



Next Generation National Conference July 26-28, 2015

SPEAKER BIOS



LINDA K. ADLER, As former in-house General Counsel to a full service real estate company with commercial properties in the Southeastern U.S. and Mid-Atlantic states, Linda Adler brings both legal and practical business experience to the real estate transaction table.

During her career, Ms. Adler has represented major commercial real estate developers, institutional lenders and developers of substantial residential and commercial condominium projects throughout South Florida.

An active member of the South Florida legal and business communities, Ms. Adler is on the National Board of Directors of CREW (Commercial Real Estate Women) Network. She has also served on the Board of CREW Miami. She is co-author of “Overview of Like-Kind Exchanges and Tenancies in Common Transactions,” Florida Real Property Complex Transactions, Fourth and Fifth Editions.



SAM ANKIN is one of the founding principals of Shiner Capital. In addition to being a member of the Investment Committee, his primary responsibility involves sourcing new investment opportunities. Since 2007, Mr. Ankin has led or supported the identification and analysis of more than 1,000 investment opportunities and 50 joint venture partners. Through his leadership, Shiner Capital has closed on, or committed to, 25 investments with a gross asset value of over \$250,000,000.

Mr. Ankin graduated from the Real Estate Program at the University of Wisconsin-Madison’s Granger School of Business with Academic Distinction. Mr. Ankin is the Chair of the National ICSC Next Generation Leadership Board, and sits on the Board of Advisors of the James A. Graaskamp Center for Real Estate at the University of Wisconsin – Madison.



MICHAEL BARBER is the founder of barber&hewitt, a team that helps redefine what marketing strategy means to organizations, builds better strategy teams within organizations, and assist those teams as they craft brilliant stories and conversations with customers. For over a decade, teams he has been a member of have consulted with a broad range of clients including Kroger, Kraft Foods, Right Guard, Purex, UBISOFT, FremantleMedia, Swingline, and Henkel.

This work has been awarded numerous industry accolades, but more importantly has driven successes including the most effective and cost-efficient campaign in the history of a company, a 160x return on ad spend, and 10 million earned media impressions within the first month of a new product launch.



STEPHEN H. BITTEL is the Chairman and founder (1980) of Terranova Corporation, leading a team of professionals in the ownership and operation of a commercial real estate portfolio valued at nearly \$1.0 billion. He graduated magna cum laude from Bowdoin College, 1978; law degree from the University of Miami School of Law, twice Chair of the ICSC Open Air Centers Conference; served on ICSC Capital Marketplace Program Committee and on the ICSC Florida Conference Program Committee.

Stephen Bittel a Miami native and has written numerous articles on real estate matters and spoken at professional conferences throughout the United States and Europe. In 2005 was awarded the South Florida Business Journal “Ultimate CEO” award.

Stephen Bittel is Board member and a Vice Chairman of Development of the National Jewish Democratic Council; has led the Greater Miami Jewish Federation’s Washington Mission in 2009 and 2010; and is an At-Large member of the Democratic National Committee, serving on the Rules and Bylaws Committee. Stephen Bittel currently serves on the Board of Teach for America Miami (TFA).



PATRICIA M. BLASI, CRX, CSM is the President of Borghese Investments, LLC, a developer and advisor to commercial real estate owners and investors. Borghese is actively engaged in the construction and redevelopment of mixed use and retail assets, including value added projects and urban high streets.

With over 25 years of experience in commercial real estate, Blasi is the former President of Terranova Corporation, where she oversaw a \$1.5 billion portfolio of retail, office, and industrial properties. Previously, Blasi was with Coral Gables based Codina Group (now known as Flagler Development) serving in various capacities including President of Codina Development, where she was responsible for over \$500 million in commercial development projects and 12 million square feet of operating assets.

Active in industry associations, Blasi is a member of ICSC’s Board of Trustees, Chair of its National Economic Policy Committee, a member of its Foundation Board, and its first National Lead Ambassador. Blasi has served ICSC for over 20 years in various positions including co-chair of its Open Air Centers Committee, Southern Division Government Relations Chair, and Florida State Director. She is a member of the Urban Land Institute and serves NAIOP on its magazine's Editorial Advisory Board and as a member of the Center for Education’s Faculty. She holds a bachelor’s degree in finance from the University of Miami, where she is a frequent guest lecturer.



