

ICSC 2012 CenterBuild Conference

The Premier Retail Design & Construction Conference



Learn, Engage, Connect

JW Marriott Desert Ridge Resort & Spa

Phoenix, AZ

November 28 – 30, 2012

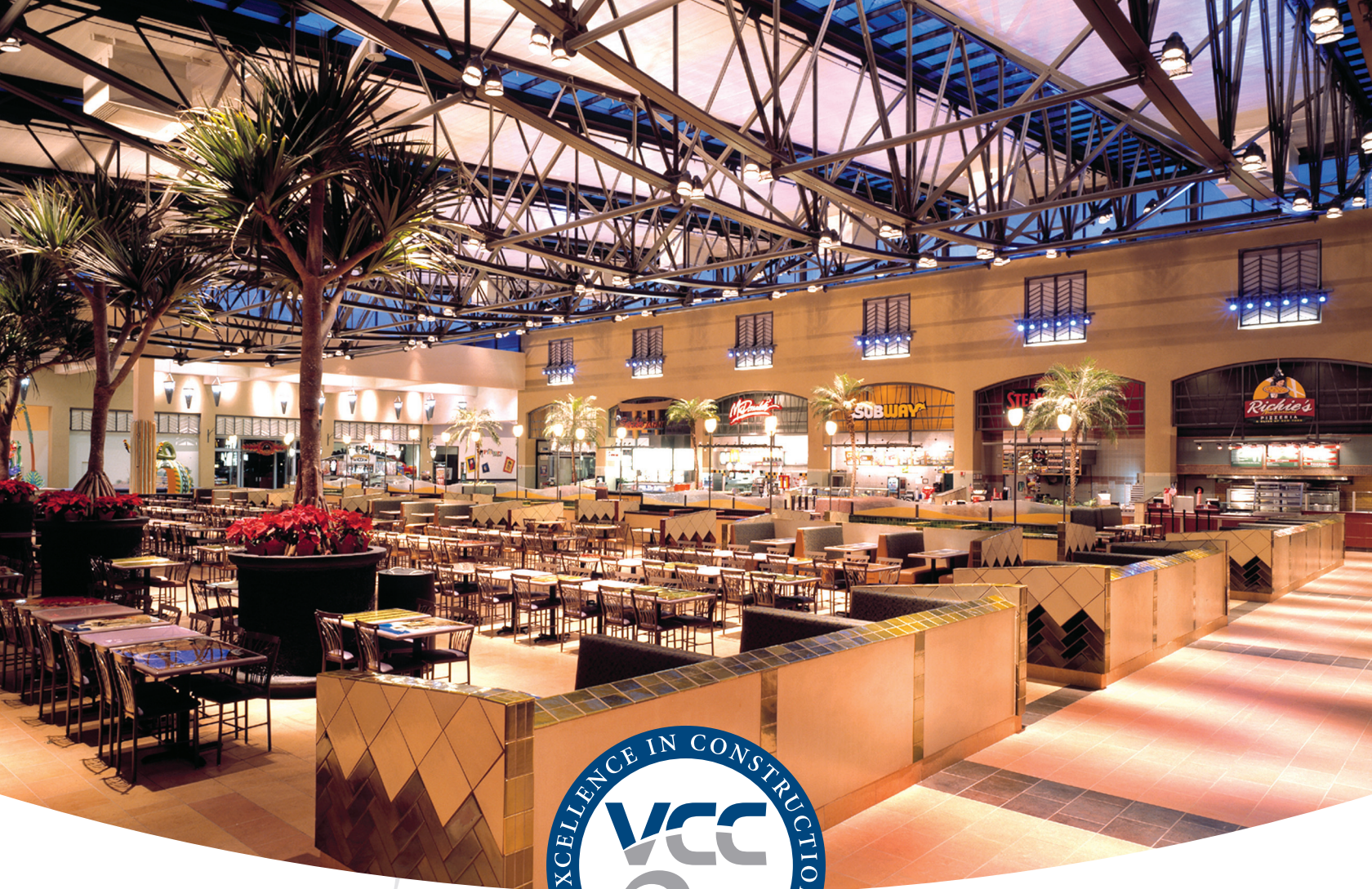
DIRECTORY



#CenterBuild



International Council
of Shopping Centers



Excellence in Construction

The Park Place Mall is yet another example of VCC's ability to deliver quality construction. Ownership and management merge their personal investment and direct oversight into each and every partnership with attention to detail, quick responses, and superior performance in construction management.

Founded in 1987, VCC has established its reputation as a leader in commercial construction nationwide and has completed projects worth billions of dollars across a wide spectrum of market sectors. Each project's success is a direct result of the expertise and commitment to excellence inherent within VCC's framework.

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Little Rock

McAllen

Phoenix

São Paulo

Tampa

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ICSC Wifi Network Code

**ICSC is pleased to provide CenterBuild and Retail Green
Conference Attendees with free wifi access
in the Cabana Lounge!**

Network Name: 2012centerbuild

Password: centerbuild

**PLEASE NOTE THAT BOTH THE NETWORK NAME
AND PASSWORD ARE CASE SENSITIVE**

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Welcome to CenterBuild

Thirty years ago the first ICSC conference dedicated to the design, development and construction of retail space was held and over the last three decades CenterBuild has become the premier conference for architects, retailers, developers and construction experts who are looking to stay current with retail development trends, expand their networks and share ideas on how to improve the products we deliver.

In the coming days you will have the opportunity to LEARN from industry experts, ENGAGE with your peers and CONNECT with old friends and new contacts to expand your network.

CenterBuild has further expanded and integrated the program with the Retail Green conference taking place during the same week in the J.W. Marriott Desert Ridge. Participate in both retail conferences for outstanding educational and networking opportunities in just four days.

This year's program has been designed to maximize interaction, provide numerous CEU offerings and plenty of social networking settings to meet and greet your industry peers. As our conference attendance continues to climb towards previous records, we have added a strong program for Friday morning through lunch, so plan on attending the roundtable sessions at breakfast and lunch along with two dynamic concurrent sessions led by industry giants Target, Walmart, jc penney, Limited Brands and Westfield.

On behalf of the Program Committee, I welcome everyone to the best retail conference of the year and look forward to meeting past attendees and all the first timers. Come and join us to LEARN, ENGAGE, CONNECT and have fun while doing so.

Sincerely,

A handwritten signature in dark ink, appearing to read "R. Mitchell".



Robert H. Mitchell, SCDP
2012 Program Planning Committee Chairman
The Whiting-Turner Contracting Co.
Fort Lauderdale, FL

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Tuesday, November 27

12:00 noon – 5:00 pm

CenterBuild Golf Tournament

(Separate Pre-Registration Fee Required)

**Faldo Championship Golf Course,
Wildfire Golf Club, JW Marriott
Desert Ridge Resort & Spa**

*Visit pages 37 – 41 for a complete listing of all of our generous
Golf Tournament Sponsors!*

12:00 noon – 5:00 pm

Hike, Cave Creek

(Separate Pre-Registration Required)

MEET IN THE LOBBY OF THE JW MARRIOTT AT 11:30 AM

Generously Hosted By:



1:00 – 7:00 pm

Registration

GRAND CANYON FOYER

5:00 – 5:30 pm

Golf Awards and Reception

WILDFLOWER TERRACE

*Visit pages 37 – 41 for a complete listing of all of our generous
Golf Tournament Sponsors!*

5:30 – 7:00 pm

Opening Reception

(Including RetailGreen Attendees)

GRAND CANYON 6 & 7

Wednesday, November 28

7:00 am – 7:00 pm

Registration

GRAND CANYON FOYER

8:30 – 11:30 am

Professional Development Session

(Separate Pre-Registration Required)

WILDFLOWER A

Navigating Change: How to stay motivated in uncertain times

Change is the only certainty in today's economy. Become better equipped to embrace change by learning real world and practical skills to help you set the

right goals for the right reasons, gain meaning from your life's experiences to face change and uncertainty better and learn how to overcome negative thinking habits that hold you back.



KIRK WILKINSON
President and Founder
The Happiness Factor
Phoenix, AZ

12:00 noon – 12:45 pm

First Timer's Orientation

WILDFLOWER B

If you're a first timer at CenterBuild, don't miss this opportunity to get a head start on the conference. Not only is the First Timer's Orientation a terrific networking opportunity where you'll meet members of the program committee, but you'll meet other first timers as well. It is also a great place to get an insider's guide on how to plan your schedule, pace yourself and meet people who share your interests. By attending this important event, you will also have a chance to win free admission and complimentary hotel accommodations for the 2012 CenterBuild Conference.

1:00 – 1:30 pm

Opening Remarks:

Welcome and Program Overview

(Combined with Retail Green)

GRAND SAGUARO BALLROOM



ROBERT H. MITCHELL, SCDP
ICSC CenterBuild Program Planning Committee Chairman
The Whiting-Turner Contracting Company
Fort Lauderdale, FL

1:30 – 3:00 pm

Keynote Presentation

GRAND SAGUARO BALLROOM



RICHARD TAIT
Chief Boomboom
Boomboom Brands
Seattle, WA

3:15 – 4:30pm

Special Industry Groups



SIGS | SPECIAL INDUSTRY GROUPS

Who better to learn from than your peers? These Special Industry Groups separate attendees into smaller working groups facilitated by industry leaders to brainstorm solutions regarding the most focused and relevant topics of the industry discipline. Share ideas and learn techniques for success from those who have the most applicable experience in the field: your industry-specific peers. Sharpen your edge by engaging in these thought-provoking and inspiring discussions. Spontaneous discussions created through informal, personal presentations within industry sector peer groups will highlight practical knowledge about the most current topics in the industry.

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1 – ENGINEERS

GRAND CANYON 1 - 2

Join this group discussion covering the following two topics which have daily significance in the work of engineers involved in the retail development industry.

1. Emerging trends in environmental and development regulation: We will discuss new and emerging regulatory trends impacting the engineering and development industry. Regulations concerning storm water management, air pollution, endangered species, water conservation, and more will be discussed.
2. Owners and consultants, what do you wish the other understood? Ben Shearer of Fresh & Easy and Joe Kaltsas of Kimley-Horn will facilitate a discussion of common frustrations and proven strategies for better collaboration which ultimately lead to better designs and more successful projects.

Group Leaders

JOE KALTSAS, SCDP, PE, LEED AP
Vice President and National Client Director
Kimley-Horn and Associates, Inc.

BEN SHEARER

Director of Construction
Fresh and Easy Neighborhood Market

2 – CONTRACTORS

GRAND CANYON 3 - 5

The Contractor Focus session will be an opportunity for a group of Contractors to interact with a panel made up of a Designer, Developer and Retailer. The moderated discussion will be an open forum allowing Contractors the opportunity to ask questions of the panel leading to a broader group discussion about a variety of relevant present day Contractor concerns, the state of the current retail market and retail construction best practices.

Moderator:

BOB MINUTOLI JR.
Vice President
Whiting-Turner Contracting Company

Panelists:

MARK GILES
Principal
DLR Group

MIKE HARWOOD

Senior Director of Construction
DDR Corp.

DAVID OSHINSKI

Corporate Director of Construction
The Home Depot Inc.

3 – ARCHITECTS

GRAND CANYON 8

In an effort to rebuild the profession following nearly four years of business drought, the big hairy audacious goal for architects to consider is how to play a significant role in promoting "Architecture IS an Economic Engine" and to be instrumental and inspirational for this to take place. As our attitude toward the current economy is the only condition we truly have the power to change, we need to begin by rebuilding a positive and pro-active outlook and the value of our profession in helping to bring about the future we all want

to see for our firms, our industries, our professions and our communities. Through collaborative discussions, the Architects Special Interest Group will highlight strategies to regain our "groove" in marshaling our potential to restore our domains of practice and create opportunities for today's profession and those for the next generation.

