



JEFFREY A. ABRAMS is the Partner-in-Charge of the Indianapolis office of Benesch, Friedlander, Coplan & Aronoff LLP, where his practice includes real estate, corporate and commercial lending. Mr. Abrams represents developers, brokers, landlords, tenants and lenders in all aspects of real estate transactions. He frequently speaks for National Business Institute on real estate topics. Mr. Abrams is listed in Indiana Super Lawyers, Best Lawyers in America and Chambers USA Leading Lawyers for Business. Mr. Abrams is a member of the Indianapolis and Indiana State bar associations and the American College of Real Estate Lawyers (ACREL) and served as President of the Indianapolis Bar Foundation (2008) and Indianapolis Bar Association (2014). He was counsel to the Indiana Commercial Board of Realtors for over 10 years. He earned his B.S. degree from Miami University (1978) and his J.D. degree, cum laude, from Indiana University Robert H. McKinney School of Law (1981).

KAREN E. ABRAMS is senior counsel with Paris Ackerman & Schmierer LLP, where she devotes her time to handling a broad array of commercial matters including leasing, real estate and business transactions, and financing. Like many of her clients, Karen was a successful entrepreneur in her own right, having owned franchises in multiple systems. Karen's personal experience as a franchise operator affords her a keen insight into the legal issues faced by franchisees, who comprise a large part of her client base. 2016 marks the sixth consecutive year Karen has been selected as a New Jersey Super Lawyer. She frequently speaks on, and writes about, commercial real estate matters for organizations such as NJICLE and ICSC. Karen earned her law degree, with honors, at the George Washington University Law School where she simultaneously earned her M.B.A., with honors. Karen received her undergraduate degree, with honors, from Washington University in St. Louis.

BYRON P. ALTERMAN is an attorney based in Atlanta, Georgia who specializes in retail commercial real estate transactional matters. His practice consists of advising and completing transactions for purchasers, sellers, borrowers, owners, developers, and tenants. Byron founded "Byron P. Alterman LLC" in 2009 to provide value and personal service to his clients. Byron frequently represents purchasers and sellers of enclosed malls, power centers, strip centers and freestanding tenant buildings. Byron's also frequently represents landlords and tenants (of all sizes) in lease transactions ranging from 250 square feet to 100,000 square feet. Byron is a member of the National Retail Law Group.

C. GREGG ANKENMAN, a partner at the Oakland, California law firm of Wendel, Rosen, Black & Dean LLP, has extensive experience in real estate and business transactional work, including commercial real estate leases, sales, exchanges, and financing. He has handled hundreds of commercial lease transactions and has particular expertise working in the retail industry throughout the country. He has been a prolific writer, authoring numerous articles for industry and legal publications as well as chapters on retail leasing, office leasing, real estate finance practices and real property sales transactions volumes for California Continuing Education of the Bar (CEB). He served as Chief Consultant on CEB's Retail Leasing: Drafting and Negotiating the Lease. A long-time member of ICSC, he is a frequent speaker at ICSC and other real estate industry programs. Gregg received his B.A. in Economics from Brigham Young University and his J.D. from the University of California, Berkeley Law.

ANDREW W. BANK is a partner at the New York City-based law firm of Morrison Cohen LLP, where he chairs the Real Estate Department. His work includes the acquisition, development, sale, leasing and financing of commercial property, with an emphasis on retail leasing transactions in shopping centers, life-style centers and street locations nationwide. Mr. Bank represents numerous national retailers, as well as regional shopping center owners and owners of office buildings and mixed-use projects. He is a member of the American Bar Association and the ICSC and has been a speaker at various ICSC functions. Mr. Bank received his B.S. from Louisiana State University in 1982 and his J.D. from Brooklyn Law School in 1986.

YOSI (JOE) BENLEVI serves as Vice President and Senior Underwriting Counsel for Chicago Title's New York National Commercial Services (NCS) operation. He underwrites complex multi-site, multi-state commercial transactions, including shopping centers, hotels, office buildings and power plants, and handles the complicated structuring and underwriting issues of such transactions. Prior to joining Chicago Title, he headed the legal department of one of the largest title agents in New York State and managed its legal department. Prior to working in the title industry, Joe practiced law in an Israeli law firm specializing in commercial law and securities. Joe is admitted to practice law in New York and Israel and holds an LLB (1995) and LLM (2000) degrees from Tel-Aviv University. He is a member of the NYCLTA Legislative Committee, and has served as a member of the New York Title Insurance Rate Service Association, Inc. (TIRSA), Law & Forms Committee.



DANEECE BERGE is the first Vice President and Due Diligence Manager of Old Republic Specialized Commercial Services, a division of Old Republic Title. She has over 38 years of experience in the title insurance and due diligence industries, which spans commercial and residential real estate transactions; including closing transactions, handling resolution of title insurance claims, auditing title insurance agents and escrow officers, performing the technical analysis of surveys and title reviews, and management of field surveying operations, including review and resolution of boundary issues. A member of ICSC, ALTA and CREW; Daneece serves as a Member of ALTA's Liaison Committee with the NSPS, the entity responsible for creating the Minimum Standard Detail Requirements for ALTA/NSPS Land Title Surveys. She teaches education seminars on survey and title issues, which have been approved for CLE credit in several states.

PATRICIA VOTH BLANKENSHIP brings to each project 18 years of practical, responsive private practice real estate experience in Kansas' largest law firm (the firm also provides Missouri and Oklahoma real estate legal services – www.foulston.com). She currently leads Foulston Siefkin's Real Estate, Energy and Environmental practice group. Trish is an American College of Real Estate Lawyers Fellow, a Chambers USA and Best Lawyers in America real estate lawyer selection (including one year her geographic area's Real Estate Lawyer of the Year), and Kansas Bar Association Title Standards Committee 15-year member. About as "Dorothy" as it gets at ICSC law conference: Trish reviewed her first land title abstract during a research project at her rural central Kansas high school, on the topic of her farm family's generations of farming land since homesteading in Kansas. She sometimes even wears red shoes. Trish looks forward to connecting with you over title or other topics!

DOROTHY E. BOLINSKY is a partner in the Real Estate Group at Drinker Biddle & Reath located in the Princeton, New Jersey office. Dottie's practice includes complex commercial real estate transactions. She counsels clients in all matters of real estate transactions including commercial leasing, acquisition, financing, project development, development construction, zoning and land use planning and has provided clients with creative solutions to complete their projects. In addition, Dottie is experienced in hospitality business operations, particularly with regard to hotels and restaurants. She has counseled clients with respect to transferring liquor licenses and has appeared before liquor licensing boards throughout New Jersey. She received her J.D. from Rutgers University School of law and graduated with high honors. Dottie earned a Bachelor of Science in Hotel, Restaurant and Institutional Management from the Pennsylvania State University and graduated Magna Cum Laude.

JANE S. BORDEN is the Senior Vice President of Real Estate with 24 Hour Fitness where she is responsible for the strategy, direction and operation of the Real Estate Department. Prior to joining 24 Hour Fitness in 2014, Jane was with Target Corporation for 13 years, most recently as Senior Director, Asst. General Counsel, Real Estate Law, and previously as the Director of Real Estate in the property development department, practicing primarily in the areas of commercial real estate transactions and new store development. Prior to joining Target in 2001, Ms. Borden was an associate attorney with Robins, Kaplan, Miller & Ciresi in Minneapolis, Minnesota. She is a frequent speaker for CLE seminars, including the ICSC Law Conference and the Minnesota CLE's annual Real Estate Institute. Ms. Borden is a graduate of the University of St. Thomas (B.A., 1984) and William Mitchell College of Law (J.D., magna cum laude, 1996).

KATHLEEN DEMPSEY BOYLE is a member of the Chicago law firm of Meltzer, Purtil & Stelle LLC, where she represents developers, landlords and tenants in mixed use, retail and distribution center development and leasing, with an emphasis on urban infill, outparcel, big box and build to suit leasing. Prior to her current position, she was Of Counsel at Pircher, Nichols & Meeks, Associate General Counsel at General Growth Properties for ten years, handling shopping center development and redevelopment and anchor relationships, and she negotiated outparcel ground leases and acquisitions on behalf of Bridgestone/Firestone. Ms. Boyle received her J.D. from the University of Michigan Law School and her B.A. from Augustana College, Rock Island, Illinois.

DUSTIN P. BRANCH is a partner at Katten Muchin Rosenman LLP with over 20 years of experience in commercial real estate and bankruptcy issues. Mr. Branch represents owners, developers and managers of shopping centers and other commercial properties, advising them on a variety of issues, including bankruptcy, leasing, restructuring of distressed real estate, letter of credit and other credit enhancements, and general issues relating to landlord/tenant disputes and issue of public access. Mr. Branch specializes in representing landlords and other creditors in bankruptcy and non-bankruptcy workouts across the country, participating in such high profile cases as Circuit City, Blockbuster, Borders, The Great Atlantic & Pacific Tea Company, Radio Shack, and Sports Authority. Mr. Branch is



a member of International Council of Shopping Centers, and sits on its Legal Update board, and is a frequent writer and speaker on bankruptcy and landlord issues.

PAUL J. BURT is a partner in the Baltimore law firm of Abramoff Neuberger LLP. Mr. Burt holds a B.A., cum laude, from the University of Massachusetts and a J.D. from the University Of Maryland School Of Law. Prior to joining AN, he practiced in the real estate department of Gordon, Feinblatt, Rothman, Hoffberger & Hollander, LLC in Baltimore. Mr. Burt has also held positions as a Vice-President of Leasing for Saul Centers, Inc. and as associate general counsel for The Cordish Company. He is a member of the Real Property, Planning and Zoning Section of the Maryland State Bar Association, a former chair of the ABA Mechanic's Lien Subcommittee and a previous member of its Retail Leasing Subcommittee. Mr. Burt is an active member of the International Council of Shopping Centers, having served on the ICSC's retailers committee and its business and economic development committee.

GREGORY D. CALL is head of the San Francisco office and head of the Commercial Litigation Group at Crowell & Moring LLP. Mr. Call received his B.A. degree from Stanford University and his J.D. from the University of California, Berkeley. Mr. Call has an active national litigation practice and regularly tries cases before juries, judges and arbitrators. For over 20 years he has represented retailers. He has represented Ross Stores, Ann Taylor, Dick's Sporting Goods, Limited Brands, Gap, Foot Locker, Edison Brothers Stores, Sears, Macy's, LensCrafters and other retailers. On behalf of retail tenants, he has successfully litigated claims against landlords and has resolved disputes in direct negotiations and alternative dispute resolution forums. In addition, Mr. Call has represented retailers in a variety of other disputes ranging from vendor disputes to antitrust issues. He has assisted in the recovery of more than \$300 million for retail clients.

JOHN G. CAMERON, JR., of Dickinson Wright PLLC, practices real estate and construction law. Educated at the United States Naval Academy, Albion College (AB, 1971), Wayne State University (JD cum laude, 1974), and The University of Michigan (LLM, 2016), he has published several legal treatises and many articles. Mr. Cameron serves as the NCARB Public Director and is a member of the American Law Institute and former chair of the State Bar of Michigan Professional Ethics Committee. He served as law clerk to the Honorable William H. Webster, U.S. Court of Appeals for the Eighth Circuit, and is admitted to practice in Michigan, Illinois, Colorado, and North Carolina. A former instructor of real estate law at Grand Valley State University's Seidman School of Business and at Grand Rapids Community College, Mr. Cameron lectures frequently on real estate, construction law, and legal ethics for various organizations.

ANN PELDO CARGILE is a partner at Bradley Arant Boult Cummings LLP (Nashville Office). Ann is a fellow of the American College of Real Estate Lawyers, and a member of the Anglo-American Real Property Institute. She has chaired the International Council of Shopping Centers Law Conference Committee and has been included in The Best Lawyers in America, 2003 through 2015 Editions, and in Chambers' 2003 through 2015 USA Editions of The Client's Guide, (Band 1 Leading Individual Attorney for Real Estate in Tennessee). Ann has been a "Top 101 Lawyer in the State of Tennessee" by Business Tennessee magazine from 2004 through the present and has been consistently named as Best of the Bar by the Nashville Business Journal. Ann received her J.D. from the University of Virginia, where she was an Armour Law Scholar, on the University of Virginia Law Review, and elected to the Order of the Coif.