THOMAS G. BOLEN III is a Consulting Associate at Crossman & Company. Thomas holds an MBA from Florida A&M University's School of Business and Industry (FAMU SBI) and recently worked as an intern for Crossman & Company. Bolen combines his internships at both Ryan Tax and TB & Associates in his hometown of Washington D.C. to his total of three years of construction and real estate experience. Thomas was a recipient of the ICSC Undergraduate Student Scholarship in 2011 and was recently selected as the recipient of the 2015 - 2016 ICSC Fiala Fellowship.

At Crossman & Company, Thomas works closely with John Crossman in assisting companies to maximize their value through brand development, marketing, social media, and community relations. Thomas is a licensed real estate sales associate in the state of Florida.



HOLLY COHEN is the VP of Global Real Estate and Store Construction for Nike, and heads global real estate and construction for Nike and its subsidiaries Converse and Hurley. Prior to joining Nike, Holly served as the SVP of Global Real Estate and Construction for Claire's, Inc. and led the global rollout of the company's new store designs for both the Claire's and Icing concepts; as well as the upgrading and expansion of the company's fleet of 3,500 stores domestically and internationally.

Holly also served for over 8 years as J. Crew's SVP of Real Estate, Planning & Construction wherein she was part of the initial turnaround team that revitalized the iconic brand, doubled the portfolio and launched new retail concepts such as Madewell and J. Crew Mens. She also spearheaded their international expansion into Canada and overseas.

Before joining J. Crew, Holly headed up the New York real estate office for Gap, Inc., and during her 10 year tenure, significantly expanded the Gap, GapKids, Gap Body, Banana Republic, Outlet and Old Navy brands. Before moving into real estate, Holly was in operations as District Manager for the Gap division in Manhattan.

Holly, a graduate of the Fashion Institute of Technology, began her career in the wholesale apparel industry where she worked in a variety of capacities including sales, operations and marketing. She transitioned into Retail Operations at Omega Fashions, an accessory manufacturer, where she launched and oversaw a national division of wholesale/retail stores called Accessorie Club. Holly currently serves as a member of the Board of Trustees for ICSC and is the first ever program chairperson for RECon 2014.



FAITH HOPE CONSOLO is recognized worldwide as the “*Queen of Retail*,” Faith Hope Consolo, Chairman of Douglas Elliman’s Retail Leasing and Sales Division, a/k/a “The Retail Group,” is a preeminent commercial real estate consultant and broker whose work has been instrumental in revitalizing and sculpting retail corridors across the country – and beyond. The sheer volume, size, and distinction of her transactions, combined with her exceptional experience in a global array of retail markets, have set a high standard among real estate specialists.

As profiled in the best-selling compendium “Brokers Who Dominate,” the comprehensive scope of her work extends to virtually every facet of retail real estate and every kind of location – from urban and suburban streets to malls, shopping centers, lifestyles centers and power centers. While best known for her luxury market savvy, Ms. Consolo’s clients come from all segments of the market, spanning top-tier fashion to mass merchandising. Her diverse base also encompasses private and public investors, entrepreneurial owners and developers with significant portfolios or single assets.

With an unparalleled ability to provide customized solutions on a client-by-client basis, the impact of Ms. Consolo’s work is experienced around the world. As co-founder of the SBS Group of Worldwide Fashion Brokers, she works with top real estate professionals throughout the U.S., Europe, Asia, South America and Canada. Ms. Consolo is New York-based but her influence is boundless. She is a master in the art of securing leases in locations where companies can maximize profits while enhancing the neighboring stores and the retail landscape.



BRYAN COOK is Regional Director of Real Estate at CVS Health. Mr. Cook is responsible for overall management and execution of the Real Estate development process; including site selection, deal negotiation, executive/corporate presentation, project entitlement and permitting for potential CVS/pharmacy locations throughout Florida; in this capacity, he has also worked in Puerto Rico and Southern California in years past.

Bryan Cook has held many other positions at CVS Health. Beginning in 2000, Bryan was a Market Research Analyst, where he specialized in sales forecasting and new market planning utilizing GIS technology, spatial analytics and field research/verification to optimize the site selection process. In 2005, he moved on to become a Real Estate Deal Manager, responsible for the Finance, Real Estate and Construction management of deals across numerous markets. In 2007, Bryan became a Regional Director of Real Estate.

Mr. Cook received an MBA from the University of Rhode Island in 2005, and completed his undergraduate studies at Roger Williams University in 2000.

Bryan has served as a YPO Resource and was recognized in the 2013 Chain Store Age Magazine "Real Estate's 10 under 40" profile; since 2014, he has served as the ICSC Southern Division Retail Chair, following three years as the ICSC State Retail Chair in Florida.