In this session, the panel will introduce ten (10) strategic themes with some thoughts to stimulate initial discussion. During the course of the program these themes will be explored through an assignment of one theme to each of ten (10) roundtables. The program wrap-up will include a report out from each table to highlight an implementation strategy for the topic. In conclusion, participants will gain new insight on ways they can accelerate economic recovery for architects and engineers.

Group Leaders

JUDSON A. KLINE
Senior Director
Herschman Architects, Inc.

BRIDGET MCCORMICK FARRELL

Architecture and Planning Services Director
jcpenney

KEVIN O'MALLEY, LEED AP

Group Leader/Project Executive
Pepper Construction

4 – TENANT CO-ORDINATION

GRAND CANYON 11 - 13

The TC's role continues to evolve from many factors in the current economy:

- Technology: implementing new tools
- Shift from a development-centric industry to an asset management and asset enhancement industry
- TC's role in the "greening" Tenant Improvements and the shopping center
- How did the downturn affect role of Tenant Coordination in your company and the industry.

As a small group within a large industry, it is critical that Tenant Coordinators share information with each other. Please join us...please be ready to share.

Group Leaders

BRAD SANDERS
President
Skye Group

BRADLEY SMITH

Director of Retail Tenant Coordination
Forest City Enterprises

5 – RETAILERS

GRAND CANYON 9 - 10

Kick off your 2012 conference by joining friends and colleagues at this "Retailer Only", special interest group session. Meet our highly acclaimed panel of industry professionals - blending together retailers, developers, architects, and contractors. Listen to their thoughts and share your own ideas about the challenges that you, the retailers, face.

Topics include:

1. Rapid project delivery. How do we overcome late capital approvals, shortened project schedules, tighter budgets, fewer resources, and faster cycle time to make it all happen?

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2. Contracting and procurement options. What works best and why? (Bid, negotiate, auction, design-build,...) What are the drivers? (lead times, accelerated schedules, mass-purchasing opportunities, long-term relationships building vs. short term wins, corporate initiatives such as supplier diversity and strategic sourcing, ...)
3. Bricks and mortar vs. omni-channel and digital retailing. The battle is on for capital dollars. Where are your budgets being spent and how do you get the most impact and financial return?

Group Leaders

CLINT DEAN
President of Construction
EMJ Corporation

BRUCE R. QUISNO, AIA
Vice President, Construction
Macy's Inc.

6 – DEVELOPERS

GRAND SONORAN H - I

Leading project teams to deliver world-class projects. The role of a developer is to provide strategic vision for a project. This vision encompasses a wide variety of functional areas including design, engineering, leasing, marketing, tenant coordination, management, operations, governmental alliances, partnership relations and stakeholder engagement.

Group Leaders

JOHN GENOVESE
Senior Vice President
Westfield World Trade Center

TRACY E. HART
President
Tarlton

JIM HILLIER
Senior Principal, Regional Practice Leader
MulvannyG2 Architecture

REED RAINEY
Director of Construction and Cost Engineering
Target Corporation

7 – SUSTAINABILITY

GRAND SONORAN J - K

Green building issues will impact property owners, investors, and tenants over the next 5, 10, and 20 years. As energy costs rise, "going green" is as much about saving money as saving the planet. New technology hits the market every day, rating systems evolve and there are a myriad of incentives and financing options available. Whether you feel excited, enraged or overwhelmed about retail sustainability, please join us for an informal and engaging conversation.

Group Leaders

BEN COLLINWOOD
Director of National Accounts
REC Solar
San Luis Obispo, CA

NICK STOLATIS
Senior Director- Global Sustainability
& Enterprise Initiatives
TIAA-CREF

4:45 – 5:45 pm

Roundtables

GRAND SAGUARO BALLROOM

Don't miss these small, highly interactive group sessions produced to build on relationships, education and interactions. They combine high value continuing education opportunities with significant interest topics addressing issues of concern to retailers, developers and other shopping center design and construction professionals.

A complete list of Topics and Leaders is available at the Registration Desk

6:00 – 7:30 pm

Networking Reception

(combined with RetailGreen)

GRAND SONORAN E F G

7:00 – 10:00 pm

5th Annual CDP Celebratory Dinner

(Separate Pre-Registration Required)

WILDFLOWER BALLROOM



The CDP Admissions and Governing Committee cordially invite you and your guests to attend the CDP celebratory event of the year! Enjoy a magnificent evening of networking with industry leaders in honor of **ICSC Certified Development, Design and Construction Professionals**. This celebratory dinner is ideal for professionals with or seeking CDP designation, as well as those employers who support the highest professional standards among their development, design and construction employees. The evening includes a reception, formal dinner and networking. Attire is business casual.

Thank you to the Generous Hosts of our CDP Celebratory Dinner:

FORESTCITY



Greeby

DEVELOPMENT MANAGEMENT • PROJECT MANAGEMENT • TENANT COORDINATION

SIKON
CONSTRUCTION COMPANY, LLC

Thursday, November 29

7:00 am – 5:00 pm

Registration

GRAND CANYON FOYER

8:00 – 5:00 pm

Industry Mentoring Sessions

WILDFLOWER A & B

ICSC is pleased to announce the Student Mentoring Program at this year's CenterBuild Conference. A delegation of industry leaders has volunteered to speak one-on-one with attendees who want career insight and advice on job strategies in the current economy. These 30-minute sessions will be scheduled subject to the mentor's availability.

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8:00 – 9:00 am

Breakfast Roundtables

GRAND SAGUARO BALLROOM

Don't miss another session of these small, highly interactive group sessions that help build on relationships, education and interactions. They combine high-value continuing education opportunities with significant current issues that address the concerns of retailers, developers, and other shopping center design and construction professionals.

A complete list of Topics and Leaders is available at the Registration Desk

9:00 – 9:30 am

Outlook for Retail Real Estate

GRAND SAGUARO BALLROOM



BRAD HUTENSKY
ICSC Chairman
President and Principal
Hutensky Capital Partners
Hartford, CT

9:45 – 11:00 am

Keynote General Session

GRAND SAGUARO BALLROOM

CenterBuild Live!

Moderator :



JOHN WARD , SCDP, FAIA
Managing Partner
505 Design, Inc.
Boulder, CO

Panelists:



JOHN GRIFFITH
EVP of Property Development
Target Corporation
Minneapolis, MN



DAVID JOSEPH
Principal
Walton Street Capital, LLC
Peoria, IL



WILLIAM S. TAUBMAN
ICSC Past Chairman
Chief Operating Officer
Taubman Centers
Bloomfield Hills, MI

11:15 am – 12:15 pm

Workshops

Be sure to join in on one of these interactive and educational workshops. Each session will focus on a relevant industry topic, such as: financing and developing in the current economy; new formats and business strategies; sustainability; diversity and much more. The workshops will be focused on planning, development, construction and design and will be led by top professionals. The workshops will include both presentation and group discussion to maximize your opportunities to share and exchange ideas.

Workshop Topics:

1 - Design Interactive Charette- SESSION 1: What to do with excess space? Compression of a Department Store.

GRAND CANYON 3 - 5

An impact of the new retail reality is many retailers are reducing their existing store sizes. But what do they do with the surplus created by their new efficiencies? This session will allow you to work with your peers to design and present creative, inventive, exciting, and fun uses for these spaces.

Workshop Leaders:

BRUCE R. QUISNO, AIA
VP Construction
Macy's Inc.

JUSTIN A. HILL
Senior Principal
MulvannyG2 Architecture

2 - Emergency Response: How to prepare, How to React (Hurricanes, tornados, floods,etc)

GRAND CANYON 1 - 2

When natural disasters impact a operation at a facility, many considerations have to be balanced in facilitating an effective response. Owners, employees, local officials, insurance companies and customers all have a vested interest in a successful, expedient and safe response.

This workshop will present lessons learned by the facilitators over their years of experience in preparing for and responding to natural disasters that impact building structures. These natural disasters include: wind, seismic, flood, and snow events. The two specific areas of focus will be proactive building design decisions and reactive human capital strategies.

Workshop Leaders:

BRAD KOLAND
Group Manager, Risk Management
Target Corporation

TOM CHAN
CEO
Global Risk Miyamoto, LLC

3 - The Basics of HVAC Made Clear

GRAND CANYON 6

In this workshop you will learn the basic terms and rules of heating and cooling design. This course takes the complicated and makes it simple. Often people are frustrated with engineer because they do not even know what questions to ask. Many have no concept of whether the design is even close. You will learn how to examine the engineer's design and review it for correctness. The rules of thumb will give you guides to asking intelligent questions. This workshop was designed to answer the 10 most asked questions by retailers, developers and architects. You will see photos of the equipment. The workshop is designed to give you what you need to determine what the healthiest, most sustainable and cost effective design possible.

Workshop Leader:

GEORGE SCHMIDT
Associate Vice President
Larson Binkley, Inc.

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4.- Post 2008 Changing Patterns in Consumer Shopping Habits and Shopping Center Design

GRAND CANYON 7

This workshop will explore how the financial crisis has changed consumer shopping habits in the US and detail how different retail developers have addressed these changes. We will explore the new economic and social realities, and look at how shopping center development has responded. Some of the questions to be addressed are: How do retailers respond to the increase in on-line shopping? How has the advent of social media affected retail development? What is the role of Uni-Brand retail? What is Place-Making and why does it matter? What about the role of technology in retail? We will then address how these factors play out in the design process. How is this manifest in such things as entrance and egress zones, common space, signage and communications, smaller formats (kiosks, RMUs, pop-ups), sustainable design elements, and in generating new revenue streams for existing developments?

Workshop Leaders:

TOM MOSEMAN
Senior Vice President
Envirosell, Inc.

MAUREEN BOYER, AIA
Senior Associate
Gensler

5 - Top 5 Industry Problems - Solve them Here

GRAND CANYON 8

Retailer's Stores Are Shrinking - Problems and Potential Solutions:

- Many retailers are shrinking their stores in an effort to increase sales productivity.
- This trend is causing numerous problems that need to be addressed early in the decision making process.
- Often the retailer still wants all of the departments but just a bit smaller.
- Many requirements on the entire building increase (i.e., electric, HVAC etc.), which can cause expensive infrastructure upgrades.
- What is the value of the space left over? Can it be relet by the shopping center owner? Are zoning issues created from the large amount of renovations taking place?
- Will the Lender go along with the plan?

Workshop Leaders:

ROB ANDERSON, AIA
President
Field Paoli Architects

STACEY BERTHON
Senior Vice President
Hoar Construction

KEN CHRISTOPHER
Project Manager
Limited Brands

JIM DOBBIE
Senior Vice President
Hunt Development Group

ALAN R. KOFOED
Senior Vice President, Construction
Weingarten Realty Investors

6 - How to conduct "EFFECTIVE" project due diligence - Build a Checklist

GRAND CANYON 11 - 13

An interactive, audience participation on discussing the ways in which to perform effective due diligence. Potential focus on building a checklist primarily focused around evaluating facility re-uses, code, utilities, structural, MEP and planning issues of the Owner's proposed program. Workshop will comprise of a panel of experts including: Jim Kreps - Developer / Owner (Facilitator), David Kite (Architect), Mark Hendricks (Contractor), Greg Miller (Fire Protection Engineer / Code Consultant) and Dan Meier (Civil Engineer).