FRANK J. CERZA is a shareholder in the Real Estate and Business Transactions practice groups at Carlton Fields Jordan Burt, P.A. Mr. Cerza represents retail and private companies in connection with general corporate, real estate and commercial matters. He serves as outside general corporate counsel and business advisor to a number of Italian and international companies doing business in the United States and assists American companies in their business endeavors in the United States, Italy and elsewhere in Europe. Mr. Cerza's experience includes business planning, strategy and joint ventures; formation of U.S. companies and partnerships; leasing and sales of retail stores, offices, showrooms and other commercial properties; acquisitions and sales of businesses and negotiation of contracts of employment, sales representation, distribution and licensing. Mr. Cerza is a graduate of Villanova University School of Law (J.D. 1980) and the University of Pennsylvania (B.A., magna cum laude, 1977).

JANIS K. CHEEZEM, a partner in Akerman LLP's Miami office, has special interest in allocation of risk provisions addressing bursting pipes, hurricanes, and other casualties. Janis represents landlords and tenants in a gamut of transactions, including medical and restaurant uses in shopping centers and mixed use projects; she also



represents clients in acquisitions, dispositions, and real estate operational issues. Janis is a regular speaker at ICSC and other events. She is an active member of CREW-Miami, serves on the advisory board of The Commonwealth Institute, and is Chair Emerita of the Real Estate Practice Group of Lex Mundi, an international network of leading independent law firms. She received her B.A. with High Distinction from Simmons College and holds a JD Cum Laude and an LLM in Real Estate Development from the University of Miami.

DEBORAH A. COLSON is Senior Vice President-Legal Operations for Federal Realty Investment Trust. In this position, Ms. Colson oversees Federal Realty's legal leasing function, as well as well a legal staff which handles property management, bankruptcy, litigation, and other operational matters. Ms. Colson joined Federal Realty in 1995, and was promoted to Director-Legal Leasing in 1998. In 2000, she was named Vice President-Legal Leasing, and in 2002 assumed the position of Vice President-Legal Operations. She was promoted to Senior Vice President-Legal Operations in 2005. Before joining Federal Realty, Ms. Colson specialized in real estate-related transactional work for major retailers such as Hechinger Company, American Stores Company, and Amoco Oil Company. Ms. Colson received a Bachelor of Arts in Political Science from the University of Pennsylvania, and is a graduate of the University of Maryland, School of Law.

CHARLES E. COMISKEY is President of RiskTech, Inc., Houston's oldest risk management consulting firm. He is also a shareholder in and Senior Vice President of Brady Chapman Holland & Associates, one of the largest privately-held insurance brokerage firms in the U.S. Holding numerous professional designations in the fields of risk management, insurance and business continuity, Comiskey is a nationally recognized expert, author and frequent speaker on risk management and insurance issues to various legal, construction and real estate associations and similar groups across the country. He has served as a pre-trial consultant/expert witness in over 250 matters in State and Federal courts, serving in behalf of both the defense and plaintiff testifying for and against insurance companies, insurance agencies, insureds and claimants. Charles is also National Chairman of the Construction Practice Group of RiskProNet International (www.riskpronet.com), the 5th largest brokerage organization in the U.S.

S.H. SPENCER COMPTON is a vice president and special counsel at First American Title Insurance Company in New York City. He is also a vice president at First American Exchange Company, a division of First American Title Insurance Company. Mr. Compton is the Budget Officer of the New York State Bar Association Real Property Law Section. He has lectured and published articles about commercial real estate law and practice as well as title insurance, UCC insurance and 1031 exchanges. Prior to joining First American Title Insurance Company, he was a practicing real estate attorney, with an emphasis on commercial leasing and financing transactions, for eleven years in New York City. Mr. Compton earned his undergraduate degree in 1972 from New York University and his law degree in 1989 from Brooklyn Law School, where he graduated cum laude. Prior to law school, he was a screenwriter and film producer.

JOSEPH B. CONN is a partner in the law firm of Stanley, Esrey & Buckley, LLP, based in Atlanta, GA. Prior to joining SEB in June 2015, Joe served for three years as Deputy General Counsel-Real Estate for Sprouts Farmers Market, a publicly traded specialty grocery store company headquartered in Phoenix, AZ. Prior to Sprouts, Joe was Vice President and Deputy General Counsel of PetSmart, Inc. Joe has extensive experience in the representation of national retail tenants, as well as commercial real estate developers and landlords, in transactions involving anchor tenant leasing; site acquisition, development, and financing; the purchase and sale of completed retail projects; the disposition of excess property; and the sale/lease-back of retail stores. Joe has been a panelist and speaker at numerous law conferences sponsored by the ICSC, the Georgetown University Law Center, Law Seminars International, and local bar associations.

CHRISTOPHER O. CORDEN serves as Vice President and Assistant General Counsel for The Taubman Company LLC. In this capacity, he oversees all domestic real estate operations, including acquisitions and dispositions; development; financing/refinancing the Company's retail centers with banks, insurance companies and in CMBS transactions; center operations; and negotiating and documenting the joint venture agreements the Company enters into. Prior to his current position, Mr. Corden was a partner in the real estate department of Honigman Miller Schwartz and Cohn, and subsequently served as General Counsel of Grand/Sakwa Properties LLC in Michigan. Mr. Corden received his B.A. in Finance from Michigan State University and his J.D., cum laude, from the University of Toledo Law School.



ROBERT CRESPI is a member of the firm's Environmental and Renewable Energy and Sustainability Groups. He represents a diverse client base in complex transactional and development issues, as well as in regulatory, compliance and litigation matters. He also counsels clients with regard to regulatory issues related to sustainability and renewable energy. Rob assists clients in the national retail, industrial and residential sectors with the purchase and sale of environmentally impaired properties, including Brownfields development and remediation, and negotiating environmental insurance and funding mechanisms to facilitate transactions and redevelopment. Rob has lectured at forums presented by the New Jersey Chapter of the National Association of Industrial and Office Properties (NJ-NAIOP) and the International Council of Shopping Centers. He has authored numerous articles on environmental law. Rob graduated cum laude from Pace University School of Law, where he received a J.D. degree and a Certificate in Environmental Law.

BRADLEY I. DALLET is a shareholder in the Milwaukee office of Husch Blackwell LLP where he co-leads the Real Estate Practice Group. Mr. Dallet concentrates his practice in the area of real estate transactions and real estate finance, and is experienced in representing national, regional and local retailers, developers, companies and individuals in the purchase, sale, development and leasing of retail, industrial, office, and multi-family real estate. He is a member of the International Council of Shopping Centers (ICSC), NAIOP Commercial Real Estate Development Association and Commercial Association of Realtors-Wisconsin. Mr. Dallet has been selected for inclusion in The Best Lawyers in America® in Real Estate Law and ranked in Chambers USA-America's Leading Lawyers for Business in Real Estate. He earned his J.D., magna cum laude, from Case Western Reserve University School of Law and his B.S in Finance, cum laude, from Miami University.

ROSEMARIE E. DELMONTE originally began her law career practicing at large international and regional law firms in the areas of public finance and real estate, and later worked as in-house counsel for a number of large restaurant companies for almost ten years. In 2012, she launched a private practice primarily focusing on commercial leasing and general business matters. The majority of her clients are restaurant franchisees and franchisors as well as restaurant concepts opening corporate stores. She also represents a number of franchisees for non-restaurant concepts. Rosemarie is a graduate of the University of Northern Colorado and taught special education for a number of years before attending the Creighton School of Law. She is a member of the Colorado, Denver, and American Bar Associations and was appointed this year by Governor Hickenlooper as a Commissioner on the Colorado State Fair Board Authority.

SEAN DENNISON joined CenterCal Properties, LLC in 2015 as General Counsel. In this role, Mr. Dennison is responsible for oversight over the company's legal matters, ranging the negotiation and documentation of transactions to dispute resolution. Immediately prior to joining CenterCal Properties, LLC, Mr. Dennison served for over five years as Senior Counsel for the Western Region of Federal Realty Investment Trust. Prior to that, Mr. Dennison held senior roles at Stanbery Development, The Gap, Inc. and The Lerner Corporation. Immediately upon graduation from law school, he was an associate in the real estate group at ShawPittman LLP (now Pillsbury Winthrop ShawPittman).

MIKE DI GERONIMO is a transactional shareholder in Miller Starr Regalia's Walnut Creek office. He has over 29 years of experience representing property owners, developers and financial institutions in a variety of transactions involving retail leases, land use entitlements, site acquisitions and dispositions, office leases, real estate financing and project documents. Mike's practice has a special emphasis on negotiating and preparing retail leases for shopping center owners, developers and national and regional retailers. He has also testified as an expert in retail leasing, and lectured on real property law, land use matters and leasing for CEB, the State Bar of California, and ICSC. Mike received a J.D. from the University of California, Los Angeles School of Law in 1986. He earned a bachelor's degree in history and economics from the University of California, Berkeley in 1983, where he was Phi Beta Kappa.

BEA DRECHSLER is a founding partner of Drechsler & Drechsler LLP, a boutique law firm specializing in commercial real estate transactions. Prior to forming her firm in 2007, Bea was a partner at Kaye Scholer LLP, practicing real estate law there for 17 years. Bea's practice involves various facets of commercial real estate law, including acquisitions, dispositions, joint ventures (for operating partners and investors), leasing, development and finance. Bea received her JD cum laude in 1987 from Harvard Law School and her BA magna cum laude from Barnard College in 1984. Bea is a member of ICSC and the WX Women Executives in Real Estate and a Founding Member of the Leadership Council of Athena Center for Leadership Studies at Barnard College. Bea is also an



Executive Board Member of the Harvard Law School Association of New York and a Founding Board Member of the Harvard Law School Women's Alliance.

DAVID A. EBBY is a partner at Drinker Biddle & Reath LLP and chair of the real estate group. His practice is national in scope focusing on commercial real estate. He specializes in representing insurance companies in permanent financing, as well as national and regional developers in leasing, management and operation, working on a variety of projects, including shopping centers, office towers, hospitality projects, and multi-family projects. He also represents clients in real estate litigation, including workouts, foreclosures, landlord/tenant matters and disputes involving brokerage commissions, partnerships and sale agreements. David is a graduate of Amherst College and Villanova University School of Law. He is a member of the American College of Real Estate Lawyers and is listed in The Best Lawyers in America, The International Who's Who of Real Estate Lawyers and Chambers USA Leading Lawyers for Business. David is admitted to practice in Pennsylvania and New Jersey.

JASON M. ELLIS has practiced real estate and corporate law for over 15 years and has focused on retail real estate since joining Staples, Inc. as Senior Counsel. At Staples, Jason oversees the legal support for Staples' North American M&A activity, and its real estate, environmental, construction and facilities departments. Prior to Staples, Jason concentrated on the financing, due diligence, and structuring of real estate transactions for institutional real estate owners and operators. Jason earned a B.A. degree from Bates College in Lewiston, ME, and a law degree from Suffolk University Law School. Jason currently resides in Wellesley, Massachusetts.

AMELIA E. ELZE is the owner of Elze Law PLLC, a boutique commercial real estate law firm in Northern Virginia. Her practice focuses on commercial leasing (retail, office and industrial) and acquisitions and dispositions of commercial property. Ms. Elze has extensive experience with developing, leasing and managing complex mixed-use centers, having served as both in-house and outside counsel to a range of regional and national developer clients. Ms. Elze has served as the President of Women in Retail Real Estate and is an active member of ICSC and ULI.

AUDRA ESREY is a founding partner of Stanley, Esrey & Buckley, LLP in Atlanta, Georgia. Audra focuses her real estate practice on retail and office leasing and the acquisition and development of commercial properties. Audra earned her J.D. degree from the University of Notre Dame and her undergraduate degree from the University of Colorado in Boulder. Prior to attending law school, Audra, an alumna of Teach For America, taught English Literature and Theater at Roosevelt High School in East Los Angeles, California.

MARTIN M. FANTOZZI is the Co-Managing Director of Goulston & Storrs PC, which is a full service law firm with over 195 attorneys practicing in its offices in Boston, New York and Washington, D.C. Mr. Fantozzi has practiced in the litigation group at Goulston & Storrs for more than twenty five years, where he has conducted numerous trials, arbitrations and appeals in state and federal courts. He has extensive experience representing public and private companies, REITs, investment firms, academic hospitals and universities in a wide range of business disputes. Mr. Fantozzi has particular experience representing owners, developers, REITs and retailers in leasing disputes. Mr. Fantozzi received his A.B. from the College of the Holy Cross and his J.D. from Harvard Law School.