SANDI DANICK is Senior Vice President of Leasing for Triple Five Sandi is responsible for overseeing and managing the leasing teams consisting of 8 full time leasing managers and Assistant Vice Presidents and 3 outside leasing consultants at Mall of America and American Dream, two of nation's largest entertainment and retail destinations.

Along with the her day to day deal making and merchandising strategic planning, Sandi directs the leasing teams day to day deal making, bringing new tenants to our portfolio, networking within the national and international retail market places, manages the merchandising plans with our architects and CAD people, initially approves the day to day deals, and implements the overall deal workflow.

Sandi has over 25 years of Retail Real Estate experience. Sandi joined Triple Five in October of 2012 after having long term tenure with some of the nation's largest retail developers such as Glimcher, Macerich and Westfield in Vice President roles.

Sandi is a graduate of American University in May of 1988 with a BSBA in Real Estate, Finance and Urban Development.



MANUEL DE ZÁRRAGA is an Executive Managing Director and member of HFF's Executive Committee. He also serves as co-head of firm's National Investment Sales Group and Miami office. Mr. de Zárraga has over 26 years of experience in real estate investment banking and specializes in the execution and expansion of the firm's capital markets platform through the representation of institutional and major private owners of institutional-grade commercial real estate properties throughout the Southeast. He also oversees the firm's Special Assets Group and is an active member of the Global Capital Team with a special focus on the Latin American markets. Since joining HFF, Mr. de Zárraga has been involved in more than \$15.2 billion of capital markets transaction volume.

Prior to joining HFF in 2002, Mr. de Zárraga was a Principal and Managing Director at Sonnenblick-Goldman Company for 14 years and served on the firm's operating committee. Prior to Sonnenblick-Goldman, Mr. de Zárraga was Vice President of Trade Finance Corporation where he worked in the development of a mortgage-based securitization program in conjunction with Salomon Brothers.



CONOR C. FLYNN is President and Chief Operating Officer of Kimco Realty Corporation. Mr. Flynn, who also serves as the company's Chief Investment Officer, directs the strategic and day-to-day activities of the Company's shopping center business including new investment opportunities.

Recently it was announced that Mr. Flynn will succeed David B. Henry as the Chief Executive Officer of Kimco, effective January 1, 2016. Prior to his current role, Mr. Flynn was President of Kimco's Western Region responsible for directing personnel that handled leasing, property management, construction, asset management and value creation.

Mr. Flynn joined Kimco Realty in June 2003 as an Asset Manager and rose through the ranks to his current role. Mr. Flynn received a B.A. degree from Yale University and a Master's degree in Real Estate Development from Columbia University.

Mr. Flynn is a licensed real estate broker in California, and a member of the International Council of Shopping Centers (ICSC) and Urban Land Institute (ULI).



DAVID FORBES is a partner of The Forbes Company, a nationally recognized developer, owner and manager of luxury shopping destinations throughout Michigan and Florida. These landmark retail properties include the highly acclaimed Somerset Collection in Troy, Michigan, The Mall at Millenia in Orlando, The Gardens Mall in Palm Beach Gardens, and Waterside Shops in Naples.

Regarded throughout the retail industry as the benchmark for luxury retail development, The Forbes Company plans to bring the next best in class shopping experience to the heart of Miami with the addition of The Mall at Miami Worldcenter.

Forbes attended the University of Miami in Florida. He is on the Board for the University of Michigan's Parent Council, the Board of Directors for Cranbrook Schools in Bloomfield Hills, Michigan, one of the leading college preparatory schools in the country, and is a member of the International Council of Shopping Centers.



PAULDINE FRANCE is the Director of Leasing covering the South Florida Market for New York- based landlord, Thor Equities. She handles the entire portfolio of commercial sites. She is a 14 year commercial property veteran in the New York and South Florida Markets. Ms. France has built a solid foundation of retail and hospitality relationships at decision-making level from local to international brands/companies. Her specific areas of expertise are construction cost engineering, space utilization; block merchandising, and real estate marketing strategy.

Ms. France has a long record in commercial property arena having starting her career working for a developer on a city block mixed-use project on South Beach, Miami in 2003. Her experience with project management and contract negotiation got her promoted to handling the merchandising and marketing of the commercial portion of the site. Since then, she has approached property from the design planning, investment, and construction side all within the capacity of negotiation and business development.

Ms. France graduated from University of Florida in a BS in Political Science / minor in Economic and Florida International University with an MA in International Political Strategy.



