses more productively. Beck has a BA in Environmental Engineering and Business from Georgia State University.



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**TRISH BECKMAN AIA, CDP** is a retail specialist with nearly 20 years of experience in the industry. She designs projects at all scales: from fresh interior prototypes for boutique retailers, to regional centers that create a social hub for its urban fabric, to master planning and site designs for mixed-use projects. In addition to being a Partner and Principal with Field Paoli Architects, Trish contributes to the retail industry through her involvement in ICSC, serving on two committees. Through her participation, she continues to expand her own perspectives and her commitment to being a leader in the continuing evolution of our industry.

**ERIC BERG** is Sr. Vice President of Construction Operations for Gray, a leading national design-builder for retail, restaurant, distribution and manufacturing industries. Eric is responsible for Operations for Gray's West Region heading operational and risk management, customer acquisition and market sector development and overall growth for the West region. Gray completes an average of 300 retail projects per year ranging from roll-out to specialty retail to ground up big box and site development projects. Gray continually ranks in the top ten of National Retail Contractors. Eric has spent the last 26 years serving the retail industry as both a direct vendor and General Contractor. He is a graduate of CSU Fullerton and PMP program at UCLA. He is member of the RCA, ICSC and USGBC. Eric also serves on the board of a number of non-profits in Southern California including the Heart of Ida whose mission is to help older adults to maintain their homes and remain independent.

**SHAWN BLAND** has significant professional experience in programming, planning, and design for retail, hospitality, and retail banking projects located throughout the United States and abroad. Shawn's expertise includes multi-site team communication and coordination for both local and national retail clients and developers. He creates retail solutions and experiences through design strategies that integrate current trends and technology with the client's needs and the end user.

**GENE BLANTON** is a construction attorney who represents owners, developers, and general contractors in all aspects of project development and dispute resolution. He has experience in negotiating contracts between owners and general contractors on large retail projects, resolving disputes during the course of construction, and litigating claims after final completion. He strives to maintain the progress of the project if at all possible and to identify risk management approaches that allocate risk to those in the best position to account for the inherent risk in each project.

**BRAD BOGART** is founder and president of Bogart Construction, Inc. a general contracting firm specializing in retail construction. His twenty-plus years of experience carries a wide range that includes small food services shops, ground up restaurants, shopping center remodels and countless mall tenant improvements. Brad is a board member of the Retail Contractor's Association and plays an active role in helping retailers and retail contractors' alike achieve success.

**JACK BOWEN** serves as Senior Vice President of Construction Operations for EMJ Construction. Jack manages all construction-related activities including operations, reports, subcontractor management, cost control, quality control and safety for EMJ's Chattanooga office. He provides guidance to Project Directors, Project Managers and Superintendents to ensure that the team is implementing the principles of C2C to create value for owners. Jack has over 18 years of construction experience in a wide variety of sectors including retail, healthcare, museum, office, and educational facilities. Jack has overseen some of EMJ's largest and most complex renovations, remodels and new construction projects, including Lee Vista Promenade, Brookfield Square Mall Renovation, Forum at Grandview, Hamilton Place Mall Renovation, Fed Ex Ground, 728 Market Street, Cabela's, Shaw T1 Plant, and Museum Bluff Condominiums. Jack graduated from the University of Tennessee with a Bachelor of Science in Economics.

**WALTER BOWIE**, after 15 years with Synergi, working in the glass and metal industry, is as passionate and excited about his job as he's ever been. Bringing sales and marketing background to Synergi, Mr. Bowie was fortunate to join a company who believe in rigorous product training. Mr. Bowie worked with the craftsmen in the shop, learning the trade, and also worked with the Project Managers and Operations Staff. He didn't read about it, he did it. His philosophy has never changed – his client's success is his success! Guiding a client through project details, while providing insight into fabrication techniques and costing, working together as a team to realize a vision, is both challenging and rewarding every day.

**PLATT BOYD** brings his creative vision and experience as an architect in to play as the founder and CEO of Branch Technology which is a firm that explores and uses technology to 3D print buildings. Branch Technology combines 3D printing technology, conventional



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construction materials, and large-scale robotics to create buildings that bridge the divide between the past and the future of construction. Boyd has a BArch from Auburn University.

**MAUREEN BOYER, AIA** directs ELS's retail practice. Recently joining ELS, Maureen is a veteran leader and proven expert in retail design. Her projects include award winning retail and commercial developments all over the world.

**DALLAS BRANCH** serves as Vice President for large scale, mixed-use projects combining retail, residential, office, hotel and entertainment components which create an environment for success for both the client and the user. Dallas is responsible for innovative solutions to complex architectural problems. His design approach incorporates industry-leading best practices, stretching the boundaries of expectations and an environment of collaboration with the client. Since his career began at CallisonRTKL in 1994, Dallas has been a design leader on several projects recognized by multiple design awards.

**DARYL BRAY** serves as Chief Operating Officer at SGA Design Group. He takes pride in the integrity and collaboration SGA brings to every relationship, allowing the firm to open doors faster and more efficiently for clients. Daryl's entire professional career has been spent working with national multi-site clients, including TGI Friday's, Lowe's, Schlotzsky's, and Kohl's. He represents SGA in the community by being actively involved with AIA, previously serving as president of both the Eastern Oklahoma Chapter and the state component. He has also participated in several NCARB committees and task force groups. Daryl graduated from the University of Texas, Austin, in 1994 and joined SGA in 1998. He's an ICC Certified Accessibility Inspector / Plans Examiner, a LEED Accredited Professional, is NCARB certified, and is a licensed architect in multiple states.

**JULIE BRINKERHOFF-JACOBS** has been with Lifescapes International for over 35 years, guiding the marketing, sales and financial management of this privately held landscape design firm, which has been in continuous practice for nearly 60 years. She had previously worked for a commercial developer and an international architectural firm for 10 years before joining LSI. Julie has spoken at RECON, CENTERBUILD, Entertainment Experience Evolution and other retail, hotel, multifamily and casino destination conferences as her firm designs environments for a full range of real estate offerings. Lifescapes' retail projects include the iconic The Grove (Los Angeles), The Point (El Segundo), Pacific City (Huntington Beach), Robinsons Galleria Cebu (Philippines), Rockefeller Center Channel Gardens (2015-2017), The Village at Meridian (Idaho), West Loop (Dallas, Texas), Town Square (Las Vegas), The Trails at Silverdale (Washington), Hillsdale Shopping Center (San Mateo) and several projects in China and elsewhere overseas.

**MATT BRINZA**, registered architect in 36 states, is an accomplished leader with a successful track record in architecture, construction and real estate development. He has extensive experience leading business development and strategic growth opportunities through portfolio diversification and improved internal alignment. He has built and led a high-performing team consisting of over 45 architects, professional engineers and designers responsible for developing over \$300 million annually of distinctive large format sports, professional fitness, family recreation, spa and Healthy Way of Life destinations in the U.S. and Canada. Matt's diverse experience in architecture, real estate, construction, facility operations and asset management have informed his approach to building design and leading complex rollout strategies. As a result, he has a unique understanding of the business impact of decisions and is able to drive financial results and increase speed-to-market without compromising quality and ultimately delivering Lifetime's brand promise of helping individuals and communities achieve their total health objectives.

**JEFFREY W. BRODERICK** is the Director of Business Development Manager for EDC, a commercial General Contractor with office in Richmond, VA and Orlando, FL, and building throughout the entire Eastern United States. He is responsible for creating and maintaining key national client relationships to generate new and repeat business for the company. Jeffrey, a Registered Architect, has over 20 years combined experience in the Construction, Development, and Design fields, specializing in Retail. His diversity and geographic reach makes him adept at generating and fostering long term relationships throughout the Real Estate industry.

**JAMES BRY** currently serves as Executive Vice President of Development and Construction at Seritage Growth Properties (NYSE: SRG), a publicly traded real estate investment trust headquartered in New York City. The company's portfolio of 266 properties consists of approximately 42 million square feet of retail space and is broadly diversified across 49 states and Puerto Rico. Prior to joining Seritage, Bry was the Senior Vice President, Development & Construction for Vornado Realty Trust (NYSE: VNO) from 2006 to



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2015 where he oversaw development and redevelopment of approximately six million square feet of its shopping malls, community centers and urban retail properties. Bry received a master's degree in Architecture from Tulane University in 1991 and has had continued success in the field for over 25 years. He currently resides in Hoboken, NJ, with his wife Ixora and his son Daniel.

**LEONARD BRZOWSKI** is a Manager in the Engineering & Construction Department at The Taubman Company, Registered Architect in the State of Michigan, member of the American Institute of Architects and LEED Accredited Professional. With over (35) years of experience in the building design and construction industry, fifteen of those years have been spent at The Taubman Company in the Tenant Coordination and Engineering & Construction Departments.

**HAIG BUCHAKJIAN** has served as Executive Vice President, Operations of Brixmor Property Group since 2015. From May 2013 to September 2015, Mr. Buchakjian was Senior Vice President, Construction for the company. He joined New Plan Excel Realty Trust, Inc., a predecessor of Brixmor, in 2001 as Project Manager and has held several other positions including Senior Development Director and Vice President, Construction. Previously, Mr. Buchakjian held various positions in civil engineering and commercial real estate development.

**SAMANTHA BUELL** is a Designer at 505Design with an interest in bringing together design, culture and site to create unique and authentic places. With a varied background in architecture, digital research, and experiential site analysis, her experience is in overall conceptual approach including both brand positioning and architectural design.

**KATHERYN BURCHETT** is senior vice president of visual environment at JCPenney. She is responsible for store design, planning, construction, visual merchandising and in-store marketing to ensure that look and feel of the store drives sales for over 800 locations. Burchett joined JCPenney in 2000 serving in roles of increasing responsibility in merchandising, corporate strategy, property development and marketing and over her tenure with the Company helped establish brands and build impactful in-store experiences. Prior to JCPenney, she worked at May Merchandising, Caldor and Saks Fifth Avenue. Burchett holds an MBA from the University of Connecticut and a BA from Mount Holyoke College. She is a member of the Board of Directors of the National Minority Supplier Diversity Council.

**MARK CAHILL, CDP** registered architect, has over 25 years of experience specializing in developer-based retail and institutional projects. He has created branded environments for major corporations integrating architecture, lighting and way-finding into cohesive customer experiences that promote the market potential of projects and the business objectives of clients. In his career he has completed the redevelopment and repositioning of over a dozen regional shopping centers and on the retail side he has worked with national retailers including Ann Taylor and TD Bank on nationwide roll-outs, and with Barnes & Noble and LLBean on core/shell turnkey projects. Mark has created and authored a design and branding blog, Design & the Bottom Line | Good design is good business that inspires brand managers with tangible examples of branding that works. Formerly a Principal in a 60 person architecture firm, he has both marketing and firm management experience. Early in his career he taught courses in Architectural Construction, Interior Design and Lighting Design at Temple University and University of the Arts in Philadelphia.

**RYAN CALL, AIA** directs ELS's urban design practice. Since joining ELS in 2001, Ryan has developed a particular expertise in master planning mixed-use urban communities, with a focus on vibrant retail districts and public spaces. Ryan has been involved in both of the significant renovation projects at Hillsdale in the role of leading planner and retail designer.

**PAULA CARR WIDEMAN**, since joining tvsdesign in 2000, has played an intricate role in the interiors practice working on numerous projects ranging from major retail centers to boutique stores, restaurants and unique office interiors. Wideman specializes in developing creative concepts and design solutions that translate the client's brand and culture into an immersive experience. Wideman is actively involved with all phases of design and project management and her success is tied directly with her outstanding ability to communicate with clients both verbally and graphically. She excels at involving the client in a highly personal and collaborative design process.



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**MARK CARTER** is a principal at tvsdesign in Atlanta. Carter's 36-year architectural career has concentrated on the design of large retail centers. His portfolio covers the full spectrum of retail project types ranging from department stores and specialty stores to both enclosed and mixed use centers. His portfolio includes the Mall Plaza and Court at King of Prussia, Philadelphia, PA, Mall Plaza Norte, Mall Plaza Egaña, Mall Plaza Los Dominicos, Mall Plaza Vespucio and Mall Plaza Tobalaba in Santiago, Chile. Among his most recent industry awards are the 2017 ICSC VIVA Design Award for Mall Plaza Oeste and the 2015 ICSC Latin America Design and Development Gold Award for Mall Plaza Egaña.

**AL CAVA** joined Milrose in March of 2008 and has over eleven years of experience in the industry. Al is responsible for overseeing sales from New England down to the Mid-Atlantic regions as well as an internal manager of the New Jersey, Connecticut, Long Island, Philadelphia and Washington, DC offices. His role is to mentor and manage the internal account and project management teams to ensure project alignment and fulfillment of the project strategy as outlined by the external project team.

**KEN CHRISTOPHER** has over 36 years in the construction industry and counting. He was the principal owner of Chris Construction company in the 80's and then recruited by LBrands in 1992 to be part of their store design and construction department. Back then the enterprise was called Limited, Inc. then it changed to Limitedbrands and today is known as LBrands. It's been an exciting ride for the past 25 years with a lot of new challenges in the future. Ken has been married for close to 35 years and has 3 wonderful adult children and one grandchild.

**RICHARD CHUNG** has 27 years of experience in the commercial real estate industry with experience representing both the tenant and property owner. He has held executive positions in site selection, store operations, design & construction management, property operations, asset management, development and tenant coordination providing a diverse set of skills and views into the industry. The better part of Chung's career experience focused on major high-profile development and re-development projects in the United States in various capacities.

**SHELLEY R. CLARK, PE, SE** is a Senior Principal at MKA and leader of the firm's Retail/Urban Villages Specialist Group. She is 100 percent focused on the unique design aspects of retail and mixed-use developments, such as leasing flexibility, effective vertical and horizontal stacking, and four-sided architecture. Over the last 38 years, Shelley has designed urban villages, new mall developments, lifestyle centers, mixed-use complexes, and alterations to existing facilities, with projects located throughout the United States and in nine other countries. She has expertise designing facilities ranging from single-story structures to multi-block, multi-tower developments up to \$1.7 billion in cost.

**K. EUGENE (GENE) COLLEY CDP, CRX, LEED AP** is the founder and CEO of Royal Seal Companies, Inc. based in the Dallas Fort Worth TX area. Since 1982, Royal Seal has been a nationwide General Contractor building retail stores and restaurants. Gene started Royal Seal Development to develop single tenant retail projects across the U.S. Royal Seal currently has developed properties for national retail and restaurant chains from Nevada to New Jersey. In addition to founding and leading these and other ventures, Gene has been a speaker/facilitator at numerous Net Lease, Real Estate, Restaurant Finance, and Construction Conferences and has written multiple articles for leading trade publications.

**JESSE CONRAD**, after earning his Bachelor of Science in Civil Engineering from the University of Kansas, joined Manhard Consulting as a staff engineer working with veteran staff where he began to learn to balance the needs of a development with the needs of the surrounding community. He was quickly promoted to project manager and ultimately to associate vice president. With more than 8 years of civil engineering and project management experience, Jesse manages and coordinates all phases of a project, whether ground-up or repurposing, for a variety of clients in land development with an emphasis on retail and commercial and mixed-use developments. His extensive knowledge of entitlements and the permitting process has led to a quicker path to successful completion on projects. Jesse is an active member of the ICSC Next Generation Committee and the Urban Land Institute.

**ROB COYLE**, as the son, grandson, and brother of carpenters, has an education in construction that began early. This background, combined with his passion for innovative solutions, led him to modular construction. The construction industry has been historically slow-to-change, yet the problems faced by the industry require an urgent response. As a former project engineer, Rob has first-hand



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experience with time-demands, shortages of skilled labor, complex regulations, and increased levels of customer demand. At PCX, Rob provides a solution that transforms construction into a safer and more efficient process leading to higher quality results. Rob Coyle is energized by positively impacting construction projects in a meaningful way. His priorities are: (1) Shortening PCX customers' construction schedules; (2) helping them control their costs by delivering innovative solutions nationwide.

**JOHN CROSSMAN** is President of Crossman & Company, one of the largest retail leasing, management, and investment sales firms in the Southeastern US, with over 28 million square feet of properties. Crossman has been an active member of ICSC for over 22 years and has held multiple ICSC leadership positions including the ICSC RECon Advisory Board, CRX/CSM Admissions & Governing Committee and membership on the ICSC Foundation Board of Directors. He is a published writer and sought-after speaker and has been featured in The Wall Street Journal, Forbes.com and Shopping Centers Today, to name a few. He recently published a book called Career Killers which helps young professionals and college students reach their potential by avoiding dangerous life choices that can ruin their careers. Crossman is nationally known for his passion for diversity and his work with college students on both a personal and a professional level. Acting on that passion, he has created a student scholarship foundation established at Florida State University, Florida A&M, and Bethune-Cookman named in honor of his father, the late Reverend Kenneth C. Crossman. His firm, Crossman & Company, has been named one of the "Best Places to Work" by Florida Trend magazine.

**KIM CURTISS** graduated from Washington State University with a BS in Construction Management and went to work for Howard S. Wright in Seattle. After 7 years of construction project management Kim was recruited to work for Nordstrom as an owner's representative managing Rack and full line store projects across the country. Kim then went to work for Tableau software as their Global Program Manager working as the owner's representative on projects around the world and implementing processes. Kim recently came back to Nordstrom as the Director of Rack Construction. When Kim is not working, she likes to snow and water ski, tour real estate, and travel with her family.

**DON DACUMOS** is Principal in Charge of the Retail and Restaurant Studios at MBH Architects. He adds twenty-five years of retail experience in management and design to the team. He oversees schedules, budgets, quality, staffing, and client services. Don brings a wide range of architectural experience including hospitality, restaurant, commercial, and retail. Prior to joining MBH, he worked at Gap Inc. where he gained in-depth understanding of retail strategies. A licensed Architect in 20 states and NCARB certified, Don earned his Bachelor of Architecture degree from Texas Tech University.

**RANDY DANIELSON** is a 30-year veteran in the retail development and construction industry with a focus on regional malls and big-box anchored shopping centers. As the President of Retail Construction at Tri-North Builders, Randy oversees the company's national retail division, leads strategic development, and expands the company's presence nationally. Recent projects include Brookside Marketplace in Tinley Park, IL, Geneva Commons in Lake Geneva, WI. Current projects include The Corners in Brookfield Township, WI, JCP in Salinas, CA, and Duluth Trading Company in Pittsburgh, PA. Mr. Danielson received his education at Bethel University in St. Paul, MN. He has been a presenter on retail development and construction at many municipalities and conferences over the past 22 years.