DAVID J. FELDMAN serves as the Senior Vice President of the National Commercial Services Division of First American Title. He oversees commercial title insurance underwriting and settlements for the Company in Pennsylvania, New Jersey and Delaware as well as throughout the United States. David practiced law at Wolf Block, in Philadelphia. After leaving the practice of law, David joined Settlers Abstract Company, a title agency with offices in Pennsylvania and New Jersey as President and Managing Partner. Settlers was acquired by First American. David received his J.D. from Boston College and his B.A. from the University of Pennsylvania. David has been active in ULI, ICSC and the Central Philadelphia Development Corporation. David has served on the Board of the Abramson Cancer Center of the University of Pennsylvania, the Corporate Advisory Board of The Barnes Foundation, as well as the Board of Trustees of The Germantown Friends School.

HENRY D. FINKELSTEIN is a Partner of the Greenberg Glusker law firm, a full service firm with deep roots in real estate. Despite natural sympathies toward developers, he acted as outside counsel to a major institutional investor in the joint venture, acquisition and financing of dozens of regional malls. He began representing Costco Wholesale in 1986, at the inception of the "Power Center" and "Big Box" transition, and assisted Costco in developing over 150 stores. He has represented a variety of developers in the development and repositioning of market/drug and



general-retailer anchored centers. Coming full circle, he's helped insert big boxes into aging regional malls. He represented the Los Angeles authority in two NFL bids, and he's grateful for the relatively level playing field of the retail game. He holds degrees from Colgate and Washington University in St. Louis, and is a longtime member of ICSC and ULI.

BERNARD I. FLATEMAN began what is now The Flatement Rothman Law Firm 18 years ago as a boutique retail leasing firm, with an emphasis on existing and developing outlet shopping centers. Today, the firm continues to concentrate on representation of outlet center developers and operators, as well as tenant representation in all retail settings: outlet and non-outlet shopping centers, mixed use developments and street-front retail, with particular focus on the business considerations in the lease and on the integration of the lease with business operation -- i.e., items of bottom-line impact. Buddy is a graduate of University of Pennsylvania and Wharton and George Washington University Law. He has a long history in the outlet industry and has written and spoken on the legal and business aspects of retail leases in general and on the trends that affect the outlet industry and its players.

ABE FREELAND began his career working for the General Counsel in the Willis Legal Department before moving into retail production. He accepted the position of North American Risk Manager for the world's largest water services organization in 2004. Abe returned to Willis in 2008 with insight and experience that allow him to serve his clients as a true advocate partner. Current clients represent leaders in the Real Estate industry: Balfour Beatty Investments, Bentall Kennedy, BioMed Realty Trust, Boston Properties, CNL Financial Group, Crow Holdings, Equity Residential, FelCor Lodging Trust, Genting Americas, Healthcare Services Group and KSL Capital Partners. Abe is regarded as one of the industry's leading contractual risk management experts and has participated in numerous forums at the RIMS, IRMI and ICSC national conferences. He is a frequent speaker on insurance matters for leading national law firms and was named a 2013 Power Broker Finalist by Risk and Insurance Magazine.

MICHAEL H. FREESE is presently Senior Associate General Counsel-Development Legal, with Simon Property Group and has been with Simon since 1995. Michael leads a team of attorneys and paralegals who provide legal support for Simon's Mall Development Department, Big Box Leasing Department, The Mills development and anchor leasing groups, Community Centers and other business units within the Simon organization. Michael earned his JD degree from Indiana University, Maurer School of Law, and a BA from Indiana University. Simon Property Group, Inc. (NYSE:SPG) is an S&P 100 company and a global leader in the retail real estate industry. The Company currently owns or shows interest in hundreds of retail real estate properties in North America and Asia, as well as a 29% interest in Klépierre, a publicly-traded real estate company, which owns shopping centers in 13 European countries. Simon is headquartered in Indianapolis, Indiana and employs approximately 5,500 people in the U.S.

DONALD FREY is Senior Vice President of Real Estate Finance and Capital Markets at Simon Property Group, a global leader in retail real estate ownership, management and development and a S&P100 company. Don's chief responsibilities include negotiating, executing and servicing Simon's secured debt portfolio and capital markets activity. Prior to his current role, Don was Senior Finance Counsel at Simon, where his legal work focused on the company's financing matters. Don has extensive experience in all aspects of commercial real estate finance, with a particular emphasis on mortgage loan originations. Before joining Simon, Don practiced law at Dechert LLP and Alston & Bird LLP in New York, where he represented banks and institutional investors in the origination, servicing, sale and restructuring of all manner of commercial real estate debt.

RICHARD S. FRIEDMAN is Of Counsel to the Los Angeles firm of Resch Polster and Berger LLP. Before joining Resch Polster in February, 2011, he was a Senior Real Estate Partner and Chair of the West Coast Real Estate Practice Group at Hughes Hubbard & Reed LLP. Mr. Friedman specializes in commercial real estate transactions, with particular emphasis on shopping center and hotel/casino leasing, financing, development, acquisitions and dispositions, joint ventures, syndications, cross-border transactions, work-outs and restructurings. His clients include commercial and hotel/casino developers and operators, lenders, institutional and private investors and retail chains. In addition to conventional commercial and hotel/casino projects, Mr. Friedman advises both tribal and non-tribal clients in connection with the development, leasing and financing of Native American casinos and commercial projects in Indian Country, as well as tribal investments in off-reservation commercial real estate projects. He is a member of the ICSC U.S. Law Conference Program Committee and has been a frequent speaker at ICSC U.S. Law



Conferences and the University of Shopping Centers, at ALI-ABA, CEB and MUFSSO real estate programs and at Native American Finance Conferences and Tribal Wealth Management Conferences. He is a member of the California, Los Angeles and Illinois Bar Associations, and has been ranked in the Chambers USA Guide to Leading Lawyers for Business as one of the leading real estate lawyers in the United States. Mr. Friedman is a graduate of the University of Illinois (B.A. in Political Science) and the University of Illinois College of Law (J.D.).

MICHAEL A. GEIBELSON is the Managing Partner of Robins Kaplan LLP's California offices (Los Angeles and Mountain View) and the immediate past Chair of the firm's Retail Industry Practice Group. He represents retailers in real property litigation, and in class actions, unfair competition, false advertising, and misappropriation of trade secrets cases, as well as breaches of contract arising out of supply, development, and similar agreements. Michael is the past Chair of the California State Bar's Litigation Section. His trial experience ranges widely, from a property dispute about a co-tenancy clause, to a class action about Song Beverly Credit Card Act violations, to the misappropriation of trade secrets, veterinary malpractice, maritime trespass, and Clean Water Act cases. He is also the Past Chair of the Editorial Board of Los Angeles Lawyer Magazine and an Editor and Author of California Litigation Review.

MICHELLE L. GIERKE is Director Counsel, Real Estate with Target Corporation, practicing primarily in the areas of commercial real estate, both domestic and international, and on new store development. Before joining Target Corporation, Ms. Gierke was in private practice in San Diego, California, practicing in the areas of commercial real estate and land use. Ms. Gierke is a graduate of St. Olaf College and the University of Minnesota Law School and is licensed to practice in California and Minnesota. Ms. Gierke is also the chair of the pro bono program for Target Corporation, co-chair for the Twin Cities Habitat for Humanity Women Build Steering Committee and Special Advisor of the Target Women's Business Council.

GARY A. GLICK specializes in shopping center development and retail and office leasing, generally representing clients such as shopping center, office and commercial developers. He has represented major shopping center developers in the negotiation of leases with almost every national, regional and local retailer doing business in the Western United States. He has also been involved in the negotiation of reciprocal easements agreements (REAs) and development agreements with almost every "big box" retailer in the United States (e.g., Target, Wal-Mart, Costco, Sam's Club, Kohl's, Home Depot and Lowe's). In addition, Mr. Glick's practice also involves the representation of clients in connection with the acquisition of land for development and the acquisition and disposition of major shopping center developments. Mr. Glick has been actively involved in leadership positions with the International Conference of Shopping Centers, and was the recipient of the International Council of Shopping Centers Trustees Distinguished Service Award in 2013.

IVAN M. GOLD is Of Counsel to Allen Matkins Leck Gamble Mallory & Natsis LLP in its San Francisco office. His practice focuses on the representation of landlords and other creditors in bankruptcy and creditors' rights proceedings. Mr. Gold's clients include owners and managers of a wide variety of commercial real estate, including neighborhood and regional shopping centers, office buildings, warehouse, industrial and technology properties, restaurants, and hotels. Mr. Gold was selected for inclusion in Northern California Super Lawyers (2014-2015) and named one of the "Northern California Top Lawyers" in 2015 by San Francisco Magazine. He is a frequent speaker on landlord-tenant issues in bankruptcy cases and is a member of the Bankruptcy Task Force of the International Council of Shopping Centers and the American Bankruptcy Institute. Mr. Gold is a graduate of the American University (B.S. 1981) and the University of California, Hastings College of the Law (J.D. 1985).

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JOANNE I. GOLDHAND is of counsel in the real estate group. She has practiced real estate law since 1988 on behalf of lenders, borrowers, developers, tenants, homeowners, government, landlords and other with or desiring land. Prior to joining Ice Miller, Ms. Goldhand worked for a developer, Skilken Properties, where she assisted them in developing CVS stores, shopping centers and medical office buildings. Ms. Goldhand received her Bachelor of Arts from Princeton University in 1985 and attended law school at the New York University School of Law 1988. She was admitted to the California bar and Michigan bar and is admitted to the Ohio bar. Ms. Goldhand is an active member of the Columbus Bar Association and currently on the Character and Fitness Committee.

HOWLAND GORDON is General Counsel – North America at H&M, where he oversees all legal real estate matters as well as other matters requiring legal advice for H&M's U.S., Canadian and Mexican operations. He started his real estate legal career as a law clerk in Nine West's Legal Department. After that he represented national retail tenants as an attorney with The Elias Group. He then became Associate Counsel and later Senior Associate Counsel of DLC Management Corp., a private retail real estate company, where he was responsible for overseeing the day-to-day operations of the leasing division of DLC's Legal Department. He regularly attends the ICSC Law Conference and is a frequent speaker at the ICSC University of Shopping Centers. Mr. Gordon received his J.D. from Pace University School of Law and his B.A. from the University of California at Davis. He is admitted to practice law in New York and Connecticut.

KENNETH GORDON. For more than 45 years Kenneth Gordon has concentrated his practice in all facets of shopping center development, leasing, and financing, including securitized lending. He has counseled developers, supermarket chains, department stores, restaurants, movie theatres and other retailers, in leasing, developing and financing transactions. He regularly lectures to industry and professional organizations including at ICSC law conferences on real estate and environmental issues and was a Guest Lecturer in Real Estate Transactions at both the Columbia Law School and the Columbia Graduate School of Architecture. His articles have appeared in the New York Law Journal and he is a contributor to the 2nd Edition of "Landlord's Checklist of Silent Lease Issues." Kenneth is a partner in the New York City office of Akerman LLP, a firm with more than 600 attorneys, and a graduate of Columbia Law School.

SUSAN M. GORDON maintains a broad real estate acquisition, development and leasing practice with experience running the gamut of a project's life cycle. Her Columbus, OH practice includes negotiating big box, in-line and outparcel leases for both institutional, public and private landlords and tenants in connection with urban and suburban shopping center, regional mall, and mixed-used developments. Sue previously spent several years as Vice President, Corporate and Real Estate Counsel for The Wendy's Company, managing its real estate, acquisition/disposition and franchise legal groups. This enables Sue to provide a practical and business- savvy perspective to her legal services on complex real estate and leasing matters. Prior to Wendy's, Sue was a partner in two prominent private practice law firms in Atlanta, GA. Sue is a member of the Georgia, Ohio, and Columbus Bar Associations and serves as an Advisory Council Member for the League of Women Voters in Columbus.

JEFFREY A. GORSKI is a shareholder in the Cleveland, Ohio law firm of Singerman, Mills, Desberg & Kauntz Co., L.P.A., where he practices primarily in the areas of real estate and corporate law. Jeff has extensive experience in commercial real estate transactions, retail leasing and commercial real estate lending (both on behalf of lenders and borrowers), as well as with corporate merger and acquisition transactions. He represents shopping center owners, restaurants, commercial real estate developers, regional lenders and various corporate clients with a variety of transactions. He has spoken at the OKIMP Retail Development & Law Symposium on separate occasions. Jeff is a member of the Cleveland Metropolitan, Ohio State and American Bar Associations. He received his B.A. degree from Marquette University in 1990 where he graduated summa cum laude, and earned his J.D. degree in 1994 from Case Western Reserve University School of Law in Cleveland, Ohio.