JEFF GAUL is Senior Vice President, Global Real Estate and Store Development for Chico's FAS, Inc. and their family of Brands which includes Chico's, White House|Black Market, Soma Intimates and Boston Proper. Jeff is responsible for all aspects of Global Real Estate activity and in this capacity he works directly with their four Brand Presidents as well as their Outlet leaders in creating and executing compelling strategies and locations to optimize a global real estate fleet with more than 1,500 locations.

Jeff leads a team of professionals dedicated to all growth initiatives as it pertains to Store Development. His teams include Market Research and Strategy, Sales Forecasting, Franchise Services, Site Selection, Leasing, Store Design, Construction, Facilities and Portfolio Management. Jeff has been with Chico's FAS, Inc. for 10 years in a variety of roles each with increased scope and responsibility. Prior to joining Chico's, Jeff served in real estate leadership roles with L Brands, Gap Inc., and Books-A-Million. He is a past State Retail Chairman, current Board Trustee and an active speaker for the International Council of Shopping Centers

Jeff earned his Bachelor of Science Degree from the Warrington College of Business at the University of Florida.



JUSTIN GREIDER is primarily responsible for overseeing JLL's retail brokerage activities throughout the state of Florida. His role includes the strategic development and execution of merchandising plans for the neighborhood and community, lifestyle, and high street retail properties throughout the state. Mr. Greider also handles strategic market analysis and site selection for a small group of national retailers.

Mr. Greider has a broad range of experience in the shopping center industry. He began his career at Trammell Crow Company and HFF where he underwrote the sale of over 100 retail properties spanning the east coast. He then transitioned to the brokerage side of the business at Crossman & Company where he served as Director of Leasing for the firm's portfolio of over 20 Million SF of retail properties.

Mr. Greider earned a MBA from Rollins College in Orlando, Florida, as well as Bachelors in Architecture and a Bachelor's of Science in Environmental Design from Ball State University. He served as the ICSC National Next Generation Leadership Board Chair from 2012 – 2014, as well as serving on the ICSC Florida Conference and West Florida Idea Exchange Planning Committees, and is currently leading the organization's efforts to build and grow the Next Generation program throughout Europe.



STEVEN R. GRETENSTEIN is the Chief Operating Officer of Dacra a prominent real estate development company with a number of creative affiliated brands based in Miami. Along with CEO Craig Robins, Mr. Gretenstein manages the overall direction of the various entities in the Dacra family of companies including overseeing corporate management, operations, financing and the roll-out of individual initiatives.

Dacra, an early promoter and participant in the development of South Beach and Lincoln Road, has developed, managed and sold several million square feet of residential and commercial properties. Currently it has over one million square feet under development in the Miami Design District.

Mr. Gretenstein joined Dacra as Chief Financial Officer in 1994 and assumed the responsibilities of Chief Operating Officer in 1997. Mr. Gretenstein has a Bachelor's degree from George Washington University and an MBA from the Wharton School, University of Pennsylvania. He is a Florida licensed real estate broker and President of Dacra Realty.

Mr. Gretenstein is a past Chair of the Board of Directors of Jewish Community Services of South Florida and is currently a Vice Chairman of the Board of Directors of the Greater Miami Jewish Federation.



MADISON R. GROSS is Director of Conference Program Development and Sustainability Initiatives for ICSC. Prior to joining ICSC in 1997, he was employed by the American Management Association for 14 years. Over the years, Madison has hired, trained and developed hundreds of speakers and instructors and has taught presentation skills and other business subjects for a number of universities and to various business groups. Madison has a Bachelor's in Speech from the City University of New York. He is a winner of the American Management Association's Operation Enterprise Distinguished Service Award, in recognition of volunteer service to college and high school students.



JORDANA HENNIGAN is Director of Real Estate, Canada for Regis Corporation (RGS). Regis, a Minneapolis based beauty salon retailer, is the leader in beauty salons and cosmetology education. As of 2015 the company owned, franchised or held ownership interests in nearly 10,000 worldwide locations. Ms. Hennigan's role at Regis includes responsibility for Real Estate, Renewals, and Asset Management across Canada.

Prior to joining Regis, Ms. Hennigan spent close to a decade at Northwest Atlantic, a prominent Canadian retail real estate brokerage that specializes in tenant representation. In addition to the tenant rep side of the business, she was heavily involved in project support services, where she provided expert marketing and leasing services for new retail developments.

Ms. Hennigan is actively involved in ICSC and since 2015 serves as Canadian Division Next Generation Chair and Leadership Board Member.

Before becoming active in retail real estate, Ms. Hennigan was a Brand Manager with a global consultancy firm specializing in executive leadership training and has also held marketing positions within the Canadian sports and entertainment industry. Ms. Hennigan holds a Bachelor's Degree in Professional Communication with a focus on new media from Royal Roads University.