**JOHN DAVENPORT** is a Vice President with VCC Construction. John has been with VCC for over 18 years and oversees the day to day management of projects for VCC's Houston and South Texas Offices. John has experience on projects from coast to coast which vary across many industries including Retail, Entertainment, Higher Education, K-12, Grocery, Office, and Multi-family. John uses his experience and leadership to ensure that VCC continues to remain a leading contractor in the nation by providing excellence in construction for its clients.

**CLINT DEAN**, as Executive Vice President, provides day-to-day leadership to more than 100 employees and is responsible for ensuring the growth, budget, operations and success of the Chattanooga office of EMJ Construction, ranked #69 on Engineering News-Record's top 400 contractors in the United States. Clint played an important role in the diversification of EMJ's scope from largely retail construction in its early years to everything from industrial to healthcare construction today. His ability to connect with clients builds lasting relationships and contributed to EMJ Corporation's growth to a \$1 billion company—a goal it expects to meet this year. Clint's community involvement includes the ACE Mentor Program, Greenspaces, Ronald McDonald House, Leadership



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Chattanooga, and Bethlehem Center. He was previously named one of Chatter Magazine's 20 under 40 as well as International Council of Shopping Centers' 20 under 40. A proud graduate of Auburn University, Clint's wife, Carla, is the Chief Financial Officer at Chattanooga Christian School, and they live in Chattanooga with their two daughters.

**MARK DECAPRI** is Senior Director for Planning and Design at GGP (NYSE: GGP), an S&P 500 retail real estate company focused exclusively on owning, managing, leasing, and redeveloping high-quality retail properties throughout the United States. DeCapri has over 30 years of experience in the development, design and construction of retail, urban entertainment and mixed-use centers and office properties both nationally and internationally. DeCapri received his Bachelor of Architecture from Virginia Tech and worked as an architectural professional prior to beginning his real estate career in 1995. He is a licensed architect in the State of Illinois.

**ALLEN DEDELS, AIA** joined Cooper Carry in 1993 and was named an Associate Director in 2008. Allen practices in the Retail Specialty Practice Group with expertise in retail design and renovation. Allen's varied and impressive portfolio is replete with numerous awards for his work on several different projects including the American Institute of Architects (AIA), Georgia Chapter, and Design Award of Excellence for the Lazarus Department Store in Pittsburgh, Pennsylvania in 1999. The Lazarus Department store also won the 1999 Chain Store Age Magazine Retail Store of the Year Design, for Best Exterior.

**RANDY DEWITT** is CEO of Front Burner Restaurants, overseeing all developmental aspects of the business. With his entrepreneurial spirit and unique leadership style, Randy has led his team of restaurant professionals to experience phenomenal success since founding Front Burner in 1994 with Half Shell's Oyster Bar & Grill in University Park, TX. Since then, Randy has led the Front Burner team in concept development, restaurant development, marketing and strategy, creating such trend-setting restaurants as Mother Pearl's, Rockfish, Twin Peaks, The Ranch, Ojos Locos, Whiskey Cake, Velvet Taco, Mexican Sugar, Ida Claire, Sixty Vines, Legacy Hall, and Haywire. Today Front Burner operates over 80 restaurants. A true restaurant visionary, what excites Randy the most about the restaurant industry is the untapped opportunity in the creative realm. Whether it's a concept in its developmental phase or the tightening of a current brand, Randy is always thinking ahead to create hospitality experiences that consumers are going to want, sometimes even before they know it themselves. A true Texas man, Randy resides in Frisco, TX with this wife and two daughters. He has a passion for travel, new experiences, and small batch bourbons.

**ROCCO A. DI LILLO** was winner of the Ernst & Young, NASDAQ and USA Entrepreneur of the year in 1997. As a serial entrepreneur, Rocco has operated 10 companies in his career, five he founded and five he acquired. Rocco is the 2016 honoree of the George Dively Entrepreneurship Award which is granted annually by the Harvard Business School Club of NE Ohio. As Chairman and majority owner of PCX Corporation, the largest manufacturer of off-site electrical and mechanical gear for the construction industry, PCX has reduced operating costs and builds large scale start-up construction projects for such companies as Wal-Mart, Target, Nordstrom, Microsoft, IBM, GE and Eaton.

**BLAKE DILSWORTH, SE** leads the design and management of many of KPFF's highest profile projects, including dozens of Design/Build and Integrated Project Delivery (IPD) projects. His thorough understanding of the complexities working with large, diverse teams guides his development of suitable structural systems. Blake's solutions balance the project's functional and aesthetic requirements with the fundamental structural demands, understanding that success must be all-inclusive. Blake's diverse, award-winning portfolio ranges from medium-rise concrete and steel structures to low-rise wood and masonry structures for retail space project types.

**JESSICA DORNBLASER** is an award-winning architect from South Florida. Jessica's vast experience in retail architecture design coupled with her husband's construction acumen helped them forge an understanding of the complexities of brewery design and build. Along with her husband and brother in law; Jessica spent years of weekends brewing beer of various styles and flavor profiles. That love and passion for brewing beer as a hobby quickly grew into a successful business. Those keys to success can easily be translated to other projects throughout the United States. Locals know NOBO's location in Boynton Beach as the NOBO (North Boynton) Brewing District.



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**JOSEPH DORSEY**, a born and bred Texan, graduated from the University of Houston in Construction Management and Surveying in 1994. Jay has been, and still is, an active Project Manager, simultaneously managing multiple projects across several states, at any one time. In 2008, Jay and his co-owner partner, formed a retail construction company – Triad Retail Company Inc., - south of Houston, and as President, and as an active PM, has create a \$60 million + general contracting company, that now operates throughout 42 states including Puerto Rico, and whose client base includes such renown names as Bed Bath & Beyond; Public Storage; Panda Express; Accent Management; H & M; Storage West; Verizon; etc.

**BETTY DUFFY**, AVP of Design for Macerich, currently leads the effort on several company projects including a new ground up development of 560,000 sf regional outlet as well as comprehensive common area analysis and revitalizations in the eastern region. Duffy, in her role as an owner's rep and designer, assembles the teams, directs design, and project manages the process for her projects. Prior to her current position, Duffy worked for Westfield UC for 15 years where, as the Regional Northwest Vice President of Design, she was responsible for the company's design, planning, and execution of developments and redevelopments in the Northwest region, consisting of approximately US\$ 3.5 billion in total assets value. Assets included Roseville Galleria and Valley Fair.

**STEVEN M. DUFFY AIA, GGP** is an experienced Architect and Client within the industry holding 30 years of national retail focused knowledge spanning big box to boutiques, with a passion for foods. His work has encompassed multiple facets of grocery and retail design including store development programs, prototyping, and brand reinvention. He previously served as the Vice President of Store Design and Purchasing at the Golub Corporation, successfully leading the design implementation of the grocery brands reinvention of Price Chopper (Next Gen), Flagship Market Bistro and Market 32 within a 5-year period. Safeway in Northern California accomplishments include leading the Division's Lifestyle store design rollout and entitlements program, implementing 85 lifestyle remodels and 10 new lifestyle stores. Prior to specialization within the supermarket sector, 20 years of retail development skills encompass all phases of work deploying hundreds of stores from concept development, prototyping, due diligence and project management across US brands including Toys R Us, Talbots and Home Depot. Steven holds a B Arch Pratt Institute, registered architect, member of the International Council of Shopping Centers, GGP Certified, and experience in sustainable practices. He is a member of the Food Marketing Institute and is a regular contributor to Progressive Grocer magazine. A national speaker and panelist for ICSC, FMI and CIA conferences.

**STEVE DUMAS** leads the design of the interior environments of Westfield's US Centers incorporating interior architecture, ambiance, furnishings, customer touchpoints and tenant design strategy incorporating all revenue generating elements including in-line shops, kiosks, pop-up retail, brand activations and media. Duma's team strives to achieve a holistic and seamless customer experience and ambiance. Duma's also oversees Westfield's Airport design team which brings updated design, great retailing and enhanced customer experiences to enrich the often-bland airport environment.

**DAN DUGGAN** brings over 29 years of experience in Construction Management, Operations, Technical Sales and Business Development to Bohler Engineering. As Director for the New Jersey region, Dan is responsible for the development and execution of strategic planning efforts and industry trend evaluation with a focus on staff and client development. Dan is backed by a strong reputation and proven history of safely delivering prompt, on budget and high-quality project and program completions. Prior to joining Bohler, his experience includes lead management of both internal and external staff, client portfolio management, a 1000+ store roll out from Alaska to Florida, 70+ bank remodels from NYC to Chicago, ground up Big Box construction and regional retail shopping centers throughout the country.

**MANEESH DWIVEDI, AIA, LEED AP** has over 20 years of experience managing a range of architectural projects including office, institutional, retail, military housing and mixed-use development. The projects he has worked on span the U.S. from the East Coast to the Southwest. While Maneesh believes all architecture must exist within a context, his background and education in the U.S. and abroad allows him to bring a worldly perspective to his work. Maneesh is a strong advocate of sustainable architecture and believes the relationships between site, climate, human comfort and energy usage are equally important whether he is involved in a large multi-faceted urban project or designing a cabin in the woods.



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**BYRON EDMON** is one of the Market Leaders for Jones Lang LaSalle's Project and Development Services Group in Dallas/Fort Worth. In this capacity he is responsible for all project and development management services delivery and managing several key relationships for Jones Lang LaSalle including Nokia, Advance Auto, Yum Brands!, JC Penny, and Fedex Office. In addition to the Dallas office Byron leads our multi-site project management practice, engaging with prospective clients on transformation and growth objectives across their portfolio and store network. Byron was Director of Development at Trizec Hahn and responsible for the company's development activity throughout the southwestern United States. Byron holds a bachelor's degree in Architecture from Texas Tech University and an MBA and master's degree in International Management from the University of Texas at Dallas. Over his career, Byron has served as a speaker/lecturer for CLE International (Advanced Commercial Lease Conference), and a member of Tau Sigma Delta Honor Fraternity; the Phi Gamma Delta Graduate Advisory Board; and University of Texas at Dallas Management Advisory Board. He is past Chairman, United Way Fund Raising Committee and Vice President (Programs)-Young Professional League.

**NICHOLAS EFFLER** has had a 15 year career focused on the retail side of design and development. He has managed several dynamic vehicles for store expansion and lead development efforts for several concepts. This has included a portfolio of projects, for multiple brands, ranging from high street flagship retail to much lower profile travel retail outlets. Beyond extensive work in major centers throughout North America his experiences have covered projects in 50+ countries across Europe, South America, Middle East, East Asia and China. Currently managing the Crate&Barrel stable of brands through its next generation of store expansion, Nick is leading a team leveraging BIM and Integrated Project Delivery to execute best-in-class store design. Creating efficiency through process has allowed for greater focus on experiential development. Moving forward, his efforts are driving environmental designs that bridge an evolving brand vernacular with shifting customer habits.

**JUSTIN ELDER** has been the president of Elder-Jones Inc. since 2013. Elder-Jones is a general contractor specializing in nationwide retail construction since 1971.

**BRYAN EL-ZOGHBY**, is a licensed Architect and LEED Accredited Professional with nearly 30 years' experience in both architecture/development/construction with primary focus for the past 20 plus years specializing in retail projects. Former project architect and principal with JPRA Architects; just completed 8th year as Director of Construction & Engineering at Taubman. Most recent projects functioning as the owner's Construction Manager: The International Market Place, Honolulu HI 2012-2016, and The Mall at Green Hills, Nashville TN 2016-present.

**BILL ERBACHER** has spent 26 years in the Macys organization, starting as a sales person through his current role as the SVP of Construction. Bill has experiences from running a single store to overseeing the operation of 107 Macy's locations allowed me to bring a unique perspective to my current construction organization. One of the most important requirements of any successful organization is identifying, keeping and developing talent. The last 18 months working with his very talented construction team as well as working with many GCs has identified significant opportunity in their field for improved talent development. Bill is an active participant in the Macys formalized Mentorship program and currently mentoring several top talent execs from across the company. He has also led CLIMB (Creating Leaders In Macys and Beyond) discussion groups which are round table discussions very similar to the ICSC format.

**MITRA ESFANDIARI, AIA**, since joining Retail Design Collaborative in 1994, has contributed greatly to the firm's success. Her ability to develop significant commercial and entertainment projects, and consistently foster solid client relationships elevated her to the role of Senior Principal in the firm. As a leader within the firm, Mitra has made significant contributions to the studio's portfolio. She has led teams on a variety of high-end, award-winning retail destinations, town center developments and retail repositioning efforts. Mitra is also highly regarded in the area of entertainment design. Her portfolio includes various well-recognized theater projects, such as Pacific's The Grove Theatres in Los Angeles, and Island Cinema in Newport Beach, both of which garnered industry recognition. Mitra possesses a Bachelor of Arts degree in architecture from the University of Washington in Seattle, a master's degree in architecture from Cal Poly San Luis Obispo, and a certificate of post-professional studies in architecture and urban design from UCLA. She is a licensed architect in the state of California, and a member of the American Institute of Architects and International Council of Shopping Centers.



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**KEVIN EVERNHAM** is Principal at Ware Malcomb, where he is responsible for the growth and overall management of the firm's Phoenix office. Ware Malcomb is an award-winning international design firm providing planning, architecture, interior design, branding and civil engineering services for clients across the world. Established in 1972, the firm has 22 offices located across North America. With over 20 years of architectural experience, Kevin has worked on a wide variety of projects including industrial, retail, manufacturing, restaurant, commercial office, education, master planning, and tenant improvements. He has significant experience in project management, leading projects from initial master planning and design stages to successful construction completion. Recently, Kevin oversaw the completion of the IRIS USA Manufacturing Facility, which was recognized as the Best Manufacturing Project of 2016 by ENR Southwest. Kevin received a Bachelor of Science in Architectural Studies degree from the University of Illinois at Urbana-Champaign, and a Master of Architecture degree from Arizona State University. He is a licensed architect in all 50 U.S. states, the District of Columbia, and Puerto Rico. Kevin is also a member of the American Institute of Architects and certified by the National Council of Architectural Registration Boards.

**JIM FAY** has been creating and evolving great restaurant concepts for over 20 years. He has experience doing this across the nation and around the world with brands including Chili's, T.G.I. Fridays, Seattle's Best Coffee, Chevy's Fresh Mex and Jack in the Box. Jim has been successful in building new and remodeled restaurants that leverage a brand's unique personality in a variety of venues - from standalone street side and mall locations to airports and food halls.

**BRIAN FECKLER** is luckily married to a great woman, Amy, with 3 wonderful boys. Mr. Feckler graduated from Purdue with a degree in construction management in 1997. Started with Graycor Industrial Construction out of school where a lot was learned about the steel, power, automotive and cement industries but nothing about retail. Mr. Feckler started with Graycor Construction in 2004 and began the second Graycor life in retail construction with a mall renovation. Since that time Mr. Feckler has completed many projects in the retail and entertainment markets and led the procurement, preconstruction and construction efforts with several prominent REITs and theatre operators.

**JONATHAN FISHER** is a designer and planner focused on the places people choose to spend their time: town centers, shopping malls, restaurant plazas, parks, resort hotels, and of course homes and places to work. Learning from local, regional, and global design firms, Jon has collected a wealth of knowledge about many types of projects in many markets – from the design perspective. As a designer in a multitude of project types, his role has become a facilitator of projects with special challenges, especially vertical mixed uses. Over the past decade, Jon has seen many designs realized, and lessons from each help the next projects focus on the best techniques for changing spaces into the places visitors make part of their lives.

**GEOFFREY FITZGERALD, PE, AICP** is a Senior Project Manager and Principal at BL Companies, with over 25 years of professional experience in the master planning and design of complex, mixed-use projects in urban, suburban, and transit-oriented contexts. His work in recent years on town center redevelopment has produced award-winning master plans and built examples of true mixed-use development, including the Storrs Center project at the University of Connecticut. His expertise in all phases of the entitlement process, as well as his experience with the public-private partnership equation, has helped both developers and municipalities successfully bridge the gap to implement unique projects.

**MARK FORE** is the National Business Development Manager with CEI Engineering Associates, a national civil engineering, landscape architecture, land survey, and planning firm. He is a graduate of the University of North Carolina at Asheville with a BSBA with a concentration in Psychology. He has 27 years of business development experience in a multitude of markets including; retail, finance, real-estate, and architecture/engineering/construction.

**LUIGI FRANCESCHINA** As an architect and designer with more than 20 years of experience, Luigi approaches design holistically, and is able to translate experiential ideals to any kind of space. From workplace and retail, to hotels and mixed use environments, Luigi understands how to bridge interior design with architectural practices. His background as the project director and manager on numerous retail stores, hospitality, corporate headquarters and master planning projects affords him the ability to take on highly complex projects and delivering them with exemplary service.



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**DWAYNE FURUKAWA** has over 20 years of experience in the design, construction and development field including a variety of experiences from being an architect designing malls with RTKL (now CallisonRTKL), to being a project manager overseeing design, new construction and remodels for Gap, Inc., to being a developer adding value to existing assets for Simon Property Group. Currently working for Columbus, Ohio based Steiner + Associates, Mr. Furukawa is responsible for due diligence, entitlements and overseeing the design and execution of all projects for Steiner + Associates. Over his 10 year tenure at Steiner + Associates, he has developed \$1 billion and over 3 million square feet of mixed used real estate.

**STEPHEN GALLANT**, Vice President of Construction and Development for Barteca Restaurant Group, has been responsible for over 3,000 projects during his career ranging from 900 square foot airport locations to 250,000 square foot ground up locations. He has developed many new retail store concept designs as well as associated store roll-outs. Gallant is active in the ICSC where he has been involved in education and certification programs. Gallant has a BS in Architecture from Wentworth Institute of Technology and is a contributing writer in the 2015 ICSC "Best Practices in Shopping Centers" as well as for several industry trade journals.