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DAVID GRAHAM is Senior Director Real Estate Legal at Chico's FAS, Inc. (NYSE:CHS) David leads and manages all legal functions relating to store lease negotiation, construction, lease administration, real estate dispute resolution, and all real estate matters. Chico's FAS Inc. operates 1,518 retail locations in North America under 3 brands: Chico's, White House Black Market, and Soma Intimates. Previously, David worked at DSW Inc. for over 9 years. David's experience in commercial real estate spans leasing, development, construction, finance, work-outs, telecommunications, zoning and all the related negotiation, transactions and disputes. David also has experience in business formation, business law, corporate governance, litigation and business bankruptcy. David earned his law degree from the Moritz College of Law at The Ohio State University and his Business Administration – Finance degree from Bowling Green State University. David resides with his family in the Fort Myers, Florida area.

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JOEL R. HALL is a sole practitioner in Santa Rosa, CA and is of counsel with Bartko Zankel Bunzel Miller, San Francisco. He is a former Associate General Counsel for Gap Inc. He is recognized as an accomplished commercial lease negotiator on a national scale, frequent speaker and author on leasing topics for ICSC, the Georgetown Law Center Commercial Leasing Institute and several other professional leasing programs. He is named as a Superlawyer in the area of real estate from 2012 through 2016 and is a member of the American College of Real Estate Lawyers. He was a contributor to the California Law Revision Commission with respect to changes in California assignment law. His clients have included The Irvine Company, Apple, Gap, Chico's and Milos Greek Restaurants and he has negotiated transactions on behalf of Polo Ralph Lauren and PetSmart. He is a graduate of Villanova Law School.

ELIZABETH A. HAMILTON is Director, Real Estate Counsel for Conn's HomePlus, a publically traded furniture, appliance and electronics chain headquartered in The Woodlands, Texas. Her practice focuses on providing legal services and guidance with respect to Conn's owned and leased portfolio of retail locations and distribution centers. Prior to joining Conn's, Elizabeth was Associate General Counsel at Office Depot for ten years and also served as in-house counsel with USAA Real Estate Company for thirteen years where she represented the company as landlord, developer, and service provider. She began her career at Jones Day as a bankruptcy and real estate lawyer. Elizabeth graduated summa cum laude with a BBA from the University of Texas at Austin and Order of the Coif from the University of Texas Law School. She is an Advisory Board member of the Georgetown University Law Center's Advanced Commercial Leasing Institute and a frequent speaker at ICSC.

RICHARD HELLER serves as Senior Vice President and General Counsel of Legal Sea Foods, LLC, a nationally acclaimed seafood and restaurant company. Mr. Heller is responsible for business planning and commercial real estate. Upon graduation from Harvard College (cum laude) and Boston University School of Law, he was admitted to practice before the U. S. District Court for Massachusetts, the U. S. First Circuit Court of Appeals, and the U. S. Supreme Court. He is co-chair of the Leasing Committee of the Massachusetts Real Estate Bar Association and a member of the Advisory Board of the Georgetown Law Advanced Commercial Leasing Institute. He is a Director on



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MARK S. HENNIGH is a founding Partner at the San Francisco law firm of Greene Radovsky Maloney Share & Hennigh LLP. A LEED® accredited professional, Mr. Hennigh provides services in a broad range of real estate transactions, including leasing, acquisition, financing, development, tax-deferred exchanges, alternative energy and environmental matters. Mr. Hennigh's real estate clients include owners, developers, landlords, tenants, retailers, restaurants, law firms, accountants, software/computer companies, agricultural interests and consultants. His alternative energy clients include developers, contractors and lenders in wind, solar, biomass, cogeneration and energy efficiency projects throughout the United States and Canada. Mr. Hennigh has been a lecturer and writer for ACREL, ALI-ABA, BOMA, ICSC, PLI, Continuing Legal Education International, California Continuing Education of the Bar and the California Bar Real Estate Section. Mr. Hennigh received his undergraduate degree from Dartmouth College (cum laude) and his J.D. degree from Georgetown University Law Center.

ANDREW L. HERZ, Counsel to the New York law firm of Patterson Belknap Webb & Tyler LLP, concentrates on commercial leasing, real estate acquisitions, joint ventures, workouts and financings. He received the 2016 New York Bar Association's Real Property Law Section Professionalism Award for "exceptional contributions of time and talent to New York real estate lawyers". He chaired the Leasing Committee of American College of Real Estate Lawyers, Co-Chaired the ABA Office Leasing Committee and was Chair of the NYS Bar Association's Commercial Leasing Committee. He has been designated one of only 35 real estate lawyers in the world to be included in "Best of the Best in Real Estate". He taught the commercial real estate transactions course at Vanderbilt Law School as an Adjunct Professor. He now teaches the same course at Brooklyn Law School. Mr. Herz holds both his B.A. and his J.D. from Columbia University.

ERIN HEWITT is a member of Burr & Forman's Real Estate and Corporate and Tax Practice Groups where she focuses on capital markets and transactions. Erin has experience in all aspects of complex secured and unsecured debt financings, corporate mergers & acquisitions, and various sophisticated real estate transactions. Erin serves developers, lenders, borrowers, landlords, and tenants. Erin also works with owners in the sale, acquisition, financing and redevelopment of multi-family properties. Additionally, Erin has experience with corporate mergers and acquisitions including asset purchase agreements, membership and stock purchase agreements, and related documents. She has also handled many different sizes and varieties of commercial real estate and corporate closings throughout her career, as well as has extensive experience in both single asset and portfolio sales and acquisitions. Her financing experience also includes unsecured loans, revolving credit facilities, and workouts and loan restructurings.

JOAN FITZGERALD HILL is Vice President Real Estate Legal for Williams-Sonoma, Inc. where she is responsible for real estate matters including retail, non-retail, corporate and global leasing. She supports the domestic and global real estate and the store development teams. She has been with Williams-Sonoma, Inc. since 2002 being a part of various business acquisitions, brand developments, retail growth and repositioning, supply chain and international expansion. Prior to her position at Williams-Sonoma, Inc. she held various positions at The Gymboree Corporation, the law departments of Glenborough Corporation and Metropolitan Life Insurance Company. Ms. Hill received her undergraduate degree from the University of California at Davis and her J.D. from Golden Gate University School of Law in San Francisco. She is a member of ICSC and California State Bar Real Property Law Section.

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BRIAN D. HUBEN is a partner in the Los Angeles office of Ballard Spahr LLP, focuses his practice on the representation of commercial landlords and shopping center owners, managers, and developers, representing them in commercial litigation in state and federal courts. Mr. Huben handles retail bankruptcies, representing landlords and other creditors throughout the United States, and often providing counsel to dozens of shopping center owners in each case. He also advises commercial landlords in everyday operational matters including evictions, breach of lease issues, public access, and the Americans with Disabilities Act. Mr. Huben is 1984 cum laude graduate of Loyola Marymount University, and received his law degree from Loyola Law School (Los Angeles) in 1987. He also serves on ICSC's Law Committee and Bankruptcy Task Force, and was a contributing editor to ICSC's Shopping Center Legal Update from 2006 through 2014.

HOWARD K. JERUCHIMOWITZ is a Shareholder of Greenberg Traurig, LLP. His litigation practice emphasizes on Real Estate Litigation, including landlord-tenant, shopping center, mechanics lien, foreclosure and construction disputes on behalf shopping center owners, developers, managers, lenders and tenants. Mr. Jeruchimowitz is on the Board of Editors for the Shopping Center Law & Strategy, where he has authored several articles for the publication on co-tenancy and operating covenant remedies, site plans and self-help remedies. Mr. Jeruchimowitz has been a roundtable leader and seminar speaker at prior ICSC law conferences, including on topics about site plans, mechanics' liens and lease exit strategies. He is also a subcommittee chairperson for the Emerging Issues Subcommittee for the Real Estate Litigation and Condemnation Committee for the ABA. Mr. Jeruchimowitz has been recognized as a Leading Lawyer and profiled in the January 2016 Leading Lawyers magazine for the real estate, construction and environmental edition.

JANET M. JOHNSON is a partner in the Real Estate Group of Schiff Hardin LLP headquartered in Chicago, Illinois. Her practice is concentrated in real estate transactions and development projects. She represents clients in the acquisition, sale and financing of real estate projects, in rezonings, annexations and development of commercial and residential developments; and in lease and ground lease negotiations. She is a fellow in the American College of Real Estate Lawyers (ACREL), and a member of CREW Chicago (the Chicago affiliate of CREW Network, an international network of over 9,500 women in all professions supporting the commercial real estate industry), and a number of bar associations. She is a Past President of CREW Chicago and serves on the Advisory Board of the Center for Real Estate Law of The John Marshall Law School in Chicago, where she has taught Commercial Real Estate Transactions in the school's LLM Program.

SCOTT P. KADISH is a member of Ulmer & Berne's management committee, Chair of the firm's Leasing and Retail Groups, and partner-in-charge of the firm's Cincinnati office where he oversees operations, business development, and client relationships. He represents landlords and tenants in the development and lease-up of shopping centers on a national basis. Scott also counsels clients on a broad spectrum of real estate matters, business transactions, and business law issues. Scott earned his undergraduate degree from Boston University and received his J.D. from American University, Washington College of Law.

DANIEL KELLIHER formed The Law Office of Daniel P. Kelliher, LLC in May of 2005. In January, 2008, the firm became known as Kelliher & Salzer, LLC. Kelliher & Salzer, LLC is a boutique real estate law firm which focuses exclusively on commercial and retail real estate representing many of the largest REIT's in the country with regard to shopping center developments. In addition, the practice includes a robust representation of retail and office tenants. Prior to forming his firm, Dan was an attorney with The Rouse Company in Columbia, Maryland. Dan is a member of the Maryland Bar. He is a graduate of Fairfield University, received a J.D. from The Columbus School of Law at The Catholic University of America and holds an LLM in Taxation from the University of Baltimore.

GARY S. KESSLER is president of Kessler Collins PC. He is board certified by the Texas Board of Legal Specialization in Civil Trial Law. He is a fellow of the prestigious Litigation Counsel of America, has been named in the Best Lawyers in America for over twenty years and has been named Texas "Super Lawyer" for over fifteen years. He has represented the People's Republic of China in claims arising under the Foreign Sovereign Immunities Act, as well as major real estate firms, financial institutions, and insurers (both domestic and foreign). Gary is a frequent lecturer for industry groups and is an instructor for the National Institute of Trial Advocacy. He is a member of the Inns of Court, an organization whose principal mission is to teach young attorneys the value of ethical advocacy in a litigation practice. Gary is a fellow in the Texas Bar Foundation and Dallas Bar Foundation.



JOHN KIM is Senior Corporate Counsel at Westfield where he is primarily responsible for advising the company on various corporate and real estate related matters. Prior to joining Westfield, John represented landlords and tenants in both in-house and private practice settings, with a primary focus on the development and leasing of retail and mixed-use properties throughout the United States. John is a graduate of UC Berkeley (B.A. 1994), Georgetown University (M.S. 1996) and UCLA (J.D. 2002).

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LEE M. KORLAND is a partner in the Real Estate & Environmental Practice Group at Benesch Friedlander Coplan & Aronoff LLP. He represents national and regional developers, property owners, tenants, lenders and borrowers in all facets of commercial real estate transactions. Lee has extensive experience working with Fortune 500 companies, private equity funds and large public REITs in connection with the development, redevelopment, acquisition, disposition, leasing and financing of shopping centers located throughout the United States, with transaction values typically ranging anywhere from \$5 million to in excess of \$250 million. He also frequently advises clients with respect to multi-site portfolio transactions, complex joint venture structuring, sale-leaseback transactions, mixed-use developments, loan workouts and distressed real estate matters. Lee obtained his J.D. from Case Western Reserve University School of Law, and he also holds an M.B.A. from the Case Weatherhead School of Management.

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DAVID J. LARSSON has practiced commercial real estate law since 1984, advising clients (particularly owners, tenants, and other "end users") on real estate acquisitions, dispositions, development projects, leasing, financing, and asset management projects all across the United States. Dave has helped one client grow from 2 US stores in 1984 to 40 in 2015, and he has helped another retailer client grow to become the market leader in the Delaware Valley. A former partner at an AmLaw 100 law firm, Dave formerly served as in-house general counsel and executive vice president to a Philadelphia-area shopping center development company, where he acquired valuable hands-on experience in acquisition, development, construction, and management of ground-up shopping center properties. He practices with Larsson & Scheuritzel P.C., with offices in Philadelphia; Jericho, NY; and Haddonfield, NJ. Dave is a frequent speaker at ICSC.