R. WEBBER HUDSON is the Executive Vice President of Related Urban, one of the nation's leading developers of large-scale mixed-use properties. Mr. Hudson has been with Related since 2004 and is responsible for overseeing the leasing, marketing, and property management initiatives of Related's mixed-use portfolio. With the iconic Time Warner Center in New York City serving as the industry's latest example of successful mixed use development, Related is well underway with its next ambitious project: Hudson Yards in New York City. This 17.4 million square foot development will bring to market 1,000,000 square feet of retail, including NYC's first Neiman Marcus. Other projects in Related's pipeline include: Related Santa Clara in Santa Clara and The Grand in Los Angeles as well as 300 Lafayette and Willets Point in New York City.

Formerly the President of Leasing and Marketing at Urban Retail Properties, LLC in Chicago, Mr. Hudson led some of the country's most prominent urban retail projects, including: Copley Place in Boston; San Francisco Center in San Francisco; Century City in Los Angeles; Water Tower Place and 900 North Michigan in Chicago.



CHARAN JACKSON currently serves as Vice President of Real Estate for Macy's, Inc., concentrating his focus on Macy's stores operating in the Northwest and Southwest regions of the United States. Since joining Macy's in 2005, he has led numerous key organizational real estate initiatives. On the Retail front, Mr. Jackson served as Operating Vice President of Real Estate for Macy's Florida and Vice President of Real Estate for Bloomingdale's as well as "Bloomingdale's The Outlet Store" concept.

Prior to joining Macy's Inc. in 2005, Jackson directed the development efforts for Burger King Corporation in the Upper Midwest region of the United States. During his 8-year tenure, he successfully developed 142 restaurants and implemented several key global reinvestment agreements vital to growing the value of Burger King's real estate portfolio.

Mr. Jackson is a native of Minneapolis, Minnesota and received his MBA from the University of Minnesota, Carlson School of Management. He holds his Bachelors of Art in Economics from the University of St. Thomas.



CAROL SPANN JOYNER CRX, SCLS, is Vice President—Southeast and a leader of EDENS' Atlanta office. Her background leading real estate and construction at retail giants Teavana and Gap make her a powerful asset to the EDENS team and a distinguished industry expert.

With more than two decades' experience, Carol has a proven track record in all types of lease negotiation, strategic guidance of national expansion plans, and portfolio management. Carol is an ICSC Senior Certified Leasing Specialist, received her MBA from the University of Georgia, and has a Bachelor of Science in business from Wake Forest University.



DOUGLASS E. KARP is involved in all aspects of New England Development's business, including site acquisition, financing, permitting and planning, design, construction and leasing. He manages the firm's retail and mixed-use development projects and works closely with New England Development's family of companies, including Nantucket Island Resorts, MarketPlace Development, The Pinehills, Newburyport Development, and Old Sandwich Golf Club. He also serves as asset manager for Nantucket Island Resorts, a collection of premier hospitality and retail properties on Nantucket.

In addition to his development and asset management experience, Mr. Karp brings to New England Development the perspective of a retailer, including expertise in market research, real estate development, and marketing. Prior to joining New England Development in 1999, Douglass co-founded Lids, the specialty retail pioneer and leader of officially licensed and branded athletic fashion headgear. Under his leadership, the firm grew to include more than 400 mall-based, airport, and street level stores throughout the country.

Mr. Karp serves on the boards of Boston Children's Hospital Trust, Combined Jewish Philanthropies, Union College, New England Aquarium, Boston Youth Sanctuary, and the Massachusetts chapter of NAIOP. Douglass also serves on the Harvard Kennedy School Taubman Center Advisory Board. He received a B.S. degree from Union College and is a graduate of the Harvard Business School Owner/President Management Executive Education Program



MICHAEL P. KERCHEVAL is the President and Chief Executive Officer of the International Council of Shopping Centers (ICSC). He joined ICSC in January 2000 and was appointed to the position of President and CEO in May 2001, becoming only the third CEO in the association's history. He is a member of Board of Directors of the ICSC Foundation, Project REAP, and the International Board of Amigos de las Americas. Prior to joining ICSC, Mr. Kercheval worked for 20 years in real estate investment banking, most recently in Latin America as a senior executive with Lend Lease Real Estate Investment Management. Mr. Kercheval is a graduate of the University of Colorado and holds advanced degrees in economics from Columbia University. He and his family reside in New Jersey.