Workshop Leaders:

MARK HENDRICKS
Vice President, Alabama Division
Hoar Construction, LLC

DAVID W. KITE, AIA, CSI
Associate Vice President
Cannon Design

JIM KREPS, AIA, LEED AP BD+C
Senior Director, Planning & Design
General Growth Properties

GREGORY R. MILLER, P.E.
President
Code Consultants, Inc.

DANIEL E. MEIER, P.E.
Senior Project Manager
R.A. Smith National

12:35 – 1:35 pm

Lunch Roundtables

GRAND SAGUARO BALLROOM

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1:45 – 2:45 pm

Case Studies on the Run

Based on tremendous success and back for the fourth consecutive year, CenterBuild has produced its own lively concept similar to "speed-dating" featuring a diverse cross section of this year's outstanding retail projects. In just over an hour, you will have the opportunity to choose from and be face-to-face with two individual case studies presented by industry peers. Focus will be on unique site design challenges, LEED representation and adaptive reuse.

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1 – Small Box, Big City: Design and Branding Strategies for Urban “Big” Boxes

GRAND CANYON 3 - 5

It's no secret that the traditionally suburban big box is going urban and getting smaller as retailers develop stores in city cores. The new “smaller box” design will respond to not only the physical parameters of these new locales, but to a re-definition of the experience of shopping at a “big” box. From new fenestration strategies to new merchandising strategies, join Brian Fleener of MulvannyG2 Architecture and Scott Jordan-Denny of Target as they discuss City Target examples in Seattle, LA and Chicago. This presentation provides learning for others considering a similar transition to a smaller space, with helpful “lessons learned” and “best practice” suggestions related to the challenges and opportunities of downsizing to fit an urban setting, which includes dealing with multiple floor locations, engaging with the street, tightening merchandise focus, and developing new interior treatments, among others.

Learn about the urban design strategies that support this new format experience and how it translates to unique and historical building environments; demographic research that supports the change; and about new interior design and merchandising strategies and how they are changing customer's expectations and the urban shopping experience.

Speakers:

BRIAN FLEENER

Senior Principal, Vice President, Retail Store Development
MulvannyG2 Architecture

SCOTT JORDAN-DENNY

Design Manager
Target Corporation

2 - Public Private Partnerships – Planning of MultiModal Transit Centers

GRAND CANYON 1 - 2

The roles of the partners in a true public-private-partnership are often misunderstood by both the public and private sectors. Contract negotiations are therefore complicated and require a component of “educating” the partners. Also, an efficient NEPA process is key to the success of any large federally funded project. An upfront strategy is needed by a developer to bring all parties together to design the station, master plan the station area, incorporate development opportunities, and to develop a financing and implementation plan.

Speaker:

JIM RICHARDSON

Senior Vice President, Real Estate Services
Forest City Developments

3 - Cross Country Shopping Rebirth of a Retail Icon - Cross County Shopping Center

GRAND CANYON 6

How does one take a dated retail icon, one of the country's first open air centers, in one of New York's most enviable locations, and transform it into an exciting and aspirational retail destination. Join David Piper, Vice President of Design and Planning for Macerich, and Nick Igel, design partner for 505Design as they discuss the challenges of updating a 50 year old open air center. They'll discuss expansion plans, merchandising strategies, common area features and amenities designed to extend customer visits, as well as the incorporation of a new, contemporary design approach for buildings and common areas. They'll touch on the challenges presented in

renovating old buildings, infrastructure, and common areas, as well as the challenges presented by remaining open during the remodel.

Learn how Macerich successfully marketed the center through the renovation and ultimately for its grand re-opening.Center Remodeling

Speaker:

NICK IGEL

Design Partner
505Design Inc.

DAVID PIPER

Vice President, Design and Planning
Macerich

4 - Is Diversity A Challenge?

GRAND CANYON 7

Taking a look at diversity through the lens of developing and constructing a mixed use project: residential over retail/commercial in South Central Los Angeles. The project surrounds a historic landmark called the Dunbar Hotel, a place where all the great African American jazz musicians and entertainers performed in the late 1920's and 30's. How the team responded to the challenges of creating and delivering more diverse participation, although the team included a minority developer, architect and general contractor.

Facilitators:

BRENDA CURRY

Principal
Curton-Dunsmuir

RONNIE JONES

Principal
Curton-Dunsmuir

JACQUELINE THOMAS

Principal
Curton-Dunsmuir

5 – Gran Patio Sante Fe – a Mexico City Mixed Use Marvel

GRAND CANYON 8

High land costs in congested metropolitan regions are rendering the land-intensive big-box development formula unfeasible. As individual retailers prepare to collaborate in stacked big box developments to overcome costs and land shortages, opportunities arise to rethink relationships among landscapes, buildings, and complementary programmatic uses. This discussion will concentrate on the challenges of designing a high density, true mixed use project on a very tight site. We will discuss several topics including cultural and economic realities, client goals, the program, tenant mix, vertical integration, adjacencies, design solutions and current state of the project and leasing.

The mixed use center project is located in the vibrant financial and education district of Santa Fe in Mexico City. The project is being developed on approximately 9.8 acre (40K square meter) site. The center will be composed of 9 stories that include big and junior box retail tenants like Walmart, Sam's Club, Home Depot and Office Depot, 130 retail shops, 25 food & beverage offerings, several entertainment venues including a 16 screen movie theater and casino, and a 70,000 square feet glass covered rooftop park with amenities including shopping, dining, wellness and entertainment venues. Additionally the project will include 4 stories of office and educational tenants. All is supported by 3,000 underground parking spaces and additional public amenities supporting the overall development.

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Speakers:

DANIEL AIZENMAN
Associate, Senior Designer
Stantec ViBE

ALONSO RUIZ DE VELASCO
Architect / Director / Owner
Taller Unico de Arquitectos (TUA)

6 - Chinook Centre - Strip Centre to Power House

GRAND CANYON 11 - 13

What began in the late 1950's as a simple strip centre has grown up over the years to become one of Canada's most successful enclosed shopping centres. The growth and development of the Centre mirrors the economic growth of Calgary. With over \$400 million invested in two renovations and expansions in the last ten years and additional work scheduled over the next 2 years, Chinook continues to reinvent itself and maintain dominance in its market. This study looks at the growth of the centre and the challenges of the last major construction in a time of economic uncertainty and the vision for the future.

Speakers:

DAVID MINER
Principal
Dialog
DAVID PASSINGHAM
Director of Business Development
PCL Construction Management Inc.

7. Organizing and Planning a Large Scale Retail Rollout -- Chico's FAS, Inc.

GRAND CANYON 9 - 10

Chico's FAS has emerged as the premier turn-around story in specialty retail expansion. Following the severe economic crises that occurred in the US during 2007-2008, Chico's FAS has significantly increased their sales earnings exponentially. A key component in this dramatic recovery is their current commitment to increasing their brick and mortar base to approximately 125 stores per year over the next 4-5 years. Additional growth is anticipated in their efforts to expand into the International market.

Chico's FAS, Inc. through its brands – Chico's, White House | Black Market, Soma Intimates, and Boston Proper – is a women's specialty retailer offering sophisticated, casual-to-dressy clothing, lingerie, and complementary accessories. The interactive program of this topic will examine the recent and continuing efforts of the Chico's FAS, Inc. Store Design and Construction department to support the aggressive expansion plans of the company.

Speakers:

JACKIE FRANCIS
Vice President of Store Design & Construction
Chico's FAS, Inc.

ADAM MCCOWN
Director, Store Design and Construction
Chico's FAS, Inc.

GREGOR Y SCHLEGEL
Senior Director of Store Design and Construction
Chico's FAS, Inc.

3:00 – 4:00 pm

Workshops

Be sure to join in on one of these interactive and educational workshops. Each session will focus on a relevant industry topic, such as: financing and developing in the current economy; new formats and business strategies; sustainability; diversity and much more. The workshops will be focused on planning, development, construction and design and will be led by top professionals. The workshops will include both presentation and group discussion to maximize your opportunities to share and exchange ideas

8 - Design Interactive Charette- SESSION 2: Socializing the Retail Environment

GRAND CANYON 3 - 5

In our rapidly changing world, one thing that remains constant is our need to gather. Retail is uniquely positioned to be a focal gathering place, but the classic town square needs to be redefined to remain viable. In this session, we will go beyond talking about what changes are needed and work in small teams to define and show what the future town square should be.

Workshop Leaders:

LORI BONGIORNO
Associate
M+A Architects

MAUREEN BOYER, AIA
Senior Associate
Gensler

MARK BULMASH
SVP, Development
The Howard Hughes Corp.

9 - HVAC 5001 - Walmart and Target debate advanced sustainable design practices

GRAND CANYON 1 - 2

Engineers from Walmart, Target and Larson Binkley debate cutting edge HVAC design. This session provides case study examples of how leading companies have used internal technical expertise to optimize design and performance of HVAC systems at lowest life cycle cost. Focus will be on advanced design strategies to reduce life cycle cost, promote sustainability, save energy, and ensure continued optimized operation.

Topics include Energy Modeling, Building Controls, Automated Fault Detection and Diagnostics, Performance Based Design Practices, Codes and Standards, Pilot Testing, Regional Design, and Partnerships with Manufacturers. Reality factors limiting cutting edge design such as economics, available equipment, operational complexity, and risk avoidance will be discussed. The easiest engineering is not usually the best.

Workshop Leaders:

CHRISTOPHER R. LARSON, P.E., P.ENG., LEED®AP
President
Larson Binkley, Inc.

JAMES MCCLENDON BSME, PE, LEED®AP
Director of Engineering
Walmart Stores, Inc.

SCOTT D. WILLIAMS, PE
Group Manager
Target Corporation

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10 - BIM: What Does This Mean?

GRAND CANYON 6

The design and construction industry has come a long way from hand drafting. Responding to increased size and complexity of projects, our industries adopted Computer Aided Design (or "CAD"). In recent years, that complexity has not only increased exponentially, it has begun to involve something new: unending amounts of design, construction, and operational information that keeps projects on budget, uses construction time and resources efficiently, and allows those who maintain and use a space to be constantly informed about its lifecycle status. While it may seem as if the design and construction industries constantly move from one acronym to another, this shift is a giant leap forward. In this workshop we'll discuss Building Information Modeling (or "BIM"). We'll go through the differences between CAD and BIM and explain its basic principles. We'll also talk about how the design, documentation and delivery processes have changed with the adoption of BIM. Finally, we'll talk specifically about how the Retail industry can take advantage of both the current abilities, as well as the future possibilities, of Building Information Modeling as well as how to start doing it.

Workshop Leaders:

DAVID GLOVER
Design Director
Gensler

SCOTT ROSENBLOOM

Northeast Regional Building Information Technology Director
Gensler

11 - How to keep your project team on track with Owner's objectives, budget and schedule

GRAND CANYON 7

An interactive, audience participation on discussing the ways in which you keep your Project Team on track relative to an Owner's program objectives, budget and schedule. With so many moving parts, pieces and team players, what tools do you use to keep other team members focused, and more importantly, maintaining the core of the Owner's program, objectives, budget and schedule. Workshop will comprise of a panel of experts including: Jim Kreps - Developer / Owner (Facilitator), John Hampton (Architect), Jon Ruda (Development Manager), Ben Shearer (Retailer), and Don Davis (Contractor).