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DAVID S. LIMA is the principal of Real Solutions, PLLC in Minneapolis, MN, offering legal and business consulting services to the real estate industry. With over 35 years of real estate deal making and legal experience with shopping center developers and international retailers, David specializes in creatively resolving thorny issues and making day to day operations efficient. He was Chief Legal Officer and Director of Leasing for a shopping center developer, and has led real estate and legal teams for Ahold USA, Inc. and Target Corporation for over 20 years. Before that he was in private practice in Hartford, Connecticut. David received his undergraduate degree in real estate finance from the Center for Real Estate and Urban Economic Studies at the University of Connecticut and a JD degree from the University of Connecticut School of Law.

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primary responsibility for Volume V: Title and Transfer. Marsh is the author of *The Law of Human Remains* (2015), the co-author of *Cemetery Law: The Common Law of Burying Grounds in the U.S.* (2015), and the creator and primary author of *The Funeral Law Blog*.

BRYAN MASHIAN is a commercial real estate lawyer with more than 30 years of experience. He represents institutional, middle-sized and entrepreneurial clients in a variety of transactions for office, retail and industrial properties. He regularly represents landlords, tenants, buyers and sellers of commercial properties. Before establishing his own law practice, Bryan Mashian was with a regional law firm for about 20 years, where he was a partner and for several years head of the real estate practice group. Bryan has written numerous articles on many legal issues arising from leasing, buying, selling and developing commercial real estate. Bryan has regularly taught classes at UCLA Extension and conducts seminars on various legal aspects of real estate transactions for real estate professionals.

ERIC G. MENKES is a partner at Duval & Stachenfeld LLP and is chair of the firm's Commercial Leasing Practice Group. He has over 25 years' experience representing retailers and commercial property owners in virtually all types of leasing programs, including street retail, shopping centers, office properties and ground leases. Mr. Menkes has represented many of the world's top luxury apparel brands, including Prada Group, Gucci Group and Ralph Lauren, as well as WeWork, Nike/Converse, H&M, Circuit City and Kmart. On behalf of landlords, he has represented leading institutional property owners including Jamestown Properties, RXR Realty, Extell Realty, Angelo, Gordon & Co., Young Woo Associates and Olmstead Properties. Among other significant projects, he is currently handling the leasing for Industry City, a 6,000,000 sf development in Sunset Park Brooklyn.

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HEATHER SMITH MICHAEL is Chief Counsel, Retail at Jones Lang LaSalle. As counsel for JLL's Retail Group, Heather is responsible for drafting and negotiating agreements, providing legal and ethics training to Retail employees, overseeing litigation and employment matters, developing best practices, and generally dealing with the crazy things that happen at shopping centers. Prior to joining JLL, Heather was a litigation partner at Arnall Golden Gregory LLP in Atlanta, Georgia, where she litigated complex cases for corporations, professionals, and bankruptcy trustees. Originally from Miami, Florida, Heather graduated from Emory University, where she was an accounting major, and Emory University School of Law.

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AMY MITCHELL is a senior counsel in the Austin office of Norton Rose Fulbright US LLP. She enjoys a diverse practice of real estate transactional matters including sales and acquisitions, leases, ground leases, subleases, real estate financing, real estate development, environmental issues affecting real property, construction matters for owners, general contractors and subcontractors, and the formation of entities to acquire, develop and operate real property. Before practicing law in Austin, she earned her A.B. in History from Princeton University, cum laude and a



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J.D. from The University of Texas School of Law in Austin, where she served as a Teaching Quizmaster, and graduated Order of the Coif. Amy is a member of the Real Estate Council of Austin, CREW (Commercial Real Estate Women) and ICSC. Amy serves on the Oversight Committee of the Cancer Prevention & Research Institute of Texas and on the advisory council of the Austin Chapter of the Anti-Defamation League.

MARIE A. MOORE is a partner in the New Orleans firm, Sher Garner Cahill Richter Klein & Hilbert, L.L.C., where she practices real estate and transactional law. She received her B.A. and J.D. degrees from the University of Alabama, where she was Order of the Coif and associate editor of the *Alabama Law Review*. She is a Fellow in the American College of Real Estate Lawyers and the past Chair of the Leasing Group of the ABA's Real Property, Trust and Estate Section. She is the immediate past chair of the Urban Land Institute, Louisiana District Council, the *Last Word* Editor for *Probate & Property*, and an editor for the ICSC's *Retail Law Strategist*. She is a member of the Louisiana and Alabama Bars. Marie has also been named as one of Louisiana's Best Lawyers. Ms. Moore speaks and publishes frequently on lease and insurance law.

STACY MOSKOWITZ is the Senior Director of Developments and Senior Leasing Counsel of Lease Documentation for Westfield, LLC. Ms. Moskowitz has worked extensively in matters involving lease negotiations and is responsible for managing the developments for Lease Documentation of Westfield's shopping centers in its United States portfolio. She also travels nationally to conduct training sessions for Westfield. Prior to joining Westfield in 2002, Ms. Moskowitz was with the retail division of Warner Bros. Ms. Moskowitz earned a B.A. from the University of Southern California and her J.D. from California Southern School of Law in 1995. She is admitted to the bars of the State Bar of California, the United States Court of Appeals for the Ninth Circuit, and the United States District Court for the Central District of California. She was a Seminar Speaker in 2015 and Round Table speaker at several previous ICSC Law Conferences.

TOM MULLER is Co-Chair of the Real Estate & Land Use Practice Group at Manatt, Phelps & Phillips, LLP. He has thirty-five years' experience in the acquisition, disposition, joint venture, development, financing and leasing of properties ranging from raw land to industrial and office properties to hotels to portfolios of regional shopping centers. During recessionary periods, Tom's work also includes complex loan workouts and restructurings for borrowers, institutional lenders and purchasers of loan portfolios, including workouts of CMBS securitized loans. Tom teaches Advanced Real Estate Transactions at UCLA Law School, and previously taught in USC's Master of Real Estate Development Program. He has law and city planning degrees from New York University, and did his undergraduate work at Yale University.

ROBERT MULLINS is Senior Counsel for PetSmart and joined the company in 2005. Robert is one of several in-house lawyers responsible for all real estate legal matters (from negotiating leases to handling issues arising thereafter) for the company's 1500+ store portfolio in the US, Canada and Puerto Rico. From 1989 until joining PetSmart, Robert was Corporate Counsel for Pier 1 Imports handling similar real estate legal matters. Prior to that, Robert was an Associate Attorney for the Fort Worth, TX office of Heard & Wright.

KEVIN PATRICK MURPHY received his law degree from Case Western Reserve University School of Law in 2003 and his B.A. from Miami University in 2000. He is licensed to practice law in the State of Ohio. Kevin is the head of Walter | Haverfield's Corporate Transactions group, which consists of all the firm's business and transactional lawyers. Kevin represents public and private companies on major real estate transactions. His real estate work includes construction, development, financing, leasing, acquisitions, dispositions, exchanges, zoning, and entitlements. His practice also focuses on negotiating acquisitions, dispositions, buyouts, and joint ventures. He advises on structuring transactions and corporate governance matters. In addition, Kevin regularly represents financial institutions and corporate borrowers in connection with commercial loan transactions.

NANCY J. NEWMAN is a partner with Hanson Bridgett LLP in San Francisco. For over 30 years, she has represented owners, managers, and developers in enforcing commercial leases, recovering possession and money, developing and enforcing policies for first amendment access issues, and responding to tenant bankruptcies nationwide. For over 15 years, she has authored the comprehensive chapter on bankruptcy in CEB's Landlord-Tenant Practice treatise, and is an experienced speaker at national and regional ICSC meetings and industry conferences, focusing on effective strategies in commercial litigation. A past president of both Queen's Bench Bar Association and the National Conference of Women's Bar Associations, she founded the International Action Network for Gender Equity & Law (IANGEL) in 2013, and received the inaugural Boalt Hall Women's Association



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MINDY C. NOVACK is an Attorney with over thirty years' experience in Real Estate, Intellectual Property and Corporate Law. Since April 2014, Mindy has been the Vice President of Real Estate Legal at Hudson's Bay Company the owner of Saks Fifth Avenue and Lord & Taylor. Prior to that she was Vice President/General Counsel of Loehmann's. Ms. Novack was previously Associate General Counsel/Vice President at Warnaco, responsible for Licensing and Intellectual Property; General Counsel at Brooks Brothers where she had many roles, including Vice President of Real Estate, Store Planning and Construction, and Vice President of International; and Real Estate Counsel at Ann Taylor. From 1988-1992 she was Counsel in the New York Office of Melvin Simon and Associates and was Legal Counsel at CBL and Associates in Chattanooga, Tennessee. Ms. Novack received her B.A. from Brooklyn College in 1981 and her J.D. from Emory University Law School in 1984.

JOSEPH L. NUÑEZ, a partner at Vantage Law Group in Minneapolis, practices primarily commercial real estate law (including industrial, office and retail) and represents Fortune 50 companies as well as small entities, banks, developers, mall managers, landlords, and tenants. He was Senior Group Counsel at Target Corporation for almost 20 years, and before Target a law firm partner and Senior Counsel at The Center Companies (merged with General Growth). His undergraduate degree is from Washington University in St. Louis (Economics) and his law degree is from the University of Minnesota. He is currently Regional President of the Hispanic National Bar Association and ICSC State Director (Minnesota). He is also a member of the Minnesota Hispanic Bar Association, Minnesota and Arizona State Bar Associations, NAIOP and Minnesota Shopping Center Association. He is certified by MSBA as a Real Property Law Specialist and has bar licenses in Minnesota and Arizona.

JARED E. OAKES is a partner in the real estate practice group at Benesch, Friedlander, Coplan & Aronoff. He regularly represents REITs, institutional investors, lenders, private equity funds and other public and private investors, developers and owners of commercial real estate, with a particular focus on large scale development and redevelopment projects. This work includes counseling clients in the acquisition and sale of commercial properties, entity planning (including formation and structuring with of joint ventures), leasing, development, asset management, commercial lending and debt restructuring. Jared is a frequent speaker at ICSC events and has been recognized as a leading real estate practitioner by Chambers USA: America's Leading Lawyers for Business, Legal 500, Ohio SuperLawyers and Best Lawyers in America.

NEIL B. OBERFELD is a shareholder at Greenberg Traurig LLP in Denver and national co-chair of GT's Leasing practice group. Mr. Oberfeld's practice concentrates on real estate and business investment, acquisition, development, leasing and finance transactions. He is a frequent lecturer, including ICSC, the U.S. Green Building Council and the Colorado Bar Association. Mr. Oberfeld is a member of the ICSC Law Conference Planning Committee and the ICSC Legal Advisory Committee. He was honored as Lawyer of the Year by Law Week Colorado (2009), and Volunteer Lawyer of the Year by the Denver Bar Association (2006). Mr. Oberfeld serves as a National Commissioner and as Chair of the Regional Board of the Anti-Defamation League. He received his B.A. from the University of Colorado and his J.D. from Boston University School of Law.

KAREN O'MALLEY is a Director in the Real Estate group at Goulston & Storrs, P.C.. She brings over 18 years of experience in real estate to clients in the areas of acquisition, permitting, financing and leasing of all types of commercial properties. Karen focuses her practice on retail and office leasing. In her retail practice, she represents landlords in leasing to national, regional and local tenants, anchor and junior anchor retailers, entertainment facilities and restaurants in transportation-centered projects, mixed-used developments and redevelopments, enclosed malls and lifestyle centers. In her office practice, Karen represents landlords and tenants in a variety of office buildings, including corporate headquarters and mixed-use developments. Karen has been a speaker at prior ICSC Law Conferences.

MARTIN H. ORLICK is a partner of Jeffer Mangels Butler & Mitchell LLP in San Francisco and Chair of the Americans with Disabilities Act (ADA) Compliance and Defense Practice. Marty's practice focuses on real estate transactions and litigation including ADA counseling and litigation, lease litigation, retail and commercial litigation, leasing, acquisitions and sales of luxury estates, lease administration for developers and tenants, portfolio management, regulation of real property use and development, and eminent domain litigation and counseling. Marty has helped clients in over 500 ADA cases including class actions, Department of Justice



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MICHAEL S. OWENDOFF is Deputy General Counsel for DDR Corp. DDR is a self-administered and self-managed REIT operating as a fully integrated real estate company, and is publicly traded on the New York Stock Exchange. DDR owns and manages approximately 367 retail properties, representing 115 square feet in the continental United States and Puerto Rico. Prior to joining DDR, Michael was a Partner in the Cleveland, Ohio office of Jones Day, an international law firm. Michael has broad experience in the development, financing, leasing, purchasing, and selling of commercial real estate located throughout the United States and Puerto Rico, including single-asset and portfolio transactions. Michael graduated cum laude from University of Dayton, and received his M.B.A. and J.D., cum laude, from Cleveland State University. Michael has been recognized in Chambers USA, The Best Lawyers in America, BTI Client Service All-Star Team and Ohio Super Lawyers magazine.