DAVID J. LARUE became a director of Forest City in June 2011, when he also became president and chief executive officer of the company. Prior to becoming president and chief executive officer, LaRue served as executive vice president and chief operating officer. Earlier in his career with the company LaRue served as president and chief operating officer of the company's Commercial Group, Inc., our largest strategic business unit. He is also an officer and/or director of various subsidiaries of the Company.

As an employee of the Company since 1986, LaRue brings vast experience in virtually every aspect of our business, along with broad strategic, operational and financial acumen to the Board.

Mr. LaRue served as Chairman of the International Council of Shopping Centers from 2013 to 2014 and now serves on the Board of Trustees and on the Executive Committee. Mr. LaRue serves on the Boards of Prestigious Organizations industry NAREIT and the Real Estate Roundtable.



MATTHEW WHITMAN LAZENBY, President and Chief Executive Officer of Whitman Family Development, LLC, is the fourth-generation leader in the family owned business that began developing commercial real estate in Miami in the early twentieth century.

Lazenby represents his company in development, leasing, operational and asset-management issues for the international, luxury shopping destination Bal Harbour Shops, and for the 500,000 square feet of retail space planned for Brickell City Centre. The \$1.05 billion, mixed-use development is scheduled to open in downtown Miami's Brickell area in 2015.

Before joining his uncle, Randall Whitman, and grandfather, Stanley Whitman, as a leasing agent at Bal Harbour Shops in 2003, Lazenby had been employed by Robert K. Futterman & Associates, where he was immersed in New York City's retail industry and came to appreciate the tenant's perspective in selecting sites and negotiating with landlords. Lazenby had also been a leasing agent for The Taubman Company, a publicly traded Real Estate Investment Trust (REIT), headquartered in Bloomfield Hills, Michigan.

Lazenby holds a master's degree in real estate development and urbanism from the University of Miami and an undergraduate degree in English literature from the University of North Carolina at Chapel Hill. He is a member of numerous trade groups and is active in community organizations, including the International Council of Shopping Centers and the Urban Land Institute.



STEPHEN LEBOVITZ is President and Chief Executive Officer of CBL & Associates Properties, Inc., based in Chattanooga, TN (NYSE: CBL). CBL is one of the largest mall REITs in the country, with a coast-to-coast portfolio comprised of more than 80 million square feet. Mr. Lebovitz joined the Company in 1988, founding CBL's New England office. He has served as a director of the Company since the completion of its initial public offering in November 1993 and has led numerous areas of the company since then including development and acquisitions. Before joining CBL, Mr. Lebovitz was affiliated with Goldman, Sachs & Co. from 1984 to 1986.

Prior to his nomination as ICSC Chairman for the May 2015-16 term, Mr. Lebovitz has been an active volunteer and leader of ICSC. He is a past Trustee and Divisional Vice President of the ICSC (2002-08), a former State Director, State Operations Chair and Idea Exchange Chair. He has taught at ICSC University and participated in numerous other ICSC events. Beyond ICSC, Mr. Lebovitz is a Trustee of Milton Academy, Milton, Massachusetts, a former member of the Board of Trust of Children's Hospital, Boston, and a past president of the Boston Jewish Family & Children's Service. Mr. Lebovitz holds a Bachelor's degree from Stanford University and a Master of Business Administration degree from Harvard University. He lives in Weston, MA with his wife, Lisa and has four children, Andrew, Matthew, Abby and Julia. He is an avid mountain and road cyclist.



GREG MALONEY As President and CEO of JLL, Mr. Maloney oversees all aspects of JLL's Americas Retail business, which delivers management, leasing, marketing, development, tenant representation and strategic consulting services to clients of the firm. He is responsible for implementing all retail strategies in the Americas and plays a key leadership role in the direction of international retail for JLL. An International Director of the firm, he is Chairman of the JLL Global Retail Board. He is also Chairman of the Americas Retail Board which sets strategy and direction for all aspects related to retail for the firm.

Mr. Maloney also heads up the firm's receivership practice for all asset types, including office, industrial, retail, hotels, land, multifamily, healthcare and seniors housing. He is responsible for overseeing client service teams as they fulfill receivership responsibilities to clients.

Mr. Maloney earned his bachelor of science degree from Milton College in Milton, Wisconsin and holds a Senior Certified Shopping Center Manager designation (SCSM) from the International Council of Shopping Centers (ICSC). He has served on ICSC's CSM Committee for six years and is a regular speaker at industry conferences and seminars. In addition, he is a member of the Urban Land Institute (ULI) and serves on its Retail Green Committee.