Workshop Leaders:

DON DAVIS, SCDP
Vice President
VCC

JOHN HAMPTON
Associate Principal
OMNIPLAN Architects

JIM KREPS, AIA, LEED AP BD+C
Senior Director, Planning & Design
General Growth Properties

JON RUDA
Development Manager
Development Management Associates, LLC

BEN SHEARER
Director of Construction
Fresh and Easy Neighborhood Market

12 - New Borders: Design and Development in Latin America

GRAND CANYON 8

The term "Latin America" describes 21 countries south of the US-Mexico border. Although united primarily by language, they represent a diverse group of cultures, each with its own nuances for developers, architects and contractors doing business there. This session explores this vast collection of established and emerging retail market through the eyes of a developer, a project manager, an architect and a retailer, each with direct experience in creating successful retail destinations throughout the region. Case studies will include projects in Mexico, Panama, Costa Rica, and Brazil." Attendees will learn about how climate impacts retail design in the rainy season, how US developers are riding the crest of the development wave in Brazil, why security is critical in cultures with wildly diverse income levels, and how a network of families drives real estate development in Central America.

Workshop Leaders:

CAREN EASTERLING
Director of Planning and Design
H-E-B Grocery Company

JEFFREY J. GUNNING AIA, LEED AP
Senior Vice President
RTKL Associates Inc.

JORDAN MALUGEN
Director
Prudential Real Estate Investors

DAVID RHODES
President
ACS: Architectural Construction Services

4:15 – 5:15 pm

U.S. Design and Development Awards Presentation

GRAND SAGUARO BALLROOM



ICSC will recognize the premier shopping center and retail achievements in the United States. Awards will be given for outstanding achievement in design and development of retail properties and retail store design.
Presenter:

5:15 – 6:00 pm

VIP Reception

(By Invitation Only)
WILDFLOWER BALLROOM C

6:00 – 7:30 pm

Networking Reception

GRAND SONORAN E F G

Friday, November 30

8:00 am – 12:00 noon

Registration

GRAND CANYON FOYER

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8:30 – 9:30 am

Breakfast Roundtables

GRAND SAGUARO BALLROOM

Don't miss these small, highly interactive group sessions produced to build on relationships, education and interactions. They combine high value continuing education opportunities with significant interest topics addressing issues of concern to retailers, developers and other shopping center design and construction professionals.

A complete list of Topics and Leaders is available at the Registration Desk

9:30 – 11:30 am

CDP Global Certification Review

(Separate Pre-Registration Required)

GRAND CANYON 9



It's time to take the mystery out of the ICSC certification process and get on the fast track to get ICSC Certified. Convenient and practical, this 2-hour Certified Development, Design and Construction Professional (CDP) prep course, ideal for architects, engineers, contractors and developers, is designed to familiarize CDP candidates with the process, qualifications, content, format and scoring. CDP have specialized expertise in site selection, acquisition, design, construction management, project scheduling and phasing, tenant coordination, cost management, sustainability, regulatory codes and safety. The highlight of the course is a mock exam patterned after an actual CDP exam which will be graded and discussed in depth as your ICSC Certified instructor helps you identify your strengths and weaknesses, discover important test-taking techniques and develop a targeted study plan.

PATRICK INABA, SCDP

Vice President, Construction and Tenant Services
Federal Realty Investment Trust
Rockville, MD USA

GORDON "SKIP" GREEBY, PE, SCDP

President
The Greeby Companies, Inc.
Lake Bluff, IL USA

9:45 am – 11:15 am

Concurrent Sessions

A - The Black Box: Guaranteed 10% Savings, The value of an in-house staff of experts vs having a primary consultant provide services for an owner.

GRAND CANYON 10 - 11

This "Black Box" isn't a cutting edge new gadget but rather the value obtained from owner driven design and operational decisions. Companies recognized for cost effective and efficient construction and operational practices will discuss how internal technical expertise or a strong relationship with a consulting firm apply "owner focused thinking" in driving designs that are in the long term best interest of the owner. Owner involvement in purchasing decisions; involvement in taking calculated risk; partnering with design firms to minimize their liability of taking design risk; and owner involvement in codes and standards development (ASHRAE, ICC, etc) all provide incremental economical benefit and enhance sustainable practices.

Moderator:

GEORGE SCHMIDT
Associate Vice President
Larson Binkley, Inc.

Panelists:

JAMES MCCLENDON
Director of Engineering
Walmart Stores, Inc.

JOE WEBBER

Project Manager, Victoria's Secret
Limited Brands Store Design and Construction

SCOTT D. WILLIAMS, PE

Group Manager
Target Corporation

B. Retail Transformation Strategies, Bid/Construction Docs, Timeline, Labor, Contracts & Permitting

GRAND CANYON 12 - 13

This workshop will discuss the processes and organizations involved in implementing new trends in retail shops. As Retailers transform the shopping experience to keep the customer's interest, the design, development, construction and ownership teams must work together to make it happen. This will be an interactive discussion of the possible strategies to successfully deliver new projects - from various points of view.

Moderator:

SCOTT TITMAS, CDP
Vice President of Construction (East)
Westfield

Panelists:

DAVID MEYERS, SCDP
Division Vice President
The Whiting Turner Contracting Co.

JOHN SABATOS

President & C.O.O.
Rycon Construction, Inc.

HANK DAWSON

Construction Services Director
jcpenney

JANE W. DAVIS

Vice President, Construction Services
jcpenney

MICHAEL CLACK, C.B.O.

Chief Development Officer
City of Scottsdale

11:30 am – 12:30 pm

Luncheon Roundtables

GRAND SAGUARO BALLROOM

Don't miss these small, highly interactive group sessions produced to build on relationships, education and interactions. They combine high value continuing education opportunities with significant interest topics addressing issues of concern to retailers, developers and other shopping center design and construction professionals. A complete list of topics and roundtable leaders will be included with your registration materials.

12:30 noon

Conference Adjourns

For a complete listing of our Speaker Biographies, please visit www.CenterBuild.org

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PROGRAM PLANNING COMMITTEE

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Robert H. Mitchell, SCDP
2012 Program Planning Committee
Chairman
The Whiting-Turner Contracting Co.



Steven J. Miazga, P.E., CDP
2012 Program Planning Committee
Co-Chair
R.A. Smith National Inc..



Stacey Berthon, SCDP
Hoar Construction



Doug Betz, SCDP



Maureen Boyer, AIA
Gensler



Charles S. Burkert, SCDP
Brixmor



Shelley R. Clark, CDP
Magnusson
Klemencic
Associates



Gene Colley, SCDP
Royal Seal
Companies



Judy Cunningham



Sean T. Cutt, SCDP
Broadstone Real
Estate



Jane Davis
jcpenny



Jim Dobbie, SCLS
Hunt
Development
Group



Bryan G. El-Zoghby
AIA, LEED AP
Taubman



Stephen Gallant, SCDP
Jos. A. Bank
Clothiers



J. James P. Gelose
DLR Group



Michael T. Greeby, SCDP
The Greeby
Companies, Inc.



James B. Heller, SCDP
ka Architecture



Justin Hill, AIA, LEED AP
MulvannyG2
Architecture



Sarah Huie Coleman
Huie Design, Inc.



Rod Johnson
Nordstrom



Robert Jordahl
Belk Department
Stores, Inc.



Jud Kline
Herschman
Architects, Inc.



Mike Kolakowski
KBE Building
Corporation



Jim Kreps, AIA, LEED AP BD+C
General Growth
Properties



R. Antonio "Tony" Marshall, SCDP
RAM Contracting
Services, LLC



Bryan McFarland
Alberta
Development
Partners, LLC



Amy Murdock, PE
Code
Consultants, Inc.



Lonnie G. Peterson, SCDP
Cuhaci & Peterson
Architects



Donald A. Pobst, SCDP



John W. Sabatos, SCDP
RYCON
Construction, Inc.



Todd Sachse, SCDP
Sachse
Construction



Mark Salvetti, SCDP
Stirling
Properties



Matthew Schimenti
Schimenti
Construction



George Schmidt
Larson Binkley



Bruce H. Schmiedl, AIA, CSI, NCARB



John R. Thornton, SCDP
C.W. Driver



Mark Trommsdorff, SCDP
Kimco Realty
Corporation



Chandler Weekes
Weekes
Construction



Daniel J. Willenbring
Target
Corporation



Julie Zamudio
Lend Lease, Inc.

**ADVISORY
COUNCIL**



Ronald L. Braun, SCDP
RLBraun Consulting, LLC



Bruce Quisno
Macy's Inc.



Richard S. Feldman
Feldman Development Partners



Brent Reid
The Winter Construction Company



John M. Genovese, SCDP, SCLS, SCMD, SCSM
Westfield LLC



James P. Ryan, AIA
Retired



Gordon "Skip" Greeby, SCDP
ICSC Trustee
The Greeby Companies, Inc.



Dale E. Scott, SCDP
SIKON Construction Corporation



Lance K. Josal, SCDP, FAIA
RTKL Associates Inc.



Martha Spatz, SCDP
Development Management Associates, LLC



J. Howard Nudell, SCDP, AIA
NUDELL Architects



Richard H. Tilghman, SCDP
Pepper Construction Group



Richard P. O'Leary, SCDP
Retired



James Tinkum, SCDP
Retail Development Design and Construction Consultant



Gary O'Nesti
Gary O'Nesti Associates



John C. Ward, SCDP, FAIA
505Design, Inc.



J. Thomas Porter, SCDP, AIA
tvsdesign

Not Pictured:
Peter A. Ryhlick
Cyril Urbancic, Retired

PLATINUM SPONSORS

C.W. Driver

BUILDERS SINCE 1919

C.W. DRIVER

C.W. Driver is a premier builder serving the Western United States since 1919. While our commitment to quality and customer service has not changed over the years, we have successfully adapted to the changes in construction methods, technology and building complexity that have occurred over time. This includes established expertise in BIM (Building Information Modeling) and sustainable building practices. This expertise and adaptability enables our teams to better coordinate with the client, architect and subconsultants on each of our projects, resulting in on-time, on-budget project delivery. C.W. Driver also offers a range of construction delivery options including general contracting, design/build and construction management, enabling us to continue to serve our long-standing clients as their legal and financial needs change. Because we focus on quality, technology and project delivery, we have been able to deliver projects in a broad range of market sectors including education, healthcare/biomedical, entertainment, retail, industrial and civic. We have adopted a regional approach with offices in Los Angeles, Irvine, Ontario, San Diego and San Mateo. This way we are able to establish local knowledge relating to subcontractors, cost trends, city agency requirements and the labor force; fundamental information that enables us to pass on value and excellent service to our clients.

DriverSPG

SPECIAL PROJECTS GROUP

DRIVER SPG

Today, more than ever, there is a focus on social responsiveness and sustainability, resulting in many adaptive re-use, renovation, modernization and smaller new construction projects. In order to become a player in this expanding market, C.W. Driver has established a Special Projects Group, Driver SPG, focusing on projects \$10-15 million. Historically, Driver has not targeted these projects, specializing instead on large scale new construction and project management. Driver SPG is a standalone company headquartered in Anaheim and will serve all of Driver's key regions: Los Angeles, Orange, Ontario, Ventura, San Diego, as well as Northern California. Operating with less overhead, Driver SPG provides cost-effective project delivery without sacrificing the high level of quality and service that has made C.W. Driver a premier builder. Structured to self-perform work and provide lean management teams, Driver SPG will benefit from enhanced efficiency and flexibility. At the same time, Driver SPG will have access to C.W. Driver's advanced technological resources including Building Information Modeling (BIM), and proven cost and time management systems.