FRANK A. PEÑA is a Partner in the Assurance and Advisory Services Department of Kaufman Rossin. He has comprehensive experience servicing a prominent and diverse clientele, providing services in financial reporting and attestation, operational performance and internal control, forecasting and financial modeling, and mergers and acquisition. Frank's experience includes financial statement audits of multi-national corporations and privately-owned organizations. He has served clients in a wide range of industries with a career concentration in real estate and construction. Frank is a Certified Public Accountant in Florida and New York, and a member of the American Institute of Certified Public Accountants and the Florida Institute of Certified Public Accountants. Frank earned his Bachelor's degree in Accounting, cum laude, from Herbert H. Lehman College, City University of New York.

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THOMAS J. PHILLIPS is the Real Estate Chair and a partner in the Boston office of BROWN RUDNICK LLP, a full-service international law firm of over 200 attorneys with US offices in Boston, Hartford, New York, Orange County, Providence and Washington. Since 1987, Tom has represented many of the nation's most prominent shopping center owners, developers and retailers in a variety of transactions. Tom is the ICSC Eastern Division Lead Ambassador and serves on ICSC's Legal Advisory Council. He is a past ICSC State Director and a past Chair of the ICSC New England Idea Exchange. Tom resides in Newton, Massachusetts, where he has served on its Zoning Board of Appeals. He has also served as Campaign Co-Chair for Combined Jewish Philanthropies' Real Estate Team. Tom is a graduate of Bowdoin College and the Boston University School of Law, where he was an Editor of the Boston University Law Review.

SALLY PIOTROWSKI is Senior Counsel in the San Francisco law firm of Bartko Zankel Bunzel & Miller specializing in commercial real estate. Prior to joining BZBM, Sally was Senior Real Estate Counsel in charge of the real estate legal team at Sprouts Farmers Market based in Phoenix, AZ. Prior to Sprouts, Sally worked as in-house counsel for The Gap and PetSmart, where she negotiated leases for store locations in hundreds of shopping centers throughout the United States, Canada, Great Britain, Japan and China. In addition to her retail experience, Sally has handled a wide variety of real estate transactions including purchase transactions, construction documents and leases for office, industrial and warehouses facilities.

LOUIS K. RAYMOND has been Vice President General Counsel of the Retail Division of the Irvine Company, based in Newport Beach, California, since January 2007. The Retail Division owns and operates 40 shopping centers – consisting of over 8 million total square feet – including Fashion Island in Newport Beach and the Irvine Spectrum Center. In his role, Mr. Raymond is responsible for all leasing legal work within the portfolio, manages



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landlord/tenant litigation, and advises on shopping center operations issues. Mr. Raymond has a total of 15-plus years' experience as in-house counsel, including a stint with the Corporate Legal Real Estate Group of The Walt Disney Company from 1998-2005. Mr. Raymond also has over 12 years of private practice experience, most significantly with Pillsbury Madison & Sutro (now Pillsbury Winthrop Shaw Pittman).

DONALD A. REA has counseled shopping center owners and retailers on their real estate and financial needs for over 20 years. Don believes in cost-effective and timely results for his clients both in transactional advice, leasing and dispute resolution. Innovative collaboration is a hallmark of his practice in the mid-Atlantic region. As part of this approach, Don focuses on building relationships among his clients and contacts on all sides of real estate transactions from financing to development to construction to end-user. His clients include national retailers, shopping center owners, real estate investment trusts, developers and financial institutions. Don is particularly experienced in managing all aspects of property leasing and construction from financing to construction management and dispute resolution. For more information regarding his practice and his contact information, please feel free to visit www.saul.com.

MIRYAM ROSIE REES is a partner in the firm of Pircher, Nichols & Meeks in Chicago and heads the firm's retail leasing practice. Rosie represents landlords and tenants in a great variety of retail locations. Prior to joining Pircher, Nichols & Meeks, Rosie was in-house counsel for Sears, Roebuck and Co., and spent several years as a real estate associate at Altheimer & Gray and Katten Muchin Zavis in Chicago. Rosie has authored many articles, and given many presentations and seminars, on retail leasing topics. She is a member of the American College of Real Estate Lawyers, a board member of the Georgetown University School of Law Advanced Commercial Leasing Institute, a faculty member of the Practising Law Institute, and she is on the editorial boards of the Retail Law Strategist and the Commercial Leasing Law & Strategy. Rosie is a graduate of Loyola Law School.

SEAN RENFROE currently serves as Senior Counsel with Texas Roadhouse specializing in real estate and transactional law. He joined Texas Roadhouse in May 2013 and leads the real estate legal team for Texas Roadhouse. Prior to joining Texas Roadhouse, he worked for Stanley, Esrey & Buckley, LLP, a commercial real estate boutique firm located in Atlanta, Georgia. At this firm, his practice primarily focused on the representation of local, regional and national landlords and tenants in the negotiations of ground leases, office leases, medical office leases and retail leases, together with the representation of commercial real estate developers in connection with the acquisition, disposition and financing of real property. He began his career in the Capital Markets group of Stites & Harbison, PLLC. He graduated with a BA in Journalism in 2002 from the University of Georgia, and he graduated from the University of Louisville law school in 2007.

BRUCE E. RITTER has over 28 years of experience in commercial real estate law advising clients on leasing, acquisition, development, loan transactions, and general real estate matters. Representative matters include end-use acquisition and development projects, retail, office, industrial and warehouse leasing, mixed-use project leases, and commercial refinancing transactions. With prior experience with two Manhattan, NY law firms, Bruce worked as an in-house counsel with two national retailers and a national quick service restaurant company. As a Member of the New York State Bar Association, he participates in the Real Property Law and Environmental Law Sections. Bruce is a shareholder in Larsson & Scheuritzel P.C., with offices in Philadelphia, PA; Jericho, NY; and Haddonfield, NJ.

RYAN RIVERA is a partner at Hartman Simons & Wood LLP in Atlanta, Georgia. Mr. Rivera represents national, regional and local developers and retailers in all aspects of commercial real estate transactions, including acquisitions, dispositions, development and leasing of regional outlet centers, power centers, regional malls, mixed-use developments, urban redevelopment projects, distribution centers, industrial properties and office buildings. Mr. Rivera is the Chair of the Atlanta ICSC Next Generation Planning Committee and serves on the ICSC Georgia Sponsorship Committee. He received his B.B.A. in Accounting from the University of Iowa and his J.D. from Emory University School of Law.

MICHAEL L. ROBERTSON's practice since 1990 has concentrated on the representation of retailers in the acquisition, development, sale and leasing of retail properties. Mike and his partners have the pleasure of representing Barnes & Noble, a relationship that began in 1990. They were heavily involved in the roll-out and expansion of the Barnes & Noble Superstore concept that began in 1992. Mike's retail practice also proudly includes representing The Container Store, Ulta and all brands of Gap, Inc. His general real estate practice includes the



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PHILIP R. ROSENFELDT is a partner at Blank Rome LLP in Philadelphia. He maintains a national practice counseling clients in all facets of real estate transactions. He brings 30-plus years of experience representing clients in ground-up development; sales and acquisitions; financing; leasing; and entity structuring and restructuring for many types of projects including: retail development, office and industrial buildings, and residential and mixed use projects. He has lectured and written on real estate topics including for the ICSC and various CLE programs. He is active in Blank Rome firm management and has presented at a webinar on practice group management. He is recognized by Chambers USA as a leader in real estate law. Chambers USA notes his "strategic, intelligent and practical approach." Mr. Rosenfeldt has received the highest possible rating from Martindale-Hubbell. He also serves on the board of directors of the Philadelphia Real Estate Council.

BARRY S. ROTHMAN, Esq. is a partner in the law firm of Strongin Rothman & Abrams, LLP, with offices in New York City and Livingston, NJ. He is admitted to practice in the State and Federal courts of New York and New Jersey, with a concentration in civil litigation. He has litigated extensively in the areas of premises security, public access and general liability on behalf of shopping center and mall owners/managers, commercial and residential property owners and their vendors, and members of the retail, entertainment and hospitality industries. Mr. Rothman has served on ICSC's Security Subcommittee, Security Task Force and Security Conference Planning Committee, is a frequent speaker on shopping center and retail operations, security, loss prevention and public access issues at ICSC's Security Conferences, Law Conferences and Idea Exchanges, and has authored articles and provided editorial assistance to a number of ICSC publications.

BENNO G. ROTHSCHILD's practice areas include real estate, with an emphasis on retail acquisitions, dispositions, and leasing. He also enjoys extensive experience in real estate finance. He co-chairs the firm's Outlet Shopping Center Practice Group. Involved in retail real estate leasing from both the landlord and tenant side with tenants ranging in size from less than 1,000 feet to anchor department store leases for stores greater than 100,000 square feet, Mr. Rothschild has also represented local small shop tenants, national small and mid-size tenants, and anchor tenants in both strip shopping centers and malls. He possesses wide experience in representing landlords in various leasing activities, including office and industrial properties. Mr. Rothschild has worked extensively on shopping center developments, from land acquisition through construction and disposition and has developed a specialty practice in outlet shopping center leasing and development.

ADAM ROTHSTEIN is the Vice Chair of the Real Estate Department of Honigman Miller Schwartz and Cohn LLP and resident in the firm's Bloomfield Hills, Michigan office. He counsels shopping center, hotel, office building, multi-family, industrial and self-storage facility owners and operators in acquisitions, dispositions, development, construction, financing, joint ventures, syndications and investment fund creation and major tenant leasing. He is a graduate of the University of Michigan (JD 1987; BA 1983), a member of the ICSC and served as State Director for Michigan from 2012 through 2014 and a frequent lecturer at ICSC and State Bar of Michigan events. Mr. Rothstein was named in Chambers USA: America's Leading Lawyers for Business, 2012 through 2015, The Best Lawyers in America for each of 2006-2015 and in Michigan Super Lawyers for each of 2006-2015 and has been honored by BTI Consulting Group as a 2016 Client Service All-Star.

DANIEL E. ROTTENBERG is a Director in the Boston office of Goulston & Storrs P.C. Dan advises owners and developers of complex mixed-use projects in the areas of leasing, acquisition, financing and development. He also has a wide range of experience in the creation of commercial condominiums. Dan is a member of and frequent contributor to the firm's retail blog, Retail Law Advisor. He holds a J.D. from New York University School of Law, a M.A.T. from Tufts University and a B.A. from Dartmouth College.

ROY P. RUDA is a partner with the law firm Kitchens Kelley Gaynes, P.C. in Atlanta, Georgia. Mr. Ruda's practice focuses on commercial real estate acquisitions, dispositions, development and leasing transactions with a particular emphasis on retail and office leasing and development. Mr. Ruda regularly represents developers, landlords and national and regional tenants in the negotiation and drafting of transaction documentation, including, purchase and sale agreements, ground leases, build-to-suit leases, site development agreements and reciprocal easement agreements for the purchase, sale and development of freestanding facilities, mixed-use developments, shopping



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GARY S. SALZMAN is a shareholder with GrayRobinson, P.A., practicing in Orlando. He actively handles litigation, mediation and arbitration for commercial, employment and landlord-tenant disputes. Gary received his Bachelors of Business Administration in 1985 and his Juris Doctorate in 1988 from the University of Miami. In 1997, he became Board Certified by The Florida Bar in Business Litigation. Gary recently completed six years of service on The Florida Bar's Board of Legal Specialization and Education. Gary is presently an elected member of the Executive Council for the Orange County Bar Association. He is also a board member and a Past President of the George C. Young American Inn of Court. Since 1998, Gary has been a certified by The Florida Supreme Court as a circuit-civil mediator. Additionally, Gary has been a member of the arbitration panels for the International Centre for Dispute Resolution and the American Arbitration Association since 1994.