AILEEN MESSINGER, Vice President, Retail Brokerage at JLL and her role encompasses developing and executing strategic leasing plans for the firm's agency clients and is a critical component of JLL's retail team in South Florida. As a specialist in the dynamic Miami Beach retail market including Lincoln Road, neighboring high street retail corridors and a longtime resident of the area, Aileen's primary area of focus is the Miami market. Ms. Messinger's prior experience both as a tenant and working with landlords on various property types including neighborhood, community, and lifestyle centers provides unique insight and relationships which results in the maximum ROI for clients.

Prior to joining JLL, Ms. Messinger served as the South Florida Development Manager for Starbucks Coffee Company; responsible for executing the real estate market strategy for the southern half of the state.

Ms. Messinger has spent the majority of her career as a landlord leasing professional, most recently as the Director of Leasing for Equity One where she was responsible for leasing a 2M square foot portfolio of shopping centers spanning different property types and tenants including in-line, anchor, and outparcels.

Ms. Messinger graduated from Florida State University in 2000 with a degree in Business Marketing and resides in Miami Beach. Ms. Messinger is the Chair for the 2015 Next Generation Conference; and is the Co-Chair of the ICSC National Next Generation Leadership Board. In addition, she serves on FSU's Real Estate Trends Conference Executive Board Committee.



NITIN MOTWANI has served as the Managing Principal of Miami Worldcenter Associates since 2006. In this role, he has overseen the pre-development of a \$2 billion mixed-use real estate project located in the heart of downtown Miami, Florida. Encompassing 27 acres of retail, residential and hotel uses, Miami Worldcenter is the largest urban development project underway in Miami and among the largest in the U.S. Mr. Motwani is responsible for every facet of the project, including land acquisition, zoning and entitlements, financing (public and private), joint ventures and development planning.

An active member of the greater South Florida business community, Mr. Motwani serves as a member of the board of the Miami Downtown Development Authority where he is the chair of both the economic development and marketing committees. He is also a member of the Greater Miami Chamber of Commerce and the Beacon Council. Nationally, he is a member of both the International Council of Shopping Centers (ICSC) and the Urban Land Institute (ULI).

Mr. Motwani has been recognized as one of “Real Estate’s Rising Stars” by The Real Deal South Florida; one of South Florida’s “20 Emerging Leaders Under 40” by The Miami Herald; one of the country’s “Stars to Watch: Rising Leaders in Commercial Real Estate” by Commercial Property Executive Magazine; “Young Leader of the Year” by the Urban Land Institute; a “Top 40 Under 40” professional by the South Florida Business Journal; and a Power Leader in Commercial Real Estate by the South Florida Business Journal.

Mr. Motwani earned a Bachelor’s degree in International Relations from Duke University and holds a Master of Science in Real Estate Development from Columbia University.



DAVID J. OAKES is President and Chief Executive Officer of DDR Corp., a position he assumed on February 11, 2015. He previously served as president and chief financial officer since January 2013, as senior executive vice president and chief financial officer since February 2010, and as chief investment officer since April 2007. During his tenure at DDR, Mr. Oakes has overseen the Company’s capital markets, transactions, budgeting, tax, investor relations, funds management, accounting, corporate governance, and compensation and benefits functions. He serves on the Company's executive, compensation, enterprise risk management committees, and chairs the investment committee.

Prior to joining DDR, Mr. Oakes served as Senior Vice President and Portfolio Manager at Cohen & Steers Capital Management. In his role, he oversaw the firm's global and international real estate securities portfolios for the oldest and largest dedicated real estate securities fund manager.

Mr. Oakes earned his bachelor's degree at Washington University in St. Louis and is a CFA charter holder. He is a member of the National Association of Real Estate Investment Trusts (NAREIT), the International Council of Shopping Centers (ICSC), and the New York Society of Securities Analysts. Mr. Oakes is also a board member of The Gathering Place, a nonprofit dedicated to helping individuals and families affected by cancer.



BRIDGID O'CONNOR is responsible for the development and implementation of the real estate strategy for Publix Super Markets, particularly in South Florida. This strategy includes site selection for new stores, as well as identifying opportunities for existing stores, and is instrumental to the continued growth of the company. She has served in several capacities within the Publix Real Estate Department, including roles on the Asset Management Team, the Real Estate Operations Team, and currently, the Real Estate Strategy Team.

Bridgid is a graduate of The Florida State University and continues to support the FSU Real Estate Program by her involvement on the board.

She has been an active member of ICSC since 2006 and currently serves as the State Retail Chair for Florida.