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EMJ Corporation

EMJ Corporation is a privately owned national Construction Services company, headquartered in Chattanooga, TN, which specializes in the commercial and renewable energy industries. Established in 1968, our company is licensed to build in 44 states and Canada. Today, EMJ has grown to become an award winning construction services firm with revenues exceeding \$500 million in 2011. We provide pre-construction and construction services throughout the United States from our offices in Chattanooga, TN, Dallas, TX, Boston, MA, Memphis, TN and Sacramento, CA to serve our clients' regional needs. EMJ is nationally recognized as one of the Top 150 Construction Firms in the United States. EMJ's success can be attributed to our commitment to develop lasting relationships. Creating team synergy by working as an "Owner Advocate" differentiates EMJ from our competition. EMJ is committed to surpassing the expectations of our clients and our project portfolio is a testament to our commitment to deliver quality. Our extensive list of repeat clients is a testimony to EMJ's foundation principles of honesty, transparency and respect.

PLATINUM SPONSORS

HIGHLAND

A S S O C I A T E S

architecture | engineering | interior design

Highland Associates

Highland Associates was founded in January 1988 by a team of architects and engineers and is based on the principles of design excellence and service. Highland Associates is a full service Architectural/Engineering/ Interior Design firm with in-house resources of over 190 employees including 15 LEED certified Architectural and Engineering professionals. The principals at the firm have over 30 years of retail design experience. Some of our major retail clients include Macy's, Bloomingdale's, Elie Tahari, Elizabeth Arden, the Gap, Urban Outfitters, Sephora, Lord & Taylor, Anthropologie and Bass Pro Shops.

PLATINUM SPONSORS

HOAR CONSTRUCTION

Hoar Construction

Hoar Construction has been known for our expertise in retail construction since 1959 when the company built one of the nation's first enclosed mall in Birmingham, Alabama. Since then, Hoar has built in excess of 105 million square feet of retail space. As our clients and their projects have grown, so too has Hoar. While the company is involved with projects of all sizes, it is not unusual for some of our larger, mixed-use projects to exceed \$100 million. The principles that were established by company founders in 1940 continue to guide Hoar Construction today – to build solid, long-term relationships with our clients and design team partners by delivering high quality construction projects that provide lasting value. With offices in Birmingham, Houston, Orlando and Nashville, Hoar continues to offer construction management and general construction services on challenging projects throughout the country. For more information, please visit our website at www.hoarllc.com.

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Kimco Realty Corporation

Kimco Realty Corporation, a real estate investment trust (REIT), owns and operates North America's largest portfolio of neighborhood and community shopping centers. As of June 30, 2011, the company owned interests in 946 shopping centers comprising 138 million square feet of leasable space across 44 states, Puerto Rico, Canada, Mexico and South America. Publicly traded on the NYSE under the symbol KIM and included in the S&P 500 Index, the company has specialized in shopping center acquisitions, development and management for 50 years. For further information, visit the company's web site at www.kimcorealty.com.

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m c g a r c h i t e c t u r e

MCG Architecture

MCG Architecture, an industry leader for more than 85 years, is a solution-driven practice whose primary objective is to identify and exceed our clients' expectations. Providing a full range of architecture from pre-development through final occupancy, we have developed a broad understanding of the complex criteria involved in the design of both established and evolving retail destinations. MCG has a nationwide staff of professional architects and planners, diverse office locations and multiple-state licensing providing close proximity to projects and clients throughout the United States. From regional malls and neighborhood centers, to re-developments, mixed-use venues, tenant improvements, entertainment districts and lifestyle developments, destination tenants and food services facilities – our goal is to provide quality services while designing innovative, exciting projects that meet established client requirements. For more information regarding our office locations, firm contacts, state licensing, specialized services and varied project types, please access our web site at www.mcgarchitecture.com.

PLATINUM SPONSORS

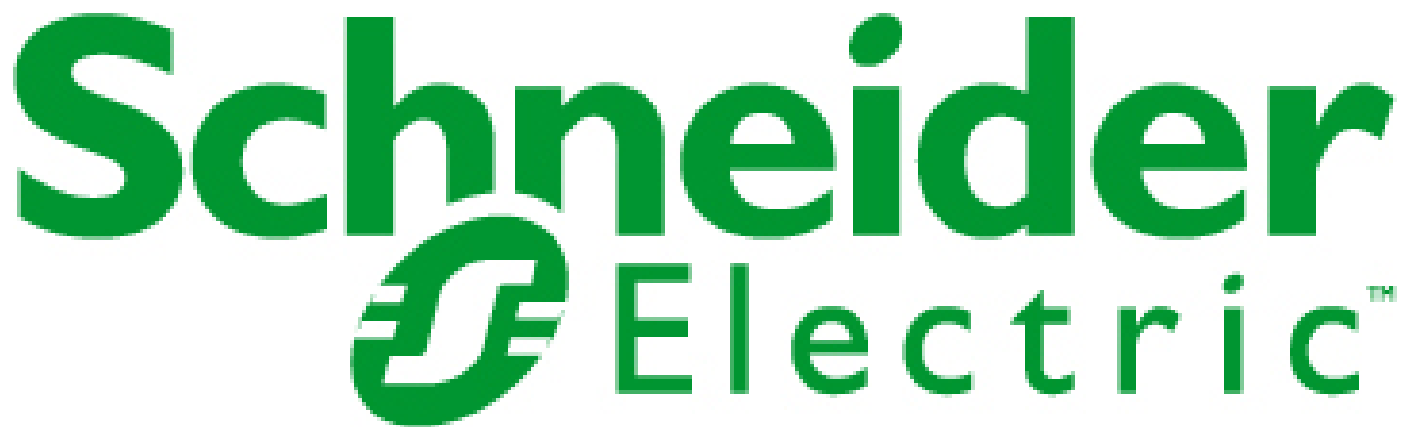


AN ARCADIS COMPANY

RTKL

Regularly recognized as the world's leading retail architecture, planning and design practice—and the recipient of more than 80 ICSC awards since 1981—RTKL has driven the evolution of the industry from traditional shopping centers to today's vibrant mixed-use districts. The firm's collaborative process incorporates a range of services to create seamlessly integrated environments that enrich lives, enhance communities and regenerate urban centers. From ground-up developments to strategically targeted renovation and repositioning, RTKL has developed a portfolio of market-dominant retail destinations in more than 65 countries. Part of the ARCADIS network since 2007, RTKL employs some 1000 professionals in Abu Dhabi, Baltimore, Beijing, Chicago, Dallas, Dubai, Jeddah, London, Los Angeles, Miami, Shanghai and Washington, D.C.

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Schneider Electric

As a global specialist in energy management with operations in more than 100 countries, Schneider Electric offers integrated solutions across multiple market segments, including leadership positions in Utilities & Infrastructures, Industries & Machine Manufacturers, Non-residential Buildings, Data Centers & Networks and Residential. Focused on making energy safe, reliable, efficient, productive and green, the company's 130,000 plus employees achieved sales of about 31 billion US dollars (22.4 billion euros) in 2011, through an active commitment to help individuals and organizations make the most of their energy. www.schneider electric.com/us

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TAYLOR BROS.
CONSTRUCTION CO., INC.

Taylor Bros. Construction Co., Inc.

Taylor Bros. Construction was originally established in 1933 as a family run business and was incorporated in 1969 as Taylor Bros. Construction Co., Inc. One of the reasons for Taylor Bros.' success and longevity is the variety of services it offers its clients; from construction management on multimillion dollar projects to maintenance work for a property owner. In 1993, the Harmon Group purchased controlling interest in Taylor Bros. This alliance with Harmon Construction and Harmon Steel brought substantial heavy concrete, steel erection and steel reinforcement experience, which elevated Taylor Bros. to new heights in the construction marketplace. With this merger, Taylor Bros. Construction Co., Inc. became a certified MBE, and in 1997 became a National Corporate Plus Member of the National Minority Supplier Development Council (NMSDC). Over the past decade Taylor Bros. expanded from a local contractor to a regional contractor and over the past few years to a national contractor. Today Taylor Bros. has clients that require services throughout the Midwest and across the Country. The customer base for Taylor Bros. consists of retail, educational, industrial, military, healthcare, gaming and religious clients. Taylor Bros. has experienced project managers and superintendents that specialize in each of these areas bringing the best of the best to each project. Taylor Bros. provides a wide array of services which include: Construction Management, General Contracting and Self-Perform Work including Carpentry, Concrete and Fixture Installation. Looking to the future with the hope of continuing its long-standing goal of leaving a legacy in every project it encounters, Taylor Bros. Construction Co., Inc. will not change the character or standards that has brought them to where they are today. We will continue to value each person, from the world renowned architects we work with to the small maintenance customer, with the utmost respect and integrity.

PLATINUM SPONSORS



TRIAD

RETAIL CONSTRUCTION, INC.

Triad Retail Construction Inc.

Triad Retail Construction, Inc. is a nationwide full service commercial general contractor that strives to maintain its solid reputation in the commercial construction arena, with hundreds of projects nationwide and in Puerto Rico completed each year, on time. Triad offers a complete array of design and contracting services, together with the highest level of supervision; in house carpentry and interior finishing crews; in conjunction with a solid base of highly qualified, and proven, nationwide/local subcontractors. Triad Retail Construction, Inc. prides itself on its ability to meet new challenges; with employees that are encouraged and praised to deliver outstanding and professional customer service; ensuring that every and any idea that can improve a project, is never missed, and is always under consideration. Triad Retail Construction has grown over 80% year on year, since 2008, through innovation, hard work and integrity that are the keys to our success.

PLATINUM SPONSORS



Whiting-Turner Contracting Co.

As Whiting-Turner celebrates 103 years in the industry, three important concepts are apparent. First, a value system based on integrity and customer dedication. Next, employing engineers to run the company. And finally, a history of growth and development led by its young people. This is a company that has been driven from the bottom up. Whiting-Turner is a nationwide construction company providing construction management, general contracting, and design/build services for retail facilities including open air centers, big box, anchor stores, life style centers, mixed use centers, regional malls and power centers. Backed by over 45 years of extensive retail industry experience Whiting-Turner provides high quality construction services aimed at exceeding expectations and delighting the customer from first contact to final close out, on all projects large and small. We have consistently been ranked in the top 5 largest General contractors by Retail Traffic and have completed nearly \$4 billion of Retail work in the past 5 years, with over 100 retail clients.

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Since 1959

DF Pray, General Contractors

Since our founding in 1959 D.F. Pray has been building excellence by specializing in professional, hands-on, general contracting services nationally. With over 53 years of quality construction, D.F. Pray is a single-source contractor providing services that include preconstruction, construction management and general contracting. Our portfolio includes ground up, new construction, remodels and renovations including roll-outs, tenant fit-outs, as well as commercial/industrial facilities, executed through our offices: Main Office & Corporate Headquarters; Seekonk, MA; San Francisco, CA; Boston, MA; Manhattan, NY; Raleigh, NC; and Nashville, TN. Our retail clients include CVS Pharmacy, TD Bank, Cumberland Farms, Price Chopper Supermarkets, Saks, Lord & Taylor, and TJX Corp., to name a few.



Evoco, Inc.

Evoco provides construction program management software to control costs across projects, banners and locations to save time and improve performance from conceptual development, to final construction. With our software suite, each module can be used individually to address an industry need for management of documents, bidding, change orders, invoicing and inspections, with the option of layering analytics and project information management on top. Or the software suite can be combined to provide a powerful way of managing construction programs and capital projects with reporting on expected costs, actual costs, variances, and the ability to analyze by store type, project, year, and manager among other variables across your program. To find out more please visit www.evoco.com/fuze

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Graycor Construction Company Inc.