GILBERT R. SAYDAH, JR. is special counsel in the New York office of Kelley Drye & Warren LLP. His practice focuses on representing parties in Chapter 11 bankruptcy and out-of-court restructuring proceedings. Mr. Saydah has extensive experience representing official committees of unsecured creditors; purchasers of distressed assets; shopping center owners, management companies, and other landlords; large individual creditors; and indenture trustees; representing debtors in construction, manufacturing, and retail bankruptcy cases; and representing liquidating trustees and plan administrators in bankruptcy cases post-confirmation. Mr. Saydah regularly plays a central role in the largest retail bankruptcy cases in the country, including Radio Shack, Sports Authority, Circuit City, Blockbuster, A&P, Coldwater Creek, Quiznos, Quiksilver, and many others. In 2014, Mr. Saydah won The M&A Advisor's Award for Retail Manufacturing/Distribution Deal of the Year for representing Royal Appliance Mfg. Co. in its purchase of the assets of Oreck Corporation out of bankruptcy.

ABE SCHEAR is a partner in the Atlanta office of Arnall Golden Gregory. He is the past co-chair of both the firm's real estate group as well as the firm's retail leasing team. Abe negotiates leases for landlords and tenants throughout the country and is a frequent speaker at the ICSC Law Conference. Additionally, Abe is the leader of the firm's inbound real estate investment team, traveling frequently to London and Israel. He is the co-chair of the International Bar Association's Law Firm Management Committee, a member of ACREL and mayoral appointee as relates to Atlanta's Beltline. He is a graduate of the Emory College of Law.

JANIS B. SCHIFF is a partner in Holland & Knight's Washington, D.C., office and co-chair of the firm's National Retail Development and Leasing Team. Ms. Schiff has extensive experience representing property owners, asset managers and investors in connection with the development, redevelopment, sale, acquisition and leasing of retail, condominium, office, mixed-use and hotel properties and entertainment venues. She represents clients in all facets of commercial real estate, including foreign investment in the United States, public-private partnerships, financial workouts and restructurings, acquisition and sales of improved and unimproved properties, and borrower and lender representation. Ms. Schiff previously served as the chair of the firm's Real Estate Section and coordinates the firm's Rising Stars mentoring and leadership program, which she founded in 2003. Ms. Schiff has also served as adjunct professor at the Johns Hopkins University Berman Real Estate Institute, and is a frequent author and lecturer on real estate transactional topics.

SUZANNE (SHOSHANA) SCHILLER is a partner in the litigation group of Manko, Gold, Katcher & Fox, LLP in Philadelphia. She has been representing shopping center developers, owners, managers and big box tenants for over 25 years in matters ranging from public access disputes to environmental cost recovery and contribution actions. Shoshana is AV® Preeminent® Peer Review Rated through Martindale-Hubbell® and a fellow of the Litigation Counsel of America, trying cases in federal and state courts and appearing before administrative agencies, hearing boards and appellate courts throughout the country. She is a frequent speaker at legal and industry trade conferences and seminars and a regular author on environmental and real estate issues. Her academic writings have been cited in publications such as the Harvard Law Review and by the United States Supreme Court in *Kirtsaeng v. John Wiley & Sons, Inc.*, 133 S. Ct. 1351 (2013).

RUTH A. SCHOENMEYER is currently Of Counsel at Pircher, Nichols & Meeks. Prior to joining Pircher, Ms. Schoenmeyer was Senior Counsel at McDonald's Corporation. Ms. Schoenmeyer has extensive experience representing landlords and tenants in leasing transactions, including leases relating to retail, office and industrial properties, and she is also a frequent speaker about real estate topics nationally. Ms. Schoenmeyer wrote the two-



part article "How to Protect Against a Lawsuit By the Beneficiary Of an Exclusive," which appeared in the March and April 2016 issues of Commercial Leasing Law and Strategy, and she also co-authored the article "Is a Burrito a Sandwich? Recent Cases Yield Restrictive Covenant Practice Pointers," which appeared in the January/February 2014 issue of Probate and Property. Ms. Schoenmeyer is currently Vice Chair of the Leasing Group of the Real Property Trust and Estate Section of the American Bar Association and an Acquisitions Editor for the American Bar Association.

CHARLES E. SCHROER is a Member at Frost Brown Todd LLC, Cincinnati, Ohio, where his practice is primarily concentrated in the area of commercial real estate. Mr. Schroer represents real estate developers, anchor department stores, and retailers in shopping center transactions, and has had substantial experience in the acquisition, financing, construction, leasing and sale of retail, office and mixed use projects. Mr. Schroer also practices in the area of historic preservation law. He is a member of ICSC and is on the Advisory Board for the Advanced Commercial Leasing Institute, Georgetown University Law Center. He is a member of the Ohio and Kentucky Bar Associations. He received his undergraduate degree from Georgetown University and his J.D. degree from St. Louis University School of Law.

LISA SCHWARTZ is a Vice President in the Legal Department of The TJX Companies, Inc. TJX is the leading off-price retailer of apparel and home fashions in the United States and worldwide. TJX's chains include T.J. Maxx, Marshalls, HomeGoods and Sierra Trading Post in the United States; Winners, Marshalls and HomeSense in Canada; T.K. Maxx and HomeSense in Europe and Trade Secret in Australia. Ms. Schwartz's areas of expertise involve leasing and acquisition for stores, offices and distribution centers throughout the United States, Poland, The Netherlands and Australia. Ms. Schwartz is also involved in store disposition transactions, dispute resolution and all matters related to real estate at TJX.

LILA SHAPIRO-CYR, a partner at Ballard Spahr, represents clients in real estate acquisitions, development, leasing, and financing. Her practice focuses on mixed-use, shopping center and urban development, representing buyers, sellers, owners and tenants, and has significant experience in complex affordable housing development. Lila was named among 2012's Top 100 Women in Maryland by The Daily Record in recognition of "high-achieving Maryland women who are making an impact through their leadership, community service, and mentoring." She has chaired the Real Property, Planning, and Zoning Section of the Maryland State Bar Association, is on the Board of Trustees for the Lawyers' Committee for Civil Rights Under Law and is on the Board of The Park School of Baltimore. Lila has been named "Up and Coming" in Chambers USA (2013-2015) and is a member of the ICSC Law Conference Program Committee. Lila graduated from Haverford College and the University of Maryland Law School.

KEVIN L. SHEPHERD is a partner in the Real Estate Practice Group, Managing Director of Finance, Chair of the Finance Committee, and member of the Management Committee and Venable Board at Venable LLP in Baltimore, Maryland. Kevin primarily represents REITs, private equity investors, pension funds, and multi-national corporations on real estate transactions. Kevin is a member of the ABA Board of Governors, a former chair of the ABA Section of Real Property, Trust and Estate Law, a past president of the American College of Real Estate Lawyers, a governor of the Anglo-American Real Property Institute, and a Fellow of the American College of Mortgage Attorneys and the American Bar Foundation (immediate past Maryland chair). Kevin is the author of several law review articles, and frequently speaks domestically and internationally on real estate issues.

GLENN T. SHERMAN, a partner with Freeman, Freeman & Smiley, LLP, is a transactional real estate attorney with extensive experience in retail shopping centers, office and industrial projects. Mr. Sherman's practice emphasizes leasing, construction and development, purchase and sale transactions, exchanges and financing. Admitted to the bar in 1979, California, U.S. Court of Appeals, U.S. District Court, Ninth Circuit, Central District of California. Education: University of California at Los Angeles (B.A., 1976); Southwestern University (J.D., cum laude, 1979). Lecturer on numerous occasions for the International Council of Shopping Centers, Los Angeles County Bar Association, University of California, Los Angeles. Member: Los Angeles County Bar Association (Real Property Section); State Bar of California; International Council of Shopping Centers.

KATHRYN E. SHERWOOD is Vice President and Senior Real Estate Counsel for the Macerich Company (based in Santa Monica, CA), and offices out of the Dallas, TX regional office. Macerich (NYSE: MAC) specializes in successful retail properties in many of the country's most attractive, densely populated markets with significant presence in the Pacific Rim, Arizona, Chicago and the Metro New York to Washington, DC corridor. Kathy is



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responsible for negotiating leases with tenants, and supervising outside counsel in their negotiation of leases for the company. Kathy is a frequent speaker at the ICSC Law Conference. Prior to joining the Macerich Company, Kathy was real estate counsel with General Growth Management, Inc. in Minneapolis, Minnesota, and an associate with the law firm of Krass and Monroe in Bloomington, Minnesota. She received her B.A. from Bethel College in St. Paul, MN, and her J.D. from the University of Minnesota Law School, Minneapolis, MN.

SCOTT SHUMAN focuses his practice primarily on retail, healthcare and mixed-use projects. His retail practice focuses on the acquisition, redevelopment, leasing and disposition of regional shopping malls, neighborhood centers, single tenant buildings and restaurants. His healthcare facility practice is centered around senior housing, medical office buildings, hospitals, skilled nursing facilities, assisted living facilities and other healthcare related property. He represents a number of private equity companies, regional, national and international real estate investment trusts (REITS), developers, property owners, managers and tenants on both a nationwide and local basis.

DAVID SKRILOW is a principal in the Law Offices of David Skrilow, a small boutique law firm located in New York City, specializing in all aspects of commercial real estate, including acquisition, development, leasing (both landlords and tenants), and financing. Mr. Skrilow has been contributing editor for real estate treatises (Warren's Weed New York Real Property and Matthew Bender Company) as well as ICSC publications. He has been past speaker at various ICSC conferences. Received B.A., magna cum laude, from the State University of New York at Albany and J.D., cum laude, from the State University of New York at Buffalo Law School.

KATHERINE SLOSS is Counsel in the New York City office of Brown Rudnick LLP, a full-service international law firm of over 200 attorneys with US offices in Boston, Hartford, New York, Orange County, Providence and Washington. Kathy has over 30 years' experience in counseling clients on real estate transactions, including retail, office and industrial leasing, and acquisition, development and financing matters. Prior to joining Brown Rudnick, Kathy was Senior Counsel in the legal department at Bed Bath & Beyond for over thirteen years. She provided both legal and business counsel in all real estate matters for all of the company's brands, including oversight of outside counsel in lease negotiations, legal support for real estate directors, construction and facilities departments, store and warehouse operations, and lease administration, providing her with broad knowledge and understanding as to the operations and needs of global retailers.

EDWARD F. SMITH III, JD, is a principal in the Tax and Accounting Department at MBAF in the Private Client Wealth Services Group. Ed has a diverse financial background acquired in over 25 years of varied experience. Prior to joining MBAF, he was associated with a national accounting firm, served in various capacities for the trust, estate planning and administration, tax, investment, and compliance areas of major financial institutions, and was a practicing tax and estate planning lawyer in Connecticut and Florida. His practice is concentrated in the areas of individual, partnership, fiduciary, estate, gift and generation skipping transfer tax planning with an emphasis on representing wealthy families, closely held entities, athletes, and entrepreneurs. Ed provides comprehensive wealth transfer strategies, tax planning, entity structuring, asset protection, and the compliance services related thereto. Ed represents non-profit entities, and counsels clients on their philanthropic goals, including the specific tax implications of private foundations, charitable trusts, and other sophisticated planned giving structures.

J. THEODORE SMITH, a partner in the Columbus office of Vorys, Sater, Seymour and Pease, LLP, practices all aspects of general real estate development. Ted has specific experience with retail, office and condominium development and leasing, as well as the negotiation of domestic and international construction and architect agreements for retail tenant build-out. He has spoken extensively concerning Ohio's Condominium Act, and is a licensed title agent. Ted's professional affiliations include ICSC (2010-2014 & 2016 Law Conference Speaker; 2010-2016 Regional Law Symposium Planning Committee [co-Chair 2014-15]), Columbus Bar Association, ABA, NAIOP, and BIA of Central Ohio. Ted received his J.D. from the University of Illinois College of Law, and his B.S. from Purdue University. He is a Chambers and Partners, Leading Lawyer in Real Estate, 2005-2015, and is listed in The Best Lawyers in America, 2013-2016 in both Real Estate Law and Construction Law.

STEPHEN L. SPECTOR joined Macerich in 1988 and supervises legal services related to leasing, development, management, litigation and other aspects of Macerich business. Prior to joining Macerich, Mr. Spector spent five years with Los Angeles-based law firms specializing in real estate, corporate and securities law matters. Mr. Spector graduated from Duke University's School of Law and holds a Bachelor of Science in Electrical Engineering



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RICHARD N. STEINER is a Director and Managing Counsel for Walgreens, a position that he has held since 2009. In this role, Mr. Steiner counsels and directs employees with respect to all substantive legal matters relating to Walgreens' real estate law practice, and also engages in all aspects of a vigorous real estate legal practice on behalf of Walgreens. Among other things, Mr. Steiner supports the day-to-day portfolio management of Walgreens' real estate holdings and additionally is responsible for managing all real estate matters connected to any M&A transactions to which Walgreens is a party. Admitted to the Illinois bar in 1993. Education: University of Wisconsin-Madison (B.S. 1989); Chicago-Kent College of Law (J.D., 1993). Memberships: Association of Corporate Counsel; International Council of Shopping Centers; State Bar of Illinois.