**BRAD GASKINS**, AIA, NCARB, CASp is a partner at The McIntosh Group and a leading expert on accessibility. He has approximately 30 years of experience practicing architecture. With expertise in the Americans with Disabilities Act and national building codes, Brad brings a unique and valuable perspective to The McIntosh Group's practice and clients. Based on his deep love and understanding of codes, Brad has been accused of sleeping with a code book under his pillow. Brad is a California Certified Accessibility Professional (CASp), ICC Certified Accessibility Inspector and a past Certified Building Official. He represents The National Association for Convenience and Fuel Retailing (NACS) on the ANSI A117.1 Consensus Committee on Accessible and Usable Buildings and Facilities. This committee develops the national standard that guides building owners on accessibility. Brad also serves on the Oklahoma Board of Licensed Architects and the National Council of Architectural Registration Boards.

**JAMES (JIM) GOGGAN** has over 35 years of experience in the real estate industry. He has served as the Owner's Senior Management, Project Management, Design Management and Construction Management on a variety of project types, including office, retail, industrial, hospitality and mixed use development. Jim currently leads Woolpert's Commercial/Retail work as Program Director managing client needs and expanding the firm's full design and management services nationally. His extensive management experience includes over 12 years as Vice President/Director of Architectural and Engineering of his 20 years with Simon Property Group. Jim holds a Master of Architecture degree, is a licensed Architect and member of A.I.A. He is an active member of Urban Land Institute and International Council of Shopping Centers and holds a LEED AP Certification.

**ANEEL GOGULA** joined JCPenney as a Site Planning Manager in 2016. Prior to that, he managed traffic operations and design on various freeway design-build projects. He has also worked on the planning and redevelopment of several mixed use and retail developments. He is also a registered engineer in the State of Texas and a Professional Traffic Operations Engineer.

**DREW GRAHAM, PE** is a licensed civil engineer (structural emphasis) and Project Manager for Nordstrom, Inc. Prior to joining Nordstrom 2 years ago Drew was a general contractor in Seattle and also worked as a structural engineer before his days as a general contractor. He has managed major remodels in fully functional stores, small special projects and new Nordstrom Rack store construction. He is currently managing design and construction of a new Rack in Southern California as well as the East Coast. His expertise includes preconstruction, budgeting, contractor negotiations and construction management. Drew is also involved with internal process management. Drew's undergraduate and graduate degrees in Civil Engineering were earned at Washington State University.

**STEPHEN J. GRAHAM, PE, LSP** is an environmental engineer with over 25 years of experience as a Principal-In-Charge, Project Manager, and/or Engineer on permitting, feasibility study, design, and construction/construction management projects for private and public sector clients. He has represented commercial real estate clients nationwide and in Europe, at strip and power centers, mixed use developments, industrials, distribution and data centers, multi-family, and office buildings. Mr. Graham has provided services for ASTM Phase I/II ESAs and subsurface hazardous waste cleanups, facility regulated audits, asbestos testing and abatement, and building/property condition assessments and demolitions.



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**BROCK GRAYSON** is a Vice President and Shareholder of Layton Construction Company. Layton Construction is a nationally ranked, industrial general contractor with projects throughout the United States. Currently Layton has over 5 million square feet of industrial projects in design or under construction. Prior to working for Layton Construction, Brock worked for Ware Malcomb for 16 years, a nationally ranked architectural firm specializing in office and industrial projects. Over the past 20 years, Brock has been responsible for over 25 million square feet of industrial projects. He has designed and constructed industrial projects across the western United States. Notable projects include: Macy's, Marshalls, Fed Ex, Home Goods, First Solar, and Ford Motor Company. Brock attended the University of Arizona where he received a Bachelor's of Architecture. He is a registered architect and member of the American Institute of Architects. He resides in Phoenix, Arizona with his wife and three children.

**MICHAEL GREEBY'S** unique experience as an owner's representative on a wide variety of real estate development projects along with his interests in technology and change management gives him a unique perspective on the current and future state of the development industry. Greeby challenges us to change the way we do business today through finding ways to develop and implement new innovations and technologies wherever appropriate. Greeby is the founder and CEO of work.shopMG, LLC and a graduate of Cornell University with a BS in Civil and Environmental Engineering.

**JANEY GREGORY** has two passions when it comes to architecture: Design Excellence and Design Innovation. With over 30 years of experience, Janey has been involved in all aspects of the architectural profession, from design concept and its development and documentation to supervision and leading project teams. She has experience in a variety of project types, most notably in the retail, entertainment and hospitality sectors. Her specialty is Retail Place-Making, helping clients create dynamic commercial environments that unite, connect and enrich communities and urban centers all across the globe. By engaging customers on a deeper level that promises patron loyalty, 24/7 vitality and community involvement, Janey creates PEOPLE PLACES that inspires well-being, a sense of belonging and delight.

**ANDREW GRIFFIN**, as Vice President of Construction and Design for JBG Smith Properties, focuses on the design of the retail infrastructure and public space of new urban mixed-use projects as well as working with prospective tenants from lease negotiation through opening. Griffin has over 16 years of experience in the construction and design industry. Prior to joining JBG Companies in 2013, Griffin spent two years as Design and Construction Manager with JBGR Retail, a retail affiliate of The JBG Companies. Griffin's previous experience also includes project management on several high-profile buildings while at James G. Davis Construction Corp, a DC-area based general contractor. His professional associations include the Urban Land Institute, Washington Building Congress and International Council of Shopping Centers. He has a B.S. and a M.Arch in Design from Catholic University.

**HOLLY GRIMES**, experienced in all phases of the project process from conceptual design through construction, has worked on projects spanning the southeastern United States. Holly has been immersed in the Design and Construction Industry for 15 years, joining Wakefield Beasley & Associates (WBA) in 2008. With Holly's educational background encompassing Business, Architecture, Interior Design and Engineering, she possesses a versatile skill set that has served her clients well. She recognizes the fact that excellent communication between all team members is essential to a project's success. Holly is known for her attention to detail but can easily distinguish when out-of-the-box thinking is required, making her adaptable in dealing with any project typology including mixed-use, retail, office, multi-family and hospitality. Having run a small design and engineering firm and presently a leader for WBA's Jacksonville Studio, Holly has become accustomed to the challenges of juggling design, code research, contract documents, construction phase service and consultant coordination with ease.

**KIMBERLY GROS**, a Long Beach native, still resides in the city just blocks away from SteelCraft. She studied Speech Communications at Cal Poly San Luis Obispo and received her Master's Degree in Clinical Psychology from Azusa Pacific University. As someone who is "always on the look-out" for well-crafted food and drink (especially donuts and BBQ), Kim considers it a joy to share table space and longs for restoration and brining old things to life. SteelCraft came very natural to her. Kim is also the co-owner of TherapyTravelers, a staffing firm with a mission to provide experienced physical, occupational, and speech therapists to school districts, hospitals and clinics. When Kim is not making connections at the SteelCraft table or therapists to clients, she loves to travel with her husband and discover new things with her three children Landon, rowan, and Berlin.



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**WES GUCKERT** is a certified Professional Transportation Planner (PTP), a Fellow with the Institute of Transportation Engineers, a member of the American Planning Association, and serves in a leadership position for a National Product Council with Urban Land Institute (ULI). He is an expert in traffic engineering and transportation planning. He is a technical adviser in transit planning, traffic impact analysis, traffic signal design, and traffic circulation and access studies. Wes has traveled the world in search of innovative, best-in-class solutions, developing niche expertise in Automated and Robotic Parking, Diverging Diamond Interchanges, Bus Rapid Transit Systems, and Roundabouts. Sought nationwide for his presentations on self-driving vehicles, traffic calming measures, and automated/robotic parking systems, Wes has spoken at CenterBuild, the Urban Land Institute, ITS America, the National Parking Association, and numerous municipalities.

**JEFF GUNNING** leads CallisonRTKL's Commercial Practice Group in North America, setting marketing and management strategy for some 425 CRTKL professionals in the region as well as leading his own projects. His professional career began in 1984 when he was hired as an intern architect by RTKL. Since then his 33-year career has been dedicated to the design of retail and retail-driven mixed use projects. In 1998 Gunning was appointed to head up RTKL's industry-leading retail sector, and in 2010 he assumed the CPG leadership role, composed of CRTKL's Shopping / Entertainment, Hospitality and Residential sectors. United as CallisonRTKL in 2014, the firm ranks number 1 in the world in both shopping center and store design, and is among the world's top ranked Hospitality and Residential firms. Under Gunning's leadership, the practice utilizes consumer insights and a focus on the guest experience to create synergistic environments known for their commercial success and lasting sense of place. He currently serves on the ICSC US Design Awards Jury, the ICSC VIVA Awards Jury, the ICSC Centerbuild Committee, and the Urban Land Institute Urban Development Mixed Use 'Bronze' Council. Gunning is a 1984 graduate of the College of Architecture at the University of Oklahoma.

**JEREMY GUTSCHE** is an innovation expert, the award-winning author of *Exploiting Chaos*, "one of North America's most requested keynote speakers", a judge on BNN's TV show, 'The Pitch', and the founder of TrendHunter.com, the world's largest, most popular collection of cutting edge trends, attracting nearly 1 BILLION views. He studied innovation at Stanford, received his MBA from Queen's and graduated as a chancellor scholar in finance from U of C, where he was later awarded Graduate of the Decade. Prior to Trend Hunter, he grew a \$1 billion portfolio of products at Capital One, as one of their youngest business directors. He is routinely sourced by the media, from The Economist to CNN and Entertainment Tonight to The New York Times. He has been described as "a new breed of trend spotter" by The Guardian, "an eagle eye" by Global TV, an "Oracle" by the Globe and Mail, an "intellectual can of Red Bull" by Association Week and "on the forefront of cool" by MTV.

**JAYSON HAINES, SE** has 20 years of design experience which helps him to understand the needs of a wide range of clients. He understands retail design from both the landlord and tenant's perspective having worked on the Hillsdale Shopping Center Redevelopment in San Mateo California and the new Riverwoods Shopping Center in Provo, Utah and having designed many retail tenant spaces for Victoria's Secret, Old Navy, Restoration Hardware and many more. His experience also includes residential apartments such as Miramar in Foster City as well as several hotels including the Holiday Inn Express in Windsor and the Hilton Garden Inn in Gilroy. He has also worked on many new and renovated market buildings including several Whole Foods Markets.

**CRAIG HALE** has been in the retail A&E industry for over 35 years. As a consultant he has provided oversight for the architectural and engineering needs of many of the top retailers, restaurateurs and grocers in America. Mr. Hale partners with clients, balancing the creative with the pragmatic and leverages his experience as a former retailer with Zales and JCPenney. HFA is a 230+ person multi-disciplinary Architecture and Engineering firm headquartered in Bentonville, Arkansas, with offices in Boston, Fort Worth and Mexico City.

**TONY HALSEY** is a professional with 16 years of experience in retail site development, including 12 years as a design consultant and 5 years on the owner's side. He has been involved in projects from both small and large single tenant facilities, to large multi-tenant developments, to renovations and repositions. Recent projects include Embassy Suites hotel at Notre Dame, Indiana, expansion of the Delray Marketplace in Delray Beach, Florida, and the renovation(s) of City Center in White Plains, New York and Castleton Crossing in Indianapolis, Indiana. Mr. Halsey received his BS in Civil Engineering from Purdue University and is a licensed Professional Engineer in Indiana.



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**JIM HAMILTON** has 34 years of civil engineering experience on land development projects across the U.S. His expertise is in water resources, roadway design, environmental erosion control, riparian management, and land development. Jim serves on several state boards related to erosion and sedimentation control; as chairman of Georgia's State Stakeholder Advisory Board, he led the creation of the State Erosion/Sediment Control Certification Program. He is the former president and owner of Southern Civil Engineers, Inc. (SCE; founded in 1983), which joined Kimley-Horn in November 2013. Jim was project Engineer for 5 award winning lifestyle Avenue projects in Georgia and also project Engineer for national ICSC award winning Avalon in Alpharetta, Georgia.

**BARRY HAND** is a Principal and Studio Director in Gensler's Dallas office and a Regional Mixed Use Practice Area Leader. His career spans large, aspirational projects in domestic and international markets where he has developed an expertise directing large teams and complex projects. Passionate about "bold ideas," Barry's thought leadership and understanding of the highest and best uses for sites brings about projects that are durable, authentic and inspired. A 2010 graduate of Leadership Dallas, Barry is active in numerous professional and civic organizations. He recently completed a term as Chairman of the Planning Commission in Richardson, Texas, and is a member of the International Council of Shopping Centers, Urban Land Institute and American Planning Association. Barry earned a Bachelor of Architecture degree from Texas Tech University.

**TIMOTHY F. HANIFIN**, Vice President and General Manager, oversees Graycor Construction Company's national Retail and Entertainment market and leads a team of dedicated construction professionals performing business development, preconstruction services, and project execution for the core project types of shopping center new construction, redevelopments and renovations. In his 20+ year career at Graycor, Tim has worked for some of the nation's leading shopping center developers, retailers and theatre operators including Westfield, Simon, GGP, Forest City, CBL, Rouse, Bass Pro Shops, Crate & Barrel, Container Store, AMC, Cinemark and Kerasotes. Tim holds a B.S. of Civil Engineering from Northwestern University.

**RAND HARDER** has more than 34 years of national and international experience in large scale planning, design, and architecture of retail centers and mixed-use developments. Rand began his career with Minoru Yamasaki Associates, assisting with schematic designs for the King Fahd International Airport and Hawa Shopping Center in Saudi Arabia. Since then he has taken on ever-increasing responsibility as a design visionary and leader. Rand is a hands-on designer who works closely with clients and is responsible for leading design, mentoring and guiding teams, and overseeing projects from concept through completion. Rand has a Master's Degree in Architecture from the University of Michigan and has had a major design role in five projects that have won ICSC awards.

**TODD HARNETIAUX** has 35 years in construction field. 9 years owning his own construction company. Todd's company focus has been within the Retail Industry and has worked for national retailers doing TI projects, Rollout Programs, and Store Refresh initiatives.

**TONY HASSMAN** is a 13+ year professional with experience in the strategic development, financial and operational oversight to efficiently manage the business processes for companies in the real estate and entertainment sectors. Leveraging his engineering training and business experience, Tony has honed an expertise in evaluating and implementing organizational policies procedures, that enhances the company's effectiveness across financial, operational, and technical sectors. As Vice President of Rothschild Downes, he along with the Principals is responsible for strategic planning and the tireless commitment to refine and improve the first class-client service for which Rothschild Downes is known.

**ROY HASSON** has spent nearly a decade refining and improving the complicated process of permit expediting for leading retailers, restaurants, architects and developers. With a focus on large-scale roll-out programs, new construction, and tenant improvements, his company Permit Advisors, Inc. has grown to become the premier permit expediting and management firm. Permit Advisors, Inc. is the preferred expeditor for developers like Simon Property Group, Westfield and many more. Retailers like Dollar Tree, JC Penney, and STAPLES put their trust in Roy and his team to handle all of their most complicated projects. Mr. Hasson's company has managed the permit and entitlement process for thousands of commercial construction projects in all 48 states within the Continental U.S. Mr. Hasson's education includes a BS in History from UCLA, and a Master's Degree in Law from Oxford University in Oxford, United Kingdom.



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**JOHN HEILMANN, CDP**, is responsible for all commercial construction and Tenant Coordination activity for projects managed out of the Columbus office of Casto. Construction activity includes new development, redevelopment of existing properties and on-going Tenant Coordination for the existing portfolio. In addition he is responsible to assist Property Managers with reviewing major capital improvement projects at existing properties and manages the in-house maintenance staff in Columbus. Prior to joining Casto, he was a Facilities Manager and a Senior Project Manager for Glimcher Realty Trust and Assist Director of Store Planning for a major shoe retailer. John is currently a member of the Polaris Design Review Committee reviewing all construction and sign activities for the Polaris Center of Commerce, a 1500 acre mixed use development. He is a Penn State graduate with a degree in Architectural Engineering with a Construction Management emphasis.

**ANGELA HERNANDEZ** is a Graduate from University of Arkansas with a Bachelor of Architecture. She is a licensed architect in the State of Texas with experience on Retail, Religious, and Aviation projects – some award winning. Angela is currently employed with CMA Architects and has been with the company for over 6 years

**DUSTIN HICKS** is Vice President of Development and Construction for Sterling Organization and its related companies. In his role, Mr. Hicks is responsible for portfolio-wide execution from a construction perspective of the companies' value-add repositioning plans, redevelopments, capital projects, and tenant improvements. With more than a decade in the commercial real estate field, Mr. Hicks has provided development and construction services for both development and redevelopment teams. Mr. Hicks previously worked at Ram Realty Services as Development Manager, overseeing retail and multifamily projects. Mr. Hicks earned a B.S. in Industrial and Systems Engineering from the University of Florida.

**JEFFREY R. HILL, AIA** is a registered Architect and Interior Designer with over 33 years of experience working on a multitude of projects that involve developing and maintaining strong client relationships in the Retail, Entertainment, Educational and Hospitality market sectors. Jeffrey is the Director of SBLM's Dallas office where a typical day's work for Jeffrey involves overseeing multiple projects for multiple clients through all phases of business development, client and project management, design, production and construction administration services. Jeffrey is an active member of the following professional and trade organizations: ICSC, American Institute of Architects, Texas Society of Architects, National Council of Architectural Registration Boards and NATO (North American Theatre Owners Association).

**BRYAN HOLDEN** is an owner and Chief Business Development Officer of Luke's Lobster and Cape Seafood; a vertically integrated restaurant group with 25+ locations domestically and 6 locations in Japan. Cape Seafood, Luke's sister company, processes over 5 million pounds of lobster a year and services the restaurants directly. Holden has been with Luke's Lobster since the beginning in 2009 and directly oversees all growth for the brand. Luke's Lobster plans to grow its footprint at a rate of 7-8 new shacks a year. Holden grew up in Maine and graduated from Bowdoin College with degrees in Economics and Government. Prior to Luke's Lobster and Cape Seafood, Holden was a strategic consultant for IBM.

**SARAH HOLSTELDT, RA NCARB** is an Associate Vice President at CallisonRTKL. Working primarily on large-scale international commercial developments, her master planning and retail center design experience spans more than 240 million sf including notable commercial projects, such as Al Zahia City Centre (UAE), IKANO Mega Bangkok West (Thailand), Grand Heights (Egypt) and The Outlet Collection (Auburn, Washington). Regardless of the project location, Sarah believes that fundamentally good design knits together the vision and brand of the client with the aspirations of the community it will serve. At CallisonRTKL Sarah leads internal company initiatives, is an ambassador in the university outreach program and is the student recruitment vice president for the Seattle ACE Mentoring affiliate, a nationally accredited program fostering interest in building construction and design among high school students. A graduate of Oklahoma State University, she is honored to be a member of the 2014 BD+C Magazine 40 Under 40 class as well as the 2014 ICSC 20 Under 40 rising stars.