STEPHEN OWENS is a 30-plus year veteran of Swire Properties, Inc., one of the leading real estate developers in South Florida and a subsidiary of the Hong Kong based Swire Properties Ltd, and has been in charge of U.S. operations since 1985. Prior to assuming his current role as President, Mr. Owens oversaw Swire's commercial and residential investment portfolio totaling more than two million square feet.

Mr. Owens' responsibilities with Swire have encompassed some \$3 billion in projects throughout the States of Florida, Hawaii, Texas and Hong Kong. Prior to rejoining Swire Properties Inc. in the United States in 1992, Owens spent two years with Swire Properties Ltd in the company's Hong Kong headquarters where, as Director of Development, he was involved in the development of 680 residential units of 1.2 million feet, two five star 500 room hotels and 1.4 million square feet of commercial properties.

Mr. Owens now oversees Swire's newest development in Miami, Brickell City Centre, an urban mixed use development of 5.4 million gross square feet on three city blocks, comprising a hotel, office towers, retail, a wellness center and residential towers.

Mr. Owens holds a bachelor of science in Finance from East Carolina University, with advanced courses completed at Michigan State, NYU and Columbia.



GENE P. SPIEGELMAN has been an active participant in the real estate industry for the past 25 years. His knowledge of retail site selection, development and leasing, and negotiating business terms essential to retail transactions have distinguished him in the field. Mr. Spiegelman specializes in the urban, luxury and specialty retail niche, having extensive experience in both retailer and landlord representation.

In 2011, 2008, 2007, 2005 and 2004, Mr. Spiegelman was recognized as C&W's leading retail producer and consistently ranks among the firm's top real estate professionals. He is a member of C&W's International Retail Group, participating in the firm's global retail expansion initiatives.

Mr. Spiegelman received a Master's degree in Real Estate Investment and Development from New York University and is a graduate of the University of Maryland. He is a member of the Real Estate Board of New York and the International Council of Shopping Centers.



ANDY STEIN is a founding Principal of Clark Street. His primary focus is the procurement and processing of development and redevelopment opportunities.

Andy Stein began his real estate career at Joseph Freed and Associates, a privately owned Chicago based development company. As Vice President of Development he was involved in all aspects of development and leasing, including site selection, land acquisition, entitlement, and financing of projects. Some of the major projects Andy completed while at Freed include: Hilldale Mall in Madison, WI, Greeley Commons in Greeley, CO, Arborland in Ann Arbor, MI, and Evergreen Square in Peoria, IL. During his tenure at Freed, Andy was involved in more than 1.5 million square feet of development projects.

Andy is co-founder and an Emeritus member of the ICSC's Next Generation programs, Illinois ICSC State Operations Chair, Urban Land Institute Member, and on the Executive Board of the Harold Eisenberg Foundation. Mr. Stein is a graduate of the University of Texas at Austin and holds the Certified Leasing Specialist ("CLS") and Certified Property Executive ("CRX") designations from ICSC.



STEVE WEINGARTEN is Senior Vice President of Leasing for Weingarten Realty. He is responsible for the company's Southeast Region and has been with WRI for 30 years. Prior to joining WRI, he was Director of Leasing with IME Properties, a Houston-based real estate company and has 34 years of experience in the real estate industry.

Steve received his Bachelor of Science degree from Georgetown University where he attended the School of Foreign Service. Steve is an International Council of Shopping Centers past State Director, past Texas Idea Exchange Chairman, past Dean of School of Open Air Centers for the ICSC University of Shopping Centers, past chair of the Open Air Conference, and current Open Air Conference emeritus committee member.



SCOTT WOLSTEIN leads Starwood Retail Partners as Chief Executive Officer. He previously served, since its inception in 1993, as Chairman and CEO of Developers Diversified Realty (DDR), a publicly traded REIT. Under Scott's leadership, DDR grew into the world's largest landlord of power centers and community centers, with ownership and management of nearly \$20 billion of retail real estate assets comprising over 160 million square feet of GLA in the US, Puerto Rico and Brazil. DDR's portfolio also included a dynamic group of regional malls, including three of the top five malls in Puerto Rico and a mall in Brazil that today is still the largest enclosed mall in South America.

Wolstein has served on the Boards of ICSC, NAREIT, and the Real Estate Roundtable. He has participated extensively with ULI, the World Economic Forum, and the Milken Institute. He was named CEO of the Year four times by the Realty Stock Review, a selection that is voted on by equity investors and analysts. Wolstein has also been recognized by the Downtown Cleveland Alliance receiving their 2013 Lifetime Achievement Award.

Wolstein holds degrees from the Wharton School at the University of Pennsylvania and the University of Michigan Law School.