Coast to coast, Graycor Construction brings more than five decades of experience and know-how to our entertainment, retailer and shopping center owner/operator clients. We have never stopped pursuing and perfecting ways to exceed our clients' expectations. In new construction and renovation, our proactive management style, value engineering, sophisticated project planning systems and focused constructability methods enable our team to manage projects more aggressively without sacrificing safety and quality. Collaboration is the name of the game in commercial construction. Building the structure is just one piece of the process. We provide detailed planning, source the best materials, find the right subcontractors and craft specialists for the job, and manage your project hands on, from preconstruction to completion. Also, continuous improvement is essential. That's why, each year, we invest our own effort and expense into developing an infrastructure designed to better deliver what matters most. Quality-assured results. On-time completions. Mitigated risk. And relentless attention to your every need. To understand the difference true partnership can make, experience it yourself. Start building something more with Graycor.



JPRA Architects

For over 30 years, JPRA Architects has specialized in planning, architecture, interior design, lease administration and environmental graphic design services to the retail, mixed-use, hospitality, entertainment and commercial office sectors. Our projects involve uncommon strategies and innovative designs to meet our clients' goals while immersing the guest into a strategically designed environment providing them with a most memorable experience. JPRA projects have also garnered awards for complementing the region in which they are located while providing proven long-term asset value to the Client. We are committed to adding enduring value to each and every project. We are a client-driven firm. With customer service at the forefront of our business, we go beyond the conventional services offered by most design firms. JPRA provides the full range of architectural services including planning, project design, interior design + FF&A, construction documents, environmental and graphic design, signage + wayfinding, and field administration, lease administration services and purchasing.

GOLD SPONSORS



MAGLIN™

Site Furniture

Maglin Site Furniture

Maglin Site Furniture manufactures a broad range of innovative, high quality site furniture utilized in public environments throughout North America for over 30 years. Maglin's respected reputation has been earned by delivering aesthetically pleasing, durable furniture at a fair price and by servicing our customers to a level beyond their expectations. Maglin provides multiple options for branding and co-branding of products, catering to the specific and often subtle brand requirements of owners and managers. Encompassing new developments or existing facilities we work with your internal selection teams and/or contracted architects to provide the most appropriate product solutions for each environment. Visit our website at www.maglin.com to see our entire product line of Recycle Units; Trash Containers; Benches; Bollards; Bike Racks; Planters; Patio Enclosures; Ash Receptacles; Cluster Seating; and Custom Site Furniture Requirements.



RMC - Constructors

RMC Constructors was founded in 1983. Almost immediately, we developed a knack for and an interest in retail projects. Today we handle most types of commercial development providing a full range services in the Retail, Industrial and Medical sectors of construction. With licensing throughout the Western United States and our company culture of service integrity and teamwork, RMC Constructors is able to serve our clients growth needs. We are ICC certified for commercial, retail, and industrial projects in all fifty states. In addition to our ICC certification, we are WBE Certified with the California Public Utilities Commission and a USGBC LEED company.

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Schimenti Construction Company

Schimenti Construction is a New York based general contractor specializing in retail construction. Headquartered in Ridgefield, CT, we are recognized as one of the premiere general contracting firms serving the northeast. The dynamic and long-term relationships we enjoy with our clients have earned Schimenti Construction the respect of an ever expanding and demanding industry. Our company's background reaches three generations in the industry and is based on providing quality construction and a commitment to client service.



Schnackel Engineers, Inc.

Schnackel Engineers, Inc. is a national Mechanical, Electrical, Plumbing and Fire Protection engineering consulting firm. We are licensed throughout most of North America and have office locations in Los Angeles, New York and Omaha. We have become a leader in the commercial building industry by providing efficient, reliable, innovative and cost effective MEP/FP services to the retail, shopping center and multi-use market sectors. Our consulting firm has designed well over 11,000 projects and has designed millions of square feet of commercial and retail properties across the Continental US, Hawaii, Puerto Rico and Canada. In 2010 Schnackel Engineers officially rolled out the use of AEA Integration, a revolutionary new design process which significantly enhances MEP/FP design, greatly reducing the costs associated with the construction of MEP distribution systems. AEA Integration produces better, more accurate drawings and is faster, with inherently more sustainable designs than conventionally engineered MEP distribution systems. AEA Integration represents a fundamental shift in the way that MEP/FP systems can be optimized for today's construction environment. Faster, Better, Cheaper and more Sustainable than conventionally engineered systems. Welcome to the New Paradigm.

GOLD SPONSORS



Target Corporation

Minneapolis-based Target Corporation (NYSE:TGT) serves guests at 1782 stores across the United States and at Target.com<<http://Target.com>>. The company owns more than 1,500 of its store locations, and its real estate portfolio also includes 37 distribution centers and more than 250 offices worldwide. Target's Property Development team helped orchestrate more than \$2 billion of renovations at stores nationwide over the last two years to expand fresh groceries. Target also opened 5 smaller-format CityTarget locations in 2012, and plans to open 125 to 135 new stores in Canada beginning in 2013. Since 1946, Target has given 5 percent of its income through community grants and programs; today, that giving equals more than \$3 million a week.



VCC Global

Celebrating its 25-year anniversary, VCC has established a reputation as a top leader in commercial construction nationwide. With seven regional U.S. offices, VCC has completed projects worth billions of dollars across a wide spectrum of market sectors including a vast number mixed used, shopping mall and power retail centers. Each project is successful because of the expertise and commitment to excellence inherent within VCC's framework. For many consecutive years, VCC ranks in the Top 150 contractors according to the ENR magazine's yearly report. As a member of the United States Green Building Council, VCC is respectful of the environment and employs sustainable practices. A key to our accurate and efficient project performance is the implementation of the latest technological tools. Our vision is to build a tradition of quality construction practices by giving extra effort with an emphasis on innovation. Integral to the concept of quality is our adherence to the highest professional and ethical standards, which is the hallmark of our company's foundation. VCC's pattern of excellence continues today, and remains the blueprint for our success in the future.

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Asa Carlton, Inc.

Asa Carlton, Inc. is a retail-focused General Contractor and Subcontractor licensed throughout the United States and in Puerto Rico. As we celebrate our first decade in the construction industry, Asa Carlton remains focused on serving our clients with expertise and integrity across the country. Our unique approach to the construction and renovation of retail projects nationwide has allowed us to be a part of successful teams building or remodeling stores for JCPenney, Kohl's, Gap and others; whether we are working directly for these retailers as their preferred General Contractor, or as a Subcontractor performing the drywall, flooring, and fixture scopes of work for some of the best large General Contractors in the business, our goal remains the same – to successfully and safely manage the construction of retail spaces within the schedule and budget parameters defined by our clients. But we don't stop there – we exceed the expectations of our clients from project inception to closeout, and ultimately deliver a high quality product to these clients, just as they do for their customers. Asa Carlton team members pay particular attention to the communication process throughout each project, and bring to the table retail-specific experience allowing our clients - Owners and GC's alike - to focus on their end user. And we hope to build long-lasting working relationships with our customers while we're building retail spaces.....learn more at www.asacarlton.com.



DEVELOPMENT MANAGEMENT ■ PROJECT MANAGEMENT ■ TENANT COORDINATION

The Greeby Companies, Inc.

Since 1978, Greeby has provided tangible and measurable value to our commercial real estate clients. Our Development Managers, Project Managers and Tenant Coordinators are top-level executives who have overseen mixed-use, lifestyle, community or regional mall, office and industrial projects for regional and national Owners and Developers. Now in our 32nd year, our company has a reputation as the nation's premier Owner's Representative company. Our knowledge and relationships are unparalleled in the design and construction industry, enabling us to maximize the value of your project. In fact, our goal is to build long-term, mutually beneficial relationships with and for each of our clients. You have our word on it.



CODE CONSULTANTS, INC.

Code Consultants, Inc.

Code Consultants, Inc. (CCI) is a nationally recognized fire protection engineering, life safety, and accessibility consulting firm. Founded in 1973, CCI has become an industry leader, providing a diverse range of crucial fire protection, life safety, and accessibility consultation and fire protection design services including:

- Building and Fire Code Consulting
- Life Safety Consulting
- Accessibility Due Diligence
- Accessibility Plan Review
- Fire Sprinkler Design
- Fire Alarm Design
- Fire and Egress Modeling
- Hazardous Materials Analysis
- Litigation Support

CCI offers the most comprehensive, individualized services, provided by the industry's most conscientious and experienced fire protection and accessibility professionals. Our mission is to offer our clients innovative, effective solutions to their fire protection, life safety, and accessibility requirements. Our goal is to provide complete customer satisfaction as we meet and exceed our clients' needs through superior quality, responsiveness and timeliness.

CCI...The Fire Protection, Life Safety, and Accessibility Experts.



Macerich Company

Macerich is a fully integrated self-managed and self-administered real estate investment trust, which focuses on the acquisition, leasing, management, development and redevelopment of regional malls throughout the United States. Macerich now owns approximately 64 million square feet of gross leaseable area consisting primarily of interests in 63 regional shopping centers. Additional information about Macerich can be obtained from the Company's Web site at www.macerich.com.

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R.A. Smith National

*Beyond Surveying
and Engineering*

R.A. Smith National Inc.

From the early shopping malls of the 1960s to today's distinctive shopping destinations, R.A. Smith National holds a legacy of retail development. We provide site design from due diligence through construction administration. Our design teams' services include civil engineering, site planning, landscape architecture, irrigation design, water resources engineering, ecological services, 3D visualization, 3D laser scanning, GIS, land surveying and construction administration. Our eye for detail comes from the extensive experience of designing more than 100 major shopping centers. Knowledge that makes a project efficient; Collaboration that makes design more effective; Designing for our clients' success. We have served our clients on projects throughout the United States from our corporate office in Brookfield, Wisconsin and branches in Appleton, Wisconsin, Pittsburgh, Pennsylvania and Irvine, California.



ROGERS ELECTRIC®

Rogers Electric

Rogers Electric is one of the country's leading electrical and lighting service providers for retail, commercial, food service and public sector properties across the U.S. We provide management, labor, materials and equipment for the installation and maintenance of electrical and lighting systems, and do it effectively across multi-site or single unit properties. Rogers Electric is self-performing with a coast to coast presence, and our team has the ability to mobilize regional and local teams to analyze, plan and execute new or existing projects. We provide cutting edge technology for energy efficiency and take pride in our reputation for professionalism and outstanding customer service. Our people are trained and conscientious, consistently delivering quality work, when you need it, every time. We have the power to get the job done.



Rain Bird Corporation

Headquartered in Azusa, CA., Rain Bird Corporation is the world's leading manufacturer and provider of water-efficient irrigation products and services. From simple beginnings in 1933, Rain Bird now offers the industry's broadest range of irrigation solutions including weather-based smart and central control, low volume drip and high-efficiency nozzles. Rain Bird has been awarded hundreds of patents, including the first in 1935 for the original impact sprinkler. Rain Bird's philosophy called The Intelligent Use of Water® is about using water wisely. We believe it is our responsibility to develop products and technologies that use water efficiently, helping customers reduce their water use while keeping their landscapes healthy and beautiful. Our commitment also extends to education, training and services for our industry and our communities. The need to conserve water has never been greater. We want to do even more, and with your help, we can. Visit www.rainbird.com to learn more.