ROBERT J. STEWART III is Senior Real Estate Counsel at Pyramid Management Group, LLC, a private developer managing and operating a real estate portfolio of properties in New York, Massachusetts and Virginia, consisting of over 18 million square feet of retail space. He has been with Pyramid for over 15 years. Robert received his B.A. in Economics and B.A. in Political Science from the University of Michigan, his J.D. from Syracuse University, with honors, his Masters in Public Administration from the Maxwell School of Citizenship and Public Policy at Syracuse University, and his MBA from Le Moyne College. Robert is admitted to practice in New York and New Jersey. Robert also teaches undergraduate and graduate level business law and business ethics courses for Keuka College.

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LINDA A. STRIEFSKY focuses her practice at Thompson Hine LLP on real estate, including finance, acquisitions and dispositions, leasing, corporate facilities management, and on outsourcing and procurement. She is co-chair of the Real Estate Finance Team and chair of the Global Sourcing Team. Her recent transactions include mortgage loan financing and unsecured loans to real estate-focused companies, such as REIT's; portfolio loans and acquisitions and dispositions; leases for corporate facilities; tax incentive programs; shared services and easement agreements for industrial facilities; and business process outsourcing. Ms. Striefsky is a past President of the American College of Real Estate Lawyers. She also has been a full member since 1996 of the Urban Land Institute. She is a frequent speaker and moderator for real estate industry groups, such as the International Council of Shopping Centers, the American College of Real Estate Lawyers and the Urban Land Institute.

CRISTINA HENDRICK STROH serves as Senior Counsel for J.C. Penney Corporation, Inc. in Plano, Texas, where she has practiced since 2007. She concentrates on all aspects of acquisition, financing, leasing and disposition as well as ongoing operations matters in a seventeen-state territory including California and the Pacific Northwest. Cristina received her J.D. cum laude from the University of Houston Law Center and a bachelor's degree from the University of Texas at Austin. Prior to joining the Penney legal department, Cristina practiced real estate law with Schlanger, Silver, Barg & Paine, LLP in Houston, Texas. In 2015, Cristina was awarded the America Bar Association's Excellence in Writing Award for authoring the Best Practical Use Article published in its Probate & Property Magazine.

CRAIG D. SWANSON is a partner with the law firm of Crosbie Gliner Schiffman Southard & Swanson LLP in San Diego, California. Craig specializes in the acquisition, disposition, development, leasing and financing of: regional



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malls; specialty, power and neighborhood shopping centers; industrial projects; office buildings; and other commercial and mixed-use projects. His clients include some of the nation's leading real estate development and retail companies. He has extensive experience representing developers in drafting and negotiating CC&Rs for industrial/business parks and reciprocal easement agreements (REAs) for shopping centers. Craig also has a broad range of leasing experience and represents both landlords and tenants in retail, industrial and office projects.

SUSAN G. TALLEY is a Member of Stone Pigman Walther Wittmann L.L.C., where she co-chairs the firm's Real Estate, Finance and Construction Practice Group. Her practice includes all aspects of real estate development, financing, leasing, purchase and sales. Ms. Talley has been involved in many of the major commercial real estate transactions in Louisiana, including the nation's first upscale downtown outlet mall, luxury hotels, sports arena lease negotiations and multi-billion dollar chemical facilities. Ms. Talley is the Chair Elect of the Anglo-American Real Property Institute. She also serves on the Board of Governors of the American College of Real Estate Lawyers, is Chair of its Meetings Committee and is a Past Chair of the American Bar Association Section of Real Property, Trust and Estate Law.

DAVID K. TAYLOR chairs the firm's construction and ADR workgroup in its Nashville office. David has a national construction practice and has tried disputes for clients in more than 25 states. He also has a national "neutrals" practice where he has been served as a mediator and arbitrator more than 350 times. David has lectured locally and nationally more than 150 times at construction, ADR and commercial real estate legal and industry seminars. He founded and has served as Chair of the ADR and Construction law sections of the Tennessee Bar, as well as the Tennessee Association of Construction Counsel. David is a graduate of Davidson College and the University of Alabama School of Law (1984), where he served as the Senior Editor of the Law Review.

MARIA POPE TOLIOPOULOS is the SVP and Director of National Retail Leasing and Services for RPAI. She is responsible for retailer intelligence and all national account relationships, overseeing multiple leasing related functions, including portfolio reviews, legal leasing review and processing and tenant coordination. Prior to assuming that role, she was an Associate Counsel, where she concentrated on leasing, acquisitions, dispositions, financing and other legal matters. Before joining RPAI, she worked as an attorney at both Holland & Knight and Daspin & Aument, where she represented national and regional developers in the acquisition, entitlement, financing, leasing, management and disposition of retail, office, industrial and condominium projects. Ms. Toliopoulos received her B.A. in English Literature from Loyola University of Chicago and both her J.D., cum laude, and L.L.M., with honors, in IT and Privacy from The John Marshall Law. She has presented and been published on various topics in commercial real estate.

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AUBREY WADDELL is Senior Vice President and Chief Counsel for Jones Lang LaSalle's Global Corporate Solutions Group and JLL Technology Services, which provides facility, construction, brokerage, and real estate analytic services for corporate occupier clients worldwide. Previously, she was Senior Counsel for JLL's Americas Retail Group. Her current responsibilities include negotiating global outsourcing contracts, claim and litigation management, ethics training and investigations. Prior to joining JLL, Aubrey was in private practice with DLA Piper and Alston & Bird. She received her undergraduate degree in Commerce from the University of Virginia, and a J.D. from Vanderbilt University Law School.

MARC E. WASSER is a partner at Goldfarb & Fleece LLP, a commercial real estate boutique law firm in New York City. Experienced in all aspects of commercial real estate transactions, Marc's practice focuses on the retail sector. Marc represents a number of prominent national and New York City developers (including Vornado Realty Trust, General Growth Properties, Urban Edge Properties, Seritage Growth Properties, Shorenstein, Westfield and Related Companies) in connection with the leasing of their various projects ranging from regional enclosed malls to



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FRANCESCA R. WEINDLING is an Associate General Counsel of TIAA, one of the largest real estate investors in the United States. Ms. Weindling is involved in all legal aspects of TIAA’s real estate investments including acquisitions, sales, mortgage borrowing, and mortgage lending, with primary legal responsibility for TIAA’s bank (TIAA Direct) commercial real estate loan program. Prior to joining TIAA in 2014, Ms. Weindling was an associate at Seyfarth Shaw LLP. Ms. Weindling received her B.S in Sports Management from New York University and J.D. from Fordham University School of Law.

PAMELA L. WESTHOFF is a partner in Sheppard, Mullin, Richter & Hampton LLP’s Real Estate, Land Use and Environmental Practice Group in the firm’s Los Angeles office. Over her nearly 30-year career handling real estate transactions, Pam has worked on a wide variety of deals for a broad range of clients. Pam’s practice focuses on real estate acquisitions and dispositions, including retail, office, industrial, development parcels and high-end residential. In addition, Pam negotiates complex retail, office and ground leases and her team specializes in handling government leases, including with the GSA and State and Federal agencies. Pam regularly handles corporate properties and portfolio real estate deals for Fortune 500 companies. She has been elected to the American College of Real Estate Lawyers, recognized in 2014 as one of California’s Top Real Estate Transactional Attorneys by the Daily Journal and named among Los Angeles’ Top 50 Power Women by BisNow.

JOHN J. WILES is the Managing Partner of Wiles & Wiles, LLP which was founded in 1988. The firm concentrates on representing Commercial Real Owners and Tenants in leasing and litigation. John is licensed to practice law in Georgia, Florida, Tennessee, Colorado and Texas. He is a member of the American Bar Association, the State Bar of Georgia, the Florida Bar and the Texas Bar. John regularly lectures on Landlord/Tenant Law and teaches real estate courses for credit through the Wiles & Wiles, LLP Real Estate School. Additionally, John has been an active member of the International Council of Shopping Centers for more than 25 years currently serving as the State Director for Georgia. John was a State Representative in the Georgia House of Representatives, 1995-2003 and a Georgia Senator from 2005 to 2011 where he served as the Majority Whip.

THEODORE E. WOODWARD is a senior associate in the Real Estate department of Seyfarth Shaw LLP. Mr. Woodward routinely represents clients in all facets of transactions involving the leasing, acquisition, disposition, financing and development of commercial real estate, including multi-family, retail, office and industrial assets. Mr. Woodward has extensive experience representing commercial real estate developers and owners of multi-family and retail projects, including apartment developers and Big Box retailers, with respect to the acquisition, financing, development, operation and, ultimately, sale of properties across the United States. In addition, Mr. Woodward regularly provides counsel to both landlords and tenants regarding office, industrial and retail leasing matters, including the structure of transactions and the negotiation of leases, and assists clients with ongoing landlord/tenant relations and other operational matters. Mr. Woodward’s practice is enhanced by his experience assisting both creditors and borrowers in distressed real estate and loan work-out transactions.

KEVIN A. WOOLF is a partner in the Chicago office of Seyfarth Shaw LLP. Kevin’s practice is multi-faceted, encompassing real estate, corporate, consulting, and international work, all tied together by a pragmatic approach that seeks to streamline existing processes to maximize efficiency and minimize cycle-time. A frequent lecturer and law school adjunct professor on the topic, Kevin has leased, sold, purchased, and/or developed office, retail, mixed use, industrial, and multi-family property for clients in over 43 states and multiple countries. Additionally, Kevin has assisted multinational clients with large-scale, mission-critical outsourcing transactions, including application, development and maintenance services, cloud computing services, data warehousing, and the provision of a company’s information technology backbone. In 2007, Kevin received his Green Belt from the Six Sigma Academy in a unique client-focused program designed to increase the efficient delivery of legal services.

DANIEL K. WRIGHT, II is a Partner at Brouse McDowell, in Cleveland, Ohio where he focuses his practice on all aspects of real estate leasing, development, and finance with emphasis on environmental issues, transactions with anchor/department stores, distressed debt, and government incentives. Mr. Wright spent 12 years as Assistant General Counsel of DeBartolo Group in Youngstown, OH, where he was responsible for all legal work in connection with the development of eight super-regional shopping centers and four urban mixed-use projects, and played a significant role in the restructuring of over \$4 Billion with 12 of the largest banks in the country. He has been



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selected as an “Ohio Super Lawyer” for many years. Mr. Wright is now serving his second term on the ICSC’s Legal Advisory Council, is a member of the Editorial Board of Shopping Center Legal Update, and chairs ICSC’s Ohio Government Relations Committee.

THEODORE I. YI concentrates his practice in the area of real estate law. His extensive and varied real estate experience includes a wide range of commercial real estate transactions with a particular focus on commercial lease transactions representing both owners and users of office, retail and industrial properties. Mr. Yi is a member of the American College of Real Estate Lawyers and Lambda Alpha and is rated by Chambers. He has been named one of the Top 100 Lawyers in Illinois by Illinois Super Lawyer. Mr. Yi has been named a Business Leader of Color by Chicago United. Mr. Yi is on the Board of Trustees of Garrett Evangelical Theological Seminary. He received both his B.A. degree in Political Science and B.S. degree in Biology from the University of Illinois in 1979 with Phi Beta Kappa honors and received his J.D. degree in 1982 from Harvard Law School.

DEBRA L. YURINICH is Senior Counsel, Director of Lease Administration at International Market Centers (IMC). As a member of the legal team at IMC, Debbie is responsible for Lease Administration for the world's largest operator of premier showroom space for the furnishings, home décor and gift industries, with 11.5 million square feet of world-class exhibition space in High Point, NC and Las Vegas, NV, including drafting and administering leases for up to 5.1 million square feet of showroom space in Las Vegas, and supporting the Finance, Operations, Facilities, Tenant Relations and Marketing departments. Prior to her employment with IMC, Debbie was Senior Real Estate Counsel at Toys “R” Us. Debbie received her law degree from The John Marshall Law School, Chicago, IL, where she was a member of the Moot Court Board.