**CHRIS HORTON** is the Executive Vice-President/CFO of Harrison French & Associates (HFA), and is responsible for the financial, legal, marketing, business development and M&A dealings of the firm. Chris graduated from the University of Tulsa with a Bachelor of Science in Electrical Engineering and is a Registered Professional Engineer in all 50 States and the District of Columbia. HFA is a 230+



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person multi-disciplinary Architecture and Engineering firm headquartered in Bentonville, Arkansas, with offices in Boston, Fort Worth and Mexico City.

**MATT HOUSER** is Principal and Partner of Ceramic Technics Ltd. Matt has 17 years in distributing porcelain tile and natural stone for the usage of commercial projects, with a focus on retail shopping malls. He works daily with A&D across the U.S. to help coordinate the usage of the proper flooring for retail shopping malls.

**MARTIN D. HOWARD**, with close to 40 years of experience in the industry, has grown the small family business his father began in 1972 into a successful multi-million dollar company. Martin has been involved in many successfully completed commercial, hospitality, educational, and mixed-use developments. The company's more prominent achievements in construction include Orange County School of the Arts, Laemmle Theatres, and Otium Restaurant in Downtown Los Angeles. In the realm of development management, notable projects consist of The Pike at Rainbow Harbor, The District in Tustin, CA and ArcLight Cinemas nationwide. Martin has also played a major role in the revitalization of a mile-long corridor along Long Beach Boulevard in Bixby Knolls, CA.

**PAUL HOYLE** is Director of Development for Ignarri-Lummi Architects, LLP a national practice with a varied portfolio; office, medical, dental, light industrial, housing and a highly developed niche in Retail. He has over 30 years of sales, management & marketing experience. He has been employed with firms ranging from a Fortune 200 to a start up in both national and international markets. His has been successful in varied product/service areas with single deals ranging as high as \$100 Million. A 20 year member of ICSC he has served on varied committees over the years.

**BARRY HUGHES**, passionate about creating great places, believes that well-designed spaces, buildings and cities encourage people to connect in real and meaningful ways. The delight that can be derived from a great place is the best remedy for technology induced isolationism. Having joined Benoy in 2017 as Design Director, he leads the mixed-use design team working across a variety of building types and markets around the world. Believing firmly that technology is a critical part of designing better, more sustainable building; Barry strives to maintain the requisite skills and expertise in the appropriate design software.

**JEFF HYSJULIEN** has 20+ years of experience in providing innovative design solutions for a variety of retail clients. Jeff has strong strategic planning skills which has made him a trusted advisor to many property development firms. He is an expert in providing conceptual design and schematic planning for renovation/remodel projects. Jeff has also managed design and implementation for multiple new construction facilities. Prior to rejoining RSP Architects in 2016, Jeff lead the architectural and interior design staff for Lifetime Fitness and understands the need for efficient space utilization and a building resource inventory for over 100 clubs across the country. His understanding of key issues from the Owner's perspective helps provide a valuable resource for strategic decision-making.

**SALVADOR (CHIP) IMPASTATO** has extensive experience in corporate, retail, mixed-use, and hospitality projects throughout the United States, Europe, and Asia providing principal-level project management and design development decision making for major commissions. Chip believes that well-designed spaces should be high-performing landscapes, designed with a long-term outlook. He creates unique places designed specifically with people in mind, using performance metrics particular to the site and the end user. His expertise in place-based design, management, and project protocol has been instrumental in the creation of award-winning projects ranging from high-density mixed use to urban living developments. In addition to an in-depth involvement with his projects, Chip has been a guest lecturer at national level conferences and to university level design students. He is active professionally in organizations such as ASLA, ICSC, ULI and is an adviser to the Dallas Arboretum. His projects have been published in City by Design, USA and Landscape Design, China.

**PATRICK INABA**, Vice President - Construction and Tenant Services for Federal Realty Investment Trust, is a senior developer of people, teams and systems required for new and existing properties. Inaba is keenly interested in CRE project research, evaluation and execution and firmly believes in the practice of "leading from the front", personal accountability and the pursuit of communication free from misinterpretation. Inaba annually oversees a team of project managers and related stake holders for the successful completion 300+ projects/year varying in complexity from re-tenanting of existing retail space to major remodeling of



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operating properties and ground up development of multilevel, mixed-use centers. Inaba has a BA in Economics from the University of California, Irvine and is active in education and certification programs for the ICSC.

**JAMES ISOM** is an employee-owner and business development manager with Burns & McDonnell and is focused on building relationships with retail, commercial, manufacturing and aviation clients. He has more than 15 years of construction experience and oversees project teams on large-scale design-build retail roll-out programs with aggressive schedules for hundreds of sites across the U.S. He mentors design and construction managers enabling development of their design-build project management abilities. He is actively involved with community work relating to youth and education and provided leadership and guidance for the inaugural STEM competition for new interactive exhibits at Science City at Union Station. He mentored the two winning K-12 school teams - selected from 200 entries – throughout the design-build of the \$1 million installations. He serves on the Park University civic advisory board; supports Big Brothers Big Sisters; is a board member for National Institute of Construction Excellence (NICE) and was recently selected as a 2016 ICSC CenterBuild 20 under Forty professional. He is a LEED Accredited Professional and a graduate of Kansas State University with a Bachelor of Science degree in Construction Science & Management.

**STEVE JACKSON**, as a Senior Associate at Cooper Carry in Alexandria, regularly utilizes his key skills of presentation preparation, graphic layout, and project refinement from concept through schematic design. His work contributed to the awarding of the 2011 NAIOP Northern Virginia Award for Best Speculative Office Building (4 stories and above), to 900 North Glebe Road Office Building in Arlington, Virginia.

**ANDY JAKUBOWSKI** has over twenty five years of experience in construction industry; providing planning, scheduling, cost estimating, project management and on-site coordination services thru working as part or large general contractors, and construction Managers and now on the owners' side. Andy has extensive experience in each phase of the construction process from project programming to management of the design team, through cost planning, value engineering, construction administration, document control, life cycle cost analysis, contract administration, closeout and claim resolution management. He creates cost estimates and schedules during the design process, actively participates in value engineering and constructability reviews, and collaborates with the team to fine tune the construction schedule.

**LEE JOHNSON** graduated from Roanoke College in 2000 with a Bachelor's in Business Administration. He later attended Texas A&M University seeking a Master's Degree in Real Estate and Land Development. Following Graduate School Lee went to work for ENR 400 out of Charlotte, NC. He was hired as an Assistant Project Manager and worked his way up to Senior Vice President/Division President. As a Division President Lee had top level responsibility for Division was responsible for \$40,000,000- \$60,000,000 of annual construction projects. Lee focused on all types of commercial projects including retail, condominiums, hotels, and office. Lee was named to Charlotte Business Journal's "Top Forty under Forty" and ENR magazines "Top Twenty under Forty". In 2011, Lee came to work with Kimco Realty as a Director of Construction. Lee was responsible for all aspects of construction at Kimco's Shopping Centers. In 2014, Lee was name Vice President of Construction and is now is responsible for a regional team of three Directors of Construction, and two Construction Assistants. He is responsible for site evaluations, preparation of proformas on all projects, and with his team, guiding consultants throughout the design and entitlement/permitting process, negotiating lease driven landlord obligations, cost and schedule monitoring, construction completion and finally, project turnover. The combined Southeast, Florida and Puerto Rico sub regions are comprised of 137 existing shopping centers and over 22 million square feet. Project types include major redevelopments, shopping center renovations, and lease landlord work. The current pipeline represents \$140 million of construction costs.

**DAVE JOSS**, for the past 19 years, has been involved in the development and construction of open air multi-tenant retail properties located in the Mid-Atlantic and Northeast. Prior to InvenTrust, he was Director of Development for Federal Realty Investment Trust and Senior Project Manager for Saul Centers, Inc. Joss has been involved in ground-up, redevelopment, major re-tenanting and tenant buildout projects that helped boost NOI and property valuation. Joss currently serves as Vice President of Development and Construction for Illinois-based InvenTrust Properties Corp. In this role, he directs all development and construction activities for the company's national portfolio of more than eighty open air shopping centers. His mission is to create value within the portfolio



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through strategic development and redevelopment projects. Dave earned a B.S. in Engineering from The University of Cincinnati, and is an active member of ICSC.

**PATRICK JUDD**, with over twenty years of service with Whiting-Turner, heads the Hershey, Pennsylvania regional office. Patrick has extensive retail experience throughout the Mid-Atlantic region including malls, outlet centers, in-line and anchor stores.

**JOHN KELLEY** is a Partner and Vice President – Development with North American Properties, where he leads the mixed-use development platform for the company's Atlanta office. Over the past five years, he has been responsible for the development of Avalon, in Alpharetta GA. The first phase of this 2.4 million sf, \$600 million, mixed-use property opened in October 2014, and was named the Atlanta Business Chronicle's 2015 Retail Deal of the Year, and ULI-Atlanta's 2015 Best Project. John is presently focused on the construction of Avalon's second phase; construction of The Hotel at Avalon & Alpharetta Conference Center; and redevelopment of Colony Square in Midtown Atlanta. Throughout his career John has completed 6 million sf of large-scale commercial projects across the country, at an investment value of over \$2 billion. During six years as Vice President of Development with Cousins Properties, his most significant projects included The Avenue Forsyth and The Avenue Webb Gin, both award-winning lifestyle centers. Prior to that, John spent 7 years with AIG Baker developing retail power centers. John graduated from Georgia Tech with a Bachelor of Civil Engineering degree, and earned an MBA in Real Estate from the University of Georgia.

**ROBYN KIERNAN** has practiced a diverse blend of architecture and design; retail, mixed-use, recreation, banking, education and multi-family housing; micro projects to large-scale complexes. Her current focus is the 'new' retail; with up and coming brands reinventing the traditional retail approach. Robyn has a Bachelor's of Design, Interior Design from the University of Florida and a Master's of Architecture from the Boston Architectural Collage. She is a licensed architect in Massachusetts.

**NATHAN KINNEY** is responsible for implementing and managing marketing campaigns and devising new approaches to attract clients across multiple markets. He stays current with market trends and developments by attending events, connecting with influencers and reading industry publications. Nathan earned his Bachelor of Science in Business Administration from the University of Toledo and his MBA from the University of Cincinnati. He's worked in the outsourced customer service industry as a project manager, analyst and marketing specialist. He's also served as a marketing consultant for Johnson & Johnson. His understanding of the retail industry helps him find effective and creative solutions for clients.

**DAVID KITCHENS** serves as Principal in Cooper Carry's Alexandria, Virginia office. In 30+ years of service with Cooper Carry, David has led mixed-use design efforts on a variety of award-winning projects including Mizner Park in Boca Raton, Florida, recognized by AIA, with the Excellence of Design Award. David's work includes Bethesda Row, Bethesda, Maryland, awarded Best Block in America 2002 by CNU, the Excellence Award from ULI and DC/MD NAIOP Award of Excellence for Best Smart Growth Master Plan. Recent regional and national include projects in Dublin, OH; and Virginia Beach. Notable Washington, DC area projects include redevelopment planning and design at Landmark Mall and Oakville Triangle in Alexandria, VA; and the redevelopment of Ballston Mall and Crystal City in Arlington, VA. He has also begun the transit-oriented master planning development at Reston Town Center, Reston, VA. David is active in the Urban Land Institute where he serves on the national Public/Private Partnership Council, is active on regional Technical Assistance Panels and is Chair of the Baltimore/DC regional Transit Oriented Development Council. David's central professional goal is to create great buildings and environments in connecting communities where people develop relationships as they live, work, play and learn.

**LORI KOEPPE**, as Operations Coordinator, position is responsible for coordinating design for all construction projects and fixture projects for Buckle stores through concept design and store opening, Lori joined the company in 1989, when it had 60 stores to today. Lori has coordinated several full design concept changes as well as focus group projects. Lori currently serves on DDI Editorial Board and SPECS Advisory Board.

**CHAD KOHLER AIA, NCARB** responsibility, as a Director in the Retail+Mixed-Use studio, is to lead mid- to large-scale, high-end, architectural projects for a variety of international clients. Expectations of each project require him to: coordinate the design



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intent, provide multiple phases of construction documents, specifications, evaluate construction cost and feasibility, coordination of all design disciplines, and conduct construction administration.

**STEVE KOSMER** is the Senior Vice President of Special Projects at Rycon Construction, Inc. where he oversees the staffing, estimating, project management and administration of all construction projects under \$5 million. Typically, Steve's team completes small, fast-track, interior retrofits averaging \$55 million per year. Over the past 28 years of Steve's career, he has held positions as an Assistant Project Manager, Project Manager, Director of Estimating enabling him to effectively manage all aspects of construction related procedures.

**RYAN J. LANCOUR, P.E.** has more than 20 years of experience in land development, including site planning, site design and construction management. He has provided project management and design services for projects ranging from multi-million dollar regional shopping center projects throughout the U.S. to large and small-format retail, commercial, industrial, residential and educational projects.

**JUDY LASKOSKY** is currently Director of Tenant Coordination with Ramco-Gershenson, Inc. Judy has been working with Ramco for 13 years in the Construction/Tenant Coordination department.

**AARON LAWRENCE**, serving as a research scientist for Woolpert specializing in our UAS services, has over 14 years of GIS and remote sensing experience developing processes for data creation, data exploitation, and information gathering. Having implemented industry-quality software using a broad knowledge of geomatics, with particular emphasis on GIS, he spearheads algorithm research and development for the U.S intelligence community. In the field of UAS technology, Mr. Lawrence is integral in establishing workflow for data collection utilizing an unmanned aerial system (UAS), allowing Woolpert to approach collections with confidence. By understanding the technical, governance and logistical aspects of UAS operations, we are able to save our clients time and money, and focus on producing quality products. The overall UAS workflow consists of site identification and requirements definition, COA process, data acquisition, data processing, and data delivery. This workflow has benefited from our flight acquisition experience in combination with the new paradigm provided by UAS operation and processing.

**MICHAEL LEE** is a Vice President for CallisonRTKL, a global architecture and planning consultancy, based in the United States, that has created some of the world's most memorable and successful environments for developers, retailers, investors, institutions, and public entities. Over the last 25 years Michael has established a wide range of design expertise in retail, urban master planning and mixed-use projects across North America, China and the Middle East. His expertise is in creative placemaking and designing successful commercial environments. With a passion for design, Michael excels in establishing a strong design concept from the start, providing direction and instilling a sense of place that connects with the user. He blends function, economics and aesthetics, maximizing a project's components to reach its full potential. Michael holds a Bachelors of Architecture from the University of Houston. As a licensed architect, he is a member of American Institute of Architects. Committed to furthering the design build industry Michael is a member of Urban Land Institute and the International Council of Shopping Centers.

**QUENIFER LEE**, as an architect and design leader for over 20 years, focuses on balancing design innovation with business and brand strategy while building adaptive and nimble organizations. Quenifer is proud to be part of the Nordstrom design team, leading construction operations for our Full Line and Rack stores in Canada and the US. Prior to Nordstrom, Quenifer was the Vice President of Store Design for Starbucks based in Hong Kong, developing new store concepts and delivering unique environments for customers across fifteen countries in the Asia Pacific region. Quenifer's portfolio of work includes architectural and interior projects in commercial, residential and hospitality sectors throughout Asia Pacific and the Middle East.

**RYAN LEEMING** is a Planning and Design Associate for New England Development, a Boston based commercial Real Estate Development Company. Ryan is passionate about mixed-use and retail environments, master planning, site and space planning, conceptual design, development, and management. He has extensive experience in real estate design and development, construction documents, project management and master site planning.



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**MICHAEL LEFANDE** is a registered Architect, LEED AP, and member of trade organizations including the AIA, ICSC, USGBC, CSI, NFPA, NRF, and LIA. Michael has B Arch and MBA degrees and is the managing partner of SBLM Architects PC, with offices in New York, Long Island, Texas and Florida. With over 30 years of experience in the retail/commercial construction industry, Michael has helped numerous developer and national retail clients manage the landlord and tenant work letter exhibits in their leases. Michael has been the principal in charge and Architect of record on projects ranging from single store tenant fit-outs to adaptive re-use renovations to full ground-up shopping centers and mixed use developments. Michael also spent 8 years as an executive in a design-build construction company.

**BEN LEHRER** is a Managing Director for Retail Project Management services at CBRE|Skye Group. He leads the efforts of our Investor Project Management platform for the retail industry. Mr. Lehrer began his career working for The Mills Corporation, developing super-regional shopping centers across the United States and Canada. After traveling the circuit with Mills, he worked with local developers Alberta Development in Denver, CO, and DMB Associates in Scottsdale, AZ, as a Project Manager on a variety of projects before joining Skye Group. Prior to the merger with CBRE, Ben served as the Chief Operating Officer for Skye Group, creating best practices for Tenant Coordination, Project Management and Development, while growing the firm to be the industry leader in third party retail construction services.

**CHRIS LENTINE, AIA, LEED AP** joined Neumann/Smith in 2012. He has served as project manager on many retail projects, ranging from small boutique retailers to high end destination retail centers. He is also experienced with office buildings, parking structures and university housing.

**JORDAN LEVINE, ARCHITECT MAIBC, LEED AP**, is an Architect Lead and Associate in collabor8 Architecture & Design Inc. and has extensive experience in a wide variety of building types within the commercial market. He is deeply involved with creating innovative design as well as the operational issues of efficient, practical and functioning facilities. Negotiating in his Clients best interests, Jordan is responsible for securing all project approvals and to ensure that processes are well matched to the project so his team is focused on delivering a high quality result. Prior to actively practicing architecture over the last 25 years, he studied architecture in Quebec City (a UNESCO world heritage site) leaving with him an impression that has profoundly influences his designs, and continues to inform decisions everyday about how to integrate current and future technologies into an existing framework. Jordan is curious about what makes a building enduring, and how the future of autonomous cars will impact our world.