Taubman

The Taubman Company

Taubman Centers, Inc. (NYSE:TCO) is a real estate investment trust engaged in the development and management of regional and super-regional shopping centers. Located in major markets from coast to coast, Taubman's shopping centers are among the most productive and profitable retail properties in the United States. Taubman owns, leases and/or manages 27 urban and suburban shopping centers in 15 states, including such landmark destinations as Beverly Center in Los Angeles, Denver's Cherry Creek Shopping Center, and The Mall at Short Hills in northern New Jersey. The company, as it has for over six decades, directly manages all key functions of the business, including development, acquisitions, center operations and leasing. Taubman Centers, Inc., founded in 1950, is headquartered in Bloomfield Hills, Michigan. The company's Taubman Asia subsidiary is located in Hong Kong. Additional information can be obtained from the company's website, www.taubman.com.

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W.D.S. Construction, Inc.

W.D.S. Construction, Inc. is a general contractor serving clients throughout the US. WDS is based in Wisconsin and is a preferred contractor for several retail companies, including Dick's Sporting Goods and Petco. Owned and operated by a fourth generation contractor, Ben Westra, WDS serves clients in the retail, industrial, healthcare, and educational markets. WDS clients boast their excellent customer service and attention to detail by all staff members.



Williams Company Southeast

Williams Company is an employee owned company focused on providing our clients with incredible client service in the commercial and institutional construction markets. Our roots take us back to 1920 when J.J. Williams established the company in Orlando, FL. Over 90 years and three generations of Williams' later, Williams Company still operates with our motto in the forefront, "Client Service is the Foundation of our Business." Over 80% of our work is with past clients, the other 20% are only one project away! Williams Company offers a multitude of services including, site selection, conceptual estimating, feasibility studies, constructability analysis, project management, scheduling, cost control, and quality assurance. Williams Company continues to maintain its' self-perform capability offering the most competitive pricing and scheduling in the concrete and carpentry arenas. With current offices in Orlando and Tampa, Williams Company continues to offer our services throughout Florida and the Southeastern United States. Please visit our website at www.williamsco.com. We look forward to being of service to you!



William A. Randolph Inc.

William A. Randolph, Inc. is a diverse national General Contractor. Our experience spans over half a century, the expertise of our people, even longer. William A. Randolph is constantly evolving to meet the highest expectations of clients. Since its founding in 1958, we have been known for our highly-trained engineers and for our commitment to our Customers. From the late 1960s through the early 1990s, Wm. A. Randolph concentrated on infrastructure projects throughout the Midwest. Over the last twenty years, William A. Randolph, Inc. has focused on diversification with a strong emphasis on Retail and Hospitality work which currently account for 75% of the company's annual volume. Now considered one of the premiere commercial contractors in the Midwest, we continue to grow our presence with the opening of an East Coast branch office in 2012. Our clients are wide ranging and include some formidable names such as; Kohl's, Wal-Mart, CVS, Best Buy, Bed Bath and Beyond, Home Depot, TJX Companies, Developer's Diversified, Super Value, Dominick's, Roundy's, Hyatt, Marriott, LaQuinta and Hilton Hotels along with a significant list of City's, Municipalities and Government Agencies. Our Mission Statement: William A. Randolph, Inc. is committed to providing quality buildings, on-time delivery, second to none customer service and communication, sustainable and 100% compliant construction practices and a safe work environment that will ensure a satisfied customer and sustained long term business partners.

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505Design, Inc.

As a young company with tremendous experience, 505Design specializes in project visioning, building design, environmental graphic design, planning, interiors, urban interiors/streetscapes, and print graphic design. With offices in Boulder, CO; Charlotte, NC; and San Francisco, CA; we employ architects, interior designers, environmental signage and graphic designers, as well as seasoned project managers. Focusing largely on creating the vision or project story (brand development) we offer comprehensive creative services to a wide variety of public and private clients. Driven by a goal of creating unique, culturally and regionally connected projects that relate directly to the aspirations of our clients, we identify the core values and goals of our clients to create a targeted message and design focused on differentiating and distinguishing projects in the marketplace. Our branding and design services help to launch strategic brands through tactics that successfully achieve the alignment of people, place and product.



Alcoa Reynobond

Innovative Dynamic Reynobond products offer a full range of corporate identity solutions giving designers greater control over projects' finished appearances. Sustainable design solutions with an exciting spectrum of architectural possibilities making your corporate identity stand out distinctively. Deploy CID program colors worldwide consistently and economically while reinforcing brand image.



Arrowstreet

Arrowstreet is a 50-person, multi-discipline design firm established in 1961. Our award-winning staff of architects, planners, and urban, graphic, and interior designers provides a full range of planning and design services, from programming and permitting to construction. Over the past 15 years, Arrowstreet has designed and delivered over 25 million square feet of retail destinations, including new malls, expansions, and renovations; lifestyle centers; mixed-use developments; and unique retail stores. Additionally, we have won numerous ICSC Design and Development awards for our retail destination designs. Retail projects have been particularly rewarding for Arrowstreet. We enjoy designing retail destinations that enhance the user's experience while adding lasting value to sites, and are strong advocates of regionally appropriate design. We take pleasure in being part of a team that values the qualities that distinguish the best places, and the special design elements that support shopping, recreation, and everyday experience. Some of our current and recent retail and planning work includes Chestnut Hill Square, Newton, MA; Patriot Place, Foxboro, MA; Freeport Village Station, Freeport, MA; Northshore Mall Expansion, Peabody, MA; Wayland Town Center, Wayland, MA; LL Bean, various locations; and Hannaford Supermarkets, various locations.



BOHLER
ENGINEERING

Bohler Engineering

Bohler Engineering provides civil engineering and consulting services from 13 offices throughout the Eastern United States. Our design professionals assist clients in navigating the land development process from site evaluation and due diligence through project completion. Bohler Engineering's services include civil and consulting engineering, program management, land surveying, traffic engineering, environmental consulting, geotechnical engineering, landscape architecture and permitting services. To learn more about our firm's experience and services, please visit www.BohlerEngineering.com



Cuhaci & Peterson Architects Engineers Planners

Cuhaci & Peterson is a nationally recognized Orlando, FL based firm celebrating 33 years of business. We offer Architectural, SMEP Engineering, Landscape and Planning services on a variety of project types. We strive at personalizing the experience of each client with focused knowledge, familiarity and confidentiality. We specialize in retail, commercial architecture and engineering services, but our services also encompass Landscape Architecture to Design to Planning to LEED studies.



Engineering Consulting Services (ECS)

Engineering Consulting Services, (ECS) is a national consulting firm founded in 1988 specializing in the related fields of geotechnical, environmental, and construction materials engineering. ECS employs a staff of more than 1100 people, including registered professional engineers and geologists, certified laboratory technicians and construction inspectors, field engineers, and support personnel. We provide our clients with innovative, cost-effective engineering solutions throughout all phases of development. We have over 45 offices along the Eastern Seaboard, Mid-West, and Texas.

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FRCH | DESIGN WORLDWIDE

FRCH Design Worldwide

FRCH Design Worldwide is a full service planning, architecture and design firm with expertise throughout North America and around the globe. Our markets are consumer focused, working with the leaders in retail center development, retail, hospitality and leisure entertainment. We believe in the cross-pollination of disciplines and market experiences, drawing on the expertise of our nearly 200 professionals to ensure that the best thinking is brought to bear in each situation. Current collaborations include a new outlet center, power center, and multiple regional mall and community center renovations and expansions. FRCH is also working with leading specialty, large format and department store retailers worldwide, and with hotel and leisure entertainment clients around the globe. FRCH is an innovator and thought leader integrating creativity and technical expertise to form with our clients successful solutions to business challenges and goals.



Fulcrum Construction

Fulcrum Construction is a national general contractor focused exclusively on the retail market. Founded in 2003, Mike Arasin & Darrin Austin created Fulcrum to offer comprehensive construction solutions to developers and retailers. The partners believed that providing construction expertise and putting our customers first would build long term relationships. Nearly 10 years later, Fulcrum is proud to have world-class clients that choose the company to build from Atlanta to Seattle and all points in between. We've spent the last ten years building great relationships across the nation and look forward to forging partnerships that bring value to our world-class clients.



Huie Design, Inc.

Since 1996, Huie Design has been working with architects, developers, and owners on projects to generate brands and entire environments that make a lasting impression, achieve market goals, and put patrons and visitors at ease. Our experience ranges over a diverse architectural style and spaces including: exhibit, retail, sporting events, corporate, hospitality, and mixed-use projects. Whatever the venue, we capably manage your project through all its phases from design to fabrication and installation; On time and on budget. Huie Design is a dynamic design firm with a lot of heart and incredible ideas that create exceptional environments along with award-winning designs. Our core is a process called Creative Fusion, where different disciplines, ideas, media and motifs merge and are reborn in a completely new context. Huie Design's work elevates and animates a space, creating a sense of comfort and security. Thriving on challenge, Huie Design infuses public spaces with their own distinct energy and character.



Ledcor Group

Now celebrating its 65th year, Ledcor Construction is one of North America's largest, employee-owned construction companies, specializing in the construction of shopping centers, big box retail chain stores, national department stores, and other retail-focused projects. We are also very active in the industrial, institutional, and high-rise/multi-family market sectors, and have a diverse portfolio of projects as well as many construction industry and safety awards. Our clients know they can depend on us to deliver their projects regardless of scope, size, and complexity - from tenant improvements, to major projects, to national construction programs. With 16 offices located across North America, we're in a unique position to support our existing clients' expansion plans as well as new customers who are expanding into new markets. We are currently assisting TARGET Canada with their planned expansion and roll-out into the Canadian market by opening as many as 19 new stores over the next 18 months.



OMNIPLAN Architects

Founded more than 56 years ago, OMNIPLAN has been a leading architectural firm with a commitment to design excellence since its inception. Our diverse portfolio of projects includes work of all types and scales and is based upon our core commitment to enriching the built environment by creating projects known for innovative and evocative architecture that elegantly endure the test of time. Our commitment to design excellence allows us to bring a unique perspective to every project, fostering innovation, relevance, and timelessness in the work. OMNIPLAN is Texas' only firm to have received five 25-year awards for enduring design excellence. In 2000, OMNIPLAN was named Firm of the Year by the Texas Society of Architects and in 2009 named Firm of the Year by the Dallas Chapter of the American Institute of Architects, an award given by our peers in recognition of a long history of distinguished architecture.



red media group LLC

red media group LLC, founded in 2012 as an affiliate of red architecture + planning LLC is a multi-media studio working with cutting edge technologies and techniques. We provide a full range of visualization services for a variety of industries - including urban design, architecture, and master planning. red's artists have diverse backgrounds in planning, design, engineering, architecture, and landscape architecture. Our services include 3D animation, video production, visual simulation, web development, and multimedia. Driven by a passion for functional design and the built environment, we are committed to creating useful content that exceeds our clients expectations.

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Sachse Construction

Sachse Construction, headquartered in Birmingham, Michigan, offers premium commercial construction services:

- Construction Management
- Design/build services
- LEED design evaluation and project certification
- General Contracting
- Tenant Coordination

Sachse is passionate about doing whatever it takes to ensure that every single detail of every construction project is done right - every time. This commitment is mirrored in the Sachse ethos of hard work, high standards, reliability and integrity. It's a commitment that's won the trust of clients from national retail chains to private and institutional owners since 1991 – Sachse has built millions of square feet of retail, restaurant, airport, education, office, healthcare, industrial, multi-family and hospitality space throughout the United States and Canada.

W.E. O'Neil Construction Co.

W.E. O'Neil Construction Company, Construction Manager/General Contractor, is entering its 87th year in business and 4th generation of family leadership. Since its establishment in 1925, W.E. O'Neil has expanded nationwide. Today, under the parent company of O'Neil Industries, Inc., the corporation is comprised of six related but highly individual construction companies in Chicago, Los Angeles, Ontario, Phoenix, Tucson, and Denver. This broadening move helps us serve our clients better, providing W.E. O'Neil with first-hand knowledge of regional needs while drawing upon each other's expertise. W.E. O'Neil offers a full range of professional services from preconstruction thru construction with 25% of work focused on the retail market nationwide. Clients we work with include Nordstrom, Crate and Barrel, General Growth Properties, Macy's Inc., and Macerich Company, just to name a few. Whether a mall, anchor store, or tenant space, let W.E. O'Neil build your retail project. For more information, please visit us at www.weoneil.com. W.E. O'Neil ... Visionary Solutions, Revolutionary Results.



S.M. Wilson & Co.

Founded in 1921, S. M. Wilson is a full-service construction management, design/build and general contracting firm with headquarters in St. Louis and Rollins Construction Company, LLC, a wholly-owned subsidiary of S. M. Wilson, in Indianapolis. S. M. Wilson is one of the largest general construction and construction management firms in the St. Louis area. The company posted \$305 million in 2011 revenues, and ranks 212th in Engineering News-Record's 2011 list of Top 400 commercial contractors nationwide. For more information visit www.smwilson.com.



FURNITURE FOR PUBLIC PLACES

Wesnic Inc.

Wesnic is considered the Shopping Center Industry's premier source for interior and exterior FURNISHINGS. Constructed to the highest contract quality standards, we offer Benches, Planters, Receptacles, Sofas, Lounge Chairs, Occasional Tables and Dining tables & chairs. Offering assistance in design conception, specification writing, and coordinating the final installation, Wesnic provides the services you need. Call us at (800) 874-8558.

**BUILD IN
GOOD COMPANY.**

The Weitz Company

Founded in Des Moines, Iowa in 1855, The Weitz Company is a full-service general contractor, design-builder and construction manager with offices in nine states and Guam. Weitz ranks among the top 50 largest contractors nationwide and is currently ranked 8th nationwide in retail construction by Engineering News-Record magazine and 5th nationwide in retail construction by Building Design + Construction magazine. Our retail experience includes projects with many national developers and retailers, from shopping centers, outlet malls, grocery stores, and big box stores to tenant improvements. As one of the oldest construction companies in the U.S., our financial strength and stability through 157 years of economic cycles position us as an industry leader. Because Weitz is 100 percent employee-owned, we have a vested commitment to superior quality, value and complete customer satisfaction. Weitz has built projects in nearly all 50 states and our focus on developing collaborative relationships with clients, designers, partners, subcontractors and suppliers is reflected in the repeat and referral projects that comprise more than 75 percent of our business.



WOOLPERT

DESIGN | GEOSPATIAL | INFRASTRUCTURE

Woolpert

Project success begins with a consultant that understands the fast-paced world of retail design. At Woolpert, we work hard to realize the unique development needs of our retail clients. With 23 offices across the country, we are prepared to serve your engineering needs regionally and nationally.

PLATINUM GOLF SPONSORS



CODE CONSULTANTS, INC.

Code Consultants, Inc.

Code Consultants, Inc. (CCI) is a nationally recognized fire protection engineering, life safety, and accessibility consulting firm. Founded in 1973, CCI has become an industry leader, providing a diverse range of crucial fire protection, life safety, and accessibility consultation and fire protection design services including: • Building and Fire Code Consulting, • Life Safety Consulting, • Accessibility Due Diligence, • Accessibility Plan Review, • Fire Sprinkler Design, • Fire Alarm Design, • Fire and Egress Modeling, • Hazardous Materials Analysis, • Litigation Support. CCI offers the most comprehensive, individualized services, provided by the industry's most conscientious and experienced fire protection and accessibility professionals. Our mission is to offer our clients innovative, effective solutions to their fire protection, life safety, and accessibility requirements. Our goal is to provide complete customer satisfaction as we meet and exceed our clients' needs through superior quality, responsiveness and timeliness. CCI...The Fire Protection, Life Safety, and Accessibility Experts.



Gray – I.C.E. Builders

Gray-I.C.E. Builders has proudly been a member of the Gray family of companies for over a decade. After some thoughtful consideration, we are unifying all Gray companies under a cohesive brand message. We are organizing our brand by key markets under our common "Gray" logo. "Gray Retail", led by Senior Vice President Eric Berg, will offer a clear message of our unified capabilities and represent the delivery of the same seamless pre-construction, design and construction services across North America for our valued Retail customers. This is a brand change only—the unparalleled service Gray-I.C.E. Builders has become known for over the past 30 years, delivered by the same talented team of people remains our commitment to you.



KBE Building Corporation

KBE Building Corporation is a 53-year-old construction services firm with projects throughout New England and the Mid Atlantic, and with more than \$2.3 billion in construction volume over the last decade. We are a highly experienced General Contractor, Design-Builder, CM at Risk, and CM as Advisor for retail, senior living, educational, corporate, institutional, and other clients. Engineering News-Record ranks us among the top 400 U.S construction companies. Visit the company's Web site at www.kbebuilding.com.

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New York • Los Angeles

Kenneth Park Architects

Founded in 1989, Kenneth Park Architects (KPA) is a 50 person internationally recognized, full service architectural firm specializing in retail, mixed-use, interiors and environmental graphics with its offices in New York and Los Angeles. At KPA, we create architecture, places, and spaces that are exclusive, memorable, inviting, and worth returning to time and time again. We deliver an extraordinary and impeccable level of sensible design and project management available and produce brick and mortar environments that translate our clients' business strategies.



Lend Lease

Lend Lease

Lend Lease is one of the world's leading project management and construction companies. With more than 90 years of experience in the US, we use industry best practices when working with clients to create high quality, sustainable property assets. Through our legacy business Bovis Lend Lease, the firm has completed over 550 retail facilities at a value of over \$3.6 Billion and involving more than 61 million square feet of space. In the past decade alone, the firm has provided construction services on over 2,500 projects for 1,100 clients nationwide.



MAGLIN™

Site Furniture

Maglin Site Furniture

Maglin Site Furniture manufactures a broad range of innovative, high quality site furniture utilized in public environments throughout North America for over 30 years. Maglin's respected reputation has been earned by delivering aesthetically pleasing, durable furniture at a fair price and by servicing our customers to a level beyond their expectations. Maglin provides multiple options for branding and co-branding of products, catering to the specific and often subtle brand requirements of owners and managers. Encompassing new developments or existing facilities we work with your internal selection teams and/or contracted architects to provide the most appropriate product solutions for each environment. Visit our website at www.maglin.com to see our entire product line of Recycle Units; Trash Containers; Benches; Bollards; Bike Racks; Planters; Patio Enclosures; Ash Receptacles; Cluster Seating; and Custom Site Furniture Requirements.

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MulvannyG2 Architecture

MulvannyG2 Architecture designs retail, mixed-use, and corporate offices and interiors for clients and brands of global significance. MulvannyG2 is among the world's 40 largest architecture firms and consistently ranks as one of the world's top three retail designers. From Shanghai's central core to the suburbs of Seattle, client strategy, local context, and the user experience shape our global design perspective. Our work creates social, environmental, and economic returns, worldwide. Founded in 1971, the firm employs a staff of 350 among five offices: Bellevue, Wash.; Portland, Ore.; Irvine, Calif.; Washington, D.C.; and Shanghai, China.



Schimenti Construction Company

Schimenti Construction is a New York based general contractor specializing in retail construction. Headquartered in Ridgefield, CT, we are recognized as one of the premiere general contracting firms serving the northeast. The dynamic and long-term relationships we enjoy with our clients have earned Schimenti Construction the respect of an ever expanding and demanding industry. Our company's background reaches three generations in the industry and is based on providing quality construction and a commitment to client service.

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GOLD GOLF SPONSORS



LAKEVIEW
CONSTRUCTION, INC.

Retail and Commercial Construction Nationwide

Lakeview Construction

Lakeview Construction is a commercial general contractor specializing in retail, restaurant, hospitality, and office tenant improvement nationwide. Established in 1993 Lakeview has a very experienced and dedicated team to keep your project on time and on budget. Our nationwide superintendent presence and data base of sub contractors allows us to be competitive in any area of the country.



ARCHITECTS

SB Architects

In over 50 years of continuous practice, SB Architects has established a world-wide reputation for excellence in the planning and design of large-scale hotels, resorts, destination resort communities, and all associated resort amenities. In addition, the firm has proven to be a leader in the design of large-scale multi-family residential and urban mixed-use projects. Widely recognized for its highly individual approach to design, the firm has received over 200 awards for design excellence. A mid-size firm by design, the dedicated staff in the firm's San Francisco and Miami offices successfully merges five decades of experience with the energy, drive and dedication of a second generation of partners. With the technical capabilities and the understanding to take even the largest projects from initial concept through construction anywhere in the world, the firm remains a hands-on, design-oriented practice at heart. Integrity in design, connection to the client and balance in its corporate culture are integral to the firm's identity. In over five decades of continuous design practice, SB Architects has built a broad portfolio of experience in a wide array of project types, geographic locations, construction techniques and architectural styles. This experience gives the firm a high level of expertise, while its collaborative process and individual approach to each project allow the firm to be innovative, flexible and responsive. Perhaps its greatest strength is the firm-wide ability to work directly with the client to establish a lasting vision that expresses the essence of the project through design, and maintain that vision throughout the life of the project. With past and present projects spanning six continents, SB Architects has established a long-standing reputation for international expertise and the ability to create and maintain a strong design vision. Our portfolio includes projects of every imaginable scale, in locations ranging from the Caribbean and Central America, to the Middle East and the Mediterranean, Eastern Europe and across Asia. In the past decade, we have built a large and steadily growing practice in China, with over 40 projects built, under construction or in design. Site-sensitive design has been a hallmark of the practice for over a half-century. The design team strives to honor the site with design solutions inspired by the regional vernacular, local materials and the sense of place inherent within each site, and is dedicated to advocating sustainable design and construction methods on every project the firm undertakes. Leading by example, all four of the firm's principals are LEED Accredited Professionals, as is a majority of the staff.



Schnackel Engineers Inc.

Schnackel Engineers, Inc. is a national Mechanical, Electrical, Plumbing and Fire Protection engineering consulting firm. We are licensed throughout most of North America and have office locations in Los Angeles, New York and Omaha. We have become a leader in the commercial building industry by providing efficient, reliable, innovative and cost effective MEP/FP services to the retail, shopping center and multi-use market sectors. Our consulting firm has designed well over 11,000 projects and has designed millions of square feet of commercial and retail properties across the Continental US, Hawaii, Puerto Rico and Canada. In 2010 Schnackel Engineers officially rolled out the use of AEA Integration, a revolutionary new design process which significantly enhances MEP/FP design, greatly reducing the costs associated with the construction of MEP distribution systems. AEA Integration produces better, more accurate drawings and is faster, with inherently more sustainable designs than conventionally engineered MEP distribution systems. AEA Integration represents a fundamental shift in the way that MEP/FP systems can be optimized for today's construction environment. Faster, Better, Cheaper and more Sustainable than conventionally engineered systems. Welcome to the New Paradigm.

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