**MARK LEVINE, AIA** has over 20 years of experience in retail design/architecture. He currently manages the Los Angeles office of FRCH Design Worldwide and prior to that, was the founding principal of OSI Architecture. He is licensed in 12 States and has designed projects all over the world. He has spent the last 18 years in Southern California and is involved in all phases of retail mixed-use projects for his clients. He is active in ICSC, ULI, LAHQ and NCARB certified. He's fascinated by the idea of the singularity and drives a Tesla Model S.....but does not let it drive him.

**KERRI LIJEGREN** is a landscape architect licensed in ten states with experience managing a broad range of project types, including mixed-use developments, retail environments, residential communities, civic spaces and campus planning & design. Having practiced both in the Bay Area and Colorado, Kerri has designed overall concepts and site-specific details for new retail developments and upscale renovations of existing shopping centers. Her design emphasis is creating vibrant, active gathering spaces that create destinations. Alongside the design focus, Kerri also works with municipalities and user groups on behalf of clients to process entitlements and obtain approvals.

**JAN LORENC**, founder of Lorenc+Yoo Design, is a Fellow of SEG / Society of Experiential Graphic Design, has been the design director since founding the firm in 1978. The firm is involved in developing holistic branded environments, which includes brand design, wayfinding signage design, architectural jewelry, site sculpture all of which set the tone for the brand experience. The firm has international projects in China, the middle east, and across the USA. Jan Lorenc holds undergraduate degree in Industrial Design and a Masters in Visual Design from IIT, and a Masters of Architecture from Georgia Tech.



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**TIMOTHY LUCAS** leads the construction and development group for Bob's. He and his team are responsible for all aspects of budgeting, site assessment, new store design and construction. Mr. Lucas has a background in engineering which allows him to evaluate properties, projects and buildings from a unique perspective that adds significant value to his company's growth program.

**KEVIN LYON** is a Project Manager at Bignell Watkins Hasser Architects, PC. He has been with the firm for seven years. He manages multiple projects for two major anchor clients in addition to managing various mixed-use and retail center projects.

**KAREN MACCANNELL** is a matchmaker, marrying clients' diverse needs and The McIntosh Group's unique services. She takes great pride in the long-term relationships she has built and maintained since joining the company in 2005. Finding great clients that are a match for The McIntosh Group's expertise is what drives her. Karen's role crosses all markets, but her strength and focus is on ADA compliance – spending a lot of time in the retail, restaurant and hospitality markets. In addition to working with the firm's principals to develop and then oversee implementation of the business development plan, Karen manages human resources, payroll, accounting and the administrative functions at The McIntosh Group.

**ALISA M. MADIGAN, CDP** is a Senior Project Manager for Regency Centers, a national owner, operator, and developer of predominately grocery-anchored shopping centers. Mrs. Madigan's main responsibilities include the design and construction of new shopping centers as well as the redevelopment of existing centers in the Upper Midwest Region. Prior to joining Regency Centers eleven years ago, Mrs. Madigan worked for a design/build architecture firm, an engineering firm, a local developer and McDonald's Corporation. She is a graduate of the University of Michigan's Taubman College of Architecture and Urban Planning and has a Masters of Construction Engineering and Management degree from the Illinois Institute of Technology.

**STEPHEN MAKREDES** is the Vice President of Construction for Target. His primary responsibility is project management and field execution for the construction of the corporation's Construction Capital Program including: New Stores, Remodels, Retrofits and Major Capital Maintenance projects and Distribution Centers. Prior to joining Target, Makredes was a structural engineer for various A/E firms. He is a registered civil and structural engineer with experience designing big box retail as well as multi-story mixed use developments throughout the U.S. He holds a degree in civil engineering from the University of Minnesota and a master's in structural engineering from the University of Illinois. Steve serves on the Fiatch Board. Fiatch is a global community of capital facilities stakeholders working together to drive productivity and efficiency improvements by advancing technology and innovative practices in the construction industry.

**ANDREW MALETZ**, Executive Vice President at WD Partners, is responsible for establishing and supporting the overall strategic initiatives of WD's integrated practice across Design, Architecture, Engineering and Construction services, delivering highly effective, innovative, and collaborative solutions to each client. Andrew brings over 20 years of experience in design, client management, and technology innovation to WD Partners. Since joining the organization in 2012, he has helped build a practice of innovation and collaboration with clients that include Sonic Automotive, CVS, Target, Amazon, and Starbucks. He is responsible for delivering innovative client solutions, which includes leveraging industry-leading technology solutions designed to reduce client's time-to-market while driving a definable ROI. Andrew is a licensed Architect and LEED accredited professional with multiple registrations throughout the United States.

**SCOTT C. MALONEY**, President of K2M Design, Inc., is a LEED® Accredited Professional with a Bachelor's Degree in Architecture and nearly 20 years of executive leadership, architecture, design and project management experience. The reality is I was born to be in the role I am living. I have always wanted to be an architect and was extremely entrepreneurial at a very young age. To be able to combine these two loves in to founding, growing, and leading K2M brings great joy to my long days. I have always had a clear vision of what I'd like to achieve in business and how to enjoy the journey. Since founding K2M on 9/1/01 we've (yes it's all about the team) been able to grow K2M each year, build a company that focuses on our people, and have incredible passion and focus on achieving the K2M Vision.

**SEAN MANNING, PE** is a Principal and the Director of Transportation Engineering and Operations at VHB in Boston, Massachusetts. With 25 years of experience, Sean's primary areas of expertise focus on the development of access, circulation, and parking



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solutions for large urban development projects. Sean's work encompasses every phase of the project process— concept development, regulatory permitting, project design, and construction administration. Recent projects include mixed-use developments in the Boston area with clients such as Boston Properties, KIMCO Realty and The John Hancock Insurance Company. Sean holds both a Bachelor and Master of Science in Civil Engineering from the University of Massachusetts Amherst and is a registered Professional Engineer in Massachusetts, Connecticut, Pennsylvania, Ohio, Illinois, and Missouri. He is also a Registered Professional Traffic Operations Engineer.

**REBECCA MANSFIELD** is the Director of Client Relations for Catamount Constructors, Inc., a National General Contractor and Construction Manager that focuses on private developer construction in multiple markets. For over a decade, she has been involved with the marketing and business development efforts in the A/E/C community nationwide. Previous to her time working in construction, she worked for several large advertising and marketing firms in San Antonio, Texas. Rebecca has been an integral part of building brand recognition for several General Contracting firms for nearly 15 years. More recently, she has help establish Catamount Constructors in the Texas market after they established an office in San Antonio to service the Texas market as well as several national clients that have projects throughout the United States. Her role in managing all strategic client development/project pursuits has put Catamount Constructors “on the map” as a Multi-Family, Retail, Industrial and Energy contractor. Rebecca was the 2010-2011 SMPS Leonardo Award “Marketer of the Year.” She is currently a Board Member for Urban Land Institute and the West San Antonio Chamber of Commerce.

**DOUG MARTIN** has more than 30 years of experience in the construction industry since graduating from the University of Tennessee with a bachelor's degree in civil engineering. Doug joined EMJ in 1993 and has served as its Chief Operating Officer since January 2015. As the COO, Doug's role is to create a sustainable future for the family of companies through operational excellence. He provides day-to-day leadership of operations and management of the corporation's strategic vision, growth and budget. Doug also ensures that all employees are effectively trained, manages continuing education and promotes growth within the family of companies through EMJ's Career-4-Life, which helps recruit and retain high-caliber employees and instills an environment of learning and professional development. Doug is heavily involved in his community and serves on several local boards, including Junior Achievement of Chattanooga and the Leadership Chattanooga Alumni Association. Previously, he served as a board member for Urban Hope Academy and St. Jude School and was on the committee for the Tennessee Association of Community Leadership Conference. Doug and family live in Chattanooga.

**NICOLE MARTINEAU** is a multifaceted creative, offering a versatile skill-set. She offers a balance between creative and analytical qualities with an emphasis on user-centered design. Passionate about project management, Nicole is a licensed architect with 16 years of experience as project manager and project architect, leading a diverse portfolio including historic preservation, retail, hospitality, and residential. Her commitment to the built environment includes designing resilient buildings through applied building science. In addition to her professional work, Nicole has taught at the University of New Hampshire and the Boston Architectural College. Nicole is the current AIA National Young Architects Forum Knowledge Director where she creates AIA National conference and convention sessions for mid-career architects. In her role, she is dedicated to advancing the business of architecture while staying connected with her passion for design excellence.

**MIKE MCBRIDE** has hands-on, in-the-trenches experience in the construction industry that spans more than 30 years, and has provided him with the insightful 360-degree view required to meet the daily operational demands of Westwood Contractors, Inc. At every juncture of his career—from stints as a drywall foreman, field superintendent and project manager for local contractors building medical facilities, to his tenure as construction manager for retail notables such as Zale Corporation and Payless Shoe Source—Mike has mastered the complicated intricacies of site development and construction for freestanding development and interior finish-out projects in the retail, restaurant, banking and hospitality sectors. Today, he directs all aspects of Westwood's organizational team, including pre-construction project management field staff, vendor and client relations, budgeting and business development. A Lone Star native who grew up in the Dallas-Fort Worth area, Mike joined Westwood in 1994 as director of construction. He holds a B.A. in Management and Marketing from Texas Lutheran College. Mike has been actively involved with RCA for approximately 16 years, the last 8 years serving on the Board of Directors.



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**JAMES MCCANDLESS** has concluded retail leases in, and has an active working knowledge of, most major metropolitan markets in the country, including New York, Philadelphia, Chicago, Atlanta, Dallas, and San Francisco. James is a co-author of The Vibrant Streets Toolkit, which can be used by retailers, businesses, merchants' associations, government agencies, neighborhoods, and community groups to make incremental, measured improvements in their commercial districts to attract shops and restaurants. Additionally, he has contributed his knowledge and experience to a chapter of Urban Land Institute's (ULI) Guide to Business, and participated in numerous feasibility and research studies ranging from 1,000+ acre mixed-use projects with retail, restaurants, hotel, office, and residential uses to a 100-acre sports and entertainment complex with restaurant and retail uses.

**BRIDGET MCCORMICK FARRELL** is the Senior Manager of Architecture and Building Design at JCPenney Company, Inc, headquartered in Plano, Texas. She is a licensed architect with a Bachelor of Architecture degree and a Minor in Interior Design from Texas Tech University. She has 20+ years of experience in the architecture/construction industry. Her current responsibilities include managing a team of talented in-house architects and project managers and teams of consultant architects around the country to produce all architectural documentation, development and exterior façade designs and signage for new stores, renovations, special projects, ADA remediation projects and vendor rollout programs.

**RANDY MCCOWN**, with more than 25 years of experience, is one of Omniplan's most experienced Retail Project Managers, and has successfully led dozens of retail projects. Randy is very skilled at developing and maintaining client relationships throughout the duration of each of his projects. His unique ability to communicate with the client has led to an extensive portfolio of impressive projects including Westfield Culver City and The Oaks. Randy was promoted to Director of Retail in 2015.

**RYAN MCMASTER, P.E.**, is a land development consultant with Kimley-Horn, he has spent his career serving development clients with a variety of challenges. Ryan has over 17 years of experience in civil engineering with a focus on retail, mixed-use developments, office complexes, and residential communities' site design and planning. His experience includes leading civil engineering and environmental permitting services for new and replacement facilities within the Southeastern region. As project manager for civil engineering services, Ryan has been designated with the critical role of providing civil engineering evaluation of the proposed master plan and implementing design vision as well as the review and oversight of project deliverables with zero defects. Pursuant to this goal, Ryan draws upon innovative solutions gathered from his extensive experience on large key projects. He has a Bachelor of Science in Civil Engineering from the University of Kentucky and is involved in Urban Land Institute's (ULI) Mentor Program and a member of the Infrastructure Committee within the Nashville Chapter and a member of International Council of Shopping Centers (ICSC).

**DANIEL E. MEIER, PE** is a design professional with over 20 years of experience in site planning and design for all sizes of retail and commercial sites. Dan began his career designing and planning sites for new shopping centers, then spent two years as a Development Manager at a national retailer before returning to consulting design. Dan continued his career in shopping center design working on shopping center remodels and expansions throughout the country. In Dan's current role as Director of Land Development Services, he is responsible for a growing group of design professionals and continues to stay involved in projects.

**JAMES MELLOR**, as a vice president within CallisonRTKL's global commercial practice in Los Angeles, has a diverse architectural background, specializing in complex and large-scale mixed-use, shopping and entertainment districts, attractions and theme parks. An expert at delivering full-service projects, he enjoys guiding clients through the architectural process. James' global experience of cultures and technologies enriches his projects, amplifying their design innovation and delivery value.

**LEO MENDEZ** is known for creating unique concepts and master planning for new development projects. Mendez serves as Director of Planning and Design for Taubman Company, ensuring the company's portfolio and new initiatives maintain a clear vision and unique sense of place. He is currently leading ongoing master planning efforts for a variety of potential development opportunities across the U.S. With an acute focus on the future, he also works with Taubman's high-profile national brand retail partners in the evolution of their newest brand concepts, and is involved in Taubman's Tech Team's ongoing research and development of experiential digital technologies. Highlights of his most recent successful openings are Taubman's The Mall of San Juan in San Juan, Puerto Rico, and the redevelopment efforts at Cherry Creek Shopping Center in Denver. Prior to joining Taubman Mendez was in



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private-practice where he served as the design lead for a variety of high-end retail/entertainment-based mixed-use master planning efforts and projects in the US and internationally. Mendez holds a Bachelor of Architecture and Certificate of Business Administration from the University of Detroit in Michigan.

**GREG MERCURIO** has been with IFTI for 7 years, is the Director of Operations, and serves on the Executive Leadership Team. Greg is a graduate from California State University, earning his Bachelors of Science in Concrete Industry Management and Business Administration with an emphasis in Project Management and Managing for Sustainability. Greg has received certifications as a Concrete Flatwork and Finisher Technician, Concrete Field Testing Technician through the American Concrete Institute (ACI). Greg has also obtained his Introduction to Substrate/Subfloor Inspectors certification from the Institute of Inspection Cleaning and Restoration Certification (IICRC), as well as his Tier 2, Concrete Slab Moisture Testing Technician – Grade 1 Certification from the International Concrete Repair Institute (ICRI). Greg is heavily involved with the Concrete Industry Management Program at California State and responsible for setting up an Alumni Association for the program. Greg has been asked on numerous occasions to give guest lectures.

**JASON MEUTH** has over ten years of experience in the construction industry, the majority spent working for MYCON. Currently, Jason is a Project Manager responsible for the overall direction, completion and financial outcome of multiple projects from start to finish. He oversees total project coordination including value engineering, production and managing the project team in all areas of construction. He has vast knowledge with retail construction including his most recent project a 350,000 square foot outlet mall. Jason is a Graduate of Texas A&M University with a BS in Construction Science. He is a LEED Accredited Professional in Building Design + Construction and has been an ICSC Member for 4 years.

**DOUG MILLER** brings over 30 years of diverse architecture, development and construction experience to Skye Group's Executive Team. Miller is a Director within CBRE|Skye Group and team leader for several CBRE|Skye Group clients. Projects included large scope redevelopment, ground-up mixed-use as well as established operating retail center portfolios. Doug's previous positions include: Managing V.P., Retail Development/Cedarwood Development, Director of Construction/DDR, Development Director/Winmar Development, Development Director/Robert Stark Enterprises (now Stark Enterprises), Manager – Planning & Design/BP America, Manager – Design & Construction/Restaurant Developers Corp. Miller earned his architectural degree from The Ohio State University and is a Registered Architect in the State of Ohio as well as an active member of ICSC.

**RYAN MILLER** is the COO/Principal of Dwell Design Studio, Atlanta, Georgia. Dwell Design Studio is a multi-disciplinary design firm focusing on multi-family residential, retail, office and mixed-use project types. Miller has a Master's Degree in Architecture from Clemson University and a Bachelors in Architecture from Miami University. Past professional experience includes positions with Miller and Associates Architects, The Preston Partnership and TVS.

**DANYA MOHR** is a Senior Associate and key member of the firm's Retail/Mixed-Use Group with a wide range of experience in retail, mixed-use, and hospitality markets globally. He has designed projects ranging from highly detailed boutique retail to multi-tower, mixed-use developments up 359,375 m<sup>2</sup> (3.8-million ft<sup>2</sup>), enjoying the opportunities for problem solving on both small and large scale projects. Danya draws upon his education as an Architectural Engineer to bring a synergistic approach to the integration of architecture and structure design, and to facilitate effective communication between the two disciplines.

**BOB MOORE**, with 30 years of design and construction experience, has a unique perspective on the building industry with specialized experience in the commercial (retail), hospitality, and industrial (manufacturing) markets.

**JAISON MORAS** is Cuhaci & Peterson's Director of Electrical Engineering. With a Bachelor of Science in Electrical Engineering from the University of Kansas, Jaison has become an integral part of the C&P Engineering team since coming on board in 2011. Words like professional, committed and dedicated are givens when Jaison's peers are describing him. What sets him apart from others is that he consistently has a positive attitude and is committed to and genuinely concerned about his team, as well as the firm's clients. It comes through in everything he does. He understands the concept of a team and mentoring, even across disciplines. There is no us versus them; with Jaison there is one cohesive and galvanized team. In addition to being a licensed PE in several states, Jaison is a



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member of IEEE, PSMJ, the International Council of Shopping Centers (ICSC) and was recognized as an ICSC 20 under 40 award recipient for 2015. When he's not in the office, Jaison enjoys college basketball, soccer and cricket and has just recently taken up golf.

**CHRIS MORGAN** is the Director of Architecture and Engineering for JCPenney, previously holding positions of Energy Senior Manager and Engineering Project Manager, during his thirteen years with the company. Mr. Morgan has performed engineering project management duties for new store construction and renovations, as well as providing engineering support for electric utility related projects and data center upgrade projects at JCPenney. Prior to JCPenney, he was a Senior Electrical Engineer for a Dallas-Fort Worth-based MEP consulting firm and prior to that, he was the Lead Electrical Engineer in the Facilities Dept. at Lockheed Martin Missiles and Fire Control Systems in Grand Prairie, TX. Mr. Morgan is a graduate of the University of Maine, where he earned a BS in Electrical Engineering, and he is a registered Professional Engineer in the State of Texas.

**MELISSA MORLEY, IIDA/LEED AP ID+C**, has nearly 10 years of experience working in the commercial interiors, grocery, retail and restaurant markets. She is involved in all project phases, beginning with conceptual design and schematic layouts, through construction administration. Melissa also serves as one of BRR's in-house subject matter experts for LEED and other green building practices and provides consulting services for a variety of project types. She has been active with the U.S. Green Building Council, and has led a variety of sustainability-focused initiatives. In support of fellow employees' goals to achieve LEED accreditation, Melissa has developed in-house exam prep classes and study materials. Additionally, Melissa serves on both the grocery and interiors innovations groups at BRR, identifying key drivers and trends within those markets. Through her participation in these groups, Melissa serves as thought leader and trusted advisor with clients and helps maintain BRR's status as leading firm, specifically in the grocery market.

**DON MOSELEY** is a technically oriented civil engineer and accomplished expert in building sustainability design with extensive experience building teams to tackle difficult problems relating to site design and development, lighting and energy efficiencies, water conservation, and better utilization of renewable materials in building practices. Mr. Moseley is passionate advocate for sustainability who works diligently across departments and divisions to support efforts in new store programs, remodels, facilities, building maintenance, building capital expenditures, and special projects for the company and the industry. A forward looking individual who works with jurisdictions and municipalities to develop better building and site development codes and ordinances that will advance sustainable development mutually beneficial to the developer, the community, and the environment.

**RAINER MUHLBAUER** is responsible for business development, client care, and operations, for the architecture division and continues to apply his extensive project experience through development of project budgets, contract negotiation, and oversight of design, production, and construction administration. With over 36 years of experience in the field of Architecture Rainer has worked with federal, state, municipal, and private clients. His experience includes services in all phases of project delivery on project types including retail, commercial, mixed use, higher education, and public facilities. BL Companies is a multi-discipline architecture, engineering, environmental, and land surveying firm, offering our clients complete land development services under one roof.

**LORI MUKOYAMA**, building upon two decades of industry experience, leads branding, interiors and environmental graphic design in CallisonRTKL's Chicago office. She manages a diverse base of talent across disciplines, sectors and regions and has played an integral role in the design for some of the most successful and award-winning commercial spaces in the world. Mukoyama's energetic approach to shaping an environmental aesthetic moves beyond form-and-function architecture to incorporate brand strategy and consumer engagement tactics with the goal of creating experience-driven environments. Mukoyama is often sought-after as a voice in the industry, regularly contributing to publications and taking part in speaking engagements, in addition to mentoring the next generation of designers.

**JUSTIN MULLER, PE** is a senior project manager with a range of experience in site entitlement and civil engineering services throughout the country. He serves private land development clients on retail, commercial, industrial, mixed-use, office, and supportive infrastructure projects. Justin typically leads a team of design professionals through the planning, design, and construction phases of a project including obtaining necessary local and state permits. Justin's project experience includes site



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design, roadway design, and streetscape design with discipline components encompassing drainage and stormwater management, utility relocation and design, sanitary sewer and water master planning.

**ED MURPHY** has been in the construction industry for over 30 years, having his own business for most of that time. Ed currently works for a commercial General Contractor specializing in restaurant and high end retail construction, overseeing the projects from inception to closeout.

**KEVIN MURPHY** currently serves as Vice President and General Counsel for Triad Retail Construction, Inc., a general contractor providing construction project management services primarily in the retail and commercial areas. At any given time, Triad has projects active from Puerto Rico to Hawaii. Kevin is an active member of several industry and professional organizations including the Construction Law Section of the State Bar of Texas, the American Bar Association Forum on Construction Law, Houston Chapter of the Association of Corporate Counsel and has been a member of the College of the State Bar of Texas for several years. He is also board Certified in Construction Law by the Texas Board of Legal Specialization. Kevin received his undergraduate education at the University of North Texas, pursued graduate studies at the University of Memphis and received his legal education at the University of Houston Law Center where he served as an editor for the Houston Journal of International Law.

**CHIP MYERS** has over seven years of experience in the construction industry. He spent the first couple of years working as an intern for MYCON, four years with Manhattan Construction Company, and the last year working for MYCON full time as a Project Manager. He is responsible for turnover of projects from estimating, management of schedule and budget, forecasting costs, managing acceptable levels of risk, client relations, and overall success of a given project. Chip has been an ICSC Member for 2 years. He is also a member of ULI and TEXO.

**DAVID NEMECEK**, with more than 17 years of experience, has been critical to the success of Bohler Engineering's ongoing growth and development. In his current role as Principal, he focuses on cultivating client relationships and curating industry partnerships. With a variety of market sectors and diversity in mind, David assisted in the creation of the company's corporate business development department, which he continues to lead. He began his career at Bohler as a Senior Project Manager, leading projects in land development, site planning, feasibility and due diligence. Leveraging his engineering experience, David advises teams throughout the country on best practices and results-driven execution. He pairs his extensive background with local market expertise to create viable opportunities and partnerships for clients nationwide, generating a deep and varied network for the firm. He holds a degree in Economics and Mechanical Engineering from Oklahoma State University.

**MIKE NICOLAUS** has over 30 years of experience as an architect and urban designer. His diverse background includes working with the complex entitlement processes associated with large, mixed-use projects as well as serving as design principal or lead designer on large-scale residential, retail, office and hospitality projects. In addition to being a degreed and licensed architect, Mike earned an MBA from The Wharton School in Philadelphia. This combination of skills allows him to have a deeper understanding of his client's economic goals, construction economics and stakeholders' diverse interests in combination with a distinct sense of architectural design. Mike offers the architectural leadership and business knowledge to expand HKS's growing Washington D.C. practice.

**STEVE OLDENDORF** serves as a Construction Manager for Graycor Construction's National Retail and Entertainment Group working on projects from coast to coast. Steve has been with Graycor since 1996, has been a member of ICSC since 2007 and holds a CDP certification through ICSC. He has worked with over 8 of the nation's top 25 retail developers including several others on a wide variety of project types, including movie theaters, mall renovations, mall redevelopments, mall expansions and ground up shopping centers. Steve is able to use his wealth of knowledge and retail experience gained over the past 21+ years to effectively overcome budget, construction and design challenges that may arise during a project's lifespan. In his current role Steve is actively involved in client engagement, preconstruction, value engineering, budget development and oversight of project execution.

**MARK PALMQUIST** is a nationally known project and program manager practicing 3rd party construction management services to the retail construction industry. He has contributed to hundreds of brands for more than 25 years in key roles for trade icons like



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Retail Construction Services, Musicland Group, Rainforest Café, Best Buy, Gap, Nike, Skye Group, and Simon Property Group. As a Senior Project Manager at CBRE, Mark leads large projects and programs for retailers and landlords on a national scale. Future objectives are to design, build, repair, and operate project management organizations that aspire to improve efficiency and effectiveness, and to assist organizations to adapt to a continually changing world and marketplace. Mark earned a BS degree in Economics, and has professional certifications with Project Management Institute (PMP) and ICSC (CDP and CRX.) He is an experienced ICSC presenter, and is an avid world traveler who has twice lived and worked in Africa. If you do not see Mark building a store he is likely taking a break to tend his garden, ride his bicycle, or teach a yoga class somewhere.

**RUSS PANDE** well-rounded builder, Russ has more than 20 years of experience in which he has served as in a variety of roles and currently works in operations as a Project Director. He has led projects in a wide variety of markets including Student Housing, Senior Living, Medical, Site Development, Retail and Mixed-Use. Russ's retail experience spans every aspect of construction, from site development to new construction, mall renovations, prototype stores, mixed-use and reconfiguration. He has managed several high-profile projects in the Midwest region and today is putting on the finishing touches at The Corners of Brookfield in Wisconsin. Russ has long been involved in building the strength of our industry and preparing the next generation of leaders. Since 2006, Russ has been on the program committee of ICSC Next Generation Chicago. In 2015, Russ worked with the leadership of the Chicago AGC to launch the Construction Leadership Council (CLC), designed to mentor young people in our industry to prepare them as tomorrow's leaders. Russ continues working with this influential group and serves as co-chair of the executive committee. Russ holds a bachelor's degree in from Illinois State University with a double emphasis in Construction Management and Manufacturing Management. He currently serves chair of the university's Construction Management advisory board.

**LEIGH PAULL, AIA, LEED AP** Principal, Cuhaci & Peterson, has over 15 years of experience working directly for both retailers and developers alike. Paull has an appreciation and understanding of clients' needs, which is key when managing extensive programs with multiple projects, deadlines and budgets. Paull is a graduate of Kent State University with a Bachelor's degree in Architecture and is also LEED AP Certified and a past "20 under 40" honoree from the CenterBuild industry conference. Paull is a member of the American Institute of Architects (AIA), the International Council of Shopping Centers (ICSC) and is a registered architect and principal with the firm. She lives in Orlando, Florida.

**JON PELLEGRENE** has project management experience of more than six years in the architecture and real estate industries extends from site analysis and feasibility studies to the hands-on management of new construction and renovation work. He has been involved in various projects within regional shopping centers including Landlord work for complex Tenant deals to mall renovations and repositioning projects. He works closely with contractors and consultants to develop cost-effective schedules and identify savings opportunities.

**SIMON PERKOWITZ, AIA, PE** is Principal of KTG Architecture + Planning's Retail Studio. His experience includes every facet of retail Architecture. His commitment to quality and service is unrivaled. From master planning, entitlements, ground-up design of commercial projects, retail tenant buildings to vertical mixed-use development and various repositioning projects. Mr. Perkowitz is dedicated to creating vibrant places that enhance the community and achieve the goals of its stakeholders. With over 40 years of design experience, Mr. Perkowitz's comprehensive knowledge and industry-wide expertise has been invaluable to the successful planning and design of thousands of built projects on behalf of numerous clients. In addition to his work in the Architectural profession, Mr. Perkowitz has served as a member of the City of Palos Verdes Estates, CA Planning Commission for 11 years having chaired the commission for 6 years. He also has provided services to the legal community appearing as an expert witness to support litigation on design and construction related matters.

**PAMELA PHELAN** currently manages a team that executes merchant lead initiatives across the Target enterprise in the Food + Beverage and Store Operations pyramids as well as Small Format and Remodel Go-back programs. This includes cyclical transition projects, Starbucks, Self-Checkout, Supply-chain, Liquor stores and everything in between. Previous experience and a Project Manager, Owners Site Representative and Project Engineer. Pamela also has a heavy focus on project prioritization, change management and team member retention and hiring.



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**ZAK PODKAMINER** and his associates at Construction Robotics are already pushing boundaries in construction productivity that most of us are just now talking about. Construction Robotics uses manufacturing principles to develop world leading robotics and automation equipment for the construction industry. While others are talking about it, Construction Robotics is already doing it with SAM100 and revolutionizing the bricklaying industry.

**JOSEPH POLIZZOTTI JR.** is a construction manager with 17 years of experience managing various retail projects. Joe has been a critical team member ensuring that pre-construction to punch list requirements are met in a manner that is efficient, timely and cost effective. His recent projects include; The Outlets of Des Moines, The Outlets of Little Rock, Nantucket Hotels, Retail, & Boat Basin, Burlington Crossroads Redevelopment, Acton Plaza Redevelopment, Bishops Corner Redevelopment, & Middlesex Mall. Current projects include The Outlets of Des Moines. A passion for construction that started as a boy led Joe to attain a Master's Degree in Real Estate & Construction Management from the Daniels College of Business at the University of Denver as an adult. Today Joe puts his passion to practical use as a Construction Manager for New England Development. Joe has volunteered his time and shared his knowledge on the job and as a speaker at several ICSC Next Generation events.

**TREVOR POLLARD** says, "I imagine the future, then figure out how to build it," as Vice President of Architecture and Design at Westfield where he uses his creative and analytical skills to design places for social experiences. In this capacity, he leads interdisciplinary teams through the creative process for development, re-positioning and new frontier projects. Trevor believes that creative and innovative design solutions come from the collaboration of teams with diverse backgrounds and perspectives. In addition to being instrumental in the design and construction of many Westfield projects, Trevor has led initiatives looking at the future of shopping as well as the future of the traveler journey as it relates to the Westfield airport experience.

**DON POTTER**, as Vice President of Development Operations, oversees all of the development and construction managers as well as project management activities related to all retail projects and properties. He originally joined Thompson Thrift's construction management team in 2004 and moved to the development side in 2005. Don has extensive experience in the real estate development and construction industries. Among his successes are being involved in the construction and development of over 3,000,000 square feet, including the \$40,000,000 renovation to the Amon Carter Museum in Fort Worth, TX and the \$90,000,000 renovation to the Adam's Mark Hotel in Dallas, TX. His previous employers include the Illinois Department of Transportation, Linbeck Construction, HBE Corporation and Bernardin-Lochmueller & Associates, Inc. He holds a B.S. degree in civil engineering and consulting certification from Rose-Hulman Institute of Technology. In addition, he is a registered professional engineer.

**BRANKO PREBANDA**, as Senior Principal, leads multiple retail projects at Retail Design Collaborative. Since joining the firm in 1979, he has successfully guided the continued growth of RDC's retail portfolio which includes national clients such as The Kroger Co., Best Buy, Fresh & Easy and Vons/Safeway, among others. Retail Design Collaborative's scopes of services have expanded to include new developments, expansions, renovations and modernizations, as well as prototype development and management. Prebanda also provides over 30 years of experience and leadership on large- to small-scale retail development projects. Project examples include the award-winning Brea Marketplace in Brea, CA; Long Beach Towne Center in Long Beach, CA; The Arroyo Market Square in Las Vegas, NV; and the LEED® Gold Certified Plaza Pacoima in Pacoima, CA.

**JEREMY QUAM**, as a consultant for Woolpert's Google Maps, works with clients to integrate Google's location technology into their daily operations. In 2016 Jeremy helped the team achieve Google's Fastest Growing Partner of the Year. Combining Google's location tools and Woolpert's Architecture and Geospatial expertise Jeremy has worked with clients such as Steiner, Carlson, and Anytime Fitness to name just a few in order to enhance customer experience, streamline operations, decrease costs and increase revenue through the integration of Woolpert and Google Maps services.

**BRUCE QUISNO** is a Vice President of Construction for Macy's Inc. His responsibilities center around managing capital construction projects for the Bloomingdale's and Macy's stores, comprising over 300 locations. He is a registered architect with over 35 years of experience in design and construction. Over the past twenty plus years, he has been involved with projects encompassing more than thirteen million square feet. Mr. Quisno has extensive experience in assembling winning teams. He is past chair (2011) of



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CenterBuild and has served as Director of the Advisory Council (2 years). He is a graduate of the University of Cincinnati and is also very involved in the American Institute of Architects.

**MICHELLE RAY**, since joining OMNIPLAN in 1994, has served as Project Manager, Designer and LEED Manager on many of the firm's large retail, mixed-use, multi-family and higher education projects—including the award winning Chandler Fashion Center, San Tan Village and Santa Monica Place. Currently she is leading the efforts on the Mixed-Use Block 23 project in downtown Phoenix. Michelle believes that timeless design is carried forth by a coordinated, empowered and focused design team. She's passionate about tackling the complexity of a project and seamlessly fusing innovative design solutions with each individual Owner's vision. A fan of the West, Michelle has managed OMNIPLAN's Phoenix office since 2005.

**TIM REBER, PE** is a Senior Associate and Project Manager for Woolpert, specializing in site/civil development for commercial, retail, industrial and hospitality projects. He has over 21 years of experience in site/civil design and provides service to his clients from concept stage, through design and construction. He enjoys problem solving and providing assistance to developers and owners for all types of projects. Tim is a graduate of the University of Cincinnati.

**GILBERT RECLA** has over 30 years of experience in construction field working as a Project Manager/ Designer in the architectural field and as the Owner's Project Representative for Nordstrom. Gilbert has managed development and construction of large Retail Flagship Store in Canada and in a dense urban environment. He has successfully guided store budget and time constraints, while leading development and delivery of multiple high-profile retail projects simultaneously through design, documentation and construction administration in US, Canada & China. Delivered retail projects while coordinating multiple consultants and vendors across several continents, time zones and language barriers. Procured resources and developed relationships with consultants, vendors and contractors throughout China. Lived in Beijing, facilitating US client requests in real time for various retail projects under various phases in development

**ART RECTENWALD** is Founder, President, Director, and stockholder of Rectenwald Brothers Construction, Inc., with 30 years presiding over a nationally recognized retail specialist General Contracting firm. Art has completed over 2500 projects in the USA and Canada for 80 major retail brands, is a General Contractor License holder in Alabama, Georgia, North Carolina, Oregon, South Carolina, Virginia and West Virginia. Art has been a member of the Retail Contractors Association since 1986, elected to the Board of Directors in 2004, elected Vice President in 2007 and President in 2011. Art also is an ICSC Certified Design, Development & Construction Professional.

**ANTHONY RICCIUTI** has been with NORR for over 19 years. He has a comprehensive background in retail design and architecture, project management and business development. His career with the firm began in 1998 as an architectural designer servicing multiple market sectors including Sports and Recreation, Automotive, Manufacturing, Retail, Hospitality, and Aviation. As Anthony worked to hone his skills and experience he also played an integral role in the firm's expansion into the retail market. By 2006 Anthony's dedication to the firm's retail clients was recognized with his promotion to Director of Retail and his focus shifted to the operational performance of projects including process improvements designed to better serve the firm's portfolio of retail clients. In 2008, as NORR's retail footprint in the U.S. grew, Anthony was promoted to his current role Vice President. He is a hands-on leader and has been involved in every aspect of NORR's nearly 3000 retail projects from schematic design through contract documents, including code analysis, evaluation of construction systems, material selection and construction administration. Mr. Ricciuti is a Registered Architect in both the USA and Canada.

**PHIL RICHARDSON** is a well-rounded and successful mixed-use property design, development and operations senior executive and consultant. With 30 years of North American and international experience, he has a proven track record of success measured in real dollars, through delivering double-digit gains in revenue and income. His extensive career includes the profitable visioning, entitling, design and delivery of small to very large-scale retail, hospitality, and leisure mixed-use projects in Asia, the Middle East, and North America. Some of the more notable projects which he has led include the 2 million square foot Ferrari World the largest indoor theme park on the planet and the 3 million square foot Yas Super-Regional Mall in Abu Dhabi, the 19 million square foot Twin Cities in Kunming, China, the 500,000 square foot Northgate Square and 50,000 square foot All Seasons Hospitality Center in North Bay,



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Ontario. He is the author of “Globalize to Double Your Income” in which he describes the global best practices for development that he learned from his domestic and international experiences over a thirty five year career in shopping center development. Applying the knowledge gained from his recent degree in Consumer Psychology has amplified his success.

**ANTHONY RIESE** is the Vice President of Construction at Macy’s Inc. for the Northeast Region, with 17 plus years of experience in retail big box & corporate construction. He has a Bachelor’s Degree from the University of Cincinnati in Construction Management. He received the ICSC CenterBuild Rising Retail Leaders under 40 award in 2014. With Macy’s Inc., he has managed numerous construction projects from inception through pre-planning, bid & buyout and installation, ranging up to 200MM installed annually. These projects include scope for new stores, expansions, Flag Ship store remodels, major infrastructure upgrades, regional rollouts, corporate office fit-outs, Luxury Brand vendor installations and distribution centers. Recently he completed the Macy’s Herald Square Flagship Remodel, and is now onto the redevelopment of the Brooklyn Macy’s store which is the former A&S Flagship. He is managing a team of 13 construction professionals and over 400 combined Consultants, Contractors, Sub-Contractors and Suppliers.

**COURTNEY RILEY** is the Director of Land Development and has worked on a variety of site development and civil design projects throughout Long Island. Her 10 years’ experience covers retail, hospitality, recreational, institutional, municipal, energy and residential construction. Courtney is also an instructor with the Leadership in Energy and Environmental Design (LEED) accreditation program. Her military background as an Officer and 10 years of design experience, make her a uniquely qualified member of the VHB team.

**JEFF ROARK** is a Principal/Partner with Little, a national A/E firm headquartered in Charlotte, NC. With over 35 years of architectural and retail experience, Jeff directs national and international projects/programs for a variety of clients, including CVS/pharmacy, The Home Depot, and Public Storage, among others. As a LEED-Accredited Professional, Jeff helps lead Little’s sustainable design consulting efforts and is focused on the use of technology and improved processes to streamline the implementation and execution of multi-unit building programs.

**TODD ROBERTS** is an Associate at Bignell Watkins Hasser Architects, PC. He has been with the firm for six years. His primary responsibility is overseeing the firm’s projects for a major retail anchor client.

**OLIVER ROBINSON** is responsible for the development and redevelopment projects at Centennial’s mall properties. His focus is on adding value to Centennial’s assets by working directly with tenants, leasing brokers, architects, general contractors, partners, attorneys, property managers and local municipalities. Before joining Centennial, Mr. Robinson was with Hudson Advisors (the real estate arm of Lone Star Funds) and Orix Capital Markets where he focused on asset management of retail, office/flex and land assets across the country, as well as entitlement and development efforts. Mr. Robinson started his career in real estate with Trammell Crow Company in Houston and Dallas focusing on retail development. Prior to getting into real estate, Mr. Robinson was a Lieutenant in the US Navy and was stationed at the Naval Nuclear Power Training Command in Orlando, FL, and Charleston, SC. Mr. Robinson holds a bachelor’s degree in chemistry from Texas A&M University in College Station, TX, and an MBA in finance and entrepreneurial management from the Wharton School at The University of Pennsylvania in Philadelphia, PA. Mr. Robinson is a licensed real estate broker in Texas.

**KRISTEN ROODVOETS** is the Senior Manager of Retail Store Planning and Development at ALEX AND ANI, an accessories brand based out of Cranston, RI. She has worked for ALEX AND ANI since 2012, playing a key role in their retail store expansion. Her work has helped bring their retail store growth to almost 100 stores over the past five years. Prior to ALEX AND ANI, Kristen worked retail at the Store Management level learning the business and laying the groundwork for the passion she has for Retail Construction she has today.

**JOE ROTONDO** has worked with Schimenti Construction for the past 17 years. He is currently the Executive Vice President where he is involved in all aspects of the general contracting business.



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**TONY RUGGERI** owns, develops, and manages properties in Texas, Georgia, Tennessee, Pennsylvania, and Wisconsin. He has particular expertise in re-imagining declining enclosed malls into vibrant mixed-use developments including retail, medical office, restaurant, entertainment, and office. Mr. Ruggeri's projects have won numerous awards and recognition from industry associations including the Urban Land Institute, NAIOP, and the City of Nashville among others. Redeveloped Malls in Nashville and York, PA have been cited as innovative and dynamic properties that will be significant contributors to the local markets for many years. Before entering the Commercial Real Estate industry in 1997, Mr. Ruggeri owned and sold several companies in the High Tech and Consumer Electronics Industries representing major international companies such as Intel and Samsung. He has sat on numerous Advisory Councils in the High Tech Industry. Mr. Ruggeri is a Board member in several Charities including St. Vincent de Paul and the SVdP Thrift Store. He is also deeply involved in St. Rita's Catholic Church.

**JOHN SABATOS** is the President and Chief Operating Officer of Rycon Construction Inc., a \$350 million / year General Contractor based in Pittsburgh with offices in Cleveland, Atlanta, and Fort Lauderdale. He has been in the Retail Construction industry for over twenty years. John was DDR's Senior VP of Construction for five years where he was in charge of all construction in the United States and Puerto Rico. He was also a Division Manager at Giant Eagle, Inc. which is a large privately held grocery store chain in Pennsylvania and Ohio. His diverse background gives him a unique perspective with the experience of a Retailer, Developer and Contractor.

**GREG SAGHERIAN** is a charismatic project leader responsible for developing and maintaining client relationships. He has worked as designer, job captain, project architect, and project manager for diverse clients and project types, developing a particular expertise in renovations and repositioning projects in the world of retail and mixed-use. He believes performance driven design will be driven by return on investment and that with the help of architects and engineers, clients will not only understand but share in the vision for sustainable solutions to create successful projects.

**JOSE SANCHEZ** is a Retail/Mixed-Use Design Leader with over 18 years of extensive domestic and international experience. He is a highly motivated professional with a keen grasp of retail, entertainment, and mixed-use development. His passion for design is apparent in his creative process. His vision is geared toward design excellence, client satisfaction, and exploration of best practices within his team to benefit his clients. Within the Retail/Mixed-Use Studio, Jose strives to heighten collaboration and create imaginative design solutions. His approach offers results that are unique and provide a quality of work in line with DLR Group's mission to elevate the human experience through design.

**JIM SCARPONE**, Director of Business Development for Shawmut Design and Construction's Retail Group, is responsible for cultivating new relationships with national retail clients and reinforcing existing partnerships. Jim's technical knowledge and the ability to build long lasting relationships in a highly competitive environment is a valuable asset to Shawmut's Business Development team. Jim joined Shawmut in 2004 as a Project Executive which he held for 7 years before becoming the Director of Business Development. He has worked with many of Shawmut's exclusive retail clients including Chanel, Barneys New York, Louis Vuitton, Tiffany & Co., Saint Laurent, and Gucci—just to name a few. Prior to joining Shawmut, Jim served as Vice President for IBEX Construction in Florida. Jim is OSHA 10-Hour certified, is a Licensed General Contractor in the state of Virginia and is a member of the International Council of Shopping Centers. In 2002, Jim received the 40 Under 40 award from the South Florida Business Journal. Jim holds a B.S. in Public Policy and Management from Carnegie Mellon University.

**PAUL SCHMITT** joined Whiting-Turner in 1985 upon graduation from Virginia Tech earning a Bachelor of Science Degree in Civil Engineering / Structural. Schmitt is the Senior Vice President for Whiting-Turner and oversees the Mountain West Region including offices in Nevada, Colorado and Texas.

**GREGORY SCHNACKEL, P.E.** is President of Schnackel Engineers Inc., a national mechanical, electrical, plumbing, fire protection and information technology design firm specializing in retail and mixed use projects. Gregory has a BSEE degree from the University of Nebraska and is licensed in both Mechanical and Electrical engineering design. Gregory is also the chief architect of the firm's proprietary AEA Integration design software that optimizes the design of MEP systems for minimum first cost and maximum long term operating cost savings. Schnackel Engineers Inc. is licensed throughout North America, including Canada, and has offices in



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New York, Omaha, Los Angeles, Seattle and Honolulu. Gregory has been an ICSC CenterBuild participant since its inception and is a recognized industry leader in the MEP/FP/IT industry.

**LISA SCHWARTZ** is the President of ProCoat (a certified Woman Owned Business Enterprise) and considered an expert in the field of Acoustical Ceiling Restoration. Based in the Boston area, Lisa is committed to being an agent of change when it comes to promoting a green alternative to replacing old discolored ceiling tile and disposing them into landfills. A retail construction veteran since 1994, Lisa has been active in CenterBuild as well as a member of the SPECS Advisory Board throughout the years and is a strong supporter of the value in learning from each other through various networking opportunities.

**DAVID SEMLER** serves as Vice President for the Cleveland division of Rycon Construction, Inc. David is responsible for preconstruction and construction operations for retail, residential, office and hotel projects. His expertise in conceptual estimating has allowed innovative solutions for projects to be constructed. Rycon Construction Inc. which was founded in 1989 provides preconstruction, general contracting and construction management services throughout the United States and Puerto Rico. Rycon specializes in new construction, renovations and design build projects and has a portfolio of projects valued up to \$100 million. Rycon has completed over \$3 billion in construction with over \$905 million in retail construction in our 28 years in business. Prior to Rycon Construction Inc. David was Senior Director of Preconstruction for DDR Corp. responsible for developing all project budgets, coordinating architectural design, site planning efforts for redevelopments and new construction projects that DDR Corp. had in its pipeline.

**SAMEER SETHI** is the Principal of INSITE Food, and specializes in understanding consumer need states and buying patterns and creates food and beverage strategies aligned to the positioning of the retail development he is consulting on. Sethi has over 12 years of experience specializing in F&B strategic master planning, trend analysis, spatial planning, and, management control systems, specifically for retail centers, mixed use developments and leisure precincts. His passion to follow F&B trends has allowed him to travel expansively for various international projects. Sethi's talent to develop strong working relationships with senior level executives and key stakeholders, and adapting to the intricacies of diverse cultures and attitudes of the international business landscape, has enabled the successful delivery of complex projects in Los Angeles, Miami, Hawaii, Toronto, Montreal, Dubai, Shanghai, Seoul, Abu Dhabi, Moscow, St Petersburg, Santiago and Melbourne (to name a few). Sethi has an MBA in International Brand Development & Management from International Management Institute (The European University), Brussels, Belgium, and specialized in International Business Development for an MBA from Harvard University, Cambridge MA, USA.

**DAVID SHELDON** is responsible for Retail Design Collaborative's brand and business alignment. With nearly 20 years of experience, David has led business development and strategy of notable international firms in a variety of regions, worldwide. As Vice President of Client Engagement, David focuses on three aspects within Retail Design Collaborative. The first is brand positioning, which includes the marketing, messaging and strategic positioning of the firm to its mission. Second, he focuses on aligning the appropriate clients to the firm, and the firm to appropriate clients. Lastly, he strives to ensure that the positioning of the brand externally is matched with a mission-focused culture internally. David's past experience, as a Landscape and Urban Designer, has enabled him to align effectively with both clients and within the team. He serves as Vice Chair of ULI's Entertainment Development Council, and has been an active member of the International Council of Shopping Centers for over 15 years.

**BOB SMRSTIK** has over 30 years of experience specializing in the management of Retail and Restaurant ground up and interior build-out projects. As Project Executive, Bob leads Builtech's Retail Team overseeing Project Managers, Project Engineers, Estimators and Field Operations.

**JENNA STACER- MICCCILE**, as Program Manager for HFA, works closely with retail development teams and retailers beginning with initial planning and continuing through conceptual design and entitlements. She also coordinates with food, beverage, and convenience store clients as they navigate through new concept developments, rebranding efforts, and prototype and roll-out designs. Jenna places a high level of importance on quality design and development of innovative solutions to meet clients' needs. A firm believer that there is always a creative solution to any problem, she has spent her career bringing a unique perspective to her projects and providing groundbreaking architectural and interior design ideas to the retail industry. Jenna is also active in the



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professional retail community as a member of the ICSC Next Generation Boston Planning Committee, as well as other local and national community organizations.

**BILL STEED** heads all the business development, preconstruction and operations for the Alabama Commercial Division in Birmingham, Al. We do mostly developer led deals that include retail, office, mixed use, hospitality and multi-family projects. We do between \$75 -125 million a year out of the Alabama Commercial Division. Brasfield & Gorrie is a large regional general contractor ranked consistently in the top 30 contractors in ENR top 400 contractors.

**RYAN STOLL** has over ten years of experience in the construction industry, the majority spent working for MYCON. Currently, Ryan is a Senior Project Manager responsible for the overall direction, completion and financial outcome of multiple projects from start to finish. He oversees total project coordination including value engineering, production and managing the project team in all areas of construction. He also assists with research, development and deployment of construction related technology and software at MYCON. Ryan is a Graduate of Texas A&M University with a BS in Construction Science and earned an MBA at West Texas A&M University. He is a LEED Accredited Professional in Building Design + Construction and has been an ICSC Member for 5 years..

**DANNY STONE** started his career in real estate and construction over a decade ago. At Bogart Construction, Danny progressed from Project Engineer to Project Manager to now the Director of Business Development where he not only oversees bringing new business into the company, but also manages the Estimating Department. In his role, Mr. Stone is responsible for keeping a pulse on the economy and making decisions based on market trends.

**DAVID STONE** is the Vice President of Hunden Strategic Partners and has extensive experience in the planning of public-assembly venues and other real estate development, with a focus on sports and entertainment facilities. For nearly 20 years, he has provided guidance to public-sector agencies, colleges and universities, private developers, and others in the construction, renovation, and expansion of arenas, stadiums, theaters, amphitheatres, convention centers, sports complexes, and other venues and individual events in the US and internationally. Prior to joining HSP in early 2017, David was a Principal at AECOM and led its Economics practice's sports and entertainment consulting practice. He was previously the Director of Sports Consulting at C.H. Johnson Consulting and a senior consultant at The Leib Group. David began his professional career in the real estate practice of Checkers, Simon & Rosner (currently RSM McGladrey), a public accounting firm in Chicago, and has also worked as a writer, including a staff writer for The Sports Business Daily.

**RANDALL STONE** has more than 30 years of experience focusing on complex, large-scale retail and mixed-use environments with approximately 58 million square feet of projects designed in eight states and five international locations. He has extensive experience in all aspects of strategic planning, programming, master planning, due diligence, concept and schematic design, design development, construction documentation, and project management. Project types include Hospitality, Workplace, Multi-family, Entertainment, Restaurant, and Retail. His projects demonstrate his focus and respect for the people that use the spaces and the places we create. As Associate Principle, Randy leads the efforts of the OMNIPLAN Retail & Mixed-Use Team on many of our projects. During the programming and design phases, he is very hands on focusing on the strategic nature of our client's needs and project environments.

**CASEY STOWE** is a principal in Nelson+Stowe Development. His firm is focused on urban development and redevelopment with a concentration on downtown Tulsa, OK. Casey envisioned, designed and developed The Boxyard after being inspired by similar projects in Europe. Nelson+Stowe is currently involved in developing Santa Fe Square, a \$150 Million mixed-use project in downtown Tulsa. Casey has served on the Board of Directors of Tulsa Economic Development Corporation (TEDC) for 12 years and has a diverse business background. He earned his degree in Finance and an MBA from Loyola University.

**ED STUDNISKI** is the president of Gausman & Moore Associates, Inc., a mechanical, electrical, plumbing, and fire protection engineering firm based in St. Paul, MN that practices in all 50 states. A North Dakota State University graduate with 30 years of industry experience, he supported a number of retailers with prototype development and rollout programs. Under Mr. Studniski



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leadership, Gausman & Moore has become a cutting-edge Revit user and innovator. Gausman & Moore has built MEP Revit prototypes for national retailers and production tools that are commercially available for other design teams.

**CARY STUMP** is a Consultant who helps Real Estate Developers manage the budget and schedule for the design phase of projects, and also helps Real Estate Developers create in-house cost estimating capability. He has been a Chief Estimator since 1996, for General Contractors from 1996 to 2004 (Centex-Rodgers and Bayley) and for Owner/Developers (Westfield and Macerich) from 2004-2017. Prior to that he was a Project Executive, Project Manager, and Project Engineer for the largest General Contractor in San Diego. As an additional job Cary was an Instructor for Civil Engineering courses at San Diego State University from 1992 to 1999. He has an M.Arch. degree from the University of Minnesota and a B.A. degree from Pomona College.

**RUSS SUDDETH**, Project Executive, is personally involved in each project from ground breaking through obtaining the Certificate of Occupancy. He obtained a Bachelor's Degree in Building Construction from University of Florida and has over 30 years of experience in the management retail, grocery, office, mixed use, manufacturing, warehouse/distribution, restaurant, hospitality and healthcare of projects. Over the years he has received academic scholarships from the Rinker Companies Foundation and The Gainesville Home Builders Association. He was awarded "Project Manager of the Year" out of thirty candidates in six regional offices just 3 years after graduating college. Russ is a State of Florida Certified General Contractor.

**DANIEL SWEENEY** is a registered architect and LEED accredited professional at Cooper Carry with over 15 years in the industry. He is responsible for managing project designs, multiple project teams, and project expectations. In addition to his in-depth understanding of planning, design, and construction, Daniel has a master's of business from Emory with a focus in marketing which he applies toward Cooper Carry's overall business development. Currently, Daniel is primarily focused on leveraging the importance of food and beverage as it intersects today's retail landscape through experience driven environments such as in food hall design or adaptive reuse projects.

**JAN SWEETNAM** is Senior Vice President—West Coast Chief Operating Officer for Federal Realty Investment Trust. In this capacity, Mr. Sweetnam directs the day-to-day operating and development activities for the Trust's west coast portfolio. Mr. Sweetnam also serves as a member of the Trust's Investment Committee. Mr. Sweetnam joined the Trust in 1997 as Acquisitions Director and in 1998 assumed the responsibility of redeveloping the Trust's Street Retail assets in Santa Monica, San Diego, Pasadena and Los Angeles, CA.

**SUZANNE SWISTAK** has worked in various aspects of real estate for 17 years. She began working for a developer, later transitioned to business development working for a couple of different general contractors, and most recently has served as ECS Mid-Atlantic's Business Development Manager for nearly 3 years. In addition, Suzanne held a real estate license for about five years. Suzanne lives just outside of Washington D.C. and is happy to be at ICSC's CenterBuild program to share thoughts and foster new ideas with fellow colleagues in the industry.

**RON TANNENBAUM** possesses extensive experience in domestic and international design leadership and client management with projects covering the United States, Europe, Asia, and the Middle East. At DYI, Ron assumes a role to infuse the firm's experience in delivering place making communities with his expertise in creating innovative next generation environments. Prior to joining DYI, Ron had a leadership role at the Los Angeles office of Frank Gehry Partners where he directed teams with a strong focus on BIM delivery of high profile projects. An obsession with design, combined with a rational approach to balancing real world project parameters has pushed him to be an industry leader who is transforming the next generation of development projects. Past clients have included Facebook and Novartis Pharmaceuticals where he shaped their inspirational office environment. Mr. Tannenbaum has been a guest critic at universities including Columbia, USC, UCLA, Pratt, and Barnard. His Design Better/Faster approach is anchored by his early adoption of technology as a design documentation and construction management tool, which enabled him to execute major design efforts in a cost efficient fashion for demanding fast paced clients.

**SOY THOMAS** is Director of Construction for JCPenney Corporate, with 23 years of construction and structural related experience. Responsibilities include managing a team to complete the following, Ground Up and Take Over construction, Renovations, Major



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Rollouts, New Sephora inside JCP, Sephora Expansions, Portrait and Optical renovations, InStyle Salon Updates, Escalator Replacements, in addition to being responsible for managing all international office space construction for JCP.

**LT THORN** has been a licensed and practicing retail architect since 1988. He has completed retail projects in 25 states including New York, Illinois, Florida, California and Texas as well as Mexico and Canada. LT holds a Master of Architecture degree from the University of Colorado, Denver. He is a Certified Design and Development Professional (CDP). His retail projects have won national and international design awards from the ICSC as well as AIA regional design awards. His retail experience spans all scales from luxury boutiques to department stores. His project types include large freestanding stores and mall anchors. Construction types include green-field developments and major renovations.

**BILL TOLIOPOULOS** is a founding partner of a law firm focused on construction law, real estate leasing and various types of complex business disputes. He regularly represents owners, developers, contractors and design professionals in negotiating construction contracts for a myriad of development project types, including retail, office, multi-family and various specialty uses. His work includes establishment of project delivery methods, drafting and negotiating contracts, providing real-time project management and dispute avoidance services as well litigating claims in dispute resolution proceedings nationwide. Mr. Toliopoulos also provides transactional advice and negotiation on behalf of landlords and tenants in various commercial, retail and industrial real estate leasing transactions nationwide. In the litigation context, his practice includes counseling and advocating for various business entities and individuals in complex commercial disputes, including fraud-related investigations and claims, partnership/corporate dissolution matters, insurance coverage litigation, landlord-tenant disputes, administrative proceedings and defense of various statutory claims.

**CHAS TORRENCE**, as Senior Vice President, oversees and directs the day-to-day operations of EMJ Special Projects, a specialized business unit within EMJ Corporation that focuses on quick-build, specialty projects and programmatic work. His 15 years of construction experience in a variety of roles, including estimator, project manager and construction manager, serves as a valuable resource to all departments within Special Projects. Torrence earned a bachelor's degree in construction science and management from Clemson University, and in 2017, he was named both a Top Young Professional by Engineering News-Record and among the International Council of Shopping Centers' Top 40 under 40. Torrence serves on the Board of Directors for East Tennessee's chapter of Make-a-Wish, and he is Vice President of the Board of Directors of the Miracle League of Chattanooga.

**PETER TRAGOULIAS**, Director, Development, Office is responsible for office building development and redevelopment projects carried out by Ivanhoé Cambridge across North America. His mandate also includes developing and maintaining strategic partnerships to support major achievements. He has worked in property development for more than 15 years, acquiring extensive expertise in developing and completing complex major projects. He joined Ivanhoé Cambridge in 2007 and has held the position of Director, Development, Office since 2016.

**MARK TROMMSDORFF** joined Kimco in 1987 and has held numerous positions on the operational side of the business resulting in an extensive knowledge of shopping center logistics. Currently as Sr. Director of Construction and Development for the Southern Region Mark is focused exclusively on the Redevelopment and Expansion program which is a major corporate focus point for Value Creation within existing assets. Mark has worked on projects in over 20 states for Kimco. Mark was a 10-year member of the CenterBuild Committee and an original member of the CDP committee and Governing committee.

**JOHN TSCHIDERER** is the Senior Vice President of Development and Redevelopment for Federal Realty Investment Trust. In this capacity, Mr. Tschiderer is responsible for the comprehensive direction and management of all phases of project development for the Trust's Core Retail Portfolio. Responsibilities include site development feasibility analyses, development program master planning, land use entitlement and governmental relations, design and construction management, and project budget and pro forma maintenance. John joined Federal Realty in 1998 and has more than 30 years of real estate development experience.

**MARK TURPIN** is the founder and president of Turpin Design Group, Inc., a boutique designing firm that focuses on primarily commercial projects with a special emphasis on restaurant design. Prior to opening his own firm, Mark spent five years as Vice



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President of Facilities and Construction for Real Mex Restaurants- parent company that operates El Torito, Sinigual, Acapulco and Chevys restaurants- designing and building 19 new restaurants and remodeling over 100 existing locations. Prior to his tenure at Real Mex, Mark spent over 25 years working at well-known architectural firms in Southern California. Mark is also a licensed General Contractor and is currently Vice-Chairman on the City of Long Beach Marine Advisory Commission.

**SEAN UNSELL** joined Retail Design Collaborative in 1988. As a Senior Associate, he has managed various project types ranging from big box retailers to 40-acre development sites. During his tenure, he has taken a lead role with several of the firm's most successful client relationships including Best Buy, Lucky Supermarkets, Albertsons, Sav-On, Circuit City and Kohl's department stores. His many years of experience and dedication have led to a high level of customer satisfaction. Sean's familiarity with various codes throughout the western region is showcased in his ability to adapt prototypical plans to site adapt conditions. As Program Manager, he guides a production team on large volumes of work while maintaining quality, accuracy and efficiency. Sean led teams on two significant projects for the firm; Plaza Pacoima, a 209,000-square-foot retail redevelopment, earned LEED Gold Certification; and Brea Marketplace, a shopping center renovation and ground-up podium Target, was honored with a 2010 Gold Nugget Award of Merit.

**KAREN UROSEVICH, CDP, LEED AP** joined DMA in 2014 to manage a complex retail tenant coordination project in downtown New York City. Since then, her role at the firm has grown into managing design and construction projects across the country for a range of retail, restaurant, entertainment and casino developments. Karen's interest in corporate management has also led to her contributions to the firm's strategic planning, marketing, peer mentoring, and business development. Prior to joining DMA, Karen spent ten years as an interior designer and project manager in Boston and New York, focusing on luxury hospitality design around the world. Her award winning designs for celebrity chefs represent a highlight of her career as an interior designer. Giving back to the industry signifies a priority for Karen, as she has taught at the college level and acted as a mentor and advisor to students. She is a proud recipient of the ICSC Rising Leaders under 40 Award in 2017.

**STEVE VANLANDINGHAM** is Director of Store Design for JCPenney Company, Inc. Steve has been with JCP for the past 4 years, with a team that consists of (7) designers. We work on minor and major remodels, new store construction, develop new shop-in-shop concepts along with new fixture designs. We select and specifying all color & materials used within our stores including all furniture. We work closely with Store Planning, Construction, Architecture, Engineering, Visual, Procurement and Business Strategy as well as partner with multiple merchant divisions to insure that our customers have the best possible shopping experience. Prior to JCP, Steve spent 15 years with Neiman Marcus as a Sr. Design Manager plus another 15 years in the retail / hospitality industry working for Robert Young Associates, Wilson Associates and numerous small design firms. Steve graduated with a Bachelor of Architecture from Mississippi State University.

**GREG VERABIAN** has over 25 years of experience as a design leader. His knowledge of building types ranges from commercial office towers, corporate headquarters to residential/mixed-use, civic and hospitality projects. Currently, Greg is serving on the Design Awards Committee for the AIA California Council. Recently, Greg has served on the board of directors of both the USC Architectural Guild and the Southern California Development Forum (SCDF) and is currently serving as the AIA Los Angeles Chapter Board of Directors and Treasurer. He is actively involved in academia, teaching several design studio courses at both the undergraduate and graduate level at the University of Southern California. His philosophy of design is reflected in the approach that he consistently takes with clients that demonstrate the value of design and helps clients achieve their goals through the creation of thoughtful, and sustainably built environments in our communities.

**MATT VICKERY, CRX, CDP**, President and Founder of VCS, LLC delivers comprehensive real estate development services on mixed-use retail, government agency and assisted living developments. With over 20 years of a diverse corporate real estate and development experience, Matt brings pragmatic, proven skills and success working with complex organizations and community interests demonstrated by a consistent track record of solid results while managing hundreds of millions in CAPEX throughout his career. As an industry leader, Matt is committed to advancing the real estate development profession through board contributions, speaking engagements, and mentoring activities. Matt currently sits on the IL Chapter Certified Commercial Investment Member



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(CCIM) board and as International Council of Shopping Centers (ICSC) Marketing Chairperson on the CDP Admissions and Governing Committee.

**JENNIFER VOLIN, CRX, CDP, LEED GA** is a senior level professional in the shopping center industry, managing Tenant Coordination, CAD Services and Project Management Services for Rothschild Downes for the past ten years. As Chief Operations Officer, her attention to detail and success at the art of Tenant Coordination has helped define and reinforce Rothschild Downes' Tenant Coordination guiding principles and practices. Jennifer is the co-inventor of TCTrac™, a real time mobile information tracking and reporting software system for the shopping center industry. Prior to being affiliated with Rothschild Downes, Jennifer served as a Tenant Coordinator at TrizecHahn (formerly The Hahn Company), overseeing and supervising tenants during the design and construction of retail spaces for 52 shopping centers in 17 states.

**NICK VRETTOS** is a principal and the Vice President of Business Development at VP Engineering. Nick is a Professional Engineer that has been working in the industry for more than 20 years. He graduated from NC State in 1993 with a BS in nuclear engineering, and later graduated from UNC Charlotte with an MS in electrical engineering. He is one of the co-founders of VP Engineering, an MEP firm in Charlotte, NC. He has designed the power, lighting, and life safety systems for automotive facilities, medical and dental centers, restaurants, office buildings, multi-family residential buildings, retail centers and mixed-use buildings. With experience designing photovoltaic facilities, he finds that his experience in the nuclear field has given him a unique perspective and a heightened level of attention to detail. A native of Charlotte, when he is not at the office he can usually be found spending time with his wife and family or playing sports with his two children.

**HUNTER WEEKES** joined Weekes Construction in 1998, working in the field as a Carpenter and Field Superintendent before moving into the office in 2002 to become an assistant Project Manager, then Project Manager. Hunter became Vice President of Weekes Construction in 2006.

**BRANDON WERNLI** serves as Director of Production for KTG Retail and Commercial Studio. He has more than 10 years of experience in all phases of project delivery. His experience encompasses a variety of retail and commercial developments including shopping center renovation and ground up projects. Mr. Wernli is well versed in leading highly-collaborative project teams interfacing with clients, engineers, construction managers, and contractors to meet the challenging budget and time requirements for retail and commercial projects.

**LANIE WESS, PE** is a Civil/Structural Professional Engineer with a Business Management background. She has over 25 years of experience in design and management for a variety of projects including mixed-use, residential, retail, hotel and office/industrial. She leads and manages all aspects of design from planning, to obtaining municipal and jurisdictional approvals, to completing final construction documents, obtaining permits, and providing construction administration. Ms. Wess has managed large multi-disciplined projects for a variety of owners including Governmental-Institutions, Private Developers and Owners, and Higher Education Clients.

**BEN WESTRA**, a fourth generation contractor, started W.D.S. Construction, Inc. in July 2005 after making a decision to go out on his own in the construction industry. Ben has been recognized statewide as well as nationally, winning eleven awards for his construction projects. From commercial retail to specialized medical, Ben puts client service at the highest of his priorities. Being a preferred contractor for retail chains, he knows the industry like the back of his hand. In his spare time, Ben can be found skiing (water or snow) with his wife and three kids, or travelling and exploring new places. Ben and the employees of W.D.S. Construction, Inc. continue to carry on the tradition of providing exceptional general contracting service for its clients.

**BRAD WILSON** is a Sr. Project Manager with Nordstrom Store Design, Architecture and Construction with over twenty plus years of experience in the A&E and Construction industry. Brad partners with internal and external business leaders, stakeholders, designers and contractors in the development of their new full line stores throughout each phase of design and construction. Brad is currently managing Nordstrom's new flagship store in Manhattan.



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**DAN WILLENBRING** is the Director of Construction for Buffalo Wild Wings. In this role, he is responsible for the planning, budgeting and execution of the company's corporate capital investment program for new restaurants, remodeling existing restaurants and special projects. Buffalo Wild Wings portfolio is an almost equal mix of corporate and franchise owners with 1203 locations in the US and 47 locations in 9 other countries. Prior to Buffalo Wild Wings, Dan held various positions in Real Estate, Construction and Engineering within the Property Development group at Target Corporation. Dan has a Bachelor of Civil Engineering degree from the University of Minnesota and has served his community as a Planning Commission Chairman and City Council member.

**CHAD WILLIAMS**, with more than 14 years of commercial development experience, has managed over 145 build-to-suit projects. His responsibilities include management of all steps of development including pre-development, site planning, due diligence, civil and architectural construction documents and permitting. He regularly conducts hearings before planning commission and city council officials for site plan approvals, rezoning, variances, special-use and conditional-use permits

**JANE WILLIAMS** is a registered Architect and Interior Designer. She has worked for JCPenney for 28 years. She was the 2014 CenterBuild Conference Chair after serving on the Planning Committee for many years.

**KATIE WILLIS** is Senior Director, Preconstruction & Estimating for The Howard Hughes Corporation. The Howard Hughes Corporation owns, manages and develops commercial, residential and mixed-use real estate throughout the U.S. HHC properties include master planned communities, operating properties, development opportunities and other unique assets spanning 16 states from New York to Hawai'i. The Howard Hughes Corporation is traded on the New York Stock Exchanges as HHC and is headquartered in Dallas, TX. At the Howard Hughes Corporation Katie Willis leads the Preconstruction & Estimating Group, which responsibilities include assembling world-class design and construction teams; ensuring that program requirements are fully established and met; and developing and tracking realistic budgets that return financial success for the company. Starting with her degree in Civil Engineering from Georgia Tech, through her early experience as a Project Manager and Area Superintendent for an ENR Top 5 construction firm to her experience leading the Preconstruction Department of a multi-office southeast regional general contractor, Katie has hands-on experience with the entire process of construction. She employs her experience to ensure the optimum balance between cost, design, and program is achieved on developments at Howard Hughes.

**BRAD WILSON** is a Sr. Project Manager with Nordstrom Store Design, Architecture and Construction with over twenty plus years of experience in the A&E and Construction industry. Brad partners with internal and external business leaders, stakeholders, designers and contractors in the development of their new full line stores throughout each phase of design and construction. Brad is currently managing Nordstrom's new flagship store in Manhattan.

**MIKE WOLFF**, in 1989, began Timberwolff Construction, Inc. Since its inception, Timberwolff Construction, Inc., has grown to become a major player in the retail construction industry, completing hundreds of stores each year under Mike's leadership. Mike's experience includes over 32 years in the retail construction industry. He began by working for a small mom & pop company in 1979 assisting the opening of four stores as a carpenter. Mike was soon hired by a major retail chain as a carpenter and quickly moved into a superintendent's position specializing in open store remodels. As a superintendent, Mike learned not only to manage hundreds of subcontractors throughout the country; he learned what it takes to make each store great. His experience and knowledge of the industry inspired him to make a new goal for himself, Timberwolff! Mike currently serves on the Board of Directors for the Retail Contractors Association. He holds the International Council of Shopping Centers (ICSC) CDP designation, is a member of the Master Builders Association, US Green Building Council, ICSC and RCA. In his spare time, Mike enjoys spending time with his family and friends, exercising, fishing, carpentry projects, off road vehicles and working on his '68 Camaro.

**LOUIS D. YOUNG, JR.** has been a development engineer in multiple states for over 30 years. He has worked in the re-development of existing shopping centers. He has done expansion project design. He has done green field design.

**MATT ZEGA** has experience in designing MEP/FP systems for a number of different types of retail facilities. Matt's responsibilities as an engineering associate include leading projects through site investigation and due diligence, the essential steps for a successful



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project. He is also responsible for leading an engineering team through construction documents all the way to successful project delivery.

**BOB ZIEGENFUSS** of Z Development Services, LLC is located in Orlando, Florida, and offers civil engineering design as well as a full range of project management services to meet all of your development needs. Civil engineering design is only one of many services required during the development process. Overall project management is crucial to the success of any development program. Our full service project management approach and proactive role during the permitting of your project will result in fewer project delays. We will not only provide quality civil engineering design but we will also coordinate all of the other efforts necessary to navigate the permitting and development process. We hold engineering licenses throughout the United States and can provide civil engineering services wherever your development plans may lead. With 15 years of experience developing in 19 states, we have a wide range of knowledge concerning how the site development process can differ based on locale. Our experience includes projects such as commercial retail, industrial, institutional, office, apartment complex and regional malls. Many of these projects have included complex entitlement processes as well as difficult civil engineering problem solving.

**KATHRYN ZMRZLIK** is a Manager of Design for Macerich out of the Phoenix office overseeing the design and execution of various high-end retail renovation projects, including the upcoming luxury redevelopment at Scottsdale Fashion Square. She began her 11+ year career in design in traditional design and interior architecture working for major international architectural firms (including Gensler and Sasaki Associates) with her portfolio covering projects in the Corporate, Institutional, and Retail sectors. This eventually evolved into working directly for high end and ultra-luxury brand retailers (including Jonathan Adler and Ermenegildo Zegna) managing their store development, design, and construction projects internationally. Zmrzlik's passion is for rehabilitation of existing spaces, unique designs that reflect the culture of place, and embracing the rapidly changing culture of retail via design. She has a BA in Archaeology from Boston University, and a MID in Interior Design from Boston Architectural College.